GOSSIP OF THE STREET

FEARS OF DRASTIC TAXATION LEGISLATION OFFSETS EFFECT OF ENCOURAGING WAR NEWS

Tight Money Advanced as Secondary Reason for Failure of Stock Market to Respond as Expected. Gossip of the Street

POSSIBLE drastic taxation legislation was the principal reason given in the Street yesterday for the failure of the stock markets to respond to the encouraging news which continues to come from the European front.

Tight money was also given as a secondary reason. No one would acknowledge that the news of the sinking of the big troopship Justicia had the slightest effect on stock prices. Nor did any one give the excessive heat as a cause for the dullness of the markets. Some brokers say they look for a still further decline in most of the standard issues; others give the same opinion in the form of advising clients to be cautious in buying on reactions for the present, while a few remain optimistic and say the bottom of the present "drive" has been reached.

Market Approves Seizure of Wires

On the subject of the President taking over the telephone and telegraph lines there seemed a unanimous opinion yesterday in the financial district that the move was inevitable and it met with virtually unanimous approval.

No trouble is anticipated by brokers over leased and other lines, as they believe the Administration will disturb regular business as little as possible. As for the holders of the securities of these companies, a number of financiers who were questioned on the subject agreed in the main with the following opinion of Thomas W. Lamont, of J. P. Morgan & Co., on the subject:

"The Government's taking over of the telephone and telegraph lines for war purposes is a step which ought to prove satisfactory to holders of securities in the companies in question.

"Postmaster General Burleson makes it clear in his announcement that the greatest care will be taken to conserve the properties and their permanent earning power, so that for the long future it would appear that investors in these great companies have little to fear for the stability and earning capacity of the corporations.

"As for the immediate future, the law under which the Administration has taken action states that just compensation will be paid by the Government for the use of the properties—a rental which ought to be really sufficient to meet all fixed and present charges including dividend.

"Furthermore, the physical and financial condition of these telephone and telegraph properties is now so sound that we regard present holders of their securities as well warranted in being entirely content with their investments as they stand today."

There were a few who remarked that perhaps Mr. Lamont's opinion was not altogether disinterested.

They pointed out that of the offering of $45,000,000 6 per cent convertible bonds of the American Telephone and Telegraph Company made by the syndicate headed by J. P. Morgan & Co. only $10,000,000 had been subscribed on the special terms offered to shareholders; $10,000,000 additional, it is said, were subscribed by private bankers, leaving the underwriting syndicate with $30,000,000 not sold.

A banker in this city said that at first there was a commission of only ¼ per cent allowed to participants, and as this was not considered sufficient to create any enthusiasm over the sale of these bonds an increase in the commission was allowed. Now it is said the effect of the Government's action in taking over the companies adds another element of uncertainty as to how investors will view these bonds.

A well-known investment banker expressed an opinion that in a short time the public would begin to see that as long as Government control of the lines continues these bonds will be second only to Government bonds.

Speculation Over Action of U. S. Steel Directors

When discussing the probable action of the directors of the United States Steel Corporation on Tuesday next and the possibility of a cut in the dividend, one well-known broker in the downtown district, who does not anticipate any reduction, remarked yesterday that it would be well in considering the effect which the coming drastic taxation may have on the minds of the directors the following live statistics about the Steel Corporation:

"It is," he said, "turning out at the rate of more than 16,000,000 tons of 'finished steel for sale' annually, which is very close to a record.

"It is estimated that the excess current assets of United States Steel are at present close to $550,000,000, which is a new high record, with actual cash on hand of more than $175,000,000. From organization to date it has spent more than $725,000,000 on new construction and acquisitions. New construction and excess current assets combined equal about $250 a share on the common stock."

War Finance Corporation Has Hands Full

"For some time past," remarked a well-known banker yesterday, "it has been felt by banking houses dealing largely in public utilities securities that the War Finance Corporation would not or could not meet the situation in the matter of financing a great many of these corporations and that some sort of auxiliary corporation would be necessary to carry out many of these operations, especially where it would be difficult for certain public utilities corporations to obtain the necessary assistance from local bankers.

"I understand there is under way," he continued, "the formation of such a corporation with a minimum capital of $100,000,000, which will be increased when found necessary as the operations which it may undertake may require.

"This corporation will be known as the War Finance and Utilities Corporation, and back of it will be the chief public utilities concerns of the country. It is being organized under a section of the War Finance Corporation act, which provides that a bank or banking institution may make loans to any business which is necessary or contributory to the prosecution of the war, and may rediscount 75 per cent of such loans at the offices of the War Finance Corporation."

Silence on Mercantile Marine Is Painful

"The recent silence in reference to the affairs of the International Mercantile Marine," remarked a client in a broker's office yesterday, "is almost painful in view of the frequency of the meetings during the past months and weeks to finally decide the question of the sale. I understand the trouble now is some difficulty which has arisen over the transfer of docks, terminals, shore properties and piers in Great Britain owned by the British subsidiaries. I suppose," he continued wearily, "they will find a basis of settlement some day."

