GOSSIP OF THE STREET

U. S. FIRST LIBERTY LOAN BONDS APPROACH PAR

New Issues Sold and Delivered on Floor of Exchange—Railroad Speculation Drops, Gossip of the Street

A PECULIAR feature in bond trading on the floor of the stock exchange is reported from New York. Notice had been given to the members of the exchange a few days ago that no trading would be permitted in the new 4¼s until formal authorization had been given. This order, it seems applied only to transactions calling for delivery on the day following. Several members, however, appeared on the floor with bonds of various denominations in their pockets, which they sold at the same price as they are being sold by the Government and delivered them on the spot. It is claimed that this is the first time bonds have been sold on the exchange and delivered immediately.

It was said in this column not very long since that the time was not very distant when the Liberty 3½ tax-free bonds would command a premium. In the opinion of some bankers and brokers that time is almost here. Wealthy men, it is said, have been taking all offered recently and the price has advanced to within a fraction of par.

Investment bankers in Philadelphia predict a renewed interest in issues of corporate bonds just as soon as the present Liberty Loan campaign is over. It is said that several houses are waiting to submit a number of new issues to the capital issues committee of the Federal Reserve Board when the campaign ends, and in fact it is understood that a number of these issues are already being considered by the committee. Most of these issues are said to be for short-term notes, which will be marketed at very attractive prices.

Speculation in Railroad Securities at Minimum

Railroad securities have ceased to attract the speculative element for some time past. Since earnings are guaranteed by the Government and are limited, no matter what the volume of business transacted, the only thing that remains to affect the situation is the limitation of the purchasing power of the earnings as prices increase. The speculator gambles as a rule on futures, but when the future is a certainty, as it is in the case of the railroads, there is no opportunity for speculation.

* * *

There seems to be some difficulty in arriving at a satisfactory contract for the railroads between the counsel representing the railroads and counsel for Director General McAdoo. The document drawn up for this purpose by Mr. McAdoo's advisers reached the financial district in New York this week and is said to be not quite satisfactory to the railroad men, who are reluctant to express opinions openly, but enough was gathered to indicate that they did not consider the document as liberal in its terms as the railroad act created by Congress.

Why Railroads Do Not Buy Liberty Bonds

In answer to the question why railroads do not subscribe for Liberty Bonds as a possible reason why the third Liberty Loan is lagging, Alfred H. Smith, president of the New York Central Railroad, asks the public to realize that the railroads have been taken over by the Government, and in turn he puts the questions:

"Would the Postoffice Department subscribe for Liberty Bonds? Would the Agricultural Department? Would the Navy Department?"

Another reason why the railroads are not subscribing is that at present none of them knows what its contract with the Government is going to be, as the Government may control the disposition of all its income.

Some of the roads are not making operating expenses, while others are seeking loans from the Government instead of being in a position to loan to it. It is said, however, that some of the coal companies which are subsidiaries to the railroads have made large subscriptions to the present loan.

Federal Tax Payments in Installments

The legislative proposal contained in what is known as the Pomerene bill, permitting the payment of Federal income and excess-profits taxes in installments, is opposed by Secretary of the Treasury McAdoo, who in a lengthy telegram to Governor Strong, of the New York Federal Reserve Bank, on Thursday gave his reasons in detail.

The Secretary says the agitation in favor of such legislation is doing much harm. He calls attention to the war-revenue act of October 3, 1917, which authorized the payment of these taxes by installments *in advance*, and draws attention to the provision to facilitate this operation by the issuance of certificates of indebtedness which would be accepted in payment of these taxes.

But the most important part of his reply is contained in the following paragraphs:

"To permit the deferred payment of the income and excess-profits taxes would necessitate the issue in June of Treasury certificates to a prohibitive amount, and the Treasury Department cannot, therefore, recommend to Congress the amendment to the existing law which requires the prompt payment of these taxes in June.

"The Treasury cannot finance the requirements of the war if only Treasury obligations are to have definite maturities. The June tax payments can be made, I am certain, without embarrassment or serious inconvenience to taxpayers, and that they should be paid promptly when due is of the utmost importance to the country. We should make up our minds to pay these taxes when due and get the business behind us. To defer them until the fall, when another Liberty Loan will have to be issued, will add new complications to the situation.

"I earnestly hope, therefore, that further agitation may cease and that every one will co-operate in the patriotic determination to do his duty in the payment of taxes at the time that duty ought to be performed."

BEAR STARS OF GOLD IN NEW YORK PARADE

Crowds Hush as Service Flags Show Sacrifice to Country

New York, April 27.

A human wave rolled up Fifth avenue yesterday in the Liberty Day win-the-war parade. The parade consisted of four divisions.

Every uniform of the United States and all the Allies was represented in the parade—worn not only by soldiers and sailors on the verge of real service, but by wounded men from Pershing's army, survivors of the torpedoed ship Jacob Jones and graybeards from the Civil War. On floats navy yard workmen were seen at work, ripping steel plates with sputtering torches. There were sixty-two trade divisions, with clerks and bankers, mechanics and bosses. Two dirigibles sailed overhead against a perfect day and dropped Liberty Loan literature on the multitude of watchers.

In the last division were "the women entitled to wear service flags," the mothers or wives or sisters of men who have gone to the front. Everybody along the avenue waited for them. One knew of their coming by the cheers and handclapping that rippled northward and reached the public library at Forty-second street and Fifth avenue, where the reviewing stand was located, before they were in sight. There were about 8000 of them.

