HELP WANTED—MALE

Continued from Preceding Page

SALESMEN

"IF"

You are a successful salesman in any line.

If you can prove that you have successfully sold any line—

Then we want you—and we want you now—for reasons why you must come at once.

Four-fifths of our successful salesmen never sold books before.

We teach you how. We furnish all the leads (real ones) that you can use. We give you selling those who make good. the same co-operation, and rapid advancement

Come in; let's talk it over.

ENCYCLOPAEDIA BRITANNICA CO.
139 S. 15th st., cor. Walnut.

STOCK CLERK—Young man in large lumber office; good opportunity for future advancement; open to man with ability and willing to work. Apply 1194, Ledger Central.

BOOKKEEPER for manufacturing corporation; must be familiar with pipes, fittings and stores; state age, experience, reference, and salary expected. Address P. O. Box 3078.

SHIPPER wanted. 2015 S. 15th st.

YOUNG MAN—Wanted an active young man, competent to take charge of furniture and draperies department. Address, with particulars, Point Pleasant Hardware Company, Point Pleasant, N. J.

YOUNG MAN to take charge of stock room; some experience in handling printing paper necessary; steady employment. Charles Beck Company, 609 Chestnut st.

WE WANT to employ an energetic, able, reliable SALES MANAGER to sell AUTOMOBILES; must have shown results by past work and present employment and be well recommended; all correspondence will be considered strictly confidential. Address B 218, Ledger Office.

WE WANT A MAN
IN PHILADELPHIA

Live man can earn $200 to $500 per month selling building lots for a large real estate company now developing the finest property at Sparrows Point, Md.; over $50,000,000 is being spent by Bethlehem Steel Co.; homes needed for 15,000 to 20,000 additional employes; these lots will undoubtedly double in value within a year. Write for particulars to "Realty," 508 Law Bldg., Baltimore, Md.

COLLEGE GRADUATE, to enter training for Y. M. C. A. secretaryship; church member who has shown capacity for leadership; apprenticeship covers a year; salary and experience in all phases of the work; salary first year, $720; second year, $900. Y. M. C. A., 1421 Arch street.

General

COST ACCOUNTANTS, of manufacturing firms to receive coaching in advanced cost methods applied to own problems; with employers' consent. G 349, Ledger Central.

SITUATIONS WANTED—FEMALE

HOUSEKEEPER, working, wishes to take full charge. Apply 2524 W. Cumberland. Diamond 6552 J.

COOK—Experienced white woman wishes cooking only; country. G 257, Ledger Central.

SEAMSTRESS, competent, quick sewer; $1.50 per carfare; from 9 to 5. R 224, Ledger Off.

SOCIAL CORRESPONDENT—Young woman, educated, desires position, requiring afternoons only. M 152, Ledger Central.

WOMAN, colored, wants half-time work, cleaning or cooking; reference. 2021 St. Albans st.

WOMAN, colored, wishes day's work, $1.25 a day; reference. Warfield, 1739 Lombard st.

YOUNG LADY, experienced stenographer, with exceptional references, desires secretarial position at half-time. G 254, Ledger Central.

SITUATIONS WANTED—MALE

ACCOUNTANT, exp., age 26, desires temporary or steady position. G 140, Ledger Central.

BOOKKEEPER, age 27, first year Wharton eve. school, 9 yrs. with present employers as sten. and asst. bookkeeper; good correspondent. P 345, Ledger Central.

CHAUFFEUR wants position with private family; willing and obliging; 7 years' experience, 4 years with last employer. Apply 5325 Wyneefield ave., West Phila.

CHAUFFEUR, A1, white, single, wishes position; private; do all repairs; A1 reference. 1322 N. Edgewood st., W. Phila.

COOK, Japanese, seeks position, private family or apartments; can take entire charge; has experience; reference, George, 1634 Vine st.

COST ACCOUNTANT with 10 years' experience in laying out and operating factory cost system, is open for position. B 132, Led. Off.

DRAFTSMAN, 9 years' experience mechanical and light structural work, desires position detailing or similar work. G 332, Ledger Cent.

ELECTRICAL-TECHNICAL grad., with practical exp., wishes pos. with eng'g concern with chances for adv'm't. F 955, Led. Central.

ENGINEER, licensed, practical experience, sober, steady, wants six-day position; best references. F 851, Ledger Central.

GARDENER-florist, truly competent raising vegetables, flowers, hardy garden; understands all branches of business, including stock, poultry. R 228, Ledger Office.

GARDENER—Situation as gardener and general work on private place; can drive Ford car; single man; good refs. G 142, Ledger Cent.

HOUSEWORK, general—Japanese wants position in family; best reference, Iso. 1634 Vine.

MAN, middle-aged, in office or warehouse, where honesty and character will be appreciated; salary not so much an object as congenial surroundings and employment. F 948, Led. Cent.

MAN, 31, active, honest, sober, industrious, wants light work. B 206, Ledger Office.

