

# Oils AND Peace

a concise pandered on the future of Oil Stocks and the coming OIL ERA.

Send for your copy.

**WE SPECIALIZE IN OILS**

**DUNHAM & CO.**  
SPECIALISTS

43 Exchange Place New York

**B.A.  
&  
Y  
SECURITIES of  
Unquestionable Quality**

**THE YIELDS AFFORDED ARE SO HIGH WE MAY NEVER SEE THEM EQUALLED AGAIN. SEE FOR OUR LISTINGS FOR OUR REPRESENTATIVES TO CALL.**

**BAKER, AYLING & YOUNG  
LAND TITLE BUILDING  
BOSTON PHILADELPHIA CHICAGO**

**Two Advertising Men Wanted**

A large progressive Philadelphia printing concern desires to secure the services of two men experienced in advertising work. One who can write copy and plan. The other to sell direct mail advertising. Experience in printing not essential. Both positions offer splendid opportunities. All inquiries confidential. Address A. A. Ledger Office.

**Manufacturer's Brand Represented**

I am in position to represent a large number of firms located in Philadelphia, Pa., and surrounding territories.

For further details address:

Box A-15, Ledger Office

**FINANCES ARRANGED**

For Additional Manufacturing Plants on Excellent Sites in

**PHILADELPHIA**

and Immediate vicinity. See the World's Largest Commercial Center.

Several with substantial business frontage, and having ample room and modern equipment.

C. 229, LEDGER OFFICE

**LEGAL ADVERTISEMENTS**

**ESTATE OF WILBUR C. EVANS**  
deceased—Letters of administration on the estate of Wilbur C. Evans, the undersigned, all persons indebted to the said estate are requested to make payment, and those who have not paid the same, without delay, to:

(Miss) CLAUDE F. WAGNER,  
128 W. Tappan Street,  
Germantown, Phila., Pa.

Or to her attorney,

HAROLD VERNER,  
131 Land Title Building,  
Philadelphia, Pa.

STATE OF JOSIAH D. COLONY

deceased—Letters of administration on the estate of Josiah D. Colony, the undersigned, all persons indebted to the said estate are requested to make payment, and those who have not paid the same, without delay, to:

RATHAEGIAN, CONROY  
Or to her attorney,  
WILLIAM J. CONROY,  
812 Liberty Building, Phila.

**DIVIDENDS**

**UNITED SECURITY LIFE INSURANCE AND TRUST COMPANY OF PENNSYLVANIA**

603-605 Chestnut Street, Philadelphia, Pa.

The Board of Directors has this day declared a dividend of three and one-half per cent, payable on December 1, 1918.

MARY C. POTTER, Jr.,  
Treasurer

**AUTUMN RESORTS**

ATLANTIC CITY, N. J.

**HOLMHURST HOTEL**

Pennsylvania Ave., close to Beach and Steel Pier, open throughout the year. Capacity 300. Very popular with tourists, especially to comfort, health and recreation. See P. G. Foster and Winter terms. Bill, Arthur D. Diamond.

Westminster K. S. av. Mr. Ben. Elektrot.

\$12.50 up with \$2.50 up daily. Chas. Blaize

**HOTEL BOSCobel** Kentucky Ave., near beach. Always open. Thoroughly heated. Bill, H. W. Martin

LAKWOOD, N. J.

**LAUREL-IN-THE-PINES**

LAKWOOD, N. J.

WILL OPEN FOR THE FALL, WINTER AND SPRING SEASON

SATURDAY, NOV. 16, 1918

FRANK F. SHUTE, Mgr.

**OLD POINT COMFORT, VA.**

Equivalent from Influenza and Pneumonia. Complete recovery hastened by the sea and sun at

**Strayer's Business College**

Philadelphia's Greatest Business School.

Expert teachers. Modern equipment. Individual instruction. Moderate fees.

Short courses. Intensive training.

Enter any time. Call or write.

For information, address:

**PHILA. BUSINESS COLLEGE**

.017 Chestnut St., Philadelphia

**DANCING**

\$5 PRIVATE Dancing LESSONS \$5

FOR TEENAGE SCHOOL. Mirrored Studios

205 Chestnut St., Philadelphia, Pa.

ONE TEACHER FOR EVERY PUPIL.

Special Rates for Men in Uniform.

APPOINTMENTS made for private dancing with expert teacher. B. S. Lee, Leader Central.

INDIVIDUAL instruction by expert young women. Ph. Del. 2842 J for appointment.

**Financial Briefs**

The following securities have been listed on the New York Stock Exchange:

1000 shares of 6% 1/2 stocks.

200 bonds of 5% per cent, due October 15, 1938; fourth Liberty Loan, due October 15, 1938; Seaboard Air Line Railway, \$2,000,000; Florida East Coast, \$1,000,000; First National Bank, \$1,000,000; First mortgage 5 per cent coupon gold bonds; Burns Bros., \$178,800 additional common stock; and Southern Railway Company, \$1,000,000 additional consolidated mortgage 5 per cent bonds.

New York subtreasury gained 1000 shares of 6% 1/2 stocks yesterday, reducing the cash net loss since Friday to \$12,000.

# NEWS OF THE FINANCIAL WORLD—NEW YORK AND PHILADELPHIA STOCK PRICES

## PLANS FOR CONTINUED INDUSTRIAL ACTIVITY BRING GAINS FOR STOCKS

Pronounced Improvement Is Shown in Tone of New York Market—Steel Industrials, Active Rails and Many Specialties in Demand

New York, Nov. 14.—The stock market showed pronounced improvement in its tone and movement over that of yesterday, nearly all the important issues being in brisk demand, with United States Steel common, advancing more than 1 point to above par and proportionate gains were made in all the other steel industries as well as in the active railroads and many specialties.

The change in speculative sentiment was based to a great extent on knowledge of plans under consideration for maintaining industrial activity in the same volume which has been recorded during the last year, with lines of maintaining prices at present levels for some time to come.

The major situation was also a bullish factor chiefly because of the fact that all market results had been supplied yesterday without any aid from the money committee.

The speech of Charles M. Schwab last night, telling of the output of the Bethlehem Steel corporation was an influence in the development of strength in Bethlehem Steel "B," which was one of the strongest features during the early forenoon.

Smithson Pacific was the leader of the railroad group, advancing more than 1 point to 100.

The general understanding that announcement will be made of the proposal of the plan of reorganization of Mercantile Marine was reflected in renewed enthusiasm of Marine preferred, which rose more than 2 points to about 120.

Upper stocks shared to only a moderate extent in the improvement, trading in the issues being restricted because of disposition to wait for the report of the Washington conference.

## NEW YORK STOCK SALES

Stocks—Total sales, 2,600; total value, \$1,000,000; new issues, 200; total value, \$1,000,000.

Long—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Short—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Common—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Preferred—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Deposited—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Call—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Red—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Blue—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Green—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Yellow—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Red—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Black—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

White—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Grey—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Blue—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Red—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

Black—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

White—High, 100; low, 90; range, 10; total sales, 1,000; total value, \$400,000.

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