In automobiles, in the place of honor at the head of the column, rode two placid housewives, one of them smiling from a mourning veil. They were Mrs. William Quinn, of Great Neck, L. I., and Mrs. Louis Rosenberg, of North Bergen, N. J. In the white rectangle in the center of the little red flag that each held aloft were six stars, which meant that each of these American mothers had sent six sons to the front.

No other mothers in the parade had a record like that, although three and four stars were fairly common. On at least half a dozen service flags was a gold star denoting that a relative had been killed in action.

Philadelphia Arrivals at New York Hotels

Mrs. J. Armbrust, New Victoria.
H. J. Bell, Great Northern.
H. R. Belleville, Gregorian.
G. R. Camp, Great Northern.
M. S. Cohen, Grand.
H. Crawford, Netherland.
Mrs. H. Crawford, Netherland.
A. J. Ferry, Latham.
Mrs. L. Gerard, Webster.
J. Goodwin, Empire.
E. Haigh, Grand.
M. Jefferson, Grand.
S. P. Landers, Bretton Hall.
J. A. Lawler, Bristol.
W. L. McDowell, Latham.
J. B. Miller, St. James.
Mrs. J. B. Miller, St. James.
B. F. Robinson, Jr., Webster.
M. M. Seaman, Aberdeen.
H. G. Spaulding, Collingwood.
E. L. Surtzer, Longacre.
L. Thomas, Ansonia.
R. A. Underwood, New Victoria.
W. F. W[illegible]r, Webster.
J. William, Van Cortland.
Mrs. J. Williams, Van Cortland.
G. W. Wilson, New Victoria.
Miss M. Addison, Breslin.
S. Arton, Park Avenue.
J. Barns, Woodward.
Mrs. J. Barns, Woodward.
L. Bloom, Wallick.
Mrs. L. Bloom, Wallick.
G. Bowe, Flanders.
C. Cervinka, Broadway Central.
C. L. Clark, Wallick.
Mrs. C. L. Clark, Wallick.
L. F. Cushing, Wallick.
J. G. Donohue, Grand.
H. B. Eyler, Hermitage.
S. Grey, Gregorian.
Mrs. S. Grey, Gregorian.
H. G. Hundermark, Grand.
J. R. H. Jacoby, Flanders.
W. Jones, Wallick.
R. Kennedy, Park Avenue.
Mrs. R. Kennedy, Park Avenue.
W. J. Lewis, Cumberland.
Mrs. W. J. Lewis, Cumberland.
J. C. Mason, Wallick.
H. O. Peck, Wallick.
R. L. Saunders, Collingwood.
W. P. Sims, Wallick.
J. Voss, Breslin.
W. Wheatley, Herald Square.
A. Morris, Breslin.
Mrs. R. E. Snedeker, Grand.
J. G. Bennett, Grand.
L. Brunner, Grand.
J. L. Coyne, Herald Square.
E. A. Gallis, Park Avenue.
H. L. Goldner, Great Northern.
Mrs. H. L. Goldner, Great Northern.
V. A. Halek, Marlborough.
A. H. Littel, Grand.
A. Marrone, Navarre.
T. P. Mohr, Herald Square.
E. J. Moore, Park Avenue.
R. G. Quay, Continental.
D. Solol, Herald Square.
P. S. Steel, Park Avenue.

Trade Representatives

J. Blumenthal, woolens, Imperial.
Gimbel Brothers—G. R. Dunn, art needlework and artists materials, Broadway and Thirty-second street.
M. Silverman & Son—C. Silverman, dry goods, 18 West Twenty-seventh street, room 604.
Strawbridge & Clothier, 230 Fifth avenue—F. Walsh, house furnishings; T. Power, linens.
John Wanamaker—J. J. O'Sullivan, silks, Broadway and Tenth street.

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

(Copyright)

Mr. Whitehead will answer your business questions on buying, selling, advertising and employment. Ask your questions clearly and give all the facts. Your correct name and full address must be signed to all inquiries. Those which are anonymous must be ignored. Answers to technical questions will be sent by mail. Others will be sent by mail. Others will be answered in this column. The most interesting problems of inquirers will be woven into the story of Peter Flint.

LXXIV

MIKE sure was peeved today. He told me yesterday that he wanted to see a big ball game in Boston, and he was going to try to find some way of getting off.

All yesterday he kept complaining to the old man how sick he felt, but the old man never rose to the bait. Early this morning he got near the old man and groaned audibly. The old man glowered at him and said, "Stop that noise."

"I'm sorry, sir," said Mike, in a faint voice, "but I feel sick."

"Well, work's the best thing for that. Hurry now and take those flatirons to the stockroom."

Mike gave him a reproachful glance, but the old man turned his back. Whereon Mike expressed his opinion emphatically by sticking out his tongue, spitting and waggling his fingers from the end of his nose.

Mike didn't give up then, however, for when he came downstairs he said to Mr. Minton, "I think I know what's upsetting me, sir. You see, me uncle, who's always been so good to me since me father died, is taken sick, and I'm afraid, as I'm worrying about him so much, that I'll be laid up if I can't go and see him."

"Where does your uncle live?" said Minton, suspiciously.

"He lives in Watertown, sir. That isn't far from here. I could get back from there in a couple of hours."

