GOSSIP OF THE STREET

LIBERTY LOAN AND GERMAN DRIVES ARE WATCHED KEENLY AND TRADING IS NEGLECTED

Bets Go on Former as Brokers Suspend Business to "Put It Over" in Final Spurt—Gossip of the Street

WAR news and the news of the financial district run parallel these days. Any one who keeps posted on either one can almost guess the other.

The financial news, outside of the activities of the stock market, was confined to the Liberty Loan campaign yesterday. The final drive has begun and promises to make a much better record and bring better results than the German drive in Europe seems to have accomplished.

As a matter of fact, the investment bankers and brokers have almost abandoned what little business there might be to devote every energy during the present week to the Liberty Loan. Even their weekly letters are almost all devoted to advising every one to subscribe to the Liberty Loan. And this condition is not confined to the regular brokers, but also to those who devote their energies to Curb securities.

There is the keenest interest manifested in the whole financial district, not only to achieve the remaining $700,000,000 or $800,000,000 necessary to reach the total of $3,000,000,000, but many predict that the oversubscription will amount to many millions ahead. It has been a well-recognized fact that the last week of the two preceding loans was looked upon as the speeding-up week, and the result in each instance was the recording of some of the largest subscriptions.

New York Bond Sales Jump

Investment houses assert that, although they did not try to secure business last week, the amount of sales was very satisfactory. The sales of bonds on the New York Stock Exchange for the last week largely exceeded the sales for the corresponding week for the last two years; in fact, they were almost double the amount sold in the same week in 1916.

It must be taken into consideration in this connection, however, that a large amount of this turnover comes from the sales of the Liberty 3½s and 4s. The bond market showed considerable strength in virtually every issue in all recent transactions. There were, of course, a few declines, ranging from 1 to 3 points. Rails were not as strong as industrials, but this was expected, on account of the still unsettled condition of the railway situation.

It is the surprise of many bankers and brokers that the foreign bond issues continue as strong as they do, in view of the condition on the western European front; and from this is argued the confidence which the Allies have in themselves to stem the tide in their favor. One well-known downtown broker was very outspoken when asked his personal opinion of the European situation. He voiced his belief that the news we are getting about Germany and the interior conditions of the Central Empires, both as regards economics and politics, is all German propaganda and is being manufactured and sent over here to mislead us. His stand is that it should not be permitted to influence the market or our preparations for a most vigorous prosecution of the war. Asked on what he based his opinion, he said that no one has access to Germany to get a full grasp of the real conditions covering the whole situation, and so much of the news in the past, which purported to come from authorized sources, has proved to be erroneous.

Common Sense in Saving

In these days, when every one seems to be advising his neighbor to save and buy Liberty Bonds, it might be well to inquire if all saving is judicious unless it is tempered with a little common sense.

While it is acknowledged that all must save, there is a distinction in the quality of saving. Otto H. Kahn, of the banking house of Kuhn, Loeb & Co., of New York, in a pamphlet issued by that house, draws the line as follows:

"We must all save, rich and poor. Some savings are more needed and more effective than others. Some are wiser than others. Certain excesses of saving are actually unwise, some positively harmful.

"Moreover, the national benefit derived from saving is not and cannot be accomplished entirely by the individual. If he saves $10, the immediate result is that he can loan that amount to the Government. But an equally important result is that to the extent of $10 he has set labor free from private purposes to war purposes. How to direct and utilize the labor thus set free by private thrift is the task—and a highly important task—of the Government.

"We must and we should cheerfully recognize the democratic spirit and tendencies of the day. We must cordially co-operate toward all rational measures calculated to augment the opportunities, the happiness, contentment and well-being of the people. We must help to correct such shortcomings of the present social order as justly call for reform. We should discountenance profiteering in wartime, unfair treatment of employes and other objectionable practices and denounce those indulging in them as enemies of business, as they are enemies to that national good feeling and that fair and reasonable adjustment of social relationship which must be striven for, sincerely and persistently, if class misunderstandings, class animosities and the resulting evil consequences are to be avoided."

* * *

Press dispatches from Washington state that the War Department has announced that Government nitrate plant No. 3, composed of two half-units, would be located in Toledo, O., and at Elizabethtown, near Cincinnati, O. The two half-units will equal in capacity the full unit now under construction at Sheffield Ala. The half-unit at Toledo will be located on the outskirts of the city in the vicinity of the new Acme generating station of Cities Service Company. The Government will expend approximately $22,000,000 in the construction of this plant, which will require a twenty-four-hour load of 35,000 kilowatts of electric energy.

