New York Stocks

nSmelting .. 7814 n Sum Tob. 12414 n Steel Fdry. 7834

Sugar Tel & Tel Wool pref

do pref ald Loco Co... a't & Ohio ...

Barrett Co. 93
Batoplias Min. 114
Bethiehem Stl. 8514
Beth Steel B. 8574
do 8 pc pref.10414
Brooklyn R. T. 3814
Booth Fish Co. 2714
Burns Bros. 14884
Brunswick 1146

Brunswick 111/2
Butte & S Cop. 267/4
Cal Petrol 201/4
do pref 631/4
Canadian Pac 1697/4
Cen Ede Co 1697/4

do pref..... 79% Chi R I & P te 26 do 6c pref. 67% C R I & P 7pc pr 78%

CRI& P7pe pr 78%
CCC & St L. 35
Chile Copper . 1614
Chino Con Cop 40%
Col Fuel & Iron 48
Col Gas & Elec 364
Cont Can . 70%
Corn Products . 43%
do pref . 1003
Crucible Steel . 69
do pref . 91
Cuba Cane Sug 305%
do pref . 81
Del Lack & Wiss

ome Mines .. 834 list Securities 5955

reene-C Cop. 4514
ulf State Steel 8015
askell & Bark 4614
tt Agricul 1754
do pr 6134
uspir Cop 5414

Edy Co pf 4316 Leather. 69 14

es Service Co. 7% Convertible **Gold Debentures**

These bonds are a direct and only funded obligation of the company except \$45.-500 of a previous issue.

The Cities Service Co. shows a progressive increase in gress and net income as well as in surplus available for dividends.

The company's subsidiaries are strategically located so as to insure a uniformity of carnings, which with a progressive but conservative management, insures the investor the maximum of safety.

unusually large equity and high yield make this a par-ticularly attractive invest-

Normal Federal Income Tax of 2% cared for.

FRAZIER & CO.

Broad & Sansom Sts., Phila. 211 E. German St., Balto.

Fidelity Trust Company Capital \$5,000,000 Surplus\$16,000,000 Bewntown Office: Broad Street Office: 111-331 Chestnut St. N. E. Cor. of 48-58 S. Fourth St. Broad & Chestnut.

LEGAL ADVERTISEMENTS deceased Letters testamentary on deceased—Letters testamentary or own estate having been granted to the igned, all persons indebted to the said are requested to make payment, and having claims to present the same, t delay, to JENNIE SWANN.

JAMES S. ASHWORTH. 815-18 Penfield Blds., 1328 Chestnut st. ESTATE OF JOHN S. WENTZ. deceased—Letters lestamentary upon the estate of John S. Wentz, deceased, have been granted to Fidelity Trust Company and William C. Kent, all persons indebted to the said estate are requested to make symment, and those having fairs against the agent them. Without delay at the office of the said company, Nos. 225-251 Chestnut st. Philadelphia, FIDELITY TRUST COMPANT, WW. F. GEST, President, 325-331 Chestnut st. Philadelphia.

ESTATE OF WILLIAM R. BARNES. deceased—Letters of administration on the above estate having been granted to the undersigned, all persons indebted to the said estate are requested to make usument, and those having claims to present the same, thout delay, to MARTHA S. BARNES.

JERE J. CROWLEY. WILLIAM A GRAY. 1208-12 Widener Bidg. DIVIDENDS

OFFICE OF
THE C. H. GEIST COMPANY
Land Title Building
Philadelphia, Pa., August 27, 1918.
The Directors of Freeport Gas Company
have this day declared a regular quarterly
dividend of one and one-half per cent (\$1.50)
per sharel on the preferred stock of the comsany outstanding, payable August 31, 1918,
to holders of said stock of record at the
close of business this date, Checks will be
mailed.

C. H. WEAK.
Secretary.

ANNUAL MEETINGS PHILADELPHIA RAPID TRANSIT CO. General Office, 8th and Dauphin Sts., Philadelphia, August 26, 1918.

to 8 points. Interest on the call was

in selling the late months.

