

PHILADELPHIA MARKETS

GRAIN AND FLOUR

WHEAT—Receipts, 90,3 bushels. Supplies very small. The quotations are as follows: Standard inspection, standard price—No. 3, southern spring, \$2.27; No. 2, red, winter, \$2.21; No. 1, durum, \$2.27; No. 1, hard white, \$2.27; No. 1, soft, \$2.27; No. 2, soft, \$2.27; No. 3, soft, \$2.27.

POULTRY

LIVE—Poultry is fairly and ruled very firm. Spring chickens were more plentiful and again easier with demand light. Quotations are as follows: Fresh broiler fowls, Leghorn—Weighting 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.

PROVISIONS

The market ruled firm with a fair jobbing demand. The quotations are as follows: Choice, 20 1/2; do, smoked, 20 1/2; do, western, 20 1/2; do, eastern, 20 1/2; do, city, 20 1/2; do, western, 20 1/2; do, eastern, 20 1/2; do, city, 20 1/2; do, western, 20 1/2; do, eastern, 20 1/2; do, city, 20 1/2.

DAIRY PRODUCTS

CHEESE—The market ruled firm under scarcity. New York, whole milk, fancy, fresh, 24¢; do, light, 23¢; do, medium, 22¢; do, dark, 21¢; do, extra, 20¢; do, best, 19¢; do, common, 18¢; do, inferior, 17¢; do, lowest, 16¢.

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

(Copyright)

Mr. Whitehead will answer your business questions on buying, selling, advertising and marketing. Ask your questions clearly and give all the facts. Your correct name and not address to be sent to our regular column. Other questions will be answered in this column, the most interesting ones of course, will be covered in the columns of Peter Flint.

WELL, today I finished working with

Mr. Whitehead. He and his crew leave for Erie, Pa., in the morning. Four or five of the fellows left while here, so during the last week he has been interviewing salesmen at the Imperial Hotel, just as he did in Boston when he hired me.

When he gave me my money he shook hands and said: 'I don't know what it is about you, young man, that I like! You certainly are a fool, and I think your mind runs on hot hands and gets stuck at the knots every so often. And yet I like you, so I just want to give you a bit of straight dope.

FRESH FRUITS

Calamondins were again firm, other fruits were generally steady. Quotations are as follows: Apples, new, per bushel, \$1.75; do, old, \$1.75; do, common, \$1.75; do, choice, \$1.75; do, standard, \$1.75; do, inferior, \$1.75.

VEGETABLES

Potatoes ruled firm and again higher under light offerings. A good demand for most vegetables was in moderate request. Quotations are as follows: Potatoes, new, per bushel, \$1.75; do, old, \$1.75; do, common, \$1.75; do, choice, \$1.75; do, standard, \$1.75; do, inferior, \$1.75.

CHICAGO BUTTER AND EGGS

Chicago, June 27—BUTTER—Receipts, 12,258,000. Receipts, 12,258,000. Receipts, 12,258,000.

GOSSIP OF THE STREET

ABILITY OF STOCKS TO RISE, DESPITE CERTAIN INCREASE IN TAX, CAUSES COMMENT

Advance in Leading Issues Attributed to Country's Prosperity and Ease in Money Situation. Gossip of the Street

A BANKER remarked in a discussion of yesterday's conditions in the investment and stock markets that the most remarkable fact in this connection is the ability of many well-known stocks to advance in the face of the certainty of heavy increases in taxes. Ease in the money situation and the unprecedented prosperity of the country were given as the main reasons for the present conditions, as it is well known that business concerns are being conducted on a basis which will leave handsome profits after all charges are deducted.

There seems to be a tendency among speculators to hold off for a little until Germany makes her next move. She has invariably commenced her former big offensives at a point which was unexpected by the Allies, but it is doubtful if such a point can be found on the western line today. The speech delivered by Lloyd George on Tuesday, in which he spoke of the impending drive, had the effect of creating a waiting attitude among both investors and speculators, but the continued strength of the stock market is proof of the confidence in the Allies.

Rock Island Dividend Helps Rail Prices

Brokers said the upward trend of the railroad stocks was due to the paying of the dividend by the Rock Island Railroad. Some of the most conservative brokers advised their clients to take advantage of the quick recessions in prices to buy, as they believed this a rising market.

