

FINANCIAL NEWS

Merchants Union Trust Co. 715-717-719 Chestnut Street

- DIRECTORS: John Stokes Adams, E. Clarence Miller, John A. Biner, Henry F. Mitchell, George Burkham, Jr., S. Davis Page, William J. Clark, Horace T. Potts, Samuel S. Fels, James G. Leiper, Clarence L. Hooper, Edward S. Sayres, Edward G. McCollin, William C. Steover

STATEMENT OF CONDITION

December 31st, 1916

RESOURCES table with columns for Cash and in Bank, Demand Loans, Time Loans, Bonds and Stocks, Mortgages, Real Estate, Banking House, Vaults, etc., and Miscellaneous.

LIABILITIES table with columns for Capital, Surplus, Undivided Profits, Deposits, Profit and Loss, and Miscellaneous.

INCOME ACCOUNT table with columns for Year ending December 31st, 1916, Gross Income, Disbursements, Net Income, Dividends Paid, To Undivided Profits, Profit and Loss.

TRUST DEPARTMENT table with columns for Trust Funds as compared with January 1, 1916, showing an increase in assets.

During the year 1916 this Department showed an increase in earnings of \$6,441.83. The Company accepted Trusteeship in sixteen cases.

Your Board of Directors desires to call the special attention of the stockholders of the Company to the work of the Trust Department, which by reason of its personnel is able to give such prompt and careful attention to the business committed to its charge as warrants the fullest commendation thereof by each of you in recommendation where such service be needed.

From Annual Report, 1916.

Merchants Union Trust Co. 715-717-719 Chestnut Street

Trusts, Deposits, Securities and Storage Vaults, Tax Returns—State and Federal

Bond Department

Advance in Crude Oil. Increase in Net Earnings of \$22,000 per annum. Barnett Oil & Gas Co.

SPECULATION AND MANIPULATION EFFORTS IN STOCKS ON BEAR SIDE

Offering of Steel Common to Below 114 Fails to Dislodge Holdings and Quiet Demand Carries Price Back. Movements in Bethlehem Steel Variable

High Points in Today's Financial News

Efforts at speculation and manipulation in stocks in Wall Street centered on bear side. Steel offerings caused small trading on Curb, with stocks generally strong. Wheat and cotton lower. Bank clearings throughout country far weak showed another gain. Price of gold silver higher. Imperial Bank of Germany gained gold in weeks. New York bank statement showed increases in average and actual loans, deposits and surplus.

NEW YORK, Jan. 20.—The stock market again acted in a natural manner in the two hours of business. The only active speculation and efforts at manipulation being on the bear side. Some operators offered United States Steel common stock at the beginning of business in below 114 but failed to dislodge any stock and a quiet demand easily carried the price of the stock up nearly a point from the early low level.

Similar movements occurred in the Marine bonds. The preferred was offered down more than a point to 87, but within a short time was up to 92 1/2. Atlantic Gulf and West Indies made a gain of more than a point in the first four and Pacific Mail continued its upward movement, selling at 24. The public utilities were again strong, Ohio Cities Gas advancing a point to 10 and Montana Power rose 5/8 point to 107 1/2.

Prices better on New York Curb; scant offerings hold trading.

NEW YORK, Jan. 20.—The Curb market showed a generally strong tone, but dealings were unusually small in volume. One great extent to some offerings even at higher levels. There were only a few sales of leading stocks, like Inland Steel, without material change in price.

United Motors was a strong feature, advancing from 47 1/2 to 48 1/2. There was a good demand for Emerson Phonograph, which rose from 94 to 124 1/2.

INDUSTRIALS, MINING STOCKS, RAILROADS, BONDS, STANDARD OIL STOCKS tables with columns for stock names and prices.

NEW YORK BOND SALES

Table of bond sales with columns for bond name, price, and quantity.

NEW YORK BUTTER AND EGGS

NEW YORK, Jan. 20.—Butter—Receipts. The market was quiet today. Some change in quotations. Butter was generally steady. Eggs were also steady.

New York Stock Sales Sales in Philadelphia

Table of stock sales with columns for stock name, price, and quantity. Includes sections for New York Stock Sales and Sales in Philadelphia.

Local Bid and Asked

Table of local bid and asked prices for various stocks and bonds.

NEW YORK MARKET STATEMENT

Increases in Actual and Average Loans, Deposits and Surplus.

NEW YORK, Jan. 20.—The indication of the movement of money for the last week, figures for which were issued yesterday, were fairly steady, with prices 2 points higher to 6 points lower, but it was noted that the demand was scattered and for small lots. Commission houses led in the supply on the call.

After the early demand had been satisfied there was no buying of any kind, and transactions were only made possible at a price 2 points below the market quotation. A decline of 15 to 18 points were recorded between sales and stoppage.