Cotton Buyers and Sellers

York, Aug. 29.—October—Mit-Rountree, Rosenberg and Russell Hagedorn, Downs and Gumoens ofped.

December—Figgatt, Cohen, Mitchell, Ontgomery and Travers bid; Bartlett of Russell offered.

January—Rosenberg, Riordan and Silbid; Allen and Mitchell offered.

March—Newman and Parrott bid; fiford, Wilson, Cone, Gumoens and Hyan offered.

Liverpool Cotton today with prices steady on the of an adverce of 42 points for ling, old contract, at 25 40d. The were 2000 bales. The receipts 1100 bales, all American. Futures quiet in the early dealings. Old act, spot prices, were 'American.

SPECULATORS ARE THROWN INTO STATE OF CONFUSION Adv Rumely 17% do pr 48 Alaska Gld M 344 Alaska Juneau 17% Allis-Chal Co 3344 Am Beet Sugar 76 Am Can 47% do pr 9834 Am Cotton Oll 43% Am H & L pf 95% Am Int Corp 55 Am Ice Sec 33 Am Linseed 42% Am Locomotive 67% Am Locomotive 67% Am Sum Tob 1244 Am Sum Tob 1244

Announcement That Borrowed Money Will Cost More if Used for Spectacular Commitments Brings Stock Selling, With Sharp Declines

High Points in Today's Financial News

Warning of higher money-lending rates if spectacular commitments are indicated, resulted in selling and lower prices for stocks on New York exchange. The Curb market was weak. Pressure made corn soft. Catton showed a mixed tone. French exchange remained at its high level. Large increases in capitalization for prominent listed companies were reported. Bar silver remained unchanged.

New York, Aug. 29. The stock market was thrown into confusion this afternoon by the anneuncement of Acting Chairman McGarragh, of the money pool, concluding with the statement that any disposition to indulge in speculative commitments based on borrowed money must of necessity lead to an increase in rates. Brokers who received this announcement early construed it as a warning to cease bullish operations, and at the same time many of them joined in the selling movement that caused declines of around 2 points in nearly all the leading issues.

The money situation has been in the state of increased tension for some days, and apparently the work of a pool in the copper stocks this morning caused the money committee to take immediate action to prevent any further extension of the buying movement.

Before those in the Street had this money stringency impressed on their minds the market had at times shown a strong tone, but there had been a noticeable decrease in the demand from a short period after the opening.

United States Steel, after advancing 1/2 to 1161/4, yielded steadily during the forenoon, but after ranging above 115 had an abrupt break of I point.

Marine preferred moved in the same way, selling first at 104 and then starting on a downward course, and other issues which had shown strength ended the day with substantial declines.

General Motors was weak from the start, being without support and yielded more than 10 points in the first half of the day to 132. American Sumatra Tobacco declined 3 points and more, although the annual statement published this morning was of so favorable a character that many had looked for a sharp upturn in that stock. A movement in the copper shares which attracted attention during

the forencon, abruptly ended in the last hour, with Anaconda and Inspiration both pressed for sale in the late trading. The bond market was fairly steady all through the day, with only moderate fluctuations in the Liberty issues. Railroad bonds were gen-

PRICES FALL SHARPLY | COTTON PRICES MOVE IN THE CORN MARKET | THROUGH WIDE RANGE

Pressure Develops After Early Irregularity Displayed During Firmness—Outside Interest Lacking—Oats Easy

erally quiet and without special feature.

Good commission house buying caused a comparatively firm tone in the corn market for a time in the early deal-ings today, but local pressure developed and the market thereafter became weak. prices falling rather sharply.