MECHANICAL SUPERINTENDENT open for permanent position with large manufacturing company or superintendent of large office building; 20 years' experience all kinds of mechanical plants, construction and repair work; best of references. G 55, Ledger Central.

PRIVATE SECRETARY, university education and several years' business experience; references, G 255, Ledger Central.

STENOGRAPHER, age 21, experienced, $10 to start, desires position. G 340, Ledger Cent.

TECHNICAL, young man, graduate, 3 years' experience, seeks permanent connection with small progressive concern, with the idea of eventually securing small interest in company. O 236, Ledger Central.

YOUNG MAN, 24, Wharton School student, exp. in bookkeeping, payroll, statistical figuring, estimates and general office work, desires position in accounting line. G 251, Ledger Cent.

YOUNG MAN, 30, with 10 years' banking experience, desires position as salesman with reliable concern. B 117, Ledger Office.

GIRARD COLLEGE graduate, agency or stenographic work evenings. G 144, Ledger Cent.

EMPLOYMENT AGENCIES

MRS. HARVEY, 1919 Rittenhouse square—Wanted, additional help for every capacity.

WANTED at Episcopal Office, 312 S. 12th—Cooks, waits., nurses, launds., kitchen maids.

AUTOMOBILES

For Sale

BAKER ELECTRIC; will sacrifice modern 4-passenger coupe; excellent condition. Apply 2316 N. 15th st. Phone Diamond 3456.

CADILLAC 1914 touring car, overhauled and repainted; full equipment; price $750. AUTO SALES CORPORATION, 142 N. Broad st.

CADILLAC LIMOUSINE, 1916 model; used 3600 miles; cheap for cash. Add. G 51, Led. Cent.

CHEVROLET SALES AND SERVICE—1917 models; accessories; used cars taken in exchange; some bargains; never closed. N. Phila. Chevrolet Sales and Service, 3417 N. 16th.

DAVIS 1915 5-passenger, 6-cylinder touring car; excellent shape throughout; big snap to quick buyer. Phone Walnut 762, Mr. Sternberg.

FORDSONS—Phaetons, roadsters and cabriolets, equipped with electric lights and starters. DOHERTY-SCHWARTZ, 253 N. Broad st.

INTERNATIONAL open express, cheap. Vim Motortruck Co., Broad and Huntingdon.

ISBELL 1500-POUND TRUCK, panel body; good condition. Vim Motor Truck Company, Broad and Huntingdon sts.

AUTOMOBILES

For Sale

Continued from Previous Column

KISSEL KAR, 5 passenger, in excellent running condition, fully equipped; big bargain. Phone Mr. Sternberg, Walnut 762.

LOCOMOBILE, 1914 6-48
7-passenger touring, painted maroon, with red trimmings; overhauled in our shops; very attractive car for family use; inspection and demonstration solicited.
LOCOMOBILE
2314 Market st.
F. M. HALLIGAN, Mgr. Exchange Car Dept.

LOCOMOBILE LIMOUSINE, 38 H. P., 1916 model; almost new; owner going away will will accept reasonable offer. G 52, Led. Cent.

PACKARD 18 CHASSIS; good running order; good rubber. Vim Motor Truck Company, Broad and Huntingdon sts.

PAIGE touring, recently overhauled and repainted. See Mr. De Hie, Vim Motortruck Co., Broad and Huntingdon.

PEERLESS 7-passenger touring car; new 8-cyl. model; will demonstrate. G 49, Led. Cent.

PIERCE ARROW, 1916 model, 36 H. P., 7-passenger, touring; perfect condition; 2 new extra tires, slip covers, etc. G 50, Ledger Central.

STANLEY STEAMER—Burns kerosene for fuel; can you beat it? STANLEY MOTOR CARRIAGE CO., 2325 Chestnut.

STUTZ 1914 ROADSTER for sale; in splendid condition. G 42, Ledger Central.

"RAYFORD" 1 and 2 ton trucks
deliver the goods; $325 and $400
Rayford Co., 24 and Indiana ave.

VIM type 16, open express body, excellent condition; big bargain to quick buyer. Vim Motor Company, Broad and Huntingdon.

VIM TYPE 14, panel body, first-class condition; $250. Vim Motor Truck Company, Broad and Huntingdon sts.

1916 BUICK, 5-passenger touring; A No. 1 condition; will sell for $650. P 405, Ledger Office.

A BEAUTIFUL light, 5-passenger touring car; electric self-starter, lights, etc.; extra tires, tools; price, $250, if taken at once; 30 days' trial allowed; runs and looks like new. Can be seen at 626 Federal st., Phila.

IN NEED OF MONEY—Will sell at once for cash elegant 5-passenger touring car in absolutely first-class condition; will allow trial; price, $150; no less. 638 Federal st., Phila.

Gap Lathe SCHOBER 3339-45 MARKET
Cadillac Parts SCHOBER 3339-45 MARKET

USED TRUCKS—Several well-known makes, ranging from 1 to 5 tons, with and without bodies. Garford Phila. Co., 2308 Chestnut.

