

# GOSSIP OF THE STREET

## HINT OF GERMAN AGENCIES IN WEAKNESS OF LIBERTY 4s

Present Price Unwarranted and Various Explanations Are Ventured as Reason for Heavy Sales—Gossip of the Street

There continues to be a good deal of discussion in financial circles in this city over the weakness of the Liberty 4s. In some places it is broadly hinted that a vicious German propaganda is at work, but this is refuted by many others.

On Monday the principal reason given was said to be the persistent sale by banks and trust companies in New York to obtain funds to purchase the 4 1/2s. Now it would seem that most of the selling is coming from country districts all over the land, and that country subscribers are actuated by mistaken motives of patriotism in their efforts to obtain money in this way to subscribe for more of the 4 1/2s than they otherwise would.

A broker remarked that in his opinion a good deal of the selling of Liberty 4s was by persons who had not a clear idea of the conversion terms. He said he believed that many of them on finding they could not convert the 4s into ten-year 4 1/2s, but would have to take in exchange a 4 1/2 bond of the same maturity as their 4s, decided to avoid delay and take and take a little loss now in order to get the shorter bond by purchase. If people would only realize, he said, that in the event of a short war, which seems possible, notwithstanding some notable opinions to the contrary, these bonds are bound in a few years to go to a premium, they would not make the absurd sacrifices which they are doing by selling at present prices.

A broker remarked that his theory for the heavy sales of Liberty 4s within the last few days is that many persons, in anticipation of a higher interest rate than 4 1/2 and of more liberal terms for the new issue, loaded up with 4s in the hope of making a profitable exchange and are now unloading. "If I am right," he said, "and I believe that some persons I know did this very thing, there will be no sympathy lost on them."

There is no question that the continued selling at present quotations of the Liberty 4s had a more or less depressing effect on the stock market, and some brokers were inclined to attribute the fractional declines on many of the issues on the regular list before closing yesterday to this cause. There was little or no interest shown in the fluctuations of the stock market in the brokers' offices yesterday. Every one was waiting for "something" for which all have been waiting for days past, but which no one seems to define. The war news yesterday morning, while not inspiring, seemed to have little effect one way or another. The Liberty Loan campaign claims first place and is monopolizing the time and attention of the whole financial district—as it should.

### Britain's After-War Plans for Intensive Development

Attention is being directed in this country to the preparations on a gigantic scale which are being made by Great Britain for the intensive development of that country's resources after the war.

### Advantages of the Gold Producer

The disadvantages under which the gold producer labors, because the metal, being the standard of all civilized countries, the price is virtually fixed, have been brought to public notice in the last monthly letter of the National City Bank. While miners of baser metals have the advantage of demanding higher prices to meet the ever-increasing costs of production, especially in labor and materials, this is denied to the gold producer.

# EVENING PUBLIC LEDGER—PHILADELPHIA, WEDNESDAY, APRIL 10, 1918

## Business Career of Peter Flint

### A Story of Salesmanship by Harold Whitehead

Mr. Whitehead will ensure your business success by giving you the most complete and up-to-date information on all matters pertaining to the Liberty Loan. Ask your business representative to call on you at once. He will be glad to explain to you the details of the loan campaign and to show you the many advantages of the Liberty Loan. He will also be glad to show you the many ways in which you can help to win the war.

### Deaths

ROBERTA ANN, daughter of Mr. and Mrs. J. M. Robinson, died at her home, 1247 Locust St., Philadelphia, Pa., April 10, 1918, at the age of 2 years and 6 months. Burial at St. Albans Episcopal Church.

## SINGLE-TAX FIGHT STIRS CALIFORNIA

### Great Adventure Measure De-nounced by One of the Leaders of Movement

San Francisco, April 10. California is in a turmoil over the single-tax situation. Charles L. Todd, one of the leading single-taxers of the State, decries that of the so-called Great Adventure measure to give a place on the ballot. It will be the duty of single taxers to inform the people of the nature and scope of the measure, and to oppose its passage.

## Deaths

WILLIAM J. HANCOCK, died at his home, 1247 Locust St., Philadelphia, Pa., April 10, 1918, at the age of 72 years. Burial at St. Albans Episcopal Church.

## HELP WANTED-FEMALE

**GIRLS**  
SPLendid OPPORTUNITY FOR GIRLS BETWEEN 14 AND 16 YEARS. LIGHT, CLEAN WORK. NOT ON MACHINERY. THOSE ATTENDING CONTINUATION SCHOOL PREFERRED. WILL PAY WEEKLY LEARNING \$8 PER WEEK. NOTABEMH HOBBERT CO. OXFORD AND MARSHFIELD STS. CAN CALL EVENINGS. C. J. SCHUYLER, 1910 E. CLARENDON ST. PHONE FRANKFORD 956 30. ALSO CALL EVENINGS. H. J. BUNTING, 2524 N. LIRE ST. PHONE KENSINGTON 2234 J.

## PERSONALS

### HELP WANTED-FEMALE

**GIRLS** between 16 and 22 years for day or evening retail positions, mature well educated, capable, and pleasant. Excellent opportunity for advancement. Kottelmann Co., 405 Arch St. **GIRLS** for light house and office work. Excellent opportunity for advancement. Kottelmann Co., 405 Arch St. **GIRLS** for light house and office work. Excellent opportunity for advancement. Kottelmann Co., 405 Arch St.

### 10,000 Stenographers

Wanted by St. Government and other departments. Private Secretaries, stenographers, and shorthand writers. You can obtain the intensive instruction. Get your own good. **Banks Business College**, 953 Chestnut Street.

### BUY LIBERTY BONDS

For your country's good. For your own good. **SCHOOL OF LITTLE AGES**, 401-403 Chestnut Street.

### MUSIC

#### RAGTIME PIANO PLAYING

Booklet Mailed Free. **1520 Chestnut St. Spruce 967**

### SWIMMING

OLD-FASHIONED SWIMMING IN THE U.S. **ASHER'S, Cor. 22d and Walnut**. ONLY SWIMMING IN PHILLY. HAVING 2 Pools.

### SPRING RESORTS

**ATLANTIC CITY, N. J.**

### TRAYMORE

ATLANTIC CITY. Superior comfort and service. Half stream in Atlantic City and the TRAYMORE. **Stone Harbor, N. J.**

### WESTMINSTER

Westminster 42, by Lake Ditch, near the Lake. **WERNERSVILLE, PA.**

### GALEN LAKE-IN-THE-MOUNTAINS

WERNERSVILLE, PA. Operated by Dr. J. P. Phelan, M.D. **WERNERSVILLE, PA.**

### SUNSET HALL

Operated by Dr. J. P. Phelan, M.D. **WERNERSVILLE, PA.**

### FLORIDA TRIPS

FROM PHILADELPHIA. \$13.00 to \$32.00. **WERNERSVILLE, PA.**

### HELP WANTED-FEMALE

**TELEPHONE OPERATOR**  
Young lady, experienced in handling correspondence and office details. **TELEPHONE OPERATOR**  
Young lady, experienced in handling correspondence and office details.

### HELP WANTED-FEMALE

**STENOGRAPHER**  
Wanted for office. **STENOGRAPHER**  
Wanted for office.

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Wanted for light house and office work. **GIRLS**  
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