#### PATRIOTISM AND PROFITS DO NOT MIX, PRESIDENT TELLS COUNTRY

My Fellow Countrymen:

The Government is about to attempt to determine the prices at which it will ask you henceforth to furnish various supplies which are necessary for the prosecution of the war and various materials which will be needed in industries by which the war must be sustained. We shall, of course, try to determine them justly and to the best advantage of the nation as a whole; but justice is easier to speak of than to arrive at, and there are some considerations which I hope we shall all keep steadily in mind while this particular problem of justice is being worked out. I therefore take the liberty of stating very candidly my own view of the situation and of the principles which should guide both the Government and the mine owners and manufacturers of the country in this difficult matter.

A just price must, of course, be paid for everything the Government buys. By a just price I mean a price which will sustain the industries concerned in a high state of efficiency, provide a living for those who conduct them, enable them to pay good wages and make possible the expansions of their enterprises which will from time to time become necessary as the stupendous undertakings of this great war develop. We could not wisely or reasonably do less than pay such prices. They are necessary for the maintenance and development of industry; and the maintenance and development of industry are necessary for the great task we have in hand. But I trust that we shall not surround the matter with a mist of sentiment. Facts are our masters now. We ought not to put the acceptance of such prices on the ground of patriotism. Patriotism has nothing to do with profits in a case like this. Patriotism and profits ought never in the present circumstances to be mentioned together.

#### PROFITS BUSINESS, NOT PATRIOTISM

It is perfectly proper to discuss profits as a matter of business, with a view to maintaining the integrity of capital and the efficiency of labor in these tragical months when the liberty of free men everywhere and of industry itself trembles in the balance; but it would be absurd to discuss them as a motive for helping to serve and save our country. Patriotism leaves profits out of the question.

In these days of our supreme trial, when we are sending hundreds of thousands of our young men across the seas to serve a great cause, no true man who stays behind to work for them and sustain them by labor will ask himself what he is personally going to make out of that labor. No true patriot will permit himself to take toll of their heroism in money or seek to grow rich by the shedding of their blood. We will give as freely and with as unstinted self-sacrifice as they. When they are giving their lives will we not give at least our money?

I hear it insisted that more than a just price, more than a price that will sustain our industries, must be paid; that it is necessary to pay very liberal and unusual profits in order to "stimulate" production; that nothing but pecuniary rewards will do it-rewards paid in money, not in the mere liberation of the world. I take it for granted that those who argue thus do not stop to think what that means.

Do they mean that you must be paid, must be bribed, to make your contribution, a contribution that costs you neither a drop of blood nor a tear, when the whole world is in travail and men everywhere depend on and call to you to bring them out of hondage and make the world a fit place to live in again amidst peace and justice?

#### NO TIME TO DRIVE A BARGAIN

Do they mean that you will exact a price, drive a bargain, with the men who are enduring the agony of this war on the battlefield, in the trenches, amid the lurking dangers of the sea; or with the bereaved women and the pitiful children before you will come forward to do your duty and give some part of your life, in easy peaceful fashion, for the things we are fighting for, the things we have pledged our fortunes, our lives, our sacred honor to vindicate and defend-liberty and justice and fair dealing and the peace of nations? Of course, you will not! It is inconceivable.

Your patriotism is of the same self-denying stuff as the patriotism of the men dead or maimed on the fields of France, or else it is no patriotism at all. Let us never speak, then, of profits and of patriotism in the same sentence, but face facts and meet them. Let us do sound business, but not in the midst of a mist. Many a grievous burden of taxation will be laid on this nation in this generation and in the next to pay for this war; let us see to it that for every dollar that is taken from the people's pockets it shall be possible to obtain a dollar's worth of the sound stuffs they need.

Let me turn for a moment to the shipowners of the United States and other ocean carriers whose example they have followed and ask them if they realize what obstacles, what almost insuperable obstacles, they have been putting in the way of the successful prosecution of this war by the ocean freight rates they have been exacting. They are doing everything that high freight charges can do to make the war a failure, to make it impossible.

