DIVERSIFIED INVESTMENT

WE HAVE PREPARED A LIST OF SIX FIRST CLASS BONDS, OF SIX DIFFERENT TYPES, WITH THE IDEA OF COMBINING A HIGH FACTOR OF SAFETY AND A HIGH RETURN.

THESE BONDS, HAVING A PAR VALUE OF $6,000, CAN BE PURCHASED AT PRESENT PRICES FOR ABOUT $5,360; INTEREST PAYABLE EVERY MONTH, AMOUNTING TO $285 PER YEAR; AND HAVING AN AVERAGE YIELD OF ABOUT 6.50%.

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BANKERS
306 CHESTNUT ST
PHILADELPHIA

LEGAL ADVERTISEMENTS

ESTATE OF JAMES HAGUE, deceased — Letters testamentary on the above estate having been granted to the undersigned, all persons indebted to the said estate are requested to make payment, and those having claims to present the same, without delay, to
WALTER FRANKLIN WERNER,
SARAH FLORENCE WERNER,
THE PROVIDENT LIFE AND TRUST COMPANY OF PHILADELPHIA,
Executors.
WILLIAM R. S. FERGUSON, their attorney,
501 Lincoln Bldg., Philadelphia.

Business Career of Peter Flint

A Story of Salesmanship by Harold Whitehead

(Copyright)

Mr. Whitehead will answer your business questions on buying, selling, advertising and employment. Ask your questions clearly and give all the facts. Your correct name and full address must be signed to all inquiries. Those which are anonymous must be ignored. Answers to technical questions will be sent by mail. Others will be answered in this column. The most interesting problems of inquirers will be woven into the story of Peter Flint.

XIX

AT RILLER'S house last Saturday we did a lot of kid stunts and yet I enjoyed myself. We played beanbag and word-ending and things like that.

Margaret Riller—he calls her Madge—and I played checkers, and I never had a show. Makes a fellow feel cheap to be whacked by a girl. She is a demon on checkers.

Miss Riller is a fine girl—quiet, and looks as though she could look after herself. Just about as tall as I am. She has beautiful, thoughtful gray eyes and long lashes.

How different she is from Rosie—and yet they are both nice girls!

Henry Boynton was there. He is one of the star salesmen of the store—sells in the carpet department. Riller told me Boynton had refused the buyer's job because he made more money as a salesman!

I hardly believed it, but Riller assured me it was so.

"The fellows in the carpet department sell on commission," he explained. "I know that Boynton frequently makes over a hundred dollars a week!"

Can you beat it? Over a hundred per selling in a department store!

"He doesn't get it every week, though," said Riller with a smile.

"Wish I could get in the carpet department," I told him. "There's no chance in the basement."

"Think not?" queried Riller. "Boynton started just where you are only nine years ago."

"How did he do it?" I asked.

"He's no brighter or smarter than you or me, but he worked a little bit harder, thought a little bit deeper, stayed a little bit longer, pleased the trade a little bit better. Then Benton noticed him and he went ahead like wildfire," said Riller.

"Lucky beggar," I said enviously.

"So-called good luck always comes to those who do things just a little bit better than the average," Riller answered.

I think Boynton and Margaret Riller are sweet on each other.

In spite of it I like Boynton. He's full of good stories, and whenever he wants to illustrate a point he has a story to fit. He'd make a much better store instructor than Mr. Rivett.

While Margaret Riller and her mother cleared away the dinner things we three fellows talked shop.

"I believe we salesmen have got to study the uses the goods are put to more than we have done in the past," remarked Riller.

"Right-o," responded Boynton. "It's only by knowing what the goods are expected to do that we can make another sale when out of the original article called for.

"Ever hear the story of the young hardware man who was told never to let a customer leave without buying—even though the article asked for was out of stock?"

"No," I said with interest; "let's have it."

"Well," said Boynton, "this fellow's manager said to always offer something that might serve the same purpose, when he found the house was out of the thing wanted. For instance, if a customer wanted 1x8-inch round-head brass screws, and we are out, offer him 1x10-inch, or 1x8-inch with a flat head—they generally would do the job just as well as the size asked for. If we are out of hammers, sell mallets; if out of nails, sell screws; if out of matches, sell flashlights. Don't matter what it is; find something that will do the job in a pinch. So the next day the young fellow was at the counter when a wild-eyed disheveled man asked quickly for a quarter's worth of carbolic acid!

"The man's appearance was startling and evidently he was crazy. For a minute the young salesman was staggered. Then he remembered his lesson and said with a gulp:

"'We don't sell carbolic acid—but we've a fine line of razors, rope and revolvers.'"

TODAY'S BUSINESS EPIGRAM

Good luck always comes to those who do things just a little bit better than the average.

What does this mean to YOU?

Business Questions Answered

Is there any special reason for one side of a street being better for business than the opposite side?