"So you could. Well, we'll get the store closed at six tonight, and you'll have plenty of time to go down and see him before you go to bed."

"Oh, Mr. Minton, if my uncle is as sick as I think he is, he may be dead by that time!"

"In that case, Mike, I think you are much better where you are. You are too young to be harrowed by death-bed scenes."

Gravely as the old man spoke, I noticed a twinkle in the corner of his eye.

"Now get busy with your work. That's the best cure for your complaint. I have to leave the store for a few minutes, but Mrs. Minton will be here before long."

In a woe-begone way Mike lifted his eyes to the ceiling, but he forgot to be sick at the sight of the old man leaving the store.

"What do you think of that?" he asked me. "There is the original mean man. He eats mud every night so he'll keep gloomy. I tell you, Peter, our boss has an ingrowing hatred of himself, and it hurts him worse than an ingrowing toenail. Do you know, Peter, old cock, that man is so mean that he is actually growing a wart on the back of his neck so he can save a collar button? Gosh! how I do hate him!"

"You couldn't slip a tale like that over on him," said I. "Any one could see you were putting up bunk."

"Do you think so?" said Mike, a little bit worried.

"Sure! If you had wanted to go to the ball game, why didn't you ask him if he would let you have an afternoon off to go?"

"Wouldn't that jar the cherries on your mother's bonnet?" said Mike. "Do you know, Peter, I never thought of that? Maybe that's the reason the old codger wouldn't let me go." All of a sudden Mike switched around and stooped to the ground, and I heard his voice saying, "Give me one where it will do the most good."

For fun, I gave him a good bump with my knee. He sprawled full length on the floor and——

"Upon my word!" came Mrs. Minton's voice from the doorway. "Is this how you boys look after the store when Mr. Minton is away? Look at this dust. See—I can write my name in it!"

I knew it was no use arguing, so I started once more dusting. As Mike passed me he said, "Nothing wonderful in writing your name in the dust in these days of public education!"

TODAY'S BUSINESS EPIGRAM

A frank request is granted where tricky suggestion is ignored.

What does this mean to **YOU?**

Business Questions Answered

I was glad to hear your opinion of the man who is difficult to talk with on the telephone. I call him the telephone fog. By the way, do you think it is possible to sell goods over the telephone? H. L.

Not only is it possible, but it is done very successfully by many people. I know a cotton broker who does virtually all his business that way. A certain steel salesman takes the bulk of his orders over the phone. Of course, this happy state of doing business is not arrived at overnight. You cannot do it until the customers know you well and have every confidence in your word and in your judgment.

For four years I have attended night classes in mechanical drawing. I am out of employment and there does not seem to be any demand for this work. Some say I must be a machinist before I can get a job in this specialty. Can you give me any information how I can get a situation along these lines, as I intend to follow up my classes next year? W. B.

Call at the machine shops in your locality and tell the operators you want to work for them. The way to get a job is to call on the people who use men who do the work you want to do. Don't wait for some one to tell you that he needs a young man.

(CONTINUED MONDAY)

Fuel Board Fixes Coke Prices

Washington, April 27.—The fuel administration has announced as follows: Coke in Marion and Harrison Counties, W. Va., $6.25 for blast furnace and $7.25 for seventy-two-hour selected foundry. In Barber and Randolph Counties, W. Va., $6.25 for blast and $7.75 for seventy-two-hour. New Mexico coke, $8.50 for furnace and smelting and $9.50 for seventy-two-hour selected foundry.

EDUCATIONAL
Both Sexes

Summer Business Courses

To meet the great need for well-trained office help by the government and business in general, the Commercial Department will be in session both day and evening throughout the summer. New classes will be opened May 1. Increase your efficiency and earning power and at the same time help your country during this critical period. Phone, write or call for detailed information.

Other departments of the University will also be open during the summer.

Free radio-buzzer classes for drafted men meeting Monday, Wednesday and Friday evenings. Students can enter at any time.

TEMPLE UNIVERSITY
Broad St. below Berks
Philadelphia

Business Training

When you want to learn bookkeeping, remember that [illegible] Straver's Business College that a Certified Public Accountant is in charge of the Bookkeeping Department and gives most of the instruction in [illegible].

Straver's Business College
807 Chestnut St., Philadelphia

SHORTHAND AND BOOKKEEPING
Gregg Shorthand, the easy, speedy system. Business Courses, Day or Evening Schools. Enroll any time. To meet the heavy and increasing demand for young men and women with office and business training our classes will be continued day and evening throughout the coming summer months. Call or write for particulars and Catalog.
PHILADELPHIA BUSINESS COLLEGE
1017 Chestnut Street

French by Lady From Paris
PRIVATE LESSONS. NEW METHOD. P 332, Ledger Office.

MUSIC

RAGTIME PIANO PLAYING
TAUGHT IN 20 LESSONS
Booklet Mailed Free
CHRISTENSEN SCHOOL of Popular Music
1520 Chestnut St. Spruce 967

SUMMER CAMPS

Pine Tree Camp for Girls, Pocono Mts. 4 hours from New York. Miss Blanche D. Price, 331 W. School Lane, Germantown, Philadelphia.

SPRING RESORTS

ATLANTIC CITY, N. J.