I do not say that they realize this or intend it. The thing has happened naturally enough, because the commercial processes which we are content to see bperate in ordinary times have, without sufficient thought, been continued into a period where they have no proper place. I am not questioning motives. I am merely stating a fact, and stating it in order that attention

#### HAZARDS COVERED BY INSURANCE

The fact is that those who have fixed war freight rates have taken the nost effective means in their power to defeat the armies engaged agains Germany. When they realize this we may, I take it for granted, count upon them to reconsider the whole matter. It is high time their extra hazards are covered by war-risk insurance.

I know, and you know, what response to the great challenge of duty and of opportunity the nation will expect of you and I know what response you will make. Those who do not respond, who do not respond in the spirit of those who have gone to give their lives for us on bloody fields far away. may safely be left to be dealt with by opinion and the law-for the law must, of course, command these things. I am dealing with the matter thus publicly and frankly not because I have any doubt or fear as to the result, but only in order that in all our thinking and our dealings with one another we may move in a perfectly clear air of mutual understanding.

And there is something more that we must add to our thinking. The public is now as much part of the Government as are the army and navy themselves; the whole people in all their activities are now mobilized and in service for the accomplishment of the nation's task in this war; it is in such circumstances impossible to justly distinguish between industrial purchases made by the Government and industrial purchases made by the managers of individual industries; and it is just as much our duty to sustain the industries of the country, all the industries that contribute to its life, as it is to sustain our forces in the field and on the sea.

#### PEOPLE AND GOVERNMENT THE SAME

We must make the prices to the public the same as the prices to the Government. Prices mean the same thing everywhere now; they mean the efficiency or inefficiency of the nation, whether it is the Government that pays them or not. They mean victory or defeat. They mean that America will win her place once for all among the foremost nations of the world or that she will sink to defeat and become a second-rate power alike in thought and

This is a day of her reckoning and every man amongst us must personally face that reckoning along with her,

The case needs no arguing. I assume that I am only expressing your own thoughts-that must be in the mind of every true man when he faces the tragedy and solemn glory of the present war for the emancipation of mankind. I summon you to a great duty, a great privilege and a shining dignity and distinction. I shall expect every man who is not a slacker to be at my side throughout this great enterprise. In it no man can win honor who thinks of himself.

#### JERSEY CROPS NOT HURT BY SUBNORMAL WEATHER and tomatoes are being harvested.

TRENTON, July 12.-There has been no Il effect on crop growth by the subnormal perature of the last week, this being virtually midsummer, says Forecaster G. Harold Noyes, of the Federal Weather Sureau here, in his weekly report today,

All crop growth has been excellent, the ort says, and haying has progressed in districts with a fairly matisfactory crop, is nearly all harvested and the yield been good. The cutting of wheat and is beginning, and will be under full dway in a short time; wheat continues than seemed possible in the spring ats will be a large crop, although

Biy not a bumper. In toes and corn are growing very mat-terily and continue to give substantial

of and continue to give substantial, digging has commenced in some countries. This season has been representation of the free from potato bugs.

potatoes give fair indications, allere is some stan and black rotage fire in the south, where early are being pulsed; to the north-

ward, they are good where properly cared for. In the south, early onlone, cabbages



Frank H. Stewart Electric Co. 37 & 39 N. 7th St. Old Mint Bldg. \*

### **NEW PLAN OFFERED** TO INSURE WARRIORS

Plan, if Adopted, Will Be Another Step in Direction of Government Ownership

CONGRESS MAY ACCEPT

WASHINGTON, July 12. A new army and navy insurance planwhich provides for permanent participation by the United States in the insurance business, has been iald before Secretary of the Treasury McAdoo by Insurance Interests. If this plan he adopted, the Government will have taken another step toward Government ownership.