Yes. The shady side is generally considered the better. In summer people walk on the shady side because it is cooler. In winter they do the same because the sunny side gets slushy and muddy, while the shady side remains firm and offers easier walking.

Goods can often be displayed to better advantage on the shady side. It is almost impossible to keep an attractive window display when the sunlight keeps playing on it. The same thing applies to delicate colored fabrics and many other lines, such as perfume and soap.

[illegible] recently read an article on department stores which spoke of the "P. M." system. What does it mean?

P. M." is an abbreviation for "premium." [illegible] is a bonus given for [illegible] certain articles.

(CONTINUED TOMORROW)

"LONG LIVE THE KING"

A Human Story of Child-Desire, Court Intrigue and Love, the Latest Novel By MARY ROBERTS RINEHART

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CHAPTER XXXV (Continued)

THE festivities were taking a serious turn. There was a little packet at each plate, and now Bobby's mother reached over and opened hers.

"Oh!" she said, and exhibited a gaudy tissue-paper bonnet. Everybody had one. Mr. Thorpe's was a dunce's cap, and Fraulein's a giddy Pierrette of black and white. Bobby had a military cap. With eager fingers Ferdinand William Otto opened his; he had never tasted this delicious paper-cap joy before.

It was a crown, a sturdy bit of gold paper, cut into points and set with red paste jewels—a gem of a crown. He was charmed. He put it on his head, with the unconsciousness of childhood and posed delightedly.

The Fraulein looked at Prince Ferdinan William Otto, and slowly the color left her lean face. She stared. It was he, then, and none other. Stupid, not to have known at the beginning! He, the Crown Prince, here in the home of these barbarous Americans, when, by every plan that had been made, he should now be in the hands of those who would dispose of him.

"I give you," said Mr. Thorpe, raising his glass toward his wife, "the giver of the feast. Boys, up with you!"

It was then that the Fraulein, making an excuse, slipped out of the room.

CHAPTER XXXVI

The King Is Dead

NOW at last the old King's hour had come. Mostly he slept, as though his body, eager for its long rest, had already given up the struggle. Stimulants given by his devoted physician, had no effect. Other physicians there were, a group of them, but it was Doctor Weiderman who stood by the bed and waited.

Father Gregory, his friend of many years, had come again from Etzel, and it was he who had administered the Sacrament. The King had roused for it, and had smiled at the father.

"So!" he said, almost in a whisper, "you would send me clean! It is hard to scour an old kettle."

Doctor Weiderman bent over the bed. "Majesty," he implored, "if there is anything we can do to make you comfortable——"

"Give me Hubert's picture," said the King. When his fingers refused to hold it, Annunciata came forward swiftly and held it before him. But his heavy eyes closed. With more intuition than might have been expected of her, the Abchdiuchess laid it on the white coverlet, and placed her father's hand on it.

The physicians consulted in an alcove. Annunciata went back to her restless, noiseless pacing of the room. Father Gregory went to a window, and stared out. He saw, not the silent crowd in the Place, but many other things: the King, as a boy, chafing under the restraint of Court ceremonial; the King, as a young man, taking his wife who did not love him. He saw the King madly in love with his wife, and turning to excesses to forget her. Then, and for this the old priest thanked the God who was so real to him, he saw the Queen bear children, and turning to her husband because he was their father. They had lived to love deeply and truly.

Then had come the inevitable griefs. The Queen had died, and had been saved a tragedy, for Hubert had been violently done to death. And now again a tragedy had come, but one the King would never know.

The two Sisters of Mercy stood beside the bed and looked down at the quiet figure.

"I should wish to die so," whispered the elder. "A long life, filled with many deeds, and then to sleep away!"

"A long life, full of many sorrows!" observed the younger one, her eyes full of tears. "He has outlived all that he loved."

"Except the little Otto."

Their glances met, for even here there was a question.

As if their thought had penetrated the haze which is, perhaps, the mist that hides from us the gates of heaven, the old King opened his eyes.

"Otto?" he said. "I—wish—"

Annunciata bent over him. "He is coming, father," she told him, with white lips.

She slipped to her knees beside the bed and looked up to Doctor Weiderman with appealing eyes.

"I am afraid," she whispered. "Can you not—?"

He shook his head. She had asked a question in her glance, and he had answered. The Crown Prince was gone. Perhaps the search would be successful. Could he not be held, then, until the boy was found? And Doctor Weiderman had answered "No."

In the antechamber the Council waited, standing without speech. But in an armchair beside the door to the King's room the Chancellor sat, his face hurled in his hands. In spite of precautions, in spite of everything, the blow had fallen. The Crown Prince, to him at once son and sovereign, the little Crown Prince, was gone. And his old friend, his comrade of many years, lay at his last hour.

Another regiment left the palace, to break ranks beyond the crowd, and add to the searchers. They marched to a muffled drum. As the sound reached him the warrior stirred. He had come to this, he who had planned, not for himself, but for his country. And because he was thinking clearly in spite of his grief, he saw that his very ambition for the boy had been his undoing. In the alliance with Karnia he had given the Terrorists a scourge to flay the people to revolt.

