GOSSIP OF THE STREET BUSINESS CAREER

RESULT OF NEXT GERMAN DRIVE APPARENTLY CAUSES NO WORRY AMONG BROKERS OR INVESTORS

Assassination of Teuton Ambassador to Russia Creates No Stir-Buying of Steel and Other Standard Issues on Reaction Urged-Gossip of Street

THERE was little change yesterday in conditions in the financial district from those which prevailed last week. There seemed to be more customers in the board rooms than for some time past, as though something was expected to happen.

The stock market opened strong, but, shortly after the opening, became soft and prices remained so for the remainder of the session. Talk, as a rule, turned to the expected German drive, which every one in the financial district believes will be doomed to failure. There was very little discussion over the assassination of the German ambassador to Russia, and few could be found who would say that it might prove a serious event at the present stage of affairs. In fact, it would seem that the public are getting blase, and nothing short of an earthquake will surprise them. In peace times an event of such importance would have upset the stock market for days. Today it is scarcely a five-minute wonder. Certainly, in financial circles in this city there were no tears for Ambassador Mirbach. One banker remarked that beyond giving the Kaiser another opportunity to rattle the sword and threaten terrible things, he did not believe that anything serious would result.

Many brokers are still advising their clients to buy steel and other standard issues on every reaction, as they have no doubt about the issue of the German drive. The majority opinion says that the investment and stock markets will drift on to the higher levels of last week.

Opinions on the Railroad Contract

There seems to be but one opinion in the financial district on the contract which has been agreed upon between the railroads and the Government. The universal comment among the brokers in this city is that the Government has treated the roads in a spirit of fairness and liberality.

'If we had any criticism to make," said Wall & McMeekin, of South Broad street, "it would be that the clause referring to taxation is somewhat obscure, and one is left in doubt as to whether the Government is in favor of the segregation of the affiliated companies, such as coal, iron,

Newburger, Henderson & Loeb were of the opinion that the effect on railrend stocks would be an advance in prices, and that the effect of the contract would eventually place all railroad stocks on a 7 per cent basis during the control of the Government.

Several other bankers and brokers expressed themselves as well satisfied with the terms of the contract.

Banks in Wider Scope of Business

A well-known banker called attention yesterday to the activities of the banks all over the country in many matters which although allied with banking are in a broader sense outside of what had for many years been considered as the particular functions of the banking business. He referred to the activities of many Western banks, which did a big business in real estate, and to the tendency of eastern banks to go into the investment business on a big scale.

He remarked that a new activity has sprung up which is gradually overshadowing all these former activities, and which when the war is over he believes will have become paramount to all other activities of the banks and trust companies of this country—the financing of foreign trade. Some of our biggest banking concerns, he remarked, are already in this business to an extent beyond what is generally supposed, and in a smaller but gradually expanding munner the smaller banks are following in their wake. This, he considers, augurs well for the enormous trade expansion in the United States, which is bound to follow the war,

American Gas Action Confusing

There seems to be some confusion over the action taken by directors of the American Gas Company at their last meeting. As a rule, at the July meeting the directors declare the regular dividend and adjourn for the summer. Reports of the July meeting stated that no action was taken as regards the dividends, and this was construed by many to mean that the directors had passed the dividend. As a matter of fact, the directors have not followed their usual custom this year to adjourn for the summer, and the regular dividend, it is said, will be declared at the

The name of Robert P. Cregar, a member of the firm of E. B. Smith & Co., has been added to the committee formed to protect the interests of the holders of the first mortgage 5 per cent sinking fund gold bonds of the Atlantic City Gas Company, which has defaulted on the interest

Germany's Preparation Quiets Market

Several prominent brokers in this city are of the opinion that the fact that Germany is making strenuous preparation for what she hopes will be an overwhelming blow at the Allies, has a great deal to do with the present quiet in the stock market. It isn't that any one doubts the ultimate result, but the fact that the troops of the United States will be called upon for the first time to stand the brunt of the shock equallyperhaps, indeed, in a greater degree-with the French and British, lends a new element to possible eventualities and is the occasion in the Street of a more or less waiting attitude on the part of both investor and speculator, but whatever may be the preliminary result, sentiment will play a prominent part in any speculative operations which may follow.