Beautiful VENTNOR CITY New Jersey
THE SEASHORE CITY OF HOMES
Immediately adjoining Atlantic City, and connected by fast and frequent electric cars, and the world famous Boardwalk. No manufactories; pure artesian water; unexcelled schools; public playgrounds and recreation pier; protected bathing beaches. Train facilities unequalled. Hundreds of Philadelphia business men live in Ventnor the year round and commute daily.
For attractive booklet and further information, write City Clerk, Ventnor City, N. J.

LAKEWOOD, N. J.

LAUREL HOUSE
Attractive Spring Resort
Golf. Tel. Lakewood 439
LAKEWOOD
NEW JERSEY

WERNERSVILLE, PA.

SUNSET HALL Open all the year. Cheerful home comforts; crisp, dry air; beautiful mountain walks. Delightful place for week-ends. Not a sanatorium. Write Geo. S. Gaul, manager, Wernersville, Pa., or Ledger Central.

LOST AND FOUND

PEKINESE SPANIEL—Lost on Thursday from 3400 Powelton ave., a golden brown Pekinese spaniel. Liberal reward. Phone Preston 4550.

POMERANIAN—Lost, in the vicinity of 49th and Walnut, a black Pomeranian, answering to the name of Pom. Liberal reward if returned to 4827 Walnut, Apt. A.

PARCEL POST

FLAGS
Buy the Best
WOOL BUNTING
AMERICAN FLAGS

3x 5	$4.25	8x12	$18.00
4x 6	5.85	9x15	24.00
5x 8	8.50	10x15	26.00
6x10	12.25	12x18	45.50
20x30	$92.00		

VICTORY BUNTING COTTON
Guaranteed Fast Colors—Double Sewed Stars and Stripes
Same Weave as Wool

3x 5	$2.85	8x12	$10.75
4x 6	3.75	9x15	14.00
5x 8	5.00	10x15	15.00
6x10	7.25	12x18	22.50
20x30	$55.00		

GOODS DELIVERED
Mail Orders Promptly Filled
FLAGS OF ALL KINDS IN STOCK
Manufactured by
Louis E. Stilz & Bro. Co.
153-155 N. 4th St.
PHILA., PA. Phone Mkt. 3875

HELP WANTED—FEMALE

(Other Classified Ads on Page 2)

GIRLS wanted in finishing room of printing plant; light, congenial work; 48 hours per week; chance for advancement. Ketterlinus Co., 405 Arch st.

GIRLS WANTED; GOOD WAGES; STEADY WORK. APPLY NATIONAL UMBRELLA FRAME CO., 30TH AND THOMPSON STS.

GIRLS—Bank wants bright girls for clerical work; best references required. C 210, Ledger Office.

GIRLS as operators on cushions. Apply 244 S. 5th st.

NURSE for new first-aid department in large electrical manufacturing concern to supervise some 30 girls and to give first-aid treatment to all employes; must have hospital experience, not necessarily graduate nurse; permanent position; excellent opportunity; state reference, salary expected, etc.; all replies confidential. M 352, Ledger Office.

NURSERY GOVERNESS to help mother with care of children. Phone Manheim 4023 J.

OPERATORS—100, exper. on double needle and single needle Singer machines; Government contract; only fast operators over 21 years; big salary. Apply H. D. Dougherty, 17th and Indiana.

SHOE TOP STITCHERS. Apply Laird, Schober & Co., 224 S. Market, 2d floor.

SODA—Young ladies to assist on soda fountain; good salary, good hours. Cabalero Drug Co., 224 and Walnut sts.

STAMPERS—Experienced stampers on fine stationery, in color and bronze; also girls of 17 or 18 to learn stamping; permanent position. Apply the Roller, Burke & Middle Co., 1221 Sansom st., fourth floor.

STENOGRAPHER wanted; experienced Underwood operator; prefer woman who will assist at office work. William Foster, 1208 N. 31st st.

STENOGRAPHER—Good opportunity for young lady of intelligence and ability; state qualifications, reference and wages expected in letter. P 307, Ledger Office.

STENOGRAPHERS wanted; must have good education; state age, experience and salary desired. J 851, Ledger Central.

WOMEN—ACTIVE WOMEN OF GOOD APPEARANCE FOR HOUSE TO HOUSE CANVASS; SALARY AND COMMISSION; GOOD PROPOSITION. APPLY FROM 12 P. M. TO 1 P. M., ROOM 227, 606 CHESTNUT ST.

WOMEN FOR OFFICE BLDG. CLEANING; STEADY EMPLOYMENT. APPLY ROOM 431, LAND TITLE BLDG.

YOUNG LADIES, 3, wanted for laboratory work. Apply the National Drug Co., 4679 Stenton ave.

YOUNG LADY experienced in photo developing and printing; good steady position; bring references. 818 Chestnut st.

A DESIRABLE POSITION

is open for an experienced operator on Elliott-Fisher billing and loading machine in large industrial establishment in northeast section. Give particulars and state salary expected.

ADDRESS "P-24," P. O. BOX 3470

HELP WANTED—FEMALE

(Other Classified Ads on Page 2)

BELL TELEPHONE OPERATING

$8.00 per week paid during first month of instruction, and then rapid advancement. Operators are assigned to offices convenient to their homes.

NO EXPERIENCE NECESSARY

An excellent opportunity for young women between 18 and 25 years of age.

There are comfortable and attractive recreation and dining rooms where meals are served at cost.

PERMANENT EMPLOYMENT

Apply between 8 a. m. and 6 p. m. at 406 Market street.

THE BELL TELEPHONE CO. OF PENNA.

