

FRONT, EVEN THOUGH COMMONLY KNOWN AS "BLUFF," A STRONG ASSET IN LIFE'S BATTLES

THERE ARE TWO KINDS OF BLUFF; ONE MAKES THE WORLD GO ROUND

School Teacher Drills Class in Military Training by the "Do-or-Die" Method—She Got Away With It!

MORE things are worked by bluff than this world dreams of. There is, of course, bluffing and bluffing. What do you think of this kind? It came to me from a teacher in a public school in one of our large cities.

"The principal in the school where I teach," she said, "came to me one morning and told me it would be my duty to take some classes the next day and start them out on a course in military training. Well, imagine me, a woman with no military experience, trying to teach a lot of boys and girls how to go through soldier gymnastics."

"I thought for a minute and then told the principal I simply could not do it. She said 'You must.'"

"AT HOME that night I nearly turned my brain inside out trying to see my way out of or through or something. That next morning the first instruction was to take place."

"I got up that morning prepared to give up in despair. And then it just happened as it was to happen. My eyes chanced to fall on the illustrated cover of a magazine. It was the picture of a Boy Scout."

"Miracle of miracles, it was my way out! I rushed to school with daring beating high. I called my first class down to the large recess yard and asked if there was a Boy Scout among them. Well, there were four of them, and from that four in the class I asked them to choose a captain and two aides. Then I turned the class over to the captain and told him to put his students through a call class course in military drills."

"The did. And I watched. It was great and the boy handled the situation entirely, although I never let the class know that I knew nothing about these military parade rules. When the next class came down for its work I went through the same process, but with the addition that I was now able to give some slight commands of my own from what I had learned."

"Well, today I have a number of perfectly drilled classes. I bluffed the students, but taught myself. Bluffing is a good thing sometimes if you can get away with it!"

SOME persons draw a big general line against the art of bluffing. But they can't know that there are two kinds. Intelligently directed bluffing takes you over an emergency until you get your bearings. The other sort—everybody knows about it—is just "not air." Many of the biggest enterprises in life have been founded on intelligently directed bluffing.

It is the "do or die" spirit that makes you say "Yes, I can do it," when you know you will have to spend six hours at the public library in order to find out how to do it. But the earnest bluffer GOES to the public library. More power to her!

Bluff is a big, grave game if you're honest. Another name for it is sending out an S. O. S. for every resource the Lord ever invented. The world would be about 1000 miles behind itself if half of our fellow citizens hadn't indulged in bluffing.

"CAILLAUX MUST BE SHOT!" CRIES "DIVINE SARAH" WHEN NAME OF ALLEGED TRAITOR IS MENTIONED



LYSANNE, THE YOUTHFUL GRANDDAUGHTER OF A YOUTHFUL GRANDMOTHER.

Bernhardt Gives Up Role of Perennial Youth for That of Grandmother

IT IS customary at the very onset of an interview with Madame Sarah Bernhardt to tell her incomparably young "Divine One" in Raptures...

But Madame is in Philadelphia—committed once more by the press agent to a "far-away" in a different role this year. To those who go to see her, handed between a pair of vaudeville songbirds and a comic skit, no inkling is given of this role which Madame is playing with large exponents behind the rose-silk curtain of her apartment at the Bellevue.

Bernhardt has dared to come as a grandmother. Moreover, as a secular evidence of her bravery there is Lysanne, the little French granddaughter, child of the husband Madame, who looks to be playing with large exponents behind the rose-silk curtain of her apartment at the Bellevue.

Madame is young of course—in interview (and even that)—because art is perennially young. But this time, the ravages of the trying illness suffered last summer are not altogether obliterated. Perhaps, too, it is because of what France has suffered, that a few...

There was Madame's retinue, the secretary and the companion, having been democratically along with the celebrity. Generally Madame wished Lysanne to be interviewed and to give her photograph, but Bernhardt would not be Bernhardt if she could be in a room with others and not dominate them all.

"Will France hold out if America cannot get aid to her quick enough?" In rapid-fire French Bernhardt repeated the query. "Ach, but there is no question that she will; all who say differently only talk. It is not so that France is led white. We shall hold as we have always held. America must know that."

