COSSIP OF THE STREET

STOCK TRADERS ASSUME MORE CAUTIOUS ATTITUDE, BUT WAR REPORTS RESULT IN OPTIMISM

George H. Earle, Jr., Defends Position Taken by State Bank Convention, Over Which He Held Sway. Gossip of the Street

THERE was more caution during yesterday's stock trading than on Thursday, but there was no war news which would occasion any change in sentiment. Indeed, each hour brought more cheering news than the previous one, and there was a more pronounced feeling of optimism pervading the financial district than on any day for a long time.

Brokers do not look for any change in the market conditions. Of course they acknowledge that sudden changes in sentiment are to be expected in a war market and higher prices are expected for the active list. There was a time before the closing yesterday when some brokers thought We were entering a "victory" market, but the more cautious said it was always better to be prepared for a setback.

There were a number of important news items yesterday which had ore or less effect on some stocks and other securities. Outside the regular war news there was the agreement of the United States Government to loan \$50,000,000 to China, with Great Britain, France and Japan participating. There was the report that the operating income of 150 of the largest railroad lines in the United States in May showed a net decrease of \$14,500,000 from May, 1917, etc.

Earle Defines Field of State-Bank Activity

There is still a good deal of discussion going on in financial circles in this city over the proceedings of the convention held early this week in St. Louis, Mo., by the United States Council of State Banking Associations, and which was presided over by George H. Earle, Jr., president of the Real Estate Trust Company.

It had been said in some quarters that the organization of this association was with a view of disrupting the American Bankers' Association and that its aims were not favorable to the movement having in view the bringing of the State banks and trust companies into the Federal Before making a statement on the subject, Mr. Earle explained that the State banks were called into existence to meet local conditions and to cater to these conditions. For example, he said, in certain locations they specialize their banking facilities to meet coal mining or oil or natural gas production, etc., leaving the broader field to be covered by the national banking institutions, and that it was therefore impossible for one conglomerate body composed of both State and national bank representatives to speak for both. His statement follows:

There is a great deal of nonsense being given out as to the national council of State banking institutions. The situation is exceedingly simple. These State institutions, being chartered in each State to meet the conditions and needs of such States individually, have naturally very satisfactorily met local wants, just as the national banks have splendidly met the broad national situation. If I am correctly informed, the State bodies have, because of their local applicability, become far the larger body. The two, however, following our American system, have amply met the whole situation and in the most friendly and helpful spirit.

"A large part of the funds of the national banks being deposits from State banks, any one, therefore, who suggests antagonisms is a friend to neither. As to the Federal Reserve system, every one with any sense knows what splendid, even imperative, work it is doing. All that is neceseary is to read the resolutions of the convention to get clear light on this The State banks, however, being the larger body, felt that as there might be matters to discuss and adjust involving conflicting interests it would be better in such instances to have a council of their own to advise and negotiate on such matters.

"I have heard of none that intends at all to withdraw from the American Bankers' Association, as it has its value in the general broad field. Take as an instance the question of joining the Federal Reserve system. No one was authorized to speak for the State banks, to advise them even, and consequently the great majority have just drifted. Perionally I feel that the representatives of all interests can canvass this matter and properly look into the difficulties with a perfectly sound and antisfactory result. Of course, in the interim no harm is being done, as the State banks and trust companies are doing their full and patriotic share and at least as unselfishly as any system in the country.

"If people would only take the trouble to read the resolutions expressing the convention's purposes and principles, they would find how dish it is to engage in guessing at what is so easily ascertainable. Breaking for myself, I think an application of American principles of democracy is all that is necessary; free discussion and the fullest co operation after it."

Expect Several Early Issues of Short-Term Notes

Investment houses report fairly good business in short-term notes well-known banker said yesterday he looks for a number of issues of short-term notes in the near future by firms which are executing large Government contracts, who will find it necessary to raise money to enlarge their plants, purchase additional apparatus and finance their war ome of those needing financial assistance, and as proof of his statement he referred to the great quantities of meat and meat products that have been shipped to Europe by the United States during the last year.

