PAGE DEVOTED TO WOMAN'S INTERESTS-DAILY FASHION FEATURES-BEAUTY HINTS


THE WOMAN'S EXCHANGE

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## COFFEE--The National Drink

Per Capita Consumption in America Averages of 20-Year Periods
1854 to $1873 \quad 1874$ to 1893 $5.78 \mathrm{lbs} . \quad 8.11 \mathrm{lbs}$. 1894 to 1913 10.25 lbs .

These figures are interesting and significant. They prove beyond doubt, and as nothing else could, that coffee has grown and is growing into the rational, national beverage of the American people

Figures touching upon the enormous coffee output of THE CHILDS STORES, in Pennsylvania, New Jersey, Delaware and Maryland, show conclusively that THE CHILDS COFFEES are all the time growing in fame and favor throughout this wide-spread territory; and this is particularly noticeable right here in Philadelphia.

## Why Childs Coffees Are Famous

Assurance of TIPTOP QUALITY is the basis of our coffee reputation. In thirty-four sars we've learned a good deal about coffee-how to buy it, blend it and roast it. WE KNOW GOOD COFFEE. Daily roasting and quick distribution among our stores is a guarantee of FRESH coffee; and we regularly sell our inimitable blends for very much less than you'd pay for equal quality elsewhere. Our coffee business is one of continuous sales and small individual profits.

## Six Days of Special Inducement

| An Opportunity |
| :---: |
| that |
| Coffee-loving People |
| Cannot Afford to |
| Overlook |
| February |
| 12th to 17th(inclusive) |

Push on! Keep moving! Here's a Six Days' Selling of Our Quality Coffees at particularly low prices, and the extra savings are clear and clean-cut. Thriftily inclined, exacting people will take full and prompt advantage of the opportunity to get THESE EXCEPTIONALLY GOOD COFFEES AT PRICES EXCEPTIONALLY LOW.

Such special offerings point to wise economy, and economy cannot be overlooked in these days of high cost and expensive living. YOU'LL MAKE VERY POSITIVE SAVINGS BY BUYING IN 3-POUND LOTS. This is not idle talk-it's a time for thrifty people to push on and keep moving. It's good coffee-sense.

Childs' Cafe Blend |Childs' Special Blend Childs'Winner Brand

## 17 clb .50 c 23 clb .65 c 27 clb .79 c

"Different men like different things"-there's a coffee here for every taste.

## CHILDS \& COMPANY

the dependable coffee stores
"Where Your Money Goes The Farthest"

