EVENING MEDGER PHILADELPHIA PUTECDAY TIME

BANKRUPTCY

Lays Down Some Rules for

the Guidance of Retail

Merchants

hours. The business men themselves en-

tertain it until circumstances prove them

misiaken. There are figures, accessible

tions is that business men know when

EVENING LEDGER-PHILADELPHIA, TUESDAY, JANUARY 30, 1917

Evening Star Ledger PUBLIC LEDGER COMPANY CYRUS H. R. CURTIS, PERSISENT

Ludington, Vice President; Joh Secretary and Treasurer; Philip S R. Williams, John J. Spurgeon, F y, Directors. EDITORIAL BOARD:

CURDE H. K. CONTIN, Chairman.

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P. H. WHALEY Editor JOHN C. MARTIN General Business Manager

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Philadelphia, Toesday, Japuary 30, 1917.



A New York hotel porter has just died, leaving an estate worth \$100,000. He never sought to abolish tipping.

A Camden widow is said to be advertising for a Texas husband. Is she disenchanted with all the men neare. home?

Wouldn't it be taking away their cans should take a byth before entering the United States?

Mayor macrificing \$8000 a year to serve the city, he says -- Headline. Does he mean us to infer that he is joining with the rest of us in regretting that he accepted the office?

Francis Shunk Brown has set the personal expenses which he had permitted | Vare system's profits. it to pay. Now let's see who will join in the game of "follow the leader."

Samuel Gompers celebrated last riage and of his devotion to labor, a

this city tast year, and the work of HOW TO ESCAPE killing and maiming is going on as usual. Word comes from Harrisburg, however that the Highway Department is about to ask the General Assembly to pass law requiring that every operator shall The Federal Trade Commission demonstrate his ability to handle a car before he is permitted to drive it. It is about time that such a law was passed There are other provisions in the proposed statutes, but the public is most

sible and careful automobile owners ONE of the most prevalent misconcepright to be interested in it also, for no they are making money. The wage carnman who has invested from one to five ers, who constitute the most numerous thousand dollars in a car can enjoy the group of the population, entertain it. prospect of a collision with an inexperi- This is not remarkable, because they see enced Joy driver who is reckless enough all the evidences of money coming in, and to go out on the road in an engine of de- on the strength of it they make frequent struction which he does not know enough demands for higher pay and shorter

to control.

DON'T YOU SEE THE GAME?

DOTE:

to those who wish to search for them. which show what a large proportion of TWO yested interests so important to I their owners as the Penrose-McNichol men who set up for themselves think for system and the Vare system cannot af a time that they are making a profit. ford to fight to a finish. Two great rall. They learn through the bankruptcy court how little they knew about their own cond systems do not fight to a finish. Two trusts cannot hurl the epithet affairs. The financial mortality of Amer-"Trust" at each other to the point of a tean business men is greater than that omplete showdown. There are many of new born hables in the sloms.

alillons involved-Pencess railroad and Let no one suppose that it is only the little man who is ignorant of the relamoney interests, McNichol and Varo conract interests. Money sings sweet and tion between the cost of conducting his low, and in harmony, though politicians business and the return which it promay rant and excerate in apparent dis- duces. Mr. Redfield, the Secretary of Commerce, has said again and again that

there are very few great manufacturing It is too soon to sny that the reported It is too soon to say that the reported agreement on amendments to the Sproul as to the cost of production. Dusiness avestigating resolution by the Penrose is done by the rule of thumb. Goesses and Vare forces, with Brumbaugh con-Take the place of certainties, and involsenting, will culminate in a whitewash for both the Governor's personal financial ar- gin of profit is sufficient to yield an apparvency is prevented only because the mar rangements and the senior Senators out surplus over expenses and to delade methods of gotting respected. But it is the manufactures into the belief that he not too soon to say that the Vares are is making money. not going to let a little thing like Decror-