BILLING CLERK, one who understands Underwood machine; give reference and experience. P 436, Ledger Office.

BOOKKEEPER for accounts receivable ledger; must be good writer and accurate; department store or grocery ledger experience desirable; state experience, references and salary. P 528, Ledger Office.

CAKE PACKERS—Girls to work crackers, Government contract; wages $2 per day; 10 hours. Apply Kolber-Weyl Baking Co., 258 N. 22d st.

CARVER wanted; 9 hours' work per day; good pay; no Sunday work. Apply 706 Chestnut st.

CLERKS—A large financial institution has several vacancies in its clerical force for young women between the ages of 20 and 25, those with adding machine experience preferred; congenial surroundings and opportunities for advancement to those demonstrating ability; state age, experience and salary expected. P 512, Ledger Office.

CLERK IN ACCOUNTING DEPARTMENT

NO EXPERIENCE NECESSARY
ASK FOR MR. PRICE

PUBLIC LEDGER COMPANY
SIXTH AND CHESTNUT

COMPTOMETER OPERATOR wanted, experienced, to work on payroll distribution work; state age, experience and salary expected. Reply by letter only. Traylor Shipbuilding Corp., Cornwells Heights, Bucks Co., Pa.

CONTRALTO for quartet choir; good reader only; $3 per Sunday. P 257, Ledger Cent.

COOKING, serving and downstairs' work; experienced; Protestant girl; wages $8. Chestnut Hill 1646 J. 210 Allen lane.

GIRLS WANTED

OVER 16 YEARS OF AGE
IN CIGARETTE DEPARTMENT
LIGHT, AIRY FACTORY
DESIRABLE, STEADY WORK
HOT LUNCHES SERVED
AT LESS THAN COST
PAY, BEGINNERS $8 PER WEEK
GOOD PAY, EXCELLENT TREATMENT
LIGGETT & MYERS TOBACCO CO.
3D AND ONTARIO STS.

GIRLS
for
CAP SPINNING
RING AND CAP TWISTING
in
WORSTED YARN MILL
A. J. CAMERON & CO.
KENSINGTON AND GLENWOOD AVES.

HELP WANTED—MALE

(Other Classified Ads on Page 2)

GOVERNMENT WORK
GOVERNMENT WORK
IN THESE TIMES OF WAR WE MUST ALL DO OUR PART—HERE OR OVER THERE. UNCLE SAM NEEDS RIFLES TO MAINTAIN A VAST ARMY IN THE FIELD. WILL YOU JOIN AMERICA'S INVINCIBLE INDUSTRIAL ARMY?

You can register at high wages for the following positions at

MIDVALE STEEL AND ORDNANCE COMPANY
EDDYSTONE RIFLE PLANT
EDDYSTONE, PA.

Adjusters on automatic screw machines, automatic screw machine operators, browners (no experience necessary), $19.50 per week; beltmen, carpenters; steady work; clerks, cutter, grinders, die sinkers, gaugemakers, inspectors, laborers, machinists (maintenance work), oilers, toolroom milling hands, toolroom lathe hands, toolroom machinists, toolmakers, tool grinders, tool hardeners; 500 learners on various machines, 30 cents per hour and piecework; your piecework earnings should average from $4 to $6 per day. This is your opportunity.

APPLY AT 13TH ST. GATE
BRING REFERENCES
EDDYSTONE, PA.

Also see our representative at the MANSION HOUSE, READING, PA.
ISLAND ROAD AND WOODLAND AVE.

AUTOMOBILE SALESMEN to sell Ford cars in Philadelphia; a good opening for a good man. P 501, Ledger Office.

AUTOMOBILE MECHANICS, experienced on Ford cars; good opening. Apply 3158 Ladino st.

AUTO REPAIRMEN. See Mr. Arnold, Bigelow Willey Motor Co., 304 N. Broad.

BLACKSMITH, FIRST CLASS

APPLY SUPERINTENDENT'S OFFICE
POINT BREEZE GAS WORKS
PASSYUNK AND SCHUYLKILL AVES.

BOY, strong, wanted; over 16 years; good opportunity for advancement. Apply at Public Ledger Co. and ask for Mr. Nahill, second floor.

BOY, about 16 years, in large real estate office; salary $8 per week to start, with good chance for advancement; state references. P 55, Ledger Central.

BOYS

STRONG BOYS OVER 16
GOVERNMENT WORK
20c PER HOUR TO START
ADVANCEMENT, STEADY WORK
PHILADELPHIA DYE WORKS
HANCOCK AND BERKS STS.

BOYS WANTED FOR NIGHT WORK; MUST BE OVER 16; CHANCE FOR ADVANCEMENT. APPLY AFTER 6 P. M., LEDGER OFFICE, FIFTH FLOOR.

BOYS WANTED
GOOD WAGES, STEADY WORK. APPLY NATIONAL UMBRELLA FRAME CO., 30TH AND THOMPSON STS.

BOYS wanted, over 16 yrs. of age, to work in shipping dept. on folding paper boxes. Brown & Bailey Co., 419 N. Franklin st.

BOYS wanted, 16 years of age, for light mfg. work. Apply Globe Automatic Sprinkler Co., 2010 Washington ave.

CHEMIST—A good opening for a first-class manufacturer of prussiate; must understand every detail of its manufacture and be capable of taking entire charge of factory. Write full particulars in Strict Confidence, M 209, Ledger Office.

