

LOCAL TRADING—GOSSIP OF THE STREET—PHILADELPHIA MARKETS—GRAIN AND COTTON

OPTIMISM IN FINANCIAL WORLD REPLACES FEELING OF DEPRESSION

Several Causes for Upturn of Market Advanced by Banker—Gossip of the Street and Pertinent Comment

THE deep blue wave of extreme pessimism which enveloped the financial district on Monday gave way yesterday to a faint rose-colored wave of optimism which kept gradually increasing till the close of the market.

All manner of reasons for this welcome change were advanced. Some said that the financial holiday intervening had saved the situation, as it had given persons an opportunity calmly to consider matters and had opened their eyes to the extent of showing them that they were on the verge of being carried away on an unreasonable wave of hysteria.

A well-known banker in the downtown section, who is noted for broad views and for comprehensive grasp of financial conditions, said yesterday that in his opinion the reaction was caused by the following:

First. The increase in freight rates all along the line for the eastern railroads is virtually an assured fact—indeed, is assured, when an official of the Government having such authority as John Skelton Williams comes out and says they must have it.

Second. The agreement between the United States and Japan guaranteeing the open door for China, thus putting at rest all the attempts to create bad feeling between the two powerful nations and the effect which this great diplomatic step must create among the commercial leaders in Germany.

Third. The continuous peace talk coming from Germany. There is no occasion to analyze it now, the simple fact that it is emanating from Germany is enough.

Fourth. The low prices at which securities are selling offer a strong temptation to bona fide buyers.

Fifth. Good buying by persons with cash. As illustrating the last point, he remarked that one institution bought yesterday for cash high-class railroad stocks in 1000-share lots, and at least one block of 2000 shares of Reading.

This banker said he could make no predictions as to the future; there may be, he said, small reactions, just as a big wave on the seashore is usually followed by small reactionary waves, but the outlook was hopeful.

Morgan Through With Liquidation on British Account

There was a well-defined rumor on the Street yesterday that J. P. Morgan had told the governors of the Stock Exchange in New York that he was through at present with all liquidation on British account and that any future liquidation by his firm on that account would not be such as to have the slightest effect on the market.

There was also another equally defined rumor that a very prominent banker had written a vigorous protest to Judge Lovett against the city administration going ahead with the building of the subway, or the concourse from the City Hall to the Park on the ground that no labor or material should be diverted or employed in work not at present absolutely necessary, and also in view of the high cost of both labor and material, coupled with the necessity of conserving the nation's finances for war purposes by not permitting new financing except where absolutely necessary.

Steel Workers Big Buyers of Liberty Bonds

Speaking of the new channels into which the bulk of the nation's money is now being diverted, namely, the hands of skilled and unskilled laborers, the representative of the Mellon National Bank, of Pittsburgh, Pa., in this city, who has just returned from Pittsburgh, where he went to assist during the Liberty Loan campaign, tells of the thousands of workers in the steel mills there who came into the bank to subscribe for bonds, their hands burned and calloused with hard work, and who insisted in buying bonds outright—no installment plan for them.

They would pull out rolls of bills of \$500 or more, he said, and put it all in Liberty Bonds. Many of these men, he said, before the war created such industrial activity, were barely making enough to keep themselves and their families; now they are earning from \$40 to \$60 and more a week and the steel mills are glad to get them and pay them such wages. Some of these men, he said, came back a second time for bonds during the month he was in Pittsburgh.

The shortage of both skilled and unskilled labor in Pittsburgh at present is such that the mills cannot run full time.

Of the \$15,000,000 of subscriptions to the Liberty Bonds taken by the Mellon Bank alone, he says, about half that amount was subscribed by these hard-working men and other small subscribers. The Mellon Bank took in addition \$5,000,000 of Liberty Bonds on its own account, making a total subscription of \$20,000,000, and the same amount (\$20,000,000) was taken by the Union Trust Company, an affiliated concern.

In talking about the subscriptions received in the large manufacturing communities which are considered as being in what is called the Pittsburgh district, he gave as an instance the First National Bank of Homestead, which appealed to them for clerical assistance, the number of subscribers from the Carnegie plants in Homestead alone being 15,000.