Henry L. Doherty & Co.'s report on the Cities Service Company for June, 1918, and for the six months and twelve months ended June 30, 1918, shows large increases over the corresponding periods of the preceding year. For the twelve months ended June 30, 1918, requirements for payment of the preferred dividends were earned 5.18 times, compared to 4.91 times for the preceding twelve months, and after payment of preferred dividends there was earned for the twelve months ended June 30. 1918, \$61.62 a share on the common stock, compared to \$54.61 a share for the twelve months ended June 30, 1917. For the six months ended June 30, 1918, requirements for payment of the preferred dividends were earned 5.57 times, and the balance after payment of preferred dividends applicable to surplus, reserves and dividends on the common stock was equivalent to \$34.40 for the six months' period. These figures were after adequate reserves had been made from profits of subsidiary companies for payment of all Federal income and excess-profit taxes as well as all other charges.

Victory at Meteren Shows British Spirit

seventy after crawling out into the tall grass, working quite close to the enemy outposts and then jumping them under cover of a barrage. Both these minor rations were quick and successful, but led to heavy artillery retailation here and there later in the morning.

Germans Are Disillusioned One cannot help feeling a kind of pitiful admiration for the German troops of it. who are ordered forward to make assaults and when once they are launched fight with stanch courage, for they are llusioned men and no longer believe n an easy and compléte victory, and they go as men doomed by iron discipline and by a fate which is not of their own making to fulfill the orders of their high command. Information from reliable prisoners goes to show that many of them are utterly disheartened y the events of recent months and low fited because of their great losses in and behind the lines.

They have no doubt about uperiority of the British aircraft, besause they see too often the effect of the night and daylight bombing, and The investigation is of such a charge of Cognies which has killed orses and men. In Carvin not go forty German soldiers were or wounded, and one bomb made thit on a company of Bavarians up on parade. Our long-range raise does much destruction, and the men's nerves to rags and tathom before the gold of the men's nerves to rags and tathom before the gold of the men's nerves to rags and tathom before the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week, it was interested to prove the end of next week.

WKRAINE R. R.'S TIED UP

Workers De man d Increased

Wages and Other Changes

By the Associated Press

Amsterdam, July 20—(By I. N. S.)—

Workers De man d Increased

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Workers De man d Increased

Wages and Other Changes

By the Associated Press

Amsterdam, July 20—(By I. N. S.)—

The divided because discount varies active divided because discount varies actively a few the amount of goods sold and the elimpton of time.

The wholesale drug company expects as much discount as it can get.

A wholesale drug company expects as much discount. The discounts as few the few the tend of the elimpton of the emiscount is 15-5-5, and in cases such as the count. never feel safe. One man tells of the bombing of Osgnies which has killed horses and men. In Carvin not long ago forty German soldiers were killed or wounded, and one bomb made a direct hit on a company of Bavarians lined up on parade. Our long-range ing also does much destruction, and rears the men's nerves to rags and tat-Some prisoners say their faith in aubmarine campaign has been yed by the abundance of food they in their advance after March 21

creasing chance of success. In a lec-

men already in France, but judging from prisoners, there is a sense of dark for-boding throughout the German army, and this will not be lifted by any news that comes to them of the Crown Prince's costly failure. But they will go on fighting. On our side let there be no illusion as to that. They will go on fighting doggedly and desperately, because they see no way out

CONTROL OF WIRES DELAYED

Wilson Waits on Investigation of

Foreign Ownership

Washington, July 20 (By I. N. S.). President Wilson's order taking over the telephone and telegraph lines of the country is being held up. it was learned as today, while the Department of Justice investigates the international phase of the situation. It was pointed out that some of the cable companies are either wholly or partially foreign-owned and the jurisdiction of the United States in these cases will be fully determined before the President acts under the power conferred upon him under the Aswell

resolution.

The investigation is of such a character that it cannot be completed much before the end of next week, it was in-

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

Mr. Whitehead will answer your business questions on buying, selling, advertising and enployment. Ask your guestions clearly and give all the facts. Your correct same and full address must be signed to all inquiries. Those which are anonymous must be ignored. Answers to technical guestions will be sent by mail. Other questions will be answered in this column. The most interesting problems of inquirers will be woven into the story of Peter Flint.

WHEN we got out at Springfield sta-tion Saturday. Francis Graham said to me, "Now I shall be busy for about two hours. What are you going to do with yourself?"