$1500 TO COVER STORAGE takes 5-pass. Oakland touring car, worth double. 3952 Pine.

Wanted

WANTED—Old autos; pay good prices. M. Case, 4606 Umbria st., Manayunk. Send postal.

AUTO LIVERY AND GARAGES

INDEPENDENT TAXICAB CO.
Hudson Super-Six Limousines.
Special attention to weddings and funerals.
Diamond 6466. Never closed. Park 75.

POPLAR, 1617—To hire (open day and night); Park 1482; brand-new 5-pass. touring cars, $1.25 hr.; also brand-new 7-pass. limousines, $1.50 hr.; weddings, funerals, 1715 Girard.

BUY MOISTER portable garages, steel or stucco. On display 3931 N. 5th. Tioga 2984.

AUTO REPAIRING

SPEEDOMETER TROUBLES
See BILLY at his new location
619 NORTH BROAD ST.

AUTO SUPPLIES

TIMKEN-BEARINGS HYATT
New-Departure Service Sta., The Gwilliam Co.
1314 Arch st. Ph. Walnut 3407. Race 3062.

PARTS—BODIES—ENGINES
Phila. Auto Parts Co.
823 N. 13th. Phone Park 1418.

AUTO TIRES

HERCULES TIRES
Guaranteed.

30x3	$6.50	34x4	$12.98
30x3½	7.95	38x4½	17.95

HERCULES TIRE CO., 612 N. Broad st.

30x3½ NONSKID TIRES $8.00
30x3½ RED TIRES, guaranteed 1.90
RUDOLPH TIRE CO., 1235 Arch st.

PULLMAN TIRES
Guaranteed 3500 miles. Compare prices.
GRIM'S, 256 N. Broad st.

DOGS, BIRDS AND GOLD FISH

PURE WHITE toy poodle puppies, male and female, penciled eyes, cheap. Box 9, Gwynedd Valley, Pa.

BUSINESS OPPORTUNITIES

WE HAVE SECURED THE FORMULAS AND PROCESSES NOW USED ABROAD IN AN INDUSTRY WHICH WILL BE THE ONLY ONE OF ITS KIND IN PHILADELPHIA; PLANT NOW UNDER CONSTRUCTION; ENOUGH BUSINESS IN SIGHT TO RUN DAY AND NIGHT;

CAPITAL AND ACTIVE INTEREST SOLICITED.

M 614, LEDGER OFFICE

ESTABLISHED COAL, sand, cement and building material business; heavy teaming, long-distance moving, subcontracting; last year's profit $14,000; wishes to retire. Write for descriptive folder. Room 1, Woolworth Bldg., Bethlehem, Pa.

PARTNER, with $5000 to $10,000, wanted in steam laundry business; plant established; an excellent money-making opportunity. B 229, Ledger Office.

WANTED $2000 to $3000 for one year or less; will guarantee good profit for the money and secure loan absolutely. B 230, Ledger Office.

PATENTS—Our 4 books sent free, "How to Obtain Patents." Victor J. Evans & Co., 1429A Chestnut st., Philadelphia.

BUSINESS PERSONALS

HAIR DYED $1.00
Faded switches, transformations and all false hair dyed and made like new.
M. M. SEXTON & CO., 902 WALNUT ST.

DIAMONDS BOUGHT
Pearls and emeralds. Appraisement 1 per cent.
HARRY W. SMITH, 717 Sansom st.

DON'T misjudge others; Detective Millard will get you facts. Standard Detective Bureau. Consultation free. 1529 Chestnut st. Estab 1888.

ALWAYS BUSY—WHY?
Alsover's Express and Storage Co., Inc.
Lawrence and Vine sts. Phone Market 994.

DIAMONDS BOUGHT
Highest prices paid; business strictly confidential
WM. FISHER, 137 S. 8TH ST.

SUPERFLUOUS HAIR removed by electrolysis, the only permanent way. Eyebrows arched. MISS SMITH, 402 Keith Theatre Building.

EVENING CLOTHES TO HIRE
Latest styles. Phone Poplar 235; open eves.
LEIDNER'S, 10th and Girard ave., S. W. Cor.

WIGS AND TOUPEES—High class, we defy detection. Prices moderate; satisfaction guaran'd. Pinnel, 1331 Germ'n ave., form, with Binder.

ACCOUNTANT, EXPERT, WILL AUDIT, SYSTEMATIZE, OPEN, CLOSE AND KEEP BOOKS; TERMS REAS. P 213, LED. OFF.

HATS REBLOCKED, 75 CENTS
BLAKE & CO., 906 ARCH ST. EST. 1867.

GENTS ONLY—Cast-off clothing bought. Call or address 125 N. 9th st.

1000 BUSINESS CARDS, $1. Arrow Printing Co., P. O. Box 3482, Station O, Philadelphia.

CARPET CLEANING

KEYSTONE CARPET CLEANING: carpets cleaned and secured. 1111 Westmoreland st. Phone Tioga 3518.

