GOSSIP OF THE STREET BUSINESS CAREER

FINANCIAL MEN PUZZLED OVER MARKET CONDITIONS WHICH ONE CALLS "SLOPPY"

Causes for Inactivity of Stocks Seem Difficult to Ascertain-Some Brokers Stick to German Preparations as Excuse-Gossip of the Street

"SLOPPY," was the brief but expressive epithet applied to stock market conditions yesterday just before the close of the session by a wellknown downtown banks; and broker. There was a general recession in Virtually the whole list. One broker said the market seemed to be waiting for something to happen, but no one seemed to know just what Mariy in the day there was a report that the great German drive had really begun, and this was given as the reason for the easing off in prices. But on a former occasion a German drive had just the reverse effect. so this later report went for nothing, and later news received from the European front looked as though an American drive had been mistaken for a German one

Another broker said that Wall street, in looking around for an excuse on which to hang a reason for the lower prices, had laid hold on prospective taxes. "And it seems to suit the purpose as well as any other,"

It was a splendid tribute to the memory of the late Mayor Mitchel of New York, when business on the stock exchange was suspended for one hour yesterday from 11 to 12 while his funeral was taking place

Contention Over Railroad Contract Clause

It seems that the principal bone of contention between the Railroad Securities Owners' Association and the proposed Government contract with the railroads is in the clause referring to the control of the director general over disbursements for additional betterments and extensions. The contention of the counsel for the association is expressed in these

"But there is no modification of the provision by which the railroad may be excessively maintained (over and above its own standard) and the cost of such excess maintenance be deducted from the compensation, even though such course should result in default in interest and sinking fund

"It is still left to the absolute and uncontrolled judgment of the director general and without power of redress (except by the Interstate Commerce Commission, whose decision on the facts shall be final) to put upon the property and to charge against the standard return in priority to fixed charges and dividends, whatever maintenance he may decide should be put upon the property over and above the amount that was expended during the test period of private operation.

"This charge for excess maintenance might well absorb the entire standard return to which the railroad would otherwise be entitled."

Many bankers and brokers whose opinions were asked on the above objection raised by the Rallroad Securities Owners' Association were of the opinion that the particular clause objected to should not be interpreted in any narrow or semi-prejudiced manner, but should be considered in the broad, liberal manner in which the Government has met the situation without recourse to hairsplitting, as this protest seems to be. There were some, however, who believed the powers of the director general in the premises should be more clearly defined.

Favors Decimal Stock Quotation

"Why do the managers of the stock exchange cling to the archaic system of quoting in eighths?" was a question propounded yesterday in the course of conversation by a well-known uptown banker and broker. "Why don't they adopt the decimal system, as has been done in the quotations for Liberty Bonds," he continued. "We pride ourselves on our progressiveness and point to our decimal system of coinage of money as compared with the luguirious system of Great Britain's pounds, shill lings and pence, but in the matter of stock quotations we are not one whit ahead of the conservatism of the English money system. The present system of quoting in eighths," he remarked, "comes to us from the time when we had coins representing one eighth of a dollar. They were equal to twelve and one-half cents and were called a levy or a halflevy, but they became obsolete long ago; not so the method of quoting prices on the stock exchange.

"There is another point which should receive serious consideration in connection with this application of the decimal system to stock quotations." he said. "Every banker and broker knows that the cost of running his business and the employment of help, which is both scarce and expensive, in fact, everything connected with the brokevage business since the advent of the war, has increased in cost in about the same or even greater proportion as every other business, while commissions have remained the same. Now, if a decimal system of quotations was established and commissions were made two-tenths instead of the present oneeighth, it would come near to evening matters up, as the present rate of the business today

"It seems to me." he said, "that the present time would be the most promising for such a change. We are breaking old precedents every day and finding that nothing serious happens because of our actions; in fact, matters move much better and we very soon become accustomed to the changed conditions. Take, for instance," he remarked, "the daylightsaving hour. It was accomplished without a hitch and no one wants to go back to the old plan again. If the powers who can make a change in the present method of stock quotations and also in the standard of commissions would take hold of this matter and put it through as the daylight-daving and other laws have been put through. I believe they would find matters would adjust themselves very quickly.

"There is yet another advantage in the proposed quotation by decimals." he said, "and that is in keeping our books and accounts of our We often have to calculate these accounts in fractions of cents which don't exist, like one-sixteenth, or one-thirty-second, or twothirds, etc. All this would be very much simplified and less less help would be needed for that purpose.

