Merchandising Has Its Victories, Too, and Wanamaker's is Winning Many

We Are Living These Days in the Atmosphere of Expectation

The leaders in the affairs of great nations, from some angles of vision, seem to have been not unlike children, playing games of blocks, whose buildings are turning out to be pyramids built of blocks of

The brakes are specially prepared to check our enemies.

The final issues must take form quickly. There is the oxygen in the air which must finally check or totally stop the war.

It may, for a short time, be uphill work for the oldest parts of the world to be educated from the bottom up to form a suitable Commonwealth of Nations into an International Commonwealth.

The wonder of the wonders of the age is the usefulness, ability and energy of the United States to undertake this great work of nationalization.

The days of the liberty and brotherhood of men have come to all the earth, and Philadelphia, the birthplace of Liberty, reaches out its hand of helpfulness.



Nov. 1, 1918.

Young Women's Unusually Good Winter Coats at \$29.75

Everything about these coats, from the good fabrics to the sturdy likings, is better than \$29.75 usually buys.

There are soft wool burella cloths, the much-liked wool velours in such good colors as reindeer, brown, green, beaver, blue, taupe and burgundy.

Made in three attractive Winter models, with skirts cut generously full, belts at waist, and large fur collars-

All are lined throughout and warmly interlined.

14 to 20 year sizes.

(Second Phor, Chestnut)

Women's Shoes at Prices That Shocked a Manufacturer

of shoes that he said he would sell us at the special price of \$8

We showed him eleven styles of women's shoes that we are selling at retail for \$8 and \$8.50 that surpassed his samples. "I don't see how you do it," said he, "but you shouldn't do

it if you can." We think differently. And here are the shoes in question-

Mahogany calfskin with military heels. Dark tan calfskin with military or Cuban heels.

Brown glazed kidskin with military, Cuban or Louis heels. Tan calfskin with tan cloth tops and walking heels.

Black calfskin with broad toes and low, broad heels, Black calfskin with military heels.

Black glazed kidskin with military or Cuban heels.

All high lace shoes, at \$8 for the black and \$8.50 for the tan. (First Floor, Market)

Desirable English Velveteens \$1.25 a Yard—and Special

They are of good quality and genuine English velveteens, with the dyes fast and the colors reliable.

They are just such velveteens as are wanted now for one-piece Winter gowns, for millinery and for trimmings, and the assortment of colors is quite comprehensive, including many of the most fashionable

Deep navy blue, a lighter marine blue, myrtle green, taupe, plum, purple, eggplant, burgundy, salmon, violet and gold are some of the

21 and 22 inches wide.

(First Floor, thestnut)

Women's Fresh Lingerie Waists

Waists of white lawn made in the simple styles which women of the best taste usually ask for-with frills of tucks or eyelet work, or blind embroidery, and the crisp black ribbon bows which give an entire costume a certain accent.

Prices \$4.50, \$6.50 and \$6.85.

(Third Floor, Central)

Victory Sale

No. 39

2776 Pairs Women's Fine French Gloves, \$1.40 Pair

Any woman who needs new gloves for herself or is thinking of them for gifts, should see this collection of fine French gloves. They are of fine kidskins and lambskins and are such gloves as we would have to pay \$1.40 for wholesale today.

There is white, white with black stitching, black and black with white stitching.

2 clasps for fastening, And every pair, of course, new and fresh and dainty.

(West Aisle)

Victory Sale No. 41

300 Women's Bathrobes at \$5

Warm Winter bathrobes made of blanket and eiderdown, several different styles, nearly all of them satin - trimmed. Some are plain and some figured.

Colors are dark and light. Price, \$5.

(East Aisle)

THE SPARKLING LITTLE PIN WHICH FASTENS HER VEIL-

and keeps it in place on her chapeau, is one of Madame's fads just at present. The pin is not very large, about an inch long, and is a slender affair of sterling silver, set with gleaming rhinestones. \$1.25, \$1.50 and up to \$5.