* * *

Although the next offering of Liberty Bonds is more than two months away, the announcement that the campaign has already been mapped out it is feared will tend to divert the steadily increasing interests in corporation securities to the forthcoming Government offering. Bond houses say they do not wish to appear in the least degree selfish or unpatriotic when they express the hope that the interest and the actual buying demand for corporation securities will continue for a while longer. They feel, however, they have fully demonstrated their patriotism by placing their organizations absolutely at the disposal of the Government in previous drives. They intend to do the same during the forthcoming campaign.

This work has been done without charge and naturally they would be glad to enjoy a fair amount of regular business between the drives for Liberty Bonds. It is no secret that if this regular business should fall off materially between now and the end of the year the great part of the bond houses would close their books at that time with losses on their operations for 1918.

The various issues of Liberty Bonds already out and those of America's allies in Europe which are dealt in on United States Exchanges have had such sharp advances that further big gains under existing conditions could hardly be expected. In fact, the slightly reactionary tendency thus far this week has been perfectly natural. It may go a little further, but at about present levels it is believed all of these bonds will be freely bought.

The transactions in corporation issues have fallen off considerably in comparison with last week.

TO AID DEAFENED SOLDIERS

School for Reconstruction of Speech and Hearing Opens

Cape May, July 25.—The first army medical school for the reconstruction of the hearing and speech of soldiers who have complete or near-to deafness was opened yesterday under the Division of Physical Reconstruction at Army Hospital No. 11, under the direction of Lieutenant Colonel Richard W. Richards, of the medical corps. At the opening formal speeches were made to the corps of instructors, the superintendent [illegible] informal address was made by Major William W. Keen, the Philadelphia surgeon, who joined the army at the outset of the war, and he compared the conditions of surgery in the military medical departments of the present time with those during the Civil War and of the wonderful advantages in surgery now held out to military medical men for the benefit of the wounded.

Detective Dead on Track

Samuel Kennedy, a private detective, was found dead today on the tracks of the Baltimore and Ohio Railroad at Christian street wharf. He is believed to have been struck by a train. The body was found by a railroad watchman.

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

(Copyright, 1918)

Mr. Whitehead will answer your business questions on buying, selling, advertising and employment. Ask your questions clearly and give all the facts. Your correct name and full address must be signed to all inquiries. Those which are anonymous must be ignored. Answers to technical questions will be sent by mail. Other questions will be answered in this column. The most interesting problems of inquirers will be woven into the story of Peter Flint.

CXLIX

I DON'T know how many times I have pitched into Rosie for writing such a bum hand, but for once I was really tickled that she was such a bad penpusher.

In fact, Rosie caused the only bit of trouble while I visited home last weekend.

Francis Graham and I stayed at the store with dad until he closed at 10 o'clock, and then we walked home together.

When we got inside the house, mother, my two sisters (Lucy and Ella) and Mary Gillespie were playing five hundred.

My, how sweet and fresh Mary looked. I think she was glad to see me, for as soon as I got in the room she wiggled her hand at me, and get a calldown from mother for showing her cards!

"You boys be quiet a bit," said mother. "Peter, there's a postal card for you from Newark on the mantelpiece."

"Who from?" I asked, and the very minute I asked I wished I hadn't.

"I don't know, but whoever it is should take lessons in writing."

Gee! I felt as if a fat man had stepped off my chest.

I picked it up, and, knowing Rosie's handwriting, managed to make out that she wanted me to tell my folks that we were engaged. It read, "Pearie, don't forget your little sad-eyed Rosie is hungry for you. Why don't you tell your folks about us? We would both be weller off for it. Rosie."

This was written in her scrawling handwriting across the picture on the postal card, so that her handwriting was made more muddled by the picture, and that was all that saved me from having to give away the whole game.

I believe that Rosie did it on purpose, for I remember telling her once that mother left postals unread, and that she had always said that a postal card was for everybody to read.

"Mother is curious to know who your card is from."

"Come, 'fess up. I suppose it's from some girl," said Mary, though I knew Mary really didn't think so by the way she said it.

Somehow I just couldn't "fess up."

"All I could make out," said mother, as she shuffled the cards, ready to deal another hand, "is that there is something in it about your dad."

I felt I'd got to say something, or else have them all wondering, so I said, "Oh, it's from a fellow in the office who told me to try to get some insurance from dad while I was here. How about it, dad?" I added, turning to him, at the same time tearing up the postal card and letting the pieces trickle through my fingers into the waste-paper basket.

Dad shook his head sadly, and said: "I would take as much as I could tomorrow, but, unfortunately, it cannot be. That is one of the things I have to regret."

"What's that?" I asked.

"When I was young and healthy, I put off taking insurance until later. Somehow, when I felt well and strong the thought that I might ever feel sick never occurred to me. When you were a young shaver and Lucy and Ella were mere toddlers who couldn't speak, I had my big illness. I recovered from the pneumonia, but it affected my heart badly, and also my general constitution.