The opening on August corn
The opening on August corn
\$1.55\psi\$. The high was \$1.55\psi\$ and the session the announcement by G. W. are low and final \$1.53, compared with Garragh, acting chairman of the Money the session that the session the announcement by G. W. are consistent to the session that the session the announcement by G. W. are consistent to the session that the session the announcement by G. W. are consistent to the session that the session that the session the announcement by G. W. are consistent to the session that the session tha

\$1.54%, a drop of 2c.

rop of 3c. The initial sale in Octo-was \$1.56%, the high \$1.58%, the \$1.54% and the last \$1.54% to liquidation and prices dropped rather

ment of the control o whiter, sarlicky, \$2.34; No. 3, red winter, garlicky, \$2.30.

The Pederal Reserve Bank has issued to date \$72,388,280 of the conversion \$4.5. On the \$3.5 there were 707 applications for conversion totaling \$260,000; on the first 4s there were 1972 applications covering \$8,246,950, and on the sciond 4s there were 3869 applications for conversion totaling \$63,881,300.

The stockholders of the American Bumatra Tobacco Company, at a special meeting today, authorized an increase in the common share capital from \$7.

NEW YORK COFFEE MARKET

New York, Aug. 29.—The market for coffee futures opened easy at declines of to \$10,500,000.

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PROVISIONS

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Selling the late months.

Open High Low Close close
8.50 8.40 8.45 8.45 8.45
8.80 8.83 8.78 8.67 8.81
8.00 8.83 8.78 8.67 8.81
9.07 9.07 9.02 8.94 9.83
9.28 9.29 9.13 9.23
9.28 9.29 9.13 9.23

Buyers and Sellers

Aug. 29.—October—Mitee, Rosenberg and Russell
n, Downs and Gumoens ofFiggatt, Cohen, Mitchell, and Travers bid; Bartlett

Mark Province Company of the Com

REFINED SUGARS Demand was only moderate, but prices were firmly held on a basis of 7.50c for me granulated.

Demand was only moderate, but prices were firmly held on a basis of 7.50c for fine granulated.

DAIRY PRODUCTS

Choice stock was generally firm, with demand absorbing the limited offerings. Quotations: White potatoes. Norfolk, per bil—No. 1. 13.50@4.75; No. 2. \$2.63. White potatoes below to take the potatoes. Page 1.623.105 held potatoes. Page 1.623.105 held potatoes. Page 1.623.05 held potatoes. Page 2.66 held potatoes. Page 2.66 held potatoes. Page 2.66 held potatoes. Page 2.66 held pa

No. 1. red winter, \$2.39. No. 1. a spring, \$2.30. No. 2. red winter, \$2.30. No. 3. morthern spring, \$2.31. No. 3. red winter, \$2.32. red winter, \$2.32 FRESH FRUITS

FRESH FRUITS

Demiand was only moderate, but values generally ruled steady. Quotations: Applies. New York and West Virginia \$2.50.

\$60. do, per \$5-bushel, basket, \$50.0 \$41.50; do, per bushel-basket, \$1.62. \$1.50; do, \$1.62. \$1.50; do, \$1.62. \$1.50; do, \$1.62.

VEGETABLES

CHESAPEAKE AND OHIO

1918

Increase
31,592,910
31,368,500
Six months gross
30,940,974
Net operating income 3,926,934
34,784,655
CHICAGO, MILWAUKEE AND ST. PAUL
July gross
Balance after taxes.
212,596,588
Net operating income 2,106,410
Seven months gross 67,671,988
Net operating income 31,103 *12,369,714
Net operating income 31,103 *12,369,714
Net operating income 31,103 *12,369,714
SOUTHERN RALLWAY

SOUTHERN RALLWAY

Most of the stock issues of railroads

gross \$12,374,164 *\$1,093,695 2,170,012 *1,589,99

Net operating income 2.585.068 *6.213.174

UNION PACIFIC
July gross 18.732.058 \$2.292.869
Balance after taxes ... 4.085.650 1.623.165
Net operating income 4.359.669 1.647.869
Seven months gross 48.740.658 8.492.897
Balance after taxes 15.577.082 2.195.186
Net operating income 16.109.451 2.685.864
NEW YORK ONTARIO AND WESTERN
July gross ... 1314.415

CHEVROLET MOTORS THE FEATURE ON CURB

NEWS OF THE FINANCIAL WORLD—NEW YORK AND PHILADELPHIA STOCK PRICES

Stock Sells at Lowest Price Touched in Some Time. Oils Generally Steady

New York, Aug. 29. There was a general crumbling away of values in a number of issues during the early trading on the curb, with Chevrolet becoming the most prominent feature, that stock falling in the fore-noon to 128, the lowest price touched in some time.

