

My Friend— The Enemy

They had been friends—closer than brothers. Each would have given his life for the other. But one day they met in bitter hatred. It was all one woman's doing.

Read the whole stirring story in

Foes

By Mary Johnston Author of 'SIR MORTIMER' Etc.

FOR years her devoted admirers have awaited this kind of a book by Mary Johnston. She writes only when she has a big story to tell—a big message to deliver. This is a book of splendid romance.

If you love a fight for right—a story of rare friendship and passionate love that turned that friendship into revenge and hatred—a story about a lovely and unhappy woman—then this book is for you.

It is a tale full of fire and movement and color, with very human, very real, very vital men and women—a tale with power and understanding and yet with great sweetness and charm.

To miss it would be to miss a rare treat, so get it to-day at your bookseller's. \$1.50.

Read it and pass it on to a soldier. HARPER & BROTHERS Established 1817

New Books for Your Christmas List

TALES OF WAR

By LORD DUNSANY

As Captain of the 5th Royal Inniskilling Fusiliers on active service, first in Gallipoli and now in France, Lord Dunsany has seen war in all its phases; and in TALES OF WAR he presents certain of these phases as they appear to him. Wonderful sharply cut vignettes are these tales—about thirty-five in number—and all bear the stamp of Lord Dunsany's artistry. \$1.25 net

The Golden Road

By LILIAN WHITING A handsomely illustrated holiday volume of real value is Lilian Whiting's THE GOLDEN ROAD. It is a résumé of the varied experiences of one of America's best known women of letters, neither travel, biography, nor criticism, but rather a blend of all these, ranging over many lands and including much personal reminiscence of men and women who have left their treasured impress upon her imagination. \$3.00 net

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By THORNTON W. BURGESS The Story of Thrift—taught by one of Mother Nature's Thriftiest Little People. Mr. Burgess is well acquainted with Happy Jack's thrifty habits, and tells all about them in his new book. Also he tells of the adventures that befell Happy Jack when his enemy the Weasel and his friends Tommy Tit the Chickadee, Sammy Jay and Farmer Brown's boy all had a hand in Happy Jack's affairs. \$1.25 net

SKYRIDER

By B. M. BOWER

B. M. Bower has written many popular novels of ranch life, stories of happy and careless cowboys, their escapades and their love affairs, but never before has the airplane figured in the outwitting of horse-thieves. Here is an up-to-date narrative of ranch life that will thrill and amuse every lover of Western stories. The humor that characterized the "Flying I" stories is to be found in "SKYRIDER" and with it all a refreshing variation, which should make this one of the most popular of the B. M. Bower books. \$1.50 net