Lot in Government Loans Discussed

A great deal has been said pro and con over the lot in Government loans and there is again some talk in financial circles as to whether it might not be a good plan to introduce it in the next issue of Liberty Loan bonds this fall. J. S. Bache & Co., of New York, in their latest weekly review, take

up the subject in an interesting manner. They say that "it is a question whether, in the matter of Government loans, it would not be justifiable to adopt the benefits which would come through a distribution of premiums by lot."

Continuing, they say: "England took up the matter seriously for consideration, and finally decided against it-not on the objection of morality, but because it was concluded that the method would prejudice many people. But the object is to raise funds rapidly and spontaneously for a great purpose—that of carrying the war to a successful termination. which means the preservation of civilization and the wiping of a dangerous race of savages from the face of the earth. It would seem that there could be no more worthy object for which to appeal to Providence to help facilitate the result. The actual effect of premiums offered in this way would be widely stimulating.

"The fact that each 200th or 500th or 1000th bond sold would, if held by the original purchaser, be entitled to the chance of drawing a considerable prize at certain times would undoubtedly engender a firm determination on the part of every purchaser to hold his bond to the end in the hope of realizing one of the rewards. The establishment of the system of premiums to be paid out to original subscribers, numbers to be drawn for at stated intervals, and including all issues of Liberty Bonds up to the present time, would, it seems, quickly restrict sales of these bonds, and a limited supply in the market would tend steadily to enhance the

market price, as a limited supply nearly always does. "As far as opening up an overwhelming flow of funds for future subscriptions, there is little doubt that this method would have a most stimulating effect, and would, it would seem, create an eager oversubscription

"As this prospect of reward would be a benefit which only the original purchaser could realize, the individual subscriber having once acquired his bond would hold on for the period of the war with unswerving tenacity, and this certainly would introduce a most desirable and stabilizing element into the situation.

Report New P. R. R. Financing

There was a renewal in the Street yesterday of the rumor that some new financing will scon be done by the Pennsylvania Railroad. Nothing definite could be learned on the subject, but there is persistent talk of an attractive note issue secured by bonds to be put out in the near

future. Some are of the impression that the Government will provide whatever new financing is necessary, but this is by no means the general impression.

Bond market conditions yesterday were somewhat mixed, and the opinion expressed in the trade was that conditions would remain nearly stationary during the next few weeks, with the exception of new issues that may be put out from time to time.

During the last week there was an unusual jump in quotations for the Japanese Government second 44s, which advanced 11 points to 89, closing on Saturday at 88, or a gain of 10 points for the week. The Japanese first 41/2s advanced 21/2 points; the Tokio 5s, 2 points; the Japanese 41/2 English stamp, 1 point, and the Japanese German stamp,

OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

Mr. Whitehead will answer your business questions on busines, arlling, advertising and employment. Ask your questions slearly and give all the facts. Your correct usuae and full address must be signed to all inquivies. Those which are anonymous must be ignored. Answers to technical questions will be sent by until. Other questions will be anwered in this column. The most interesting problems of imprives will be wore into the story of Peter Flut. CXXXV

WE HAD our "round-table" meeting today. Every week the "round-table" ciub meets and all the fellows of the Magnitude Life Insurance Company get together and tell what happened to them during the week. Say, but they do have some great times at those meetlings! I wouldn't miss them for anything. I told Francis about them, and he was very much interested. When I asked him why he was so keen about it. he said, "I am interested in the psychology of it.

