GOSSIP OF THE STREET

SMALL CHANCE FOR UTILITIES PLEA IN WAR BILL, IS VIEW

Bankers Believe Committee Will Give Little Consideration to Financial Aid Request. Gossip of the Street

THE plea for public utilities companies put forward by Henry R. Bertron, of the firm of Bertron, Griscom & Co., before the Senate Finance Committee in Washington on Monday for a special provision authorizing Government aid for such companies to be inserted in the war finance corporation bill is not expected to meet with much consideration by the committee in the opinion of many bankers and brokers in this city who are interested in a number of public utility corporations.

In addition to Mr. Bertron, who is also a member of the Federal excess profits tax board; Phillip Gadson, of Charleston, S. C., and B. H. Crowell, of Grand Rapids, Mich., also pleaded for the public utility companies.

Mr. Bertron called the attention of the committee to the fact that a large majority of these corporations were unable to obtain credit for refunding of maturity obligations as well as for necessary improvements and extensions, some of which had recently been made at enormous expense since the country entered the war, especially in the districts where the shipyards and other extensive industries are located.

Mr. Gadson said that on account of the enormous cost of these recent necessary extensions and improvements the equities in the properties had been eaten up. He also pointed out the difficulties in getting men to operate cars in the case of trolley companies at $3 a day when the shipyards offered them $8 a day and said if the conditions became more aggravated they will be obliged to appeal to the Government to detail soldiers to operate the cars.

In this connection a prominent banker and broker who expressed it as his opinion that many of the utility companies could claim as much right to participate in benefits from the $500,000,000 war finance corporation fund with as much justice as many railroads, since they were in reality feeders or extensions of certain railroads, yet he feared they would have to meet their financing in some other way. He called attention to the number of public utility companies in this State alone who are preparing to meet increasing expenses by increasing the rates to passengers and consumers through filing new schedules with the State Public Service Commission at Harrisburg, and he remarked they are likely to be granted in almost every instance. What is going on in this State along these lines, he said, is going on all over the country.

Surprise at Failure of Market Activity

Wall street can always be depended upon to do the unexpected. Every one in the financial district in Philadelphia expected to see an unusually active market yesterday morning immediately after the opening, based on the accumulation of buying orders which would reach the brokers' offices during the holidays just concluded, but there was no market activity. As a matter of course, the Philadelphia market is largely a reflection of the New York market, and locally there was very little business being transacted throughout the day. Most of the brokers gave it as their opinion that it was a waiting market, with a strong inclination to prospects of peace, as prices remained firm in the face of what under ordinary conditions would be considered pessimistic news from the seat of war. Lloyd George's recent statement was not considered very heartening, but, as one banker remarked, "he probably had a bad day, just as the best of us have at times."

A good deal of discussion in the financial district yesterday was over the condition of Russia. Some maintained that Trotzky had led Germany a dance in refusing to sign a peace and in refusing to fight. These claimed that by doing so he had made Russia a greater menace to Germany than she had been during the war, as the German prisoners who have now been released by Russia and are going back to Germany have imbibed the Bolshevik ideas and have heard how easy it is to overthrow a Czar and will unquestionably spread these ideas when they return. As one well-known banker said, you can take a gun away from a man if he is considered dangerous, but it is a different proposition to take away his ideas.

Then some one remarked that no less a personage than Charles M. Schwab had said that the Bolshevik idea was going to rule all; especially would they provide a solution for our economic problems.

"I have great respect for Charles M. Schwab," said another banker, "as perhaps the greatest steel expert in the world and as a man of big ideas who can get big things done in a big way, but I prefer to take some other man's ideas on the philosophy of government."

Hog Island Affairs Are Discussed

Hog Island affairs came up yesterday in a discussion in the office of a big banking and investment concern when one of the partners said that he took no stock in these tales of extravagance which some people were trying to ferret out. "My impression," he said, "is that the men who organized the whole business were big men and knew what they were doing and I believe the whole affair will work out all right regardless of what may be termed extravagance. These men did what Charley Schwab does. When he wants to do something he never considers cost, he goes ahead regardless of cost and gets the thing done, and look at the results in his case. He is getting big contracts from the Government and he is turning them out in double-quick time. I know of one he got a short time ago that few know anything about, but no other concern in the world could turn it out in the time he will do it. And if he had counted the cost before he built the plant that is turning out this contract or if he had been harassed by an investigating committee he could never have accomplished anything.

See Next Liberty Loan as Short-Term Loan

A large number of bankers and brokers are of the opinion that the next Liberty Loan will be a short-term five-year loan at 4 per cent. They claim that to issue such a loan spells success. There are others who do not favor the short-term bonds, but claim that a tax-free feature which would apply to holders of $50,000 or less would appeal to many wealthy people, and by keeping the interest rate at 4 per cent there would be no inducement to exercise the conversion feature of the second Liberty 4s.

For some time past the Harriman National Bank of New York has been advocating premium drawing bonds which combine the lottery feature so common to many French bond issues and which were referred to in this column some time ago.

Following a general explanation of the plan the Harriman National Bank says:

"The premiums could be worked out along lines employed by the city of Paris, which for fifty years has availed itself of the allurements of a premium bond. The plan has been employed with unvarying success by the Credit Foncier and was used for floating the French Panama Canal issue.

"There is a universal human instinct that reacts with promptness to the prospect of a prize. Mark the effort of the Government to touch this instinct in offering war-savings stamps at $4.12, to be repaid at $5. If war-savings stamps, why not premium bonds?

"The Harriman National Bank ventures the prophecy that subscriptions to the proposed issue would be overwhelming and we should be pleased to have from any patriotic person his or her comment on the plan."

Of course the "universal human instinct" to which the bank refers is more generally known as the "gambling instinct."

Very few bankers or brokers in this city could be found who would indorse this plan. They questioned in many cases, not the legality of the proposition, but its possibility of success among a community which had been schooled against anything savoring of the lottery or gambling idea, more especially with a Government bond.

Williams Discusses Public Utilities

John Skelton Williams, Comptroller of the Currency, in his annual report, states that if the public utilities are allowed to sink into inefficiency much of the most important war work of the Government will be crippled or paralyzed.

"The work of war has thrown upon many of these corporations strains which they are unable to endure without prompt help. The costs of their labor and of all material for operation, betterment and upkeep have increased heavily and suddenly. They are required to increase radically and quickly their service and facilities. Industries manufacturing war munitions and materials demand of the public utilities corporations constantly greater supplies of power and light. At the industrial centers car lines are being rushed and overburdened by new armies of workers. The gas companies are called upon for gas for cooking and heating in quantities beyond all normal calculations and far beyond their present capacities. They are urged continually to furnish more coke and coal by-products, toluol and other elements absolutely essential in modern warfare. Where cantonments have been established the demands on the resources of water, lighting and transportation companies are especially severe; ability to comply with such demands is necessary for the safety and comfort of the fighting men in training.

"Because of the gravity of the situation in this regard I am moved to ask for it the careful attention of the Congress and the public. I am impressed with the importance of early consideration by the Congress of some measure to provide directly or indirectly for advance of funds on some conservative basis to such of these corporations as need help most urgently, so that they can give adequate service to the Government. The remedy would be unusual; but the times are unusual."

PHILADELPHIA MARKETS

GRAIN AND FLOUR

WHEAT—Receipts, 69,453 bush. Steadily held. Quotations: Car lots in export elevator (Government standard inspection), standard prices—No. 1 northern spring, $2.27; No. 1 hard winter, $2.27; No. 1 durum, $2.27; No. 1 hard white, $2.27; red winter, No. 1, $2.27; do. do. No. 2, $2.24; soft, No. 1, $2.25; do. No. 2, $2.22. Minimum prices—Red winter, No. 3, $2.21; do. do. No. 4, $2.18; do. do. No. 5, $2.15; sample grade, $2.04@2.13; soft, No. 3, $2.19; do. No. 4, $2.16; do. No. 5, $2.13; sample grade, $2.02@2.11.

Special maximum prices only to be applied when the other qualities in the wheat are high enough to warrant it.

No. 3 wheats—Maximum price containing at 1 per cent moisture to 13.5 per cent moisture 4c under No. 1 or No. 3 red, $2.23; No. 3 soft red, $2.21. Maximum price containing 13.6 per cent to 14 per cent moisture 5c under No. 1 or No. 3 red, $2.22; No. 3 soft red, $2.20.

No. 4 wheats—Maximum price 6c under No. 1 or No. 4 red, $2.21; No. 4 soft red, $2.19.

No. 5 wheats—Maximum price containing not over 14.5 per cent moisture 6c under No. 1 or No. 3 red, $2.21; No. 5 soft, $2.19. Maximum price containing not over 14.7 per cent moisture 7c under No. 1 or No. 5 red, $2.20; No. 5 soft red, $2.18. Maximum price containing not over 15 per cent moisture 8c under No. 1 or No. 5 red, $2.19; No. 5 soft red, $2.17.

Sample wheats handled on merits, but in no case shall prices be higher than 4c under No. 1 of the subclass represented.

Smutty wheat—Value shall be determined by each sample basis of the class and subclass.

