

## A 10.000 stage fright

He couldn't make a speech.
He couldn't express an opinion if anybody else was present.
He couldn't even dictate a letter.
He was so tongue-tied and so diffident that he lost, as he figures it, $\$ 10,000$ a year in money he might have earned, and did earn as soon as he taught himself to talk without being scared at the sound of his own voice.
How did he do it?
That's the story he tells in the November American Magazine. ${ }^{1}$
It is interesting as is every story of a good fight well won. But the significant thing is that no man can read this frank confession without applying some of it to his own sit:ation, no matter how far up the ladder he is, and getting something from it that he can use.
This is the real stuff of The American Magazine There is something of this kind in every number

## 1. My Triumph over Fears that Cost Me $\$ 10,000$ a Year. <br> $\mathrm{A}^{\text {himerican }}$ Magazine

The Crowell Pùblishing Company
Woman', Home Componion
The American Mazazine
Farm and Fireaide

## Fourth Liberty Loan

## Must Be Raised!

## Fellow Citizens!

Let us get down to bed rock. The United States has already obligated itself for MORE BILLIONS of DOLLARS than it asks us to lend in this Fourth Liberty Loan. The mammoth scale on which we have prepared and equipped ourselves for the Great Drive that is succeeding so gloriously in France today has cost us in the neighborhood of a BILLION and a HALF a month for over a year!

If our present and past expenditures bring the End NEARER-no price in dollars is too great to pay!

The people of America-WE-owe the money! It's a debt of honor! It has already saved untold American Lives! YOU owe YOUR share! Your share is ALL you can lend-all you can BORROW to lend!

We have only Today and Tomorrow to come across! DO IT TODAY!

Any Bank or Trust Company will show you how to finance your share with or without cash!

## Liberty Loan Committee

## PUBLIC SCHOOL CHILDREN: ATTENTION!

If you have not turned in your Liberty Bond subscriptions, please mail them to Louis Jusbaum, Board of Education, 19th Street above Chestnut.

You and your school will get credit for your sales if you are careful to put your own name, your teacher's name, or your room number, and the name of your school, on the back of the blank. The honor bars Nusbaum.
as announced.
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