Now he waited for the King's death. Waited humbly. For, with the tolling of St. Stefan's bell would rise the cry for the new King.

And there was no King.

(CONTINUED TOMORROW)

JERSEY PLANS MIGHTY DRIVE ON MOSQUITO

Banishment of the "Winged Hun" Declared a Patriotic Necessity

ATLANTIC CITY, Feb. 22.

Eight months of State-wide propaganda, to be followed by a sixty days drive to align a force so great numerically and strong in its patriotism and financial resources that the Legislature will not dare to daily further with a grave economic problem, is the plan of a campaign to be adopted to drive the winged Hun from New Jersey.

All of this was determined at a conference between Alfred Gaskill, director of the State Department of Conservation and Development, and the Chamber of Commerce. In the preliminary campaign every civic organization, manufacturers' and bankers' organizations and the State Chamber of Commerce will be enlisted. When the battle line is fully developed demand will be made for $150,000 annually for five consecutive years to banish the mosquito from this Commonwealth.

"The mosquito bane is holding Jersey back at every turn. Hundreds of thousands of acres of land which ought to be producing crops are waste because of this pest. Manufacturing is retarded; farming handicapped; Jersey is a butt for humorists. For $750,000 this pest can be throttled, wiped out. While Jersey hesitates to solve an economic problem, I know of enterprise after enterprise that has been lost to the State because of this pest," said Carlton Godfrey, ex-Speaker of the Assembly, in indorsing the proposed "mosquitoless Jersey" campaign. Within a few years the State would be enriched ten times over for every dollar spent, he added, and expressed the belief that not less than a million cattle could be maintained upon the land which the mosquito now makes unproductive waste. State Director Gaskill said this was a conservative statement.

The first move in the campaign will be to secure the co-operation of all of the coast cities from Seabright to Cape May. Gaskill's statement that no State in the Union is doing more to back up the Government in war than Jersey evoked enthusiasm.

MYSTERIOUS MALADY AFFLICTS PEORIA, ILL.

Almost 3000 Persons in That City and Surrounding Towns Suffer From Strange Disease

PEORIA, Ill., Feb. 22.—Health authorities here today are bending every effort toward discovering the source of the mysterious poisoning which has affected almost three thousand persons in Peoria and surrounding towns. Tests of the city water supply are to be made today by chemists of the University of Illinois and a thorough investigation of every possible source of contamination has been ordered.

Every doctor in Peoria who is not himself a victim of the mysterious malady is swamped with patients. No exact estimate of the number of victims has been made, but it is believed certain that between 2500 and 3000 have been made ill. Ten per cent of the physicians of the city are included among the victims.

Among the theories that the United States is investigating is that the water supply has been poisoned by enemy plotters. Ordinary tests applied to the water here have failed to reveal any contaminating element and water company heads declare the water is "pure."

Thus far none of the cases have resulted fatally, and it is not expected that deaths will follow the outbreak of illness. Vomiting and cramps are the chief symptoms of the malady. It is estimated that from one to four members in more than 1000 families have been affected.

Accused of Swindling by C. O. D.

William S. Boyd, with offices in the Parkway Building, has been arrested on a charge of mailing worthless C. O. D. packages to dead persons, with a view to having relatives of the persons to whom the packages were sent pay the money to take them from the parcel post.

"MAKE HASTE" IN WAR, HERRICK URGES NATION

Warns of Peril if Labor, Capital and Government Fail to Unite

Fervid war pleas, urging co-operation of all classes to hasten the end of the conflict, were made by various speakers at the annual dinner of the Scotch-Irish Society in the Clover Room of the Bellevue-Stratford.

Myron T. Herrick, former ambassador to France, was the principal speaker. "Make haste," was his message to those assembled at last night's dinner. "If capital and labor and the Government are not brought together—and quickly—we are in for eternal damnation, and all the precious blood that has been spilled so far is in vain."

Mr. Herrick was received with the most interest, because of the associations of his former diplomatic post. He eulogized France in brilliant fashion for a valor almost mystic and swiftly drew numerous sketches in words of the unforgettable scenes that were to be encountered everywhere in France during the first drive at Paris.

The following officers and members of council were elected for the ensuing year: President, Agnew T. Dice; first vice president, William H. Scott; secretary and treasurer, Lt. Col. Charles L. McKeehan; directors and members of council: T. Elliott Patterson, Samuel F. Houston, William C. Ferguson, John P. Green, Thomas Patterson, C. Stuart Patterson, William P. Potter, John D. McIlhenny, the Rev. Dr. John B. Laird, Samuel Rea, the Rev. Dr. W. Beatty Jennings, John Stewart, Bayard Henry, William Righter Fisher, W. W. Porter, John B. McPherson, the Rev. Dr. Marcus A. Brownson, Harman Yerkes, Edwin S. Stuart, M. C. Kennedy, Dr. John B. Deaver and Joseph Buffington.

