POULTRY

VEGETARIES

NEW YORK BUTTER AND EGGS

New York, Mar 25 - MUTTER - Resents
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lighter best light 12 to 140 spin 130
3 - New 11 to 12 to - and 22 to 10 to

GOVERNMENT BONDS

tine fire a war of the reserve

## GOSSIP OF THE STREET

## POSSIBILITY OF FURTHER . REVENUE LAWS IS BLAMED FOR SLUMP IN STOCK PRICES

Sharp Break in Important Quotations as Yesterday's Market Closed Caused Surprise in Local Financial District-Gossip of the Street

WITH virtually nothing in the atmosphere but news of a decidedly builtish character and with a wave of optimism pervading the financial district, it was a real surprise to see the stock market quotations show violent declines in many of the leading issues shortly before the close vesterday.

The declines were not confined to any particular class, as almost the whole list was affected. The industrials, led by Steel; the railroads and the equipments all suffered, but perhaps American Sumatra Tobacco showed the most violent fluctuations, closing at 123% from a high of 145. As usual, the reasons given were many and varied, but the only one which seemed to carry weight was the possibility of early tax legislation by Congress.

With the Government controlling all the steel, including what may ot be needed for war purposes, it was concluded that the future divicends on Steel would be materially cut by any further taxation. The Government in taking all the steel virtually guaranteed uniform earnings based on Government prices, but additional taxation would mean a considerable lowering of these earnings, according to the opinions expressed by bankers and brokers.

There was a hope that, President Wilson having left the decision of whether or not there should be tax legislation at this session of Congress to Secretary McAdoo, he would decide against it. On this particular issue there was a strange diversity of opinion in the Street, some contending that Mr. McAdoo was not in favor of such logislation at the present session and just as many holding an opposite view

The whole matter was settled by a dispatch from Washington, which came just at the closing of the market, stating that Leader Kitchin, of the House, had announced that Secretary McAdoo had decided that it is imperative that Congress enact a new revenue bill at the present session. If this decision is not altered and it stands as it now is, the general opinion in financial circles is that there will be a wave of selling on the stock exchange this morning and that prices will go much lower than at vesterday's closing.

Outcode of this decision of Secretary McAdon the news during the day had been exceedingly favorable to the stock market.

The speech of Lloyd George at Edinburgh, Scotland, where he said the British were building chips faster than the German submarines could aink them and that the Allied navies were sinking the German submarines faster than Germany could build them, created a very favorable impression in the financial district. Although its influence on stock quotations was negligible, the psychological effect was good.

#### Mason's Speech Arouses Lively Discussion

The speech delivered on Thursday by John H. Mason, president of the Commercial Trust Company of this city, at the Trust Companies' Section of the Pennsylvania Bankers' Association, now in conference at Atlantic City, was perhaps the most talked-of incident in the financial

While many of those whose opinions are usually looked upon as carrying the greatest weight were still down at Atlantic City, it was, nevertheless, very evident that Mr. Mason had struck a sympathetic chord an far as banking interests are concerned, and some expressed an opinion -which was more in the nature of a hope-that his stirring appeal to the trust companies to follow him and his company "over the top" into the Federal reserve front would show immediate results.

In the brokers' offices and even among the floor customers there was warm approval of Mr. Mason's patriotic appeal to the trust companies, and no one could be found to dispute his prophecy of the federalization of the banking resources of the country. One banker suggested that Mr. McAdon should create a special position for Mr. Mason, which would take him over the whole country to induce trust companies to ayold conscription and enlist voluntarily in the Federal reserve system. if only for the period of the war, so that the nation's financial resources cauld be completely mobilized

## Volume of Bond Business Below Normal

So much of the time of the men connected with the bond and invest. ment houses is being given to the War Chest campaign that the volume of business being transacted in bonds is below the average in some in-

An element in the bond market situation which has created consid-

About a year ago financiers predicted that he we were now in a period of inflation and as large amounts of money are being expended generally by the Government and in other ways throughout the country. the outlook in the business was decidedly more favorable than at any time since the beginning of the European war.

Bankers report that many wealthy persons have been disposing of a certain class of bonds for more than a year past and reinvesting their funds in tax-free issues, with the result that the man of more modest means has been able to pick up actual bargains

Those best posted on the bond situation say the distribution of highgrade bonds is better today than at any previous period. Formerly indiiduals held large blocks; now these have been split up into small amounts and scattered all over the country,

Favorable comment was heard in short-term note circles over the cuick sale of \$2,000,000 Timken Detroit Axle Company 7 per cent notes by the National City Company at prices yielding from 7 to 7% per cent als usue was placed by the bankers in comparatively small individual amounts within ten minutes from the time the subscription books were opened, and, according to an official of the banking firm mentioned, it would have been possible to have sold twice that total in the same length

Students of the financial situation are convinced there is plenty of money available for investment, but those with funds in hand are desirous of obtaining a burgain, and bankers have been quick to realize the importance of making all tresh offerings as attractive as is consistent. There has been a particularly good demand for short-term notes from the West and Southwest. Prices continued firm with an upward ten dency throughout the day's session.