The Acme plant will furnish the electric energy for the operation of the Toledo nitrate plant. To provide for this additional energy a second 20,000-kilowatt generating unit will be installed in the Acme plant at once, making a total installed capacity of 40,000 kilowatts. Financing and construction of transmission lines to the nitrate plant will be provided by the Government. The power business now attached to the lines of the new Acme plant, with that required by the Government nitrate plant, will absorb the entire output of electric energy after the second generating unit has been placed in operation.

Toledo is an ideal location for the new Government plant from the standpoint of materials and transportation, ranking as the third city in the United States in transportation facilities. Work on the plant is expected to begin at once and its construction will mean much for Toledo and the future of the Toledo Traction, Light and Power Company and subsidiaries.

Multiple Subscription to Loan Urged

In their weekly letter Schmidt & Deery, of the Widener Building, say:

"There is no question about the ultimate success of the present Liberty Loan flotation even in the minds of the most pessimistic, but is it fair for the important banking and financial institutions to assume the major portion of this issue when the Government's every action proves that our leaders realize that the most help will come from a wide distribution of the bonds into the hands of small investors? Money in unprecedented quantity is needed now more than ever for the financing of large commercial organizations in the manufacture of war necessities, locomotives, cars, ships and the necessities of life, of which food is the most vital.

"Every reputable bank, trust company, brokerage firm and financial organization has made it possible for the small investor to support the Government and own the very best security ever offered for sale. The time for action is now."

President Ends War Finance Board Gossip

The President's sending to the Senate yesterday the following nominations as members of the war finance board will end all the speculation which has been going on recently as to who were likely to be the nominees:

W. P. G. Harding, Alabama, two years; Allen B. Forbes, New York, two years; Eugene Meyer, Jr., New York, four years, and Angus McLean, North Carolina, four years.

* * *

The significant point in the local money market is the increasing use member banks are making of the rediscount privilege offered by the Federal Reserve Bank. On April 5 rediscounts stood at $26,997,000 and on April 26 they had increased to $35,350,995. Bankers look for a steady expansion in this item in the next six months, due to heavier Government requirements.

The Federal Reserve Bank last week withdrew from depositories in this district $39,000,000 in Government deposits and today withdraws an additional $5,000,000.

There is a renewed inquiry for Treasury tax certificates. Some bankers take the view that as the tax payments must be made in the next six weeks it is better that preparations be made now and they are urging customers with taxes to pay to purchase the tax certificates.

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

(Copyright)

LXXVI

TO MY surprise the old man didn't ask me to pay for the pair of new trousers which he had to buy to satisfy the customer who got his torn on the barbed wire which I was selling yesterday. Minton said the man ought to have had sense enough to get off the wire, and that while I was much to blame he would let me off this time.

My! but I felt thankful, for if I had had any more burdens put on me I think I would have given up. It is already pretty hard work paying that twenty-fifty a week to Philip Rogers without having another four-fifty taken out for some bum's pants.

I had quite a row with Mike today.

Old man Minton went to Boston to do some buying and just as he left he called back over his shoulder, "I want the glass slides inside the window washed today."

Our window has two big glass sliding doors. We can open one side of the window to get out anything we want and yet by keeping the doors closed we keep out the dust. Quite a good stunt, I think, and it surprises me that more retail stores don't box in their windows like that.

Well, I told Mike he had better get busy and clean the windows.

"He told you to clean them," was his reply.

"He did not," I said indignantly. "Come, get busy."

"Who the blank are you around here—giving orders?" flared up Mike.

"I guess I'm in charge all right when the old man's out. You better get busy and clean those windows or there'll be trouble."

"Say, you're the original smart Alec around here, aren't you?" he sneered. "I'll clean the windows, but I'm going to tell the old man about it when he comes back."

I said no more then, for we had a delivery from the wholesale house and I had to mark the cost and selling price on all the packages. Old man Minton uses a secret mark for them. I think he would be much wiser if he would just put down the regular retail price. But he gets so mad if you suggest anything to him that I just keep my mouth shut.

Mike got a bucket of water and a cloth and began to clean the windows. I couldn't help it—I just said to him, "I'm glad to see you know who's boss around here."

Slosh! Before I knew what had happened Mike had let fly the wet rag which got me across the face. For a minute I thought the bucket was following.

Now, no one can throw a wet rag to my face and get away with it. I hooped over the counter and hit—nothing, for Mike ducked like a young owl, grabbed me around the waist and we both fell to the floor.

Of course, I was much bigger than Mike—and I was soon on my feet again and would have tanned the hide off him had two girls not come into the store. How long they had been there I don't know, but they evidently enjoyed the scrap, for they were giggling.

"What can I do for you, miss?" I said as composedly as I could.