Federal Reserve Bank Statement

The condition of the Federal Reserve Bank of Philadelphia for the week ended yesterday compares with the previous year as follows:

RESOURCES	February 21	February 15
Gold coin and certificates in vault	$10,592,900.00	$10,017,490.00
Gold settlement fund	45,383,000.00	40,281,000.00
Gold with foreign agencies	3,675,000.00	3,675,000.00
Total gold held by bank	$59,650,900.00	$54,873,490.00
Gold with Federal Reserve agent	71,082,605.00	71,644,605.00
Gold redemption fund	1,476,000.00	1,500,000.00
Total gold reserve	$132,216,405.00	$128,018,095.00
Legal tender notes, silver, etc.	937,673.20	1,820,504.45
Total reserve	$133,148,078.20	$129,838,599.45
Bills discounted—members	$31,818,879.00	$25,225,733.18
Bills bought in open market	18,263,795.44	17,737,982.89
Total bills on hand	$43,112,674.44	$42,963,716.37
U. S. Govt. long-term securities	$6,127,550.00	$6,069,350.00
U. S. Govt. short-term securities	4,527,000.00	3,352,000.00
Total U. S. securities	$10,654,550.00	$9,421,350.00
Municipal warrants	10,000.00	10,000.00
Total earning assets	$53,777,224.44	$53,395,066.37
Due from other F. R. banks, net	.....	$3,826,060.83
Uncollected items	$33,855,919.33	37,243,386.26
Deductions from gross deposits	$33,855,919.33	$41,069,447.09
All other resources	1,109,901.96	1,046,926.22
Total resources	$221,891,123.93	$223,350,033.13
LIABILITIES		
Capital paid in	$6,839,850.00	$6,844,650.00
Govt. deposits	1,610,625.49	3,543,840.44
Due members, reserve acct.	82,844,546.68	83,923,474.78
Collection items	27,085,059.93	28,734,711.04
Due to other F. R. banks, net	607,997.61	.....
Total gross deposits	$112,148,229.71	$117,222,026.26
F. R. notes in actual circulation	102,175,850.00	100,612,930.00
All other liabilities	727,194.22	670,426.87
Total liabilities	$221,891,123.93	$223,350,033.13

LA FOLLETTE SUPPORTED IN WISCONSIN HOUSE

Assemblyman Recalls Legislature Went on Record as Opposing War—Defends Senator

MADISON, Wis., Feb. 22.—The Wisconsin State Senate has killed a bill empowering Governor E. L. Philipp to appoint a successor to the late Senator Paul O. Husting by a vote of 27 to 3. There were three absentees. The vacant chair in the United States Senate will be filled at a special election to be held the first Tuesday in April.

Foreseeing defeat of his "pet" bill at noon, Governor Philipp summoned into conference Assemblyman Arnold Otto, Milwaukee, chairman of the House Judiciary Committee. Philipp asked Otto, author of a resolution calling upon the Governor to order a special election, to rush his bill through the committee. It was reported to the Assembly yesterday.

The Republican caucus resolution heralding the loyalty of Wisconsin, but omitting any reference to Senator La Follette, was adopted by the Assembly by a 79 to 11 vote. An identical resolution offered in the Senate by Senator Witter was put over until next week, but it is said to be assured of passage.

Assemblyman C. D. Rosa, Beloit, was ready for those who would attack Senator La Follette on the floor of the House. He recalled the resolution fathered by a Democratic member and adopted by the House on February 8, 1917, putting the Assembly squarely on record as opposed to war, and appealing to President Wilson to exert his energies to keep the country out of the world conflict. He added:

"I confess that I am in the dark regarding Senator La Follette's St. Paul speech. We have seen only a few paragraphs from it quoted in the newspapers and scarcely two of these quoted him alike."

PHILADELPHIA MARKETS

Washington's Birthday being a legal holiday, the banks and trade exchanges were closed and wholesale business in all lines was suspended. Lacking fresh data on which to base reliable quotations, our usual market reports are necessarily omitted.

Deaths

ALDINGER.—Feb. 20, JOSEPH ALDINGER, aged 73. Relatives and friends, also Camp No. 111, P. O. S. of A.; Manunk Council, No. 368, O. of I. A.; Post No. 12, G. A. R., and San Riegal Camp, S. of V., invited to funeral, Sat., 2 p. m., from the residence of his son-in-law, John W. Gale, 229 Hermitage st., Manayunk. Services at the Hermitage M. E. Church, 3 p. m. Int. private, Leverington Cem. Friends may call Fri. evening.

BALDWIN.—Of cerebro-spinal meningitis, Feb. 21, CHARLES P., son of late John S. and Anna Supplee Baldwin, aged 46, of 319 Conestoga rd., Wayne, Pa. Int. private. No funeral.

