

# LAN DRIVE HERE FOR WAR CAMPS

Workers Cheer J. R. Mott and G. W. Perkins at Advance Meeting

WOULD HELP SOLDIERS  
\$20,000,000 Is Pennsylvania Quota for Campaign Scheduled to Start October 19

"If they could only see the relief and pleasure given by the seven organizations that are pooling their interests for a united service to army and navy, there's not a man in the United States who would not say: 'If necessary to establish one of the service huts where my boy is serving, I'll mortgage my farm or my home or everything I possess.'"

It was Dr. John R. Mott, of New York, who spoke today in the capacity of chairman of the National Amalgamated Camp Community Service Organizations and director general of the great campaign to raise \$170,500,000, which will open in the United States after October 19.

Hundreds of men and women, representing the Salvation Army, Y. M. C. A., Y. W. C. A., Jewish Welfare Society, War Camp Community Service, Knights of Columbus and the War Camp Library Committee, gathered at the Bellevue-Stratford Hotel today to discuss preliminary plans for the campaign in Pennsylvania, whose quota will be \$20,000,000.

Audience Applauds  
Doctor Mott with his descriptions of scenes at the front, George W. Perkins, of New York, with a plea for "millions for morale"; and A. H. Whitford, associate of Doctor Mott, in a stirring presentation of how best the American people may be reached and made to understand the needs overseas, moved the vast audience to spontaneous applause and verbal exclamations of approval.

Perhaps because this is the largest sum of money any organization has ever tried to raise by voluntary contribution in the United States, the speakers were moved to such patriotic speech as is not often heard.

"The center of America's heart interest has shifted in the last few months from America to France," continued Doctor Mott, who recently returned from his fifth visit to Europe since the war began. "There are more than a million of our boys over there now and this winter there will be four millions in military camps here and overseas. Consider that the \$170,500,000 which we will raise will not allow ten cents a day per boy, and then you will know we aren't asking half the amount needed."

Best America Can Give  
"These seven organizations coming together to aid the fighting men are trying to take the best America can give across the seas. Our huts represent to the boys home, school, club, church, stage, and in a sentence, all the purely American things which are missing at the front. The man doesn't live who would not give to such a cause, once understood."

"I have seen every army in Europe and I tell you that America can give that of the United States. Not only we but the world is coming to know it."

# WITH SHIPYARD BOYS

NEW YORK SHIP PLANT OPENS BIG CAFETERIA

HOG ISLAND STARTED ONE YEAR AGO TODAY  
12,000 Men Fed in Mammoth Dining Room at Low Prices

The new cafeteria at the New York Shipyard, Camden, was opened yesterday to about 12,000 men. With this event the company thinks it has solved the problem of feeding its working army. Hereafter all employees, both in the office and yard, will not take their lunches away from the mess. The cafeteria is a main office building, with a separate room reserved for officials. Now this place is equipped only for office employees and officials, while the kitchen is open for the employees.

The yard cafeteria is between the old and new yards in a new building erected for the men's welfare. The first floor contains the lockers, etc. The whole of the second floor, with a large area, is devoted to the feeding of the men. They can feed 1600 at one sitting. The kitchen is equipped with a large capacity and was a dam from all over the yard to see who could be the first to sample the new menu. The chef, head of the commissary, and a large corps of men and women were there ready and waiting for the rush. So were the coffee makers, the ice cream and other goodie.

They make soup in large copper kettles. There are four of these, two of eight and two of 100 gallon capacity. It was vegetable soup for the first day and as it came flowing from large spigots, bystanders showed unobscured admiration and approval. The workers came so fast there was no time for fight but satisfying their wants.

Linton originally put a ten-cent price on his soup, but it didn't stay at that high "figure" very long. Two of the men from the service department, which has supervision of the commissary and many other departments, in a stirring presentation of how best the American people may be reached and made to understand the needs overseas, moved the vast audience to spontaneous applause and verbal exclamations of approval.

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# CAMP LEE FIGHTS FOE PROPAGANDA

Effect of Socialist Literature Given Italian Soldiers Is Counteracted

LOYALTY LETTERS HELP  
O. B. Neyroz, Y. M. C. A. Secretary, Tells How He Fosters Patriotism

By a Staff Correspondent  
Camp Lee, Petersburg, Va., Sept. 20.—German propaganda, the type especially designed to break the spirit and morale of Italian soldiers in the American army, is being counteracted most vigorously at this cantonment.

"We have launched a drive against this insidious effort to discourage our Italian soldiers, and they must contribute in full measure to its success."

On February 12, this year, the first keel was laid, the mammoth shipyard was 50 per cent complete, with more than 10,000 men at work. Then the worst winter experienced in this section in years held up construction. The ground froze to a depth of more than three feet. It was virtually impossible to drive pilings, and what ever work was done it was necessary to first thaw out the frozen earth with steam. A thousand tons of coal were needed each day, and the cars came into the yard frozen so that the coal had to be hauled out.

Despite these difficulties and the inadequate shipments of supplies, the shipyard grew with a rapidity rivaling the old mining towns of the days of the "forty-niners." Three hundred and nineteen days passed before the first ship was launched. And when the quiet conch glided down the ways into the Delaware on August 5 Hog Island was more than 80 per cent complete.

Today it is 97 per cent complete. Due to irregular steel shipments, several of the shipways have not yet been completed. A large warehouse, construction of which was begun six weeks ago, is still to be finished.

Thirty thousand men are employed in the shipyard at present. The weekly payroll amounts to \$1,000,000. So far the total expenditures have averaged \$10,000,000 monthly. The total estimated cost of the shipyard and the 180 ships under contract is \$415,000,000.

