## MEN IN FINANCIAL CIRCLES

 OPTIMISTIC CONCERNING GENERAL WAR SITUATION Some Believe German Offensive Is Broken and UTeuton Peace Proposition to Gain Time May Be Looked For-Gossip of the Street

##         War Finance Corporation Reverses Itself         




 Or come other esourtse equally ar good





Cash Received for French Debt







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## income and Excess Profit Taxes






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|  |  | BUSINESS CAREER' <br> OF PETER FLINT <br> A Story of Salesmanship by <br> Harold Whitehead <br> (convomt. tome |  |
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## Pioneer Days

 and Today

Since our forefathers blazed the trail for civilization on this great continent, we have invented and accom plished many seemingly impossible things which have marked the milestones of our progress.

And as steam, electricity, the wireless, telegraph and telephone, together with the hundred and one other essentials which have revolutionized our methods of business and means of communication, perform their "short-cut" functions for us, so have

## Motor Trucks and Trailers

displaced, in a great measure, that relic of pioneer days, the horse-drawn delivery vehicle, to which the modern business man clings only until he is shown its costly in efficiency as compared to truck and trailer service.

If the delivery department of your business has not yet gotten away from pioneer-era horse-drawn equipment we dealers believe you owe it to yourself to let us analyze your delivery problem -at, no cost to yourself.

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