CXLV

"Oh, just to kill time He caught me by the elbow and said. What has poor Father Time done to

Why, the dear old gentleman has never done you any harm—has he? He's done you nothing but good, for every hour of the day he gives you an opporunity to progress in some way or other. "I can't see any opportunity here just for a couple of hours," I replied. "I suppose you have heard the timeworn saving. There is a tide in the affairs of men. which, if taken at the flood, carries us on to success.' I don't know if

have the words just right, but that is The man who wrote that unconsciously flam-flammed the world. There is no one minute when a man has to seize his opportunity and immediately achieve a big Time is more kindly than that.

Every hour of the day time sends oportunity knocking on your door; portunity in little things, and instead of benefiting by Father Time's kindly of-fices, we go after him with the shotgun of laziness and kill Time-just as you

hought of doing a moment ago. "Say, you talk like a copybook," id. "Well, what would you reckon l culd do here for a couple of hours-get a job selling-or something?"

"The worst of you young fellows," grinned Graham, "Is that you are so allred sure of yourselves that you think it smart to ignore good advice if it happens

"If I were in your position as sales-man and wanted to use two hours to advantage I would go into department stores and observe methods of selling. I yould drop into the smaller specialty stores and buy some little odd triffe just to see how the salesman handles himself, and while in that store I should try watch how other salesmen wait on heir customers. "Gee," I exclaimed. "I never thought

of that! It listens like more fun than the movies. Me for it! What time will There is a train for Farmdale at

How did you know?" "I looked it up. Suppose I meet you here at 12:30. Then we can have a light heon before the train starts." Funny thing, you know; I never

hought of that way of using spare time. it's pretty good advice-isn't it? As I was short of collars, I decided to buy two at a time, see three different stores and find out their different methods of selling. This is what happened: When I went into the first store I said wanted two collars, and the salesman

Fourteen and a half." I replied.

've got on. man walked a yard or two dows he store and beckened with his finger. trotted meekly after him. He stopped in front of a glass case and pointed with his finger to about fifty different styles

and said, "Something like this?" Well, is that like the one I've got "You ought to know the kind of collar ou are wearing better than I."

"Well, let me look at it." am showing it to you." he replied without stirring.

Without a word he walked further known to have been rushing east of away still, and again beckoned to me. Dormans Wednesday were not heard Well, once again I "got her on too low" and ambled to where he was then stand-

That's about like what I've got on, Chateau-Thierry salient is in peril.

"I thought they were two for twenty-five cents."

His only reply was, "Thirty cents."

I gave him a half dollar. He slipped tinto the cash carrier and then walked up to another clerk and began to talk with him. The change came back sconer than he did, but he walked slowly backstill talking to the fellow clerk. He took the change out of the carrier.

ture last January some of them were told there was nothing to fear from the Americans until July, but that after that date they would have to be reckoned with seriously, though difficulties of transport will always hinder them. Even now they do not have any idea of the number of American fighting men already in France, but judging from the change out of the carrier, took the change out of the carrier. I took the change out of the carrier, planked it down on the counter and left me.

I don't know as I would have noticed all these things if Francis hadn't put me up to them. As I left the store I thought. "Well, that's some bright salesman—nit! That guy seems to think his head is just something to wear a hat on. Somebody something to wear a hat on. ought to tell him that he's dead from th

When I compared that sale to the other two I don't wonder the store locked

TODAY'S BUSINESS EPIGRAM
We are never too old to learn, nor
too young to begin.
(Mrs. J. K. T., Cleveland)

What does this mean to YOU? Business Questions Answered

I have read your Peter Flint stories with much interest and like them very much. I would like you to give me some informa-tion concerning a little business enterprise is I would like you to the formulas for cold cream, cution concerning a little business enterprise Is
am trying to launch.
I have the formulas for cold cream, cucumber lotion, almond lotion, rosewater and
a few other beauty lotions. Now, first of all,
what percentage of profit would the wholesale drug company expect and what percentage do retail druggists require to push the
goods?

which is the best way to get results from advertising, by attractive window ads or popular women's magazines?

