# WOMAN'S PROVINCE—HER BEAUTY PROBLEMS—CARE OF HOME—REVELATIONS OF A WIFE

## MAKE EACH ERROR A STEPPING STONE TOWARD SUCCESS

The Girl Who Is Disconsolate Over Every Little Mistake Doomed to Failure—Encouraging Your Child's Efforts

Do YOU allow yourself to become tomist I know a young woman who has orgalized a reputation for calmness, amost amounting to indifference, over ass mistakes which occurs. I asked her ear she could be so completely mistress of herself under sometimes trying cirmustances and she replied: "At the end of my first year in an offices I was a sevens wreck. I became so completely met ever every silly little error and gree so hysterical that I was a perfect mz. I remember distinctly when I had caly held my position two weeks, being mathle for a mistake which occagood no little inconvenience to those in enthority. During the remainder of that av I went through an agony of suspense. felt mortified that my aspirations to letter things had ended like this. For ders wasn't a doubt in my mind that sould be gently but firmly fired at go end of the day. And although the espected dismissal did not come I was entappy for days over the incident. But after undergoing a strain like

as for a year I began to realize how perfectly absurd it was to allow these pings to upset one so. The main thing, I think, is to avoid making the same mistake more than once." The advice, simple as it is, is good,

Matakes of one sort or another are an nevitable part of one's daily life. R was Gladstone who said, "No man eur became great or good except through

may and great mistakes." Learn to make of each one a rung on the ladder of success.

700 MANY parents, I am afraid, fail toe work of his little hands is not taken priously by his ciders and his babyish worts laughed at he will stop trying.

A correspondent, referring to yester mys article on the ungrateful receiver st gifts, urges the mother to be particubrly appreciative of the child's work. She

When the little daughter of a friend d mine arrived home with her New Year's calendar, bookmark and several sher things which represented her work fied attention of parents and other at the kindergarten, her mother said she | elders."

L. Where is the best place to keep a turkey

L Why can saving be effected in the gas bill

to cake batter they will not sink to the

as readily as when this is not done.

4 Balsins can be stoned more easily by pour-

LA loaf of stale bread can be made fresher to accoming it with hot water, covering it we a damp cloth and placing it in a slow me to heat through.

The New Year's Turkey

Dur Madam—Pick large feathers from tur-is lamch) tie the ends and cover with cretonie, will make fine dusters.

important to scrub a turkey or chicken rough cloth, so as to remove all dead

is important to scrub a turkey or chicken in a rough cloth, so as to remove all dead sing from the skin.

The Very Best Potato Filling.—Put a good-sold piece of butter in a pan out stiblets of marking it amail pieces; brown carefully. Add to mashed potatoes, a little onion juice, red war and sait to taste sir well add two care and sait to taste sir well add two care at little anion juice. The said should be an additional anion of the said should be a said to taste sir well add two care at little anion to the said the said anion of the said should be a said chopped parsiey. The said and the said a tablespoon curfusted mixed in milk, add stablespoon curfusted mixed in the said at a said a said and said the very last the said as the said the said

Time-Saving Recipes and Devices

Holiday Recipes

Editor of Woman's Page:

is exercised in lighting a burner?

I llew can wine stains be removed?

THE WOMAN'S EXCHANGE

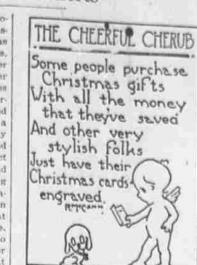
The winner of today's prize is Mrs. Engene S. Kneedler, of North Glenside, whose letter

appeared in sesterday's paper.

TODAY'S INQUIRIES

ANSWERS TO YESTERDAY'S INQUIRIES

Letters and questions submitted to this department must be written on one side of the paper and signed with the name of the writer. Special queries like those gives below are invited. It is understood that the editor does not necessarily inderse the tentiments expressed. All communications for this department should be addressed as follows: THE WOMAN'S EXCHANGE, Evening Ledger, Philadelphia, Pa.



could not think of allowing these trifles to decorate her rooms. She really had no use for such things; they were not particularly beautiful, and, moreover, they gathered dust. As there were already enough dust gatherers around the house, Mary's handiwork was thrown

"Of course, the child was disappointed. for her teacher had commended her highly for her work.

"Be it said, Miss Smith was just as weary of these trifles as mother, for she this formula had hundreds of articles of the same kind to mother's one. Nevertheless she manages to smile enthusiastically over each one, for she appreciates the child's efforts.

"Instead of dealing with calendars, bookmarks, etc., she fixes her mind on In realize the value of encouraging the the little tot's attempts, and sees trial pative instinct in their children. The and tribulation, wonder and experiment, sild's character is early moided and if where mother sees crude pieces of blotter and imitations of roses and dalsies.

"Every mother should try to keep each token of trouble for a time at least, for nothing is more important to the child than that his attempts receive generous encouragement, and while much is gained by having some one stand by and cheer him when he falters, that is not enough.