He thinks that these workers will save every possible dollar between now and the next Liberty Loan, which he believes the Government will have no difficulty in floating. In fact, he goes so far as to say that he believes it would be the most successful one as yet, as a new crop of bond buyers has come into existence here and have come to stay.

Municipal Bond Market Looking Up

It would seem as though the market for municipal bonds has begun to open up, remarked the principal of a large investment house, which specializes in that class of securities. He then said that the first order over the telephone yesterday morning shortly after 9 o'clock was from a private investor for \$25,000 of a certain issue which he sold on a 4.27 basis.

This customer, he said, is a woman who has an income of probably more than \$25,000 a year. She owns \$100,000 of Liberty Bonds, and she bought these municipals to escape all the necessity of calculation about taxation. As these bonds are tax free, she does not have to reveal ownership of them.

"We have had a number of inquiries," he said, "but too many want to buy at prices which would be a loss to us, and we are holding off, as the indications point strongly to a considerable appreciation in prices for municipals in particular."

During the recent slump in the stock market, the prices of bonds also slumped, and even good municipals suffered with the others. A very good example of this was the City of Philadelphia 4 per cent bonds, maturing from 1943 to 1946, which were recently sold "over the counter" at par, last week brought only 98 1/2; that is, they were sold on a 4.07 basis. There was no valid reason for this; that is, they were good last week as the day they were issued, but an instance like this serves to show the unreasoning frame of mind which prevailed among investors, who last week and particularly on Monday last were willing to sell good securities at sacrifice prices, when not restrained by conscientious bankers and brokers.

Prosperity Marks the Corn Exchange Bank

In addition to declaring a semiannual dividend of 10 per cent an increase of 2 per cent over the last dividend, the Corn Exchange National Bank, Chestnut street at Second, presented each employe with a handsome cash bonus for faithful performance of his duties.

September Earnings of Two Public Utilities

The West Penn Power Company and subsidiary companies report for September gross earnings of \$328,947, an increase of \$78,122 over the corresponding month of the preceding year; net earnings were \$104,413, a decrease of \$4942. Surplus after preferred dividends, was \$481,130, a decrease of \$66,377.

The United Light and Railways Company reports September gross earnings of subsidiary companies of \$639,620, an increase over September, 1916, of \$58,337, or 10.4 per cent. Operating expenses show an increase of 22.8 per cent, inclusive of maintenance and Federal income tax. The net earnings were \$228,860, which was an increase of \$11,801, or 5.3 per cent; gross earnings for the twelve months ended September 30 were \$7,830,179, a decrease as compared with the preceding twelve months of \$459,672, or 5.4 per cent; net earnings were \$2,749,981, an increase of \$73,074, or 2.7 per cent. Surplus earnings were \$595,264, which was an increase of \$43,129, or 7.3 per cent.

The Republic Railway and Light Company reports gross earnings for September amounting to \$426,250, an increase of 27.45 per cent; net earnings, \$145,577, a decrease of 3.43 per cent. The balance decreased to \$37,392, or 32.42 per cent. Gross earnings for the year ended with September increased 18.85 per cent; net earnings decreased 33 per cent, and the balance for the period decreased 26.97 per cent.

Sales of Empire Gas and Fuel Company

The constantly increasing sales of crude oil of the Empire Gas and Fuel Company from its property in the Augusta and El Dorado fields in Kansas are of particular pertinency, considering the declines in the market price of Cities Service common, in sympathy with the general market. In 1916, when the common sold at more than 150 points above present prices, but from 10,000 to 12,000 barrels of oil were daily marketed. For the first twenty-seven days of October this had increased to a daily average of 46,800 barrels.

Comparison with other months of this year is equally significant. In May the sales averaged 24,800 barrels, in June 23,800 barrels, in July 26,600 barrels, in August 32,500 barrels and in September 41,200 barrels.

Last year, at the time of the high selling market for the common but 27 per cent was earned on the Junior issue. This has increased to virtually 60 per cent, moreover, in the interval, the total surplus and reserves of Cities Service Company have been augmented by more than \$12,000,000, or approximately \$60 per share.