Who could you recommend as a good advertising agency? Who could you recommend as a good advertising agency?
Where can I set cold cream jars, toilet water bottles, powder baxes, etc.?
I would also like to know if these products do not have to be approved by the pure food and drug law.
As I have limited capital, and desire to start a small business, I am taking advantage of your kind offer.
W. E. C.

U. S. Drives Wedge Into Foe's Lines

EZRA POUND. no case have the Americans lagged behind. The only difficulties have come through their not stopping upon reaching their objectives.

There was a busy scene yesterday back of the battleline. I started out to a certain place to find one of our headquarters. When I got there ! found a lone doughboy, who said that headquarters had moved ahead. I went there, and they had been moved at a place which before the atta started had been in German hands.

As has been told, the attack started without artillery preparation. As the boys started the artillery laid down a barrage of short duration, and then lifted it to the limit of the range. Our "Oh, I think I'll drop into a movie for couple of hours."

"What for?"

"Oh, isst to kill time!"

"The form of the front."

The American attack schedule worked like this—a hundred yards in three minutes, a rest of five minutes, another hundred yards and a rest of forty minutes. Because the boche was completely surprised and the going was found to be easy, many of our men disregarded the schedule and went on further. The waves which were sup posed to overflow one another finally got going all together, and this proved to be not half bad when the Germans

German counter-attack against the Americans was aimed at our troops near Solssons but just as it started at noon the Americans started a fresh attack fur ther south, which smashed the Ger man counter-attack and netted us gain of three kilometers and several hundred prisoners. In this attack the Americans got fifty-two field guns.

Tanks Do Great Work defenses. the wire with pliers.

The front on which our lanks were used was the only spot where the Germans were found to be the least bit expecting our attack. They had heard the tanks coming, and had got ready. However, the resistance was overcome

forced hurriedly back. Because of the absence of artillery fire, an extraordinarily large proportion of our casualties were only slightly wounded. Back of the lines for every stretcher case I saw there seemed to be twenty slightly

In one truck filled with such young-sters was a dignified chaplain comfort-ing them. When he saw a carload of correspondents, he landed from the truck and shouted:

The boys are giving Heinle hell up nelle's dialogues. ahead-Beaucoup hell There was a wonderful sight in many big woods back of the Allied line. The French and Americans were making camp in the shade of mighty frees standing in the straight rows of an artificial forest. It looked like a big picnic, far removed from the trench warfare of which the armies have seen so much in France in the last four years. Here they

from yesteday and the whole Geman effort east of Chateau-Thierry slowed ing. He took one collar out of the box down. Events will show what changes will be largely read and especially by and placed it on the counter without a have been made in the enemy's plans.

that things have changed, seem to think that now the French people will do no

"HOOKWORM" MAKES SLACKER

So Writes Officer From France to Penn Official

"Hookworm" makes the few slack-

ican army in France, according to a letter received by an official of the University of Pennsylvania from the commanding officer of an American base hospital.

"The officers are a fine crowd, and we have a club, primitive but congenial, in which we all live. Our meals are composed entirely, of food, and good food, at that," the letter says.

"But the boys! Bless their hearts. It's the greatest privilege I have ever had to be associate, with this crowd of youngsters. There are a few slackers and malingerers, but very few, and some of this is due to poor health and feeding. For instance, we get quite a few whose physical and mental lethargy is due to hookworm. We clean out this, and almost immediately a change takes place.

"The rest of them are a fine unstand-

place.

'The rest of them are a fine, upstanding, self-respecting bunch, and they stand the pains of disease and surgery without a whimper. Their great desire is as one chap put it, to bust hell out of them enemies.'

MAY PROMOTE CROWDER'S AIDS

BOOKS ABOUT PROBLEMS OF WAR AND PEAC SOME AMERICAN

PROSE WRITER His Essays and Sketches Are Discussed by Professors Burch Frank Ward O'Malley De- Told With Moving Eloquence Far Superior to His