Uncle Sam, Schoolmaster Brumbaugh's shattered career cripple

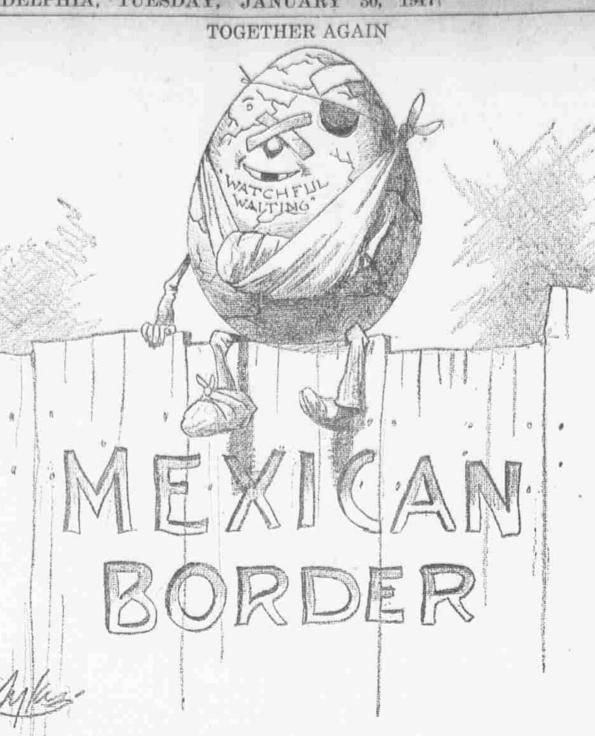
them permanently. No investigation cau If any one had asked Andrew Jackson actually injure any one's reputation, be whether it was the duty of the Governcause the reputations of all concerned ment to teach business men how to do are so damaged that without their po- business, the sturdy Tennessenin would litical organizations they would be pow- have brought his fist down on the table erless to do the State any more harm with a shoul; than they have done.

"By the Eternal! Not"

While supporting him, the Vares are But times have changed and concepfairly innocent of responsibility for tions of the mission of government have Brumbaugh. What it comes to is that changed with them. The Department of Penrose and the Vares are taking turns | Agriculture is one of the greatest experithrowing the buseball at the Brum- mental laboratories in the world, mainbaughian tany-Penrose openly and the tained for the purpose of teaching Amer constitutional rights to justst that Mexi- Vares standestinely by being teo mild in lean farmers how to get the most out of his defense-to divert the attention of the land. If a tobacco grower in Lans THE VOICE OF the populace from themselves. They he, custer County wants to know what fe lieve they can keep the people's minds tilizer to use to increase the yield of on the technical questions of gubernas his fields, all he has to do is to send : torial expense accounts and spectacular sample of the soil to Washington with a Liquor Selling in the District of factional counter-charges. They believe request for the information he seeks, this diversion will make the people forget Government chemists will analyze the to study the movements for a Penrose, soil, discover what ingredients are lack-

Vare harmony of some kind which will log and write him a letter telling him assure a continuation of the Pennoss, what chemicals are necessary and in example of reimbursing the State for his McNichol system's profits and of the what proportions.

The Federal Trade Commission, cre-It is the lesson of history, in our pat- ated for an entirely different purpose, tties, that whenever some particularly has taken upon itself the task of teachabaminable steal is projected in a legis- ing retail merchants and manufacturers lature the politicians first distract popu, how to find out whether they are doing night the fiftleth anniversary of his mars har attention from their hidden plans by business at a profit. In pursuit of this WHAT IS FAIR PLAY FOR LIQUOR? just the kind of sensationalism that is end it has based two numphlets, one now resorted to, and that rule may easily called "Fundamentals of a Cost System" To the Editor of the Evening Ledger:



THE PEOPLE

Columbia-Suffragists Working in Harmony-"God

Bless You"

The Walnut Street Business Association of Independence was a the Occurs proprinte, and the Sultan of Independence was a the Occurs proprinte, and the Occurs Provided the Declaration of Independence was a the Occurs Provided to Control of Safety device fashioned to float the Occurs for Safety device fashione for Safety device fashioned to float the Occurs for Sa

recting of the office work, and the smile of welcome and the hearty hundelash of good fellowship that pervade the entire assemblage, and he will have, as I had, an

awed admiration and appreciation for the vomen of the United States.

