

SMART DAILY VYVETTES

BECOMING "HARD" NOT NECESSARY FOR SUCCESS IN BUSINESS LIFE

A Girl May Retain Her Finer Feminine Qualities Without Sacrificing Her Independence—The Worker Who Needs Constant Supervision

AMAN was talking of the attitude of women in business. He expressed it as his belief that too often a girl, priding herself on her growing independence, in reality becomes "hard"—and unfortunately I believe this to be true. So many have the mistaken idea that being truly independent involves a shedding of the finer womanly instincts and an adoption of a masculine aggressiveness and indifference to the amenities of daily intercourse with one's fellows.



While motoring, this veil is to be slipped around to the front—always keeping it under the hand. After the ride, or when stopping for luncheon or tea at the country club, it is to be pulled around to the back again—as shown in the illustration.

SOME women believe that to gain "atmosphere," whatever that elusive quality is, they must drop all of the politenesses to which they may have been accustomed, must become a jolly good fellow and drink and smoke with the best of them. Otherwise, they may be called prudish, the men may think them "superior." Without attempting to moralize on the subject, a woman cannot "hit the high spots" continually without becoming hardened in looks and in manner.

WHETHER or not you need constant supervision will decide your ultimate success or failure in business. There are always these two kinds of workers. The girl who takes very good care not to be in the office one minute before the appointed time and who leaves when the hands point to 5 is usually the girl who during summer days, when office discipline is lax and the boss is away, will come sauntering in at 9:15, take an extra fifteen minutes at the lunch hour and leave a few minutes earlier at night than is her wont when watchful eyes are on her. Unless she marries, and it isn't her fault if she doesn't, she will more than probably be found holding down just

as unimportant a job until the end of her days.

THEN there is the girl who must be followed up constantly lest she forget some important detail of her work. She means well, but has not sufficient concentration or does not take her work seriously enough ever to amount to anything. And, curiously enough, the world seems to be full of these two types. The third, the girl who works earnestly and faithfully and is not afraid to let the boss see her leave before the closing hour if she is obliged to attend to something, but who always has a balance of overtime on her side, will, if she possesses brains, be found in an executive position herself some day directing the comings and goings of other girls.

THE WOMAN'S EXCHANGE

Letters and questions submitted to this department must be written on one side of the paper only and signed with the name of the writer. Special queries like those given expressed. All communications for this department should be addressed as follows: THE WOMAN'S EXCHANGE, Evening Ledger, Philadelphia, Pa.

- TODAY'S INQUIRIES
1. How can pie crust be nicely browned on top?
2. What is the best way to clean an iron sink?
3. How can a sink which is coated with grease be easily cleaned?

- ANSWERS TO YESTERDAY'S INQUIRIES
1. To remove grass stains from white flannel trousers...
2. A paste of molasses and flour will remove grass stains from colored fabrics...
3. Fresh powdered mustard, followed by cold water, allowing it to stand, then rinsing with clear water, will effectively remove the odor of kerosene, asphaltum, kerosene or valerian from bottles.

To Clean Old Tapestry
Dear Madam—Can you please tell me the best way to clean an old tapestry without soiling the surface in the least? (Mrs. R. J.)

To the Editor of Woman's Page:
Dear Madam—I have often wondered why many of the little articles which I have found so helpful when shopping, in one of my catalogues, are not numbered and much more convenient. All around me I hear ladies repeating their names, already in numbers again and again, and if the name is a peculiar one it is very often necessary to spell it for the sales person.

"Bread-and-Butter" Letter
To the Editor of Woman's Page:
Dear Madam—I expect to pay a visit to friends in the city in a few days. I am sure that I will find you very kind and helpful. I am sure that you will be very kind and helpful. I am sure that you will be very kind and helpful.

Engagement Not Announced
To the Editor of Woman's Page:
Dear Madam—I am a single girl of eighteen and my engagement is understood, but has not been announced. Will you be so kind as to let me know through the Woman's Exchange when it should be announced? I am sure that you will be very kind and helpful.

Letter of Congratulation
To the Editor of Woman's Page:
Dear Madam—What sort of a letter should I write to a friend who has just been engaged? I am sure that you will be very kind and helpful.

Gray Wool Instead of Blue
To the Editor of Woman's Page:
Dear Madam—In answer to some one's inquiry regarding the use of gray wool in sweaters, I would like to mention that I have found that gray wool is much better than blue wool for sweaters.

Dry Cleaning Angora Sweater
To the Editor of Woman's Page:
Dear Madam—Can you please tell me the best way to dry clean an Angora sweater without soiling it? I am sure that you will be very kind and helpful.

POLYGAMY MAY BE LEGITIMIZED AFTER THE WAR, DR. EARL BARNES HINTS

Biological Waste Depleted—Women Intellectually But Not Socially Independent



STILL DOGGING HER STEPS

"Every Middle-Aged Unmarried Woman Is a Tragedy," Famous Feminist Says

By M'LISS

"EVERY middle-aged unmarried woman is a tragedy. Every middle-aged unmarried man, for that matter, is a tragedy, too, after all, you can't get away from biology. The way and all this talk of re-populating the nations after it is proof of that."



DR. EARL BARNES

our present-day civility demands that it be the girl who gets it. The boy goes to work. The girl goes to high or normal school. Eventually she comes to the city. She is a teacher or a librarian. And because women have virtually monopolized these professions they are among the lowest paid. For \$1000 a year you can get a male teacher of just ordinary ability," he interpolated, "but for the same money you can get a \$2000 girl who has an A. B. degree and has traveled abroad."