"Well, if you are quite disengaged, we want a padlock."

I served them and Mike returned to his job of cleaning the windows.

I am afraid we both acted like a couple of geese and sulked all day.

When the old man got back he looked at the glass slides of the window, called me and said, "That's a very poor job; couldn't you do better than that?"

"You didn't expect me to clean them," I said, surprised.

"I don't mind who cleaned them, but I should think you could see they were cleaned properly. Why didn't you do better, boy?" he said to Mike.

"Didn't have a chance," he snapped; "that fellow butts in too much."

One thing led to another and before long the old man had wormed the whole story out of us. He was not so mad as I thought he would be. He merely said, "If I have any more disputes like this when I'm out of the store I shall dismiss you both. How do you think you'll ever make business men if you cannot agree? Do learn to work with each other. You know the old proverb—a house divided against itself cannot stand."

TODAY'S BUSINESS EPIGRAM

Two arguments make a riot not a right.

Business Questions Answered

I am glad to see that you champion the cause of equal pay for men and women. I believe future generations of men will thus for shame at the dishonorable treatment of women.

I am a woman working in an office and doing the same kind of work as some men. True, in my case I get the same pay that they do, but much more is expected of me than of the men. If you make a mistake it is, "What do you expect from a woman?" But if they make a mistake it is just an accident. It is most unfair and unjust that this discrimination against women should be made, and I am glad to see that a man in your position is championing their cause. AGNES B.

I am glad to receive this letter. I would certainly like to hear from more of the readers of this column on this matter, for it is one which I believe has to be given more and more consideration in the immediate future.

How many daily newspapers are there in the United States? L. T.

There are about 2700. This includes financial, sporting and foreign-language papers.

(CONTINUED TOMORROW)

1879 1918

PHILADELPHIA STEAM HEATING COMPANY

deals in and erects engineering commodities for the construction of Heating Systems, Heat Regulators, Fuel Economizers, Insulating Coverings, Steam Fitting, Plumbing, Water Supply Systems, Water Meters, Ventilating Fans and Blowers, Sheet Metal Work, Electric Work, Electric Motors and Generators, Electric Elevators, Stationary Vacuum Cleaners. Repair and reconstruction work in all the above lines.

8000 successful plants in 40 years.

Telephone connections, Day, Night and Holidays

Juniper and Cherry Sts. Philadelphia

GLOOMY OUTLOOK FOR COTTON IN GEORGIA AT PRESENT TIME

State Commissioner of Agriculture Says the Stand Has Failed in Several Counties—Large Acreage to Be Used for Feed and Food Crops

Atlanta, April 30.

COMMISSIONER OF AGRICULTURE J. J. BROWN is concerned over the reports coming to his office of the poor showing of the cotton crop in Georgia at this time.

"Some people are so ready to read reports of this kind as reflecting a bearish attitude. I am really loath to give them out," said Mr. Brown today, "but the cotton crop prospect is not good. In a number of counties in the southern section and along the coastal plane of the State the stand has failed. In many of the counties the stand is a mighty poor one."

Dr. A. C. Lewis, State Entomologist, who recently returned from a tour of inspection through a number of counties of the middle and lower portion of the State, presents an even glummer picture. He has been through Stewart, Sumter, Dougherty, Houston and several other counties and reports that much of the acreage given to cotton is being or them to be plowed up and put to food and feed crops for two reasons. The stand of cotton has failed and the ability to get seed for replanting is virtually nil. Scarcity and high prices are both bars to reseeding the ground to cotton.

In a good many of the counties the farmers disposed of all the seed they had when prices were running high and overlooked the warning given them by the State department to insure themselves of a plentiful supply for planting and replanting if the latter should become necessary.

Numerous farms were found where poor seed had been used in the first planting and that, together with the general bad weather, resulted in disappointing results. Already some of the farmers of Dougherty are plowing up the cotton ground and there and in other counties peanuts are being put in.

While this condition is reported on in this State only, Commissioner Brown says from the information he had received it is more or less general, though spotted, over the whole of the Piedmont section. "Everything," he says, "points to a very poor stand of cotton this year."

Officer Home on Furlough

Hammonton, N. J., April 30.—Lieutenant W. E. McIlvaine, who resigned his office as Councilman and his medical practice to enter the service of the nation, has been spending a few days furlough here with his parents. Lieutenant McIlvaine is stationed at the regimental infirmary at Camp McClellan.