BOYS—Office, shop, messenger; good hours and pay. U. G. I., 24 N. 22d st.

BRIDGEMEN—First-class experienced men for local and out of town work. Apply McClintic-Marshall Co., 1201 Morris Bldg.

CHAIR FINISHERS wanted. Apply 244 S. 5th st.

CABINETMAKERS

good men; 45 cents an hour; 8-hour day; steady work; good conditions.

APPLY LESTER PIANO FACTORIES
LESTER, PA.
Take Chester Short Line Trolley

CHEMIST—Wanted, recent graduate chemist for general analytical work by large New York State manufacturer; must be exempt from draft; state training, experience, salary expected, with references. R. D. Cady, Oswego, N. Y.

CLERKS—A large financial institution has several opportunities for young men between the ages of 18 and 20 to learn the banking business; those with adding machine experience preferred; permanent position; clean surroundings and advancement for those showing ability; state age experience and salary expected. P 311, Ledger Office.

HELP WANTED—MALE

(Other Classified Ads on Page 2)

COLLARMAN to face collars. Apply 3300 South Broad st.

COMPTOMETER OPERATOR wanted, experienced, to work on payroll distribution work; state age, experience and salary expected. Reply by letter only. Traylor Shipbuilding Corporation, Cornwells Heights, Bucks County, Pa.

COOKS—All-around cooks wanted. Apply timekeeper's office, Bellevue-Stratford Hotel, Broad and Walnut sts.

COOPER wanted; light work. Apply Charles E. Johnson & Co., 509 S. 10th.

COUPLE with reference to live at Ambler; 2 in family. Phone Chestnut Hill 707 until noon.

COUNTER MAN, 9 hours work per day; good pay; no Sunday work. Apply 706 Chestnut st.

DRAFTSMAN, thoroughly experienced on machine and fixture designing. Apply chief draftsman, Emerson Engineering Co., Erie ave. and B st., Phila.

DRAFTSMEN on light Drexel iron plate and sheet work. Apply J. S. Thorn Co., 20th st. and Allegheny ave.

DRIVERS and helpers wanted to drive and assist on wagons and trucks; steady work and opportunity for advancement. American Express Co., 1127 Chestnut st., third floor.

ELECTRICAL—Man wanted, over draft age or deferred class, with some knowledge of electrical business, for office work; must be willing to work nights when required. Apply Wm. Foster, 1208 N. 31st.

ELEVATOR OPERATORS for office building cleaning; white; steady employment. Apply Room 444, Widener Building.

ENGINEER wanted, experienced in taking complete charge of stationary Corliss compound condensing engines. Reply stating experience and weekly wage expected; state age and residence. P 525, Ledger Office.

ENGINEER wanted, 8 hours' work. Apply second floor, 600 Chestnut st.

HULL ENGINEER (1), steam engineer (1), also chief draftsman experienced in design of steel freight boats and tugs. Apply immediately, Box 984, Buffalo, N. Y.

FOUNDRY CHIPPERS and laborers wanted. Chambers Brothers Co., 52d and Media streets.

GILL BOX OPERATORS

YOUNG MEN
28c PER HOUR
FOR EXPERIENCED HANDS
STEADY TIME ON GOVERNMENT WORK
PHILA. DYE WORKS
HANCOCK AND BERKS STS.

HAND SANDERS
We have a lot of hand sanding that will pay $21 a week upward; 8-hour day; steady work; good conditions.

APPLY LESTER PIANO FACTORIES
LESTER, PA.
Take Chester Short Line Trolley

HARNESSMAKERS on team harness. Apply 2500 S. Broad st.

JANITORS WANTED
29½c PER HOUR

APPLY SUPERINTENDENT'S OFFICE
POINT BREEZE GAS WORKS
PASSYUNK RD. AND SCHUYLKILL AVE.

WANTED

1000 LABORERS

MONDAY MORNING

United States Government work, Washington Park, near Westville, N. J., on Penna. R. R. (West Jersey and Seashore Division); also by trolley from Camden.

35c PER HOUR

Time and one-half for all overtime and for all Sunday work.

FREE RAILROAD FARE BOTH WAYS

APPLY
EMPLOYMENT BUREAU
MACARTHUR BROS. COMPANY
WASHINGTON PARK
WESTVILLE, N. J.

LABORERS for inside work; permanent positions; excellent opportunities for good men; good pay; take Nos. 21, 49 or 60 cars. Employment Department, Electric Service Supplies Co., 17th and Cambria sts.

LABORERS, 50, wanted at Byberry; 35c per hour and sleeping quarters; good commissary; meet truck at Broad and Filbert sts. 6:45 a. m. F. W. Marks Construction Company.

LINOLEUM WORKERS WANTED
EXPERIENCE NOT NECESSARY
LABORERS AND MACHINE MEN

HOURS, 7 A. M. TO 4:30 P. M.
SATURDAY 12 O'CLOCK
50 HOURS PER WEEK

GOOD PAY

APPLY AT ONCE
GEO. W. BLABON COMPANY
21ST AND HUNTING PARK AVE.

HELP WANTED
LABORERS
50 wanted
white or colored

Wages $20 for 55 hours
Opportunity for advancement
Steady work

Apply
HENRY DISSTON & SONS, INC.
STEEL WORKS
Tacony, Phila.