The plan contemplates the assumption by the Government of Insurance on extra haz-

the Government of insurance on extra-hazrdous risks. Soldiers and sailors would the insurance companies. Whenever an In-sured man should fall, the amount he had paid in premiums to the insurance company paid in premiums to the insurance company would be paid by that company and the remainder of the policy would be paid by the Government. If a man is insured for \$2000 and pays \$500 in premiums to the haurance company before he dies in battle, the company pays \$500 to the beneficiary and the Government makes up the differ-ence of \$1500.

This insurance would not be limited to war. In peace times employes in all branches of the Government service would receive protection on this bank. Such em-ployes as internal revenue agents who are engaged in suppressing moonshiners, curms inspectors preventing amuggling. Secret ervice men agents of the Department of actice, postoffice inspectors, lifesavers and

other Government employes performing tasks to which an element of danger at-taches would be entitled to protection. The economic theory on which this plan is based is that Government participation the suggested manner greatly reduces e rate to the protected employe. While would appear that the insurance com-nies would be expecially favored by such pian, its precentate declare this would entirely offset by the larger public util-y of low insurance rates to Government imployee. It is armed further that such a arrangement would make some branches the Government service much more atactive to good men than they are at

Insurance mon who are suggesting the lan figure that the Government's losses. except in war time, would be negligible in comparison with the return. In war lime the louses would be less than those

The experience of the Canadian life mantes has been explained Secretary McAdon More than \$7,000,000 has been lost by those companies since the cutbreak of the war on old policies written before the outbreak of the war. anadian companies new are declining new isks on the lives of soldiers except where attended high promiums are paid. It is understood the new plan is to have support in Congress, and that its chances of adoption are good.

#### Hollweg Quits Post Under Reform Fire

Vice Chancellor Heifferich and Foreign Secretary Zimmermann from the Government has been officially gazetted in Ber Both were of the strongest pro-Prus sian type and were frequently criticized by Socialists and cicricals for their unreleating efforts to maintain the dominancy of Prus-sia over the other German States. Their limination, it is believed, will strengthen be position of the Chancellor, Doctor von

Bethmann-Hallweg Advices from Berlin said that the Kalser and the Crown Prince were conferring with the higher statesmen as to the successors of Doctor Helfferich and Doctor Zimmermann

An Imperial Ministry of Labor is to be added to the German Government to ap-

According to the Cologne Volks Zeitung e political power of the Kaiser will suffer some extent because the Cabinet in the ture will be held responsible to the

#### MINISTERS RESIGN

MINISTERS RESIGN

The shake-up extends to the Prunsian Cabinet as well as the Imperial Cabinet. Pive Prussian Ministers have resigned and they will be replaced by leaders closer to the people. Electoral referring for Prussia also are on the slate. They will be aimed at the removal of the transcendent political influence of the Junkers (was party) and agrarians over the Prussian Government. The political disturbances are closely allied with the question of peace. A telegram from Cologne today quoted the semi-official Gazette as saying:

The whole crisis is mainly the result of

The whole crisis is mainly the result of the unversal demand for peace by the German people and the peace demand is occasioned largely by the food difficulties. Just as the Chancellor in his speech Mon

day, when he declared that "Germany must fight to the last gasp," showed that peace was a long way off, be does the cohe come now from Dr. Mathias Erzberger, the clerical deputy who was mainly responsible for the present crisis.

Writing in the Germania, Doctor Erz-berger said he was convinced that the war would last for a long time and that reforms should not be delayed until peace comes.

Altoona School Superintendent Out

ALTOONA. Pa., July 12-II. H. Baish, former superintendent of the Altoona school district, is planning to enter the University of Pennsylvania for an advanced course His resignation, tendered to the School Board because of a difference over text-books, has been accepted. The board took a action on a motion to investigate charges made by the professor in a statement accompanying his resignation.