Bank to Be Open Evening

For the convenience of all who have not yet purchased their Liberty Bonds, the Continental-Equitable Title and Trust Company, Twelfth street above Chestnut, will be open every night this week to receive subscriptions. This service is for the benefit of the smaller

Philadelphia Arrivals at New York Hotels

J. B. Quier, Endicott
M. Biddle, Webster
Mrs. M. Biddle, Webster
Mrs. L. A. Brown, Continental
H. F. Franklin, Albermarle
Mrs. H. C. Franklin, Albermarle
J. D. Gordon, Great Northern
Mrs. L. D. Gordon, Great Northern
J. D. Gordon, Alamac
Mrs. J. D. Gordon, Alamac
E. M. Greenhouse, Breslin
Mrs. E. M. Greenhouse, Breslin
W. H. Hanks, Marie Antoinette
G. H. Bersbil, Albermarle
J. S. Kennedy, Marseilles
Mrs. J. S. Mitchell, Albermarle
C. C. Schroder, Wellington
H. H. Sims, Bristol
Mrs. H. H. Sims, Bristol
A. G. Wall, Herald Square
S. Bruce, Aberdeen
R. J. Brown, New Rivard
E. D. Bush, Albert
J. Chester, Broadway Central
J. F. Cunningham, Churchill
J. A. Davis, Latham
N. B. Deerinchan, Albert
S. M. Dole, Aberdeen
Mrs. E. A. Dole, Aberdeen
A. E. Eager, Breslin
A. Fox, Wallick
J. A. Gerrard, Broadway Central
J. Herts, Aberdeen
M. J. Keegan, Latham
W. G. Keller, Breslin
Mrs. E. B. Keller, Breslin
A. Kulberg, Grand
G. L. Lewis, Broadway Central
J. C. McCoy, Herald Square
H. Parvis, Latham
J. H. Quill, Wallick
S. Rieber, Aberdeen
J. Schottmann, Breslin
H. G. Stillwell, Breslin
B. Wade, Arlington
H. Weintraub, Broadway Central
D. Barrett, Churchill
R. S. Herter, Walton
T. E. Bell, Park Avenue
Mrs. T. E. Bell, Park Avenue

Trade Representatives

Alderman Cloak Company—H. Collins, roads to war, Bonita Narragansett.
A. Graff & Co.—A. F. Lipphardt, cupola, Innerfel.
Tinkle Hat Company—L. M. Dresher, hats, furnishings and clothes, Cumberland.

FLECK FIXTURES

The Sensible Way TO GET HOT WATER

is to install a Fleck Junior Water Heater. Easily attached to any faucet so that a turn of faucet gives you an abundance of piping hot water. Economy can wash dishes, waiting figures but a bucket of coal a day and requires only a few minutes' attention night and morning. Low initial cost lasts a lifetime. Write for booklet No. 25.

FLECK BROS. CO.
Heating and Plumbing Supplies
DISPLAY ROOMS
11 to 50 North Fifth Street
506 Arch Street

SPRING RESORTS
NEW YORK CITY

HOTELWEBSTER
40 West 45 St., New York
[Just off Fifth Ave. on one of city's quietest streets]
One of New York's most beautiful hotels. Much favored by women traveling without escort.
Within four minutes walk of forty theatres.
Center of shopping district.
Rooms private bath, $2.50 and upwards.
Sitting Room, bedroom and bath, $6.00 and upwards.
W. Johnson Quinn,

ATLANTIC CITY, N. J.

VENTNOR CITY, New Jersey
A HAVEN OF HEALTH AND SEASHORE CITY OF HOMES
Immediately adjoining Atlantic City, and connected by fast and frequent electric cars and the world famous Boardwalk. No manufactories. Pure artesian water, unexcelled schools, public playgrounds and recreation pier, protected bathing beaches. Property assessed at $3,000,000.00. Train facilities unequalled. Splendid motor roads. Two golf courses close by. For attractive booklet and further information, write
CITY CLERK, VENTNOR CITY, N. J.

EDUCATIONAL
Both Sexes

Summer Business Courses

To meet the great need for well-trained office help by the government and business in general, the Commercial Department will be in session both day and evening throughout the summer. New classes will be opened May 1. Increase your efficiency and earning power and at the same time help your country during this critical period. Phone, write or call for detailed information.

Other departments of the University will also be open during the summer.

Pre-medical lecture classes for drafted men, meeting Monday, Wednesday and Friday evenings. Students can enter at any time.

TEMPLE UNIVERSITY
Broad St. below Berks
Philadelphia

SHORTHAND AND BOOKKEEPING
Gregg Shorthand, the easy, speedy system. Business Courses. Day or Evening Schools. Enroll any time. To meet the heavy and increasing demand for young men and women with office training and business training our classes will be continued day and evening throughout the coming summer months. Call or write for particulars and Catalog.
PHILADELPHIA BUSINESS COLLEGE
1017 Chestnut Street

French by Lady From Paris
PRIVATE LESSONS, NEW METHOD
P. 826, Ledger Office.