"I hope." he concluded, "that in any case the end of the war will bring around this much-needed reform, just as it is bringing about a decimal currency for Great Britain."

Outlook for Bond Business

in the bond and investment houses yesterday there was a general expression of opinion that whatever action is obtained in the market must be through energetic efforts on the part of salesmen representing the various large retail houses. Since the higher taxation has been enforced and the United States Government has been selling bonds it has become necessary for bond salesmen to seek new fields for the disposal of securities, as the old-time customers apparently are not buying.

There was good buying yesterday of the Federal farm loan bonds and sales of \$1000 pieces were made at 102%, which is the highest quotation yet recorded for bonds of this denomination. The smaller pieces of the Federal farm loan bonds have sold as high as 1034. These bonds are an excellent investment and the demand for moneyed interests has been substantial for several weeks past.

Foreign Government bonds were moderately active, particularly the United Kingdom issues and the Anglo-French 5s. Railroad and industrial bonds were inactive, with a comparatively small volume of transactions,

"Lessons of the War"

Under the caption, "Lessons of the War," the National City Company in its July letter among other things says:

"The war has taught these economic lessons very clearly. It has revealed unsuspected resources in all the countries; not of hidden wealth, but of productive capabilities. It is said that the slums of London have disappeared; that with the insistent appeal for labor, enlistments and conscription, the idlers and even the vicious have been swept into useful employment. With millions of the most effective workers in the armies, unheard of sums are raised for war purposes, the war industries are expanded upon an enormous scale, and yet in England and France the population is cared for on the whole as well as in normal times. The conclusion is irresistible that if the same energy and spirit can be continued after peace is restored, and devoted to construction and production. the entire level of living conditions can be raised above that of the past. The lesson is not that more can be had for the poor by exploiting the rich, but that vastly more wealth can be produced by harmonious and fully employed industry than has been realized in the past."

Railroad Contract and Coal Interests

The publication in this column yesterday of a statement from a New York newspaper that the standard railroad contract will not necessitate a segregation of the coal interests from the Reading railroad interests was a subject of discussion in the financial district yesterday. It has been said on good authority that the Philadelphia and Reading is the only part of the Reading organization which will be affected by the railroad contract and that the Philadelphia and Reading has no interest whatever in the coal properties, which are owned entirely by the Reading Company, the holding company, which also owns the railroad company and iron

OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

Mr. Whitehead will anaper your business overfions on buying, selling, advertising and employment. Ask your questions clearly and give all the facts. Your correct name and tak address must be signed to all inquiries. Those which are anonymous must be supered. Anawers to technical anexions will be sent by mail. Other questions will be answered in this column. The most interesting problems of inquirers will be moven into the story of Peter Film!

CXXXVII

DERKINS sent me out today to call name was turned in by an agent who is no longer with the company. The is no longer with the company. The report of the former agent stated that the prospect would be interested in a housand dollars' worth of insurance

I thought it would be a cinch to get him written up, so I chirped into his office and said, "Good morning, Mr.

He looked at me without a word. 'It's a nice day." I added.

"What for" I asked.
"For being so kind as to tell me what obtain the weather is. Good morning."
It's just my luck when I call on a forms of man to have him make the comments. which we never discuss in the class "I've come from the Magnitude Late Insurance Company," was my next re-

Again silence "You saw one of our agents before. ou know.

"Correct."

"You-he-he--"
"Yes." said the man, "both of us Thank you for calling. Anything else?"
Finally I said, "I've come to see if we write you now." 'So I observe.

certainly was stuck then, but said,

"Oh!" said T

stood wobbling for a minute or two, as I didn't know what to do, then said, "Well, can I come again?" He nodded his head without a word

and went on writing.

I went back to the office and told the tory of my dismal failure to Perkins. He amiled a little and then told me he handle, but he thought it would be good experience for me

"C. C." came into the office this morning with a \$15,000 application and said. Phew this is one of the toughest jobs I have had. The man was a block of ice when I started. I thought I would never set at him. Finally I thought of a stint which worked. a stunt which worked."