# FOOD BILL TANGLE **UP TO PRESIDENT**

Democratic Steering Committee Will Ask Wilson to Settle Controversy

GORE BILL OPPOSED

Fate of Advisory Board of Defense Council May Be Decided Today

WASHINGTON, July 12. President Wilson will be asked to straight out the food control tangle in the Senate, it was stated today, following a meet-ing of the Democratic steering committee. Senator Martin, floor leader, and Senator Simmons, chairman of the Finance Commitsoon for a conference with the President. on to the Gore substitute bill grev oday and complicated the situation fur-

Senator Chamberlain, handling food control for the President, opposed a formal vote on the Gore measure at an Agriculture committee meeting today. Time was de-ired by friends of the Hoover food adminstration to study the Okishoma Senator's bill further, to see whether meats, rugar and fats are not likely to escape regulation under its terms

he original Lever bill as it came from the House Agriculture Committee would endrely satisfy them. They announced they would rather ace prohibition and other usues settled on their merits in separate

The Gore substitute, like the present Senate bill also would prevent manufacture of whisky and put heer and wine control

The existence of the National Defense Council and all its advisory committees in at stake. Its fate probably will be decided by the Sensie today.

If the Senate agrees to the Agriculture Committee's amendment to the food and liquor control bill, forbidding voluntary agents of the Government from buying supplies for the Government from concerns it which they are intersted, it is the belief of the Administration leaders, the Nationa befense Council will have to disband.

The council and its advisory committees made up of big business men who have countered their services to aid the Govroment in obtaining supplies, and thos ire often being placed in the position of dealing with concerns in which they are officers or stockholders. Presdint Wilson has appealed to the

Senate to modify the amendment, but his letter to Senator McKellar, of Tennessee, calling attention to the probable disastrous effect on the National Defense Council, has thus far met with little response. Even the most ardent of Administration sup-porters are unwilling to follow the President in giving congressional sanction to husiness men and manufacturers buying from themselves for the Government with be people's money.

Without questioning for a minute the niegrity of the national defense counci integrity of the national defense council members, the big majority of Senators take the position that in the spending of billions of dollars for war supplies the Government ought to go to great lengths to avoid even the appearance of corruption. This is the view of Senator McKellar as well as of Senator Reed, of Missouri, and others.

#### Big Business Squeals at Curb on Prices

Continued from Page One

ers protest that interpard competition i army contonment camp work are drawing away men from other lines. Mine operators too, are complaining of the drain on their men because of the bire of higher wages in other lines.
President Wilson's straight-from-the-

future will be held responsible to the Reichstag instead of to the Emperor, as in the past. This is to be brought about through a concentration of power in the hands of the Foreign Minister, the Chancellor, the Vice Chancellor and the Minister of Labor. Through them the whole Cabinet will become responsible to the Reichstag. lation to make sacrifices entailing neither

loss of life nor actual comforts.
Other Government departments, notably
the Navy Department favor prices based

on the cost plus percentage basis.

The President's address to the public probably will tend to strengther, the Government's demand upon steel men that they radically clip their prices. WAR ON DEFENSE BOARD

Meantime some Congress folk are stirring against the advisory commission of the Council of National Defense on the theory that some of its big business members are reaping or will reap a big profit from war work over which they themselves have the contract-letting privilege. The Federal Trade Commission is soon to report en

commission is soon to report on nendations on fair prices on coal, oil

#### SHIPPING GETS SHOCK IN WILSON'S WARNING

NEW YORK, July 12 .- President Wilon's attack on the shipping interests on the ground they are delaying victory over Ger-many by charging excrbitant freight rates treated a sensation in Wall street and mane circles today.

Shipping shares slumped sharply at the opening of the Stock Exchange, because of the Freeldent's warning that the country ould not stand for excessive war profits stantic Gulf and West Indies fell off 5%

Atlantic Gulf and West Indies fell off 5%, but later all marine stocks showed railies. President P. A. S. Franklin, of the International Marine Company, refused to comment on the President's attack, but indicated he might have a statement later in the day. Other shipping heads were equally reticent.