STRAYER'S The best Business School
701-703 Chestnut Street
Positions secured. Enter now. Day or night.
Teachers Wanted. Positions waiting. Free registration for college and Normal grad.
Modern Teachers' Bureau, 1002 Market St.

MUSIC

RAGTIME PIANO PLAYING
TAUGHT IN 20 LESSONS
Booklet Mailed Free
CHRISTENSEN SCHOOL of Popular Music
1520 Chestnut St. Spruce 967

LOST AND FOUND

FUR—Lost, red fox fur, between Johnson and Walnut lane, Monday. Reward, 261 W. Walnut lane.

NECKPIECE—Lost, black fur neckpiece, or overshoes, Sunday night. Reward if returned to University Penn. Dormitory Office.

PEKINESE SPANIEL—Lost on Thursday from 3409 Powelton ave. a golden brown Pekinese spaniel; liberal reward. Phone Preston 4550.

POMERANIAN—Lost, in the vicinity of 40th and Walnut, a black Pomeranian; answering to the name of Pom. Liberal reward if returned to 4627 Walnut, Apt. A.

This means a cold house and immense waste of coal
Calk the cracks and Stop the Trouble - like that

At the left is shown the average window—*your* window—with the cold air rushing in between the window frame and the building itself.

That's what wastes 20% to 50% of *your* coal, what makes the house feel chilly when winter winds blow.

That's what causes the soot deposit all around your windows—what lets in the moisture which loosens the paper and makes redecorating necessary.

At the right is shown the same window calked *with Pecora Elastic Calking Compound*—all your troubles ended. No more cold draughts around the window frames, no more fuel waste or soiled or loosened wall paper.

One application of this plastic paste lasts a lifetime—pays for itself in a couple of months in fuel-saving alone.

Let us tell you about it. Write, phone or call

PECORA PAINT CO.
Established Over Fifty Years Ago
4th and Sedgley Ave. Philadelphia
Bell Phone—Kensington 6421

HELP WANTED—FEMALE
(Other Classified Ads on Page 2)

ASSISTANT BOOKKEEPER and stenographer, experienced, for general insurance office. P 826, Ledger Office.

BELL TELEPHONE OPERATING

AN EXCELLENT OPPORTUNITY FOR YOUNG WOMEN. EXPERIENCE UNNECESSARY. SALARY PAID WHILE LEARNING.

$9.50 PER WEEK AFTER FIRST FOUR WEEKS OF INSTRUCTION AND THEN RAPID ADVANCEMENT.

PERMANENT EMPLOYMENT, WORK NEAR YOUR HOMES. 7 HOURS TO 8 HOURS PER DAY. MEALS SERVED AT COST.

ANNIVERSARY PAYMENTS. SICK BENEFITS. VACATIONS WITH PAY.

APPLY 8 A. M. TO 6 P. M.
THE BELL TELEPHONE CO. OF PA.
416 MARKET ST.

BILLING CLERK, one who understands Underwood machine; give reference and experience. P 136, Ledger Office.

CLERICAL WORK—One age, reference, experience, if any, and salary desired. P 611, Ledger Office.

CLERK to handle entire payroll of factory, northeast section; must be quick and accurate in figures and handling money and capable of distributing payroll. P 606, Ledger Office.

CONTRALTO for married choir; good reader; sale $2 per Sunday. P 257, Ledger Cent.

COOK, experienced, white, small family; good wages. Diamond 1674 W. 3208 Diamond st.

FINISHERS on infants' wear; light work room; good wages. Apply 214 S. 12th st., fifth floor.

GIRLS AND WOMEN—Steady, year-round work for girls and women in a modern, up-to-date factory building; ideal location for those living in West Phila. and within easy reach of all on account of transits to subways, Haring, Lancaster ave., Darby Spring, Baltimore ave. and Spring Garden bridge service line; drill press operator, thread-rip machine and other light machine work, and also operators wanted in the assembling department. For details call Factory Office, H. F. Faisle Co., 3201 Arch st.

GIRLS for CAP SPINNING, RING AND CAP TWISTING
WORSTED YARN MILL
A. J. CAMERON & CO.
KENSINGTON AND GLENWOOD AVES.

FORELADY, experienced, to take charge of operating room, shirt factory; must be competent to instruct help; good salary. W 416, Ledger Central.

GIRLS wanted in finishing room of printing plant; light congenial work; 48 hours per week; chance for advancement. Ketterlinus Co., 405 Arch st.

GIRLS 2 strong intelligent, to take care of stock and wrap packages in shipping room; center of city; hours 8 to 5.30. 1 to work Saturday. C 313, Ledger Office.