"You had better tell young Flint what you did, for he has been un against a preposition of that kind," said Perry. "Sure, I'll tell him, but I don't think I'd advise him to do it, as he is too young to get away with it. This man I called on was one of those ocid-blooded sitions. One of those men who just look at you and say nothing. You never know whether what you have said has interested them or not. I would sooner tackle any kind of man than that. Well tried a dozen different ways to get Every time I just skidded off Finally, an idea occurred to I took out my matchbox, struck match, and, without saying a word, held it near him. He drew back a little it near him. He drew back a little and said. What the devil are you do-

'I'm trying a little experiment,' and then I began to move the match up and down slowly in front of him. Have you gone crazy? he said. Not at all; I'm trying an experiment, and I'm sure you will be glad to know that it an pears to be coming our successfuly. He looked puzzled and then said, 'Say, just what are you getting at, anyhow? Spiendid, splendid! said I, and lit an other match. 'Hold on, hold on, just tell me what you're up to.' 'A most successful experiment.' said I, as if to myself, and then blew out the match and said, 'I want you to congratulate me.' He looked puzzled, though I continued, I knew when I first met you that under-neath that block of ice I would find a real big-hearted human being if I could I just thought a match or two would produce enough heat—so that I could get at you!

'Having gotten that obstruction out of the way. I am sure we can talk bustness much more amicably, can't we He looked at me for a minute and hesi-tated. Finally, his sense of humor won, for he leaned back in his chair and began to laugh. 'Well, if that don't began to laugh. Well, if that don't beat all! I've had some tricks played on me by insurance fellows, but that's the hottest yet.' It worked all right in this case, didn't it?" finished "C.

TODAY'S BUSINESS EPIGRAM What does this mean to YOU? How to fail-Think you know it all.

Business Questions Answered

I would be greatly obliged to you for advising me as to the correct way of figuring the labor turnover based on the following figures:

Number of emologes at first of year, 1500 Total employes left during year, 2500 Total employes left during year, 2500 Number of employes at end of year, 2200 What is the correct definition of labor turnover?

To figure labor turnover, add the num

Total

Divide by the number of employes at the close of the period, 2200, and you will find that your turnover is almost 4000

Labor turnover is the number of times labor force is turned over or changed in a given period.

A more satisfactory basis on which to

A more satisfactory basis on which to work is the cost of labor turnover, which is the cost of changing a job from one man to another.

To obtain this figure, apportion the employment expenses over the various job units and add the loss of production (between what a man does and what he is expected to do) until he is sfficiently trained in his work.

The figures you give show serious misjudgment in your employment department and an analysis of the cost of the labor turnover would prove food for discomforting thought.

Have had seven years' retail experience seiling and would like to connect with a manufactory as traveling salesman.
What form of letter would you advise writing to the different manufactories applying for such position?
Is it beat to address such letters to the sales manager?
I take a sreat interest in your Peter Flint articles and miss them when they do not appear.

articles and miss them when they do not appear.

C. C. C.

Try a letter after this style, but change it sufficiently so that it will represent your own personality:

Dear Sir—Have you, or can you, make an opening for a traveling salesman who has been seven years retail selling experience and in consequence thoroughly understands the retailer's attitude toward the salesman.

On the attached sheet you wil find my busines history, which I hope will prove sufficiently interesting to you as to lead to an interview at which time I hope to be able to sell you my services.

ice.

I believe that retail merchants will have more confidence in buying from a salesman who himself has sold goods behind a counter, and in consequence can advise them more correctly than a salesman lacking the experience I have had.

I am not seeking a job, neither am I seeking money, but I do want the opportunity to get all I can earn for

en may I have the privilege of

Attach to your letter a sheet containing your business history. Head it with your name and address, then add your ducation, height, weight, your business experience and give references. Inclose a photograph if you have one. If you have saved some money in the head, mention that fact, as it shows you understand how to take care of your own money, and that is some assurance that you know how to take care of other people's. CONSPIRACY IN DRUG TRADE IS CHARGED BY TRAIN Federal Trade Commission Mills and Jobbers / Siles Complaint Assistance from the people's.

Address your letter to the sales man-Files Complaint Against ager, but find out his name if possible I am glad you enjoy Peter Flint, hope he will long be a friend of yours.