Cheerful Outlook for Public Utilities

It is a cheerful outlook for such of the public utilities as are being permitted to increase their rates to offset increased costs of maintenance and operation which Henry L. Doherty & Co. take in their most recent letter to investors, as follows:

Erie to Extend Subsidiary Bonds

The Erie Railroad Company has issued a notice offering to extend about \$1,000,000 in bonds of its subsidiaries which fall due on July 1 until July 1, 1928.

TODAY'S BUSINESS EPIGRAM

The habit of procrastination postpones success. What does this mean to YOU?

Business Questions Answered

How can I get in to show the lady of the rich estate what experience shows might make her a business partner? I have used no brushes, "bush," "out," etc. I have a fine white hair and a good looking face. I have a fine white hair and a good looking face. I have a fine white hair and a good looking face.

Philadelphian Arrivals at New York Hotels

- T. H. Bell, Herald Square. R. Y. Bernard, Herald Square. J. R. Brachman, Herald Square. G. W. White, Herald Square. J. Buchanan, Herald Square. H. E. Kane, Herald Square. H. C. Cleveland, Park Avenue. W. C. Collins, Herald Square. J. S. Costello, Wall Street. J. Finkler, Aberdeen. J. M. Getz, Bristol. D. Hamilton, Herald Square. E. J. Harlan, Wall Street. M. McNeill, Broadway Central. M. Rosenfield, Herald Square. W. Wall, Union Square. W. Ward, Union Square. C. Westlake, Grand. J. C. Woodward, Grand. D. M. Banker, Herald Square. J. B. Brachman, Herald Square. J. Brachman, Herald Square. P. J. Bryan, Navarre. H. F. Farrell, Herald Square. M. R. Jones, Marlowe, St. J. Johnson, Grand. J. L. Leasing, Wall Street. J. M. L. Leasing, Wall Street. J. M. L. Leasing, Wall Street. J. M. L. Leasing, Wall Street. J. M. L. Leasing, Wall Street. J. M. L. Leasing, Wall Street.

Announcement

of Reorganization of

Beam-Fletcher Corporation

NOW

Beam-Fletcher Transportation Co.

A \$500,000.00 Corporation

Also Change of Philadelphia Receiving Station from 525 to 426 Market St.

DAILY MOTOR TRUCK EXPRESS

Hauling Miscellaneous Freight Between

New York Philadelphia Baltimore Reading Washington Easton, Pa. Allentown, Pa. Bethlehem, Pa.

SHIPMENTS TRANSFERRED

At New York for BROOKLYN, HOBOKEN, JERSEY CITY, NEWARK, POINTS IN CONNECTICUT, MASSACHUSETTS, RHODE ISLAND.

RECEIVING STATIONS

NEW YORK—Cor. Dey and Washington Streets

PHILADELPHIA—426 Market Street

BALTIMORE—20 East Pratt Street

READING—12 North 6th Street

EASTON—Ferry and Sitgreaves Streets

Operating over 50 Five-ton White Trucks—Open and Closed Vans

BEAM - FLETCHER TRANSPORTATION CO.

Also Local Rental and Contract Hauling

New Rate Cards and Automobile Road Maps Upon Request Poplar 6400

AMERICAN MOTOR FREIGHT CORPORATION

Eleven Washington Place N. Y. City 8324

EXPRESS MOTOR SERVICE

Between New York, Philadelphia and Other Points

5-Ton Sterling Motor Trucks are making these trips from Shippers to Consignees' DOORS

WE ALSO HAVE A BOAT PLYING BETWEEN NEW YORK AND PHILADELPHIA TWICE A WEEK VIA CANAL ON WHICH WE WILL QUOTE SPECIAL FREIGHTS AS ABOVE

INQUIRIES SOLICITED

Champon Motor Delivery Corporation

273 South 5th Street Philadelphia

LIBERTY TRANSPORTATION CORPORATION

Careful Handling—Quick Service

Local and Long-Distance

No matter what the load we can handle. Satisfaction guaranteed in every respect.

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LIBERTY TRANSPORTATION CO. 100 WEST ALBANY AVE.