CORN—Receipts, 754 bush. Offerings were very light and the market was largely nominal. Quotations, car lots for local trade: No. 3 white, nominal, $2.05@2.10; No. 3 yellow, nominal, $1.90@1.95; No. 4 yellow, nominal, $1.85@1.90.

OATS—Receipts, 28,826 bush. The market ruled firm, [illegible] but there was little trading. Quotations: No. 2 white, 96½@$1.00½; standard white, 96@99½c; No. 3 white, 95½@99c; No. 4 white, 97½@98c.

FLOUR—Receipts, 150 bbls. and 1,530,877 lbs. in sacks. Offerings were light and the market ruled firm with demand fairly active. We quote per 196 lbs. in wood: Winter straight, $11@11.25; Kansas, patent, $11.25@11.75; spring, first clear, spot, $10.50@10.75; spring, bakers' patent, spot, $10.50@10.90; do. patent, mill shipment, $10.50@10.90; do. family brands, spot, $11.50@12; city mills, regular grades, winter straight, $10.50@10.75. We quote per 196 lbs. in wood, cotton sacks—Winter wheat, 95 per cent flour, $10.25@10.50; Kansas, 95 per cent flour, $10.75@11.25; spring, 95 per cent flour, $10.25@10.75.

RYE FLOUR was in good request and firmly held. Quotations at $11@12.25, as to quality.

PROVISIONS

The market was generally steady with a fair jobbing demand. Quotations: City beef, in sets, smoked and air-dried, 32c; western beef, in sets, smoked, 32c; city beef, knuckles and tenders, smoked and air-dried, 33c; western beef, knuckles and tenders, smoked, 33c. Beef hams, $45. Pork, family, $51@51.50. Hams, S. P. cured, loose, 27½@28½c; do. skinned, loose, 26@27c; do. do. smoked, 27½@28½c; other hams, smoked, city cured, as to brand and average, 28½@29½c; hams, smoked, western cured, 28½@29½c; do. boiled, boneless, 40c. Picnic shoulders, S. P. cured, loose, 24½c; do. smoked, 25½c. Bellies, in pickle, according to average, loose, 30c. Breakfast bacon, as to brand and average, city cured, 36c; do. western cured, 36c. Lard, western, refined, 27@28c; do. pure city, kettle rendered, 27@28c.

REFINED SUGARS

The market ruled steady on a basis of 7.45c for extra fine granulated.

DAIRY PRODUCTS

BUTTER—Fancy stock ruled firm, with demand cleaning up the offerings. The quotations were as follows: Solid-packed creamery, extra, 52c; high-scoring goods, 53@54c; extra firsts, 50@51c; firsts, 48@49c; seconds, 47c; nearby prints, fancy, 56c; average, 53@55c; firsts, 49@50c; seconds, 47@48c; special brands of prints jobbing at 57@59c.

EGGS ruled firm and 30c per case higher, with demand promptly absorbing the offerings. Quotations: Free cases, nearby firsts, $17.10 per standard case; current receipts, $16.80 per case; western, extra firsts, $17.10 per case; firsts, $16.80 per case; fancy selected eggs were jobbing at 65@66c per dozen.

CHEESE—Trade was quiet and the market was unchanged. The quotations: New York, full-cream, fancy, June, 26½@27c; specials higher; do. do. fancy, September-made, 26c; New York, full-cream, fall-made, fair to good, 23@25c.

POULTRY

LIVE—The market ruled firm under small supplies and a fairly active demand. The quotations ranged as follows: Chickens, soft-meated, 28@32c; staggy young roosters, 26@27c; old roosters, 23@24c; ducks, Pekin, 32@34c; do. Indian Runner, 28@30c; geese, 28@32c; guineas, per pair, 50@75c; pigeons, old, per pair, 26@28c; do. young, per pair, 20@25c.

DRESSED—The market ruled firm under light offerings and a good demand and prices of fowls further advanced 1c. The quotations: Fowls, 12 to box, milk-fed, dry-picked, fancy, selected, 36c; do. weighing 4 lbs. and over apiece, 35½c; do. weighing 3½ lbs. apiece, 32@34c; do. weighing 3 lbs. apiece, 30@31c; do. in bbls., fancy, dry-picked, weighing 4 lbs. and over apiece, 35c; do. weighing 3½ lbs. apiece, 31@33c; do. smaller sizes, 28@30c. Old roosters, dry-picked, 26c. Broiling chickens, weighing 1½@2 lbs. apiece, Jersey, fancy, 40@42c; do. Virginia, fancy, 36@38c; do. other nearby, 34@36c; do. western, 31@33c. Roasting chickens, western, in boxes, weighing 4½ lbs. and over apiece, 32@33c; do. weighing 4 lbs. apiece, 31c; do. weighing 3½ lbs. apiece, 29@30c; do. weighing 2½@3 lbs. apiece, 27@28c; do. western, in bbls., weighing 4½ lbs. and over apiece, 31c; do. weighing 3½@4 lbs. apiece, 29@30c; do. weighing 2½@3 lbs. apiece, 27@28c; capons, per lb., weighing 8@10 lbs. apiece, 38@39c; smaller sizes, 36@37c. Turkeys, fresh-killed, nearby, spring, dry-picked, fancy, 39@40c; do. fair to good, 32@37c. Turkeys, western, dry-picked, fancy, 37@38c; do. fair to good, 32@36c. Turkeys, old toms, 34@35c; do. common, 30c. Ducks, western, weighing 4 lbs. and over apiece, 30@32c; do. smaller sizes, 28@29c. Geese, nearby, 26@28c; do. western, 25@27c. Guineas, per pair, weighing 3½@4 lbs. per pair, 60@75c; do. smaller sizes, 40@50c. Squabs, per dozen—White, weighing 11@12 lbs. per dozen, $6.50@7.25; do. do. weighing 9@10 lbs. per dozen, $6.25@6.75; do. do. weighing 8 lbs. per dozen, $5@5.75; do. do. weighing 7 lbs. per dozen, $4.75@4.75; do. do. weighing 6@6½ lbs. per dozen, $3@3.75; dark, $1@2; small and No. 2, 50c@1.75.

FRESH FRUITS

Demand was only moderate, but values generally were well sustained on choice stock. Quotations: Apples, per bbl., Jonathan, $5@6.50; King, $4.50@6.50; Winesap, $4@6; Northern Spy, $3.50@5.50; Twenty-ounce, $4@5.50; Hubbardston, $3.25@5.25; Greening, $4@6.50; Baldwin, $3.25@6; Stayman Winesap, $4@6; Black Twig, $3.50@5.25; Paragon, $4@5.25; Gano, $3@4.50; York Imperial, $3.25@5.50; Ben Davis, $3.25@4.75. Apples, western, per box, Jonathan, $1.75@2.25; Winesap, $2@3; Winter Banana, $1.75@2.50; Spitzenberg, $2@2.50; Rome Beauty, $1.75@2.25; Delicious, $2.25@3; King, $1.50@2.50; Ortley, $1.50@2.50; Stayman Winesap, $2@2.50; Pearmain, $1.75@2.25; Newtown Pippin, $1.75@2.25; York Imperial, $1.50@2; Baldwin, $1.50@2; Black Twig, $1.50@2; Gano, $1.25@1.75. Apples, nearby, per hamper, 50c@$1.50; do. do. per ⅝-bush. basket, 25c@$1.25. Lemons, per box, $3@7. Bananas, per bunch, $1.25@2.50. Oranges, Florida, per box, $2@6. Tangerines, Florida, per strap, $3@7. Grapefruit, Florida, per box, $2@4. Pineapples, Porto Rico, per crate, $3.25@5.75. Cranberries, Jersey, per crate, $3.50@5; do. do. per bbl., $13@18. Strawberries, Florida, per quart, 40@45c.

VEGETABLES

Potatoes sold slowly and were barely steady. Other vegetables were in moderate request at mixed prices. Quotations: White potatoes, Jersey, per ⅝-bush. basket, 33 lbs. —No. 1, 75@90c; No. 2, 40@60c. White potatoes, per 100 lbs.—Pennsylvania, $2@2.50; New York, $2@2.25; western, $2@2.25. Sweet potatoes, Jersey, per ⅝-bush. basket, 33 lbs.—No. 1, $1.25@1.60; No. 2, 70@75c. Sweet potatoes, Jersey, per hamper—No. 1, $1.50@2.25; No. 2, $1@1.25. Celery, New York, per bunch, 25@55c; do. Florida, per crate, $1.75@2.50. Lettuce, Florida, per hamper, 50c@$1.65; do. Louisiana, per bbl., $1@1.50. Cauliflower, California, per crate, $1@1.50; do. Florida, per hamper, 75c@$2. Brussels sprouts, Long Island, per qt., 15@25c. Eggplant, Florida, per box, $2@5. Cucumbers, Florida, per hamper, $3@5. Squash, Florida, per crate, $2.50@4. Spinach, Washington, per crate, $2.50@2.75. Kale, Norfolk, per bbl., $1.50@2. Beans, Florida, per hamper, $2@6.50. Beets, Florida, per crate, $2@2.75. Peas, Florida, per hamper, $3@5; do. California, per drum, $5@10. Peppers, Florida, per crate, $4@7; do. Cuban, per box, $4.50@5.50. Tomatoes, Florida, per crate, $1@4; do. Cuban, per crate, $1@2.50. Turnips, Canadian rutabagas, 100 lbs., $2@2.25. Cabbage, Danish seed, per ton, $60@70; do. Florida new, per basket, $1@2. Onions, New York and western, per 100-lb. bag—No. 1, $1.50@2; No. 2, 75c@$1; frozen, 50c. Mushrooms, per 3-lb. basket, $1@1.60.