me that every concern doesn't have at least one meeting every week for as EXTRA INDUCEMENTS Such a meeting of employes-when they get together and talk things over—is excellent for stimulating enthusiasm. The fellows get a better idea of their They get good thoughts from the others—relling ideas and short cuts to routine. A hundred and one good ideas are swapped at such meetings. If a fellow is working by himself, day after day, he feels lonesome. On the other hand, if he talks with a number of the other men, who are facing and overcoming the same problems as he him-self is, he feels himself a part of a huge organization: and the thought of having the power of the organization at ports in the morning and floes out with-out a cheery word of encouragement— or a letter from his manager—to let The department made a formal stateor a letter from his manager—to let him know he is looked upon as a human being and not an automaton—his ambilion and enthusiasm gradually wane.

"He loses interest in his work and the Government.

"He loses interest in his work and the Government.

Five classes of labor which, for the recent need not be recruited through

me. Peter, when a man who is dis-couraged and has no one to help him along attempts to sell goods, he spends were announced by the Labor Departhis life in a business hell."

that I had just been reminded of a directly solicited.

office and introduced himself, and the hection with existing arrangements broker turned around in his sent and the Department of Agriculture, gave him Hail Columbia for bothering Labor for nonwar work. Labor for archivelenges, the him about insurance. The salesman, however, didn't lose his head. Instead. he jollied the man along a bit and gradually got him into a better humor. Once or twice he tried to swing the broker back to insurance, but the broker raid, though he would talk, he could not 'waste' time over insurance. The salesman then said. Will you let me tell you a little story?' and the broker reserted. This is the story. A wealthy broker died, and eventually found himself outside the gates of leaven. St. Peter met him and after he heard the name he looked him up in the card index. St. Peter said he found many worthy things credited to the broker, but he could not let him in He asked the broker if he made a good good friends. St. Peter mused a minute or two; then he said, "Didn't you ever take out any insurance?" "Wellno. I never hothered with insurance."
"Do you remember," continued St. Peter, "an insurance man who called upon you less than a month before you died?" "Now you mention it, I do remember," "Do you recall what he told you?" "Yes," replied the broker, "he told ma if I paid lits company \$25 a month they would pay my widow \$50 a month in case I died." St. Peter stroked his whiskers and said, "And what did you say to him?" "Oh, I got mad, and just told him to go to hell." "You did, did you? Well, in that case, you had better go and see if you can find him. James show this man to the elevator going down."

MORE STEEL FOR HOG ISLAND two: then he said "Didn't you carried on:

"How did the salesman come out, asked Graham smiting. "Oh, he managed to make the prospect think and now the prospect is going to see a doctor next week."

TODAY'S BUSINESS EPIGRAM The man who halted on third case to congratulate himself failed

to make a home run. (Sent by the Rev. B. F., Springfield.)

What does this mean to YOU? Business Questions Answered

I am going to move into a new part of business. How can I tell whether the place is a good one or not? I moved into one place and the sales started slowly for the first three months, and I remained there for one year and advertised well, but nothing doing. In another place sales started pretty well for the first six months—not enough to call it good business—and I thought it would surely get better. I remained there almost three years, but it went the other way and I am ready to move again. I am in the gents' furnishing business and am thinking of moving to another place in the same business, or, perhaps, into the grocery business.

M. R.

The location of your store should depend on the business you go intogrocery or men's furnishings—and what class of trade you want. Yet us consider the men's furnishings business first. If you sell low-priced goods and make your sales appeal on the cheapness of the goods, get in a side street that connects two main streets, or get near a trolley waiting station. If you want to appeal to the average class of people, where you combine price and style, get on a main thoroughfare. See that you are on the right side of the road, the shady side is generally best. Locate near a good cigar store or very close to a department store. Avoid a store which will place you next to a fish store, meat market, heavy hardware, or any line that obviously clashes with yours or which does not attract the average number of retail buyers. A stationery, magazine or newsdealer's store is good to be near. Locate in the business center, not just off it, for you must get your customers before they start for home. Don't take a store that is one of several that have been vacant for some time—even if the rent is low. If you find a store at a reasonable rent, located where you will catch the passers-by going to a restaurant, theatre or trolley (instead of those coming from those places), see that you have windows large enough for a display and that, if possible, the store is entered without stepping up or down. When choosing a location for a grocery business, remember that you cater to women instead of men. With your capital I think a good growing suburb would offer bigger opportunities than a settled shopping district. In either case, ascertain by actual count how many people pass a location for go. Study The location of your store should de-

the class of people using the stores each side of your contemplated store.