MRS GUIDO YON HORVATH. Philadelphia, January 27,

SYRIAN WRITES ABOUT TURKEY To the Editor of the Evening Ledgers.

Sir-Being a Syrian and, unfortunately a Turkish subject, my attention w tracted by a short article written by play" under the heading "England and the Turk," "Fairplay" expression the heliof that England intended to "civilize Turkey by humane methods," I do not share the ideas

d "Fairplay." England has always prove to be the protector of Tarliey maninal Rus-sian aggression, and this attitude of Eng-land toward Tarkey, was morely political. England did not like to see the Russian

Tom Daly's Column

Anniversary Ballade When I was young I loved a lass And dreamed of her the livelong day; We watched the fickle seasons pass And thought our love would live for

ave. Since then I've wandered far astray With many a maid in many a glen, But this I know, and this I say: First rapture ne'er returns again!

When I was young I trudged the street At early morn, when skies were gray, To sell the papers on my beat And never knew a holiday. And though I've now a vast array Of checks and gold and notes of ten, It's not so much as my first pay; First rapture ne'er returns again!

A year ago I dared to send A simple, little roundelay. That somehow landed at the end, And made me feel absurdly gay, Since then I've risen all the way But never felt as glad as when I landed on that Saturday: First rapture ne'er returns again!

L'ENVOI Prince, though their Life and Work and Play:

And Love are ever new to men, Who, singing, enter in the fray; First rapture ne'er returns again! WILL LOIL

THE GALLEY SLAVE at the next iesk, taking up the cudgels for the Encyclopaedia Britannica, declares we should not listen to any exposure of its alleged faults because it's the best work of its sort on sale in this country. The more shame to us, then, say we. Why haven't we produced an American encyclopedia wherein the Eagle is given unlimited opportunities to scream? We used to have an American encyclopedia in this town, but he went to New York several years ago. His name is Dr. Talcott Williams. There is a story that once upon a time a party of conspirators at a local club framed up a scheme to get the Doctor into the fireside circle and then begin a discussion of "Grass Cultivation," a subject upon which all of them had previously boned up. The Doctor not only held his own in the discussion, but dragged in a bunch of curlous grass from South America of which none of the conspirators had over heard.

BUT TO RETURN to those "four men n the club car * * * who were able to talk of a variety of subjects" because they read the same encyclopedia, we seem to remember an ambitious gent whose mind was of that turn. Some time ago

we wrote of him: Speak not weeth Dagoman dat sweep da

spreak hot weeth Dagoann and another and a street; He ees too domb, Signor. All sense he got ees een hees han's an' fest, Jus' dat an' notheeng mare. You laugh for hear heem talk an' mak' meestak'. Tot meestak'.

But, com', cef you would see How smart som' Dago ces seet down an'

mak' Som lectia talk weeth me. 'om', let us talk of wisa theongs we know.

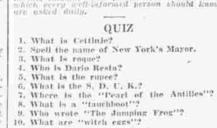
So, now I weell baygeen: Ees eet not strange, my frand, how nard-

varks grow varks grow An' keep from gattin' theen? Est mus' be lough for eatin' ants an' sooch So like dese aard-varks do; You bat my life, I would no like eet mooch,

Nor more, I s'pose, would you-Wa't?

National Flowers

What Do You Know? Guerics of general interest will be answered this column. Ten questions, the answers to bick every well-informed person should know, a casked daily.



Answers to Yesterday's Quiz

. Concordia was the Roman peace goddess, . This country has 55,034 postofflees. . "Zona libre" is Spanish for "free zone." . Nectar is the food of bees. 5. The Hoosae Tunnel is in Massachusefts. 6. England holds the pole challenge cup.

7, Walter H. Page is our Ambussador to Eng-8. Postmaster Thornton was appointed in 1913, dation is 2,500,000, Cuba's not 10. In 1916 11,000 books were published.