GIRLS WANTED: GOOD WAGES, STEADY WORK. APPLY NATIONAL UMBRELLA FRAME CO., 30TH AND THOMPSON STS.

GIRLS over 16, for addressograph and office work. Emp. Div., 24 N. 22d.

GIRLS wanted for easy work; $8 paid while learning. 312 S. 3d st.

GIRLS as operators on cushions. Apply 214 S. 5th st.

HOUSEWORK—Reliable Protestant girl for general housework; 2 adults, sleep at home; wages $8. Phone Woodland 5028.

HOUSEWORK, general; good wages; reliable; sleep in. Call 6041 Washington ave., West Philadelphia.

HOUSEWORK, girl for general housework; sleep in; good home for right party. 1709 S. 22d st.

KNITTERS
on underwear; steady work; good pay; learners taken, paid while learning; also give bonus in United States Government thrift stamps.
WAKEFIELD KNITTING MILLS
5155 WAKEFIELD ST., GTN.

MOTHER'S HELPER, care of 4-year-old child; $6. 5030 Locust st.

OPERATORS on knit underwear; steady work; good pay; learners taken, paid while learning; also bonus credit in U. S. Government thrift stamps. Wakefield Knitting Mills, 5155 Wakefield st., Germantown.

OPERATOR—Wanted, competent operator for Elliott Fisher billing machine in office of manufacturer; state salary desired. P 813, Ledger Office.

SHOES—Two stitchers wanted. Apply Laird, Schober & Co., 224 and Market sts., 2d floor.

STENOGRAPHER, EXPERIENCED, ACTIVE, NEAT AND INDUSTRIOUS WITH HIGH SCHOOL EDUCATION. PLEASANT SURROUNDINGS AND OPPORTUNITY TO ADVANCE. STATE AGE, EXPERIENCE, SALARY REQUIRED TO START. C 303, Ledger Office.

STENOGRAPHER, one who wishes to serve the working people by helping to raise the help standards of a large industrial section of the city; salary from $15 to $18 according to ability. Northeastern Hospital, Allegheny ave. and Tulip sts.

STENOGRAPHER—Wanted, a competent stenographer in office of manufacturer; must be English speaking; well enough to write ordinary business letters; state salary desired. P 614, Ledger Office.

TEACHER—Wanted, public school teacher under 35; selling more desirable employment. P 629, Ledger Office.

WEAVERS on plain work, Imperial Woolen Co., Main and Rector sts., Manayunk.

YOUNG LADIES (3) wanted for laboratory work. Apply the National Drug Co., 4679 Stenton ave.

THE BEDELL COMPANY
12TH AND MARKET STS.
requires the services of experienced waist salesladies; permanent positions and good salary.
Apply Superintendent's Office.

General

BUSINESS SERVICE COMPANY
Bookkeepers, $18-$22; stenographers, $15-$25; executive, institutional steneg, $30-$40; capable women only; separate offices. 1301 Land Title Building.

HELP WANTED—MALE
(Other Classified Ads on Page 2)

ACCOUNTANT and timekeeper's assistant with textile mill experience preferred; out of draft. Amber Carpet Mills, Amber and Willard sts.

ASSISTANT to office manager; intelligent and alert young man, with knowledge of accounting; must be able to analyze detail and combine tact and courtesy with executive ability. M 218, Ledger Office.

GOVERNMENT WORK
GOVERNMENT WORK

IN THESE TIMES OF WAR WE MUST ALL DO OUR PART—HERE OR OVER THERE—UNCLE SAM NEEDS RIFLES TO MAINTAIN A VAST ARMY IN THE FIELD.

WILL YOU JOIN AMERICA'S INVINCIBLE INDUSTRIAL ARMY?

You can register at high wages for the following positions at
MIDVALE STEEL AND ORDNANCE COMPANY
EDDYSTONE RIFLE PLANT
EDDYSTONE, PA.
Adjusters on automatic screw machines, automatic screw machine operators, browners (no experience necessary), $19.50 per week; beltman, carpenters; steady work; clerks, cutter, grinders, die sinkers, gaugemakers, inspectors (no experience necessary), $21 per week; laborers (bonus for attendance); machinists (maintenance work), oilers, toolroom milling hands, toolroom lathe hands, toolroom machinists, toolmakers, tool grinders, tool hardeners; 500 learners on various machines, 30 cents per hour and piecework; your piecework earnings should average from $4 to $6 per day. This is your opportunity.
APPLY 13TH ST. GATE
WITH REFERENCES
EDDYSTONE, PA.
OR PHILA. OFFICE
ISLAND ROAD AND WOODLAND AVE.
Hours 6 a. m. to 8 p. m.
Sundays, 10 a. m. to 4 P. M.

