Ed White Already Signed and Other New Men Will Be Landed

## Statistics of Intercollegiate and Eastern Can <br>    





TRAINING CAMP STUFF AS A TEST
BETWEEN KIDS AND VET BASEBALL
PLAYERS GOES BEST IN OCTOBER
BETWEEN KIDS AND VET BASEBALL
PLAYERS GOES BEST IN OCTOBER
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Chance for New League
From anl nccounts the promoters of the


GERMANTOWN WINS IN EXTRA PERIOD
Dinsmore Scores 5 Points. Frankford Will Improve in League Basketball


## $1:$

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"Highway"Cars

ON a National, throttle and speedometer are immediate relatives. Touch the one, and you start something with the other. Crowd it, and the dial needs its every figure. HURLEY \& EARLEY, Inc. S. E. Cor. Broad and Race Streeto PHILADELPHIA
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## "Just Across the Desk"

There's a new motion-picture that shows two men-miles apart-talking with eact other by telephone. Finally the distance lessens, through some magic of the photog rapher, and those two men are seen sitting on either side of a desk-chatting, laughing and gesticulating.

Here is a lesson-call it that-to be remembered when we're rushed and impatient, sometimes forgetful that at the other end of the line is a man ready to adopt the same friendly, cordial attitude we would assume if he entered at our office door

Perhaps "courtesy" is an overworked word; but the thing itself is the foremost friend-maker and confidence-builder in the business world to-day, whether face to face or telephone to telephone.


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