I have been reading your answers in the paper and I am writing to find out whether you could enlighten me on some points. I am going to be employed in a city office from Monday next, but I cannot get enough money to fully satisfy my merds. I am alone in this city and hope to go back to my former hame. I have nothing to do in the evenings. I had an idea that instead of getting lone-some, tired or spending a few diffuse in the 'moxies' I could work and earn additional maney. I have put some advertisements in the paper, but they don't seem to prove profitable. I am able to speak French. Spanish and Italian; eithough not experienced, can run a typowriter. I have had good experience in figures and office work, having leven in that work in my former home. enced, can run a typewriter. I have had good experience in figures and office work, having been in that work to may former home. I have notions of lineal drawling sketching; am an amateur mappies and stamp collector. I would be willing to work in a good jeb for a few hours in the evening; for instance, from 7 to 10. Could you tell me how I can find a place which would pay about \$5 per week?

You might try an "ad" after this style in the paper.

You could then write a letter and send Vou could then write a letter and send it to a number of the smaller retail concerns in your locality, and later sked him why he was so keen about it concerns in your locality, and later call on them and submit a definite proposition. You may have to call on them and submit a definite proposition. You may have to call on them and submit a definite proposition. You may have to call on them and submit a definite could use your services, but there is no doubt that you can secure work by following a plan of this kind. This is, or one that every concern door, thus a standard the ability to do the work.

TO LABOR FORBIDDEN

Nonwar Industries Warned Not to Interfere With Federal Control

Washington, July 9.

Formal warning to nonwar industries that they must not compete with the back of him gives him courage to go the Government's recruiting of unskilled the florernment's recruiting of unskilled ahead with his work. Nothing is more discouraging for a salesman who is sell-ing insurance than to plug along day after day without any encouragement from his home office. If he merely re-ing with Federal control of the labor labor by offering superior inducements.

required to recruit their workers through

ment, although it was stated that the "What are you laughing at?" he Federal recruiting service will be available to employers of such labor if they t begged his pardon and told him I desire to use it. The classes follow:
asn't longhing at what he said, but Labor which is not directly or in-

at I had just been reminded of a Labor for railroad (except in so far day, as the director general of railroads has already or may in the future require "One of the fellows was felling me how he tackled a well-to-do broker to-day. It reems he called at this broker's

Farm inbor-to be recruited in con-nection with existing arrangement with

Labor for establishments the maximum force of which (including the additional number recruited) does not excced 100 employes

The Department of Labor did not state in its announcement the steps to be taken to back up its warning to nonwar industries, but it is known that such offenders will be reached through terials, fuel or transportation facilities will be denied them if they seek to millify the plans for absolute Govern-ment control of labor recruiting. The department's sixtement with reference follows

Only manufacturers engaged on war income. "Yes, about \$7000 a year," re-contracts and employing more than 100 plied the broker, "Save any money?" workers will be required to obtain their asked St. Peter. "Well, no. You see I unskilled labor through the United States asked St. Peter. "Well, no. You see I unskilled labor through the United States always believed in living pretty well, employment service of the Department I believed in enjoying life as I went of Labor by the ruling which goes into along." Then St. Peter said, "Did you effect August 1. So much uncertainty leave a widow?" "Yes." "Leave her as to the scope of the new labor-recruittaken care of?" "Weil." said the broker, ing policy has been shown in inquiries "I'm afraid she will have to get some received by the Department of Labor from her friends. You see, I had from employers not engaged in war stock and it didn't pan out very work that the department aunounced the But she'll get by—she's got some following exceptions under which prifriends." St. Peter mused a min. good friends" St. Peter mused a min- vate recruiting of labor may still be

MORE STEEL FOR HOG ISLAND

companies.