DRESSMAKING AND MILLINERY

MODISTE, late of N. Y.; advanced styles, evening gowns specialty. 1224 Walnut. Wal. 8184.

FOR SALE

BEDS, bureaus, chiffoniers, tables, chairs, buffets, 100 fine rugs, parlor suits, library tables, sold for storage. Feinstein Storage Co., 9th and Spring Garden. Open Evgs. Free delivery.

BILLIARD, POOL, combination, second-hand, bought, sold, rented, exchanged; repairing; supplies. Lafe Keafer, American manufacturer, 329 Girard ave. Phone Kens. 2315.

BILLIARD AND POCKET TABLES—Also bowling alleys, phonographs; easy pay'ts. BRUNSWICK-BALKE-COLLENDER CO., 1022 Arch.

BILLIARD, pool tables; new, second-hand bowling alleys; easy payments. Rosatto-Barry-Street Co., 222 S. 8th st. Phone Wal. 2284.

CASH REGISTERS bought, exchanged, repaired, rented; supplies; new and factory rebuilt registers; new total adders as low as $40. Call and see our new models. Registers sold by us on easy payments and fully guaranteed.
THE NATIONAL CASH REGISTER CO.
730 CHESTNUT ST.

CIGAR STORE, wall case, with mirror 10 ft. long, $20, worth $50.
CHAIR EXCHANGE, Cor. 6TH AND VINE

DISPLAY REFRIGERATOR; good as new; only slightly shopworn; very low price. Howe Scale Co., 508 Market st.

MATERIAL from building, 6th and Filbert; 3,000,000 brick, roofing and fencing boards, maple flooring, windows and frames, 2nd to 3x12, 18 to 22 ft. Jump Housewrecking Co.

Office Furniture OF EVERY DESCRIPTION FOR SALE
Household Furniture DULING Central Second-Hand
Furniture Co., 904-906-914 Filbert st.

PARKWAY BUILDINGS being demolished, opposite City Hall; steam, hot-water plants, fire-escapes, bathtubs, wash trays, toilet, building and paving bricks, chandeliers, gas fixtures, doors, sash, cheap; million bricks. Gault Housewrecking Co., 204 N. 22d st. Both phones.

REFRIGERATORS & fixtures, mkts., hotels & restaurants; terms to suit. Randall, 331 N. 2d.

SAFES, fireproof; also with thin walls; closing out a large line of slightly used; all sizes and makes; big bargains. 219 North Fourth st.

TYPEWRITERS—Factory rebuilt; good as new; we have the largest stock in Philadelphia; call and investigate; rentals, 3 months, $10 and up. C. J. GIBBONEY & Co., 1035 Chestnut st.

TYPEWRITERS, all makes, lowest prices. Open till 6. Rouillot Typewriter Co., 206 S. 5th st.

TYPE AND PRINTING MATERIAL at bargain prices. Now is the time to buy.
PHILADELPHIA PRINTERS' SUPPLY CO.
14 S. 5th st., Philadelphia. Both phones.

WALL SODA FOUNTAIN and marble counter; will sacrifice. Drug Store, 22d and Norris.

USED OFFICE FURNITURE
Everything imaginable in this line and plenty of it; best assortment and best values in Phila.; free auto delivery anywhere.
HUGHES, 11th and Buttonwood.

$18—GENT'S SOLID 14-KT. GOLD WATCH VALUE $40
RIEDER'S LOAN OFFICE, 128 MARKET ST.

$25—E. HOWARD WATCH; new condition; guaranteed 25 years.
RIEDER'S LOAN OFFICE, 128 MARKET ST.

FULL LINE OF SCALES, tea and coffee caddies, coffee mill, push carts. 51 N. 2d st.

LOT OF FOLDING CHAIRS at 30 cents each, second hand. 1007 Race st.

HEATING

HEATERS, boilers, ranges, new and rebuilt; removed for the Makin-Kelsey health heat; will install cheap. 1827 Filbert st.

MACHINERY AND TOOLS

SAFETY SPLIT COLLARS and YOCOM HANGERS and PILLOW BLOCKS, with finished ball and socket bearings, are the best for all shafting purposes. SHAFTING AND MACHINE WORKS, 1442 North Second.
JAMES YOCOM & SON.

80 K. W. BULLOCK 125 V. generator, 2 air compressors, 3 8-oz. pressure blowers, 5 H. P. motor and vacuum cleaner, cupola blowers. A. C. and D. C. motors bought and sold.
YEARSLEY CO., 224 North 3d st.

POWER-PLANT EQUIPMENT
Dynamos, motors, boiler, steam and oil engines, pumps, air compressors.
FRANK TOOMEY, Inc., 127 N. 3d st.

COLEMAN-SHOEMAKER-MEAD, INC.
829 Commercial Trust Bldg.
New and rebuilt machinery

BLISS No. 141 straight-side power presses, motor-driven; Fox 10-spindle multiple drill.
NUTTALL, 1748 N. 5th.