BALLANTYNE.—Feb. 21, MARGARET, widow of George P. Ballantyne (nee Engell). Relatives and friends, employees of Weiman Hosiery Co., invited to funeral, Sat., 2 p. m., residence of brother-in-law, Henry Rein, 1357 Palmer st. Int. Belvue Cem.

BALTZ.—Feb. 20, SARAH ELIZABETH, daughter of late Davin and Jane Baltz. Relatives and friends invited to funeral services, Mon., 2 p. m., 1232 S. 58th st. Int. private.

BAKER.—Feb. 20, HARRIET P., widow of Dr. Thomas Baker, aged 71. Relatives and friends invited to funeral services, Sat., 2:30 p. m., 6663 Frankford ave., above Frankford. Int. Cedar Hill Cem.

BAKER.—Feb. 19, SARAH C., wife of M. H. Baker. Relatives and friends invited to funeral services, Sat., 2 p. m., 4014 Haverford ave. Int. private. Fernwood Cem. Friends may call Fri. Eve.

BELSINGER.—Feb. 18, RALPH, husband of Rachel Belsinger (nee Howard), aged 31. Relatives and friends invited to funeral services, Sat., 2:30 p. m., Oliver H. Bair Bldg., 1820 Chestnut st. Int. private. Mt. Peace Cem.

BENNER.—Feb. 20, MARY CLARA, wife of Linford Benner and daughter of late John Maier and Mary McDowell, aged 68. Relatives and friends invited to funeral, Sat., 2:30 p. m., Southampton, Pa. Int. private, Hatboro Cem. Train for Southampton leaves Reading Terminal 1:23 p. m.

BOCHMANN.—Feb. 20, FREDRICH, husband of Fredericka Bochmann (nee Schmidt), aged 72. Relatives and friends, members of Stonemakers' Soc., Nos. 1 and 2, Welsh Sugar Refinery Ben. Asso., invited to funeral, Sun., 2 p. m., 730 W. Oxford st. Int. Hillside Cem. Omit flowers.

BOYCE.—Feb. 19, BENJAMIN FRANKLIN, husband of late Julia A. Boyce, aged 81. Relatives and friends, Ellsworth Castle, No. 67, A. O. K. of M. C.; Logan Tribe, No. 47, I. O. R. M.; Fulton Lodge, No. 34, K. of P.; Survivors of Shiffler Hose Co., invited to funeral, Sat., 1 p. m., residence of son-in-law, Richard L. Wilson, 2205 S. Juniper st. Int. Fernwood Cem. Friends may call Fri. eve. Auto service.

BOYLE.—Feb. 20, JULIA R., wife of Joseph A. Boyle and daughter of Alice and late Patrick Gleeson. Relatives and friends invited to funeral, Sat., 8:30 a. m., residence of brother, Thomas Gleeson, 6031 Master st., West Philadelphia. Solemn requiem mass Church of Our Lady of the Rosary, 10 a. m. Int. St. Denis's Cem. Auto service.

BOYD.—At residence of brother-in-law, George Shipley, New Egypt, N. J., Feb. 20, IDA BOYD, daughter of late Captain Samuel and Rachel Boyd. Relatives invited to funeral services, Sat., 2 p. m., residence of sister, Mrs. Sarah Chafey, 5314 Haverford ave., Philadelphia. Private funeral. Omit flowers. Friends may view remains Fri., 7 to 9 p. m.

BRAGDEN.—Feb. 20, ALFRED D., husband of Bridget Bragden (nee Bradley) and son of late Lyman and Sarah Bragden. Funeral services, 8:30 a. m., Sat., June st., thence Our Mother of Sorrows Church 10 a. m. Int. Holy Cross Cem. Relatives and friends invited to attend.

BRAKER.—Feb. 19, at Pennsgrove, N. J., WILLIAM B. BRAKER, aged 67. Relatives and friends, Haddon Assembly, No. 12, A. O. M. P., invited to funeral, Sat., 261 S. Broad st., thence St. Emmanuel Church 11 a. m. Int. Emmanuel Cem.

BROWN.—Feb. 19, MAY J., wife of John A. Brown and daughter of Charles and Mary Kaufmann. Relatives and friends, Sodality and League of Sacred Heart of St. Edward's Church, invited to funeral, Sat., 8:30 a. m., 2814 N. 9th st. Solemn requiem mass St. Edward's Church 10 a. m. Int. Holy Sepulchre Cem. Auto funeral.

CAFFERTY.—Feb. 20, EMMA L., wife of Vanroom B. Cafferty and daughter of late Samuel B. Hortz. Relatives and friends invited to services, Mon., 2 p. m., residence of husband, 5223 Haverford ave. Int. private.

CLEARY.—Feb. 21, ELIZABETH, widow of Charles Cleary (nee Fitzpatrick). Relatives and friends invited to funeral, Sat., 9:30 a. m., residence of daughter, Mrs. Catharine Pearson, 2713 Welsh road, Holmesburg. High mass St. Dominic's Church 11 a. m. Int. St. Dominic's Cem. No carriages or autos.