#### MANN & DILKS 1102 CHESTNUT STREET

and steel.

# Ready - to - Wear Shirts

Not just ready - made factory kind, but shirts that are properly cut, made and of good fabrics. AND NO HIGHER IN PRICE A store full of all fabrics and of designs that are not elsewhere.

#### MANN & DILKS

Manufacturers of Shirts, Gowns, Pajamas, etc. Importers of Underwear, Hosiery, Gloves, Cravats 1102 CHESTNUT STREET

## TROOPS READY TO HALT GOVERNOR EDGE WANTS I. W. W. UPRISING IN WEST

Regulars Placed at Command of Does Not Consider Food Prob-Idaho Governor to End Reign of Terror

MONTANA STRIKERS FIRM

WASHINGTON, July 12. United States regulars are at the service of the Governor of Idaho to put an end to the reign of terror in the northern part of the State, engineered by the i. W. W. This was stated reday at the War Department, where it was explained that while no request for troops had been received from the Governor. Adjustmt General McCain has wired the department commander to

has wired the department commander to comply with any request by the State authorities and to render all possible aid in suppressing the uprising.

Reports to the War Department show that the activities of the I W. W. are rapidly apreading in the far West and that at some points industry is paralyzed. The labor posulation in parts of Idalio, Montana, Washington, Arizma and scattered sections of California and Organia in the tana, Washington, Arizma and seattered sections of California and Oregon is pictured as terrified by the agents of the organization. Many lumber camps have been forced to suspend operations, while a similar situation obtains in the mining regions through I. W. W. threats, these advices state. The situation has become too serious for the police and sheriffs to cope with and when the militia of the various States are drafted into the Federal service their protection will be lont unless the units are sent back as regulars. unless the units are sent back as regulars

BUTTE, Mont., July 12.-The new miners union, by a heavy vote, last night rejected the proposal to affiliate with the American Federation of Labor. In an official state-ment the union says the strike is to be car-used out to a first the strike is to be car-

Officials of the Assembla Copper Company his morning and that \$100 men were at sork, and it was believed that fine strike can going to pieces of its own weight. Miners announced that they would send

counsel to Congress to ask investigation of rustling card system at mines of the Anaconda Leaders say that this system more than the question of wages has caused

## REPUBLICANS' TROOPS TRAP ROYALIST ARMY

Imperialistic Forces Now Surrounded in Pekin-Plan Peace Parley

PEKIN, July 12.

The imperialist troops in the inner city, where the royal palace is located, are surrounded. Efforts are being made to arrange a peace puriey. All the dragon flags have en removed except those of the imperial

General Chang Haun, former commander-n-chief of the imperialists, said on Tuesday

"I am ready to retire. I must acknowl edge the restoration movement has failed. I only planned for what I thought was China's good. I will not fight unless at

Since the foregoing interview was given Chang Heun has retired and has been ceeded by General Wang. The republic is being reorganized and

Nanking may remain the capital.

Dr. Wu Ting-Fang, the Foreign Minister and former Ambaguador to the United States, is living at Shanghai.

Soldier Joy-Riders Held

WASHINGTON, Pa., July 12.—Charles Dennell and James Vivians, of Company I. Third Pennsylvania Regiment, are under litary arrest for taking an autom from the garage of George E. Lockhart, a Clayaville, and going for an extended ride They will be subject to a court-martial civil court action will be brought against the young men.