This decline was in sympathy with a break in General Motors, into which Chevrolet is to be exchanged. The collapse in the last-named stock was at-Government on motor output, but attention was called to the fact that at 150 for the present stock it was selling at equal to 750 for the old stock prior to the increase in capitalization. Submarine was under pressure, drop-

16½.

Aetna Explosives was also under 104 — 1/2 Aetna Explosives was also under 104 — 1/2 pressure, yielding 1 point to 111/2, and 261/4 — 3/6 Wright-Martin continued heavy, alternatively United though it did not change much. United

Copper stocks were steady, with Hecla

INDUSTRIALS Am Writing Paper 4
Air Reduction 60
Canadian Car Co 30
Con Car & Fdy pref 80
Charcoal Iron 7½
Chevrolet Motors 129
Cramp 80
Curtiss Aeroplane 36
Carwen Tool 6 1736

JUMP IN STOCK ISSUES

July gross.....\$12.362.233 \$5.092.646
Balance after taxes. 4.357.160 2.381.978
Net operating income 4.118.184 2.112.699
Seven months gross. 66.496.843 17.772.696
Balance after taxes. 16.418.532 2.623.674
Net operating income 15.126.541 1.596.323
LOUISVILLE AND NASHVILLE
June gross. \$7.610.037 \$1.326.572
Six months gross. \$7.610.037 \$1.326.572
Six months gross. 42.994.794 7.098.455
Balance after taxes. 6.580.265 -72.244.015
Net operating income 7.611.374 *3.609.886

CANADIAN PACIFIC

July gross. \$12.374.184 *21.093.698 list of industrials in amount of stock increases with \$25,724,000 preferred stock and \$44,586,000 common stock totaling \$74,310,000. While a good part

Local Meat Market

The following report of the fresh meat trade in Philadelphia .s. furnished by the local live stock and meat office of the Bursteau of Markets. United States Department of Agriculture.

FRESH BEEF—Receipts moderate; market strong except on heavy beef; choice yearlings. 329 to 130; demand good.

STEERS—Receipts moderate; market strong except on heavy beef; choice yearlings. 329 to 130; demand food.

STEERS—Receipts moderate; market at \$20 to 130; demand beat for lighter weights. COWS—Receipts light; market strong at \$13 to 23; demand good.

VEAL—Receipts light; market stronger; weights. Weight western dreesed at \$25 to 12; demand good.

VEAL—Receipts light; market stronger; weights. Weight western dreesed at \$25 to 12; demand good.

LAMB—Receipts light market stronger; weight western dreesed at \$25 to 12; demand slow.

LAMB—Receipts moderate; market weak to 15; lower at 124 to 130; demand light.

MUTTON—Receipts moderate; market stronger; weight at \$10 to 135; demand light.

MUTTON—Receipts moderate; market weak to 15; lower at 124 to 130; demand light.

MUTTON—Receipts moderate; market stronger; weight at \$10 to 135; demand light.

100 CRI&P

ping 14 in the first half of the day to

selling at 5 1-16 and Ray Hercules at

Carwen Tool Carbon Steel Emerson Phonograph. Federal Dye Hendee Mfg
Lake Torp Boat
Lehigh Coal Sales
Lima Loco
Maxim Munitions
Marlin, Arms 15% 43 +1¼ 28% - ¼ 40½ + ½ 146¼ + ½ N Y Shipbuilding
Nor Am Pap Pulp.
Otts Elevator
Peerless Motor
Poole Eng
Redden Truck

STANDARD OIL STOCKS

INDEPENDENT OIL STOCKS

176

70%

18

Railroad and Public Utility Increases

New York, Aug. 29 .- Since January 1. 1915, the increase in capital by stock issues of corporations, the securities of which are listed on the New York Stock

Local Meat Market

Philadelphia Stocks

High Low

Total sales, \$18,500, compared with \$3600 yesterday; thus far this week, \$77,850; same period last week, \$121,400.