"But America must hurry," the blue eyes flashed their old fire. "It will not do to tarry too long. Why did you not make ships instead of talking about wooden ones or steel ones? You must get there, Bataux, Bataux!"

Madame's cry for ships was emphasized by a sharp setting down of her cup. "But your Mr. Wilson, it was admirable, extraordinary, his last speech," she continued. "It has put us into every one. We must have armament. It is true, but France must have Alsace-Lorraine; it cannot be otherwise."

"Justice," she whipped out sharply when the name of Caillaux was mentioned. "It has put us into every one. We must have armament. It is true, but France must have Alsace-Lorraine; it cannot be otherwise."

At the mention of internationalism Bernhardt exploded in a veritable torrent of words.

"I forgive a German," she quaked, "I shake a German's hand. France shall be the hand of Germany? Non, non, jamais. We can never forgive, never forget. The atrocities have been too much!"

It is perhaps of this venom that she holds for the ancient enemy of her country that Bernhardt by the sheer force of her feeling wins her vaudeville audience when without moving or rising as Marie, the wounded young actor, she recites the lines:

"These are our feet, O Lord, while time shall run. 'Pity, then, O God, they know what they have done.'"

Shortly Bernhardt, seventy-three and invincible, will fulfill engagements in Cuba, Mexico and North America. And then, when the war is over, she will go to France!



"CAILLAUX—HE MUST BE SHOT!"

Time, Nevertheless, Fails to Quench Vivacity of Her Gallic Soul

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HOW TO GUARD AGAINST COLDS

Advice on preventive medicine will be given by Doctor Kellogg in this column. It is a different rule this year. To those who go to see her, handed between a pair of vaudeville songbirds and a comic skit, no inkling is given of this role which Madame is playing with large exponents behind the rose-silk curtain of her apartment at the Bellevue.

By J. H. KELLOGG, M. D., LL. D. THERE are evidently two methods by which colds are developed. First, the bacteria which produce colds are to be found in the nasal passages at all times, existing there in an inactive state, without producing toxins. Whenever the local or general body resistance is lowered, these germs immediately begin to multiply. The mucous membrane of the nose becomes inflamed and the toxins which are produced are absorbed into the circulation. Second, virulent, active bacteria are conveyed from one who is suffering from an active cold.

Local diseased conditions of the nasal passages, such as old catarrhal inflammations, hypertrophied turbinates, deflected septum, diseased adenoids, tonsil and sinuses make for colds. A general weakened state, particularly that produced by an accumulation of poisons in the blood, which may be due to excessive production of toxins by overwork, producing fatigue, or by absorption of poisons through the bowels due to constipation, or the accumulation of poisons in the blood due to poor elimination of the skin and kidneys, also predispose one to contract colds.

We should also mention certain exposures as wet feet or clothing, chilling drafts of air striking the back, which reflexly produce congestion in the mucous membrane of the nose, and also the production of those parts to the growing bacteria; local irritations, such as dust and noxious gases, which render the mucous membrane susceptible; the dry hot air of our closed houses.

Under normal conditions the mucous membrane of the respiratory tract offers sufficient resistance to an invasion of the germs and the reflex properties to prevent any activity of those germs present.

One may be able to keep down any development of the germs always found in his respiratory passages, but he must resist the active strain introduced from one suffering from a cold.

Thus it is evident that every one that has a cold is a focus of infection and should keep away from others as much as possible.

Germs are carried from one patient to another through the air for short distances only. They are transferred by coughing, use of public drinking cups, public towels and kissing.

Any person suffering from a cold should be avoided and he should remain away from all public gatherings and places where people are congregated. He should avoid sneezing without protecting the face with a handkerchief.