Published by LITTLE, BROWN & COMPANY, Boston

FRAUD AND INTRIGUE IN GERMAN COMMERCE

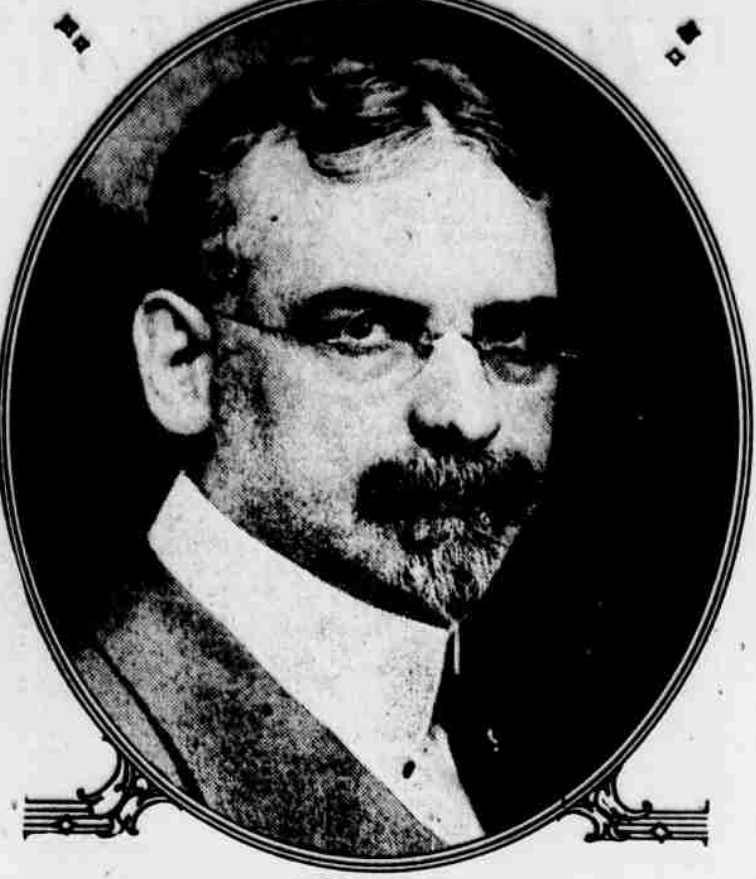
GERMAN TRADE AFTER THE WAR

Two Books That Should Be Read by All Interested in American Commerce

Unless the great commercial nations are awake to the peril, Germany, although defeated in the field, will ultimately win the commercial dominance of the world, to achieve which was one of the purposes of the war. How she got her grip on international commerce and what her plans are to acquire it once more have been set forth with clearness and precision in two books, one by a professor in a French university and the other by a German consulting engineer. These books should be read by every American manufacturer, and by every other American who wishes to be informed on the issues which will press for solution when peace is made.

The first book, "Germany's Commercial Grip on the World," is a thorough analysis of the methods used in foisting German goods on foreign markets, methods that involved imitation, fraud, corruption and commercial espionage, as well as a combination of banking and underwriting speculative enterprises repugnant to the best principles of sound finance. Professor Hauser, who writes the book, tells us that German production had expanded to such an extent that she had a surplus of 80 to 70 per cent, which she must sell abroad, and that this surplus was increasing because of the perfection of her economic machinery. He says that the war was started in order to win by conquest German markets for this surplus. Whether we accept this view as a full explanation or not, there is no doubt that it sets forth one of the motives of the war party. Peace will find the Germans still in the need of foreign markets, and the system which expanded German trade before the war will be adopted when arms are laid down. The rest of the world must be prepared to meet this competition, not by the adoption of the present German methods, but by producing better goods than Germany produces and by being able to distribute them more cheaply and more quickly. A. How they are to be outwitted is explained in "The Future of German Industrial Exports," by S. Herzog, a book published for circulation in Germany alone. A copy of it was smuggled out of that country by an American secret service agent and translated into English. Mr. Herzog wrote under the assumption that Germany was to be victorious. Accordingly, he proposes to meet the German-made goods in the countries which have been fighting Germany by ordering that no nation may require goods entering its markets to be stamped with the country of origin in this way German goods could be made to masquerade as the products of neutral countries in which compliance agents could be found who would act as middlemen in shipping them to the former enemy countries. In the enemy countries, he says, men could be found who would handle the goods for a consideration, and that the home Government should reimburse the manufacturer for any loss that might be involved in the bribery necessary to carry out the plan. When hostility to Germany died down, the goods could be shipped directly from the factory to the foreign market. The plan which he proposes is only a continuation and elaboration of the plan which Germany has been following for years. Unless the great mass of American business men understand what Germany proposed to do and take steps to prevent her, she will succeed. So they cannot be urged too earnestly to inform themselves.

GERMANY'S COMMERCIAL GRIP ON THE WORLD, by Louis Dodge, professor of the University of Pennsylvania. \$1.50 net. THE FUTURE OF GERMAN INDUSTRIAL EXPORTS, by S. Herzog, consulting engineer. Garden City: Doubleday, Page & Co. \$1.



LOUIS DODGE Author of "A Runaway Woman"

Dr. Conwell on Soldiers

In the last analysis it is as an inspirer that Dr. Russell H. Conwell has endeared himself to so many thousands of Americans. It is a wonderful gift, his ability to urge others on to heights they have never dreamed of, and in its possession the eminent Philadelphian is rich indeed. Never content to remain in idleness, he has spent one more to the many services rendered to young Americans, this time in the form of an inspiring volume for the encouragement of the young men now serving our country. In the friendliest manner, speaking from his own personal experiences gained during the Civil War, and supported by the experiences of many other men which he cites, Doctor Conwell tells "How a Soldier May Succeed After the War." He urges the men in the ranks not to fritter away their leisure hours, but rather through study to prepare themselves for their second great struggle, that in civil life after the war. In Doctor Conwell's own words his book is "based upon that best of all arguments—fact; for it is based upon the writer's personal knowledge of what soldiers, by study while in service, have actually achieved."

Studies in the Jungle

A revolution of hitherto unknown life will be made to many readers of "Jungle Peace." In it he will be the close companion of William Beebe, curator of birds, New York Zoological Park, as he studies the multitudinous life of the tropic ocean from the bow of the steamer, and wanders through the forests of British Guiana. Marvelous are his descriptions of the myriad ants he observed, their intelligence and tenacity of life, while one is amazed at the magnitude of the bird life in the jungle. During a few hours spent in study under a single tree he "identified seventy-six different kinds." His account of his many experiences is not always as exciting as the scientific details. He appears occasionally to use words to suit his descriptions, as for instance he tells of the "superfornicating" exertions of an ant.

