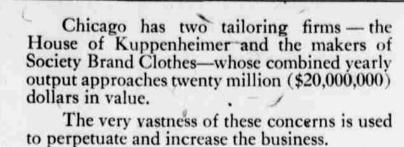
# A Sensational Sale of the Better Class

# Clothing for Men and Boys Hardman Autotone

## Gimbel Brothers—Thursday Morning



At every point they can afford to - and they do - hire the most famous men for their staff. To pay ten or fifteen thousand dollars a year to a great designer is within their policy.

> The making of the clothes—preparation of outer fabrics and linings, to proof against shrinking and spotting - the "trimmings" used, the grades of tailoring, all go to make considerably better clothing.

This isn't a sentimental view of the case. The clothing has been under observation for years. We are stating simple and fully-proved facts. But bigger the apple, the more peeling is to be done; bigger the business, larger the clearance lots. And as principal eastern representatives of these houses we have secured of their clearance lots-

Thirteen Hundred Kuppenheimer Suits for Men

Eleven Hundred Society Brand Suits for Men

Sixteen Hundred Kuppenheimer Overcoats for Men



And most decidedly of all the "House of Kuppenheimer" leads the world in making overcoats and ulsters. These suits and overcoats are of the lines we carry regularly-of the actual patterns in many cases. So we know the absolute values at retail and full wholesale prices. Hence we quote-

## \$20, \$25 and \$30 Suits, Overcoats and Ulsters at \$15 \$30, \$35 and \$40 Suits, Overcoats and Ulsters at \$20

All the new, fine models created by these style-producing houses are included. As to fabrics-the offerings embrace some of all the year's good things. There are styles for conservative dressers who demand the best in quality. There are snappy styles for college men and the younger professional men.

## All Gimbel Clothing Reduced

(excepting only full-dress clothes)

\$18, \$20, \$22.50 Suits and Overcoats, \$13.50 \$25, \$28, \$30 Suits, Overcoats and Ulsters, \$17

All Boys' Clothing Reduced—Third

Junior Overcoats and Reefers for Ages 3 to 10

\$11 for \$15 and \$18 Polo Overcoats and | \$7 for \$10 and \$12 Polo Overcoats, "Trench" Coats.

80 for \$12.50 and \$13.50 Polo Overcoats | \$5 for \$7.50 and \$8.50 Polo Overcoats, and "Trench" Coats.

81 for \$15 and \$18 Polo Overcoats | \$5 for \$7.50 and \$8.50 Polo Overcoats, and "Trench" Coats and Reefers.

\$60 Worumbo Overcoats, America's Finest

First Long-trouser Suits and Overcoats for

Boys of 14 and up to sizes for the

Man Just of Age

Overcoats-double or single breasted full-back, belt-

\$13.50 for \$20, \$22.50 and \$25 Suits and Overcoats.

Norfolk Suits for Ages 7 to 17

\$11 for \$15 and \$18 Norfolk Suits. \$9 for \$12.50 and \$13.50 Norfolk Suits. \$7 for \$10 and \$12 Norfolk Suits. \$5 for \$7.50 and \$8.50 Norfolk Suits.

Mackinaw Coats for Ages 6 to 18 Years

Worsted, cheviots, velours, tweeds and blue serges

back and pinch-back. Newest overcoatings and

belted or plain models.

nany with extra knickerbockers.

Heavy-good colors, skate pockets. \$5.75 for \$8.50 and \$10 coats.

blue chinchilla.

Suits are stylish tweeds, cheviots and blue serges;

\$32, \$35, \$40 Suits, Overcoats and Ulsters, \$23 \$40, \$45, \$50 Suits, Overcoats and Ulsters, \$26

\$55 Full Silk-Lined Chesterfield Overcoat \$50 Isaac Carr & Sons' XXX English of Hockanum Worsted at \$33 Melton Overcoats at \$26 Double stitched, lap seams, raw edge, velvet collar. Chesterfield model. Blue, Black and Oxford.

Shapely Chesterfield, gentlemen's fine dress coat, with velvet collar and oxford gray. \$40 Melton Overcoats at \$23

All sizes up to 50 chest. Full sik lined Chester-field. Black and Oxford Gray.

Overcoat Materials, Plaid and Plain Back at \$33 Overcoats at \$13.50 Quarter silk lined, "finest quality." Numerous models, several colors, conservative shades. Quarter silk lined. Double breasted, full back. And the all-wool standard is rigidly maintained in this SECOND FLOOR SECTION.

\$22.50 Heavy Tyrol Wool Knitted Fabric

\$45 Worumbo Overcoats, \$26 Silk quarter-lined. Blue, Brown, Gray; single and double-breasted.

\$35 Society Brand Overcoats, \$23 Imported Tondale cloth, cravenette-finish, and shoulders lined with shower-proofed silk. \$55 Worumbo Ulsters, \$33

Quarter lined, deep yoke, wide collar. Belt back \$7 and \$8 Hungerford System Worsted Trousers, \$5

Sewed throughout with pure silk.