"As soon as I was able to get around, I said to myself that now I must take insurance, for I went cold at the thought of what would have happened to you dear ones if—I had gone 'home.' I had a friend in the town who had been after me for years to insure, so I called him up and arranged to see the doctor." Dad sighed, "I couldn't pass the examination."

As we talked, dad and I kind of drifted into a corner by ourselves.

"That's why I'm putting in such long hours at the store, and one reason why I dared not let you go to college. I must leave something in tangible form to take care of mother and the girls; and, Peter, the doctor tells me that while I may be good for twenty years, I may be called 'home' suddenly, and if I am, why I am going to trust my boy to take the helm of my little shop and act as both father and brother and son."

Neither of us spoke a word for some few minutes, and I noticed there were tears in his eyes. Suddenly, he said: "Come, we mustn't make you miserable when you are only here for such a short while. You girls hurry up with your game, and we boys will join in for something."

We had a good time for a couple of hours. At midnight, however, all games ceased, for to dad the Sabbath Day begins at midnight Saturday. We had a glorious time. I found myself near Mary frequently and yet to me the whole fun of the time was mixed up with troubled thoughts over what dad had told me.

TODAY'S BUSINESS EPIGRAM

Look in the mirror. Do you see the face of some one who is helping or hindering your progress?

What does this mean to YOU?

Business Questions Answered

Kindly let me know if I am compelled to pay license in any town or city in the United States or Canada to dispose of and receive moneys at time of sale of an article I manufacture myself. P. W.

In most towns you will have to get a hawker's or peddler's license. The amount varies, as each town controls this.

The best plan is to call at the city hall and find out what the license fee is.

I want to congratulate you upon your work in the paper, and I know that many hundreds appreciate it as much as myself, and, as I am taking advantage of the offer to answer questions, I want to thank you heartily.

What chance is there to learn the new scientific methods of salesmanship? How is a beginner given the opportunity of entering the field in the right way and with a big house?

There is a constant demand for experienced agents, but how do these agents become valuable to a big house? Is the training that one gets from a small house beneficial or detrimental for the final goal of working for a large house?

In one of your recent chapters you said, "It is much easier to train a young man to do as you want than to break down the habits of the old timer." Is a young woman in her thirties, whose brains are not fossilized and who values success, progress and modern thought culture, considered not worth bothering with? MISS A. F.

The Y. M. C. A. offers an evening course in salesmanship to which women are admitted.

The best way to secure an opportunity in selling is to sell your own services to some business house. When you have had salesmanship training you are not a "greenhorn" exactly, although of course, you are not an experienced saleswoman. Under these circumstances you can go to a business house and say that you are a trained saleswoman, and if your training has done you any good, you will be able to sell your own services.

It is an excellent thing for a beginner who happens to be a bit nervous to get some experience in a small house. The help you get from an employer in a small house is often more valuable and personal than that given by the direct head under whom you would work in a large organization.

Bless my soul! I should say that a woman of thirty is a very young woman. You know, age is more a state of mind than a physical condition.

You ask how agents become valuable to the large house. By producing results. Your success in selling is measured by the value of the orders you secure and the amount of good will you create for the business. Remember that large orders and good will must go together if you are doing satisfactory work.

OFFICERS AT MEADE PREDICT FOCH VICTORY

Believe He Will Take 500,000 Prisoners—Selects Filling Up Camp

Camp Meade, Md., July 25.

Officers and men of the National Army here, who have been watching closely the developments on the western front in France, see the beginning of the end of the war in the strategy of Foch, particularly since the Crown Prince seems determined to "fight it out" rather than retreat from the pocket in which the Allies are gripping his army. Soldiers are not allowed to discuss these things for publication, but in their personal chats they are very optimistic. In fact, they go so far as to express the fear that it will be over "over there" before they get a chance to get into it.

Some of these officers are soldiers of the old school and have been students of strategy for years. They say that if the enemy withdraws the effect at home will be such as to cause discontent and fear and possibly even threaten a collapse of the elements supporting the armies. Thus they say there is no alternative open to the Crown Prince but to fight it out, and they do not see how Foch can do anything but win. They believe that he will eventually close the pocket and capture not less than 500,000 men.

Many Recruits Arriving

The big wooden city is filling rapidly with the quotas from several States, and the scenes here today are very similar to those of ten months ago, when the first National Army stepped from all walks of civil life in Pennsylvania and Maryland and came here to learn how to fight. In short, they are ununiformed and undisciplined. But they are eager and anxious to learn, and in a few months the eleventh division will be as proficient as the seventy-ninth, which has taken its place behind the lines "over there." More than 3000 men arrived here yesterday; several thousand will come today, and the movement will continue until the end of this month, when the population of the big wooden city will number approximately 30,000.