PHILADELPHIA MARKETS

GRAIN AND FLOUR

WHEAT—Receipts, 123,123 bushels, steady. Quotations, car lots, in export elevator, Government standard inspection, northern average No. 1, 1.27; No. 2, 1.25; No. 3, 1.23; No. 4, 1.21; No. 5, 1.19; No. 6, 1.17; No. 7, 1.15; No. 8, 1.13; No. 9, 1.11; No. 10, 1.09; No. 11, 1.07; No. 12, 1.05; No. 13, 1.03; No. 14, 1.01; No. 15, 0.99; No. 16, 0.97; No. 17, 0.95; No. 18, 0.93; No. 19, 0.91; No. 20, 0.89; No. 21, 0.87; No. 22, 0.85; No. 23, 0.83; No. 24, 0.81; No. 25, 0.79; No. 26, 0.77; No. 27, 0.75; No. 28, 0.73; No. 29, 0.71; No. 30, 0.69; No. 31, 0.67; No. 32, 0.65; No. 33, 0.63; No. 34, 0.61; No. 35, 0.59; No. 36, 0.57; No. 37, 0.55; No. 38, 0.53; No. 39, 0.51; No. 40, 0.49; No. 41, 0.47; No. 42, 0.45; No. 43, 0.43; No. 44, 0.41; No. 45, 0.39; No. 46, 0.37; No. 47, 0.35; No. 48, 0.33; No. 49, 0.31; No. 50, 0.29; No. 51, 0.27; No. 52, 0.25; No. 53, 0.23; No. 54, 0.21; No. 55, 0.19; No. 56, 0.17; No. 57, 0.15; No. 58, 0.13; No. 59, 0.11; No. 60, 0.09; No. 61, 0.07; No. 62, 0.05; No. 63, 0.03; No. 64, 0.01; No. 65, 0.00.

PROVISIONS

The market ruled generally steady with a fair amount of activity. Quotations, car lots, in export elevator, Government standard inspection, northern average No. 1, 1.27; No. 2, 1.25; No. 3, 1.23; No. 4, 1.21; No. 5, 1.19; No. 6, 1.17; No. 7, 1.15; No. 8, 1.13; No. 9, 1.11; No. 10, 1.09; No. 11, 1.07; No. 12, 1.05; No. 13, 1.03; No. 14, 1.01; No. 15, 0.99; No. 16, 0.97; No. 17, 0.95; No. 18, 0.93; No. 19, 0.91; No. 20, 0.89; No. 21, 0.87; No. 22, 0.85; No. 23, 0.83; No. 24, 0.81; No. 25, 0.79; No. 26, 0.77; No. 27, 0.75; No. 28, 0.73; No. 29, 0.71; No. 30, 0.69; No. 31, 0.67; No. 32, 0.65; No. 33, 0.63; No. 34, 0.61; No. 35, 0.59; No. 36, 0.57; No. 37, 0.55; No. 38, 0.53; No. 39, 0.51; No. 40, 0.49; No. 41, 0.47; No. 42, 0.45; No. 43, 0.43; No. 44, 0.41; No. 45, 0.39; No. 46, 0.37; No. 47, 0.35; No. 48, 0.33; No. 49, 0.31; No. 50, 0.29; No. 51, 0.27; No. 52, 0.25; No. 53, 0.23; No. 54, 0.21; No. 55, 0.19; No. 56, 0.17; No. 57, 0.15; No. 58, 0.13; No. 59, 0.11; No. 60, 0.09; No. 61, 0.07; No. 62, 0.05; No. 63, 0.03; No. 64, 0.01; No. 65, 0.00.

REFINED SUGARS

The market ruled firm on a basis of 8.50 for extra fine sugar.