STEEL PLATE EXHAUST FANS—2-15 in. "American" dir. con. to 12x14 horiz. engines.
SEYFERT'S, 437 N. 3d st.

MANFRS of plain and automatic machinery. Send for booklet. A. Nacke & Son, 240 S. 9th.

STEEL SHAFTING—All sizes in stock.
CHARLES BOND COMPANY, 520 Arch st.

MUSICAL INSTRUMENTS

REDUCED PLAYER-PIANOS

$295—Weber Player-Piano; $450; new.
$325—Auto-Manual Player-Piano; $550; new.
$360—Hepne Player-Piano; $650; new.
$395—Matchless Cunningham Player-Piano; $800; new.

Several Aeolian and Francesca Player-Pianos reduced $25 to $50 below regular prices; good as new; guaranteed five years.
Write for large illustrated catalogues and special plans of payment.
HEPPE'S UPTOWN STORES
Cor. 6th and Thompson sts., Philadelphia.
Founded 1865.

REBUILT PIANOS
AT ONE-THIRD VALUE

$65—Smithsonian Piano	$145—Meyer Piano
$85—New Ireland Piano	$145—Erhardt Piano
$95—Fisher Piano	$175—Opera Piano
$120—Lester Piano	$185—Bailey Piano
$125—Stone Piano	$195—Girard Piano
$125—Ukelke Ing Piano	$275—Lester Piano

Seventeen upright pianos, Heppe, Marcellus, Jules and other standard makes, good as new, returned from winter rental accounts, at reductions of $50 to $150 below regular prices.
Write for large illustrated catalogues and special plans of payments.
TERMS $5 MONTHLY AND UPWARD
HEPPE'S UPTOWN STORES
Cor. 6th and Thompson sts., Philadelphia.

PIANO—STEINWAY upright; small $162 size; in nice condition; great bargain.
HOWARD VINCENT, 836-838-840 N. 6TH
Established 56 years.

88-NOTE PLAYERS put in any piano; illustrated catalogue free; pianos tuned, $2. Gilbert Player Installing Co., 930 N. 46th st.

IS YOUR PLAYER-PIANO out of order? See us. "We are experts." Phone, write or call Grand Union Piano Co., 3136 Kensington ave.

$85—UPRIGHT; $1.25 weekly; tuning, repairing; players install. Harold Todd, 1481 Brown.

PIANOS and players, used; write for bargain booklet. Power Weymann, 3800 N. Broad.

OLD GOLD

OLD GOLD, silver, platinum, plated ware, old-style jewelry, teeth plates bought for cash. Est. 1870. J. L. CLARK, refiner, 807 Sansom.

OLD GOLD—Cash paid for old gold, silver, antiques; clocks. Send postal, will call.
ROGERS, 27 S. 17th st. Both phones.

STORAGE

FIDELITY FIREPROOF WAREHOUSES
1811-1819 MARKET ST.

MILLER N. BROAD STORAGE CO., Broad ab. Lehigh ave.; new fireproof addition; rooms fireproof; furniture and china packers; automobile vans; estimate free. Bell phone Diamond 7460.

WEST PHILA. AUTO SERVICE — MONARCH STORAGE CO. Packing and Shipping. 3870 LANCASTER AVE.

VICTORY STORAGE—MOVING, PACKING
5215 MARKET ST. PHONES

TYPEWRITERS AND SUPPLIES

DON'T RENT—DON'T BUY

machines discarded by others. You can buy a brand-new Oliver Typewriter, Model 9, complete and guaranteed, for $44.10. Or pay $40, and pay $3 cash and $3 a month.
"The High Cost of Typewriters—The Reason and Remedy" is free.
OLIVER TYPEWRITER CO.
10th and Walnut sts.
Phone Walnut 101-102.

WHY NOT RENT A. and get Remington service? It pays to rent from the manufacturers. Visible models, $3 a month; $7.50 for 3 months.
REMINGTON TYPEWRITER CO., INC.,
110 S. 9th st., Philadelphia.

WANTED

ANTIQUE furniture, china, silver, old war and ship pictures; highest prices paid for rare pieces; antiques, 1625 Pine st. Locust 6664.

ANTIQUE furniture, broken jewelry, gold, silver, false teeth, feather beds. "Antiques," 735 Walnut. Phone Walnut 7026. Est. 1866.

WANTED

Continued from Preceding Column

BROKEN JEWELRY, antiques, pistols, coins; coin books, with prices I pay, mailed 15c. J. B. Boss (People's Store), 266 S. 11th. Wal. 4486.

CAST-OFF CLOTHING
Positively highest prices paid for it.
SAMUEL COOPER
Phone Poplar 6342. 1010 Girard ave.

CAST-OFF CLOTHING, shoes and hats bought; send postal. Sneidman, 922 Poplar st.

FURNITURE, pianos, carpets, antiques; entire or part houses bought for cash, no matter how large. J. Bernstein, 1354 Ridge ave.