Twenty-two men of the 154th Depot Brigade have been transferred from the training battalions here to the ordnance corps, and have been sent to Camp Hancock, Augusta, Ga. The lads left here in charge of Corporal Clarence P. Moyer, of the Eleventh Battalion. Corporal Moyer will return to this camp. The men transferred were John T. Grindall, Henry M. Taylor, John F. Dornick, Carl R. Hall, Louis B. Simpson, Patrick F. Tobin, Robert D. Gould, Sylvester E. McMahon, Philip MacLure, Patrick J. McHugh, Manuel Fountaine, Maurice M. Caplan, Ernest H. Otto, John P. McHugh, Clarence P. MacPherson, John T. Joyce, Henry M. Barber, William B. Gange, Rosario Larue, William J. McKitchen, James H. McAloon and Edward Scangie.

Private Pablo Perez, Twenty-sixth Company, 154th Depot Brigade, a Porto Rican, has been transferred to the Porto Rican detachment, National Army, and sent to a point of embarkation for transportation to Las Casas, Porto Rico, for assignment to duty.

Private William J. Burrows, of headquarters detachment of the 154th Depot Brigade, has been promoted to the rank of regimental sergeant major and assigned to duty at camp headquarters.

First Lieutenant Louis Segel, of the medical reserve corps, who was transferred here from Camp Dodge, Iowa, for duty with the Twenty-seventh Engineers, arrived too late to join the command, which has departed, and has been sent to Washington for duty at Camp American University.

First Lieutenant George P. Marze, of the signal reserve corps, has been appointed camp signal officer, according to an order issued this morning by Brigade General Joseph A. Jaston.

The following men of the depot brigade have been transferred to the medical department and assigned to the sanitary detachment of the 304th Auxiliary Remount Depot: John J. DeLaney, August C. Kelly, Gailord E. Putman, Louis V. Connoll, Henry A. Jockel and Rodolpho J. Frigault.

SHIPWORKERS GO TO CAMP

Gloucester Men Waive Exemption, Preferring to Fight

William Spencer and John McKenny, two of the workers at the Pennsylvania shipyard, at Gloucester City, have gone to Camp Dix for training. The company asked for exemption for both, but it seems that their papers were not filed in time. Five other boys from this yard who went at the same time to the same camp refused to claim exemption, saying they "prefer to fight."

The Pusey & Jones shipworkers yesterday received a letter from Carlton Crane, one of their former co-workers, saying he had arrived in France with the troops and expressing delight at being "over there." The sights there have already impressed Crane so much that in his letter he advised all American boys to "take them in" and do their bit with a gun at the same time.

PHOTOPLAYS

STRAND Gtn. Av. at Venango, E. of Broad
ENID BENNETT
in "THE VAMP"

EUREKA 40TH & MARKET STS.
JUNE CAPRICE
in "BLUE-EYED MARY"

PHOTOPLAYS

THEATRES
OWNED AND MANAGED BY MEMBERS OF
THE UNITED EXHIBITORS' ASSOCIATION

BELMONT 52D ABOVE MARKET
Wallace Reid in "BELIEVE ME, XANTIPPE"

CEDAR 60TH & CEDAR AVENUE
VIVIAN MARTIN in "Viviette"

COLONIAL Gtn. & Maplewood Aves. 2:15 and 8:15 P. M.
Pauline Stark in "UNTIL THEY GET ME"

COLISEUM Market St. 59th & 60th
Sessue Hayakawa in "THE BRAVEST WAY"

FRANKFORD 4715 Frankford Ave.
JACK PICKFORD in "Sandy"

JUMBO FRONT ST. & GIRARD AVE. Jumbo Junction on Frankford "L"
Charles Ray in "HIS OWN HOME TOWN"

LOCUST 52D AND LOCUST STREETS Mats. 1:30, 3:30. Eves. 6:30 to 11
JACK PICKFORD in "Sandy"

NIXON 52D BELOW MARKET ST. 2:15, 7 and 9.
"THE UNBELIEVER"

DISTRICT DEPUTIES IN LODGE HONORS

Veteran Odd Fellows Take Hand in Tokens of Friendship, Love and Truth

Caledonian Lodge had the honor again of entertaining the District Deputy Grand Masters' Association, and with twenty-seven lodges represented, the event, according to the impression of P. G. Vandegrift, will long be remembered.

The delegation was led by President Jacob C. Henderson and Secretary Louis M. Stiles, and included William Perry, eighteenth district; Henry S. Fluharty, sixth district; Thomas M. Wonderly, Jr., tenth district; Leroy D. Blew, seventeenth district; Edward W. Hamilton, seventh district; James Lloyd, Chester County district; D. D. G. P. Bayard R. Kurtz and D. D. G. P. William McM. Cull, Temple Encampment. Other visitors were Past Grands Charles Cook, Star of Bethlehem; Albert Robb, Kearsarge; "Dinty" Moore, Spring Garden; Franklin P. Sheets, American Star; Joseph M. Walker, Merchants'; Robert Gorman, Pacific; John Negley, Pennsylvania; A. H. Jefferies, Totem; Simonson, F. A. Fisher and A. A. Marshall, Amity; David Gemmell, Millis; Gus Motter, Hamilton; William Hardcastle, Kossuth, Media, Pa.; William Weir, William Rowland, T. Angus McGrotty and David Montgomery, Chester, Pa.; A. Jones, East Park; N. G. Pilsbury, Beverly, Mass.; B. B. Thomson, Kearsarge; E. W. Nester, New Haven, Conn.; Merl and Denzel Fleming, Kenton, Ky.; S. V. Treadwell, Key West, Fla.; Earl P. Young, Scranton, Pa.; Noble Grand John Nelson, Amity, and Secretary Samuel H. Pope, Totem, most of whom gave interesting talks in their own way.