COOPER.—In Wyncote, Pa., Second Month 21st, ELLEN T. COOPER. Relatives and friends invited to funeral, at Wrightstown Friends' Meeting House, First-day, Second Month 24th, 1:30 p. m.

CORSON.—Suddenly, Feb. 21, ELIZA DEAL CORSON, wife of Robert T. Corson. Funeral from 5011 Penn st., Frankford, Mon., 2 p. m. Int. private.

COURTNEY.—Feb. 19, JOHN, son of Clara and late John T. Courtney, aged 40. Relatives and friends invited to funeral services, Mon., 2 p. m., 4639 Parrish st. Int. Mt. Moriah Cem. Auto funeral. Friends may call Sun., 8 to 9 p. m.

CRAIG.—Suddenly, Feb. 20, at Norristown, Pa., WILLIAM WRIGHT, husband of the late Ella Beaver Craig. Services at 219 E. Elm st., Norristown, Sat., 2:30 p. m. Int. private.

CROSSLEY.—Feb. 19, ELIZA CROSSLEY, wife of John W. Crossley. Relatives and friends, members of Mt. Pisgah Church, invited to funeral services, Sat., 2 p. m., 3509 N. Water st. Int. Greenmount Cem. Remains may be viewed Fri. eve.

CUMMINGS.—Feb. 21, WILLIAM, husband of Elizabeth Y. Cummings (nee Hartial), aged 57. Relatives and friends, employees of H. W. Butterworth & Son, all societies of which he was a member, invited to funeral services, Sun., 2 p. m., 2346 E. Huntingdon st. Int. private. Auto funeral.

CURRIE.—Feb. 20, MARY A., wife of Daniel Currie, Sr., aged 82. Relatives and friends invited to funeral services, Sat., 2 p. m., 2417 N. 7th st. Int. private. Omit flowers. Auto funeral.

DAUBMANN.—Feb. 20, at Chew's Landing, N. J., JACOB C. DAUBMANN, husband of late Margaret Daubmann (nee Brown), aged 79. Relatives and friends invited to funeral services, Mon., 3 p. m., chapel of R. F. Schroeder & Son, S. W. cor. 4th and Arch sts., Camden, N. J. Friends may call Sun. aft. and eve. at the chapel. Int. Evergreen Cem.

DAVISON.—Feb. 18, LIZZIE H., wife of Henry Davison and daughter of late John and Mary Hart. Relatives and friends, all organizations of which she was a member, invited to funeral services, Mon., 2 p. m., 1406 N. Penn st. Int. private. Remains may be viewed Sun., 7 to 9 p. m. Auto funeral.

DEACON.—At Moorestown, N. J., Second Month 19th, MARY A. DEACON, daughter of late John B. and Elizabeth W. Deacon. Relatives and friends invited to funeral, Sixth-day, Second Month, 22d, 2 p. m., 38 E. Main st., Moorestown, N. J. Int. Pemberton, N. J.

DENIGHT.—Feb. 20, MARY E., wife of Charles Denight, aged 74. Relatives and friends invited to funeral services, Sat., 2 p. m., 651 N. 8th st. Int. private. Northwood Cem.

DILKS.—Feb. 19, JOSEPH H., husband of Emma S. Dilks (nee Young). Relatives and friends invited to funeral services, Sat., 2 p. m., 5465 Pine st. Int. private. Auto funeral. Friends may call Fri., 8 to 10 p. m.

DITTERLINE.—Suddenly, Feb. 18, in Norristown, Pa., MARK H., husband of Ida B. Ditterline (nee Krier), aged 40. Relatives and friends invited to funeral, 713 Arch st., Norristown, Sat., 2:30 p. m. Int. Riverside Cem. Remains may be viewed Fri., after 7 p. m.

DONAHUE.—Suddenly, Feb. 21, JOHN F., husband of Catharine Donahue (nee Dillon).

DEATHS

Due notice of funeral will be given from residence of daughter, Mrs. Catharine Lindsay, 1413 S. Turner st.

DORAN.—Feb. 20, AMANDA L., widow of William Doran (nee Hoehngren). Relatives and friends invited to funeral, Sat., 8:30 a. m., 8800 Frankford ave., Holmesburg. Solemn requiem mass St. Dominic's Church 10 a. m. Int. St. Dominic's Cem.

DORMER.—Feb. 21, NELLIE, daughter of Mary Dormer (nee Manier) and late John Dormer, formerly of Centralia, Pa. Relatives and friends invited to funeral, Tues., 2 p. m., 128 Daly st. Int. Greenwood (N. J.) Cem. Auto service. Remains may be viewed Mon., after 6 p. m.