DAIRY PRODUCTS

BUTTER—The market ruled firm with a fair amount of activity. Quotations, car lots, in export elevator, Government standard inspection, northern average No. 1, 1.27; No. 2, 1.25; No. 3, 1.23; No. 4, 1.21; No. 5, 1.19; No. 6, 1.17; No. 7, 1.15; No. 8, 1.13; No. 9, 1.11; No. 10, 1.09; No. 11, 1.07; No. 12, 1.05; No. 13, 1.03; No. 14, 1.01; No. 15, 0.99; No. 16, 0.97; No. 17, 0.95; No. 18, 0.93; No. 19, 0.91; No. 20, 0.89; No. 21, 0.87; No. 22, 0.85; No. 23, 0.83; No. 24, 0.81; No. 25, 0.79; No. 26, 0.77; No. 27, 0.75; No. 28, 0.73; No. 29, 0.71; No. 30, 0.69; No. 31, 0.67; No. 32, 0.65; No. 33, 0.63; No. 34, 0.61; No. 35, 0.59; No. 36, 0.57; No. 37, 0.55; No. 38, 0.53; No. 39, 0.51; No. 40, 0.49; No. 41, 0.47; No. 42, 0.45; No. 43, 0.43; No. 44, 0.41; No. 45, 0.39; No. 46, 0.37; No. 47, 0.35; No. 48, 0.33; No. 49, 0.31; No. 50, 0.29; No. 51, 0.27; No. 52, 0.25; No. 53, 0.23; No. 54, 0.21; No. 55, 0.19; No. 56, 0.17; No. 57, 0.15; No. 58, 0.13; No. 59, 0.11; No. 60, 0.09; No. 61, 0.07; No. 62, 0.05; No. 63, 0.03; No. 64, 0.01; No. 65, 0.00.

POULTRY

LIVE—Was in fair request and firm under moderate supplies. Quotations, car lots, in export elevator, Government standard inspection, northern average No. 1, 1.27; No. 2, 1.25; No. 3, 1.23; No. 4, 1.21; No. 5, 1.19; No. 6, 1.17; No. 7, 1.15; No. 8, 1.13; No. 9, 1.11; No. 10, 1.09; No. 11, 1.07; No. 12, 1.05; No. 13, 1.03; No. 14, 1.01; No. 15, 0.99; No. 16, 0.97; No. 17, 0.95; No. 18, 0.93; No. 19, 0.91; No. 20, 0.89; No. 21, 0.87; No. 22, 0.85; No. 23, 0.83; No. 24, 0.81; No. 25, 0.79; No. 26, 0.77; No. 27, 0.75; No. 28, 0.73; No. 29, 0.71; No. 30, 0.69; No. 31, 0.67; No. 32, 0.65; No. 33, 0.63; No. 34, 0.61; No. 35, 0.59; No. 36, 0.57; No. 37, 0.55; No. 38, 0.53; No. 39, 0.51; No. 40, 0.49; No. 41, 0.47; No. 42, 0.45; No. 43, 0.43; No. 44, 0.41; No. 45, 0.39; No. 46, 0.37; No. 47, 0.35; No. 48, 0.33; No. 49, 0.31; No. 50, 0.29; No. 51, 0.27; No. 52, 0.25; No. 53, 0.23; No. 54, 0.21; No. 55, 0.19; No. 56, 0.17; No. 57, 0.15; No. 58, 0.13; No. 59, 0.11; No. 60, 0.09; No. 61, 0.07; No. 62, 0.05; No. 63, 0.03; No. 64, 0.01; No. 65, 0.00.