Local Bid and Asked

Ank 30 25 60 50 54 54 67 Telepi do pref Lake Sup Corp Lehigh Nav Lehigh Valley Pennsylvania Phila Electric Philadelphia Co do 6 per cent

New York Bonds

357000 Anglo-Frach 58 25 ½
45000 Am For Sec 58 27 ½
12000 Am Smelt 58. 87 ½
4000 Am Smelt 58. 87 ½
4000 Am Wrt Pan 58 86 ½
2000 Am Wrt Pan 58 86 ½
2000 Arm Co 4 ½ 8 83
4000 Atchsn gen 48. 80 ¾
1000 B & O 3 ½ 8. 87 ½
1000 B & O 48. ... 71 ½
4000 B & O cv 4 ½ 8 77
1000 Beth Sti rfd 58 89
9000 Brk Rap Tr 78 96 ½
77000 Bordo 68. ... 97 ½
3000 Cent Leath 58 928 77000 Bordo 6s.
3000 Cent Leath 5s.
4000 C & O cv 4½s.
1000 do 4½s.
1000 do 4½s.
3000 Chi Gt W 4s.
15000 Chi B & Q 4s.
4000 Chi M & St P
rfd 4½s.
1000 Chi M & St P
5000 Chi M & St P 68

1000 Chi M & St P 1000 Chi M & St P 80 1/2 7000 C R I & St P 7000 C R I & P rf 48 68% 14000 C R I & P rf 48 68% 14000 C R I & P rf 48 68% 2000 C orn Pro 58 34 9312 6000 do 58 1021. 9912 2000 Corn Pro 5a 34 39 12 6000 do 5a 1931. 99 12 1000 D & R G rf 5a 53 34 3000 Dis Sec Cp 5a 86 25000 Dom Can 1921 95 14 11000 do 1926 . 93 14 2000 Erie cv 4s Sr A

2000 Erie ev 4s Sr A 49 ½
4000 do Ser B . . . 49 ½
5000 do Ser D . . 52 ½
10000 do gen 4s . 53
107000 Fr Rep 5 ½s . 100 ½
2000 Hud & M in 5s 20 ½
17000 do rfd 5s . 59 %
1000 Hl Cen 4s '53 74
9000 Int Met 4 ½s . 50 ½
5000 Int M T ref 5s . 78 ½
25000 Int M Mar 6s . 99
1000 Japanese 4 ½s . 8 73 1 %

Total sales, \$7,413,000, compared with \$6,930,000 yesterday; thus far this week, \$22,301,000; same period last week, \$50,-548,000.

changed.
EGGS—Receipts, 15,216 cases, Market steady, Quotations unchanged. No Change in Refined Sugar

New York, Aug. 29.—The refined sugar market remains unchanged with all local refiners quoting on the basis of 7.50c, less 2 per cent for cash, for fine granu-lated. Raws are unchanged at the fixed price of 6.055c for 95 centrifugal. The International Committee yesterday pur-chased 27,000 bags of Cuba for late Au-gust and early September at 4.985c.

GOVERNMENT BONDS

LITTLE OF INTEREST DEVELOPS IN PHILADELPHIA STOCK TRADING

Total sales, 2269 shares, compared with 2970 shares yesterday; thus far this week, 14,377 shares; same period last week, 15,866 Lake Superior Corporation and Philadelphia Electric clo

Lake Superior Corporation and Philadelphia Electric closed lowed after being a little higher. Pennsylvania Railroad and Rock Island advanced frac-BONDS

| Second Column | Secon

LONDON STOCK MARKET

War Loan 5s and Indian Issues Most Favored-Neutrals Weaker London, Aug. 29.—The stock market had a strong tone today. War loan and Indian issues were the most favored in the investment section, while French funds had a good tone and Russians were better.

funds had a good tone and Russians were better.

