

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

Mr. Whitehead will answer your business questions on Monday afternoon and evening.

I MUST'NT forget that I've something real funny to tell, but before doing so I'd better tell of last Sunday's stunt...

STATE BANKS GAINING

Assets Increase From \$5,341,969 in 1916 to \$9,482,528

Assets of the state banks in Pennsylvania jumped from \$5,341,969 on November 18, 1916...

When they got into the middle of the land, they stopped dead at the corner of Grand avenue and Center street, facing opposite where the public library is to be—some day.

Then all of them began talking to each other and saying, 'I really got scared. The little fat Italian was slipping his fingers in the faces of the others—one after the other—while a short fellow with a big chest got so mad that he nearly bumped me off the ground, and began jumping on it and at the same time banging himself on the chest.'

Finally, Francetti, by yelling louder than the rest, shouted them into silence. Then he turned to me and said: 'You say those lots are thirty-five feet by 125 feet?'

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HELP WANTED-FEMALE AFTER THE WAR GIRLS AND WOMEN Wanted on work for the Government in assembling, testing machines, power press, footpress, screw machines and pipe threader department...

HELP WANTED-FEMALE GIRLS 14 TO 17; GOOD OPPORTUNITY FOR BUSINESS CAREER APPLY BUREAU OF EMPLOYMENT WANAMAKER'S

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Advertisement for Walker's Pawnshop, 904 Vine Street, Philadelphia.