AUTOMOBILE SALESMEN to sell Ford cars in Philadelphia; a good opening for a good man. P 801, Ledger Office.

AUTO REPAIRMEN. See Mr. Arnold, Bigelow-Willey Motor Co., 204 N. Broad.

BAND INSTRUMENT REPAIR MAN wanted; first class; fine position and steady work. Age, colored man. Apply Dyer Bros., St. E. Minn.

HELP WANTED—MALE
(Other Classified Ads on Page 2)

ADJUSTERS
on
Acme, Cleveland or Brown & Sharpe automatic screw machines; highest wages and bonus paid for maximum production; this is your opportunity if you apply at once to the
MIDVALE STEEL AND ORDNANCE CO.
EDDYSTONE RIFLE PLANT
EDDYSTONE, PA.

BANK CLERK—Wanted, young man with some experience; good opportunity for advancement. Address in confidence, giving full particulars. C 305, Ledger Office.

BOOKKEEPER—One fully competent to take off balance sheet and make up reports; knowledge of steel business preferred; must furnish reference; splendid opportunity for competent man. Address in own handwriting, stating experience and salary wanted. C 310, Ledger Office.

BRIGHT BOY wanted in accounting department; good opportunity for one who is alert and active; ask for Mr. Price, Public Ledger Company, 6th and Chestnut.

BOY, strong, wanted over 16 years; good opportunity for advancement. Apply at Public Ledger Co. and ask for Mr. Nahill, second floor.

BOY, white, for hall service at Warwick Apartment House; near in appearance; 16 years of age or over; salary $30 a month. Call with references at 1806 Sansom st.

BOY—White, over 16 years of age, for automobile delivery; larger Apply by letter only to J. E. Caldwell & Co., Chestnut and Juniper sts.

BOY, under 16, continuation school privileges; splendid opportunity; good starting wages. Apply at person, 22 N. 4th st.

BOY wanted for blue-printing machine and work in drafting room. Bernstein Mfg. Co., 35 and Allegheny ave.

BOY to work in binders; also apprentice in stereotype foundry. Dunlap Printing Co., Juniper and Cherry.

BOY, over 16, for addressograph. Employment division, 24 N. 22d.

BOYS WANTED
GOOD WAGES, STEADY WORK. APPLY NATIONAL UMBRELLA FRAME CO., 30TH AND THOMPSON STS.

BOYS, over 16, ambitious to advance, for office of large concern; knowledge of typewriting preferred; free lunches; good pay. Employment division, 24 N. 22d.

BOYS, over 16, ambitious to advance, for office, shop and messenger service; good pay. Employment division, 24 N. 22d.

BRIDGEMEN—First-class experienced men for local and out of town work. Apply Moulinier-Marshall Co., 1201 Morris Bldg.

CHAIR PACKERS wanted. Apply 241 S. 5th st.

CHAIR FINISHERS wanted. Apply 241 S. 5th st.

CABINETMAKERS
good men; 45 cents an hour; 8-hour day; steady work; good conditions.
APPLY LESTER PIANO FACTORIES
LESTER, PA.
Take Chester Short Line Trolley

CARPENTERS
is wanted at once; good wages.
Steady work. Apply
MIDVALE STEEL AND ORDNANCE CO.
EDDYSTONE RIFLE PLANT
EDDYSTONE, PA.

CLERKS—Young men; give age, experience, reference and salary desired. P 612, Ledger Office.

COOKS—All-around cooks wanted. Apply housekeeper's office, Bellevue-Stratford Hotel, Broad and Walnut sts.

COOPER wanted; light work. Apply Charles E. Johnson & Co., 509 S. 10th.

COUPLE, with reference, to live at Ambler; two in family. Phone Chestnut 707 up till noon.

DRAFTSMEN, MECHANICAL, WANTED FOR LARGE STEEL PLANT IN SOUTH; MEN MUST HAVE SEVERAL YEARS' EXPERIENCE ON THE BOARD. PERMANENT POSITIONS CAN BE HELD OUT FOR FIRST-CLASS MEN. TRAVELING EXPENSES WILL BE REFUNDED FOR MEN REPORTING FOR WORK. STATE EDUCATION, EXPERIENCE AND LAST PLACE EMPLOYED. M 217, LEDGER OFFICE.

DRAFTSMEN on light Diesel iron plate and sheet work. Apply J. S. Thorn Co., 20th st. and Allegheny ave.

DRIVERS and helpers wanted to drive and assist on wagons and trucks; steady work and opportunity for advancement. American Express Co., 1127 Chestnut st., third floor.