Table showing increases in actual and average loans, deposits, and surplus.

CLEARINGS CONTINUE LARGE

Total Throughout Country Much Ahead of a Year Ago.

Bank clearings throughout the country for the week ended today were much greater than for the corresponding week of last year, but were slightly below those for last week. The total this week was \$4,997,720,176, against \$5,952,955,276 last week, or \$1,454,947,811 less same week of last year.

FOREIGN EXCHANGE

NEW YORK, Jan. 20.—The market for foreign exchange was unsettled today although the volume of dealings was exceptionally moderate. In most cases including sterling and francs, which, up to the present, have proved superior to the dollar in the other exchanges, there was a slight shading from yesterday's final rates.

DIVIDENDS DECLARED

Maryland Coal Company of West Virginia, 1 cent per share, payable 1st Feb. 1917.

Embarques Retard Pig Iron Shipments

PITTSBURGH, Jan. 20.—Although consumers are specifying to the fullest extent on their contracts, pig iron is piling up in the yards of blast furnaces as the result of the slow movement of the boats. The embargo virtually is shut off by the road embargo, which has driven consumers into the market for spot iron.

TRANSIT CERTIFICATES MOST ACTIVE, BUT MOVE OVER A VERY NARROW RANGE

Remainder of Local List Follows Same Course—Tonopah Mining Earnings Smaller—Total of Foreign Loans Large—American Ice Securities Affairs

While Philadelphia Rapid Transit certificates continued to hold the most prominent position in the matter of activity in the trading on the Philadelphia Stock Exchange, the price of the certificates was over a very narrow range. After opening at a fractional loss on the sale of 200, the price got above the final of yesterday for a small gain, but this advance was not held to the close. United States Steel common was the most active and it, too, moved in a narrow course.

Stockholders of the American Ice Securities Company, meeting in Camden, approved the plan of the directors to redeem the \$3,000,000 debenture issue. The plan will then be distributed to the stockholders. American Ice Company, stockholders of the company, meeting in Camden, approved the plan of the directors to redeem the \$3,000,000 debenture issue.

COTTON OFF SHARPLY AFTER STEADY START

Buying Lacking After Early Demand Is Satisfied—Rallies Follow

NEW YORK, Jan. 20.—Rain was reported the central part of the cotton belt this morning. The following temperatures were reported: Memphis, 32; Knoxville, 28; Chattanooga, 26; Nashville, Memphis and Little Rock, 24; St. Louis, 20; Kansas City, 18; St. Paul, 16; Chicago, 14; Detroit, 12; New York, 10.

WHEAT CONTINUES EASY ON SELLING

Bears Are Favored by Lack of Demand for Export—Bulls Express Confidence

CHICAGO, Jan. 20.—Further selling of wheat kept the tone of the market easy this morning. Lack of demand for export favored the bears, and outside support continued absent. Bulls, nevertheless, asserted that underlying conditions were as strong as ever. There was not much news.

CAR SHORTAGE HITS DEMAND FOR STEEL

Market Is Somewhat Quieter, as Exporters Cannot Make Shipments to Seaboard

NEW YORK, Jan. 20.—Conditions in the steel market have been somewhat quieter during the last 22 hours, although speculation against contracts remains good and some of the buyers are insisting on delivery as specified. The main contributing factor to the change has been the export demand and the railroad situation in some sections of this country.

Financial Briefs

The gross income of the Merchants Union Trust Company for the year ended December 31, 1916, was \$1,000,000. The company's assets were \$10,000,000.

More Gold for Spain

NEW YORK, Jan. 20.—Lawrence Turstone, a shipper, \$100,000 gold coin to Spain today.

Half Billion Bond Issue Authorized

RICHMOND, Va., Jan. 20.—Stockholders of the Chesapeake and Potomac Telephone Company have approved the new general mortgage plan providing for an issue of bonds limited to \$500,000,000.

CAPITAL WANTED

BUSINESS MAN WITH CAPITAL WILL BE GIVEN 1-8 INTEREST IN MANUFACTURING DOGG—A WONDERFUL BUSINESS—GREAT FUTURE.

MONEY-LENDING RATES

PHILADELPHIA—Call 3 1/2 per cent. Three 3 1/2 per cent. Commercial paper. Three 3 1/2 per cent. 2 1/2 to 3 1/2 per cent.

English Currency Decreases

LONDON, Jan. 20.—The Bank of England reports the amount of currency note outstanding at \$11,300,226, against \$11,375,263 in the previous week. The amount of gold held for the redemption of such notes remains at \$28,500,000.

BAR SILVER

London (spot) Today Yesterday 1917 1916. New York (spot) 76 1/2 75 1/2 74 1/2 73 1/2.