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International Harvester Company

MOTOR TRUCKS are backed by a \$70,000,000.00 Capital and 75 years of manufacturing experience. A service organization of the finest kind is available to you. Think of the many advantages you can have on a motor truck. Foundry Capacity: 1500, 2000, 3000, 4000. Factory Branch and Service Station: 211-13 North 22d Street.

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INCREASE MOTOR TRUCK EFFICIENCY

DIAMOND TRUCKS

Build in five sizes to fit the needs of every user. After many years of service, the DIAMOND never wears out; they are built for long service. Standardized units plus full line of spare parts in service maximum of hauling capacity per user.

Ebert Motor Trucks

2425-29 N. Broad

TRUCKS

If it's your truck you'll want it to last. The Master Truck will do twice as much work as any two-wheel drive truck of equal capacity at a saving of 33 1/3% on tires and gasoline. Let us prove it.

THINK

MASTER TRUCKS

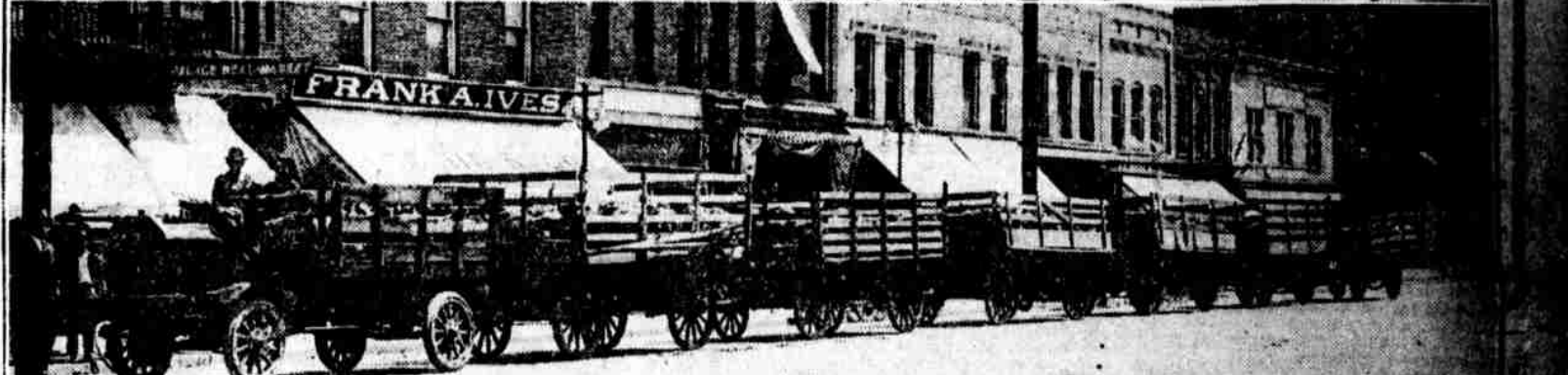
You'll find in the Master Truck those same units of construction that are included in the highest priced trucks in America—but at a moderate price. Add to this the many exclusive Master features and you have the best truck value obtainable, regardless of price. \$ 3-1/2, \$ 5 Tons Immediate Delivery

Larson Oldsmobile Co. 231-33 NORTH BROAD STREET

DUPLIX TRUCKS

FOUR-WHEEL DRIVE will do twice as much work as any two-wheel drive truck of equal capacity at a saving of 33 1/3% on tires and gasoline. Let us prove it.

B. L. P. MOTOR CO., 1 Broad and Spring



Motor Trucks and Trailers Increase Man-Power

The picture reproduced above tells its own story of the power of two men where Motor Truck and Trailer equipment is in use. Seven teams—or seven trips—would be necessary under ordinary conditions to deliver those sheep to the depot. This Motor Truck and Trailer didn't even stop at the depot—but went right on to destination. Two men handled the entire job. In the face of present limited man-power, increasing overhead, the admitted limitations of horse-drawn equipment plus the growing demands on your delivery facilities due to zone embargoes, stop and figure the advantages which Motor Truck and Trailer equipment will mean to you.

We're talking about your money. THINK

MASTER TRUCKS DUPLIX TRUCKS FIVE-TON FOUR-WHEEL DRIVE will do twice as much work as any two-wheel drive truck of equal capacity at a saving of 33 1/3% on tires and gasoline. Let us prove it. B. L. P. MOTOR CO., 1 Broad and Spring