Remember that the reflex contact develop when your resistance is high. Therefore, keep it high by the following rules: Sleep in cold, fresh air. "Take morning" cold baths. Exercise in the open every day. The best way to resist the cold of winter is to stay out in it. Keep air in rooms moist. Eat regularly of nourishing diet. Drink freely of water and keep the bowels freely open. Keep the extremities warm and dry. Avoid overcooling when in the house. Avoid overheating or chilling the body as a whole or any part. Keep the mouth and nasal passages clean. Avoid contracting cold from others by keeping away from those who are infected. Beware of the sneezer, cougher or handkerchief user. Avoid crowded, unventilated buildings.

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or ears. Remember: "Where the sun does not enter, the doctor does not enter." One of the best means of checking an epidemic is to treat the cases early. If you should be so unfortunate as to contract cold it can be aborted if treated early, but if not it will run its course, and thus unnecessarily expose many persons.

When the symptoms come on, take a hot thorough-cleaning enema. Drink water, preferably hot, a glass every half hour until eight or ten have been taken. Take some form of other hot treatment, either a hot foot and leg bath with fomentations to the spine, or a hot immersion bath, after which wrap up in sheet and dry blanket and sweat from twenty to thirty minutes. Follow the sweat by an alcohol rub and cold mittens and socks. Continue until the next morning. The diet should be very light.

Increasing a Child's Height What will make a child grow taller? The child should exercise the legs particularly. As much time as possible should be spent in the open air. One of the best exercises is swimming, which combines excellent gymnastics with the arms and legs with the tonic effect of cold water.

Prickling Sensations What is the cause of chilly sensations running over top scalp and vertex of the head? A 21. Hot flashes, cold sensations, prickling, tingling, "electric" twitches and a great variety of other nervousness of sensations are experienced by certain classes of neurasthenics. While all these symptoms are sometimes experienced by those suffering from organic nervous diseases, their occurrence in neurasthenia has no other significance than a disturbed circulation of the nerve trunk.

DR. MARGARET RUPPERT'S Mi-RITA Beauty Specialties Co., Inc. 1154 Chestnut St., Suite 26-27, Phila. 22 years. Du. Walnut 1021.

For Washing Chiffons, Laces, Etc. You can feel perfectly safe in washing your daintiest fabrics with 20 MULE TEAM BORAX SOAP CHIPS because these chips contain nothing but the purest of soap and pure borax in the proportion of three parts soap to one part borax.

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20 Mule Team Borax Absolutely the best Borax for kitchen, laundry and bathroom. A true and labor saving. Always look for the picture of the 20 mule team on the package of both these products.

Sold by all good dealers

Our process outpaces all the original beauty and luster of the fabric.

Let Us Renew Your Velour or Bolivia Coat

Our process outpaces all the original beauty and luster of the fabric.

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Woman Takes Course in Forestry in College

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"Well, I have decided to take up forestry."

But that is exactly the profession which Miss Grace Jenkins, of La Grande, Ore., has chosen for herself, according to the December number of American Forestry, the new journal to take the complete forestry course at the University of the State of Washington. Other women have taken selected courses in the school, but Miss Jenkins is the first to specialize in a work which has been considered exclusively a man's calling.

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THE WOMAN'S EXCHANGE Letters and questions submitted to this page only and answers to them will be given below. It is understood that the editor of this page is not responsible for the contents of the WOMAN'S EXCHANGE. Evening Public Ledger, Philadelphia, Pa.

TODAY'S INQUIRIES 1. What method of rendering wool, advocated by the Department of Agriculture, produces a soft, useful fabric virtually free from any distinctive flavoring or odor? 2. How is it possible to make fruit cake that will keep moist? 3. What substitute for eggs can be used in cookies and doughnuts?

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ANSWERS TO YESTERDAY'S INQUIRIES 1. Cooking for too long a length of time makes sweaters tough. They are ready to serve when the edges begin to curl. 2. The downstairs of the house can be properly ventilated by opening the windows. In this way the warm air is permitted to escape and make room for the cold air which is bound to make its way in through the cracks downstairs.

Gingerbread was first made in England. It was Queen Elizabeth who thought of making use of the ginger root travelers brought into her country.

Oil Spot on Wallpaper Dear Madam—Can you please tell me how to remove machine oil from wallpaper? INCREDIBLE.