JUNGLE PEACE, by William Beebe, curator of birds, New York Zoological Park, and director of tropical research station, Blue Islands, Guiana. Philadelphia: Henry Holt & Co. \$1.75.

Ridgwell Cullum's new story of the Yukon

Ridgwell Cullum, author of "The Way of the Strong," voted by the soldiers in France to be among the four most popular living authors, has produced in his new book a strongly written story of mystery and adventure.

The Triumph of John Kars

Illustrated in Color \$1.40 Every bookseller has it. George W. Jacobs & Co. Philadelphia

The Farce of the Reichstag

If any one wishes to know what the German Reichstag is like, he should read the book about it which the Abbe E. Wetterli, who occupied a seat in it for Alsace for sixteen years, has written. It is the mere creature of the Central Government, according to the Abbe. There are a lot of parties in it, but the members of the parties have nothing to say about what is done. The party organization is military, for the leaders issue orders and the members obey. And the leaders dicker with the Chancellor and agree on a course of action. When a bill is introduced there is a great bluster of opposition, in order to let the members know that the Reichstag really amounts to something. But all the members know that this bluster is merely play-acting, as it has been arranged in advance. The bill goes through and it does go through on third reading as smoothly as though the members had not tried to act as if they had something to say about its fate. The three of the Reichstag proceeding is recognized. The rules of the body provide for debate on one day a week on bills that have already been passed, in order to let the members who wanted to speak have an opportunity to air their views. These speeches made when the bill is a law have just as much effect on its fate as the speeches made while it was awaiting third reading.

The abbe's book is valuable also just now because of the estimates of the parliamentary leaders which it contains. Several pages are given to Erzberger, the Center leader, who has a long record in the Reichstag. He began his political career as a rabid anti-clerical, but he turned his coat overnight because he thought the prospects of getting on were better with the clerical confederates. No book has appeared which reveals the farce of German parliamentarism more completely.

Secretary Baker Abroad

It must be admitted that the proper person to recount the details of Secretary Baker's visit to France is his own private secretary who accompanied him on his recent trip to the front. Ralph A. Hayes, that selfsame secretary, resigned his position to enter the service and now writes from the wealth of notes he accumulated during that journey which had, as its very fruitful outcome, the incorporation, at a moment of grave import, of the American troops in France into the strategic reserve of the Allies. One day during the war, General Fox was commander-in-chief of all Allied troops.

The Perhappys Chaps

When Ruth Plumly Thompson's delightful verses about the Perhappys are running on the children's page of the Public Ledger a little seven-year-old girl always asked her father to read them to her before anything else. "The Perhappys" are the children's page of the Public Ledger a little seven-year-old girl always asked her father to read them to her before anything else. "The Perhappys" are the children's page of the Public Ledger a little seven-year-old girl always asked her father to read them to her before anything else.

Beaumarchais

Miss Elizabeth S. Kite discovered in 1905, while attending the lectures of Dr. Emil Reich in London, that Beaumarchais was the first person to interest the French king in the cause of the American colonies. It was news to her, as it still is to hundreds of thousands of other Americans. She forthwith set out to learn all there was to be known on the subject. She embodied the results of her research in a book, which has just been published. But the book is much more than the story of the great Frenchman's interest in America. It is a fascinating biography of a man who, James M. Beck says in his appreciative introduction, was an eighteenth century reincarnation of Benvenuto Cellini. One might say that Miss Kite has done little more than compile her story from the books of previous biographers, but that would be unjust, even though she makes copious extracts from those who have written before her. She has brought together the facts in the romantic career of the watchmaker's son who rose to be the confidant of kings, and has told in detail what he did for America, exhibiting clearly the breadth of statesmanship which impelled him to advise the French king to help us. It is a book that deserves the attention of the public.

Letter Writing

To the great army of women and men who look upon writing social letters as a bugbear Elizabeth Meyers's new little volume, "The Social Letter," will prove an inestimable boon. The little book is a radical departure from the "letter-writer" of yore. Miss Meyers recognizes the danger of the set phrase, so, instead, supplies the reader with accepted types for formal notes that can be flexibly altered. But the chief charm of this small volume is not confined to notes of an obligatory nature. Miss Meyers tells how to impart grace and atmosphere to all letters. A glance through the chapters shows "The Letter of Thanks," "Christmas Gifts," "A Birthday Letter," "Weddings," "The Letter of Congratulation," "The Letter of Condolence," and many other subjects that speak for themselves.

