

NEWS OF THE FINANCIAL WORLD—NEW YORK AND PHILADELPHIA STOCK PRICES

NEW YORK STOCK MARKET STARTS HIGHER. DUE TO BUYING ORDERS

Supply Is Small and Substantial Gains Came Soon After Opening—Marine Preferred Stocks Most Attention—Specialties Active

The stock market showed a stronger tone at the opening today than at any time previous since the beginning of the week, brokers having many buying orders on hand, while the supply of stocks was small and execution of these orders resulted in substantial gains in the first few minutes.

United States Steel showed a gain of 3/4 at 119 1/2 soon after the opening and Baldwin advanced 3/4 to 87 3/4.

The most important movement was in Marine preferred, which advanced 3/4 to 194.

Many of the specialties were also in urgent demand, with Burns Brothers advancing 1/2 to 15 1/2.

Studebaker was active and strong, with sales ranging from 46 to 47 1/2.

Texas Company advanced 3/4 to 162 1/2. Mexican Petroleum was 1/2 better at 160.

Wall Street Concentrates on New Loan

Probably no dissenters could be found from the view that the technical position in Wall street today is that of a lasting character, when it does come, will be accompanied by an advance not inconsiderable dimensions in the stock exchange market.

According to this view, the complete failure of Austria's invitation for an antitrust pact conference to exert any appreciable stimulative influence on stock exchange prices of activity becomes doubly significant.

Business Continues Small

But the volume of business in the financial district continues to be confined within negligible limits.

Speculation Checked Voluntarily

In a sense there is not a wide difference between the shutting down of the business supply for automobiles on Sunday and the money supply in Wall street for the period of the loan.

SENTIMENT BEARISH IN THE CORN MARKET

Further Losses Decried in Fairly Large Trading—Oats Are Easier at Outset

RAIN BELT WEATHER FORECAST

Chicago, Sept. 20.—Rain and fair weather, with warmer temperatures Sunday and Monday, fair and warmer Tuesday and Wednesday.

COTTON BELT WEATHER CONDITIONS

New York, Sept. 21.—Precipitation was light during the night and in the morning, with a heavy rain shower reported at Nashville, Tennessee, and Oklahoma City, Oklahoma.

Further Losses Decried in Fairly Large Trading—Oats Are Easier at Outset

Opening Declines Range From 73 to 130 Points Under Last Night's Close

Practically no cotton was sold in the market this morning and prices showed losses of more than 50 cents, ranging from 73 to 130 points under last night's close.

At noon the market was still feverish with prices about 100 points under last night's close.

RENEWAL OF PRICE-FIXING RUMORS

PRICES OF STEEL MEN

Conferences in Washington During the Week Attract Entire Attention of Trade

The conferences in Washington during the last week between the leading steel men and members of the price-fixing committee of the war industrial board attracted virtually all the attention of those in the trade who remained behind.

HIGHER FIXED PRICES HOPE OF STEEL MEN

It is admitted in the industry that the steel interests presented arguments for a higher price basis for virtually all products, especially for iron and pig iron.

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New York Stocks

Table listing various New York Stocks with columns for stock names and prices.

New York Bonds

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New York Curb

Table listing various New York Curb stocks with columns for stock names and prices.

Philadelphia Stocks

Table listing various Philadelphia Stocks with columns for stock names and prices.

Philadelphia Inactive Stocks

Table listing various Philadelphia Inactive Stocks with columns for stock names and prices.

Philadelphia Markets

Table listing various Philadelphia Markets with columns for market names and prices.

Provisions

Table listing various Provisions with columns for item names and prices.

Refined Sugars

Table listing various Refined Sugars with columns for item names and prices.

Daired Products

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LOCAL SHARE TRADING DULL; LAKE SUPERIOR MOST ACTIVE

Exchange during today's short session, but the market showed a firm tendency in line with the strength displayed on the big board, the opinion prevailed that, unless something unforeseen occurred, a much more active and stronger showing would be seen on the resumption of business next week.