OLD GOLD, silver, platinum, false teeth, pewter, jewelry, etc.; foreign and old coins.
M. G. Assaying Co., 900½ Filbert st.

OLD GOLD, silver, false teeth, broken jewelry bought; highest prices paid. 45 N. 10th.

ROOMS FOR RENT

BROAD, N., 2241—Unfurnished 2 second-floor front rooms, with private bath.

CHESTNUT, 2009—DESIRABLE ROOMS, PERMANENT OR TRANSIENT.

SANSOM, 4511—Furn. room; hot-water heat; electric; open surroundings; reference; phone.

HANDSOMELY furnished front room in large, modern private home; electric lights; 10 minutes to City Hall. Telephone Baring 415.

18TH, N., 138—Attractively furnished rooms, all conveniences; continuous hot water.

Furnished

GIRARD AVE., 1313—Furnished rooms for gentlemen; second or third floors; pri. family.

PINE, 800 (The Dresden)—Furnished double rooms, private baths, steam heat, electric light.

BOARDING

CHESTNUT, 6038—Comfortable room, home meals, private family, for referenced young man.

SPRUCE ST., 1230—Desirable room, second floor; also suite with pri. bath; excel. table.

SANITARIUMS

INVALIDS CHRISTIAN SANITARIUM
Spacious grounds; Old York road to Broad st., south of Chelten ave. Private rooms (no wards); medical staff; nurses; sympathetic and scientific service at moderate rates.
UNSECTARIAN. Phone Oak Lane 1729.

BEAUTIFUL LOCATION; special scientific care; nervous, elderly; every comfort; nurses' booklet. Dr. Randal, City Line, Chestnut Hill.

APARTMENTS

THE KENNINGTON
Pine below Broad.
Desirable suites of 2 rooms, with private bath, unfurnished; modern building, with improved vapor heating system; rentals $35 to $50; reference necessary.
YARROW & VAN PELT
17TH AND CHESTNUT STS.

CORNER APARTMENT—Two large bay window rooms, southern exposure, bath and kitchenette, in the Essex, 34th and Chestnut. Phone Preston 2676.

22D, N., 1720—Hskpg. apts.; second floor; 5 rms.; unfurn., furn.; bath; heat; hot water; $35.

WALLACE, 1906— Bachelor apts., 2 rooms and bath; hot-water heat, electricity; fur.; unfur.

CHESTNUT, 2002—Professional and business purposes; janitor; newly renovated.

1450 N. 12TH ST.—2-room housekeeping apartment.

GERMANTOWN

THE NEW ADDITION
TO PELHAM COURT
IS OPEN

PELHAM COURT was not built to make an appeal to every one—but to you who demand the best and are accustomed to receive it—at a price which, considering what you do demand and receive, is moderate—it will make a strong, compelling appeal.

PELHAM COURT is located at Carpenter's Station, Germantown, just off beautiful Lincoln Drive, on the Pennsylvania Railroad; 50 or so trains a day, surely transportation enough for any one.

Suites of 2 rooms and 1 bath to 6 rooms and 2 baths; the size to suit your requirements. Prices are from $50 up.

PELHAM COURT is a quiet, perfect APARTMENT HOTEL, and located in an absolutely ideal and exclusively suburban location.

In a word, you may come to PELHAM COURT and find a perfect suburban location, with transportation unexcelled, an ideally constructed building, quiet, dignified, elegant.

You may select an apartment of the size to suit your individual needs; you will find all your housekeeping problems solved and taken care of for you absolutely without effort on your part; you will find a table of the utmost excellence at a most moderate price, and the same courtesy and attention is uniform through the entire establishment.

For full information, arrangements for inspection and reservations, call, phone or write to

NORMAN S. SHERWOOD
1411 WALNUT STREET
SPRUCE 2071. RACE 3025.
or his representative on the premises at Pelham Court.

FURNISHED APARTMENTS

BALTIMORE AVE., 5008—Furnished apartment, sitting room and bedroom, communicating; electricity, hot-water heat; $20 month; gentlemen only. Woodland 4008 W.

HOUSEKEEPING APARTMENTS

NORTHEAST CORNER
17th & WALNUT
(One block from Rittenhouse Square)
8 housekeeping suites, 10 rooms, including 3 baths.
Free use of laundry on top floor.
Your inspection is cordially invited.
MERTON GREIMS
Walnut 6929 Race 2270
Liberty Bldg., Broad and Chestnut

THERE ARE SEVERAL
WAYS OF SECURING
AN APARTMENT

But suppose, instead of trying all these different ways, you just call at this office—the largest, most attractive and best equipped in Philadelphia, devoted exclusively to securing just what they want for particular people.

Tell us your requirements. The leading and desirable apartments in Philadelphia are listed with or may be rented through us. Our automobiles are waiting to take you to the list of properties you designate, so that with the least possible effort you may secure the one apartment in Philadelphia which most nearly approaches your exact ideal.

