A Message to INDUSTRIAL PHILADELPHIA

The Liberty Loan Committee requests that all manufacturing and wholesale concerns—executives and employees — enter their subscriptions through the trade Division to which they have been assigned. Allied trades have been grouped together. Special Committees have been appointed by the Federal Reserve Bank to cover all such concerns.

In the Third Loan the groups given below subscribed \$78,500,000. Each group will be given a quota to be raised in this Loan. Make your group the first to reach its quota—the first over the top. The respective chairmen will give you full information regarding the details of the Liberty Loan campaign. Telephone them. Help them

The following list of Industrial Committee Chairmen is published for the guidance of the various business interests. If in doubt where your business belongs, telephone at once to the Industrial Committee headquarters—Walnut 6230 and classification will be given

GROUP NO. 1—HOWARD WOOD, JR., CHAIR-MAN, CARE ALAN WOOD IRON & STEEL CO., WIDENER BLDG.—WALNUT 5120. A—Iron and Steel Mfrs. and Rolling Mills—Chris-topher Morris, care of Morris, Wheeler & Company, 30th and Locust streets—Preston 5900

Company, John and Localists
5900.

C.—Foundries.—Daniel Redmond, Sr., care of Fairmount Foundry Co., Duncannon and Mascher streets.—Wyoming 450.

D.—Structural Iron and Steel and Forgings.—George P. Cartwright, care of Pittaburgh Valve & Fitting Co., 5456 Chestnut street.—Belmont 928.

Valve & Fitting Co., 5456 Chestnut street—Belmont 928.

F—Ship and Boat Builders—C. R. Peterson, care of Wm. Cramp & Sons, Richmond and Norris atreets—Kensington 3120.

G—Metal Brokers and Jobbers, Etc.—Herbert H. Helms, care of Aluminum Co. of America, Widener Building—Walnut 2216.

H—Scrap Dealers—Henry P. Rees, care of Emanuel Dreifus & Co., Inc., Commercial Trust Building—Spruce 2330.

GROUP NO. 3-W. H. McCULLOUGH, CHAIR-MAN, 219 N. BROAD STREET. LOCUST 4060.

A-Automobile Manufacturers and Dealers (Except Garages-H. B. Harper, 21st and Lud-low streets-Locust 4100.

-Automobile Tires (other Rubber Products in 11 and 19)—Frank A. Kissell, 257 N. Broad street—Locust 4271.

street—Locust 4271.

C—Automobile Accessories and Repairs, Motorcycles and Bicycles—T. Scott Eavenson, 1108
Harrison Building—Spruce 2138.

D—Opticians, Optometrists, Photographers, Photographic Supplies and Artificial Eyes—J. H. Flanagan, 3 S. 13th street—Filbert 2885.

E—Wagon and Body Builders—August Geissel, 485 N. 3d street—Market 2946.

F—Furniture and Cold Storage Warehouses, Expressmen and Teamsters—G. Herbert Taylor, 655 N. Broad street—Poplar 6580.

G—Garages, etc.—George W. Blind, 2117 N. Broad street—Diamond 6221.

H—Motion Pictures, Films and Theatres—Lawrence D. Beggs, 1214 Market street—Walnut 2161.

I-Undertakers-Thomas Wagner, 1530 Fair-mount avenue-Poplar 3933.

GROUP NO. 4—CHARLES J. EISENLOHR, CHAIRMAN, CARE OF OTTO EISENLOHR & BROS., 952 MARKET ST.—WAL. 2116.

A—Leaf Tobacco—Herman G. Vetterlein, 56 N. 6th street—Market 638.

B—Cigar Jobbers and Pipes—Nelson F. Eberbach, 37 N. 2d street—Market 114.

C—Cigar Mfrs.—Ben. R. Lichty, 932 Market street—Walnut 216.

—Cigarette Mfrs.—Ben. R. Lichty, 932 Market

D-Cigarette Mfrs.-Ben. R. Lichty, 932 Market

F-Brewers-F. A. Poth, 31st and Jefferson streets-Poplar 4511. G-Distillers and Wholesalers-C. Fred Brice, 212

S. Front street—Lombard 1854.

H.—Bottlers and Bottlers' Supplies—Frank P.
Carr, 240 N. Juniper street—Spruce 5028.

GROUP NO. 5-WILLIAM M. LONGSTRETH, CHAIRMAN, 230 CHESTNUT STREET. LOMBARD 2398.

A—Hosiery and Underwear—Harry C. Aberle, Clearfield and A streets—Kensington 1129.