Lake Superior Corporation attracted virtually all attention by being far the active leader for home shares and advancing 1/4 to 18 1/4, after having made a big gain yesterday.

Steel common was unusually dull, but turned upward for a substantial gain.

The second Liberty Loan 4s, which lost more than 1 per cent yesterday, recovered most of the decline early in today's session.

Officials of railroads operating eastward from Chicago and St. Louis report that the volume of tonnage shows no falling off from what it has been of late and that great difficulties are found in meeting shipping requirements without delay.

Industrial conditions in the territory of these roads are handicapped by a shortage of labor which necessarily causes some curtailment in various lines of trade.

Officials of southern roads report an increase of about 5 per cent over a year ago, in general tonnage, as compared with from 10 to 15 per cent over the last few weeks.

Shipments of merchandise to the South are reported to be of fair proportion, but miscellaneous tonnage is now said to be of light volume.

Business Career of Peter Flint

A Story of Salesmanship by Harold Whitehead

The silk umbrella contest is warring up in great shape. Last week the "Killer" didn't seem to enthrone worth a cent, but I guess he won't have long.

At any rate, sixteen fellows are climbing up the one hundred point ladder.

Yesterday morning I landed a \$1000 policy from that fellow who bowled me out so that wet morning, and in the afternoon a scotchman I've been working with for months and months came across for \$200.

That policy had me up sixty points and made me third on the list as well as earning me ten bucks.

As soon as MacTavish saw me he said in his usual stolid way, "You'll be ready to go to the factory for me."

FOREIGN EXCHANGE

New York, Sept. 21.—The foreign exchange market was dull and the gold market flat under a heavy cover of bills.

RELIGIOUS NOTICES

THE TEMPLE

Services at 8:30 and 10:30 a. m. Sunday, September 22. Conducted by Rev. H. B. Scholten.

CHRISTIAN STREET BAPTIST CHURCH

Sunday School at 10:30 a. m. Pastor, Rev. E. C. Hibbard.

ARCH STREET CHURCH

Services at 10:30 a. m. and 8 p. m. Pastor, Rev. W. W. Hebert.

BETHLEHEM PRESBYTERIAN CHURCH

Services at 10:30 a. m. and 8 p. m. Pastor, Rev. E. C. Hibbard.

THE EVENING SERVICE WILL BE REHEARSED TOMORROW EVENING AT 8:30 P. M.

PROTESTANT EPISCOPAL

St. James' Episcopal Church, 22nd and Walnut streets. Services at 10:30 a. m. and 8 p. m.

FIRST UNITARIAN CHURCH

Services at 10:30 a. m. and 8 p. m. Pastor, Rev. W. W. Hebert.

UNITARIAN SOCIETY OF GERMANTOWN

Services at 10:30 a. m. and 8 p. m. Pastor, Rev. W. W. Hebert.

MISCELLANEOUS

CHURCH OF THE AWAKE

Services at 10:30 a. m. and 8 p. m. Pastor, Rev. W. W. Hebert.

Answers to Correspondents

Q.—Yes, your quota is right. We arrived at it after considering your experience, but getting the most out of your ability. It's up to you to say if we have underrated your ability as compared with that of your fellow agents.

Flossie—Yes, my dear, I had your letter. Instead of returning it to him if he doesn't win the silk umbrella, why not offer him a kiss for every point he gets? He more enjoy it, and for you it's—what's that?—"Don't believe you, there!"

Jack—No bet allowed, but if they were to advise keeping your eyes on two fellows never mind the names, let's say C and F.

I'm duse of old man Bettman's store right now, so we will make a noise like a flash of lightning.

Oh! I had a letter from Margate...

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Advertisement for Lubricating Oil and Grease, featuring the 'Lubricator' logo and product details.

Advertisement for 'Gossip of the Street' exchange deaf to war tidings, with a sub-headline 'Refuses to Advance With Allies, but Holds Its Position With Firmness'.

Advertisement for 'Business Career of Peter Flint', a story of salesmanship by Harold Whitehead.

Advertisement for 'The Fourth Liberty Loan', bearing interest at 4% and will be issued on October 24th next.

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