Neutral stocks were weaker as a consequence of the improvement in the value of sterling exchange. Industrial shares, Cunards and oils were again prominent features, and rubbers and gold mines received increased attention.

Money was in strong demand and harder.

MONEY-LENDING RATES

NEW YORK—Money on call, mixed collateral, ruled at 6 per cent all day and industrials at 6½ per cent.

The trading figure on collateral loans is 6 per cent both on mixed and industrials, although there are nominal figures up to 6½ per cent on the latter.

Prime bank acceptances are unchanged at 4 5-16 #44 per cent for sixty and ninety-day eligible member bills; 43 @ 44 per cent on eligible nonmembers, and 54 #5 per cent on ineligibles.

Prime mercantile paper is quiet at 6 per cent minimum. PHILADELPHIA-Call, 6 per cent;

time, 5% @6 per cent. Commercial pa-per, three to six months, 5@6 per cent; six months, 6 per cent. LONDON—Money is quoted at 3 per cent. Discount rates, short and three-nonth bills, 3 17-32 per cent.

FOREIGN EXCHANGE

FOREIGN EXCHANGE

New York, Aug. 29.—The foreign exchange market in the early dealings was dull but the tone was steady for the most part, with slight improvements in pesetas and Scandinavian exchanges. French exchange held at the new high record established on Wednesday and Italian exchange was quoted at the same official level for cables as heretofore.

Quotations were:

Demand sterling 4.75½, cables 4.76 9-16. Sixty-day bills, nominally, 4.73; ninety-day bills 4.71.

Franc cables 5.50, checks 5.51.

Lire cables 6.35, checks 5.51.

Lire cables 6.35, checks 5.54.

Guilder cables 5.1 1-5, checks 5.9%.

Pesetus cables 23.80, checks 23.80, Christiania cables 31.40, checks 31.

Copenhagen cables 31.10, checks 30.70.

Bank of England Statement

London, Aug. 29.—The weekly statement of the Bank of England shows the following changes: Total reserve increased £18.000; circulation increased £880,146; other securities increased £302,000; public deposits increased £1.221,000; other deposits increased £1.221,000; other deposits increased £1.221,000; other deposits increased £1.022,000. The proportion of the bank's reserve to liability portion of the bank's reserve to liability a whale of a salary, besides being a big stockholder. Bank of England Statement

East Buffale, N. Y., Aug. 29.—CATTLE sponsible for the security of my money was insured for half a million in favor of the company."

HOGS—Receipts, light. Strong, 17 21.

HOGS—Receipts, light. Strong, 17 22.

120.50 200. S0: mixed and yorkers, 120.806 21: a few \$21.10: light yorkers, \$20.506 21: a few \$21.10: light yorkers, \$20.506 20: 50: pigs. \$20.26 20.50: rough, \$17.50 \$17

NEW YORK BUTTER AND EGGS
New York, Aug. 29.—BUTTER—Receipts, 8400 head. Steady, 10c higher. Range, 8658 tubs. Market strong. Extras 475c; state changed. 4464 647c; imitation creamery unchanged. Beauty 10c head. Cars. EGGS. Beauty 10c head. Cars. EGGS. Beauty 10c head. Cars. 21,600 head. Cars. EGGS. Beauty 10c head. Cars. 230.

AL MINING STOCK
TONOPAH STOCKS
BId ARK
30 30 32
05 05 11 LOCAL MINING STOCKS Jim Butler MacNamara Midway Mapah Extension

GOLDFIELD STOCKS Atlanta
Blue Bull
Booth
Diamf B B
Daisy
Kewanas
Ora

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead (Copyright)

Mr. Whitehead will answer your business ouestions on buying, selling, advertising and employment. Ask your questions clearly and give all the facts. Your correct name and full address must be given to all inquiries. Those which are anonymous must be ignored. Answers to technical questions will be sent by mail. Other questions will be answered in this column. The most interesting problems of inquirers will be woven into the story of Peter Flint.