ELEVATOR OPERATORS for office building cleaning; white; steady employment. Apply Room 414, Widener Building.

ELEVATOR OPERATORS wanted. Apply second floor, 606 Chestnut st.

FIREMAN—Man used to Babcock & Wilcox boilers. Apply Griswold Worsted Co., Darby, Pa.

FOREMAN, experienced, to take charge of operating room, shirt factory; must be competent to instruct help. M 447, Ledger Central.

FOREMEN wanted, experienced, to work on construction of track. Apply Employment Bureau, MacArthur Bros. Co., Washington Park, Westville, N. J.

FOUNDRY and machine shop helpers wanted. Chambers Bros., 52d and Media.

HAMMERMAN and two heaters. Tioga Steel and Iron Co., 52d and Grays ave.

HAND SANDERS
We have a job of hand sanding that will pay $24 a week upward; 8-hour day; steady work; good conditions.
APPLY LESTER PIANO FACTORIES
LESTER, PA.
Take Chester Short Line Trolley

KITCHEN MAN, colored, $25 per month and board; room out. University Hospital, 3400 Spruce st.

HELP WANTED
LABORERS
50 wanted
white or colored
Wages $20 for 53 hours
Opportunity for advancement
Steady work
Apply
HENRY DISSTON & SONS, INC.
STEEL WORKS
Tacony, Phila.

LABORERS
WORK IN PHILADELPHIA
APPLY TO M. A. PETRILLI
1521 ARCH ST.

HELP WANTED—MALE
(Other Classified Ads on Page 2)

LABORERS
PATRIOTIC MEN WHO WILL WORK AT GOOD WAGES IN THE FIRST LINE OF ATTACK THE UNITED STATES GOVERNMENT WANTS
Strong, able-bodied men for shipyard work near Philadelphia. Free transportation to your work one way daily. You can get good board and lodging at the yard at rate of $7.70 per week.
35c PER HOUR
52.85 FOR 10-HOUR DAY, 6-DAY WEEK
FOR FULL PARTICULARS CALL AT
UNITED STATES EMPLOYMENT OFFICE
Southwest corner 3d and Walnut sts.
See Mr. Shattuck
BRANCH OFFICE, 739 CHRISTIAN ST.
See Mr. Acord
STATE EMPLOYMENT OFFICE
1521 Arch st.
See Mr. Searls

WANTED
1000 LABORERS
WEDNESDAY MORNING,
United States Government work; Washington Park, near Westville, N. J., on Pennsylvania Railroad (West Jersey and Seashore division), also by trolley from Camden.
35 CENTS PER HOUR
Time and one-half for all overtime and for all Sunday work.
FREE RAILROAD FARE BOTH WAYS
APPLY
EMPLOYMENT BUREAU
MacARTHUR BROS. CO.
WASHINGTON PARK
WESTVILLE, N. J.

LABORERS
58.392 PER HOUR
ATLANTIC REFINING CO.
EMPLOYMENT DEPARTMENT
ATLANTIC GATE
3141 PASSYUNK AVE.

LABORERS wanted, colored men, for outside construction work; steady work all year round. Apply Wm. Foster, 1208 N. River st.

100 LABORERS
35 CENTS PER HOUR
LODGING AND TRANSPORTATION FURNISHED
GOOD CAMP
F. W. MARKS CONSTRUCTION CO.
SYBERRY JOB
MEET TRUCK AT BROAD AND FILBERT
6.30 O'CLOCK EVERY MORNING

LABORERS
AND
MECHANICS
WANTED AT ONCE
F. McGOVERN
126 S. 3D ST.

LABORERS
Sober, reliable men for general work in factory; steady position; bonus system of wages.
APPLY EMPLOYMENT DEPT.
ABRASIVE CO.
TACONY AND FRALEY STS.
BRIDESBURG, PHILA.

LABORERS wanted, steady work. Apply Charles E. Johnson & Co., 509 S. 10th st.

LABORERS
WANTED
STEADY WORK
GOOD PAY
Apply
N. W. COR. 9TH AND BROWN STS.

LABORERS for loads work; permanent positions; excellent opportunities for good men; good pay; take Nos. 21, 49 or 60 cars. Employment Department, Electric Service Supplies Co., 12th and Cambria sts.

LABORERS wanted, intelligent; steady position with good salary for right men. Apply foreman, Hydro-Carbon Chemical Co., Carlstadt, Delaware Co., or phone Lansdowne 700.

LABORERS—White men to handle freight; not afraid of work; opportunity for advancement. American Express Co., 1127 Chestnut st., third floor.

Continued on Next Page