CLOSING LIVE-STOCK PRICES

CHICAGO, Feb. 14.—HOGS—Receipts, 38,000 head; tomorrow, 36,000 head. Steady to strong at yesterday's average. One fancy load at $16.30. Bulk, $15.85@16.20; light, $15.50@16.25; mixed, $15.60@16.25; heavy, $15.50@16.15; rough, $15.50@15.65; good to choice heavy, $15.85@16.15.

CATTLE—Receipts, 14,000 head. Weak. Top, $13.80.

SHEEP—Receipts, 8000 head. Weak. Top, $13.25. Lambs, top, $16.90.

SOUTH OMAHA, Feb. 14.—HOGS—Receipts, 13,800 head. Active, 10c higher.

CATTLE—Receipts, 3600 head. Steady to stronger.

SHEEP—Receipts, 6600 head. Mostly steady.

KANSAS CITY, Feb. 14.—CATTLE—Receipts, 4000 head. Market 10@25c higher. HOGS—Receipts, 500 head. Closing mostly 10c higher.

SHEEP — Receipts, 300 head. Slow, steady.

Business Career of Peter Flint

A Story of Salesmanship by Harold Whitehead

(Copyright)

XII

I THINK I learned something else about selling today. It seems to me that it is one big thing made up of a lot of little ones.

I was talking with Riller during the lunch hour, and he somehow got the conversation around to selling. "By the way, Flint," he said, "how would you define salesmanship?"

"Let's see," I mused—"oh, if a woman comes into the store and buys something and I wrap it up for her—and that she pays for it—that's salesmanship."

"That's an example of salesmanship," said Riller. "I mean what is the definition of salesmanship?"

"Why salesmanship is—I don't know how to describe it," I said, "but everybody knows what salesmanship is."

"It's a good idea to practice definite things," he said; "it helps one's ability to express oneself clearly."

"Well, what would you say salesmanship is?" I asked him.

"Oh, I have heard two or three good definitions by well-known writers. One is: 'Salesmanship is selling goods that won't come back to customers who will,' and another is: 'Salesmanship is the science and art of selling goods to mutual satisfaction.' I've got one of my own which I rather like," he mused.

"What is it?" I inquired curiously.

"Salesmanship is the creation of additional business without additional expense," replied Riller.

"Then we don't have to use salesmanship in the store, do we?"

"Why not?" Riller asked.

"Well," said I, "if a customer comes into the store for a garden trowel, she would have bought it whether I had been here or not. You could not say I created that business could you?"

"No, indeed," he agreed. "But suppose you introduced something else and sold it to the customer—that would be additional business, wouldn't it? And there is no additional expense in getting that business, because your time is paid for whether you sell goods or not."

"But when the woman comes in to buy the trowel," I said, "I shouldn't say, 'Do you want to buy a vacuum cleaner?' should I?"

"No, but what do you think she might use with a trowel?"

"O, a rake, I suppose."

"Why not try to sell her an oilcloth kneeling cushion? They come for women who do garden work. It's a good idea when any one buys an article to suggest something else associated with that article. For instance, if you are in the stationery department—"

"I see your point," I said; "if they want to buy a packet of envelopes, sell them notepaper, and if they come for a pen, sell them some ink, isn't that it?"

"Yes, that's right," replied Riller.

"I never thought of it before," I had to admit.

"That's where the benefit of business training comes in," added Riller. "There's only one way of learning things, and that's by experience; but it need not be only your own experience. You know if a fellow just gets all his experience from the school of hard knocks it is going to take him much longer to know the rules of the game than if he studied in some school and there has gained the experience of others."

Riller's awfully finicky about being on time and all that—too fussy, I think. He told me he was studying advertising two nights a week. I suppose some day he wants to be an advertising man.

I had quite a tiff with Rosie tonight. I was telling her about Riller and the things he had said. "Don't speak to me about Riller," she flashed back; "he makes me tired; he certainly hates his own opinions, that boob. He always wants to talk to you about 'self-improvement' stuff—and I want a good time. We don't live long and we're a long time dead. Riller's a regular killjoy."

"When did you ever know Riller?" I asked suspiciously.

"You can't be in a store like ours without soon getting to know who's who," she replied. "Let's forget him;" and she caught my arm. The next minute we were dancing again.

I like both Riller and Rosie, but what a difference between them!

> **TODAY'S BUSINESS EPIGRAM:**
> *Salesmanship is the creation of additional business without additional expense.*
> Try this on your brain.

Business Questions Answered

Will you help me on a little problem of figuring profit on cost price? Suppose you buy goods for $6.60 a dozen and you want to sell them so as to make 40 per cent profit on the selling price, at what price should they be sold and how do you figure it?

R. W.

The selling price is, of course, 100 per cent. Since you want to make 40 per cent, your cost is 60 per cent of the selling price (100—40 per cent). If the cost is $6.60 a dozen, which is 60 per cent of the desired selling price, divide $6.60 by 60 per cent, or .60, and you get your answer: $11 a dozen, or 92 cents each.

Proof:

Selling price	$11.00
Gross profit (40 per cent of $11)	4.40
Cost	$6.60

Mr. Whitehead will answer your business questions on buying, selling, advertising and employment. Ask your questions clearly and give all the facts. Your correct name and full address must be signed to all inquiries. Those which are anonymous must be ignored. Answers to technical questions will be sent by mail. Others will be answered in this column. The most interesting problems of inquirers will be woven into the story of Peter Flint.

(Continued Tomorrow)

NEW YORK BUTTER AND EGGS

NEW YORK, Feb. 14.—BUTTER—Receipts, 12,741 tubs. Market firm. High scoring, 52½@53c; extras, 52c; firsts, 49½@51½c; seconds, 46½@49c; State dairy, 51@51½c.

EGGS—Receipts, 7507 cases. Market unsettled. Extras, 57@58c; extra firsts, 56½c; firsts, 56c; seconds, 52@55c; whites, 58c; browns, 58@59c; mixed, 56@58c.

Deaths

ABBOTT.—Feb. 13, DANIEL N. ABBOTT, husband of Clara Abbott (nee Haslett), aged 63. Relatives and friends, members of Baptist Temple, invited to funeral services, Sat., 2 p. m., 2395 N. 19th st. Int. private. Auto funeral.

ADAMS.—Feb. 13, at Linwood, N. J., Capt. ISRAEL G. ADAMS, husband of Anna Mary Adams and son of late Louisa C. and Israel S. Adams, aged 72. Relatives and friends, Keystone Lodge, No. 153, F. and A. M.; Trinity Chapter, No. 58, R. A. M.; Atlantic Commandery, No. 20, K. T.; Crescent Temple, A. A. O. N. M. S.; Seashore Lodge, No. 55, K. of P.; board of directors of W. J. & S. R. R. Co.; Atlantic Safe Deposit & Trust Co.; Second National Bank, and all other organizations of which he was a member, invited to funeral, late residence, Linwood, N. J., Sat., 2 p. m. Int. Pleasantville Cem.

AIRES.—Feb. 11, SAMUEL P., husband of late Clara Aires. Relatives and friends, Volunteer Firemen's Assn. of Phila., invited to funeral services, Fri., 2 p. m., 3733 N. 6th st. Int. private, Northwood Cem.

AMBLER.—At Ambler, Pa., Second Month 11th, ISAAC E. AMBLER, aged 84. Relatives and friends invited to funeral, Fifth-day, Second Month 14th, 2:30 p. m. Gwynedd Friends' Meeting.

APPENZELLAR.—Feb. 12, WILLIAM, husband of Ida May Appenzellar. Relatives and friends, Washington Camp, No. 800, P. O. S. of A., invited to funeral services, Fri., 11 a. m., 219 Ridge ave., Darby, Pa. Friends may call Thurs., after 7 p. m. Int. private, Mt. Zion Cem.

AVERY.—Feb. 11, EMMA, daughter of Augustus and Bertha Avery. Relatives and friends invited to funeral services, Emanuel M. E. Church, 25th and Brown sts., Sat., 2 p. m. Int. Westminster Cem. Body may be viewed Fri. eve. at parents' residence, 2419 N. Bouvier st. (near 29th and Lehigh ave.). Auto service.

BAUS.—Feb. 11, CHARLES G., husband of Josephine (nee Krebs) and son of Emelie (nee Burger) and late Emil Baus, aged 31. Relatives and friends, Vigilant Council, No. 69, O. of I. A.; 33d Ward Stonemen, employes of C. A. Dietz, invited to funeral services, Fri., 2 p. m., 3316 N. [illegible] st. Int. private, Mt. Peace Cem. Remains may be viewed Thurs., 7 to 9 p. m.

BIGGS.—Feb. 13, JOHN A., husband of late Regina M. Biggs, aged 71. Relatives and friends invited to funeral, Sat., 8:30 a. m., brother-in-law's residence, H. E. Cole, 2148 N. Park ave. Requiem mass Our Lady of Mercy Church 10 a. m. Remains may be viewed Fri., after 7 p. m. Int. New Cathedral Cem. Auto funeral.