Benzine will remove grease from paper. Erase a block of French chalk well outside the ring of the spot so the oil will not spread as you are removing it. Then saturate a small pad of cotton wool with benzine and rub it quickly and lightly over the spot. Work from the outside in. Repeat this process if it does not disappear at the first treatment.

Fur and Woollens Dear Madam—I have woollens and furs that have become hard from being stored in a cedar trunk. Will you kindly inform me through the Evening Public Ledger if there are any articles on how to restore their original condition, and if so, what they are. M. W.

If the furs were wet and then dried near a radiator and put away it is almost a hopeless task to try to restore them. But if they have not been hard from being stored away a long time a further can soon put them in shape. I have never heard of any process of softening furs that could be used at home. The furriers put them through a regular series of processes that turn the trick.

Storing woollens in a cedar trunk would not make them hard. They must have been badly washed before they were put away. I am so sorry not to be able to extend more hope to you, but I am afraid the only thing that would be apt to make the woollens soft again would be to have them thoroughly washed. Wash them in lukewarm water. Do not rub soap on them, but use a suds made of pure white soap. Rinse in two or three waters of exactly the same temperature and wring until half dry. Then hang up to dry.

A Dream Comes True Dear Madam—The Editor of Women's Page: Dear Madam—Mrs. S. D. makes an appeal for an invalid's chair. I have one I would be glad to give her for her mother if she would send for it. (Mrs.) E. H. E.

Yesterday a letter was printed in this column in which Mrs. D. was referred to the Editor's office. A copy of this one was speedily forwarded to her, so that the invalid chair may be her mother's "for keeps."

Obstinate Furs Dear Madam—I have cleaned my fur according to directions you gave me through the Women's Page and they look very well except that a little of the material is in the back of the fur. Is there anything you could suggest to get this out?

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IN THE MOMENT'S MODES

All-Black Palm Beach Dinner Frock

This all-black dinner gown is one of the first of such models shown in the Palm Beach modes now bedecking the style shops. The jumper is of heavily ribbon-embroidered black net over black satin. The net skirt is draped over a black satin foundation. The lines of the costume suggest its suitability for the matron or woman of more than average proportions.

Costumes of the Allies Dear Madam—We are going to a musical ball and want to represent the Allies. Liberty, France, Italy and Belgium. Should we wear skirts or bloomers? How should we make and what color? Should we wear hair, what color? Should we wear high or low heeled shoes? The night on the Allies. They were short trousers. They were tunics over their shoulders. On the months were the flag of the country the nation of the type of people.

Any description I might print here of these symbolic costumes would be too brief to be clear. It will be far more satisfactory for you to go to the Public Library at Thirteenth and Locust streets and look up the following books, where I have found pictures of the sort of costumes you are looking for. The pictures are in colors and one look at them will be worth any amount of words from me. In the periodical room in the library you will find the figure of Britannia in the London Graphic of March 7, 1917, and a symbolic figure of France on the cover of Life, May 27, 1917. In the art room of the library on the third floor you will find a symbolic figure of Belgium on page 68 of the Blind Soldiers and Sailors' Gift Book, and you will find Italy in a book called "Fancy Dresses Described."

There is a poster of Liberty in the corridor. You will see that dresses are worn, not bloomers; that wigs are unnecessary, and you can wear either high or low heels. If these costumes are too elaborate, why not wear white cheesecloth draped with the flag of each country? The costumes you referred to seeing on the pier represented the country, not the type of people.

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The Fur and Millinery Shop, Inc. 1423 Walnut Street

Sale of Remaining Models

We are presenting an opportunity to purchase fur garments of absolutely the highest grade in material, design and workmanship at an average of one-third less than regular price

1 Natural Gray Fox Set, regularly priced... \$45.00—\$25.00  
1 Chinchilla Squirrel Set, regularly priced... \$125.00—\$80.00  
1 Hud. Seal and Gray Wolf Cape Muff, reg. priced... \$200.00—\$125.00  
1 Caracul with Dyed Raccoon Coat, reg. priced... \$250.00—\$200.00  
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Waists, \$4.00 Hats, \$5.00 Charge Accounts Opened. Individual Attention

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