EVENING TEDGER-PHILADELPAIA, FRIDAY, OOTOBER 12, 1917

PEACE CENTENARY Fought by kaler
Berlin Financed Irish-Amerserin Financed 1rish-Ame
ican Plot in 1909, President Is Informed AIMED BLOW AT ENGLAND Propaganda Spread to Prevent Elose Relationship With
Cragand


WHY MONEY IS NEEDED, LIBERTY LOAN LESSON School Children Told Today of Country's Military and



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How to Heat and Cook with Economy
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## The Hole is only Part of Malionk theWhole

## Know Philadelphia First

As a rule, one has to go out of his native city in order to learn
that for which it is noted. Thus we learn from the menus of other cities that Philadelphia is noted for squab, capon, scrapple, butter and ice cream. At home we never realize this.

 contrast to the "Bloody Fifth." But very few Philadelphians realize that The HOUGHTON LINE has an international reputation; that for many men in other industrial centers to think of Philadelphia means to think of the Home of the Houghton Line. The manufacturers of two hemispheres know The HOUGHTON LINE as one of Philadelphia's most familiar commercial sign posts.

Of course, you remember Elbert Hubbard, the founder of the Roycroft ers, whom the Germans murdered on the Lusitamia, and you perhaps also
know that Felix Shay is ably filling Hubbard's place as the sage of East know th
Aurora

Here are some of the things Felix says of The HOUGHTON LINE in the Roycrofters' new monthly, The "Roycroft"

There lives and works and thinks and writes, in Philadelphia, one who is the forerunner of a better kind of business American. His name is Charles E. Carpenter,
Superficially his job is President and General Manager of E. F. Houghton \& Co. His real duty and diversion is to edit The Houghton Line, a house organ with a jass band attachment.

I venture that as President and General Manager of the Houghton Company only
arpenter would have gurgled out, unwept, unmourned, submerged beneath his smooth Carpenter would have gurgled out, unwept, unmourned, submerged beneath his smooth is the fate of the average business man-which, of course, Carpenter knew. Out upon oblivion! He introduced, initiated, inaugurated, became the Houghton Line, a publication with a punch, a business-getter with the courage to speak up, an honest opinion
on all subjects tender and true served alongside his solicitation for your order. Damned on all subject
be subsidy!

The Houghton Line.gains and holds attention not only because Carpenter show skill in writing and thinking; not only because of his character and courage - bu
because he talks the kind of talk executiven understand. Not "young man, make a fortune"; not stenog'-talk or book-keeper talk; not the bluster of a young adver tising man afraid of himself or the theories of a greasy grind, but the man to man, "if you don't like it you go to hell" of some one who is just as good as you are man, "I say again, 't is invaluable, and much to be commended, that one business man in Americ
is not afraid to write all his views on all subjects openly to his customers and to stand behind them fearlessly : views on religion or politics, on this war, on love and marriage n education, on social betterment-all his views-fearlessly !

Usually the gentleman says: "Of course, I believe that, but there are 'business
隹
E. F. HOUGHTON \& CO.

Purveyors to the Industries in Oils, Greases and Leathers
Since 1865


Cadillac Conch Work
May be studied to especial advantage
in the comprehensive

# Autumn Salon <br> New Cadillac Enclosed Cars <br> In our Salesroom, Day and Evening, at <br> 144 North Brond Street 

C
, workmanship and skill which characterize all Cadillac effort.

The bodies are substantially constructed. Rubber bumpers soften the closing of the doors and serve to prevent rattles. dows, including the center partition windows in the Limousines, have taffeta silk curtains, on rollers.

## The Upholstering Material

is of the highest grade. It is known as mohair velvet, which is, rechnically, a velvet made from the fleece of the Angora goat and possesses considerably more body than regular velvet. This material in striped patterns is laid in French plaits ove the seat cushions and backs and the lower side quarters, below the arm rests. The upper work, ceilings and doors are trimmed in plain and unplaited velvet of the same color as the lighter background of the striped material, affording a very rich and pleasing contrast in tone.
The construction of the seat cushions and the back cushions affords restful support to the body. You $\sin k$ down into the cushions, rather than merely sit on them.

## The Built-in- Moter Dictograph

is installed in the chauffeured cars. By means of this new Cadillac feature one may speak in a normal tone from any part of the passenger compartment and be distinctly heard by the chauffeur, and yet there is no danger of the chaufreumuch superior to the old type of tube transmitter. All cars have

## The Tilting Headlight Reflector

operated from the driver's seat by means of a small lever under the steering wheel, which actuates the reffectors and deflects the light rays to the ground about thirty feet ahead when meeting other cars.

The luxury is enhanced and intensified by the velvety riding qualities created by the Cadillac eight-cylinder engine, in a chassis where scientific design and standards of workmanship have been brought to the highest plane of development.
After a surveý of this exhibition it is easy to understand why
Cadillat owners are satisfied motorists
Automobile Sales Corporation