DOTTS.—Feb. 18, CHARLES DOTTS, aged 83. Relatives and friends, also employes of the Custom House and members of the Grace Reformed Church, invited to funeral services, Fri., 2 p. m., at 3849 Perth st. Int. private, Northwood Cem.

DOWNER.—Feb. 20, in Downer, N. J., HARRIET HOWES POWNER, wife of Samuel W. Downer, aged 47. Relatives and friends invited to funeral services, Mon., 1:30 p. m., Dawnet, N. J. Int. Spencer Cem.

DYER.—Feb. 21, ELIZABETH FRANCES, wife of Orrin L. Dyer, aged 26. Relatives and friends invited to funeral services, Mon., 2:30 p. m., residence of father, William D. Donaghey, 731 White Horse pike, West Collingswood, N. J. Int. private, Harleigh Cem. Friends may call Sun. eve.

ECKER.—Suddenly, Feb. 21, VICTOR, husband of Katherine Ecker (nee Hellmann), aged 50. Relatives and friends, members of Paul Revere Circle, No. 54, Brotherhood of America; Hoboken Yearly Ben. Society; Frank J. Wholesale Grocery Co., Inc., and employes of Gillender's Glass Co., invited to funeral, Mon., 2 p. m., 2604 Mifflin st. Int. private, Mount Lebanon st., Int. East Cedar Hill Cem. Remains may be viewed Sun., eve.

ELLICOTT.—In Bridgeport, Conn., Wednesday, Feb. 20, 1918, EDIE DYRE, widow of Henry J. Ellicott. Funeral service will be held at the Rock Creek Cemetery chapel, Washington, D. C., on Friday, Feb. 22, at 4 o'clock.

EVERTS.—Feb. 21, CORDELIA C., widow of Gustav Everts, aged 61. Relatives and friends invited to funeral services, Sat., 2:30 p. m., residence, Elwood W. Everts, 4623 Lesher st., Frankford. Int. East Cedar Hill Cem.

FRANTZ.—Feb. 21, GERTRUDE E., wife of William A. Frantz and daughter of Elizabeth and late Lyman Henry, aged 42. Relatives and friends invited to services, Mon., 2 p. m., 6219 Larchwood ave. Int. private. Friends may view remains Sun., 8 to 10 p. m.

GALEY.—Feb. 20, SARAH J., widow of W. T. Galey. Relatives and friends invited to funeral, Sat., 2 p. m., 6398 Frankford road, Overbrook. Solemn requiem mass Our Lady of Lourdes Church 10 a. m. Int. private.

GALLAGHER.—Feb. 19, HELEN M., wife of Thomas J. Gallagher (nee Seibl). Funeral Mon., 8:30 a. m., 2502 Aspen st. Solemn mass of requiem St. Francis's Church 10 a. m. Relatives and friends invited to attend. Int. Holy Cross Cem. Auto funeral.

GANNON.—Feb. 19, ROSE M., wife of Philip J. Gannon and daughter of late James and Sarah McNulty. Funeral, to which relatives and friends are invited, Mon., 9 a. m., 1037 S. 5th st. Solemn mass of requiem Church of Sacred Heart 10:30 a. m. Int. Holy Cross Cem. Auto service.

GIRTKEUST.—Feb. 15, Miss ANNA MARY GUTEKUNST. Relatives and friends invited to funeral services, residence of nephew, Ernest W. Haldt, 6142 Morton st., Germantown, Pa., 2 p. m. Int. Cedar Hill Cem. Friends may call Thurs., 7 to 9 p. m.

HAGEN.—Feb. 18, JOHN J., husband of Elmira Hagen (nee Naylor). Relatives and friends invited to funeral, Sat., 2:30 p. m., 2342 N. Bouvier st. Solemn requiem mass Church of Our Lady of Mercy 10 a. m. Int. Cathedral Cem. Auto service.

HAINES.—Feb. 19, PAMELIA ANN, widow of C. M. D. Haines. Relatives and friends invited to funeral services, Sat., 2:30 p. m., residence of son-in-law, Herbert Hendrickson, 102 Ellis st., Haddonfield, N. J. Int. private, Colestown Cem. Friends may call Fri., 7 to 9 p. m.

HALLOWELL.—Feb. 19, GEORGE W. HALLOWELL, Jr., husband of late Anna E. Hallowell (nee Love). Relatives and friends invited to funeral services, Sat., 2 p. m., 839 Mercer st. Int. private. Remains may be viewed Fri., after 8 p. m.

HENDRICKS.—Feb. 20, 1918, CLINTON CLEMENT HANCOCK, in the 71st year of his age. Services will be held on Sat., Feb. 23, at his residence, 107 Montgomery ave., Bala, Pa., at 2 p. m. Int. private, also at West York Street M. E. Church, 17th and York sts., Phila., at 2:30 p. m. Int. private.

HANSELL.—Feb. 19, JACOB J., husband of Elizabeth Hansell. Relatives and friends invited to funeral services, Sat., 2 p. m., 144 N. Parson st. Int. Fernwood Cem. Auto funeral. Remains may be viewed Fri., 7 to 9 p. m.