FRESH FRUITS

Supplies were quite liberal and the general market ruled weak with an upward tendency on potatoes and cabbage. Trade was quiet. Quotations, car lots, in export elevator, Government standard inspection, northern average No. 1, 1.27; No. 2, 1.25; No. 3, 1.23; No. 4, 1.21; No. 5, 1.19; No. 6, 1.17; No. 7, 1.15; No. 8, 1.13; No. 9, 1.11; No. 10, 1.09; No. 11, 1.07; No. 12, 1.05; No. 13, 1.03; No. 14, 1.01; No. 15, 0.99; No. 16, 0.97; No. 17, 0.95; No. 18, 0.93; No. 19, 0.91; No. 20, 0.89; No. 21, 0.87; No. 22, 0.85; No. 23, 0.83; No. 24, 0.81; No. 25, 0.79; No. 26, 0.77; No. 27, 0.75; No. 28, 0.73; No. 29, 0.71; No. 30, 0.69; No. 31, 0.67; No. 32, 0.65; No. 33, 0.63; No. 34, 0.61; No. 35, 0.59; No. 36, 0.57; No. 37, 0.55; No. 38, 0.53; No. 39, 0.51; No. 40, 0.49; No. 41, 0.47; No. 42, 0.45; No. 43, 0.43; No. 44, 0.41; No. 45, 0.39; No. 46, 0.37; No. 47, 0.35; No. 48, 0.33; No. 49, 0.31; No. 50, 0.29; No. 51, 0.27; No. 52, 0.25; No. 53, 0.23; No. 54, 0.21; No. 55, 0.19; No. 56, 0.17; No. 57, 0.15; No. 58, 0.13; No. 59, 0.11; No. 60, 0.09; No. 61, 0.07; No. 62, 0.05; No. 63, 0.03; No. 64, 0.01; No. 65, 0.00.

VEGETABLES

Supplies were quite liberal and the general market ruled weak with an upward tendency on potatoes and cabbage. Trade was quiet. Quotations, car lots, in export elevator, Government standard inspection, northern average No. 1, 1.27; No. 2, 1.25; No. 3, 1.23; No. 4, 1.21; No. 5, 1.19; No. 6, 1.17; No. 7, 1.15; No. 8, 1.13; No. 9, 1.11; No. 10, 1.09; No. 11, 1.07; No. 12, 1.05; No. 13, 1.03; No. 14, 1.01; No. 15, 0.99; No. 16, 0.97; No. 17, 0.95; No. 18, 0.93; No. 19, 0.91; No. 20, 0.89; No. 21, 0.87; No. 22, 0.85; No. 23, 0.83; No. 24, 0.81; No. 25, 0.79; No. 26, 0.77; No. 27, 0.75; No. 28, 0.73; No. 29, 0.71; No. 30, 0.69; No. 31, 0.67; No. 32, 0.65; No. 33, 0.63; No. 34, 0.61; No. 35, 0.59; No. 36, 0.57; No. 37, 0.55; No. 38, 0.53; No. 39, 0.51; No. 40, 0.49; No. 41, 0.47; No. 42, 0.45; No. 43, 0.43; No. 44, 0.41; No. 45, 0.39; No. 46, 0.37; No. 47, 0.35; No. 48, 0.33; No. 49, 0.31; No. 50, 0.29; No. 51, 0.27; No. 52, 0.25; No. 53, 0.23; No. 54, 0.21; No. 55, 0.19; No. 56, 0.17; No. 57, 0.15; No. 58, 0.13; No. 59, 0.11; No. 60, 0.09; No. 61, 0.07; No. 62, 0.05; No. 63, 0.03; No. 64, 0.01; No. 65, 0.00.

COTTON PRICES RALLY AFTER SHARP BREAK

Italian War News Leads to Covering and Helps Tone Considerably

Better advices from the Italian front rallied the cotton market today after it had broken sharply on the overthrow by Nussian radicals of the Kerensky Government. The drop was preceded by strength on a bullish ginning report by the Census Bureau.

The figures were smaller than had been expected, due, it was believed, to cold weather and rains in the eastern belt, which had interfered with picking, and to a withdrawal of a large number of laborers to work on army encampments and elsewhere.

When the news of obtaining control of Petrograd by the Maximists was received, selling became active and with securities decidedly weak all the early gain was whittled out and stop-loss orders were reached. Toward the close reports of success from Rome led to covering, helping the tone considerably. It was reported that room had been booked on an American vessel for Liverpool at \$8 per hundred and that \$9 per hundred was bid.

Yesterday's close Open High Close December 21.50 21.50 21.50 21.50 January 21.50 21.50 21.50 21.50 February 21.50 21.50 21.50 21.50 March 21.50 21.50 21.50 21.50 April 21.50 21.50 21.50 21.50 May 21.50 21.50 21.50 21.50 Spot 21.50

TOO LATE FOR CLASSIFICATION

DEATHS SPARKS—Nov. 7, MARIA L., widow of Henry Sparks and daughter of Mrs. Sparks, died at her home, 1212 Locust street, at 10:30 a.m. Burial at 1:30 p.m. at St. Ignace church.