These are Appleton Books

The Golden Bough A NOVEL by GEORGE GIBBS An extraordinary romance of thrilling adventure, telling how a chance of fate made a young American the high priest of an international secret society, and how he followed a girl and a fortune into the heart of Germany, outwitting a host of ingenious German agents. Illus. \$1.50 net.

The Doctor's Part- Unchained Russia The present situation in Russia, the conflicting parties and their aims, and Russia's future. \$1.50 net.

Jimmie the Sixth By FRANCES R. STERRETT No wonder Capenulle was horrified. Its favorite son had become a "man dressmaker." But Jimmie knew his business and Paris soon claimed him. Then came the war and Jimmie devoted his strange talent to beating the Boche. How he made Capenulle proud of him and convinced Mary Louise that he was a regular he-man is told in a delightfully amusing romance with not a few thrills. Illus. \$1.50 net.

The Black Opal A Daughter of Jehu The story of a beautiful girl who is induced to commit a crime. \$1.50 net.

ANNOUNCING A NEW NOVEL by the author of 'THE WOOD CARVER OF LYMPUS' OUT OF THE SILENCES BY Mary E. Waller Miss Waller's new story is a virile romance of the times with its principal scenes laid in Canada, just over the border from Dakota. The hero is Bob Collamore, an American boy, and the character drawing in this new novel is as illuminating as any that this popular author has ever accomplished. The plot is original, and is worked out with the same skill that gave "The Wood-carver of Lympos," "Flamsted Quarries" and "A Cry in the Wilderness" such a strong and popular appeal. \$1.50 net. LITTLE, BROWN & COMPANY, BOSTON. Publishers

The Four Horsemen of the Apocalypse By VICENTE BIASCO IBANEZ Author of "The Shadow of the Cathedral." The Chicago Tribune: "The greatest novel the war has produced. It is primarily a great story related with the art of a practiced novelist among whose virtues are sympathy and irony, delicacy and taste, honesty, conviction and vision. And, incidentally, it is the most scathing indictment of the German people that has appeared in fiction, the most scathing because it is indirect. It is a masterpiece of characterization."—Burton Rascoe. The Chicago Daily News: "Here is a big book—big in size and big in conception and execution. It is one of those books worth-while people will ask you if you have read; an event not to miss."—Richardson Wright. Translated by CHARLOTTE BREWSTER JORDAN Sixth Edition. Net \$1.90. At All Bookstores. Published by E. P. DUTTON & CO. 681 Fifth Ave. N. Y.

THE most scathing indictment of the German people in fiction. The Four Horsemen of the Apocalypse By VICENTE BIASCO IBANEZ Author of "The Shadow of the Cathedral." The Chicago Tribune: "The greatest novel the war has produced. It is primarily a great story related with the art of a practiced novelist among whose virtues are sympathy and irony, delicacy and taste, honesty, conviction and vision. And, incidentally, it is the most scathing indictment of the German people that has appeared in fiction, the most scathing because it is indirect. It is a masterpiece of characterization."—Burton Rascoe. The Chicago Daily News: "Here is a big book—big in size and big in conception and execution. It is one of those books worth-while people will ask you if you have read; an event not to miss."—Richardson Wright. Translated by CHARLOTTE BREWSTER JORDAN Sixth Edition. Net \$1.90. At All Bookstores. Published by E. P. DUTTON & CO. 681 Fifth Ave. N. Y.

RING LARDNER'S NEW BOOK TREAT! FUN IN TRAINING

Empey Goes Over Again!

TALES from a DUGOUT

By ARTHUR GUY EMPHEY

Author of "Over the Top"

THE book is made up of a group of battle-front sketches and short-stories. They are fiction founded on the experiences of the author at the front during a critical time of the war; as such, they reproduce, not real names and dates, which are important chiefly in directories and records, but that tremendous reality, the spirit of the men who are engaged in this modern crusade against the Hun. In the book the reader feels the invincible Allied will to win, the unconquerable gaiety and good humor of vast bodies of men fighting and working together, the thrills of physical contests on a scale never before known to the world.

The time elapsed since the author has returned from the fields of France has given him a much more accurate perspective than he could have had while the disturbances of war were still racking him. He sees it all more as a whole now; and he has had time to think through, and to feel through, many an idea, many a picture that before were but blurred and flying fragments from a time of cataclysm. As an author Mr. Empey has deepened and mellowed; his humor has grown richer, and his amazing vitality is as fresh and exhilarating as ever. "Tales from a Dugout" is as cheering as a bulletin of victory. Empey has gone over again.

At all bookstores. Price \$1.50 THE CENTURY CO. New York City