Ezra Pound, as a writer of prose, is more interesting than Ezra Pound as card index system, is happily today as of the staid and placid national capital a writer of yerse. This is true in spite extinct as the elaborate of the fact that in his prose he exhibits produced is useless. The modern viewverse. There is something in life besides and cheerfully at the outset that his sex, and the conventions which the world conclusions can never approach finality, has agreed to observe in regard to it for the "undissolved residuum" in human are justified by experience. We all nature which keeps the study of social know that there are courtesans, and that phenomena eternally fresh and interestknow that there are courtesans, and that there is a literature either giorifying Patterson, of the department of history them or justifying them and frowning and commerce of the West Philadelphia any condemnation of fillest love. High School for Boys, approach their the world has agreed that the men elementary study of "American social But the world has agreed that the men who contribute to that literature are not its greatest men of letters. Mr. Pound, however, has included in and serves the high educational puries latest volume of prose, "Pavannes bose of stimulating the student mind to

chnique of the new poetry is intensely interesting to the few who care about such things. It is written in terse vigous English which it is a delight t Some of his confessions will be read with a tolerant smile by the lovers of old-fashioned peetry. For instance, then he says. "As a matter of detail. this is verse libre with accent as heavmarked as a drumbeat (as par example my 'Dance Figure') and on the other hand I think I have gone as far as can profitably be gone in the other A fleet of tanks did yeoman work, mashing their way through the German efenses. In several instances the Americans got ahead of the tanks and cut Yet he has an amilable conceit which is entertaining. He exhibits it when he concern the course of a criticism of anlirection (and perhaps too far)." yever thus that Mr. Pound is "onto him-self." as the boys in the street say. Yet he has an amilable conceit which is entertaining. He exhibits it when he says in the course of a criticism of an-other writer that we one should atsays in the course of a criticism of another writer that no one should attempt criticism who has not produced a creative work of the first magnitude of creative work of the first magnitude of the creative work of the first magnitude of the creative work of the

> that Mr. Pound is a man of ideas, of wide knowledge of literature and of sound taste in his appreciations of some. Indeed, the book commends itself as a Dante is immeasurably superior to Milton, for example. Besides essays and poems and sketches, the volume contains a group of translations of Fonta-

PAVANNES AND DIVISIONS By Egra Pound, New York; Alfred A. Knoof, \$2.50.

The Wartime Diet

Sound scientific suggestions for wartime diet are offered by Graham Lusk succeeded the wizard endowed with the in "Food in Wartime." The booklet con- faculty of deducing life histories from tains fewer than fifty pages, and is in cigar ashes and footprints, now bids fair no sense a cookbook or list of menus. to be superseded by the devotee of the were, camped out in the open, ready to pack up and move backward this morning, if the call came.

It was certainly more comfortable for a constant of the proper ballife. Even Sherlock Holmes has become It was certainly more comfortable for the Americans than being cooped up in the dirty little billets where they have been living for the last few months.

"This is regular war," was the way one of our lads put it.

I think that the happiest Americans seen in a long time were a half hundred who were stretching barbed wire on a list of the caloric values of various in take up the case.

If the Even Sheriock Holmes has become an inveterate bee farmer, while the grizzero and inveterate bee farmer, while the grizzero and system, and he tells how proteins gruesome murder mystery in Chester K.

Steele's "The Diamond Cross Mystery" is so fond of fishing, that only the irrestible plea of a pretty girl intent combinations required and also provides upon saving her lover's life induces him to take up the case.

The Holy Spirit

A remarkable book, which we trust but he must realize now that his whole Spirit," written not by a minister or Chateau-Thierry, salient is in peril.

A giance at the map shows what many days' advances like those of yester-lives Washburn. It is the outcome of "Yes."

"Well, give me two."

Without answering he wrapped the two up and passed them over and said.

"The said of the said of the said of the said of the spirit's personality, has General Foch has not played his whole hand yet. Perhaps the Allied revealer teacher and guide. Emphasis at the beginning on the need to the said of the spirit's personality. haps General Foch has not played the shape the Allied drive may have wider effects than the slowing up of the German drive for Chaions and Epernay. The next two the present time is largely due the ignorance in regard to the Sprift. Then, weeks may tell. weeks may tell.

The Allied drive has put new heart into this part of France. People who yesterday were packing up their belongings preparatory to evacuating towns south of the Marne are today unpacking their wagons and moving back into their houses, only stopping long enough to cheer the passing American soldiers.