Secretary Billy Cull presented to Brother Joseph McAuley Danfield a thirty-year jewel, and in turn the secretary lost his "goat" by the oration of P. G. Amber in the presentation of a twenty-five-year jewel to "Wee Willie." To further the job of getting "Sosie" "Squirrel" Tilton Wonderly, of Kenderton Lodge, attempted to criticize the discomfiture of the jewel recipients when "Pinky" handed him the jewel to do his "knocking" with more fervor. Brother Thomas lost his power of speech and promptly abdicated. It was evident that this is a lodge of service jewels.

Mille Lodge had one candidate for the second degree, P. G. Whitney, of Chattanooga, Tenn., and P. G. Russell, of Orphans' Rest Lodge, of Darby, gave good talks. Noble G. John A. Weir secured good talent for the new feature, Mille Minstrels, and he will have a choroscal talent. P. G. Charles P. Morgan will be the main musician of the enterprise, assisted by P. G. Charles D. Bird.

Spring Garden Lodge conferred the first degree on Lt. Jacob Earl Henderson, son of P. G. M. Jacob C. Henderson, who has been raised to the aviation camp at Dayton, O., in training for overseas service. P. G. Emory W. Nester, of New Haven Lodge, complimented the work of the Spring Garden W. S. S. and told of his strenuous experiences on the battlefields. His descriptions of the scenes of destruction, cruelty, desolation and ruin were vivid and amazing, and his views of the duty of Odd Fellows at this time were just as pointed, urging all to fulfill the mission of the three links.

Merchants Lodge gave a good deal of attention to the ladies' auxiliary, which, after inactivity for several months revived interest and secured several new members. Brother Thomas Latimer Jr. was appointed secretary to fill the vacancy made by Brother E. E. Latham, who has gone to make his home near Scranton. Brother Agnew, of Pine Grove Lodge, was a visitor. The officers, Brother C. W. Starr, who is in war service, has been advanced to the position of second lieutenant. The lodge is planning to hold its annual picnic the early part of August. Brothers J. K. Simpson, F. L. M. Latham, P. G. P. W. Klein, P. G. G. L. Weaver and P. G. D. R. Mitchell comprise the committee of arrangements, who call upon families and friends to make the event as successful as others have been.

The "Earnest Workers" are called to meet next Wednesday night at Grand Lodge headquarters to arrange for the big class initiation at Lu Lu Temple, October 5. Encampment representatives are urged to come. Grand Patriarch Georges H. Bates went to Easton, Pa., last week to arrange for the session of the Grand Encampment there in October, going this week to Grove City, Warren and Erie.

Old Amity Lodge, No. 19, enjoyed an unusual session of fraternal surprises through the profusion of N. G. John Nilson and A. D. G. M. Perry, of the eighteenth district, who secured the attendance of D. D. G. M. Association, which assisted in the presentation of veteran jewels to loyal members of No. 19. Brother Perry took charge, and after his assurance of the strong bond between Amity and his lodge, American Star, he presented to Secretary Frank A. Fisher a jewel token of his lodge's affection. Past Deputy Harry Graham was then called on to present a jewel to Chaplain Rasmus Simonsen, and Past Deputy Louis M. Stiles had the honor of presenting a jewel to Treasurer Charles Marshall, all of these recipients having been faithful comrades for more than twenty-five years. Other eminent speakers were Jacob C. Henderson, Samuel French, Max Hoppe, Harry S. Fluharty, Thomas Marlin Wonderly, Jr., William M. Cull, Andrew Flood, George and John Graham and others of No. 403, and George D. Craig. This was an event of great joy and reflected credit on the brothers who arranged it. N. G. Nilson, Assistant Secretary Jones, Warden Lewis Simonsen, Conductor Charles Walberg, John Walberg and Carl Pedersen.

Kenderton Lodge had the engrossed roll of honor hung on the wall of the lodgeroom. The list contains the following names of members in war service: Walter R. Alexander, Roy Brammer, George S. Deibert, Alfred H. Lippincott, R. E. F. Mullington, George W. Schmid, J. Mervine Shinkel, George F. Sprecher, Ernest R. Kennedy, William Y. Loux, Harry A. Smith, Thomas H. Buck, Charles A. Kauffmann, Charles E. Wright, William R. Alexander, Paul C. Bickelman, George C. Ritter, H. Leroy Parker, Jacob A. Mich.