HARDY.—Feb. 19, MARTIN P., husband of Annie Hardy (nee McCormick), aged 81. Relatives and friends invited to funeral, Sat., 7:30 a. m., 1609 S. 23d st. Solemn requiem mass St. Edmond's Church 9 a. m. Int. Holy Cross Cem.

HARRIS.—Feb. 20, ALFRED HARRIS, Jr., aged 37. Relatives and friends invited to funeral services, Sat., 2 p. m., 731 N. 20th st. Int. private.

HARRIS.—Feb. 19, JOHN, husband of Elizabeth Harris, aged 53. Relatives and friends, Wicuisico Lodge, No. 533, I. O. O. F.; Lykens Lodge, No. 103, K. of P., of Lykens, Dauphin Co., Pa., invited to funeral services, Sat., 2 p. m., residence of sister, Mrs. Charles Mercer, 1225 N. 53d st. Int. Montrose Cem.

HAYES.—Feb. 21, BRIDGET, daughter of late Owen and Margaret Hayes, of Fermoyle, County Clare, Ireland. Relatives and friends invited to funeral, Mon., 8:30 a. m., residence of her nephew, Thomas Bentley, 5310 Hadfield st., W. Phila. Solemn mass of requiem Church of Most Blessed Sacrament 10 a. m. Int. Holy Cross Cem. Auto service.

HAZELTON.—Feb. 20, DWIGHT HAZELTON, aged 73. Funeral services Mon., 3 p. m., St. Thomas's Church, Whitemarsh, Pa. Int. private, Whitemarsh Cem.

HERTZLER.—Feb. 19, ANNIE ROBERTSON, wife of Harry Hertzler. Relatives and friends invited to services, Sat., 2 p. m., 4323 Osage ave. Int. private.

HOOPES.—Feb. 19, HARRY W., son of Mary A. and late Henry Hooper, of Willow Grove, age 1:26. Relatives and friends, Willow Grove Lodge, No. 402, A. O. U. W., invited to funeral, Sat., 11 a. m., residence of Mrs. William Brawley, 1618 N. 54th st. Int. Hatboro Cem., Hatboro, Pa.

HOLDEN.—Feb. 19, HENRY, husband of Mary Holden (nee Russell). Relatives and friends, Div. No. 47, A. O. H., Court General George R. Snyder, No. 148, C. of A., Wissinoming Tribe, No. 391, I. O. R. M.; St. Edmond's Holy Name Society and employes of Hastings & Co., invited to funeral, Sat., 8:30 a. m., 1956 S. Beechwood st. Mass of requiem Church of St. Edmond 10 a. m. Int. Holy Cross Cem. Auto service.

HUNTER.—Feb. 19, EDWIN HUNTER, son of late John C. Hunter and 71. Relatives and friends invited to services, Fri., 3 p. m., Oliver H. Bair Bldg., 1820 Chestnut st. Int. Woodlands Cem.

JAMES.—Feb. 20, JOSEPHINE JAMES (nee Sieberal), wife of Martin T. James. Relatives and friends invited to funeral services, Sat., 2:30 p. m., husband's residence, 29 N. Front st., Mechanicville, N. J. Int. private. Remains may be viewed Fri. eve.

JASPER.—Feb. 22, JULIETT, husband of Mary Christiana Jasper, aged 79. Relatives and friends, also members Corinthian Ave. Presbyterian Church and Heidelberg Ref. Church, invited to funeral services, Mon., 10 a. m., 2019 Reiner st. Int. Hillside Cem.

JOLLY.—Feb. 21, ESTELLA P., wife of John J. Jolly and daughter of Stephen B. and Elizabeth A. Eldridge, of Mantua, N. J. Residence, 3230 Ritner st., Phila. Due notice of funeral will be given.

JOYCE.—Feb. 20, at Bristol, Pa., INMAN R., son of Anthony K. and late S. Florence Joyce, aged 45. Relatives and friends invited to funeral services, residence of C. Duane Joyce, 314 Chester road, Swarthmore, Sat., 2 p. m. Int. East Lawn Cem., Swarthmore.

KAVANAUGH.—Feb. 8, JEREMIAH KAVANAUGH. Relatives and friends, St. Patrick's Holy Name Society and Div. No. 24, A. O. H., invited to funeral, Sat., 7:30 a. m., 2528 Lombard st. Solemn high mass of requiem St. Patrick's Church 9 a. m. Int. Holy Cross Cem.

KEEGAN.—Feb. 20, WILLIAM J., husband of Catharine H. Keegan (nee Brennan) and son of late James and Catharine Keegan. Relatives and friends, Court Neshaminy, No. 140, F. of A., invited to funeral, Mon., 8 a. m., 1512 E. Moyamensing ave. Solemn mass of requiem Church of the S