ASK WILSON TO AID COLLEGES

N. E. A. Wants Tendency of

mittee announced that a meeting of the officers, council will be held here next Wednes-

hodied college students over the age of eighteen years the opportunity to enlist forms of military service have been com-

JUDGE AN AID TO CUPID

Hurries Divorce Case When Told Woman Has Chance for Marriage Scranton, Pa., July 12. Judge Edwards played assistant to "uptd when he held a special hearing of the divorce suit of Mrs. Virgil Wheeler squinst Harold Wheeler. Under ordinary conditions the case would not have been heard until October, but in a pelition presented by the woman's attorney it was set forth that she has an opportunity for marriage," and on this account Judge Edwards agreed to the hearing.

hearing.

It is understood Mrs. Whoeler's hus-Without a word he man turned to his desk and began to write letters. I stood wobbling for a minute or two, as I didn't know what to do, then said, "Well can I come again," where the stood wobbling for a minute or two, as I didn't know what to do, then said, "Well can I come again," where the stood with the couple was the stood wobbling for a minute or two, as a stood with the couple was the stood word of the said. Wheeler deserted his wife, His

Philadelphia Arrivals at New York Hotels

F. Cosgrove, Hermitage,
O. Dennel, Herald Square
I. Gilson, Wallich
Herr, Park Avenue
J. Lauback, Grand
MacDonald, Hermitage
Marne, Cumberland
J. Marne, Cumberland
J. Marne, Cumberland
J. Marne, Fundamental
Resilie
Resilie P. Partlett, Broadway Cent
Blader, Herald Square,
Clark, Union Square,
Pubruma, Grand

B. D. M. Getz, Broatell,
Greyer, Union Square,
Herr, Wallick,
E. Hibner, Wallick,
G. Johnson, Breslin,
Minning, New Strand,
I. Marchaell,
J. A. Anderson, Markwell,
Beech, Grand,
Belmont, St. Francis,
Balmer, A. Anderson, Markwell,
Ira J. A. Anderson, Mark
E. Beech, Grand,
Ir. Pelmont, St. Francis,
Ira Balmont, St. Francis,
Ira Black, Wellington
W. Brooks, Endeort
P. Crollus, Laurelton
O. Dean, Herald Square,
Grey, Marie Autoinette,
Hirach, New Strand
J. Mason, Jan Cortland,
I. Miller, Woodward,
G. Webster, Algonquin,

National Association

Conspiracy with the purpose and effect Youth to Desert School Checked of stiffing competition in the wholesale Washington, July 12 - President Wilof the Accordance of the Acco ERKINS sent me out today to call of the emergency council of the Naon a prospect in Vesey street, whose tional Educational Association to ingists' Association, the Tule Guaranty dorse a campaign to recruit male stu-dents for colleges and prevent the present tendency of young men to leave the colleges for military service. The com- individuals, including the association's

> the association's definition. Other means in the nation's military forces and to be said to have been used were the appoint obtain training in colleges which will ment of committees to confer with manuprepare them for the more exacting facturers or owners, for the purpose of forms of military services of the purpose influencing them to adopt sales methods in barmony with the policies of the Na written and verbal notices given by th secretary of the association to manufacturers that competitors not members of the association were selling below the net price named by manufacturers for resale; the compilation and distribution among manufacturers and wholesalers of lists of "legitimate" jobbers, and in-fluence on various local associations of drug jobbers and wholesaters to adop

> > The officers of the association at The officers of the association are:
> > Charles E. Bedwell, Oklahoma, Neb.
> > president: Robert H. Bradley, Toledo,
> > O.: Saunders Norvell, New York, H. C.
> > Risher, Waco, Tex.; Miller, Richmond,
> > Va.: Clarence E. Hone, Boston, the
> > presidents; E. Holliday, New York,
> > secretary, and the Title Guaranty and

Rapids, Mich.; R. R. Ellis, Memphis, Tenn.; W. T. Harper, Ottumwa, la.; G. Barrett Moxley, Indianapolis, S. D. Andrews, Minneapolis, and B. A. Jack

Son, Providence, R. I.

The committee on proprietary goods likewise were named: R. H. Bradley, Toledo, O., chairman H. J. Bowerfind, Fort Wayne, Ind. Edward Plaut, New York; W. J. Murray Colombia, S. C.; F. A. Dicks, New Columbia, S. C.; F. A. Dicks, N. Orleans; L. A. Lange, Milwaukee; F. Michaels, San Francisco; W. Greiner, Dallas; Winthrop G. No. St. Paul, and John T. Kennedy, Kansas

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Federal Trade Commission Mills and Jobbers Await Ac- light on the general situation and give

By the Associated Press

Washington, July 12

policies in harmony with the practices of the National Wholesale Druggists' Asso

Soldier Candidate to Stay in Race

Mahanoy City, Pa., July 12.—Among the lannounced list of selectives to entrain for Camp Lee. Va. July 22 is Joseph Keating. Democratic candidate for Assemblyman from this district of Schuylkill County. He expects to stay in the fight unless sent to France before election.