BENNER.—Feb. 12, JOHN A., husband of Mary M. Benner, aged 68. Relatives and friends invited to funeral, Fri., 2 p. m., Middletown township, Bucks County, Pa. Conveyances will meet all trains Fri. morn. at Langhorne Station. Int. Beechwood Cem. [illegible]

BROMLEY.—At Royal Apartments, WILLIAM H., son of John H. and Mary Bromley, aged 54. Due notice of funeral will be given, from father's residence, 137 W. [illegible] ave.

CAREY.—Feb. 12, residence of son-in-law, John A. Reynolds, 3015 N. 19th st., ELIZABETH A., widow of Louis J. Carey, aged 64. Due notice of funeral will be given.

CALLAHAN.—Feb. 11, RICHARD A. CALLAHAN, husband of Eleanora Callahan (nee Collins) and son of the late James and Ann Callahan. Relatives and friends invited to funeral, Fri., 8:30 a. m., 2232 Fitzwater st. Solemn high mass of requiem St. Charles's Church 10 a. m. Int. Holy Cross Cem. Greenburg papers copy.

CAMPBELL.—Suddenly, Feb. 13, MICHAEL J., husband of Catharine Campbell. Relatives and friends invited to funeral, Sat., 7:30 a. m., residence of son, Harry J. Campbell, 1018 Sansom st., W. Phila. Mass of requiem St. James's Church 9 a. m. Int. Holy Cross Cem. Auto service.

CARTY.—Feb. 11, SUMPTER M., husband of Ellen E. Carty. Relatives and friends, Firemen's Relief Assn., Veterans of Civil War, invited to funeral, Fri., 2 p. m., 327 N. Gross st. Int. Hillside Cem. Remains may be viewed Thurs., 8 to 10 p. m.

CHEETHAM.—Feb. 11, SARAH, widow of Hiram Cheetham. Relatives and friends, Ladies' Auxiliary of Caledonian Society, invited to funeral services, Sat., 2:30 p. m., 133 E. Rockland st. Int. Greenmount Cem. Remains may be viewed Fri. eve. Limousine funeral.

CLEMENS.—Feb. 12, at Delanco, N. J., LEWIS CLEMENS, aged 69. Services Fri., 1 p. m., residence of son, Burlington and Walnut sts., Delanco, N. J.

COOPER.—Feb. 13, ELIZABETH CAMPBELL, widow of John D. Cooper. Relatives and friends invited to funeral services, Sat., 10:30 a. m., 301 Hillside ave., Jenkintown, Pa. Int. private. Remains may be viewed Fri., 7 to 9 p. m. Kindly omit flowers.

COYLE.—Formerly of 1526 N. Alder st., Feb. 12, MARY A., daughter of late Hugh and Anna Coyle. Relatives and friends invited to funeral, Sat., 9 a. m., 1911 W. Willard st. (19th above Allegheny ave.). Solemn high requiem mass Church of Holy Souls 10 a. m. Int. private, Cathedral Cem.

CREEDON.—Feb. 12, JOSEPH, son of John and Margaret Creedon (nee Dolan), aged 2 years and 2 months. Relatives and friends invited to funeral, Fri., 1:30 p. m., 2618 Cedar st. Int. St. Ann's Cem.

CURTIS.—On Feb. 12, 1918, LEONORA MORGAN, widow of John F. Curtis. Relatives and friends invited to funeral services, on Fri., at 2 p. m., at late residence, 1518 N. 15th st. Int. private.

DAVIS.—Feb. 12, ELEANOR J., wife of William V. Davis, aged 54. Relatives and friends invited to funeral, Sat., 2 p. m., 4332 Mitchell st., Roxborough. Int. Leverington Cem.

DONAHUE.—Feb. 11, JAMES, son of late James and Ella Donahue. Funeral, to which the relatives and friends are invited, Sat., 8 a. m., residence of brother-in-law, Charles B. Geiger, 1922 E. Moyamensing ave. Mass of requiem Church of the Sacred Heart 9:30 a. m. Int. Holy Cross Cem. Auto service.

DONNELLY.—Feb. 12, JOSEPH T. DONNELLY, husband of late Bridget Donnelly (nee Phillips). Relatives and friends invited to funeral, Fri., 8:30 a. m., residence of brother-in-law, Charles A. Bauer, 441 W. Wingohocking st. Requiem mass Church of the Incarnation, 5th and Lindley ave., 10 a. m. Int. private. Auto service.

DOOL.—Feb. 11, MARY A., widow of Lewis Dool. Relatives and friends invited to funeral services, Thurs., 2 p. m., residence of son, Samuel Dool, 3410 Richmond st. Int. private, North Cedar Hill Cem. Remains may be viewed Wed., after 7 p. m.

DOUGHTEN.—At Pitman, N. J., Feb. 12, BERTHA HABECKER, wife of Raymond Doughten and daughter of John and late Mary S. Habecker, aged 22. Funeral services residence of husband, Pitman, N. J., Fri., 10:30 a. m. Int. private, Oakland Cem.

DOWNES.—Feb. 12, GILBERT BRADLEY, son of Clara Gilbert and late George Sumner Downes, aged 47. Relatives and friends invited to funeral services, Fri., 10 a. m., chapel of Andrew J. Bair & Son, Arch and 19th sts. Int. private.

DUTTARER.—Feb. 13, LILLIE A. DUTTARER, wife of N. C. Duttarer. Relatives and friends invited to funeral, Sat., 2 p. m., husband's residence, Fort Washington, Pa. Int. private.

EASTWOOD.—Feb. 13, JAMES, husband of Mary Eastwood (nee Harrison). Relatives and friends invited to funeral services, Sat., 2 p. m., 2770 Emerald st. Int. private, North Cedar Hill Cem. Auto service.

ECKELS.—Feb. 11, WINIFRED (nee Brennan), widow of James Eckels. Relatives and friends invited to funeral, Sat., 8:30 a. m., son's residence, James J. Eckels, 1220 N. Taylor st. (25th and Thompson). Solemn high requiem mass St. Elizabeth's Church 10 a. m. Int. Holy Cross Cem.

EDMONDSON.—Feb. 12, SARAH, daughter of Louisa and late Bertram Edmondson, aged 35. Relatives and friends invited to funeral services, Sat., 2 p. m., residence of mother, 1817 Memphis st. Int. Greenmount Cem. Friends may call Fri., after 7 p. m. Auto service.

ELDER.—Feb. 12, JOSEPH, husband of late Ellen Elder. Relatives and friends invited to funeral services, Fri., 2 p. m., residence of son-in-law, Walter Scott, 2343 S. Carlisle st. Int. Fernwood Cem. Auto service.

ENGLE.—Feb. 12, SYLVESTER FRANKLIN, son of George J. and late Mary E. Engle. Relatives and friends, Washington Camp, No. 297, P. O. S. of A.; Court Sylvan American, No. 73, F. of A., invited to funeral services, Sat., 3 p. m., sister's residence, Mrs. L. M. Naylor, 50 E. Washington lane, Germantown. Int. private, Ivy Hill Cem. Auto funeral.

EULER.—Feb. 12, ROSE, daughter of George and Theresa Euler. Relatives and friends invited to funeral services, Fri., 2 p. m., 1407 Ellsworth st. Int. private.

FLANAGAN.—Feb. 12, WILLIAM J., son of Ellen and late James Flanagan. Funeral Sat., 8:30 a. m., 2269 Olive st. Solemn mass of requiem St. Francis's Church 10 a. m. Relatives and friends, League of the Sacred Heart, B. V. M. Sodality and Holy Name Society, invited to funeral. Int. Old Cathedral Cem. Carriage funeral.

FOSTER.—Feb. 12, VIRGINIA H., daughter of Horace and Elizabeth Foster (nee Goodwin), aged 9 years. Relatives and friends invited to funeral services, Sat., 2 p. m., parents' residence, 812 Belgrade st. Int. private, Greenmount Cem.

FOX.—At Fort Sam Houston, Tex., Feb. 8, RICHARD KONOVER, son of Lewis and Sarah Campbell Fox. Relatives and friends invited to funeral services, House of Prayer P. E. Church, Spencer st. and Limekiln pike, Branchtown, Fri., 3 p. m. Remains may be viewed, parents' residence, 2035 Eastburn st., East Germantown, Thurs. eve. and Fri. morn. Int. private, Northwood Cem.

GARDINER.—Feb. 13, ROBT. T., husband of Ida H. Gardiner (nee Bloster). Due notice of funeral will be given. 6110 Callowhill st.

GAREY.—Feb. 12, RHODA, widow of William Garey. Relatives and friends, members of Richmond Baptist Church, invited to funeral services, Sat., 2 p. m., residence of Mrs. Emma L. Steele, 3082 Frankford ave. Int. Mt. Moriah Cem. Auto funeral.

GEISSEL.—Feb. 13, AMELIA RUOFF GEISSEL, daughter of Amelia Herder and late Charles F. Ruoff, aged 48. Due notice of funeral given.