Other little veil pins, in the same shape, but gold filled. 50c

(Jewelry Store, Chestnut and 13th)

NUTRIA FUR FOR CHILDREN

A dear little coat and hat of it for a child of four may be seen in the Children's Store-the coat \$150 and the hat \$20.

A baby's carriage robe of nutria, edged with brown silk, is also there. Price, \$75.

(Third Floor, Chestnut

are enchanting. Price \$150.

About this time of year many

girls and women are busily ply-

ing needles making those in-

limate, pretty gifts which women

like to give each other. Here are

all sorts of pretty laces to trim

Wide camisole laces, with bead-

ing at top and bottom, some with

Airy Black Dinner Gowns

'Dress," said a recent writer, "is assuming a simplicity of outline and design that makes all elaborations and undue fripperies seem cheap and bizarre." And when you see the really lovely black gowns that are coming into the Fashion Salons you know how true it is. They are very straight, and very simple; they are of Chantilly lace or point d'esprit or perfectly plain tulle; their decorations may be bands of cut steel beads, or steel bead tassels, or a sprinkling of crystal beads or of jet, and they are the quintessence of grace and

Especially pretty are their sleeves—one gown has the three ribbons flying from its elbow sleeves and caught into a bracelet at the wrist.

Prices 895 to \$185.

(First Plane, Central.

Women's Jaunty Short Coats of Nutria and Other Furs

"Sports coats" some people call them, because of this short-ness-from 30 to 36 inches -- and their general look of gayety and peculiarly well adapted to such styles. Sometimes they are perfectly plain, sometimes trimmed with Hudson seal (dyed muskrat) or opessum or other fur, and one that is quite delightful has a dark brown velvet waistcoat buttoning high at the throat.

Hudson seal (dyed muskral) is made up in the same styles. alone or with trimmings of natural muskrat, or dark gray opossum, and sells at \$225 to \$425.

(Second Ploor, Chestmu)

COTTON CREPE NIGHTGOWNS

have been so extremely difficult to get that they eught to be mentioned when they do come in. refined little pink and white Em

shoulder straps attached, \$1 to \$1.25 a yard.
Other dhinty laces, embroidered in pink or blue, in different widths—edgings, 22e to 85c a yard; galons, 38c yard; insertions, 30c yard.

Lace points, 18c to 85c yard. Imitation Cluny and Filet laces,

loc to See yard.

A Gown After a Lanvin Model

is made of an imported duvetyne, beaver-color and as soft to

the touch as thistledown, and a wenderful old blue silk crope.

The crepe forms sleeves and upper part of a dress and is em-

broidered with beaver and brown-a flash of metal lighting the

soft dullness. The bell sleeves, buttoned down with soft loops,

A Petal Dress

just copied from a Paris model for a bewitching dance frock, may

be seen tomorrow in the women's Fashion Salons. It is of taffeta,

in those exquisite shades of pink seen in wild roses, and the skirt

(First Floor, Central)

Lingerie Laces—

Filmy and Dainty

is strewn with the big loose-lenfed taffeta flowers.

Books Just Off the Press

"The Chich of Circumstance," y Marjoric Beston Cooke, the uthor of Banbl. Is a mystery dry of great interest, based or in death of Kitchener, \$1,25. pire style is \$2.75, a pink scal-loped kimono style, \$2.50; and a white sort with colored embroid-ery is \$3.50. (Taird Floor, Central) "Walking-stick Papers," berr Cortes Helliday, Shre

"Kitle McCoy," by Patrick Ter

"The Development of the United distory vitalized as it has never seen vitalized before, \$1,50. "The Amateur Vagabond," by spirited tals of a year's wander-ing. \$1.50.