B—Cotton Yarn Spinners and Dealers—V. Carwithen, M. & M. Building—Lembard 2669.

C—Cotton Manufacturers and Cotton Printing— E. Wilkinson, Amber and Adams streets—

D—Raw Cotton—Walter S. Thompson, 121 Chest-nut street—Lombard 515.

E—Plush and Silk Manufacturers—Marc A. Schoettle, 4015 Clarissa street—Tioga 4709.

F—Cotton Goods Jobbers—William W. Jamison, 927 Chestnut street—Walnut 4160.

GROUP NO. 6—J. MILLER FRAZIER, CHAIR-MAN, BELLEVUE-STRATFORD HOTEL, SPRUCE 4602 A—Hotels—David B. Provan, Adelphia Hotel-Walnut 6000. B-Restaurants-C. B. Kugler, 1412 Chestnut

street—Spruce 2530. Caterers—Chas. S. Clark, 1729 Spring Garden treet-Poplar 557.

C-Meats and Provisions-Geo. L. Wells, 402 N. 2d street-Market 3907. Preserves & Pickles-Clarence E. Miller, care of H. J. Heinz Co., 12th and Sedgley-Tioga

-Confectioners-Frank P. Croft, care of Croft Allen, 33d and Market streets-Preston E-Bakers-Wm. Freihofer, 20th and Indiana

streets—Tioga 3150.
G-Wholesale Grocers—Robt. L. Montgomery, 999
N. 2d street—Market 3955.
H-Refrigerators—John R. Livezey, 1933 Market street—Locust 155.
K-Sugar Refiners—W. W. Frazier, Jr., care of Franklin Sugar Ref. Co., Ft. Reed street—Dickinson 1527
Sugar Jobbers—Goo. R. Camp, Keystone Tele-Sugar Jobbers—Geo. R. Camp, Keystone Tele-phone Building—Lombard 876. Syrups—Julius Stromeyer, 3d and Willow streets—Market 2146.

GROUP NO. 7—L. G. GRAFF, CHAIRMAN, COMMERCIAL EXCHANGE, BOURSE BUILDING—LOMBARD 3358

A-Flour-L. G. Graff, Commercial Exchange, The Bourse-Lombard 3249.

B-Grain and Cereals-L. G. Graff, Commercial Exchange, The Bourse-Lombard 3249. D-Paper Boxes, Paper Spools and Cop Tubes-Frank Stone, care of Jesse Jones Paper Box

Co., 615 Commerce street-Market 259. F-Fire Extinguishing Apparatus-J. S. Mallory, care of Globe Automatic Sprinkler Co., 2035 Washington avenue—Dickinson 531.

G—Exporters, Importers and General Merchan-dise Jobbers—F. H. Taylor, care of F. H. Taylor Co., 45 N. 3d street—Market 1324.

GROUP NO. 9—J. W. LUCAS, CHAIRMAN, CARE OF CHAMBER OF COMMERCE, WIDENER BUILDING—WAL. 3280.

A—Soaps, Greases and Laundries—J. R. Colling-wood, care of Fells & Co., 73d and Woodland avenue—Woodland 401.

B-Electric Contractors, Supplies and Appliances and Lamps-H. H. Seabrook, care of West-inghouse Mfg. Co., Widener Building-Wal-nut 2180.

C—Gas and Gas Appliances—J. H. Hubbs, care of U. G. I. Co., Broad and Arch streets—Locust 1300.

D-Oils-H. C. Carr, care of The Sun Co., Finance Building-Spruce 2820. E-Paint and Varnish Manufacturers-A. M.

Parks, The Bourse-Lombard 212. F-China and Glassware, Plate Glass, Mirrors, Art Glass & Bottles-Warren H. Turner, care

of Hires-Turner Glass Co., 230 S. 30th street G-Wall Paper, Brooms and Brushes-C. G. Myers, care of E. Clinton & Co., Inc., 2119 Arch street-Spruce 2461.

GROUP NO. 10—CHARLES F. JENKINS, CHAIRMAN, CARE OF FARM JOURNAL, WASHINGTON SQUARE—

FILBERT 3220 A-Book Binders-Frederick Jones, 406 Race

B-Blank Book Manufacturers and Stationers (Manufacturers and Wholesale)—Henry A. Prizer, 529 Market street—Market 160.

C-Envelope Manufacturers and Paper Drinking Cups-Alfred Wolf, 320 N. 12th street-Fil-bert 5675.