\$25,000 Fire at Lancaster, Pa. LANCASTER, Pa., July 12.—Fire origi-nating last night on the second floor of the W. F. Byers Building, occupied by Frank

and the bulk of its stock was destroyed The loss on stock and damage to the build-ing is approximately \$25,000. The store is

# NO EXTRA SESSION NOW

lem Warrants Legislative Action at Present

TRENTON, N. J., July 12. Governor Edge, replying to a letter from Assemblyman Jacob J. Singer, of Jersey City, who suggested that a special session of the Legislature be called to consider the food problem, writes that such a step is not necessary at this time. The Executive, in his letter to Mr. Singer, after out lining the work the State is doing toward food conservation, says:

"I do not believe that the Legislature could be of any additional help to us at this time. We' feel we have sufficient power to act along any line which would seem to indicate action was necessary in the interests of the public.

"Further than this, the Federal Con-gress is passing a very drastic food control measure and through the information we will be able to give from our State work, will be in a position to eliminate any cornering or speculating in food products. without further State legislation "I have assumed that Chapter 126 of the I have assumed that thapter 12e of the Laws of 1917 gave me power to do almost anything in reason in the public defense and I will not heattate to take any action that I may deem advisable referring to food prices and regulation or control of any other subject."

Philadelphian Killed by Train

MOUNT HOLLY, N. J., July 12.—Struck by the Pennsylvania Baliroad division superintendent's train running between Masonville and Hartford yesterday while he and two friends were crossing the track. Join Mass, 1165 Annin street, Philadelphia, was killed. The survivors, who say they neither saw nor heard the train approach-Masa was a street cleaner in Philadelphia

#### Socialists' Bail Reduced

The thirteen Socialists who were arrested that week and held in ball ranging from \$5000 to \$10.000 have been released. Their hell was decreased to \$100 each, for which the principers were permitted to sign.

TENER SUED IN STOCK DEAL

Oil and Gas Company Seeks \$631.35 From Former Governor

WASHINGTON, Pa., July 12.-The Ped. ral Oil and Gas Company has filed a suit o recover \$621.35 with interest from John K. Tener, ex-Governor of Pennsylvania and now president of the National Baseball League. The money is alleged to be due for interest on a stock payment, less certain dividends, which have been held out on him

by the company. On November 26, 1969, it is america, he On November 200 shares of the Federal Oil and Gas stock at a par value of \$100. It was not until July 12, 1911, however, that he paid over the purchase money. That he cruied interest at that time was \$1956, Dividends deducted leave a total of \$621.35 the company says he still owes.

\$185 NEW UPRIGHT PIANO \$10 Down-\$5 Monthly

Stand Behind the Government LIBERTY LOAN COMMITTEE

Save Gas



Patented and guaranteed by

W. H. PEARCE & CO. 41 South Second Street



# HANAN'S

Women's \$7 and \$7.50 Low Shoes. . Now \$5.85 Women's \$8 and \$8.50 Low Shoes. . Now \$6.85 Women's \$9 and \$10 Low Shoes. ... Now \$7.45 Women's \$12 Low Shoes...... Now \$9.85

Summer Reduction Sale

Men's \$7 and \$7.50 Low Shoes..... Now \$5.85 Men's \$8 and \$8.50 Low Shoes. ... . Now \$6.85 

Men's \$9.50 and \$10 Low Shoes.... Now \$7.85

Hanan & Son

1318 Chestnut Street



EFORE the days of Summer Sanity, Man changed his derby for a straw-packed away his vest-and stepped confidently into July. I No wonder he sweltered. But while he frowned at wools and worsteds, he could think of nothing better-UNTIL-THERE CAME PALM BEACH. F PALM BEACH has changed the clothing habits of the civilized world. It has put a zest and joy into the hottest months of the year. It is a happy step forward in the Business of Living. ¶ Cool, washable, shapely—it will wear as faithfully as your

> NEVER FORGET THAT THERE IS BUT ONE PALM BEACH CLOTH. THE GENUINE BEARS THE TRADE-MARKED LABEL

THE PALM BEACH MILLS-GOODALLWORSTED CO. SELLING AGT: A.ROHAUT DEPT. 229 4 AVE.N.Y.

Look for Alm Beach this Label