Drams, by Barrett H. Clark, an anthology of dramatic theory and criticism from Aristotle to the present day, \$2.50. (Main Floor, Thirteenth)

WOMEN'S LINEN HAND-KERCHIEFS WITH HAND-ROLLED HEMS— 25c

They are sheer and snowy and of the good linen which the Irish makers put into their handker-chiefs. They are made with wee hems, hand rolled, that are liked by many women who make the various laces and attach them to just such handkerchiefs as these. (Main Floor, Central)

Victory Sale

No. 40

50 French China Dinner Sets at \$45 A Saving of \$20

Standard quality sets of 107 pieces, in border decorations.

Twelve each of four sizes of plates, twelve soup plates. twelve dessert saucers. twelve cups and saucers, three sizes of platters, four vegetable dishes-two open and two covered-gravy-boat and stand. Our latest importation from Limoges. France.

(Fourth Floor, Chestma)

PLENTY OF THE HARD-TO-GET EXTRA-SIZE RUGS

Customers tell us that this is the only store in Philadelphia where they can find anything like a satisfactory assortment of these large pieces.

Wilton Rugs

11.3 x 15 ft., \$132,50, \$154,50 and \$220.

10.6 x 13.6 ft., \$107.25 and 8197.50.

10.6 x 12 ft., 895 and 8177.50, 9 x 15 ft., \$95 and \$177.50, Special Priced 9 x 12

Ft. Rugs 9 x 12 ft. Wiltons, 869 and 886. 9 x 12 ft. Axminsters, ED9, 9 x 12 ft. Colonial rag rugs, \$11. (Seventh Fluor, Chestuat)

80 DOZEN IRISH LINEN TOWELS JUST OPENED. 50c EACH

Pure linea towels in this size. 18x36 linehes, with hemmed ends, are now so scarce at alle each today that these will sell without

(Pirst Ploor, Chestant)

HAVE YOU TAKEN A STORE TOUR?

Have you seen Philadelphia from the roof of this great build-

The Great Crystal Tea Room and kitchens?

The famous paintings and tanestries?

Egyptian and Greek Halls? Grand Court and Great Organ? Educational rooms and tro-

The tours, which take in all these, start from the Rendezvous, Eighth Floor, at 9:30, 10:30, 11:30, 1:30, 2:30, 3:30 and 4:30.

Men's Distinctive Suits In the London Shop

The ready-to-wear suits which the Men's London Shop has assembled for Fall and Winter include some of the best-looking garments we have ever shown.

This is particularly true of the diagonal and herringbone cheviots in gray, green and tan. The "stripes" in these, if they might be so called, are unusually wide and correspondingly effective. Then there are heavy flannels, tweeds, home-

spuns and worsteds of individual design. They are all made in correct style and fit wonderfully well, especially in that difficult spot around collar and shoulders.

Prices \$35 to \$55.

(The Gallery, Chestnut)

Men's Sweaters in Holiday Variety

Regulation ribbed coat sweaters, with and without collars, are here in a good assortment of plain colors at \$6.50 to \$13.50

Ribbed vests, 85.

Wool coat swaeters in rough finish heather mixtures, \$10; vests, \$8.50.

Fine Scotch wool jackets, \$18 and \$25; vests, \$15. Army sweaters, without sleeves, \$5.

(Main Floor, Market)

Every Man Has Use for a Dressing Case

Unless he is a hopelessly incurable stay-at-home

Here is a large assortment of dressing cases in many sizes, mostly of black leather, with black, tan or gray leather inside, and some of khaki. All have serviceable black fittings.

Prices 82.50, 84.50, 85 to 835. . (Main Ploor, Chestnut)

Men's Leather Collar Bags Are Convenient Things

On any trip, from a week-end to a vacation-they keep his collars clean and hold a few other little things beside. We have a new shipment in black and tan leather at \$1

Main Floor, Chestnut

Boys' Suits and Overcoats —and the Money They Cost

If there is anything in which good quality matters it is in boys clothing, because if a boy's clothes lack quality in fabric, or modeling, or making, the boy can be trusted to show them up.