Originally it was the intention of the shippard officials to obtain only \$0,000 tons monthly from seventy-six plants throughout the country. But the distance and hauls made the plan impracticable, and for several months inadequate steel shipments retarded work to an algarming extent.

nu alarming extent.

Since Admiral Bowles has taken the steel situation in hand the shipments have been steadily improving, and although not yet up to standard, work on the enlargements is being speeded up so the entire 70,000 may be received within a few months, if not earlier.

Philadelphia Arrivals at New York Hotels

WHAT IS DOING IN THE SHIPYARDS

SHIPYARDS NEED TYPICAL NIGHT SCENE OF SHIPWAYS AT HOG ISLAND **GOOD EXECUTIVES**

Men Who Can Handle Workers Have Place Awaiting Them

JOBS WITH HIGH PAY

Many Splendid Opportunities, Yet Few Applicants, Officials Point Out

There is no need of a man with real executive ability fretting about his job these days.

If the man who can handle a lot men is not happy in his present job let him go to almost any big shipyard in one that will suit from the ground up, All good executives are not in the army and the other branches of the service. There are believed to be plenty of good men beyond draft age left. What

has become of them? shipyard officials In all the thousands who apply for work every day at the shippards in this section rarely does one appear who could make good as a boss over any of the big departments of a modern shippard.
Apparently there is a misunderstanding somewhere. Do men think they must have technical skill to land one of

the big jobs? Or do they imagine that every job worth while has already been every job wo handed out? Employment officers at the shippards Protective Coating Found by Exsometimes pause in their rush to der what has become of the sort of

simply because technical skill does not necessarily have a thing to do with it.

There is the service department, for example. Every shippard now has one can be made as permanent as size on the made as permanent as size on the made as permanent as size on the made as permanent. of these. Some places they are known as the Weifare Department. The head not more and of this should be a pretty big one. And under him there are several berths where a fellow can get a chance to show what's in him. For example, there is a super-visor of training, a director of athletics. a housing manager. No technical skill needed there, although it can do no harm. The time department has several showgrounds of its own where men can

display their executive powers. company and the men, too.

The chief clerks of the various deat control of labor recruiting. The hustle ground the shipways—many men and both sides will present data on food partment's statement with reference have made good jobs for themselves and clothing increases. Until this information is in we will present no definite training.

> Most of the foremen started in some gang only a few months ago and won promotion. They already knew how to handle men. All they had to learn was how to get work out of their men. Young Women Will Have Manless The These foremen get good wages, some of them twice and even thrice as much as they ever made before. Shipyard of-

Conciliation Board Would End Practice of Stopping for Funerals By the Associated Press

Hazleton, Pa., July 9.—Members of the board of conciliation at a meeting held at Wilkes-Barre adopted a resolu-tion designed to eliminate the closing down of collieries for funerals of em-ployer killed about the mines. This is down of collieries for funerals of em-playes killed about the mines. This is covered in the following resolution: "The board of conciliation believes Bowles Arranges for Increased Supply

Seventy thousand tons of steel, 60 percent more than originally provided for, will soon be shipped monthly to Hog Island, enabling the big shippard to turn out 2,000,000 tons of shipping yearly. This is 615,000 tons more than estimated.

Credit for obtaining the necessary sized shipments goes to Rear Admiral Francis T. Bowles, assistant general manager of the Emergency Fleet Corporation, who has full charge of the big operation. He has closed contracts providing for enlargements to the plants of the McClintic Marshall Company at Pottstown and Pittstorich, and arranged to use the output of four other large companies.

Originally it was the intention of the operator."

