EVENING LEDGER-PHILADELPHIA, WEDNESDAY, FEBRUARY 28, 1917


## 

Tulsa Corporation
FIRST MORTGAGE 58






Price 99 \& Interes
TW.WRDVKS\&CD


є.W. Clark\&\&o.

321 Chestnut Street Philadelphia

Income Tax Service Income Tax
Synopsis and Record Book
(er Individuals Symopsis Individuals
ford A simplified interpretation
of the provisions of the re.
vited liwe of the provisions of the re-
vised law as affecting indi-
viduals. It contains viduals. It contains care-
fully prepared forms for fuliy prepared forms for
permnently and clearly permanenty all and cleariy
recording all items of the
report which must be filed. We will furnish upon application a copy
let PE-100. The NationalCity Company

\section*{ | First Mortgage 6\% Bonds |
| :--- |
| Corruat sual ikpien orvick |}

FINANCIAL NEWS
CRAMP SHIPBUILDING ADVANCES
FIVE POINTS IN LOCAL MARKET
Buying Is Reported to Be for New York Interests-Price
Changes in Remainder of List





OinN Finney
Tomobile banken

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-is the cost of selling open accounts excessive?

## Our chargefor ony- ing active ac <br> ing active ac counts is uswaly less hhana Whole. <br> Less shanaw holi- saler's or Mama <br> saler's or Mamm Yacourer's cash discowne.

You may not realize the great reduction in
rates we have made durnk the past wo teass.
and may believe that our charges and our rates we have made durng the past two years,
and may beliee that our charges and our
profis are excesive. We, heretore, sobmit
results of our business fot 19r6, as follows:



 crectiontered 13082
 That our customers prosper is shown by the
tact that 27.4, on the total number of custom-
ers on our books tody h ers on our books today; have had their com.
mercial ratings increased since they began
 The account business is a semi. banking
botsiness and the above profis are no larger
than those of many than those of many Banks and Trust Com-
panies.

## Commercial Credit Company

 Canh Capital $82,250,000$. Surplus 8250,000 BALTIMORE






## $\$ 25,000,000$

## SOUTHERN RAILWAY COMPANY

Dated March 2, 1917

Due March 2, 1919
Interest payable March 2nd and September 2nd at the office
or the Agency of the Company in the City of New York
Redeemable, in whole or in part, at the option of the Company, ai 101 and interest, upon sixty
$\qquad$
guaranty trust company of new york, trustee
$\qquad$
We quote as follows from a letter addressed to us by Fairfax Harrison, Esq., President of the Southern Railuay Company, copief aich we be obaned woon applicanion.


We are advised by Southern Railway Company that the average earnings for the last five fiscal years, the earnings for the 1910 fiscal year, and the earnings for the first six months of the current fiscal
year (partly estimated), as contrasted with the same period in the preceding year, have been as follow


## 

Total Operating fncome.
Non-Operating
Income.




WE OFFER THE ABOVE NOTES. FOR SUBSCRIPTION AT 99 AND INTEREST, YLELDING SLIGHTLY OVER $51 / 2 \%$.

[^0]
[^0]:    Subscription books opencd at the office of J. P. Morgan \&o. at 10 oclock A. M., Tuesday, February 27th, and will
    The amount due on notes allotted upon subscriptions will be payable in New York funds at the office of J. P. Morgan $\&$ Co,
    the date of payment will be given in the notices of allotment.
    
    Temporary notes will be delivered pending the engraving of the definifive notes.