Secretary, and the Title Guaranty and Trust Company, New York, treasurer. The board of control, also named in the complaint, follow:

Arthur D. Parker, New Orleans, chairman; George R. Merrill, St. Louis; L. D. Sale, Los Angeles; F. G. Grover, Jacksonville, Fla.; H. D. Eason, Kansas City, Mo.; Lee M. Hutchinson, Grand Rapids, Mich.; R. Ellis, Memphis.

STEAMSHIPS **JACKSONVILLE**

SAVANNAH-BOSTON

BY TRADE LULL

tion on Proposed Price-Fixing Plan

In expectation of regulation measures filled in great quantities. Some jobber to be instituted by the Government the report having received their full allot hostery and knit goods industry is quiet. ment already. In normal times this and reither manufacturers nor jobbers class of business was rarely taken care are making any effort at signing up new as significant, therefore, that the business until something definite is are not more than one month behind or known. Fixing of yarn prices and regu. deliveries. lation of labor, through President Wil-son's proposal that essential labor he indexed and prevented from floating in search of the most attractive wage scale, are pientiful, and the wholesalers are in

are the principal matters awaiting set-tlement. The mills in the meantime are no Every sign points to a situation in which the Government intends protect day, when plans for the campaign will be formulated.

Verbal and written notices are alleged which the Government intends protect. October, although it is rumored a few of to have been given to manufacturers in this connection. Secretary points are alleged which the Government intends protect. October, although it is rumored a few of to have been given to manufacturers in the protect of the pr In this connection, Secretary Baker announced details of the plan prepaged by the War Department to offer able-bodied college students over the age of

constructive new plants and enlarging pld ones. From official reports showing STRAND Gtn. Av. at Venungo, E. of Broad less cofton was consumed in May than

The Stanley Booking Corporation THE following theatres obtain their pictures through the STANLEY Booking Corporation, which is a guarantee of early showing of the finest productions. All pictures reviewed before exhibition. Ask for the fheatre in your locality obtaining pictures through the STANLEY Booking Corporation.

Alhambra 12th, Morris & Passyunk Ave. Male Datis #1.2; Evgs. 6:4560.

MARKET STREET THEATRE PEGGY HTLAND
IN "ZOAN OF PLATTSBURG".

MALEL, NORMAND
IN "OTHER MEN'S DAUGHTERS"

APOLLO 52D AND THOMPSON STS MATTINEE DAILY IN THOM OF PLATTSBURG ARCADIA CHESTNUT REL. 16TH 19 A. M. to 11:13 P. M. WILLIAM S. HART

EMPRESS MAIN ST., MANATUNK MATINER DAILT VIRGINIA PEARSON THE FIREBRAND FAIRMOUNT 26th & GIRARD AV

Thomas Meighan and Silvia Breamer in MISSING FAMILY THEATRE-1311 Market St SESSUE HATAKAWA

GREAT NORTHERN Broad St. at Erle ENID BENNETT in "A DESERT WOOLNG"

IMPERIAL GOTH & WALNUT STS. STANLEY MARKET ABOVE 16TH MENTALY WASHEREN 7 & 9 MAE MARSH 10 TWENTY-ONE

LEADER 41ST & LANCASTER AVE VICTORIA MARKET ST. AB. DTH

BELMONT 32D AHOVE MARKET FRANKFORD 4715 Frankford Ave.
TODAY
FLORIA SWANSON, "Station of Content" ENID BENNETT in DESERT

Pauline Frederick in THER FINAL BECKENING

MODEL 425 SOUTH ST. Orchestra

during the same month a year ago, job-bern are coming to believe their fears that a famine threatened were slightly exaggerated. A meeting of the advisory board of the National Association of Hosiery and Underwear Manufacturers at Atlantic City over Saturday and Sun-day of this week promises to throw some light on the seneral situation and give