National Flowers T. S. W.—The national floral emblem of France is the flour-de-lis; of England, the rose. Spain has no official floral emblem, although the carnation is supposed to be the most popular flower. The United States made to have the abundant goldenrod adopted. The public school children of Alabama, Kentucky, Missouri and Nebraska You bat my life, w'en I am good old age Amound, trendicary, analogical and very series of the seri probably was the magnelia blossom.

the Colonies through their sea of troubles

It is estimated that the Government if it had a force of properly trained men mer. This is part of the \$200,000,000 | man pears offer and the President's note tion of a system of keeping books which penalty for unpreparedness.

Blood King's Revenue," people were its we can get now." clined to think he was getting hopelessly

recovered his good humor

United States Steel Corporation, says that many of the orders for munitions now placed in this country provide that should their fulfillment be interrupted by the sike, but since it stopped its importance are. For instance, if his annual sales close of the war delivery will be taken in has gradually been diministed as the are \$25,000 and the expense of conducting they undoubtedly were and are. There was an equivalent amount of material for a much greater significance prior to the Kaiser's birthday.

Immigration Commissioner Camidischarge the cook at the first necessary empty honor. opportunity, then he will find out on which side at the "uplift" he wishes the board he would have discovered that its 100, leaving seventy per cent. Then by women of the United States to join him.

William S. Bowen was appointed as superintendent of the City Hall from clerks. the eligible list of the Civil Service Commission. He has been removed aummarily without any definite knowledge of the charges against him. The laws regulating appointments in the civil service were passed to prevent just this sort of thing. They do not seem to work that way, Mr. Bowen says he will demand a hearing. He should have it in order that the spoilamen may be forced into the upen and put on record.

Any feel with money enough to buy corporation to be formed to build o an automobile is allowed under the laws of this State to take his place in the President must consent to the issue of driver's seat without any previous ex- bonds for the building and purchase of perionce and run the machine through ships before they can be issued. the crowded spreets. If he maims a pedestrian or collider with another car the police magistrates will let him off with to enguge actively in any other occupaa nominal fine, and he can continue his tioncareer of reckless destruction. But a man

VICTORIES-OR ARGUMENTS?

spent \$2,000,000 which it could have saved "TELLING blows by the Allies on five among retail merchants." I fronts made a ready argument for to order to the Mexican border last sum- war-to-offinish mon. Ever since the Ger-

which the watchful waiting Mexican pel | started the fload of pence talk they have | will show the exact state of the business icy has cost us, as well as part of the had a hard time answering pacifiets in at any time. It tells what items to enter belligerent and neutral countries who and how to enter them so plainly that

of course, but until his latest best seller lien lives in a spring offensive if we can plauation. And what is of greater imappeared. "The Curse of Meroz or The get no better torms next summer than portance, it explains that the business

ture and the poets again in the old jaunty process are what they wanted, and they if he is unable to show the banker a hees, and get out of the abominable trade while the was und get out of the abominable trade while the washing is good. campaign style we can feel that he has got what they wanted to quiet the pa- detailed profit and loss statement. cifists-until the Gorman lines stiffened

and even second some "victories" on their James A. Farrell, president of the own account. But can any of these succomes on either side to considered a vic- tions made. A merchant is told that he tory unless it develops the proportions of cannot price his goods properly unless the Somme drive? That drive was impress he knows just what his overhead charges heavy loss of French and English lives his business is \$5000, his overhead charges

BAKER'S BELATED DISCOVERY

question. There's nothing better in such intimated to him that the President cases than practical experience, and Mrs. wished William Denman to pe made its Caminetti should give him a chance to chairman, placed too great store by an

> If he had read the act creating the real chairman is the President of the United States and that the members of seventy per cent he will discover that he