These members sent greetings: Henry P. Hoff, of Merchantville, N. J.; George H. Sharp, Cleveland, O.; William A. Ball, Trenton, N. J.

District Deputy Leroy D. Blew, of the seventeenth district, called a meeting of committees representing the four lodges in his district for the purpose of arranging a public installation of the four lodges next October, and the members were enthusiastic over the proposition. These committees organized a joint committee on arrangements as follows: Henry L. Greene, North Star Lodge, chairman; Harry C. Stephens, Tacony Lodge, vice chairman; Harry Ostrander, North Star Lodge, secretary; Joseph Crowell, Richmond Lodge, treasurer. This event promises to be one of the best ever held in the ranks of the order in the Northeast. One of the best installing staffs in the country has consented to do the work, and a surprise is in store for those who attend. The session will be open to the public in a way that may add members to the lodges in the district.

The next meeting will be held on Monday evening next at North Star Lodge Hall, Allegheny avenue and Rosehill street. All members are urged to attend.

Philadelphia Airman Honored

Paris, July 25.—Sergt. James A. Connelly, of Philadelphia, is cited in the official journal as an air pilot of remarkable adroitness. He has downed two enemy planes.

FRATERNAL CONCLAVE

General Arrangements for Big Demonstration in Independence Square

At the headquarters of the Philadelphia Chamber of Commerce there was held a great meeting to complete arrangements for the Patriotic Fraternal Conclave, which proved to be one of the most notable fraternal sessions ever held in the world and the first great movement of any kind where representatives of all religions and nationalities, including Orangemen, Hibernians, Knights of Columbus, Masons, Odd Fellows, Hebrew orders, Order of Brith Shalom, Free Sons of Israel, Knights of the Golden Eagle, Patriotic Order Sons of America and some thirty additional orders and societies with a combined membership of 16,000,000.

These delegates co-operated with the greatest degree of harmony and patriotic zeal to make the forthcoming event one of world importance. It was arranged that all the orders and societies in the southern part of the city will march north on Broad street; those in the northern portion will march south and those in West Philadelphia will march east. The processions will move promptly at 7.30 and the exercises in Independence Square will begin at 8.30.

This meeting was attended by Mayor Smith, who made a splendid patriotic address, in which he said he and the other city officials are heart and soul with the movement and want to do everything in their power to make it the biggest kind of a success. He said that it is his hope and ambition that after the war has been successfully won—as it will be beyond all question—there shall be held in Independence Square, where the patriotic conclave is to take place on August 27, a great meeting to celebrate world peace and the inauguration of the spirit of fraternalism in all lands, as promulgated by our forefathers in Independence Hall.

Frederick A. Schover, City Treasurer, made a brief patriotic address. A representative of the Grangemen brought down the house by pledging 5000 marchers in the parade, stating that it could easily be made 10,000 if that number were needed to show the patriotism of the institution. Many of the orders and societies are having expensive floats prepared and there will be many bands of music.

The next meeting of the general committee will be held, on the invitation of Mayor Smith, in the Finance Committee rooms of City Hall on Monday evening, August 5.

It is now probable that there will be from 30,000 to 50,000 fraternalists in the line of march on Tuesday evening, August 27, the occasion of the forthcoming great patriotic fraternal conclave in Independence Square, in connection with the annual conventions of the National Fraternal Congress of America and the National Fraternal Press Association, at the Bellevue-Stratford, beginning August 26 and continuing four days, which will be attended by hundreds of leading fraternalists of national and international importance.

Committee on parade—Charles F. Bower, chairman, Knights Templar; James A. Flaherty, Knights of Columbus; James J. Raney, Knights of Columbus; John Ford, Loyal Order of Moose; Allen P. Cox, Artisans Order of Mutual Protection; Thomas L. Fraser, Red Men; Charles H. Hall, Jr., O. U. A. M.; Charles H. Helms, P. O. S. of A.; L. L. Gallagher, Knights of Golden Eagle; Minnie E. Burgin, Women's Maccabees; John C. McKinney, I. O. O. F.; Lemuel Witt, Knights of Pythias; Martin G. Levin, Sons of Brith Shalom; J. D. Myers, Fraternal Mystic Circle; Francis Callahan, Sons of Veterans; John F. Morgan, Ancient Order of Hibernians; William A. Pyle, Order of Independent Americans; Harry W. Nace, Foresters of America; John Held, Brotherhood of America; William H. Myers, Fraternal Order of Eagles; Lewis A. Feldman, Supreme Tribe Ben Hur.

Committee on finance—Harry W. Mace, Foresters; Joseph B. Pearce, Knights of Golden Eagle; Thomas L. Fraser, Red Men; James J. Raney, Knights of Columbus; Lewis A. Feldman, Ben Hur.

Committee on reception and speakers—James A. Flaherty, Knights of Columbus; A. Raymond Haff, Fraternal Aid Union; John C. McKinney, Knights of Golden Eagle; F. J. McGann, Ancient Order of Hibernians; William A. Getzinger, Knights of Malta.