Underwear is quiet. Mills are still busy with Government orders and will be for some time to come. Hosiery, on the other hand, presents quite a differ-

ont condition. Spring orders are being

The hosiery situation is comparatively

the market for business later

Jack Pickford Everybody's Favorite

As jobbers refrained from selling

mistle view of conditions

PALACE 1214 MARKET STREET 10 A. M. 16 11 15 P. M. MADGE KENNEDY IN THE FAIR PRETENDER

BLUEBIRD BROAD STREET AND SUSQUEHANNA AVE. DOROTHY DALTON IN THE MATING OF MARCELLA. REGENT MARKET ST. Helow 17TH

RIALTO GERMANTOWN AVENUE AT TULFERHOCKEN ST. MARGUERITE CLARK IN PRUNELLA"

RIVOLI 52D AND SANSOM STS.
Matines Daily IN "THE BLINDNESS OF DIVORCE 56TH ST. THEATRE Below Seruce MATINEE DAILY RUBY MARKET ST. BELOW 7TH 10 A. M. to 11:15 P. M. NORMA TALMADGE IN THE PUBLIC OF TH

SAVOY 1211 MARKET STREET MART MacLAREN

THE UNITED EXHIBITORS' ASSOCIATION

CEDAR GOTH & CEDAR AVENUE JUMBO FRONT ST. & GIRARD AVE. Stuart Blackton in "Missing" Sat.—Marguerite Fisher, "The Answer Sat.—Marguerite Fisher, "The Square Deal"

COLONIAL Gin & Maplement Aves NIXON 520 DELGW MARKET ST. 2.15 and 8.15 P. M. Taylor Holmes in "Buggies of Red Gap"

COLISEUM Market Br. 59th & 60th LOCUST 52D AND LOCUST STREETS LINA CAVALIERI in TLOVE'S CONQUESTS Douglas Fairbanks in Say: 150 3.40, Esse, 6.30 to 11

THIS PROGRAM APPEARS IN MORNING AND EVENING PUBLIC LEDGER



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H. E. WILCOX MOTOR COMPANY, MINNEAPOLIS





A singular self-revels-

tion was that made by wealthy young draft dodger of this city in letter which he sent to the PUBLIC LEDGER and which that newspaper published this morning. Bergdoll-for that is the name of the young manunquestionably has an idea that his flight from army service is against the law, but that the law actually will operate against HIM if he shows a toleration of the errors of the Federal Government cannot find lodgment in his mind. It seems clear from his remarkable letter that his "peace overtures" to the authorities seem quite proper to this skulking youth. He will return, he says, but only if the Government will guarantee that his services be utilized as an instructor in aviation! The young Americans who are pleading to be allowed to fight the Huns in the air might or might not be grateful for having Bergdoll as a teacher. It is unlikely. however, that the point,

"All's well on the western front," is the encouraging message that comes in Mr. Robert T. Small's dispatch from Washington in this morning's PUBLIC LEDGER. His analysis of the conditions there, based on the information that Washington has, and that, tested by his long experience on the battlefront, presents an authoritative estimate of what is and what may be expected in the near future in France.

Singleness of purpose;

that's the thing! When

ever will be determined.

the Mayor, who is Mr. Thomas B. Smith, is not. embarrassed by conflicting interests, how his voice rings out! In this morning's PUBLIC LEDGER he is shown at his best. The Vares want a job for one of their men, and in no uncertain tones the Mayor tells the Board of Recreation that if they do not place the inexperienced person in question they shall walk the plank and he will have another and more discreet Board of Recreation. The Mayor in this is shown in a better light than on the occasion when he presented the candidacy of one of his political followers for a police captaincy in competition with a candidate urged by these same. Vares. Although the Mayor under the law has a good deal to do with the Police Department, hisvoice then was a peep compared with the virile roar of yesterday. Some persons would not like his attitude on either occasion. but any one who read the PUBLIC LEDGER articles which dealt with both, and who is willing to make allowances, will prefer his position in the second case. It SOUNDED more like a man who was his own man, anyhow, and that ought to count.

Air battles come every day now, but the fight that is told of in Mr. Perry Robinson's special cable to the PUBLIC LEDGER this morning seems to have more than the usual number of thrills. The four British airmen who went after forty Huns surely undertook some job -and got away with it. For one of our allied men to account for five enemy machines shows a spirit that cannot be conquered.