GOTTSCHALK.—Feb. 12, MARTIN, husband of Susan Gottschalk (nee Lewis). Relatives and friends, members Evangelical Church, 9th and York sts., 37th Ward Stoneman's Fellowship, all other societies of which he was a member, invited to funeral, Sat., 1 p. m., 1007 W. Allegheny ave. Services at Evangelical Church, 9th and York sts., 2 p. m. Int. private, Ardsley Cem. Remains may be viewed Fri., 8 to 10 p. m. Auto funeral.

GREEN.—Feb. 12, CHARLES, son of late Cornelius and Susanna Green, late of Stackenaugh, County Donegal, Ireland. Relatives and friends, Div. No. 55, A. O. H., and L. O. O. M., Phila. Lodge, No. 54, invited to funeral, residence of sister, Mrs. James J. Hoskin, 3938 Priscilla st., Sat., 9:30 a. m. Solemn high mass of requiem Church of Our Lady of the Holy Souls 11 a. m. Int. Holy Sepulchre Cem.

GREEN.—Feb. 10, WILLIAM H., husband of Anna J. Green. Relatives and friends, Anna M. Ross Post, No. 94, G. A. R.; Camp No. 1, Sons of Veterans, Headquarters Dept. of Penna., G. A. R., invited to services, Sun., 1:30 p. m., 1425 Girard ave. Int. Northwood Cem. Remains may be viewed Sat., 7:30 to 9 p. m. Auto service.

GRISCOM.—Feb. 13, ANNIE, wife of Clement B. Griscom and daughter of late David and Barbara Rentchler. Relatives and friends invited to funeral services, Sat., 2 p. m., David H. Schuyler Bldg., Broad and Diamond sts. Int. private. Remains may be viewed Fri., 7 to 9 p. m.

GUTEKUNST.—Feb. 13, EVA WAHL, widow of Charles Gutekunst. Relatives and friends invited to funeral services, Fri., 8 p. m., 1816 E. Schiller st. Int. Newark, N. J.

HAINES.—Early in the 11th inst., ANNE WISTAR HAINES, wife of Henry Ecroyd Haines and daughter of the late Thomas and Priscilla Foulke Wistar. Relatives and friends are invited to attend the funeral, at her late home, 5123 Pulaski ave., Germantown, on Seventh-day, Second Month 16th, 1918, at 2:30 p. m. Int. private.

HALEY.—Feb. 13, MARGARET RAWLINS, widow of Joseph Haley, aged 80. Relatives and friends invited to funeral services, at late residence, Gladwyn, Montgomery County, Pa., Sat., 2:30 p. m. Int. private.

HAMAN.—Feb. 11, LOUISA, widow of George Haman (nee Greibel). Relatives and friends, Running Deer Council, No. 52, D. of P., invited to funeral, Fri., 10 a. m., Broadway and Market st., Gloucester City, N. J. Int. Cedar Grove Cem., Gloucester, N. J. Friends may call Thurs., after 7 p. m.

HANN.—Feb. 10, IZETTA, wife of the Rev. Samuel H. Hann, aged 62. Services at Tuckahoe, N. J., Thurs., 2 p. m.; also services Fri., 2 p. m., chapel in Harleigh Cem., Camden, N. J. Int. Harleigh Cem.

HEELY.—At Norristown, Feb. 12, NATHANIEL B., husband of Mary S. Heely, aged 69. Relatives and friends, also all organizations of which he was a member, invited to funeral services, Hotel Hartranft, West Main st., Norristown, Pa., Sat., 7:30 p. m. Also services at Pennsburg, Pa., Sun., 10:30 a. m. Int. Union Cem., Pennsburg, Pa.

HENRY.—Feb. 11, MARY R., daughter of John J. and Catharine Henry (nee Delvin). Relatives and friends, B. V. M. Sodality, Ladies' Auxiliary of St. Leo's Council, K. of C., employes of toll department, Bell Telephone Co., invited to funeral, Fri., 8:30 a. m., parents' residence, 7133 Torresdale ave., Tacony. Solemn requiem mass St. Leo's Church 10 a. m. Int. St. Dominic's Cem.

HERRON.—Feb. 12, MARY E., wife of Harry J. Herron and daughter of John and Annie Dummond. Relatives and friends invited to services, Sat., 2 p. m., 711 N. 38th st. Int. Fernwood Cem. Remains may be viewed Fri. eve., 7 to 9 p. m.

HINCHMAN.—Feb. 12, SARAH JEANETTE, widow of Merritt Hinchman, aged 86. Relatives and friends invited to funeral services, Fri., 3 p. m., residence of daughter, Elizabeth H. Dickinson, 422 N. 2d st., Camden, N. J. Int. Bethel Cem. Friends may call Thurs. eve.

HINCKLE.—Feb. 13, MARIE ECKLER, wife of Henry Y. Hinckle, aged 27. Relatives and friends invited to funeral services, Sat., 2 p. m., 3747 N. 18th st. Int. private.

HOGG.—Feb. 11, RAYMOND, son of Horace and Margaret Hogg, aged 26. Relatives and friends, employes of Baldwin Locomotive Works, invited to funeral services, Sat., 2 p. m., residence of grandmother, Mrs. George Lewis, 2205 N. Franklin st. Int. Barren Hill Cem. Remains may be viewed Fri. eve. Limousine funeral.

HOLDEN.—Feb. 11, JOHN B., husband of Katie Holden, aged 57. Relatives and friends, Evening Star Lodge, No. 187, K. of P.; Chippewa Tribe, No. 51, I. O. R. M., invited to funeral services, Fri., 2 p. m., 1679 Church st., Frankford. Int. private. Remains may be viewed Thurs. eve.

HOLLOWBUSH.—At Colorado Springs, Col., Feb. 9, ADELAIDE, daughter of Frank G. and late Virginia H. Hollowbush. Services Sat., 2:30 p. m., Oliver H. Bair Bldg., 1820 Chestnut st., Phila. Int. private.

HOOVER.—Feb. 13, TRUMAN J. HOOVER, aged 77. Relatives and friends, Post No. 77, G. A. R., invited to funeral services, Sat., 2:30 p. m., 440 W. Norris st. Int. private, Hillside Cem. Auto funeral.

HURN.—Feb. 12, MARIA HURN. Relatives and friends invited to funeral, Fri., 8:30 a. m., 1140 Nevada st. Solemn requiem mass Lady of Mercy Church 10 a. m. Int. Old Cathedral Cem. Auto funeral.

INLANDER.—Feb. 12, WALTER L. SERRE INLANDER, son of I. J. and late Ethel Inlander. Relatives and friends invited to funeral, Fri., 8 p. m., residence of Walter L. La Serre, 1733 Monument ave. Int. private.

JACKSON.—Feb. 11, FLORENCE MAY, wife of Albert R. Jackson and daughter of Edward and Rebecca Cantwell, aged 19. Relatives and friends invited to funeral services, Fri., 2 p. m., 6021 Hazel ave. Int. Fernwood Cem. Remains may be viewed Thurs., 8 to 9 p. m.

KLEBE.—Suddenly, Feb. 10, KATHERINE (nee Klumpp), widow of Charles Klebe, aged 70. Relatives and friends invited to funeral, Thurs., 2 p. m., 1105 Nevada st. Int. Glenwood Cem. Remains may be viewed Wed., 7 to 9 p. m. Auto funeral.

KLEPPINGER.—Feb. 12, ESTELLA KLEPPINGER. Relatives and friends, employes of Wanamaker's Tea Room, invited to funeral services, Fri., 1:30 p. m., 1131 W. Cumberland st. Int. private. Remains may be viewed Thurs., 8 to 10 p. m.

KNIGHT.—Feb. 13, ANNA C. KNIGHT, wife of C. Taylor Knight, aged 81. Relatives and friends invited to funeral, Sat., 1:30 p. m., Bristol township, Bucks County, Pa. Conveyance will meet trolley at Midway 1 p. m. Int. Friends' Burying Ground, Middletown township.

KNOX.—Suddenly, Feb. 12, ELIZABETH, wife of John Knox. Relatives and friends invited to funeral services, Sat., 2 p. m., 1250 S. 31st st. Int. Mt. Moriah Cem. Remains may be viewed Fri., 8 to 10 p. m.

KUKER.—Feb. 11, FREDERICK, husband of Emma Kuker, 6224 Race st., aged 46. Relatives and friends invited to service, Thurs., 2 p. m., Oliver H. Bair Bldg., 1820 Chestnut st. Int. private, Northwood Cem. Friends may call Wed., 7 to 10 p. m.

LARE.—Feb. 9, ELIZABETH JANE, widow of Samuel Lare, formerly of 1342 Passyunk ave. Relatives and friends invited to funeral, Thurs., 2 p. m., residence of daughter, Mrs. Elizabeth A. Dickson, 905 Moore st. Int. Lafayette Cem.

LAUBENGEYER.—Feb. 12, EDWARD, husband of Sadie Laubengeyer (nee O'Kane). Relatives and friends, Barrett Chemical Co., Order of Owls, No. 1122, invited to funeral, Sat., 8:30 a. m., 4411 Salem st. Solemn requiem mass St. Joachim's Church 10 a. m. Int. Holy Cross Cem. Auto funeral.

