STOCK BROKERS ARE SURE PEACE WILL NOT COME WHILE GERMANS HOLD FOOT OF ALLIED TERRITORY

Public Hesitates to Invest in Securities While Uncer tainty Over New Income Tax Continues.

Gossip of the Street
 According more to a dis
position where
an biranized
The enn
$\square$


## Rumored P. \& R. Will Issue Equipment N

##  <br> \section*{foan dime Bab

}Babson's Letter Causes Price Slump

## 



BUSINESS CAREER OF PETER FLINT

$$
\begin{aligned}
& \text { tory of Salesmanship by } \\
& \text { Harold Whitehead }
\end{aligned}
$$


$\qquad$

## GOVERNMENT TAKES DANGER IS GRAVE, BIG TURBIIE PLANT GERMANS ADMIT

New Westinghouse Establish-
ment at Essington Passes
Tenton Press Concedes
Under Federal Control


## Wait Until the

 "Number" Answers or the Operator Reports ndoning calls.Very often a subscriber will call a number and if he doesn't get an almost and try again later. He believes that minutes have elapsed, while in reality it has been but a matter of seconds.
This hanging up of your telephone receiver wastes your time and the time and labor of the operator, and means that the then again, if the called party comes on the line the operator must answer: "Excuse it, please," or "Party's gone."
Please remain at your telephone until the called subscriber answers or the operator time and effort of the three parties to the call and involve less use of the lines and equipment at a time when the Telephone Company is striving to avoid unnecessary service congestion and when all its facilities are directed to the task of meeting the increasing general needs of the
country.

The Bell Telephone Company of Penna.


Public Ledger's
1918
Summer Resort Directory

|  |  |
| :---: | :---: |
| Alhambra ith Horto a pamunk Ave $\qquad$ | 333 MARKET |
| APOLLO |  |
| ARCADIA ${ }^{\text {chesty }}$ <br>  |  |
|  |  |
|  to Maparapenemy | REGENT MARKET ST Relow 1 Hit <br>  |
|  <br>  |  <br>  |
| FAMILY THEATRE 1311 , wrike s. <br>  | RIVOLI ${ }^{\text {S2D AND SANOMN }}$ gTs <br> Charakighit wivo |
| 56TH ST. THEATHER Betow Eprucit <br>  | RUBY MAREET ST: BELOW, TTH , A. th THitr |
|  <br>  |  |
|  In ${ }^{\text {Highanit }} \mathrm{DPO}$ | STANLEY MAREET ABOVE 10TH <br>  |
|  |  |