Covered in the following resolution:

The board of conciliation believes that a time when the public necessity requires the maximum production of coal there should be no cessation of the operation of the operation of a coiliery on account of the death of an employe caused by accident or on account of funerals, and to the end that the operation under such circumstances, and in consideration thereof, it is directed that the operation whose death has been caused by accident at the colliery the sum of \$150, and in addition thereto directs that the grievance committee mand mine foreman select six representation thereto directs that the grievance committee men will be selected as will least cripple cit the operation on that day, the wages of said six representatives to be paid by the operator."

WILL COMMIT REPORTER

Court Questions Newswriter Convicted in Bonnet Rouge Trial By the Associated Press

By the Associated Press
Paris, July 5.—Police Commissioner
Priolet, at the request of Cantain Bouchardon, of the Paris military court, yesterday questioned M. Jouela, a reporter on the newspaper Bonnet Rouse, who was convicted last month in connection with the pro-German activities of that newspaper and sentenced to five years penal pervitude.

It is understood that the police commissioner found nothing in Jouela's disclosures to warrant any further delay in his commitment to prison.

PHOTOPLAYS

EUREKA 10TH & MARKET STS.

'The Freedom of the World"

Н

PHOTOPLAYS STRAND GERMANTOWN AVE. AT VENANGO ST. Douglas Fairbanks YOUNG FELLOW

THE UNITED EXHIBITORS' ASSOCIATION BELMONT 52D ABOVE MARKET TO DAY Sessue Hayakawa in "THE CALL OF THE BAST" FRANKFORD 4715 Frankford AV TODAY
Elsie Ferguson in "A DOLL'S HOUSE CEDAR 60TH & CEDAR AVENUE TO DAY WM. S. HART in "WOLVES OF THE RAIL"

COLISEUM Market Bet. 59th & 60th Douglas Fairbanks young FELLOW Marguerite Clark .. PRUNELLA

NIXON 52D BELOW MARKET ST. COLONIAL Gtn. 4 Maplewood Avea.
STUART HOLMES in "A PAIR
OF SIXES" IN MORNING AND EVENING

perts of the Shipping Board

IMPROVE STONE SHIPS

extended life of several years additional, and with the further decouncan be made an permanent as steel, if ond many times covered itself with

SHIPMEN WANT INCREASE

36,000 Workers in San Francisco Bay Region to Make Demand

San Francisco, July 5 -Wage In-creases are to be demanded here for 26,000 iron workers and shipbullders It is no cinch, and any time clerk will in the San Francisco Bay region, according to an announcement by W. It. Burtime cards every week in justice to the

"The conference committees of the partments of a shippard are all capable. Iron Trader Council and the California men. Their assistants must be of about Metal Trades Association, the organithe same caliber, and some are even better men. But right out in the yard where the big ring is—where thousands promised wage increases." Burion said But right out in the yard ing for today to discuss conditions and in ring is—where thousands promised wage increases." Burion said. of men swarm almost like bees in their "A number of conferences will be held achedules of wage increases desired."

Dansant at Noon

The girls in the industrial relations before that many are missing the chance of their lives. "They haven't looked into the opportunity, or clse they don't know a good thing when they see it," said one of them. "We can always make use of a man who can handle men successfully. We'll make room for such a man any old time."

PLAN TO KEEP MINES WORKING

PLAN TO KEEP MINES WORKING

Shinard Analyse Papers.

The girls in the industrial relations building a F.og Island have arranged a told have arranged a told have arranged a told have a rooms from the Coast.

By the United Press.

Washington, July 9—The Navy Department warns Shipping to washington, July 9—The Navy Department warns on the serious of the eats or some of the eats or some of the eats or some of the seats of this, an official warning to all shipping to be on the alert have feel they been sent-sout rovering the stretch of the vicinity of New York and a considerable distance out to ward a considerable distance out to ward a considerable distance out to be the told the theorem.