LAWSON.—Feb. 12, MARY J., widow of William Lawson, Sr. (nee Agnew), aged 70. Relatives and friends invited to funeral services, Sat., 3 p. m., 1119 E. Berks st. Int. Palmer Cem. Remains may be viewed Fri., after 8 p. m.

LEVERGOOD.—Feb. 13, JOHN HENRY, husband of Gertrude Levergood, aged 70. Relatives and friends invited to funeral services, Sat., 2 p. m., son's residence, Walter Levergood, 1139 Chestnut st., Darby, Pa. Friends may call Fri., after 7 p. m. Int. Mt. Zion Cem.

LEWIS.—Feb. 13, Delmont ave., Beechwood Park, Del. Co., Pa., VICTORIA E., wife of Isaac T. Lewis. Further notice of funeral given.

LEWITZKY.—Feb. 13, SIMON LEWITZKY. Funeral Thurs., 2:30 p. m., from 1337 E. Moyamensing ave.

LOOS.—Feb. 13, JOHN LOOS, aged 81. Funeral 555 Jamestown ave., Roxborough. Due notice of funeral given.

MAGEE.—Feb. 11, ROSE MAGEE, wife of Robert Magee, aged 45. Relatives and friends, members of the Alpha Baptist Church, invited to funeral services, Fri., 2 p. m., 154 W. Huntingdon st. Int. private, North Cedar Hill Cem. Remains may be viewed Thurs. eve.

MAKEM.—Feb. 12, FRANCIS J., son of late Thomas and Catherine Makem. Relatives and friends, Sodality of the B. V. M. and Holy Name Society of St. John the Baptist Church; Marquette Council, No. 289, K. of C., and Division No. 5, A. O. H., and Oak's Club, invited to funeral, Sat., 8:30 a. m., 4235 Main st., Manayunk. Solemn high requiem mass St. John the Baptist Church 10 a. m. Int. St. John's Cem.

MALIN.—Feb. 12, MARY ELEANOR, wife of Albion D. Malin and daughter of late William H. and Martha Smith (nee Aastaill), aged 48. Relatives and friends invited to funeral, Sat., 2 p. m., 1919 S. Mole st. Int. Mt. Moriah Cem. Friends may call Fri. eve. Auto service.

MARTIN.—Feb. 11, THOMAS J., husband of Kate Martin (nee Henwood). Relatives and friends, employes of Adams Express Co., invited to funeral services, Fri., 2 p. m., 1437 Tasker st. Int. private. Friends may call Thurs., from 7 to 9 p. m.

MATHEWS.—Feb. 12, AGNES E., wife of Walter Mathews, aged 45. Relatives and friends invited to funeral, Fri., 12 m., 65 E. Armat st., Germantown. Services Mt. Zion Baptist Church, W. Rittenhouse st., 1 p. m. Int. Merion Cem.

McCABE.—Feb. 12, PATRICK, son of Rose and the late Bernard McCabe, of County Leitrim, Ireland. Relatives and friends, Knights of St. John's Commandery, No. 55, L. O. O. M. Lodge No. 51, Div. 54, A. O. H., invited to funeral, Sat., 8:30 a. m., residence of cousin, Patrick McCabe, 2338 Mountain st. (23d and Morris sts.). Solemn high mass of requiem St. Edmond's Church 10 a. m. Int. Holy Cross Cem. Auto funeral.

McCAULEY.—Feb. 13, CATHERINE McCAULEY (nee Hilferty), widow of Robert McCauley. Relatives and friends, B. V. M. Sodality of St. Ann's Church, invited to funeral, Sat., 7:30 a. m., 2645 Tulip st. Solemn requiem mass St. Ann's Church 9 a. m. Int. St. Ann's Cem.

McCOACH.—Feb. 12, WILLIAM, husband of Margaret J. McCoach (nee Mahon). Relatives and friends, members of Emmanuel R. E. Church and Winnemucka Tribe, I. O. R. M., invited to funeral services, Sat., 1:30 p. m., residence of son-in-law, John McGill, Jr., 1918 E. Tioga st. Int. private, Greenmount Cem. Remains may be viewed Fri., 8 to 10 p. m.

McDERMOTT.—Feb. 11, MARY McDERMOTT, widow of Francis McDermott and daughter of late James and Mary Byrne. Relatives and friends invited to funeral, Fri., 8:30 a. m., 2654 S. Hutchinson st. (19th and Oregon ave.). High mass of requiem Epiphany Church 10 a. m. Int. Holy Cross Cem.

McHUGH.—Feb. 11, PATRICK, husband of late Grace McHugh (nee Dougherty), of Ballanamore, County Cavan, Ireland. Relatives and friends invited to funeral, Sat., 8:30 a. m., 2550 Richmond st. (18th Ward). Solemn requiem mass St. Ann's Church 10 a. m. Int. St. Ann's Cem. New York papers please copy.

McILMOYLE.—Feb. 11, LIZZIE McILMOYLE, aged 69. Relatives and friends invited to funeral services, Fri., 2 p. m., residence of Mrs. Robert Bryant, 1332 S. 22d st. Int. private.

McINTYRE.—Feb. 11, HARRIETT, widow of B. Franklin McIntyre, aged 81. Relatives and friends invited to funeral services, Fri., 2 p. m., in the Fox Chase Presbyterian Church. Friends may call Thurs. eve., 7936 Oxford ave., Fox Chase, Phila. Int. Cheltenham M. E. Church grounds.

McPARTLAND.—Feb. 11, WALTER F., son of James and Bridget McPartland (nee Flannigan), aged 26. Relatives and friends invited to funeral, Sat., 8:30 a. m., 2726 W. York st. High requiem mass Most Precious Blood Church 10 a. m. Int. Holy Cross Cem.

MICHAEL.—Feb. 12, ALBERT MICHAEL. Relatives and friends, Chicopee Tribe, No. 176, I. O. R. M., invited to funeral services, Thurs., 2:30 p. m., residence of sister, Mrs. William Schwartz, 1319 E. Oxford st. Int. Adath Jeshurun Cem.

MILLER.—Feb. 13, JAMES G. MILLER, husband of Anna Miller, aged 67. Relatives and friends, Stove Molders' Union, No. 3, and James G. Blaine Council, No. 766, O. I. A., invited to funeral, Sat., 2 p. m., residence of son-in-law, George Bohne, 2426 N. Front st. Int. Greenmount Cem.

MITCHELL.—On Feb. 11, 1918, ADELIA S. MITCHELL, widow of late James S. Mitchell, aged 79 years. Relatives and friends invited to funeral services on Fri., 1:30 p. m., at late residence, 210 Reed st. Int. private, Fernwood Cem. Remains may be viewed Thurs. eve. Auto service.

MITCHELL.—Feb. 13, MARGARET MARY, daughter of John M. and Elizabeth C. Mitchell and granddaughter of Jeremiah and Margaret Davern, aged 10. Relatives and friends invited to funeral, Sat., 7:30 a. m., parents' residence, 2110 Pine st. High mass of requiem St. Patrick's Church 9 a. m. Int. Cathedral Cem.

MORRIS.—Feb. 13, at Lexington, Pa., OLIVER G. MORRIS, aged 81. Funeral services Line Lexington, Sat., 2:30 p. m. Int. Lower Baptist Cem., Hilltown. Conveyances will meet train leaving Reading Terminal 1:02 p. m. for Colmar station.

MORSELL.—Feb. 13, Rev. WILLIAM F. C. MORSELL. Due notice of funeral will be given.

MOSES.—Feb. 12, GOLDINA, wife of Leo Moses, aged 50. Relatives and friends, Penna. Lodge, No. 78, I. O. B. A., invited to funeral services, Fri., 2 p. m., residence of sister, Mrs. Esther Sternberg, 707 Poplar st. Int. Mt. Sinai Cem. Remains may be viewed Thurs., 8 to 10 p. m.

MULHERN.—Feb. 9, in New York city, EDWARD F., son of the late Cornelius and Mary Mulhern (nee Brennan). Relatives and friends invited to funeral, Fri., 9 a. m., from J. J. White Bros.' office, 2310 Fitzwater st. High mass of requiem at St. Anthony's Church, 10:30 a. m. Int. Holy Cross Cem.

MURPHY.—Feb. 12, JAMES J., husband of Jennie A. Murphy and son of late Philip and Bridget Murphy. Relatives and friends, Holy Name Society, B. V. M. Sodality, Altar Society and T. A. B. Society of St. Columba's Church and employes of Pittsburgh Plate Glass Co., invited to funeral, Fri., 8:30 a. m., 2829 N. Taylor st. Solemn requiem mass St. Columba's Church 10 a. m. Int. Holy Sepulchre Cem. Auto service.

MYERS.—Feb. 11, ANNA, wife of George W. Myers and daughter of Magdalena and late August Rothermel. Relatives and friends, Women of the Holy Family and Sacred Heart of St. Boniface's Church and Cohocksink Circle, No. 527, F. of A., invited to funeral, Sat., 8:30 a. m., 2201 N. Mutter st. Requiem mass St. Boniface's Church 10 a. m. Int. New Cathedral Cem. Remains may be viewed Fri. eve.