In buying boys' clothing we always have in mind the principle that the money which our customers pay us for it is an investment. We try to secure for them the best return for their money, and we feel that We can say unhesitatingly that there are no better ready-to-wear

suits to be had for the same prices than the suits and overcoats that we are now showing in such fine selection. In fact, we do not know of any that are as good and reliable in

fabric, or that are as well fitting and as well tailored. The suits are in Nerfolk styles at \$13.50 to \$30, in sizes 8 to

The overcoats at \$18 to \$35 in 11 to 18 year sizes. (Second Floor, Central)

Good Warm Quilts of a New Kind, Special at \$7.50

These are filled with 50 per cent of lambs' wool and 50 per cent of bleached cotton and they are covered with figured cambric in three patterns and bordered with plain sateen. At \$7,50 there are no quilts equal to them in Philadelphia. The

lowest priced quilts with a filling of all-wool are here also at \$10. These are in cambric coverings and have plain sateen borders. No quilts regularly sold by any store in this city for less than

this price are filled with all-wool. We also have a new lot of lambs'-wool filled quilts in satsen coverings, with figured tops and backs and plain sateen borders at

offered on its merits and accurately represented.

(Sixth Pioor, Central)

Whether you want a down-filled, an all-wool-filled, or a 50 per cent wool-filled quilt, you are sure of finding the best kind here,

Many Fine Bedroom Suits at Reductions of One-Third in the \$200,000 Sale of Furniture

One of the most beautiful suits in this interesting collection is of the Louis XVI period in ivery enamel, a really excellent reproduction, in which the carvings and decorative features are carried out in remarkable detail. The acanthus leaf and the cameo are among the ornamental devices shown in this suit and the trimmings are silvered. All the pieces, of which there are eleven, show an attractive fretwork, while the bureau has a separate hanging mirror, and the vanity case two large slatted door cupboards, the interior of which are fitted with sliding trays. A feature of the dressing table is a semi-circular shelf with a curved cane foot rest. This piece has three large drawers and a sliding service board measuring 18x24 larges when extended.

The chifforobe has slatted doors for glass or brocade, and the interior is elaborately fitted with sliding trays, one of which is subdivided into no less than ten compartments. The other pieces consist of a pair of beds, a somnoe, dressing table chair and two straight back chairs. This is one of those suits which are destined to become heirlooms. The price is \$1215.

(Main Floor, Central)

Among the less expensive suits is one of 4 pieces in American walnut at \$164. Queen Anne design, consisting of a full-size bed, a triplicate mirror toilet table, a bureau and chifforebe. This suit can also be furnished in mahogany at the same price.

A 7-piece ivory enamel and hand-decorated bedroom suit, consisting of bureau with separate mirror, chifferobe, toilet table, two beds and a somnoc, is marked \$435. An 8-piece American walnut bedroom suit with black enamel

mirror, dressing table, full-size bed, somnoe, desk, chair and rocker,

and Japanese lacquer decorations, consisting of bureau with a separate

A 7-piece manogany inlaid bedroom suit, Chinese Chippendale design, consisting of bureau, chiffonier, full-size bed, a dressing table, noe, bench and a chair, is \$360.

A 6-picon figured walnut bedroom suit, Queen Anne design, is marked \$497. This is an exceptional value and the detail is considered very good, each piece having the extended base effect, which reminds one of some old Dutch pieces. The suit consists of two beds, dressing table, chifforobe, a writing desk and a chair. A 7-piece Louis XVI bedroom suit includes a pair of beds, with

cane panels in head and foot, and a solid decorated panel in the center. It is \$295.

\$580 for an 8-piece bedroom suit of walnut. The dressing table is extremely handsome and is fitted up with a drop-lid desk compart-ment. The other pieces are a bureau, a full-size bed, a bench, chair,