NORMAN S. SHERWOOD
Spruce 3071. 1411 WALNUT ST. Race 3025.

JUNIPER ABOVE SPRUCE
New Elevator Apartment Building.
Reservations now.
2 rooms, bath and kitchen and suites of 10 rooms. Walnut 6929.
MERTON GREIMS
Liberty Bldg.

GREY GABLES—2 AND 3 ROOM APARTMENTS; SHOWER; FURN. OR UNFURN.; REASONABLE. 3123-3144 N. 33D ST.

HOUSEKEEPING APMTS., all parts of city; rents $25 to $70 per mo. Call, phone or write for information. Samuel Stern, 1201 Chestnut.

33D AND PINE—New apartments, 4 to 6 rooms and bath; all modern conveniences. Apply on premises. EVERETT CUMMINS.

WALNUT, 1018-20 (Bettina)—3-rm. housekeeping flat, complete, kitchen, parlor, bath; reas.

FURNISHED housekeeping apartments, 5 rms. Call bet. 10-12 a. m. Apt. 3A, 3633 N. Broad

WEST PHILADELPHIA

THE SEDGELEY, 45th and Pine—To sublet, 3-room housekeeping apt., with bath. Inquire Janitor or A. H. Zullinger, 40th and Locust.

APARTMENT HOTELS

THE GLADSTONE
11TH AND PINE STS.
Absolutely Fireproof

HOTEL COLONIAL — Spruce at Eleventh st. A select family apartment hotel; all large, airy, light outside rooms; sitting room, bedroom and bath, with meals for 2 persons, $35 per week and upward.

THE TRACY
PERMANENT OR TRANSIENT GUESTS
36TH AND CHESTNUT

APARTMENT HOTELS

Continued from Preceding Column

MONTEVISTA APARTMENTS
63d and Oxford sts.
Suites of one or two rooms, with bath and kitchenette; newly furnished, and with hotel service.
Phone Overbrook, 30-68.

PARKSIDE APARTMENTS
40th & Girard ave. Opposite Fairmount Park.
FURNISHED OR UNFURNISHED
Attractive suites of 2 and 3 rooms and bath.
UP-TO-DATE SERVICE. EXCELLENT TABLE
DELMAR MORRIS
THE ONLY HOTEL IN GERMANTOWN
STRICTLY FIRST CLASS
AMERICAN PLAN
LARGE LAWN, PORCH AND OPEN SPACE
CHELTEN AVE. STATION, P. R. R.

THE CLINTON TENTH BELOW SPRUCE
200 ROOMS, EVERY CONVENIENCE
Furnished or unfurnished, either by lease or transiently; suites of one or four rooms, with bath.

IRVING HOTEL 915-917 WALNUT
American plan, $2. European, $1 up.

REAL ESTATE FOR SALE

CITY

INDUSTRIAL SITE
Central location, for factory, warehouse or garage purposes. Adjoining property may be had if desired.
ARTHUR BOSWELL, 233 North 13th st.

SALE, VERY CHEAP, owner leaving city, 25th st., north of Columbia ave.; 9 rooms; perfect in every respect.
JOSEPH A. ADDIS, 1720 N. 24th st.

ARCH STREET NEAR 18TH, 20-FT. FRONT
$20,000
ARTHUR BOSWELL, 233 N. 13th st.

1531 DIAMOND ST.—3-story brick dwelling, 10 rooms, 2 baths, parquetry floors; excellent condition; inspection invited. Kennedy & Rambo, 3740 Germantown ave.

BEAUTIFUL HOME, Spring Garden near 20th, 11 rooms and 2 baths; hardwood floors; finest condition throughout.
MORRIS & CO., Ridge at Broad.

CLIFFORD ST., WEST OF 24TH—Cheapest 10-room house in city; 80-foot lot; possession.
JOSEPH A. ADDIS, 1720 N. 24th st.

BARGAINS—2133 Vine st., 11 rooms.
27 S. 42d st., 9 rooms.
J. EDWARD LUTZ, 240 N. 17th st.

WARD'S 8TH ST. HOMES, north of Hunting Park ave., are complete in every detail; see them at once. HETZEL & SON, agents.

REAL ESTATE FOR SALE OR RENT
BARBER & CO.
1201 Chestnut.

1531 PINE ST.
16 ft. 4 in. x 110 ft.
SAMUEL W. LEVIS, Real Estate Tr. Bldg.

BARGAINS in homes and investments uptown; see us before buying; we'll save you money. SADLER & SON, 1616 Susquehanna ave.

Building Lots, Factory Sites, Etc.

CHOICE BUILDING LOTS and large tracts of ground in all parts city; also over 200 mfg. sites. Melvin, 1515-16 Real Est. Trust Bldg. Diamond 6250.

DELAWARE RIVER FRONT PROPERTIES
H. R. McCOLLUM
1314 Walnut st.

Garage Site

GARAGE SITE near Broad and Brown, 45 or 60 ft. front, as desired, 75 ft. deep to rear st.
MORRIS & CO., Ridge at Broad.