Samphow or other they seem to think samphow or other they seem to the spirit. Then, norance in regard to the Spirit. Then, morance in regard to the Spirit. Then, we that the second the service which samphor they samph throughout the heathen world in the carliest ages, and even among North American Indians and Polynesians, while "in benighted Africa there are also to be found some traces of a primate the traces of a primate trace tive looking upward." Among his quotations from these "flashes of the Light," is the hymn in the Veda. "To the Unknown God." There is also an interplanation, with diagram, of the state of the war. Especially clear planation, with diagram, of the war. Unknown God. There is also an interesting reference to the conviction of the G. Wells in his recent book, "God, the Invisible King." in which, though he caricatures the Christian Church, he as ers and malingerers there in the American army in France, according to a letter received by an official of the University of Pennsylvania from the

THE HOLY SPIRIT. A Layman's Concep-tion. By William Ives Washburn, of the New York Bar. New York: G. P. Put-nam's Sons. \$1.25.

Jailed for Kicking Wife

Alleged to have kicked his wife, fracturing several of her Tibs, Clarence Binder, twenty-eight years old, 634 North Franklin street, was sentenced to the House of Correction for thirty days by Magistrate Beaton, at the Tenth and Buttonwood streets station today. Mrs. Binder was taken to the Hahnemann Hespital.

SOCIAL PROBLEMS

and Patterson, of the West Philadelphia High School

literature he modern sociologist recognizes frankly clementary study of "American social problems" from this angle that the book possesses exceptional value as a textbook and Divisions," something besides sex original inquiry and more detailed ob-irregularities. His discussion of the servation and consideration of presentday social phenomena and its signifi-

> The method adopted throughout evolutionary and historical. By estab-lishing clearly the ancient origin and cause of present-day social customs nditions authors are able to trace tendencies and currents that would otherwise mean but little to the casual reader. It will thus be seen that the scope of this nontechnical textbook is as comprehensive as it is free from precen ceiving prejudice, and that the authors are careful always to stress the social significance of the conditions they survey while recognizing the close relationship

pequing our attack. They had heard the tanks coming, and had got ready. However, the resistance was overcome in twenty minutes of fighting.

Many of our troops rushed from distant points to take part in the attack. I know of ope unit which got to the detraining point, twelve kilometers from the fight, where it was to be men by trucks. The trucks weren't there, and so the boys said "We will walk," and they did, into the battle.

The artillery against the French and Americans was very light, because of so many German guns being captured or the first magnitude of the same class as that on which he expendence of the many of the current opinions of open today or rather, before the war is unsected that the current opinions of the claim of the properties that conduct of older or civilizations or by the method of the paper.

I know of ope unit which got to him that its exercion, and that its exercion and the current opinions of open today. Or rather, before the of the nation Individualism, the authors
But after all, it must be admitted believe is inimical to the ultimate inter-

of the distinguished writers of the past and of the present. There will be no well-balanced study of our social pheand of the present. There will be no disagreement with his opinion that its causes, tendencies and needs. Its simple, nontechnical language makes Besides essays it readily intelligible to the student familiar with the principles of social selence, and its freedom from prejudice and theory give it enduring value.

AMERICAN SOCIAL PROBLEMS. By Henr Reed Burch and S. Howard Patterson, New York: The Macmillan Company, 41.20

A Murder Mystery

The scientific sleuth of yesteryear, who

seen in a long time were a half hundred who were stretching barbed wire on the street, making a big corral. Inside it were 2800 German prisoners. "They're all ours, too," explained a corporal, who was hammering stakes, speaking with the same sort of pride with which he would have described a big string of fish.

Evidence is abundant that General Evidence is abundant that General Foch's little surprise party played have with the Crown Prince's drive for Epernary and Chalons. The shock troops known to have been rushing east of Dormans Wednesday were not been proposed to take up the case. The plot deals with the mysterious available foodstuffs. Greater use of milk, vegetable oils and corn bread may cashly take the place of meat, butter and wheat, when intelligently combined with the proper vegetables, declares the side job" and arrest her nephew, who ilives with her, and who first announced principles involved. The little book is practical and simple and has the virtue of brevity.