## Clothing in Subway Store Also Reduced

Good, sturdy clothing; good-looking; fearless of hard usage. Not

Men's \$15 and \$18 Suits and Overcoats at \$10 Men's \$12.50 and \$13.50 Suits and Overcoats at \$7.50 Men's \$10 Mackinaws at \$7.50 Men's \$13.50 Reefers at \$8.50

### All Boys' Clothing Reduced Store \$2.50 from \$4, \$5 and \$6. Oliver Twist

\$5 from \$7.50. Boys' Norfolk Suits. Fine cheviots. 2 prs. Knickerbockers. \$5.50 from \$10. Boys' Junior Overcoats. Chinchillas and velours. \$4.50 from \$6.50 Corduroy Norfolk Suit. Two pairs Knickerbockers. \$4.75 from \$7.50. Chinchilla Overcoats. In Junior Polo styles.

\$4.50 for \$6.50 Norfolk Suits. Serges and elleviots, some extra Knickerbockers. \$4.25 from \$6.50 and \$7.50. Overcoats. Tweeds and Cheviots.

Serges and all-wool cheviots. \$1.25 from \$2.50 and \$3. Oliver Twist and Junior Suits.

Combination cheviots. Small sizes. \$1 and \$2 from \$2.50 and \$3.50. Boys' Raincoats.
Some include S. W. hats. \$1 from \$1.50. Boys' Knickerbockers. Many from suits.

and Junior Suits.

-Gimbels, Subway Store. MARKET: CHESTNUT

**EIGHTH: NINTH** 

## Offer Unusual

The genuine and justly-famous

is for the only time offered at large concession of price and on partial payments within the reach of all through co-operation with its renowned makers-

## Messrs. Hardman, Peck & Co., of New York City

We recently purchased the entire stock of two wonderfully attractive models, and the makers will have to develop new case models to replace them.

The Hardman Piano is the official piano of the Metropolitan Opera Company—the most distinguished musical organization in the world.

For three-quarters of a century the Hardman has enriched our national home life by reason of its rich sonority of tone, delicacy of touch and unsurpassed durability.

The Hardman Autotone is famous as being this regal piano plus a playing mechanism perfected by its builders, who develop the Hardman Autotone as a musical unit, building up the piano and player attachment as an harmonious whole—the resultant instrument having a purity of tone impossible with Player-pianos formed by attaching within the case or sound-chamber an extraneous mechanism that can only tend to rob the piano of its own goodness.

Listen! This-

## Perfect Player-Piano

has every particle of resonance and tonal purity of the fine old Hardman. The added quality of self-playing brings its utmost usefulness within the reach of those without musical training as well as of those who have made music the study of their lives.

The Hardman Autotone is to the Hardman line what the most wonderfully-perfect watch is to the world of watches.

First and Only Opportunity to Own This Marvelous Instrument at a Special Price and on the Fine Co-operative Plan of the Gimbel Piano Clubs.

No other musical instrument has ever had so many musician and world-famed-

### Grand Opera Star Endorsers-

Messrs. Caruso, Renaud, Martin, Slezak, Amato, Jadlowker, Segurola, Jorn, Bassi, Constantino, Grassi, Scotti, Bonci, Zenatello, Sammarco, Dalmores, Gilly, Rothier, McCormack, Campanini, Plancon, Clement,

Mesdames Tetrazzini, Fremstad, Destinn, Pasquali, Cavalieri, Gay, Alda, Labia, Melis, Reache, Jomelli De Cisneros, Zeppili, Noria, Alten, Weidt, Delna, Hidalgo, Mattfeld, Russ and Mme. Frieda Hempel.

The Hardman Autotone is of stable value all over America-a known cash price, and a partial-payment price which simply adds interest to the original price. Based on the total partial-payment prices, the Gimbel Club

### Hardman Autotone, Style A, at \$665 -Saving \$157.50

Payable-without interest or extras-at rate of \$3.50 weekly.

Hardman Autotone, Style B, at \$775 -Saving \$210

Payable-without interest or extras-at rate of \$4.00 weekly.

## The Gimbel Club Plan

provides that the death of a club member, with payments kept up, cancels any remainder due. The family keeps the instrument and hasn't a cent to pay.

This feature has been proved by a number of cases—and the terms are written into the agreement.

A bench and a selection of music rolls go with each instrument, free.

## Club is Limited to a Hundred and Fifty

Gimbel Clubs have from time to time brought various standard instruments within general reach-including highly artistic pianos-but this is the first club to offer the widely-conceded best instrument on such easy terms and at large money saving.

Will you act with such promptness as to be of the select few to share in this matchless offer?

Don't lose time. If inconvenient to come in at once, sign and mail this coupon and all possible information will be given without putting you under the slightest obligation.

Coupon Messrs. Gimbel Brothers. Philadelphia City ......

## -Gimbels, Hardman Hall, Seventh floor