S' SELECT TEST GS OUT "HOWLERS"

eral Information Quiz. ung Unexpectedly, Brings Unexpected Answers

NEUSION AND CHAOS

en, though, never had the chance he results of the general informaest given at the Friends' Select 140 North Sixteenth street, when de those assertions. Had they seen answers made public today by the officials they would have run out tives describing the workings of

year this general information test the children. They never know is coming, and they never have an of what the questions will be. year's contest brought forth anthat make a comic valentine look

igstance, one bright young hopeful ised Ben Lindsey, Judge of Denver's nile Court, as a mountain in Scotland. ignated Jeanette Rankin as the est person in the world, and never mensoman. Another lad, remembering Eglantine, the famous little chicken, answer to the question, "Who is Rankin?" as "another famous

CARDINAL AN "AUTO"

ert C. Hoover, who has been doing parvelous work for the hungry chilin Europe, was identified by a Friends' et pupil as a member of the firm of lever & Smith, jewelers, this city. Car-lever & Smith, jewelers, this city. Car-lever Carne in for the epitaph of "a of an automobile.

Even Buffalo Bill was slighted by the ritings of the mind of the youngsters, as of whom said, "William F. Cody was inventor of the code system." while wore, the Hindoo poet, who visited Philatelia a short time ago, was termed a companyer. th preacher in one answer.

The King of the Nickel was variously used as the King of Russia, the buffalo E T. Stotesbury. eneral Pershing had powers placed on houlders which he never knew he pos-d before, when one child said, "Pers-is commander-in-chief of the army and

y of the United States. "And the Magi Among the famous men who died during last year, one child named, "Admirable sy, a great German man, who invented

DATE OF EASTER One thought the date of Easter was set by the President of the United States," sother thought it was determined by leap and a third, by the almanac. The ar, and a third, by the almanac. The litch of Endor was Joan of Arc," and alignin Franklin won his fame because he vanted lightning," and submarines com-nicate by underground wireless.

hakespeare too had hitherto unknown ed upon him when he was held ble for the characters of Scrooge ries Dicken's marvelous creation and who lived in the pages of Law

latern means "to keep inside" and "when comes" and a censor is "a perwho takes the census" and a "party sen in Washington who open foreign The Reichstag may be either a holiday," a "German city" or a e" Duma is a "leader of India," a ch novelist" or "one dumb or stupid." r is a "new gun used in war." and overt act "one that is over the limit," conscientious objector is "one who fault according to the dictates of his ce" or "one who objects to what his

MORE "HOWLERS"

tal punishment is "the United States no"; the Statue of Liberty is "in the Himalaya Mountains"; the Spanored people" are the only nation a flag. "Let brotherly love cone" and "In God we trust" were given

pupils were marked on a per cent The highest score was made by J. Burns, of the class of 1919, who ed 96 ½; the second best paper was that Dorothy A. Buckley, a senior, with a of 89%, and the third best paper that of Paul Haviland, of the class of which scored 85 1/2. In the whole I the average mark received by the ers was 47 and that by the girls 45. The mior class had the best average, 71 per at, while the average of the seventh year was 23 per cent.

ASHION'S MOODS SHOWN FOR EASTER

anamaker & Brown's Display "Preparedness" Raiment for Milady

later is two weeks and two days near! may boom, the weather man may disagree, but the calendar and a blue sky say-"woman, fashion fiven the last decree, go forth and buy spring clothes!"

anamaker & Brown, at Sixth and Mar-atreets, heard the clarion call some rago and have accordingly been busily rering its demands. Now, so urgent been the stress, the very efficient buyer romen's apparel decides that all the of the department must be given to the mighty business of "dressing Philadelphia for Easter.

old the result! A special catering to has a woman must sally forth in on et! A practical, sensibly priced that makes a trip to the salons of man's shop a thing of economy as

stance, milady who wishes to apto best advantage on the Boardwalk. he natural desire to wear her suit the the season. For this particular to whom the purse-strings are a of consideration, is offered a jersey norfolk in oxford gray and a new of indefinite blue. It comes at \$16.50. sless the fact that it didn't cost a llaborate sum up in the twenties. For ung lady who leans to the riotousness "springy" sports suit there are natty and unbelted models in every color blon's decree.

n's decree. tie lady or the big lady who like little lady or the big lady who like bridge in the afternoons is not overThere are afternoon dresses for lat may be worn on the street en to the party, and that are fanciful at the same time to delight the of any scorer of rubbers. One parally attractive model follows the new illnes of the omnipresent tailored It is pearl gray crepe de chine, with fagoting connecting rows of fine pin A replica of its very unusual self ed in a recent number of a fashion line. In spite of this, it will go to the of \$29.