D-Paper and Paper Bags-Harvey E. Platt, 30 S. 6th street-Market 2398.

E-Publishers (Including Newspapers)-John M. Ettinger, care of National City Co., 1421 Chestnut street-Locust 555.

F-Advertising Agents, Advertising Signs and Novelties-George W. Edwards, 328 Chestnut street-Lombard 2204.

GROUP NO. 11-J. W. LUCAS, CHAIRMAN, CARE OF CHAMBER OF COMMERCE, WIDENER BUILDING-WALNUT 3280

A-Dentists', Barbers' and Laboratory Supplies-Frank H. Taylor, care of S. S. White Dental Co., 211 S. 12th street-Filbert 2292. Norman W. Miller, care Atlantic Refining Co.

B-Drugs, Druggists (Manufacturing and Wholesale), Chemists and Manufacturers of Per-fumes and Flavoring Extracts—J. Clifton Buck, care of Smith, Kline, French Co., 429 Arch street-Market 4970.

C-Scientific, Surgical and Nautical Instruments, Laboratory and Bacteriological Apparatus— Morris Earle, 918 Chestnut street—Walnut

D-Rubber Goods (Except Rubber Belting and Tires)-C. A. Daniels, care of Quaker City Rubber Co., 629 Market street-Market 2645. E—Chemicals and Fertilizers—H. C. Carr, care of The Sun Co., 1428 S. Penn Square—Spruce

G-Surgical Supplies and Equipment, Artificial Limbs and Crutches—James Brown, care of Physicians' Supply Co., 16th and Sansom

GROUP NO. 13—N. P. LLOYD CHAIRMAN, CARE OF NEWTON MACHINE TOOL CO., 23d AND VINE STREETS—LOCUST 125

A—Elevators, Conveying and Hoisting Machinery
—Edward Deakin, Otis Elevator Co., 15th and
Sansom streets—Spruce 5500.

B—Machine and Tool Making Shops—Samuel H.
Taylor, care of Merchant & Evans, 2019
Washington avenue Diskinson 50.

Taylor, care of Merchant & Evans, 2019
Washington avenue—Dickinson 60.
C.—Machine Repair Shops—J. S. McCord, care of
Frazier & Co.—Walnut 5370.
D.—Car Builders and Equipment—E. P. Rawle,
care of J. G. Brill Co., 62nd and Woodland
avenue—Woodland 100.
E.—Engines and Boilers—C. M. Hamersly, care of
The Vandyke-Churchill Co., 734 Widener—
Walnut 2957.

F-Machine Tool Agents-W. C. Chapman, care of Manning-Maxwell & Moore, 308 Lincoln Building-Walnut 3447.

G-Metal and Woodworking Machine Tools-L. H. Swind, Widener Building-Walnut 3055. H+Mill and Mechanical Supplies-E. T. Haddock. care of Fairbanks Co., 7th and Arch streets-

Market 2210. I—Printers Equipment Spring Makers and Cop-persmiths—Edward H. Holljes, care of Wm. Sellers & Co., 16th and Hamilton streets— Poplar 2364.

J-Textile Machinery-C. W. Schwartz, care of Phila. Textile Machinery Co., 6th and Tabor

Road—Wyoming 3160.

K—Machinery Manufacturers—Harry N. Winner, care of Garlock Packing Co., 1211 Arch street.

—Locust 4556.

L.—Foundry, Brick, Crushing, Laundry and Gear Cutting Machinery—Walter L. Veit, The Bourse—Lombard 490.

M—Agricultural Machinery and Filters—Wm. A. Stuard, 1033 Race street—Filbert 3709.

N—Locomotive Builders—John I. Monroe, care of J. J. Kelly & Co., 1125 Lincoln Building—Walnut 739.

GROUP NO. 14—DANIEL F. WATERS, CHAIR-MAN, 53 WISTER STREET— MANHEIM 3805

A-Dyers, Bleachers and Finishers-William Wall, Westmoreland and C streets-Kensing-

B-Felt and Blanket Manufacturers; Wool and Worsted Men's Wear and Dress Goods—Allen Mitchell, Jr., Hancock and Allegheny avenue —Kensington 160.

C-Worsted Yarn Spinners-Walter Larzelere, Commercial Trust Building-Locust 5067. D-Cotton & Wool Waste-Milton Hagy, 636
S. Swanson street-Lombard 677.

E-Woolen Jobbers-H. T. Rosenheim, 24 S. 6th
street-Market 1708.

F-Wool Yarn-Stanley Stager, Hancock and

Montgomery avenue—Kensington 685.