NEAL.—Suddenly, Feb. 12, MARGARET T. NEAL (nee Fortley), widow of Frederick Neal. Relatives and friends invited to funeral, Sat., 8:30 a. m., residence of sister, Mrs. Bessie Anderson, 3226 Potter st. (H st. and Allegheny ave.). High mass Church of the Ascension 10 a. m. Int. St. Mary's Cem., Gloucester, N. J. Auto funeral.

NELSON.—Feb. 5, Ft. Sam Houston, Tex., ROBERT, husband of Margaret Nelson (nee Rowles), aged 26. Relatives and friends invited to funeral services, Thurs., 2 p. m., residence of father-in-law, Charles Rowles, 1835 N. Mutter st. Int. North Cedar Hill Cem. Remains may be viewed Wed., 8 to 10 p. m. Auto funeral.

O'DEA.—Feb. 12, MARGARET (nee Sweeney), widow of Michael O'Dea, formerly of 2820 N. 5th st., aged 85. Relatives and friends invited to funeral, Sat., 8:30 a. m., 1344 Colwyn st. (near Broad and Lycoming). Solemn requiem mass at St. Stephen's Church. Int. Holy Sepulchre Cem. Auto funeral.

OGDEN.—Suddenly, Feb. 12, MILTON N. OGDEN. Services Fri., 2 p. m., 5716 Windsor ave. Int. private.

ORR.—Feb. 12, EDITH B., wife of Eli Reese Orr, aged 37. Relatives and friends invited to funeral, Fri., 2 p. m., 430 E. Franklin st., Media, Pa. Int. Arlington Cem.

PABST.—Feb. 11, GEORGE, husband of Edith Pabst (nee Kenyon), aged 45. Relatives and friends, Frankford Lodge, No. 292, F. and A. M.; Siloam Chapter, No. 226; Phila. Consistory; Lu Lu Temple, Mystic Shrine; Hand-in-Hand Lodge, No. 63, I. O. O. F., and all other societies of which he was a member, invited to funeral, Sat., 2 p. m., 1133 Foulkrod st., Frankford. Int. East Cedar Hill Cem.

PAINTER.—Feb. 13, REBECCA PAINTER. Relatives and friends invited to funeral services, Sat., 10 a. m., residence of son-in-law, R. T. Keller, 1816 W. Mascher st. Int. private. Friends may call Fri. eve.

PERRY.—At Camden, N. J., Feb. 13, ANTHONY K. PERRY, eldest son of late Joseph E. and Isabella Perry, formerly of Trenton, N. J. Relatives and friends invited to funeral services, Sun., 1 p. m., 426 N. 3d st., Camden, N. J. Int. private, Monument Cem., Beverly, N. J.

PETERSON.—Suddenly, Feb. 13, WILLIAM H., husband of Nelda Peterson (nee Stevens) and son of Mary E. Peterson. Relatives and friends, also Meridian Sun Lodge, No. 158, F. and A. M.; Oriental Chapter, No. 183, R. A. C.; Kadosh Commandery, No. 29, K. T.; Lu Lu Temple, A. A. O. N. M. S.; Phila. Lodge, No. 2, B. P. O. E.; American Society Heating and Ventilating Engineers and the Stove Salesmen's Assn. of Penna., invited to funeral, Sat., 2 p. m., 5806 Cedarhurst st. (58th and Baltimore ave.). Int. private. Friends may call Fri., 7 to 9 p. m.

PRATT.—Feb. 11, CLARA E., daughter of late Edmund and Elizabeth Pratt, aged 65. Relatives and friends invited to funeral services, Thurs., 2:30 p. m., at 4838 Tacony st., Frankford. Int. private, Cedar Hill Cem.

PUGH.—Feb. 11, CATHARINE WHITE, daughter of Lucy W. and late Job T. Pugh, aged 23. Relatives and friends invited to funeral services, Fri., 3 p. m., residence of mother, Walnut lane, Swarthmore, Del. Co., Pa. Int. private. Conveyances will meet the 2:20 p. m. train from Broad St. Station.

PURCELL.—Feb. 14, MICHAEL, husband of late Margaret A. Slattery, formerly of Pottsville. Relatives and friends invited to funeral, Mon., 8 a. m., 4322 Lancaster ave. Solemn requiem mass at Church of Our Mother of Sorrows, 9 a. m. Int. Holy Cross Cem. Auto service.

QUINN.—Feb. 12, CHARLES J., husband of Margaret H. Quinn, late of 2217 Cherry st. Relatives and friends, Cathedral League of the Sacred Heart, Holy Name and T. A. B. Societies, invited to funeral, Fri., 8:30 a. m., 1700 Race st. High mass Cathedral 10 a. m. Int. Holy Cross Cem. Auto funeral.

RAHN.—Suddenly, Feb. 9, in Brooklyn, N. Y., FREDERICK WM. RAHN, husband of Johanna Rahn (nee Tautenbahn). Relatives and friends invited to funeral services, Fri., 11 a. m., 309 LeCato st., Audubon, N. J. Remains may be viewed Thurs. eve. Int. private.

REDMOND.—Feb. 10, JAMES C., husband of Margaret Redmond (nee Hassett) and son of late John and Johanna Redmond. Relatives and friends, Fifth Ward Republican League and Bureau of Health and Division of Housing and Sanitation, invited to funeral, Fri., 8 a. m., 512 S. Front st. Solemn requiem mass St. Joseph Church 9:30 a. m. Int. Holy Cross Cem.

RICH.—Feb. 11, ROBERT G., husband of Kate Rich (nee Peters), aged 58. Relatives and friends, members of Siloam M. E. Church and all societies of which he was a member, invited to funeral services, Fri., 2 p. m., 863 E. Thompson st. Int. private, Cedar Hill Cem. Remains may be viewed Thurs., after 8 p. m.

RICHARDS.—Feb. 12, WINFIELD, husband of Mary Richards (nee Stewart) and son of Mary and late Samuel Richards. Relatives and friends, Letter Carriers and employes of Bridesburg Postoffice, invited to attend funeral, Fri., 2 p. m., 5342 Tacony st. Int. Oakland Cem. Remains may be viewed Thurs., 8 to 10 p. m.

RUE.—Feb. 11, MARTHA L., wife of Henry W. Rue and daughter of late John and Elizabeth Wagner. Relatives and friends invited to attend funeral services, Fri., 2 p. m., 2544 N. 16th st. Int. private, All Saints' Burial Grounds, Torresdale, Pa.

SCHAFFER.—Feb. 11, JOSEPHINE R., wife of Isaac R. Schaffer. Relatives and friends invited to funeral, Fri., 2 p. m., 2732 N. Warnock st. Int. Hillside Cem., via funeral car. Friends may call Thur.

SCHREIBEIS.—Feb. 13, FRANK S., husband of Elizabeth R. Schreibeis (nee Conway). Relatives and friends, League of Sacred Heart and Holy Name Society of St. Stephen's Church; Archbishop Wood Council, No. 112, C. B. L.; officers and directors of 5 Per Cent Building and Loan Assn., and Central North Phila. Business Men's Assn., invited to funeral, Mon., 8:30 a. m., 3652 York rd. Solemn high mass of requiem St. Stephen's Church 10 a. m. Int. Holy Sepulchre Cem. Auto funeral.

SCULL.—Feb. 12, FRANCIS, son of Charles R. and Sarah J. Scull (nee Powderly), aged 1 year 8 months. Relatives and friends invited to funeral, Thurs., 1:30 p. m., parents' residence, 616 S. Taney st. (26th and South sts.). Int. Holy Cross Cem.

SEATON.—Jan. 30, Dr. WALTER SEATON, late of 212 N. 17th st. Funeral private Thurs., 1 p. m. Int. Kingsessing Cem., 69th st. and Woodland ave.

SEWALL.—Feb. 13, ARTHUR RUSSELL, son of Arthur W. and late Emily P. Sewall, aged 27. Funeral services at 312 Bowen ave., Mt. Airy, Fri., 11 a. m. Int. Portland, Me. Omit flowers. Portland papers copy.

SEYMOUR.—Feb. 13, ANNIE H., widow of the Rev. Dr. R. G. Seymour, aged 76. Relatives and friends invited to services, Sat., 2:45 p. m., 107 Woodside ave., Narberth, Pa. Int. private.

SHARP.—Suddenly, Feb. 10, MARIA C., widow of Joseph L. Sharp. Relatives and friends invited to funeral services, Thurs., 2 p. m., 502 Clifton ave., Collingdale, Pa. Int. private. Friends may call Wed., 8 to 10 p. m. Friends may take trolley at 69th st. station.

SMITH.—Suddenly, Feb. 11, ADAM M., husband of Sarah E. and son of late Jacob L. and Hannah L. Smith, aged 66. Relatives and friends invited to funeral, Thurs., 2 p. m., Bryn Mawr and Bala ave., Bala, Pa. Int. St. Paul's Lutheran Cem., Ardmore, Pa.

SMITH.—Suddenly, Feb. 12, CATHERINE SMITH, daughter of late James and Ann Smith. Relatives and friends invited to funeral, Sat., 7:30 a. m., 2449 Waterloo st. Solemn high mass Visitation Church 9 a. m. Int. New Cathedral Cem.

SOFTLY.—Feb. 13, EDWIN, son of George and late Margaret Softly, aged 29. Relatives and friends invited to funeral services, Sat., 2 p. m., residence of father, 2006 Coral st. Int. private, Oakland Cem. Friends may call Fri. eve.