LABORERS AND MECHANICS
WANTED AT ONCE
P. McGOVERN
136 S. 3D ST.

LABORERS
WORK IN PHILADELPHIA
APPLY TO M. A. TETRILLI
1321 ARCH ST.

LABORERS
WANTED

STEADY WORK
GOOD PAY
Apply
N. W. COR. 9TH AND BROWN STS.

HELP WANTED—MALE

(Other Classified Ads on Page 2)

LABORERS

PATRIOTIC MEN WHO WILL
WORK AT GOOD WAGES
IN THE FIRST LINE OF ATTACK
THE UNITED STATES GOVERNMENT WANTS

strong, able-bodied men for shipyard work near Philadelphia. Free transportation to your work one way daily. You can get good board and lodging at the yard at rate of $7.70 per week.

35c PER HOUR

$3.85 FOR 10-HOUR DAY, 6-DAY WEEK

FOR FULL PARTICULARS CALL AT

UNITED STATES EMPLOYMENT OFFICE
Southwest corner 3d and Walnut sts.
See Mr. Shattuck

BRANCH OFFICE, 152 CHRISTIAN ST.
See Mr. Acord

STATE EMPLOYMENT OFFICE
1521 Arch st.
See Mr. Swartz

LABORERS
WHITE OR COLORED
250 WANTED

Special bonus for attendance
It will pay you to investigate
500 learners on machines; no experience necessary

APPLY PHILADELPHIA OFFICE
ISLAND ROAD AND WOODLAND AVE.

Hours, 6 a. m. until 8 p. m.
Sundays, 10 a. m. to 4 p. m.

LABORERS
38c-39c PER HOUR
ATLANTIC REFINING CO.
EMPLOYMENT DEPARTMENT
3144 PASSYUNK AVE.

LABORERS—Good, reliable men for general work in factory; steady positions; bonus system of wages. Apply Employment Department, Abrasive Company, Tacony and Fraley sts., Bridesburg.

LABORERS, white men, to handle freight; not afraid of work; opportunity for advancement. American Express Co., 1127 Chestnut st., third floor.

LABORERS wanted, colored men, for outside construction work; steady work all year round. Apply Wm. Foster, 1208 N. 31st st.

LABORERS wanted. Apply Edward Atkins, Cramps' Shipyard, Office Building, Richmond and Norris sts.

LABORERS wanted; steady position. Apply J. H. Lee, Phila. Electric Co., 27th and Christian sts.

LABORERS wanted; steady work; good pay. Apply D. R. Martin Co., 36th and Grays Ferry ave.

LABORERS wanted; steady work. Apply Charles E. Johnson & Co., 509 S. 10th st.

LEAD BURNERS, experienced, wanted. Apply 9:30 a. m. to 4:30 p. m., the Atlantic Refining Co., Employment Department, Atlantic gate, 3144 Passyunk ave.

LINEMEN wanted; experienced, nonunion electric light men; steady work; good wages. Apply Wm. Foster, 1208 N. 31st st.

MACHINE DESIGNERS

AND

DRAFTSMEN

A large eastern corporation manufacturing a line of high-grade automatic machinery has permanent positions vacant for first-class machine designers and draftsmen. Good salaries to start and excellent chance for promotion are offered to first-class men. Answer in full, stating experience. All replies will be considered confidential. Add. M 208, Ledger Office.

MACHINE TOOL OPERATORS
EXPERIENCED PREFERRED
MACHINISTS WITH ALL AROUND ABILITY
MODERN PLANT
EXCELLENT WORKING CONDITIONS
HEALTHY LOCALITY

Only eight miles from center of Philadelphia with frequent and dependable train, trolley and motor transportation facilities. Interesting, light and important work with opportunities for advancement. Liberal bonuses in addition to good wages. 50 hours constitutes a standard week with 1½ pay for overtime. Steady and permanent employment. Apply personally or give full particulars in letter to

THE AUTOCAR COMPANY
ARDMORE, PA.

MACHINISTS WANTED
GOOD WAGES

to competent men who can work to micrometers and read blue prints; we want mechanics who desire a permanent position with an excellent opportunity for advancement.

Engine-lathe operators.
Turret-lathe operators.
Planer operators.
Horizontal boring-mill operators.
Vertical boring-mill operators.
Bullard boring operators.
Radial-drill operators.
Erectors on heavy work.
Toolmakers.
Repairmen.

NIGHT AND DAY WORK

Desirable houses for employes within short distance of the works can be secured through our Employment Department; room and boarding houses at reasonable rates. We will see that you have desirable accommodations. Our restaurant is open day and night. Meals at cost.

Apply
EMPLOYMENT BUREAU
DE LAVAL STEAM TURBINE CO.
TRENTON, N. J.

MACHINIST—Good textile mill machinist wanted; must be good lathe and bench repair man; state age, experience and weekly wage expected. Address P [illegible], Ledger Office.

HELP WANTED—MALE

(Other Classified Ads on Page 2)

LOOM FIXERS

EXPERIENCED ON KNOWLES LOOMS
APPLY
JOHN & JAMES DOBSON, INC.
OLD MILLS, SCOTT'S LANE
FALLS OF SCHUYLKILL

MAN, young or middle-aged, with commercial experience in the cooking and manufacture of jams, jelly and marmalade, wanted by packers of food products in New York to take charge of preparing and cooking these and other commodities. Write stating past experience and salary expected to start. Box 13, 1606 St. James Building, New York city.