The law says that the hoard may, "with he approval of the President," construct a monthly business of a little less than hips suitable for use in the marine trade \$5000 is given which should be most ind that it may lease these ships on illuminating to the man who has never terms and conditions "approved by the made such an analysis of his income and President." It further gives to the Presi- outgo. Here are the principal headings dent power to take for public use any from it:

cessel leased by the board, if in his opin ion an emergency exists, and it place in the hands of the President the fina

authority to decide when and how th operate ships shall be created. And the

And the law fixes the salary of the

members at \$7500 a year and forbids then

Service on the heard will be attractive of analyzing his receipts and expenses in does not have to own money enough to to men who like to work under such this way has nothing to learn from the may a car to get this privilege of endance conditions. Mr. Baker has discovered pamphlet. There must be tens of thougering the lives of others. For a nom-inal fee he can get a chauffeur's license willing to submit to. We shall soon know have never acquired the habit, or the and drive his father's car, and no one whether Mr. Denman, the San Francisco Federal Trade Commission, which has second to care whether he knows anything adudraity lawyer, is so well pleased with authentic information on business pracabout the machine or not. Under this them that he will be content to give up tices, would not have thought it worth the practice for the small emojuments while going to the trouble of giving elementary instruction to the people.

ompetition can be placed upon sound basis and before we can expect a becrease in the heavy husiness death rate

The pamphlet, prepared by an expert accountant, contains a detailed explanahave been repenting this hard saying; any one with an elementary knowledge Nobody took the Colonel seriously. "It would be criminal to sacrifice a mil- of bookkeeping can understand the ex-

can show the banks that he is solvent "Victories" in the field or in the ex- and prosperous will find it much easier a

How to Figure a Profit

Now for some of the specific sugges this per cont the percentage of profit which he desires to make and deducts the ear to the selling price. Then if he livides the involce cost by this percentigo he will find the proper price at which he should sell an article. For example, if his overhead charges are twenty per cent.

dividing \$1, the cost of a given article, b the heard itself are little more than must sell the article for \$1.43 in order to WOMEN WORKING IN HARMONY make the profit he wishes.

A sample profit and loss statement for

Net sales		
Gross profit Buying expenses Selling expenses Delivery expenses General expenses	1,356.26 35.00 0.8 211.08 2.4 110.75 4.5 426.74 9.2	
Total general ex- pense	787.57	
Net profit	568,69	
The brulness man	surbirs day for Physics.	

the habit

amhin population alone to settle. till contemplates dedrocing even the spirit of home rule with the iron hand of autor-racy," says Mr. Gibboney. Has there ever here a power greater on earth to destroy the home role than the power of run." Thousands of families can aftest this, whose

nomes have been durupted. Now, the longer dealer comes through a representative of the Law and Order Se-ciety and pleads for fair play. We fancy if a really resulted it his business would t riped out forever, without compensation of remuneration. Let him have fair play, by all means, a boon he has failed to give the families of his victims from time imme-

The trend of public opinion is strongly against the sale of the stuff that "steals away men's brains," and if the liquor dealer clined to think he was getting hopelessly setting hopelessly relations in the field or in the ext and prosperoits will find it much easier is wise he will see the clouds gathering that grouper in the field or in the ext and prosperoits will find it much easier is wise he will see the clouds gathering that aggregating headlines of London news to borrow money when he needs it than foreholds evil and destruction to his host.

> WILLIAM H. SAILOR. Philadelphia, January 27,

"GOD BLESS YOU, GOVERNOR"

To the Editor of the Evening Ledger: Sir-1 was in reality much impressed by your timely editorial. "He Fell Among phicycs," for it spoke the plain facts as his business is \$5000, his overhead charges no man at the University of Femisylvania amount to twenty per cent. If he adds to thirteen years are, while Brumbaugh was one of the faculty of the pedagogical dethis per cent the percentage of profit which he desires to make and deducts the total from 100 he will have the proper percentage which the invoice coat should bear to the selling price. Then if he There are men today who still have faith a him. True ho did fall into had company,

yet it is not too late to come back to the hearts of his ideliaers. As I said to Doctor Brunchauch, as I graspied his hand while at the Capitol Wednesday. I now repeat and he wishes to make ten per cent profit he must subtract thirty per cent from may field bless you!" A. LINCOLN MEYERS, Philadelphia, January 27.