A very smart Persian blue em-ells for less than \$19. Bolivias found in clay, gold and other at less than \$30. Berge girl will delight in some thy tailored dresses of her favor-that have been income.

TREASURER AND DIRECTOR OF BIG BUSINESS HOUSE A YOUNG WOMAN WITH AMBITION



Secret of Miss Kathryne Haun's Success Reveals Capabilities of Her Sex in Field Wherein Girls Ordinarily Are Content to Fill Lowly Place and to Regard Pleasure as Highest Aim of Life

The Evening Ledger believes in women. | woman-I give it up, for it has been my | business than the "Helio Girl" or type It is eager to learn of and to tell its readers of the unusual woman. It herewith presents the story of Miss Kathryne Haun, treaurer and member of the board of di-rectors of E. F. Houghton & Co., a milliondollar corporation manufacturing oils and leathers used in the industries. Miss Haun dollar corporation manufacturing our leathers used in the industries. Miss Hann entered the employ of the firm as a clerk at a nominal salary. Today she is said to be the highest-paid business woman in Philadelphia. Her associates in business and in the financial world pronounce her the "best business man" in the concern. She became the financier of the company in name (though she had long done this

in name (though she had long done this work), during the last (liness of the late president of the concern, Aaron E. Carpen-ter, when she took entire charge of the finances of the company. The late Mr. Carpenter, for years before his death, would sign no papers except those presented by her, and during his last illness would authorize nothing unless Miss Haun "O. K.'d"

the company, of whose system she is the sole deviser, has been repeatedly commended by expert accountants, and Miss Haun is looked upon as one of the keenest minds engaged in financing Philadelphia's millions of industrially invested capital. A member of the firm remarks: "No one has ever exerted any push or pull on be-half of Miss Haun, for, as far back as any of us can remember, she was always at the head, pulling the rest of us along." How she "got there" Miss Haun tells for

herself to the women readers of the Eve-By KATHRYNE M. HAUN

Ar THE start I must confess that this variably asked myself when an invitation pre-nted itself was, "What are my duties an appeals to me. Figures have been my medium of expression much more than written words

no matter how sent, and this one is ad-dressed to the women who think man's commercial achievements are beyond their reach. It is meant to read: "The only limher ambitions.

To beer at the beginning it is necessary to go to the end-or rather, the climaxwhich is that an ordinary, everyday woman is the treasurer of a million-dollar cor-

How it all came about seems like a dream, but, let me tell you, there isn't much dreaming can be done while directing the finances and accounting of a concern that handles more than \$10,000,000 worth of business a year. Let's go back a bit—say, almost twenty

years.

One day a young girl (which was I)
went after a job, without the slightest business knowledge or ideas. She was armed only with the thought that some day she would realize her aspirations, which were, however, not very clearly defined.

She didn't stop to consider whether the

working environments would be pleasant or whether the men she would associate would be polished men, plain men, or crude men, and the last thought that entered her mind was the wages she would receive at the start. She wanted only the start. She got that start with E. F. Houghton

& Co. at a stipend as small as the smallest ploy. She tried to work hard and faithfully, and one day the late president of the com-pany. Aaron E. Carpenter, selected her to be his special clerk. He afterward told her that it was because he had noticed that instead of doing fancy work and reading novels in her spare time, of which there was much in those days, she had developed a curiosity regarding the details of bookkeeping.

"DRIFTS" INTO CASHIERSHIP The business grew, and the bookkeeping had to be separated from the cashier's work, and she just drifted into the position of cashier. Then, somehow, no one seems to know exactly, she just went onward and upward until the entire account ing department was at her command. From there it was only a step, even though a big one, to master that most difficult and intricate and all-important factor in every

cate and all-important factor in every business, the finances.

There you have, in brief, the business history of Miss Kathryne Haun to date. No doubt the principles of success evolved from this practical outline will be more helpful and more interesting than the

chronological story.