"The girl goes to the city; the boy stays back on the farm. The girl comes back for her vacation, because, perhaps, she has to see the mother who still lives on the farm. She is a teacher or a librarian. And because women have virtually monopolized these professions they are among the lowest paid. For \$1000 a year you can get a male teacher of just ordinary ability," he interpolated, "but for the same money you can get a \$2000 girl who has an A. B. degree and has traveled abroad."

Biological Waste Depleted—Women Intellectually But Not Socially Independent

By M'LISS

"At twenty-five she is young and is impressed with the importance of the pay envelope—she thinks she holds the key of life. At thirty she is still content; at thirty-five she is beginning to ask what is the meaning of it all and what she is working for; at forty she is downright worried, and at forty-five you have the tragedy—a biological waste. She is unmarried and every unmarried middle-aged person is a tragedy."

"It seemed a fearsome picture. "What is the answer?" I asked. "Get rid of the girl crafter in the first place," he replied. "She is the girl who grafts on the old regime—who is not entirely self-supporting—and therefore ruins the market for women who must be wholly independent, and for men who must compete with women labor."

"Women are not playing fair; they are playing in two camps, and woman's economic position will never be firmly established until this type—the girl crafter—is wiped out."

LIVING UP TO BILLY

By ELIZABETH COOPER

This powerful, human document, written in the form of letters to a young mother serving a term in prison, is one of the most gripping literary products of the twentieth century.

Dear Kate:
I am worried to death. I don't know what to do and my hand don't seem to get well. I haven't got a cent to my name. I owe Mrs. Smith six weeks' board money for Billy, and I have been eating off her for three weeks. She can't afford to feed me, and every month I take chicken me. I know they are hard up, cause I caught her crying the other day. Her husband is awful nice, but he ain't got much sense and he ain't got no money. She says she won't hear of me going back to dancing, but I don't see what else I can do. My hand don't seem to get well. I was out town the other day and saw my old dancing partner, Fred Keeney. He said we can get a job at the Cafe Boulevard and I am crazy to try it.

MANN & DILKS

1102 CHESTNUT ST.

Tyrol Wool Ladies' & Misses' Tailored Suits
23.75 24.75 27.75
Models and colors that are here exclusively. Style, Durability, Economy, Satisfaction. White Suits that do not wrinkle or muss. Black Suits for mourning purposes! Also Top, Street and Motor Coats

Water Heaters

Sold On Easy Payment Plan

You want hot water this summer. You don't want to keep up an expensive, hot coal fire to get it. Buy a Gas Water Heater now. Enjoy its comfort and convenience while paying for it. Price Connected—\$17.00



THE UNITED GAS IMPROVEMENT COMPANY

THE GOOD HEALTH QUESTION BOX

By JOHN HARVEY KELLOGG, M. D., LL. D. In answer to health questions, Doctor Kellogg in this space will daily give advice on preventive medicine, but in no case will he take the risk of making diagnosis or prescribing for ailments requiring surgical treatment or drugs. Health questions will be promptly answered by personal letters to inventors, who furnish stamped envelopes for reply.

The Foundation of Good Health

GOOD health is a quadruped. It has four legs—diet, water, exercise and fresh air. The diet should be varied, well-cooked, well-masticated and well-balanced—but not overattractive. Most persons eat too much. If they cut their food down one-half they would be much better off. It is not the amount we eat, but what we do with what we eat that is of consequence. Variety should be attained by changes from one meal to another, rather than by a multiplicity of dishes at each meal. A well-balanced diet is likely to lead the average mortal to a line of action that is ruinous. Spices and other stimulating accessories also tend to lure one into the same deadly snare. An appetite that has to be incited by stimulants or an array of fine dishes needs a vacation, needs rest, needs a course of treatment, in which starvation is the chief factor.

Food Drunk
I have a dull feeling in my head and cannot think or write as I used to do. What is the cause of it? E. L. R.
No doubt the cause is chronic toxemia. The brain is saturated with poisons that should be eliminated. It may be your liver, kidneys and thyroid gland are worn out because you use tea, coffee, tobacco and meat. You are in a state of intoxication. All these poisons are worn out so the blood and cause a state of intoxication. Thousands of people are going about food drunk because of the decomposition of excess quantities of food which they have eaten which the system cannot combat.

Deflected Septum
Should a deflected septum in a child's nose be operated upon before he is full grown? J. J. D.
Yes, indeed. It may not be necessary for the septum to be removed, however. Perhaps it can be straightened without the removal by operation.

Neurosis and Neuritis
What is the difference between neurosis and neuritis? M. E. R.
Neurosis is a nervous disease or state; neuritis is an inflammation of a nerve. Neuritis is a neurosis but a neurosis is not necessarily a neuritis.

Stone 1222 Walnut Street To Close Out All Our Fancy Lined Bolivia Cloth Coats In all the season's desirable shades. Were Up to \$85 Now \$39.50

Tomorrow's War Menu
BREAKFAST: Banana Sliced on Uncooked Wheat Biscuit, With Milk or Cream, Cheese Omelet, Coffee
LUNCHEON: Cucumber Salad, Honey Tea DINNER: Stuffed Beef Heart, Cold Slaw, Mashed Turnips, Pineapple on Sponge Cake, Coffee

Water Heaters Sold On Easy Payment Plan You want hot water this summer. You don't want to keep up an expensive, hot coal fire to get it. Buy a Gas Water Heater now. Enjoy its comfort and convenience while paying for it. Price Connected—\$17.00 Pay \$1.50 at time of purchase and \$1.50 per month for ten months, and a final payment of 50c. 5% off if bought for cash. Visit any of our stores or send postal or 'phone for our representative to call. THE UNITED GAS IMPROVEMENT COMPANY