FORESTERS OF AMERICA

Attendance and Action at Conference of Federated Courts at Fairmount

Court Fairmount, at 2436 Brown street, welcomed in monthly conference the delegates of the 146 federated courts. The roll of honor inscribing the names of sixty-one members of No. 41 in war service elicited commendation to a body which has a record of many accomplishments in thirty-six years of existence.

The guests received the full attention of the staff of officers of the court, who composed the reception committee. Brothers E. Adams, R. Kinslow, J. Baum, James Ross, A. Davis, H. J. Magee, H. Robertson, C. Jamieson, A. Campbell, W. L. Foreman, E. Kinslow, J. Kennedy, J. Grimes and Fred Justice, with the songsters, P. Devlin, T. Kinslow and John Johnson, as ushers.

Aside from its subscription of $1000 to the three Liberty Loans for this court, the report of Trustee James Kennedy disclosed that for the past three months he disposed of $1658.03 worth of thrift stamps. To the merited recognition he received from the postal authorities in Washington the session added its tribute of praise for his energetic labors.

Communications from other districts of fraternal co-operation with the federation were read, those conveying special messages were: Courts Riverside, Shrewsbury, Woodbury and Palisbury, of South Jersey; Amby, of Jersey City; Amboy, of the north section; Manhattan, Francis Marion Crawford, Wiemer, Trinacria, of New York; Greenmount, Baltimore, Md.; Excelsior, Cleveland, O.; Italy, Portland, Me.; the local lodges of Boston, Mass.; the Grand Court of California, Diamond State, Wilmington, Del. A number were received requesting information to enable the formation of branch movements in their localities.

The finance committee, Brothers Lauerwald, 101; Taylor, 128; Freil, 153; Schaffner, 55, and Bolger, 82, reported the voluntary donations received at this session amounted to $650.

The legal associates, Messrs. Geraghty, Bradley, Butler, Martin, Repetto, Miller, Cole, Smith, Taylor, Williams, Brown, Wood, Wilson, Anderson, Carmen, Coudert, Beck and Ingersoll filed a synopsis of the plan of action agreed upon at the recent consultations.

The publicity bureau made a concise report and recommended that local court data for official publication be forwarded to the manager. Past Grand Chief Ranger C. F. Bradley, 5334 Larchwood avenue, this city, which the delegates agreed to have their press committees do. Brother Gus Huth, of Court Los Angeles, Cal., addressed the assemblage. The general secretary, H. J. H. Ahrendts, impressed upon the delegates to note his change of address to 2821 North Second street, where all matters relative to the Federation should be sent. Other transactions of importance will appear in this column next Thursday.

Schuylkill, No. 108, at 1803 Spring Garden street, had a welcome surprise visit from Sergeant David Magee, of the second corps, Central Ontario Regiment. Later in the week, accompanied by P. C. R. Mills, as herald, he installed the officers of Court Hamilton, at Thirty-seventh and Market streets, and a farewell send-off was tendered him by this court, of which he is the deputy. The committee in charge was: William Mason, Sr., J. Noon, A. Gittings, W. Maguire, W. McMonagle, Joseph White, W. McCallion, E. Kreiner, J. Casey, C. Foley, A. S. Wickham, G. File, W. Hahn, W. Mason, J. Ott, P. Doyle, G. Burns, J. Devine, J. McBride, C. Holt, J. Crisson, J. Callahan, F. C. Noon, J. Luttrell, J. McKeehan, H. Taylor and Dr. A. N. Tomlin.

The "Emerald Team," of No. 108, William Street, J. McConomy, T. Lawler, J. Clancy, W. McNamee, J. Clunan, J. Muldowney, J. Carroll, B. Pettit, played a close game of baseball with the "All Philadelphia F. of A. Stalwarts": M. J. Gerahgty, No. 66; J. Smith, No. 167; C. P. Bradley, No. 85; C. Kelly, No. 128; J. P. Rodden, 108; J. Sauerwald, No. 101; J. Wells, No. 96; H. J. Aurendts, No. 28, and J. J. Schreiber, No. 66. Saturday, at Belmont, Umpires, F. J. Courtney, No. 131, and J. J. Borrell, No. 142.

The court has a receiving station for magazines and literature to be sent to the enlisted members, and the work is conducted at its Eureka Club, Eighteenth and Hamilton streets, in charge of G. Little, J. P. Kirk, T. Brady, G. Thorpe, T. Kane, J. Mullaney, J. Lackmyer, F. McKnight, D. Farren and J. Appenzeller.

The outdoor entertainment promoters comprise Dr. A. Fingles, chairman, and Brothers Glaster, Wolf, Simons, Phillips, Boyer, O'Brien, McCann, Reagan and Kelly, who have scheduled events up to the end of the season.