Much has been said about the equality Much has been said with men in com-mercial life, but it requires no such long experience as I have had to appreciate that, generally speaking, women are com-mercially inferior to men. That is not because they are inferior mentally; not be cause they are not naturally fitted for com-mercial life; but because, as a rule, women lack that all essential qualification which

LACK OF AMBITION The ambition of every young man who enters the employ of a large corporation. If he is made of the proper timber, is a seat in the board of directors.

The ambition of the average young

> SPRING WEDDING STATIONERY EDWARD DILLON

duty to engage hundreds of young women duty to engage hundreds of young women starting out, and so utterly impossible is it for me to comprehend what their real have important business immediately conobject in life is that I have long ago stopped

But I will venture the opinion that I never yet engaged a young woman who hoped to become a member of our board of directors, and I am sure that most of our young men actually hope some day to be president of the company.

Just so long as women continue to be a much figure in business.

PLEASURE BEFORE BUSINESS

The woman who is hurrying through her business duties in order to keep an engagement; whose mind is upon the dress she is going to wear at some particular function; whose head actually becomes dizzy at the privilege of standing on the side-lines of use of a little diplomacy overcome male society and applauding, will be about as prejudice against women "bosses" in busisucces .1 in business as the man who plays the stock market and calls his broker up on the telephone every half hour while the market is open.
So few women appreciate that it is not

their mere presence in the office that makes for success; that it is not the regularity with which the time clock is punched that brings advancement, but clea brough thought and concentration upon

The woman for whom the working hours are too long will never climb up. It is the woman who regrets the shortness of the day No one ever enjoyed parties or wanted the fun, excitement and association of young folks more than I, but the question I in-

the next day? One must learn to say "no" to the entic ing cocktail, the additional glass of wine and the extra helpings of food if one would have

a clear head in morning. Above every-thing else, "sun dodging" is no part of the program of a successful business woman. There is no short cut to business success

as there is success upon the stage. The successful business man may be "angel" for stage beauty, but if he is a business man ne keeps his angels on the stage, where he can at least limit the losses from their de-

Out of the most difficult as well as one of the most amusing features of my busi-ness career has been the the slowness with which most men comprehend that I am actually treasurer of the company, an officer and member of the board of directors. So many men have no greater compre hension of the capabilities of women in

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clude that they must go higher up to close a transaction. When they are finally re-ferred back to me their apologies are profuse and their humiliation more or less amusing. But as it is all a part of the

game, I diplomatically ignore the matter. One of the greatest difficulties I have had contend with is the natural antipathy of men to taking orders from a woman have seen men who bully and bluster and "refuse to take orders from a woman" sneak home with their pay envelopes, hand them over to "Dear Friend Wives," and actually fear to ask for the price of a Cinco

Just as the right sort of wife is the boss of her husband, within her proper sphere, without being offensive and mostly without the husband being aware of the fact, can an intelligent business woman by the

FIRST SHAD OF SEASON

News of Catch Stirs Delaware Fishermen to Activity

SEAFORD, Del., March 23 .- The first shad of the season was caught on the Nan-ticoke River here yesterday. This news immediately spread like wildfire among the old fishermen who have had their nets hanging and boats in readiness to start the shad season at the first piece of good news they received. Now with everything astir it seems likely that a large fleet soon will start the spring fishing.



\$2.25 Keyser Vests, Spe- \$1.75 \$2.00 Camiseles, satin and \$1.45

Personal Attention to Mail Orders

A STORY FOR SPARE MOMENTS A Patriotic Spark

OCHIQUA-SAN came up the garden path, O a path overhung with wistaria vines; great masses of the lovely purple blossoms brushed her face as she passed, and well they might, for it was a lovely face that they touched; two merry brown eyes blinked roguishly from it; there was a re-trousse nose and full red lips, and the rounded cheeks were flushed now prettily. As she walked she was humming some dainty Japanese air, clustve, yet with a vague hint of sadness. But O-Chiqua-San was not unhappy—most decidedly not. For did not the golden sun shine warmly down on her, and the deep blue sky smile tenderly, and had she not on her very prettiest kimono, and was she not going to tea with her very dearest friend, Yuwa Kiota? So it was not to be wondered that the light came and went in the soft brown eyes, and the wild rose color flushed her cheeks. And it was no wonder that Lieutenant Yotsua. home for the first time in eight years from service, rubbed his eyes and looked again. believing that it was just a fairy vision that came dancing toward him. As his shadow tell across the path, Ω-Chiqua-San looked up startled, and seeing the lieuten-ant's gray eyes looking whimsically at her stammered, "Wh—what wish you, soldier?" Then, fearing that she had been bold, turned hastily and fled down the path.