Stores and Dwellings

COR. STORE AND DWELLING—Rent $12 mo.; price $1100, clear. Smith, 224 and Tasker sts.

WEST PHILADELPHIA

CORNER PROPERTY WITH
GARAGE PRIVILEGES

Buy a modern 3-story residence, containing 11 rooms, 3 baths, hot-water heat, hardwood floors, electric light, open fireplaces; unsurpassed location and condition; price right.

QUICK & BRO., Inc.
8 SOUTH 40TH ST.

OUR NEW HOUSES, WITH THE VERY LATEST IMPROVEMENTS, are much appreciated by discriminating purchasers. We have had difficulty in getting these houses ready fast enough to fill the demands for them, but we have remedied this and now invite a careful inspection, and a critical examination by prospective purchasers, as ideally constructed building, quiet, dignified, elegant.
PEMBERTON ESTATES, 1438 S. 58th Street.

5810 WILLOWS AVE.—THREE-STORY PORCH FRONT DWELLING, 6 bedrooms, all conveniences; side yard, deep lot; this is the only vacant house in this charming avenue; near the Park and Parkway; situated in the center of our nice neighborhood. PEMBERTON ESTATES, 1435 S. 58th st., corner of Willows ave.

60TH AND GIRARD
Keep this section in mind when buying or renting; convenient to cars; observe cars to any section of the city. SEND FOR LIST.
RICHARDS, GIRARD BELOW 60TH

MODERN home, side yard, 5031 Osage ave.; 4 sty., 4 rms. and bath on second floor; Dutch hall, elec. lights, hardwood floors, large yard; in restricted Black & Day's section; $5000; Terms if desired. BROWN & LEONARD, 47 N. 52d st.

$3000—VICINITY 43D AND SPRUCE—Three story, 10 rooms, reception hall; assessed $4500; original cost, $4700; first mortgage, $3000; owner West, wires "must sell."
TAYLOR & SON, 24 and 26 S. 40th st.

$5500 Three-story, 11-rm. dwg.; hot-water heat, elec. lt., living hall; excellent locality, surrounded by higher values; im. pos. Key on premises, S. E. cor. 49th & Baltimore.

THE CHILTON APTS., 319-321 N. 33d st.—Full of tenants; paying investment; price and terms right. See Harris J. Chilton, owner, 3955 Locust st., 9 to 11 a. m.

SEE THE NEW SAMPLE HOUSE
5719 HOFFMAN AVE. INCLOSED HEATED PORCH. ENBURG, BUILDER.

FIVE houses on Conestoga street between Cedar and Catharine, built by Enburg; rent $23. JOHN ALLEN POTTS, 4005 Baltimore ave.

INVESTMENT—5 modern houses, rented $22; will be sold at price to net 15 per cent on cash investment. Maginnis, 5000 Baltimore ave.

$3950—WILLOWS AVE., 57th to 58th; furnished sample house, open daily to 5 p. m. KERSHAW & CROWL, owners, 5215 Chestnut st.

CORNER property, near Park, 8 rooms; lot suitable for garage. P 308, Ledger Office.

LOTS, 65x143, near P. R. R. freight; light 4 sides; 1 ac. Woodland ave. Smith, 224 & Tasker

HOME, modern, 8r., 1 sq. subway-surface and Chester Short. Smith, 224 & Tasker, Dick. 551.

GERMANTOWN

STENTON

Several new detached dwellings with garages; 6 and 8 chambers, 3 and 4 bathrooms; splendid lots; open for inspection every day.

MAURAN, DOLMAN & CO.
N. E. Cor. Broad and Chestnut.

STORE and dwelling on Germantown ave., including stock of high-grade millinery; fine fixtures; select trade, established 20 years; only $2500 cash required. Sweeney Bros., 6826 York rd.

LARGE LIST OF GERMANTOWN HOMES
SMULLEN & BARRY
Liberty Building, Broad and Chestnut

OUR REAL ESTATE BULLETIN will be sent to you by mail on application. Germantown Trust Co., Chelten and Germantown aves.

IF YOU ARE LOOKING FOR A HOME in Germantown, Mt. Airy or Chestnut Hill, consult me. A. R. Meehan, 6747 Germantown ave.

IF CONTEMPLATING purchasing or renting in Germantown or Chest. Hill, send for our list. B. B. Lister & Son, 5612 Germantown ave.

INVESTMENT HOUSES paying 15 per cent; renting for $17 and $18; only $300 cash per house. Glyndon Priestman, 5506 Gtn. ave.

St. Martins, Chestnut Hill

ATTRACTIVE Colonial house of 12 rooms and 3 baths; lot of almost 1 acre; splendid outlook and the best of surroundings.
WARNOCK & EMLEN
Otis Building, 112 S. 16th st.

Logan

REAL ESTATE, mortgages and conveyancing.
WM. D. CHAMBERS
4933 N. Broad st.

Frankford

FRANKFORD HOMES
BUILDING SITES
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