To the Editor of the Evening Ledger:

Shr-I was one of the Philadelphia sufragists who went to Washington on the 4th of this month, and my first gimpse, f the activities in the "Little White House," s the Congressional Union for Woman offrage headquarters in Watchington is died, orystallized in my mind the thought where is an organization that is properly appreciated by the general public."

The Congressional Union was organized by women to promote women's interasts in the affairs of the matter. The office force, which sometimes runs as high as fifty workers, is composed entirely of women; the very efficient weekly magnifie is edited by women and the correspondents are all women. And, must of all, the Union is sup-

the twentieth century. It has long been a standing joke among the men that women could never work in the men that women could never work in the mean that women of exch other. Let the most critical person is the United States apend one day at headquarters, as 1 period did, and observe the organized bugits and hum of the stritoning of pickets, the di-

fultan to repeat the man meres of the hated Armenians and Syrians. HADDAD. Philadelphia, January 26,

. WHEN KINGS DIFFER

Now we have it on the authority of none other than the Czar of all the Russian that the Kaiser is a beaten man. Unforhat the Kaiser is a beaten man. Unfor-unately, the Kaiser doesn't recognize the uthority .- Providence Tribune

All Points of the Compass

Rubaiyat of a Commuter

XLH sent my Soul the Village Main Street through iome Letters of the Social Life to view, And by and by my Soul came back and

Y. M. C. A. and W. C. T. U. 4.

Casuals of the Day's Work TYXX.

out in chicago the other day they were holding a bazuar or something of that sort in an endeavor to raise money for the relef of the women and children who are left behind when folks go to war. We have seen a lot of that in the last two years and more, and we are destined to see still more of it, but that is by the way. What will be will be, and if we shall be called upon to do what elemental sympathy calls on us to do-well, it will be done, but underlying it all there comes, somethings, a note of tragedy which turns itself into a pean of oy in that the child spirit can never grow

In the Chicago bazaar auction there was offered the manuscript of Eugene Field's verses of "Little Boy Blue." These wers written in the poet's most exquisite hand, the first flooding of the inspiration which arought into being the eternal parent love is expressed in verse to a man who knew, if nybody ever did, what it might be made

In the offering of this manuscript by nuc-In the offering of this manufaction yours-tion somebody paid a thousand dollars for it, possibly more, it is to be hoped. It was written in April of 1888, and published in the first number of "America." Mr. Sinson Thompson, who gave the manuscript for sale for the benefit of orphaned babies, tells of a certain change which was made in the original copy by the phrasing of a single line. Originally it was written: "They never have seen our Little Boy Bine." In the mrint it appeared as "What has become

he print it appeared as "What has become f our Little Boy Blue." The change was ex-elient, as to rhythm and as to suggestive

nearing, and now comes the answer. If Sugrae Field, in whatever Elysium he may be presently roaming, could look back and ice how the liftle verses have weathered ace how the little verses have weathered the storms of thirty years, carrying always the deliancy of his thought of calibren, his love of the things which are close to the green earth, his stormal optimism, and his belief in the ultimate proof of the law of compensation, he might be vasily pleased, and happler in the thought that a single sheet of paper on which he had written the verses had given a thousand dollars for the help of the bables who are unknowingly struggling through a world tragedy. "What has become of the Little Boy Bile?" And most of the sympathisers) from all over the found by women (mostly from all over the found ty; tweaty-five cents from one, a dollar from another women to set it is seen as from another women to set it is seen as the second by this union during the hast three raised by this union during the hast three raised by this union during the hast three raised by this union during the hast three stands as a noighty momument to the efficiency and co-operation of the women of the twentieth century. The women could never work of the twentieth century. The women could never work for the twentieth century. The women could never work for the twentieth century.

He is helping. And that is a very great thing to do.