A roll of honor of the boys in war service was unveiled with appropriate exercises with Deputy James J. Nöon as master of ceremonies. Delegations from Federal St. Albans, Belmont, Haddington, Hamilton, Glenwood, Kensington, Friendship, Liberty Council, Cobbs Creek, Cheltenham, Fairmount and Collingswood were present.

Court Mount Pleasant, at 5203 Market street, held memorial services for the late James Doris, one of its esteemed workers. The summer heat and the fact that so many of its members are in war service, which contribute to a lessened weekly attendance for the time, but in activity lines it is not materially affected. The ardent devotees, Brothers H. J. Farrell, J. McGarritale, J. McSorley, F. Kennedy, W. Leaming, F. Fogg, J. Maguire, J. Mulligan, A. Macfarlan, J. D'Autchey, W. Just, H. Kunz, Jr., P. J. Hottenstein, J. Lavin, Hamilton Knox, W. Thorn, W. Westling, Dorey, Mercer, T. Eagan, Dr. F. R. Baird, J. Kennedy, J. J. Murphy, William Wesley, W. F. Hall, W. Roberts, E. Ford, W. Moran, Dr. T. C. Beswick, J. Thompson, M. Goldstein and J. J. Trainer, have inaugurated a system of outdoor summer social features.

P. C. R. Robert Edward, the devoted secretary, has composed several patriotic songs not in catchy music that are being used by foresters for their inspirational sentiments and beauty of melody. Letters from "boys over there" were read from fraters W. Leaming, of the army, and Alex. McFarland, of the navy, to whom fraternal greetings will be sent.

RED MEN

Big Chiefs Honor Open Reception at Maumee Tribe's Wigwam

Maumee Tribe held the annual ladies' night at Thirteenth street and Girard avenue, and the enthusiasm shown in the singing and speechmaking was characteristic of the Red Men. Willard Stockton made an able master of ceremonies, and the singing was led in a masterful manner by Henry W. Lewis, of the tribe.

The Maumee Minstrels, represented by Tony Kamp, Lee La Mar, Thomas Rowe, Frank Miller, Charles Sperber and Ben Dooley, entertained in a splendid manner and were assisted by Mrs. Tony Kamp at the piano. An oration was delivered by P. G. S. Samuel H. Walker, sounding the keynote of patriotism. William McClure also delighted those present with a recitation. P. G. S. S. Charles E. Ball, a member of Maumee, addressed the ladies and presented a regalia made by one the Indian tribes on a western reservation to the trustees of Maumee. It was one of the most successful ladies' nights ever held by this live tribe. Among the prominent members introduced were Tom Fraser, C. C. R. John R. Greenhalgh, chairman of the finance committee, P. G. S. Dr. Joseph Farley, and P. S. Peter J. Kite, of Yonah Tribe.

Hesanna Tribe attended divine services at the Methodist church, Fifth and Clearfield streets, on Sunday night, in a large delegation of the members of No. 12, accompanied by the Hesanna Band, was present. P. G. S. Samuel H. Walker made the principal address, and his stirring words encouraged his hearers to greater efforts in supporting the Government in all measures to win the war. G. S. Charles E. Ball and S. I. C. Troxell, G. J. S. occupied seats on the pulpit. The services and the music of the Red Men's Band were splendidly conducted and appreciated.

A meeting of the parade committee will be held at the Council office on Monday evening next to further plans for the fraternal demonstration on August 27.

The tribes comprising the second parade district held a meeting in the Parkway Building and organized by electing P. S. Fred Fink, No. 48, chairman, and Allen L. Twiford, secretary. A committee was appointed to arrange for music. The next meeting will be held on Tuesday evening, August 6, in the Parkway Building.

Religious services will be conducted at the Red Men's Home, Cheltenham, this day afternoon next, under the auspices of the J. B. Stetson Men's Bible Class. There will be a prominent speaker, and by the Stetson choir. Members of the order are especially requested to attend.

The report of Secretary Charles C. Williams, of Red Men's Home, shows the institution to be in good financial condition, total assets amounting to $26,870.49.

The State Haymakers met in annual session at Weissport, Pa., on July 20. C. Burgess C. P. Haberman extended to the visiting delegates the freedom of the city. S. C. H. George H. Staus responded to the remarks of the chief burgess. Other speakers were John R. Norman, L. C. Troxell, Chairman Frank Amer, P. S. H. James R. Pinkerton and P. W. C. H. Jesse L. Shallcross.

The business session was opened by S. C. H. George H. Staus, other State officers present being S. C. H. Staus, S. V. C. H. Andrew J. Staiger, P. S. C. H. James R. Pinkerton, S. K. of S. Mahlon Traumbauer, S. K. of B. Harry P. Hunsicker, First Farmer John M. Keller, Second Farmer Harry Lampe, G. H. L. Arthur Frost, G. B. D. William Zeiher.

The reports of the State officers showed that seven new associations had been instituted during the year and the total membership of the order is 1184, an increase of forty-seven members, total number of associations, eighty-eight. A contribution of $100 was made to the Red Men's Home