G—Carpets and Rugs, Matting and Linoleum—
Philip A. Hall, 1220 Market street—Filbert

H-Wool Dealers-Lloyd Coates, 127 Market Street-Market 2771. J-Knit Goods and Sweaters-Lloyd O. Lohmeyer. 427 Ashmead street-Manheim 4074.

GROUP NO. 15-THEO. E. NICKLES, CHAIR-MAN, 2513 GERMANTOWN AVENUE DIAMOND 6683

A-Agricultural Seedsmen, Wholesale Florists and Greenhouses-E. C. Dungan, care of Wm. Henry Maule, 21st and Arch streets-Spruce Arthur A. Niessen, 12th and Race streets-

Locust 4515. B-Printers, Lithographers, Electrotypers and Engravers-Robert N. Fell, care of Franklin Printing Co., 514 Ludlow street-Lombard

D-Real Estate-Robert J. Nash, 1001 Chestnut

GROUP NO. 16—WALTER A. BAILEY, CHAIR-MAN, CARE OF JOHN, T. BAILEY CO., 19th AND WASHINGTON AVENUE— DICKINSON 2889

A—Sporting Goods—Henry Louis Appleton, care of Murtha Appleton & Co., 12th and Sansom streets—Filbert 2389. B-Toys-John Tillitson, 112 N. Broad street-

Spruce 2397. C—Hardware J. S. Bonbright, care of Penna. Lawn Mower Co., 1615 N. 23d street— Poplar 3709.

D—Rope, Twine and Jute—W. K. Dwier, care of Schlicter Jute Cordage Co., 20 N. Front street Market 3357.

E-Wire and Wire Goods-M. E. Swart, 1222
Lincoln Building-Walnut 2283.

GROUP NO. 17—FRED. S. UNDERHILL, CHAIRMAN, REAL ESTATE TRUST BUILDING—FILBERT 5195

A-Furniture and Cabinet Workers, Store Fix-tures, Rattan and Basket Work-Gustav Kuemmerle, care of Bodenstein & Kuem-merle, Lawrence and W. Girard avenue— B-Office Equipment and Appliances (Addressing

Machines, Adding Machines, Typewriters, Coin Counters, etc.) Paul C. Kellogg, care of Remington Typewriter Co., 110 S. 9th street-Walnut 6750.

C-Accountants-Adam A. Ross, Morris Building -Spruce 640. D. Lumber, Coopers, Wooden Boxes, Millwork and Woodwork.—John I. Coulbourn, Land Title Building.—Locust 1693.

E-Mimeographers, Multigraphing, Addressing and Public Stenographers-Miss Reba D. Woodington, care of Woodington Multigraphing and Mimeographing Co., Colonial Trust Building—Walhut 3577.

G-Mercantile Agencies—Lewis B. Disbrow, N. American Building—Walnut 5218.

GROUP NO. 18—F. A. TAYLOR, CHAIRMAN, CARE OF MARYLAND COAL & COKE CO., STEPHEN GIRARD BUILDING —WALNUT 3290.

A-Maritime and Allied Shipping Trades-H. S.
Sharp, care of Earn Line S. S. Co., Bullitt
Building-Lombard 946.
B-Wholesale Coal and Coal Mining CompaniesDavid E. Williams, 1000 Liberty BuildingFilbert 4771.
C-Retail Coal Declare Courses C. Coal Mining

C—Retail Coal Dealers—George C. Coughlin, 101
Reading Terminal—Filbert 3196.

D—Express Companies (not local)—W. M. Groshon, care of American Railways and Express
Co., 1127 Chestnut street—Walnut 4810.

E—Lee Dealers—George C. Coughlin, 101
Reading Terminal—William Street—Walnut 4810. E-Ice Dealers-Samuel Freer, Drexel Building-Lombard 4464.

GROUP NO. 19—CHAS. P. VAUGHAN, CHAIR-MAN, CARE OF DUNGAN, HOOD & CO., 240 W. SUSQUEHANNA AVENUE— KENSINGTON 2060

B—Heavy Leather Tanners—Spencer K. Mulford, 3d and Vine streets—Market 3288. C—Leather Goods (Including Trunks and Bags)— Leon Sunstein, 1641 N. Hancock—Kensington

D-Upper Leather Tanners and Upper Leather Dealers-Laird Simons, 3d and Willow streets -Market 4030

E-Hides and Leathers-Isaac Katzenberg, 428
N. 3d street-Market 741.
F-Heavy Leather Finders-Howard L. Rue, 40

N. 4th street—Market 1553.

H—Belting and Belt Dressing—C. Carter Bond, 520 Arch street—Market 3249.