Shipped Analyse Papers. The girls in the industrial relations

Shipyard Anglers Return

Most of the foremen and some of the clerks at the Pennsylvania shipyard, at Gloucester City, have just returned from a week-end at Fortescue. They went down Saturday afternoon in automobiles and spent most of the time trying to catch field. Apparently the fish were not very hungry. John Abrams, a draftsman, caught the first and some say it was also his last. It was too small to take the prize offered for the first catch. Joe McGovern and Hugh Voegtlin are also reported to have landed one each.

The recent inactivity of the U-boats off the coast him not deceived navy chiefs into helieving that the danger was past, and recently has come confidential information tending to prove that a new blow is about to fall.

GRABS GERMAN PAPER

Assessed \$5, Says It Was Worth \$10;

Judge Obliges Him

PLAN AD DRIVE UPON KAISER

Advertising Clubs Consider a Scheme to Fight Prussianism By the Associated Press

By the Associated Press

San Francisco. July 9 - Methods whereby every advertisement published may be a blow directed against the Prussian military machine were considered at the opening sessions of the four teenth annual convention of the Associated Advertising Clubs of the World. "America First" was the theme developed in the addresses of William Clubs president of the association, and other speakers.

The Liberty loan campaign "to sell the war" was successful, said W. T. Mulially, of New York, who represented the publicity department of the Second Federal Reserve District in the drives, because "we talked not only in terms of investment, but in terms of human life." because of inves investment, but in terms of human

Will Disposes of \$3225 Estate An estate worth \$3225 was disper of privately by the terms of the will Elizabeth B. Mankin, 19 West Will Grove avenue, probated today. Persona property in the estate of John H. Guye was appraised at \$51,385.25.

R Α OWNED AND MANAGED BY MEMBERS OF

> IUMBO FRONT ST. & GIBARD AVE. LOUISE GLAUM IN AN ALIEN ENEMY LOCUST 52D AND LOCUST STREETS Mats. 1:30, 3:30. Evgs. 6:30 to 11

Taylor Holmes in "RUGGLES OF RED GAP" THIS PROGRAM APPEARS

PUBLIC LEDGER

SHIP GUARDS BELONG | \$10,000,000 FOR HOG ISLAND TO FAMOUS REGIMENT

The Twenty-second was organized during the Revolutionary Wat. In the glory. It also fought through the War of 1812, the Civil War and the Spanish-American War.

This same regiment crossed into Mexico with Pershing on his expedition to capture Villa. At the outbreak of the world war the old regiment was broken nto three parts and each was recruited to a regiment's strength. The regimental commander is Colonel S. Tillson, with headquarters at Gov-mors Island, N. Y. Captain Collins

vho formerly was in command of Con-

pany K at Gloucester, has been transferred to the supply department and detailed at Fort Hamilton Lieutenant A H. Garnjost is now in command.
Other officers at the Gloucester cam
are Lieutenant L. S: Oppenheimer an I. Fritsche. A detachment of eightymen from Company K. under Company K.

NEW U-BOAT RAID EXPECTED

ey have been at Gloucester since

pleased with their surroundings at the

Navy Department Warns Ship-

sea.
The recent inactivity of the U-boats

New York, July 9.—Edward Hall natched a German-language newspaper rom the hands of Henry Selfried ves-orday. The two men were in a trolley ar at Plattush avenue and Fulton street at the time.
"Yes," exclaimed Hall vigorously to
Magistrate Dooley in the Addus Street ourt, "I did it." "Five dollars fine," replied the magis-

trate's reply.
Hall paid the fine to the clerk of the court, whispering at the same time that \$100 wouldn't have been too much.

Profit of Shipbuilding Concern

About 31/2 Per Cent

sometimes pause in their rush to wonder what has become of the sort of mental they are always glad to receive and talk to.

The labor shortage at the shipyards along the Delaware is almost a thing of the past. Skilled mechanics are always excepted from this. They are all scarce, particularly real ship carpenters and coppersmiths. As the crowd comes and goes the clerks behind the counter often look and wait in vain for the fellow who looks like he might fit into some big groove.