Doctor Osler's Challenge

W. A. L.-The famous challenge of Doc-tor Order to the anti-vaccinationists, which was published in the Anogrican Magazine, was as follows: "A great deal of literature has been distributed casting discredit upon

the value of vaccination in the prevention of smallpox. I do not see how any one who has none through epidemics, as I have, or who is familiar with the history of the for France." subject and who has any capacity left for clear judgment can doubt its value. Some menths ago I was twitted by the editor of the Journal of the Anti-Vaccination

Lengue for 'a curious silence' on this sub-ject. I would like to issue a Mount Carmet-like challenge to any ten unvaccinated priorits of Baal. I will go into the next fever epidemic with ten selected vaccinated persons and ten selected unvaccinated per-sons. I should prefer to choose the latterthree members of Parliament, three anti vaccination doctors, if they could be found, and four anti-vaccination propagandists, And 1 will make this protaise! Neither to leer nor to like when they catch the drawase, but to look after them as brothers, and for the four or five who are certain to die will try to arrange the funerals with

all the pomp and ceremony of an anti-vaccination demonstration." "Fair Pennsylvania"

W. T. C .- The lines you refer to are part

W. T. C.— The lines you refer to are pa-of the poem, "The New Pastoral," "Fair Pennsylvanial than thy midland vales, Lying their holds of green and bound after by othering maontains rolling in the blue. No loweller holdscape meets the transfer a gr There Labor save and rears his same rewar and percess and Pienty walk amid the glow and perfume of full garners.

They were written by Thomas Buchanan Read (1822-72), an artist, sculptor and poet, of Chester County, Da.

Coal Prices

MRS. A. A. S .- Every coal dealer in the ity, according to custom, raises the of coal in the winter, the stated object the prices were made higher than usual. We could not publish in this column the prices of the various firms.

Business Ciphers

W. H. U.-There are many different ipher systems employed by business houses a indicate in code the cost and sometimes used, each letter corresponding to a nu-meral, e. g., BLACKHORSE, with X as a repeater. If this is the cipher, BKA would

SAM LOYD'S PUZZLE

HERE is a neat little problem for the incrohant with honest scales. Who can tell what is the lowest possible num-ber of peends that can be weighed by both troy and avoirdupois?

Auswer to Yesterday's Puzzle Title river (was exactly 1760 yords) Eees call' "da 'Mericana Cyclopaed"; I buy me wan has' mont'. An' lasta week I learn da fitta page;

dat you say?

ONE MISSES so many things when one is ill. For instance, the ad of the William Penn Theatre (in o. o. dear paper) recently announced, "Complete change of bull Thurs." But we have had the pleasure of piercing with our own eyes (and several contribs have added their corroboration) this sign on the quarters of the Emergency Aid, "Chloroform badly needed

Queer

A blind man at a work. Was sawing up a tree. I'm very sure I saw him saw. But could not see him see. S. S. S. A blind man at a woodpile

NO ONE seems to know who wrote this ruly beautiful poem, which appeared first in a Dublin paper. It is already assured of long life in worth-while anthologies:

THE DUBLIN EXECUTION Pray every man in his abode And let the church bells toll. For those who did not know the road. But only saw the goal.

Let there be weeping in the land. And charity of mind For those who did not understand, Because their love was blind.

Their errant scheme that we condemn, All perished at a touch; But much should be forgiven them Recause they loved much.

Let no harsh tongue applaud their fate, Or their clean names decry; The men who had no strength to wait, But only strength to die.

Come all ye to their requiem Who gave all men can give, And be ye slow to follow them, And hasty to forgive.

And let each man to his abode Pray for each dead man's soul. Of those who did not know the road, But only saw the goal.

RECENTLY we were crowded up gainst a wall and asked to state our views upon votes for women. We crawled, to indicate in case of articles without reveal-ing the profits. Each firm, of course, ea-deavors to devise a secret code. Usually a word or phrase of ten different letters is three-fourths ignorance. Whenever the phrase "Votes for Women" is mentioned ndicate that the article cost \$1.63; LEN, \$2. in our hearing, our middle-class brain brings forth from the cells of Memory this toast spoken by a character in one of Charlie Hoyt's plays some twenty years ago, "Here's to Woman! Once our sus sperior, now our equal." Perhaps if the suffragists' bright minds were to turn 10 the making of smart and not too profound epigrums like that a sufficient numher of middle-class minds might absorb them and, after twenty years or so, be

influenced by the memory of them.

100 70.5 29.1