FOOD IN WARTIME By Graham Lusk Philodelphia: W. B. Saunders Company has a big sown, by a drunken New York gunnan who will not explain his possession of a diamond cross, and by other of the case is complicated as his own, by a drunken New York gunnan who will not explain his possession of a diamond cross, and by other of the case is complicated by the case is complicated by a drunken New York gunnan who will not explain his possession of a diamond cross, and by other of the case is complicated by the case is complicated by a drunken New York gunnan who will not explain his possession of a diamond cross, and by other of the case is complicated as his own, by a drunken New York gunnan who will not explain his possession of a diamond cross, and by other of the case is complicated as his own, by a drunken New York gunnan who will not explain his possession of a diamond cross, and by other of the case is complicated by the case is complicated by a drunken where the case is complicated by a drunken when the case is complicated by a drunken whe as his own, by a drunken New York gunman who will not explain his possession of a diamond cross, and by other
inexplicable circumstances. Only the
shrewd old detective retains a level head
and clear vision, placing the guilt on
the real criminal, and incidentally
straightening out an unsavory domestic
trawler. And he bears testimony to the
determined spirit and interestive strength
of the armies in the field. It is a book
that breathes indomitable patrictism,
and it is written in a gracious, illuminating style.

GREAT BRITAIN AT WAR, By Jeffery
Farnol, Boston: Little, Brown & Co. \$1.25.

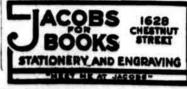
tangle.

The tale starts on the high gear, and the tale starts on the high year, and the author keeps it there until all the excitement is over and the mystery cleared up. It effectively "keeps the reader guessing" until the end—and that, after all, is the chief object in

THE DIAMOND CROSS MYSTERY. By Chester K. Steele. Higgsrated. New York: George Sully & Co. \$1.25.

How an Army Is Made An invaluable, compact analysis of the modern army in the field is now ready for any American who wishes more clearly to comprehend military situations and to follow with keener perception the letters from the front and the official communicians. Rese, Red. during the first three and a half year planation, with diagram, of the trench organization and the relationship between infantry, field and heavy artillery

THE MAKING OF A MODERN ARMY AND ITS OPERATIONS IN THE FIELD By General Rene Radriguet. New York: G. P. Putnam's Sons. 11.50 pet.



GENSERIC Poultney King of the Vandals **Bigelow** First Prussian Kalser

Author of "Prussian Memories." "The German Struggle for Liberty," etc.

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of militarissmus who sacked Rome, and with wild wantonness plundered, devastated, spread horror, in all countries lining the Mediterranean shores is compared favorably with the "All Highest" of central Europe today.

The author draws a close analogy be-

tween Genseric and his Vandal hordes

of the fifth century and the masters of

Prussianism today. This ancient chief

WASHINGTON IN WARTIME

scribes It in His Usual Humorous Style

Not the least of the wonders wrought by the war has been the transformation woman to tell the story of Serbia's into a "boom" town. Washington bears more than one point of resemblance to by Ruth S. Farnam, sergeant by deed the seething frontier community of for- and not merely by courtesy in the Sermer days. It is marked by the same blan army, is the epic of a heroic nachoes and confusion. It exhibits the tion's martyrdom. same feverish animation. It has felt the same sharp and sudden inflation of prices. There is the same desperate but uravailing effort to accommodate the stinct with the vivid personality of Mrs. ous influx of population. This topsy-turvy condition "somewhere

is unmarked by subtlety. But he does hands and unwearied brain—to mitigate achieve a picture of Washington in the actual, physical anguish of suffering wartime that is at once amusing, coloreye for contrast, and the faculty of finding the comic element in his own sonalities who seem able to witness chats colloquially about his varied exper,ences and impressions in a manner that will enable the wartime visitor to the city to know just what to expect, and gentleness, to be prepared, if possible.