The shipyard of today is no different from other big organizations. They all need good men all the time. If anything, it is easier for the average man to land a good job in the shipyards just now than at any other place shipps work and protective coatings makes everal years without any protective coatings makes everal years additions. The varied life of several years additioned well-known of the ships because technical skill does not stored the fit of several years without any protective coatings makes certain an extended life of several years additions. The varied because technical skill does not stored to the content of the ships will be about \$11.000 Mill be realized by the American Information of approximately \$10.000,000 will be nealized by the American Information along the place of the ship will be about \$10.000 mill be realized by the American Information of a protective coating which is expected to make content as durable as the shipping because in the place of the ship will be about \$10.000 mill be realized by the American Information of a profession of a



CELERY PLANTS ready to be set out now. all the leading varieties, fresh every all from our nurseries.

CATALOG FREE. MICHELLS SEED HOUSE



THE WATER METER THAT PAYS FOR ITSELF

The Keyslone Disc Meter is the most practical and efficient water meter for general use. It has established a record for reten-

Keystone Supply & Mfg. Co. 927-935 North 9th Street k.....

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tions. All pictures reviewed before exhibition. Ask for the theatre in locality obtaining pictures through the STANLEY Booking Corporation. Alhambra 12th, Morris & Passyunk Ave.

Jiat, Daily at 2: Eygs 6.4640.

PAULINE PREDERICK
OFFICE OF THE FINAL RECKONING.

333 MARKET STREET THEAT THE CONSTANCE THAT THE LESSON.

APOLLO SED AND THOMPSON STS MATINES DAILY LOUISE HUFF and THEODORE ROBERTS IN WILD YOUTH MODEL #25 SOUTH ST. Orchestra.
Continuous 1 to 11.
KITTY GORDON ARCADIA CHESTNUT BEL. 16TH 10 A. M. to 11:15 P. M. WILLIAM S. HART 18 "SHARK MONROE" BLUEBIRD BROAD STREET AND BUSQUEHANNA AVE THOMAS MEIGHAN and All-Star Cast in "MISSING"

EMPRESS MAIN ST., MANAYUNK MATINEE DAILY WILLIAM FARRUM IN TRUE BLUE FAIRMOUNT COIN & GIRARD AV THE BIGGEST SHOW ON EARTH FAMILY THEATRE-1311 Market St. ROY STEWART

GREAT NORTHERN Broad St. at Erie SAVOY 1211 MARKET STR. NAZIMOVA in "TOYS OF FATE" SAVOY 1211 MARKET STR. FRANCIS X. BUSHMAN in "SOCIAL QUICKSANDS"

IMPERIAL 60TH & WALNUT STS.
WILLIAM RUSSELL
IN "UP ROMANCE ROAD"

PALACE 1214 MARKET STREET THE MANXMAN PRINCESS 1018 MARKET STORE CHARLES BAY 10 1125 P. in "HIS OWN HOME TOWN" REGENT MARKET ST. Below 1725
EMMT WEHLEN
IN "HOUSE OF GOD"

RIALTO GERMANTOWN AVENUE HAROLD LOCKWOOD IN "LEND ME YOUR NAME" RIVOLI 52D AND SANSOM STE MADAME PETROVISION DATE IN "THE LIFE MASK"

56TH ST. THEATRE—Below Spruce MATINEE DAILY RUBY MARKET ST. BELOW 175 In "FIND THE WOMAN" RUBY MARKET ST. BELOW 175 IN "THE CABARET"

STANLEY MARKET ABOVE MARKET ABOVE 1111

LEADER 41ST & LANCASTER AVE VICTORIA MARKET ST. Matines Daily
JAMES W. GERARD S. DOUGLAS PATRALET ST. MAY POUR YEARS IN GERMANY. 18 SATI TOURS.