REAL ESTATE FOR SALE

PENNSYLVANIA-SUBURBAN

## WILL SEEK MORE WAGES

Trenton Kilnmen to Make Demand it Trolley Fares Are Raised

Trenton, N. J., May 25.—Potter pufacturers were notified toda rough announcement of union kills in that if the State Board of Publ

They cite the action at Newell. W Yal, to show the strength of unionism The Central Labor Union stated today that a municipal ownership league would be organized here on July 20 to have the city take over trolleys and other utilities.

Both Sexes

**Business Training** Strayer's Business College 807 Chestnut St. Philadelphia

write or phone A. Le Cerff, 1804, Poplar 5446.

SUMMER CAMPS ne Tree Camp for Girls, Pos

### Philadelphia Markets

GRAIN AND FLOUR

## PROVISIONS

REFINED SUGARS a basic of T.45 for the arm.

#### DAIRY PRODUCTS

t—Trade was quiet unt the materials Quotarings wild re-FRESH FRUITS

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One 5c Fare-No Change of Cars A three minute walk from 69th St. Terminal of the Market St. Elevated will bring you to this superb Scull Home. Corner of Chestnut St. and Ashby Road. New, substantial, up-to-date. Should be seen.

Allen Scull, Builder and Owner, on Premises



\$1000 Down-\$65 a Month Carrying Charge

JOHN H. McCLATCHY

#### BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead (Copyright)

WHEN I got to Dixon's Hotel II seemed as if every young fellow in town was there. That ad of Mr. Perry's for two newspaper subscription solicitors iot of burns the bulk of them were There

I want to be able to look mether in the face and feel I'm giving her a square.

deal for believing in me
Finally my turn came to be interviewed. Mr. Petrs was a very tall, very thin, clean-shaven man with a big nos

ahead of me. Both of them looked like said. 'ant me you'

'How dyou know' grawled to fel-

You're a burn, that's why-now get

to the door, then specied. You're hell of a fellow, you are. Then he li the room. He didn't feeze Perry at a next man and said. "What's your name?" stones. What's your offer " was the

Is it a house-to-house job." neked

CHICAGO BUTTER AND EGGS Yes. Perry conceded, "are you working now?

How much do you pay?" asked Jones

Slowly Perry looked over the man from head to foot. "Tress you and I are wasting time I can't use you Next" I've got to admit, compared with the bulk of the fellows I saw there. I was prefty decently dressed, for an soon as he saw me he said. What's your name.

Ever done any house-to-house work?

Climax Publishing Company A half smile flashed over his face and asked, "Leave them in a row;" Yes."

What are you doing now? Well, he asked questions in this fash-

REAL ESTATE FOR RENT APARTMENTS

APARTMENTS

APARTMENTS

APARTMENTS

ion which very quickly told him every- which I could seems a position as pipe or thing I had done.

sant to some church? It is sent to some church? It is sent to some church? It is sent to some church? See the secretary of the Young Womedged references in your pocket?"

Somehow I liked Ferry, so I said, "No, sir. I haven't a darned one. In fact, I haven't a darned one. In fact, I haven't made a brillian; success of anything I've tackled yet."

"Well, you're frank enough." he laughed "Do you know New York?"

"I've heen there two or three times with dad, that's all."

He was silent for a minute, then said.

He was slient for a minute, then said. a list of these churches. Which way should a deak stand in an effice to give best working light?
The desk should be so placed that the light will come over or from the left shoulder of the worker.

"Tome back in an hour, Next." TODAY'S BUSINESS EPIGRAM

What does this mean to YOU?

Business Questions Answered Could a store with five, ten and fitnen not speed and producers are not to Reduce Wages not should said the store that with There are no store at this kind yet the and fitness are not notices and not store that with the notices are not notices.

Producers are Not to Reduce Wages and Must Turn Out Maximum washington, and fitness on a notices on a basis of prices on a page of prices on a page of the store that well five, ten and fitness on a page of the store that well five ten and fitness on a page of the store that well five ten and fitness on a page of the store that well five ten and fitness on a page of the store that well five ten and fitness on a page of the store that well five ten and fitness on a page of the store that well five ten and fitness on a page of the store that well five ten and fitness on a page of the store that well fitness on a page of the store that well fitness on the store that well fitness

was one bunch of real down-and-outers telling smutty stories and ameking cigar-ettes who had evidently had an interview with Mr. Perry and had been turned down, for they were telling eyers-body that came in that it was a phoney job that was being offered. Some at the other fellows got the bare a lob within a self-own got to have a lob within a week or starve, it's astonishing how he will hustle. Resides, I'm going to keep up my payments to Philip Rogers some, how—I was just going to hay if I steal how—I was just going to hay if I steal how—I was just going to hay if I steal how—I was just going to hay if I steal how—I was just going to hay if I steal how—I was just going to hay if I steal how—I was just going to hay if I steal how—I was just going to hay if I steal how—I was just going to hay if I steal how—I was just going to hay if I steal how—I was just going to have if I steal how—I was just going to have if I steal how—I was just going to hay if I steal how—I was just going to have if I steal how—I was just going to he had a miner title in the make a small living in the war going f

could bureau or employment bureau through ried of the war,

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(CONTINUED MONDAY)

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er. Connected with the boll-er of your range, it given you an abundant supply of piping hot water any hour of the day or night—in-stantly. Burns but a bucket of coal a day and requires

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will cease to be of interest when you learn our terms.

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