ing quarters. Mr. O'Malley describes in heroic idealism and truly sublime cour detail his own frantic efforts to find accommodations for himself and his wife man, informal and intimate, but her her lells of recent barrooms converted into sleeping wards; he tells of the brib-cosmopolitan. She is entirely too ing of hotel clerks by desperate men; he will to indulge in futile shriliness; here even pictures a wealthy coal operator book is written with that crystal simpled to find a place to slumber in a plicity of style and freedom from all barber chair the theory that "booze is bad for busi-ness" by recounting how the "dry" edict
of last November has swelled the reva member of the Serbian army in the enues of an electric line to Baltimore, heat of the famous battle of Brod and how the thirsty patronize this October, 1916, when the Serbian co "Liquor Local." The mushroom growth mander, mistaking her excitement of the various governmental war offices, fear, urged her to remain calm. "the hordes of men and women who have you think I'm afraid?" she cried. gone to Washington animated either by never lived before!"
the wish to "do their bit" or to be "in made a full-fledged s on the pickings," according to their sionally in serious vein, but most frequently in broadly humorous style. Indeed, the author's effort to be funny at and had previously seen much all costs sometimes defeats its own ends. Serbian people, and learned to resulting in self-consciousness and a

President's wartime life is most inter-esting. The illustrations by Tony Sarg are genuinely comic, and felicitously re-flect the spirit of the book.

THE WAR WHIRL IN WASHINGTON.
By Frank Ward o'Malley. Illustrated by
Tony Sarg. New York: The Century
Company. 11.50.

Britain's War Spirit

Jeffery Farnol is the latest addition to the large number of English authors who have visited the battlefront in France and the scenes of Great Britain's tremendous war work at home. His observations and impressions are recorded "Great Britain at War." a simple little book made up of fugitive news-paper and magazine articles. The avowed object of Mr. Farnol's

modest volume is to strengthen the bond the misunderstandings in the past, he complains, have been due to the An ican school histories. He declares that the mistaken ideas about Englishmen gained in this fashion are being happily destroyed by the contact of American and British soldiers in the common peril which today confronts them on the battleffeld

Mr. Farnol writes with enthusiasm of the vast work that is being Mone by tens of thousands of girls in the munitions of thousands or girls in the munitions "areas" of England. He tells of the or-ganization, efficiency and spirit he found at the training camps. He inspected every detail of the British fleet, from the superdreadnoughts

STORY OF SERBIA, A NATION AT BAY

and Power by Sergeant Ruth Farnum

It has remained for an American crucifixion with passionate power moving eloquence. "A Nation at Bay Farnam, revealing unconsciously on the Potomac" has been reported with full appreciation of its humorous as- telligent and splendidly capable quali-"The War-Whirl in Washing- ties displayed in laboring zealously and pects on "The War-Whiri in the state of the selfishiy—and not merely with words, author writes without the slightest at-But he does hands and unwearied brain-to mitigate Serbians.

neisfortune and inconveniences, and he uttermost of human wee and pain and yet emerge from contact with horrors that transcend the imagination without any loss of feminine tenderness and gentleness. She did not flinch at spectacles such as probably no other Ameri One of the most interesting, because can woman alive today has seen; yet one of the commonest problems, in her quick sympathies remain uncal-He facetiously disproves pose which is the very essence of art

last November has swelled the rev- a member of the Serbian army in the

viewpoint, and the behavior of Congress, seen much active service in Serbia. Dur-are among the topics discussed, accaing the terrible typhus epidemic shad charge of a medical department a Vrgntze on the staff of Prince Alexa and had previously seen much of the Serbian people, and learned to admire their simple, hardy, honest natures their generosity, intense pride and inde resume of a typical day in the pendence, domestic affection and natura Her account of that memorabl retreat of the whole peasant population

retreat of the whole peasant population through the mountains stirs the prefoundest depths of pity.
"Their doom," she comments, "has moved a warring world to futile tears.

* * Away in the ley roads leading to Albania the poor ones struggled on. Mothers with their little ones around them; blinded soldiers led by the gentle Mothers with their little ones around them; blinded soldiers led by the genti hands of young girls, and carrying in their arms sick or half-frozen children old men, tottering, stumbling, falling a last to rise no more; strong and women, naggard now fear, their danger greater than any other. A child would mean in its moth-er's arms, and its little life would ficker other. A child would mean in its mother's arms, and its little life would flicker out. The mother, kneeling beside that liny form, would take off her great homespun apron that she might leave the side, needed the meager warmth of the

other suffering children, crying at ragged garment, so the heartbroken mother with a piteous prayer must gather her little brood about her and, leaving her baby uncovered, so on No more glowing tribute to Serbia's

neroism could be found than this The U-BOAT HUNTERS

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