August twilight over all Japan! The agrance of the honeysuckles drifting through the warm air; a few faint stars glimmering dimly in the sky, yet blue. Twi-light as it always is, full of deep shadows nd redolent with faraway fragrance. and redolent with faraway fragrance. O-Chiqua-San surveyed it all breathlessiy from the veranda of her father's house, and thought longingly of her school days just ended and the dreary monotony of the life that was to come. Her father sat there be side her, silent, as was his custom, and she stole a half-fearful glance at his stern

Just now he had told her of the mar she was to marry in a month-a man whom she had never seen and never would e till the wedding. Rebellious and angry. she had demurred, but there had been no relenting; it was her father's right to command her thus, and to that inevitable power she must mutely bow her head. Once sh ferent; for had she not learned, in the many golden days spent in her father's garden, to love the young lieutenant and to dream happy thoughts of the time after the great war should end?

O-Chiqua-San felt the bitter sobs rising toward her father. But how could she explain? What was there to explain? What did her father know of that curious thing that the English teachers had told her was always showed the greatest respect and deference toward her mother, but never tenderness? Through the vague shadows : tiny spark, like a firefly, glowing steadily It was the lieutenant's cigar, and somehov the light seemed to enter into her very heart and comfort its weary throbbing.

Lieutenant Yotsua was going away, and O-Chiqua-San was going too. Far, far away in that foreign country of America they could find happiness together. Let the army claim him as a deserter: let the people brand her as an unbeliever; but there under the blue skies and in the green flowers meadows love awaited them and claimed them for her own.

O-Chiqua-San crept timidly from her father's house, down the wistaria lane, and the sea. Great breakers dashed their cold spray over her as she hurried on; the kind face of the moon vanished in dark, fore-

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which was the talk of the Food Show is now in the

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boding clouds, and out there in the calm waters of the harbor shone the light of the steamship Wasona, sailing for America at daybreak. The sullen murmuring of a ris-ing wind came to her ears, but louder than the wind source. ing wind came to her ears, but louder than the wind something within her cried out; the spirit of her father was strong in her heart; over and over again it sounded, honor thy father and mother. Suddenly she fell on her knees with wild sobbing, praying inciherently: "Oh, Buddha, I have sinned much. I have defled the laws of my people and thee. I am unworthy. Make me, oh make me pure again!"

And out in the sleep like the strong with the sleep like the strong with the sleep like the strong with the sleep like th

me, oh make me pure again!"

And out in the gloomy night, down by the sea, a soldier waited till gray dawn fell upon Japan—waited for her who came not

LEAPS INTO CISTERN AND RESCUES HER CHILD

Heroic Mother's Deed Saves Two-Year-Old Girl From Death in Icy Water

SELINSGROVE, Pa., March 23.-Only a mother's heroic daring saved the life of the two-year-old daughter of Mr. and Mrs. John Pontius at their home in New Berlin. The Pontius at their home in New Berlin. The little girl was playing in the yard and the cistern floor was uncovered. She went to the hole and shouted into it. She took great delight in hearing the echo and became so curious because of it that she leaned over the edge and peered into the darkness to learn whence came the noise. She lost her balance and fell into the cistern

balance and fell into the cistern.

The mother heard the child's faint cries and after considerable difficulty learned they came from the cistern. The woman called to a neighbor nearby, "Rescue me," and leaped into the cistern. It is about eleven feet deep and held a foot of ley water. The child was stiff with cold when her mother lifted her from the chilly water. Soon the neighbors arrived and a rone was Soon the neighbors arrived and a rope was let down to them. Wrapping the lifeline Wrapping the lifeline around one arm and holding her child in the other arm, the heroic mother was rescued from the cistern.

Asphyxiates Himself in Or

Lynch was found dead by his father in drying oven in which he had curied his self, having turned on the gas be

According to the father. Lynch fe that he would be drafted as noon as United States declared war against many. The elder Lynch sa'd that he was of impaired mind, having been ki in the head by a playmate when a chi



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Increased seating, a new shine stand right in the middle of things and quite a clubby atmosphere, with smoking permitted.

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Fashions for Spring of such beauty and in such wonderful variety that we need and are fortunate in having this greatly increased shelf space. Quality is not only maintained, but Walk-Overs this Spring for both Men and Women are actually "BETTER

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