Approximately 1000 Italian soldiers were naturalized at this camp today. Major William Kay Scott, of Philadelphia, today assumed the duties of camp construction quartermaster.

Only a few new cases of influenza were reported today and scores of the first victims returned to their drills.

# BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

PICK 19 MEADE MEN FOR SPECIAL COURSE  
Will Train at Camp Johnston for Commission in Quartermaster's Corps

Mr. Whitehead will answer your business questions on buying, selling, advertising and employment. Ask your questions clearly and give all the facts. Your correspondence should be sent to the following address: Peter Flint, 219 Chestnut Street, Philadelphia. Questions will be answered by mail. Other questions will be answered in this column.

"I've just read this over. I'm beginning to agree with Francis that there may be something in this salesmanship dope after all."

The selection of a successor to Cardinal Farley, of New York, will be considered at the November meeting of the consistory. It is stated that, owing to the important duties of his office a young and vigorous man probably will be chosen.

Cardinal Gasparri, papal secretary of state has sent the following message to Monsignor Mooney, of New York: "The Holy Father has learned with the deepest sorrow of the death of His Eminence, Cardinal Farley. He deplores this great loss which the sacred college also the archdiocese of New York has sustained."

"While he offers his hearty sympathy to the clergy and people of New York, he prays God for the repose of the soul of the great Cardinal."

# YOUNG MAN TO BE CARDINAL

Consistory Will Consider Farley Successor in November

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# HERTLING WORN BY WAR

Gives Impression of Exhausted Man, Says German Paper

Washington, Sept. 20.—Count von Hertling, according to an article in the German Zeitung a synopsis of which was received here in an official dispatch from France today, gives the impression of an exhausted man, tired of power and worn out by events.

The paper says there are so few men...

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In the empire capable of acting as political leaders that it is necessary to make use to the utmost limit of the strength and capabilities of an old man, who, after all, has rendered eminent service.

The different parties in the Reichstag are preparing for a continuation of the discussions in the principal committee of the Reichstag, which will meet on September 24.

**For Quick Sale TODAY & TOMORROW**  
About 900 pairs of handsome new custom-built Fall Shoes are here. They compose an advance shipment that through tremendous orders and business foresight we are able to sell you today and tomorrow at \$5.50 \$6.50 \$7 LAST YEARS PRICES

**For \$8 to \$11 New FALL SHOES**

In Superb Custom-Built Tan or Black Koko Calf, Cordovan calf. A style for every man. You expected to pay more this year for shoes—and you will if you wait till later and buy them in other shops. We alone in Philadelphia have succeeded in holding the lid down on high prices in spite of war conditions! But only a small part of our order has been received and you'd better get them while they are here. So, come today, tonight, not later than 11 P. M. Saturday night, and choose yours at this special

**Last Year's Prices of \$5.50 \$6.50 \$7 For \$8 to \$11 Values**

**ROYAL BOOT SHOP**  
N. W. Cor. 4th & Market Sts. OPEN EVERY NIGHT, SAT. EVE. TILL 12. AMERICA'S GREATEST ECONOMY SHOP

SHIP HORSES HAVE GLANDERS  
Fifty Suffering in York Ship Village Killed by Authorities

An outbreak of glanders has occurred among the horses used at the York Ship Village in Camden, N. J. About fifty horses have been killed by New Jersey State veterinarians and a number of others have been quarantined. York Ship Village is the community being established to house workers of the New York Shipbuilding Corporation. About 500 horses are employed on the operation.

E. J. Hodler, of the Emergency Fleet Corporation, who is assistant superintendent of the village, today denied a report of an epidemic of glanders and glanders. He admitted a quarantine had been established, but stated the disease was not the glanders of 1914 which was epidemic in this State and New Jersey several years ago.

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The name of "Jacob Reed's Sons" (founded 1824 by Jacob Reed) represents nearly a century of successful merchandising.

In these days of high costs it is well to purchase from a house whose standards of value and service are such as to inspire confidence.

Our long years mean experience in merchandising, intimate contact with the woolen markets, the establishment of important connections with the leading producers of Men's Clothing.

These are positive—tangible advantages. We safeguard the buyer in the character and quality of his purchases, and also in the important factor of price—he buys value every time.

Suits and Overcoats for men and young men, absolutely all-wool and of finest workmanship—Twenty to Seventy-five Dollars.

Attractive, stylish, all-leather shoes, distinguished by careful workmanship and providing extra comfort at no extra cost. Such are

The Original and Genuine  
**Dr. A. Reed CUSHION SHOES**  
For Men and Women

The famous cushion inner sole absorbs the shocks and jars sustained by walking in ordinary shoes. From the first day you wear Dr. A. Reed Shoes it's just like walking on velvet, for they need no "breaking in."

Sold Nowhere in Philadelphia Except at  
**No. 8 North 13th Street**



Value or Vanity?  
DID you ever notice that the man who has money enough to buy every hat in the store, if he wanted to, doesn't strain himself to make an impression on the boy in the barber shop or the blonde in the check-room?

I've seen men who stutter and shiver when asked to buy a Thrift Stamp, but insist on carrying around a label in their hat to make strangers think they have money to burn.

War Thrift has taught men to buy Value instead of Vanity—and I don't believe a foreign label in a hat ever won the affection of a woman or the respect of a man—who was born in U. S. A.  
If you will eliminate false pride and prejudice—cut out sentiment and silly vanity—and ask yourself what you really want in a hat—you'll discover I've got it.

And this is a pretty good year to get acquainted if you're not ashamed to save a dollar, because I have all the reasonable shapes in all the popular colors, and they're all \$2.85.

**Yours for the Fourth Liberty Loan**  
One Price  
**\$2.85**  
**Truitt Warner**  
1307 Market Street  
STORE OPEN EVENINGS