J—Boots and Shoes—H. Parrott, care of J. Edwards & Co., 12th and Wood streets—Spruce 2074.

GROUP NO. 20—E. S. WOODWARD, CHAIR-MAN, CARE OF E. S. WOODWARD & CO., 122 DOCK STREET—LOMBARD 3462

A—Butter, Eggs and Poultry—Bertram L. Kimball, 35 S. Water street—Lombard 3143.

E-Commission Merchants—W. H. Armstrong, 132 Dock street—Lombard 4175.

132 Dock street—Lombard 4175.
C—Milk and Dairy Products—C. Henderson Supplee, 1515 N. 26th street—Poplar 430.

D—Teas, Coffee and Spices—Chas. R. Mulvany, 110 N. 2d street—Market 796. E—Fish and Oysters—C. V. Sparks, 5 Dock street —Lombard 1207.

GROUP NO. 21—H. P. STATZELL, CHAIRMAN, CARE OF CLUETT, PEABODY & CO., 1211 ARCH STREET—SPRUCE 2015

Shirts—Joseph Karr, care of Samuel Sternberger & Co., 10th and Filbert streets—Filbert 4643.

Men's Neckwear—Clarence W. Hughes, care of Hughes & Bradley, 13th and Arch streets—Walnut 4159. Millinery, Hat Frames, Braids and Trimmings-

Irving Kohn, care of Kohn, Adler & Co., 720 Market street—Market 102.

Awnings, Sail Cloth, Bunting, Apron Coats, Overall Mfgs.—H. J. Davis, 900 Chestnut atreet.

Clothing Mfrs.—Irving Wilson, care of Jacob Reed's Sons, Inc., 1424 Chestnut street—Spruce 5600.

A. B. Kirschbaum & Co .- David Kirschbaum, Broad and Carpenter streets—Dickinson 1040. Shirt Waists, Dresses, Women's Cloaks, Suits and Skirts-Joint Chairmen-Geo. W. Haney, Denckla Building-Leo. E. Weiss, Denckla

Building. Hats and Caps—W. G. Eels, care of Frank Schoble & Co., 10th and Oxford streets—Poplar 1850.

John B. Stetson Co.—Howell Cummings, care of
Jno. B. Stetson Co.—Diamond 8400.

Dry Goods and Notions—George H. Tyler, care of Sheibley-Tyler Co., 625 Market street—Market 777. Hair Goods and Hair Cloth—C. H. Hett, care of

Gordon Bros. Inc., Pierce and Orthodox streets

—Frankford 78. Umbrellas-P. J. Reeve, care of Supplee-Reeve-Whiting Co., 631 N. 15th street-Poplar 6821.

GROUP NO. 22—O. W. KETCHAM, 24 S 7TH
STREET—MARKET 2470.

A—Contractors—Roger Atkinson, Builders Exchange, 24 S. 7th street—Market 1277.

B—Roofers, Skylight Mfrs. and Cornice Makers—
B. F. Johns, care of Jos. E. Brown Co., 1003

Race street—Walnut 1419. C—Brick and Terra Cotta Mfrs. and Dealers— Jos. E. ouseworth, 30th and Lehigh avenue-Diamond 8017. D—Cement, Lime, Sand, Stone, Marble, etc.—C. B. Kates, care of J. S. & C. H. Reeves, 925 Darien street—Market 1825.

E—Paving Contractors and Pavements—Ernest R. Rosse, 5024 Osage street—Woodland 2530-J. F—Architects and Engineers—M. D. Robinson, care of Crane Co., 245 Master street—Kensington 5450

sington 5450.

G-Heating and Ventilating-A. R. Smiley, American Radiator Co., 115 N. Broad street-Spruce 2040.

H-Master Plumbers Asso.-D. F. Durkin, Jr., 1613 Pine street—Locust 6665.

J.—Master Painters and Decorators Asso.—C. A. Kuchnle, 28 S. 16th street—Spruce 5474.

Show America What Industrial Philadelphia Can Do in Buying Liberty Bonds as Well as in Making War Supplies

INDUSTRIAL COMMITTEE: W. MORGAN CHURCHMAN, Chairman; Vice-Chairmen: CARROLL J. WADDELL, WILLIAM S. EVANS, C. N. LAUER TELEPHONE WALNUT 6230 45 SOUTH BROAD STREET