CLXXVIII WORK isn't such a bad stunt after all, as a cure for the blues, and believe me, I've had 'em good and plenty this week.

schow it all seems to have started

at Margaret's wedding. If I hadn't promised her I'd write to mother and tell her about Rosie and me being engaged dad would never have gone to Newark, and, of course, Rosie wouldn't have promised him that she'd give me the go-by.
Well, it had to come some time. Rosie

won't see me yet; I've just got back from Newark. You can bet your pedal appendages that I feel just like writing insurance policies—nit!

However, Goldman isn't the guy to listen to a hard-luck story, so, while worrying over Rosle, I've just had to plug for business—and it sure has helped

ne some.

I actually enjoyed the usual Wednesday round table of the agents for the Magnitude. The topic assigned was "What is the Best Sale You Ever Made?"

I told 'em about my Italian sale which, so far, has led to four others, but mine

was a weak, easy job compared to some that other agents put over. Three sales struck me as about ten blocks ahead of all the rest. The stories on them were told by Goldman (he must be a wonder). Perkins and "C. C." Goldman's best sale of life insurance went like this:

He'd been trying to get at a fellow who had taken over a whacking big agos concern which had been on the toboggan for years and was all but ready for the final bump.

This fellow, one of those big-jawed.

A lot of agents had tried to write up Curran, but he wasn't an easy proposi-tion to get next to. Goldman says he maneuvered three months before getting his story right and finding how to get at Curran properly. Finally he struck up an acquaintance

with him after an introduction by a mutual friend. Not for some weeks did Goldman breathe insurance; he was waiting until the time was right. One afternoon Goldman "happened" into Curran's office, and after the usual powwow on the weather, said, "You certainly have a wonderful plant here

"You betcha," he replied, for he didn't exactly hate himself.
"When you took over the plant five years ago it had all gone to seed, "All of that and then some," laughed

Curran. "Well, it certainly is there now, all right—thanks to your genius. I wonder what would happen to the stock if you were to stub your toe some night and in the fall break your neck? I under too scarce. "Say," laughed Curran, "what are you

trying to do, give me the creeps?"
"Not at all, but if I were a stock-holder I'd want some better security for my investment than the life of one man-it's too risky."
"Oh." said Curran uneasily, "they would get somebody somewhere, but as it is, what can you de about it?" "If I were a stockholder, I'd sleep easier at night if I knew that the life of

the man whose efforts were solely re-

Kansas City, Aug. 29.—CATTLE—Recipts. 7000 head. Market steady.

South Company South C

DIVIDENDS DECLARED

Southwest Penn Pipe Lines Company regular quarterly of 13 a share payable October 1 to holders of record September 18. Indian Redning Company, regular quarterly of 1% per cent on preferred and per cent on common, both payable Septembe 18 to stock of record September 3. International Silver Company, regular quarterly of 1% per cent on preferred, payable October 1. Onto Cities Gas Company, regular quarterly of 1% per cent on preferred payable October 1 to stock of record September 18.

Quincy Mining Company, regular quarterly of 1% per cent on dearterly of 1% a share payable September 30 to stock of record September 3.

Magma Copper Company, regular quarterly of 50 cents a share, payable September 3 to holders of record September 6.

American International Corporation, regular quarterly of 90 cents a share on preferred and common, payable September 36 to stock of record September 18.

United Dye Wood Corporation, regular quarterly of 1% per cent on preferred and anarterly of 1% per cent on preferred and to stock of record September 18.

Calumet and Hec a Mining Company, quarterly of 513 a share, payable September 18.

Kennecott Copper Company, quarterly of 513 a share, payable September 30 to stock of record September 3.

Kennecott Copper Company, quarterly of 513 a share, payable September 30 to stock of record September 30 to stock