SPECK.—Suddenly, Feb. 10, at Camp Hancock, Augusta, Ga., GERALD F., son of James G. and Amelia B. Speck, member of Co. E, 103d Regt., Engineers, aged 19. Relatives and friends invited to funeral, Fri., 9 a. m., 218 E. Gorgas st., Mt. Airy. Solemn requiem mass Holy Cross Church, Mt. Airy ave., 10 a. m. Int. Holy Sepulchre Cem.

STALEY.—Feb. 10, ANNIE, daughter of late Greenburg and Margaret Rose. Relatives and friends invited to attend funeral services, Thurs., 2 p. m., son's residence, Albert W. Staley, 3924 Summer st. (near 39th and Vine sts.). Int. private.

STEINMETZ.—Suddenly, Feb. 11, MARY P., widow of George W. Steinmetz, aged 61. Relatives and friends invited to funeral services, Thurs., 2 p. m., parlors of G. Albert Hillpot, 2018 N. 5th st. Int. private.

STEMPFLE.—Feb. 12, CHARLES, husband of Mary Stempfle, aged 62. Relatives and friends, employes of Smith-Furbush Machine Co., invited to funeral, Sat., 1 p. m., 2723 C st. Int. Northwood Cem. Remains may be viewed Fri., 8 to 10 p. m. Auto funeral.

STINSON.—Feb. 12, DAVID, husband of late Eliza L. Stinson. Relatives and friends invited to funeral services, Sat., 2 p. m., 2356 E. Norris st. Int. private, North Cedar Hill Cem.

STRING.—Feb. 12, the Rev. BENJAMIN T. STRING, aged 82. Relatives and friends, members of Phila. Conference of M. E. Church, invited to funeral services in Twenty-ninth St. M. E. Church, 25th and York, Fri., 1:30 p. m. Int. Mt. Moriah Cem. Omit flowers. Friends may call 2436 N. 30th st., Fri., 11 a. m. to 1 p. m.

STRODE.—Feb. 13, HARRY E., son of late Jacob C. and Margaret J. Strode. Relatives and friends, St. John's Lodge, No. 115, F. and A. M., and Washington Camp, No. 546, P. O. S. of A., invited to services, Sat., 3 p. m., Oliver H. Bair Bldg., 1820 Chestnut st. Int. Mt. Moriah Cem. Friends may call Fri. eve.

SUNDHEIM.—Feb. 12, JOSEPH H., son of Joseph H. and Blanche L. Sundheim, aged 6. Relatives and friends invited to funeral, Thurs., 1:30 p. m., residence of parents, 306 Earlham terrace, Germantown. Int. Mt. Sinai Cem. Kindly omit flowers.

THOMAN.—Feb. 11, LIDDIE H., wife of G. Wesley Thoman and daughter of Thomas Y. and Malinda Wright. Relatives and friends invited to funeral, Sat., 2 p. m., residence of husband, 6162 Ridge ave., Roxborough. Int. Leverington Cem. Friends may call Fri. eve.

TINDALL.—Feb. 11, KATHERINE V. TINDALL. Relatives and friends invited to funeral, Fri., 8 a. m., 2322 Fitzwater st. High mass of requiem St. Anthony's Church 9:30 a. m. Int. private, Holy Cross Cem.

TIESENTHALER.—Feb. 13, FRANCIS J., husband of Elizabeth Tiesenthaler (nee Lucas) and son of Frank and Alice Tiesenthaler. Relatives and friends, all organizations of which he was a member, invited to funeral, Sat., 8:30 a. m., father's residence, 5040 Market st., W. P. Solemn requiem mass Church of Our Lady of Victory 10 a. m. Int. Cathedral Cem.

TITUS.—At Wildwood, N. J., Feb. 11, JOSEPHINE, widow of Dr. A. H. Titus, of Phila. Friends may view remains, 143 W. Leaming ave., Wildwood, Thurs., 7 to 9 p. m. Mass St. Ann's R. C. Church, Fri., 7:45 a. m. Int. Harleigh Cem., on arrival of Wildwood train, about 1:30 p. m.

TOBIN.—Feb. 12, ROBERT, husband of Kate Tobin and son of late John and Mary Tobin. Relatives and friends invited to funeral, Sat., 8 a. m., son-in-law's residence, John Newell, 842 E. Thompson st. High mass Church of the Holy Name 10 a. m. Int. Old Cathedral Cem.

TOKARSKI.—Feb. 13, THERESA P. TOKARSKI (nee Nowacki), widow of Joseph Tokarski, aged 56. Relatives and friends invited to funeral, Mon., 8 a. m., 1033 Kaighn ave., Camden, N. J. Requiem high mass St. Joseph's Church 9 a. m. Int. Calvary Cem. Friends may call Sun. eve.

TRAUTWEIN.—At Langhorne, Pa., Feb. 11, CAROLINE, widow of Frederick A. Trautwein, aged 71. Relatives and friends invited to funeral services, Thurs., 2 p. m., residence of son-in-law, Joseph R. K. Delany, 2934 Girard ave. Int. private, Westminster Cem.

TURNER.—Suddenly, in Chicago, Ill., Feb. 13, HARRY TURNER, 2253 N. 16th st., Phila. Notice of funeral later.

UNRUH.—Feb. 11, SARAH E., wife of late George N. Unruh. Relatives and friends invited to funeral services, 1520 N. 20th st., Thurs., 2 p. m. Int. private. Remains may be viewed Wed., after 8 p. m.

VOWINCKEL.—Feb. 12, at New Haven, Conn., CHARLES VOWINCKEL. Funeral Fri., 2:30 p. m., at the Presbyterian Church, Hollidaysburg, Pa.

WAGNER.—Feb. 12, JOHN LEWIS, son of Mrs. Edward Wharton and late Frederick T. Wagner, aged 25. Relatives and friends invited to funeral, Mon., 8 a. m., parents' residence, 894 N. Lex st. Solemn requiem mass Our Mother of Sorrows' Church 10 a. m. Int. St. Denis's Cem.

WALN.—Suddenly, Second Month 10th, MARY RIDGWAY, daughter of late John R. and Martha A. Waln. Relatives and friends invited to funeral, Seventh-day, 16th inst., 1 p. m., 1730 Mt. Vernon st. Int. private. Omit flowers.

WALTON.—Feb. 12, MARY F., widow of Charles M. Walton, aged 61. Relatives and friends invited to funeral, Fri., 2 p. m., 530 Mohawk ave., Norwood, Pa. Int. Fernwood Cem. Remains may be viewed Thurs., 7 to 9 p. m.

WEAKLEY.—Feb. 12, SUSAN A., wife of William C. Weakley, aged 56. Relatives and friends invited to funeral services, Sat., 1 p. m., 140 N. Lindenwood st. Int. Hillside Cem. Remains may be viewed Fri., 8 to 10 p. m.

WELCH.—Feb. 12, JANE LESCURE, daughter of William H. and Anna R. Welch, aged 2. Relatives and friends invited to funeral services, Fri., 10 a. m., parents' residence, 3830 N. 13th st. Int. private, Northwood Cem. Friends may call Thurs. eve.

WHITELEY.—Feb. 13, WILLIAM WHITELEY, aged 77. Relatives and friends, T. M. K. Lee Post, No. 5, G. A. R.; employes of Camden Postoffice, invited to funeral services, Sat., 2 p. m., 114 Linden st., Camden, N. J. Int. private. Friends may call Fri., 7 to 9 p. m.

WILLIAMS.—Feb. 13, Dr. ALFRED WILLIAMS, aged 91. Residence, 2619 Columbia ave. Due notice of funeral will be given.

WILLIAMS.—Feb. 11, EMMA WILLIAMS, aged 42, wife of John D. Williams. Relatives and friends, Walters' Union, No. 279, invited to funeral, Fri., 2 p. m., residence of brother, Walter Schmied, 541 N. Randolph st. Int. N. Cedar Hill Cem.

WINKLER.—Feb. 13, CHARLES J., son of Charles J. and Alice Winkler (nee Meechan), aged 20. Relatives and friends invited to funeral, Sat., 8:30 a. m., residence of parents, 13 S. Redfield st., W. Phila. High mass of requiem Church of Our Lady of the Rosary 10 a. m. Int. Holy Cross Cem. Auto service.

WOOD.—Feb. 11, JOHN, husband of Helen Wood (nee Jackson), aged 54. Relatives and friends, Fox Chase Court, No. 154, F. of A., invited to funeral, Thurs., 2 p. m., 2019 Elberon ave., Fox Chase. Int. Lawnview Cem. Friends may call Wed. eve.

YARNALL.—Feb. 12, ALBIN P., son of late Amos and Euphemia Dean Yarnall. Relatives and friends invited to funeral services, Fri., 11 a. m., Ashbourne Presbyterian Church, Ashbourne, Pa. Int. private.

ZEPKE.—Feb. 12, AUGUST, husband of Louise Zepke, aged 60. Relatives and friends, employes of J. G. Brill Co., invited to services, Fri., 2 p. m., 6334 Paschall ave. Int. Mt. Moriah Cem. Friends may call Thurs. eve.

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