MAN—Wanted, man between 31 and 40 years of age, experienced in design and construction of shipyards for building steel ships. Apply immediately, Box 984, Buffalo, N. Y.

MAN for inside work; permanent position; excellent opportunities for good man; good pay; take Nos. 21, 49 or 60 cars. Employment Department, Electrical Service Supplies Co., 17th and Cambria sts.

MAN wanted who understands spraying varnish on chairs. Apply 244 S. 5th st.

MASSEUR wanted; experienced preferred. Apply Collins System, 1501 Walnut st.

MECHANICAL ENGINEER

Wanted, technically educated man; thorough knowledge of powerhouse and refrigerating machinery, building construction; packing house experience preferred; satisfactory salary to high-class man. P 156, Ledger Central.

MEN—WANTED—MEN
YOUNG AND MIDDLE-AGED

For Receiving, Shipping, Pasting, Forming Departments.

MEN FOR GENERAL
ALL-AROUND LIGHT FACTORY WORK

GOOD PAY
STEADY EMPLOYMENT

ELECTRIC STORAGE BATTERY
19TH AND ALLEGHENY

MEN FOR GENERAL
ALL-ROUND WORK

$18.67
AVERAGE WEEKLY
STARTING WAGE
STEADY EMPLOYMENT
JOSEPH CAMPBELL COMPANY
SECOND AND MARKET STS.
CAMDEN, NEW JERSEY

MEN
FOR STORAGE BATTERY
ASSEMBLING
AND GENERAL LABOR

MINIMUM PAY
30 CENTS PER HOUR
WITH PREMIUM
FOR STEADY WORK
AND LIBERAL BONUS
FOR PRODUCTION

PHILA. STORAGE BATTERY CO.
ONTARIO AND C STS.

MEN—Wanted immediately, 3 men who can sell big a much-needed commodity; salary to start $20 per week; increased remuneration as quickly as ability is shown; possibilities of $40 to $50 weekly to right men; prefer men at present employed, ambitious to improve their condition; replies in confidence, stating business history and references. M 206, Ledger Office.

MEN wanted for outside electrical construction work, must be strong, able-bodied and not subject to draft; excellent opportunity will be given to learn to become linemen. Apply Wm. Foster, 1208 N. 31st.

MEN WANTED for office bldg. window cleaning; white; steady employment. Apply Room 444, Widener Building.

MEN WANTED, EXPERIENCE UNNECESSARY. APPLY PEERLESS KID CO., 1030 N. 2D ST., CAMDEN, N. J.

MEN wanted who understand dipping chairs. Apply 244 S. 5th st.

NIGHT WATCHMAN wanted; man experienced in caring for steam boilers; 7 nights a week, 2 nights off in month; $21 to start. P. O. Box 3500.

PAINTERS
100 FIRST-CLASS HOUSE PAINTERS
50 CENTS PER HOUR
OPEN SHOP
11 S. 16TH ST.

PAPER BOXES—Boy on single-scoring machine. Miller's, 452 York ave., between 4th and 5th below Noble st.

PATTERNMAKERS—Wood patternmakers wanted. Chambers Brothers Co., 52d and Media sts.

EXTRAORDINARY SALESMAN'S OPPORTUNITY!

We want district managers of demonstrated ability to sell high-grade specialty to dealers.

Salesmen with cash register, automobile, electrical or farm implement experience in closing territorial contracts.

An opportunity to secure a prominent business; district headquarters will be established at Scranton, Harrisburg, Philadelphia, Trenton, Hagerstown; managers will be properly financed with drawing account and should earn $10,000 to $12,000 per year.

Will arrange interview at Walton Hotel after Tuesday morning. Send information and references. "Taleo Light," P. O. Box 463, Wilmington, Del.

SALESMAN; well-known pat. office article; good com.; excl. territory. P 153, Led. Cen.

JUNIOR SALESMAN—We want a willing young man, 18 to 23 years, honest, energetic and resourceful, to begin as junior salesman selling the consumer in connection with extensive educational campaign to bring the consumer in closer touch with our products; the man we want can, in a reasonable period, develop sufficiently to become one of our general-line salesmen, providing he is conscientious, a hard worker and makes good; permanent position with salary and traveling expenses; must be single, willing to travel and able to furnish surety bond. Apply 9 a. m. and 1 p. m., the N. K. Fairbank Co., 855 Bourse Bldg.

SALESMEN
Truck salesmen; in Philadelphia railroad yards for immediate sale and delivery, 70 stake-body trucks, all 5-ton trucks; can be seen; only highest-class truck salesmen need apply. M 340, Ledger Central.

SANDERS wanted on chairs. Apply 244 S. 5th st.

SHIPPER and packer, assistant; permanent position; good wages. Kennedy Creamery Co., 28 S. Water st.

SPECIALTY SALESMEN—We have a big live, money-making selling plan for real live producers, all or part time, calling on hardware, garage, furniture and piano dealers. If you can qualify, address Good Chemical Company, Roanoke, Va.

SPINNER wanted; steady work; $[illegible] a week. Apply Wm. Spink, Schurs lane and Main st., Manayunk.

STENOGRAPHER-SECRETARY
TO
MANUFACTURING MANAGER
OF
LARGE INDUSTRIAL PLANT
SALARY $1800
P 601, LEDGER OFFICE

TINSMITHS wanted, experienced. [illegible]

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