GOVERNMENT'S LOCAL MARKET REPORTS

This daily report is sent out by the Bureau of Markets of the United States Department of Agriculture, Philadelphia branch, with headquarters at 800-215 Independence Exchange Building, Bell Telephone, Lombard 717.

(Wholesale prices on large lots to jobbers, based on sales at the various railroad depots.)

FRUITS

Apples, per bushel, 400 lbs. quarter peck, basket, 14.00; 200 lbs. grade, 12.50; 100 lbs. grade, 11.00; 50 lbs. grade, 9.50; 25 lbs. grade, 8.00; 12.5 lbs. grade, 6.50; 6.25 lbs. grade, 5.00; 3.125 lbs. grade, 3.50; 1.5625 lbs. grade, 2.00; 781.25 lbs. grade, 1.50; 390.625 lbs. grade, 1.00; 195.3125 lbs. grade, 0.50; 97.65625 lbs. grade, 0.25; 48.828125 lbs. grade, 0.125; 24.4140625 lbs. grade, 0.0625; 12.20703125 lbs. grade, 0.03125; 6.103515625 lbs. grade, 0.015625; 3.0517578125 lbs. grade, 0.0078125; 1.52587890625 lbs. grade, 0.00390625; 762.939453125 lbs. grade, 0.001953125; 381.4697265625 lbs. grade, 0.0009765625; 190.73486328125 lbs. grade, 0.00048828125; 95.367431640625 lbs. grade, 0.000244140625; 47.6837158203125 lbs. grade, 0.0001220703125; 23.84185791015625 lbs. grade, 0.00006103515625; 11.920928955078125 lbs. grade, 0.000030517578125; 5.9604644775390625 lbs. grade, 0.0000152587890625; 2.98023223876953125 lbs. grade, 0.00000762939453125; 1.490116119384765625 lbs. grade, 0.000003814697265625; 0.7450580596923828125 lbs. grade, 0.0000019073486328125; 0.37252902984619140625 lbs. grade, 0.00000095367431640625; 0.186264514923095703125 lbs. grade, 0.000000476837158203125; 0.0931322574615478515625 lbs. grade, 0.0000002384185791015625; 0.04656612873077392578125 lbs. grade, 0.00000011920928955078125; 0.023283064365386962890625 lbs. grade, 0.000000059604644775390625; 0.011641532182693481453125 lbs. grade, 0.0000000298023223876953125; 0.0058207660913467407265625 lbs. grade, 0.00000001490116119384765625; 0.00291038304567337036328125 lbs. grade, 0.000000007450580596923828125; 0.001455191522836685181640625 lbs. grade, 0.0000000037252902984619140625; 0.0007275957614183425908203125 lbs. grade, 0.00000000186264514923095703125; 0.00036379788070917129541015625 lbs. grade, 0.000000000931322574615478515625; 0.000181898940354585647705078125 lbs. grade, 0.0000000004656612873077392578125; 0.0000909494701772928238525390625 lbs. grade, 0.00000000023283064365386962890625; 0.00004547473508864641192619515625 lbs. grade, 0.00000000011641532182693481453125; 0.0000227373675443232059627578125 lbs. grade, 0.000000000058207660913467407265625; 0.00001136868377216160298137890625 lbs. grade, 0.0000000000291038304567337036328125; 0.00000568434188608014901594703125 lbs. grade, 0.00000000001455191522836685181640625; 0.000002842170943040074507973515625 lbs. grade, 0.000000000007275957614183425908203125; 0.0000014210854715200372539367578125 lbs. grade, 0.0000000000036379788070917129541015625; 0.00000071054273576001868176837890625 lbs. grade, 0.00000000000181898940354585647705078125; 0.0000003552713678800093404089394703125 lbs. grade, 0.000000000000909494701772928238525390625; 0.00000017763568394000467020446973515625 lbs. grade, 0.0000000000004547473508864641192619515625; 0.00000008881784197000233510223487890625 lbs. grade, 0.000000000000227373675443232059627578125; 0.000000