"The product, poor though it may be, is the symbol of an idea-and an inspiration, and deserves the serious and digni-

2. In a theatre should a woman remove her

hat before the curtain goes up, or walt until the lights are lowered?

rubbing with a slice of crauge or lemon peel;

2. When making a call and some one else ar rives later, the first person to arrive should be

3. Yellow flowers may be sent as a gift, in-

Care of the Hair and Hands

You should go to a reliable manicur-

caretus not to file the nails down on the sides, as this will give them an ugir shape, and do not make them too poloted; this is bad taste. Cornmeal or catmeal will keep the hands soft in cold weather.

Address Husband Only

To the Follow of Wesseld to a holiday flauor Dear Madam—I am invited to a holiday flauor in a public half given by a grailenian who is married. The wife's name is not mentioned in the invitation, but I think that acceptance the invitation, but I think that acceptance the invitation, but I think that acceptance the invitation is not below the correct of the correct

Nothing Equals Motherhood

To the Editor of Woman's Paper

To the Editor of Wassan's Page:

the volatile oils dissolve the tar

To the Editor of Woman's Page

the one to leave first.

### WAYS TO KEEP FATHER TIME AT BAY AND TO RETAIN AND IMPROVE YOUR BEAUTY





ned in cash that you want to	HAIR TONIC
e massage cream yourself use	Thetare of easiliarides 1
SKIN FOOD et almends 2 ounces	. Find estract jalerandi 1 Glycerine 1
er water 2 canres	Rosewater
et crange t dram	Among the fleshy signs of age double chin. The moment you hote
menan half full of holling water	enghing of flesh is forming under yo

Fill a saucepan half full of holling water.

Stand a jam jar in this Shred the wax and spermaceti into the jar. Let it melt. Heat the almond oil and add the wax. Heat the orangeflower water add it half a teappoonful at a time, stirring the mixture quickly. Now lift the jar out of the saucepan and beat the

Sun your hair each day,

As THE clock strikes midnight on the last day of December, and we watch the passing out of the old year many of us saily realize that we are a year older, and that Father Time is stalking close at our the old year that passes in the fact that we can to a certain extent, stay the bitshing hand of time.

In making your resolutions for the New Year resolve that you will not grow old before you that you will not grow old before your time, that you will not grow old before your time, that you will not grow old before your time, that you will not grow old before your time, that you will earl will exert every effort to retain your youth and good looks to a 'rire old age.'

Before the first signs of age begin to appear on your skin ward them off by following hair needs. If it is too dry or too olly the tonic should correct the condition.

The following hair tonic has given satisfactory results in many instances:

HARR TONIC

Sun your hair each day.

mind that you are going to get rid of your double chin.

Exercise, too, is an important factor in keeping Father Time away. Resolve that you will take a daily walk of a cartain distance in the first and the transmit factor in keeping Father Time away. Resolve that you will take a daily walk of a cartain distance in the fact that was an advantage over the time to be preserved your will take a daily walk of a cartain distance in the fact that you will the old of weet that first and to be preserved your will take a daily walk of a cartain distance in the fresh air. If this is not preserved your lake a daily walk of a cartain distance in the fact that was an advantage over the walk pound will be preserved your will take a daily walk of a cartain distance in the maxure in preserved your lake a daily walk of a cartain distance in the maxure in preserved your lake a daily walk of a cartain distance in the maxure in preserved your lake a daily walk of a cartain distance in the maxure in preserved your will take a daily walk of a cartain distance in the maxure in preserved your will

a person young. Just letting go," one physiologist expressed it. The "letting go" applies both to mind and body. It is well to relax for an hour or more each day. It to reax for an nour or more each day. If a whole hour is out of the question even ten ministes will do you a world of good. When you learn to relax every musele in the body and to throw to the winds every nerve-wracking worry and care you will find at the end of your short period of relaxation that you have gained strength, courage and ambition to accomplish your share of the world's work.

Last of all, if you would be happier and younger looking, practice a brave cheer-fulness and encourage your sense of humor. Both will help stay the hand of Father Time

#### HOUSEHOLD HINTS

How to Begin New Year Right With a Budget

HOW much did you save in 1918? How much did you spend for clothing gro-ceries and laundry, books, theatres, con-certs, etc.?

If you plan to save or to invest some money the coming year, or will have to spend more on the children's education or other items, of course, these facts would help you to arrange your income so that you could surely provide for these expenditures. For it is not merely the keeping of accounts that helps in bousehold expenditures but the planning or as it is

ing of accounts that belps in household expenditures, but the planning, or, as it is called, "making a budget."

Business houses and municipal enterprises always make a budget long before they begin spending the monsy. That is why they have expenses provided for. Why, therefore, should not every alert housewife budget her expenses so that she is sure all the family necessities have their allotted sums, her income is fairly and economically divided and the savings account not forgotten. 1. When it is necessary to pass a person to reach a sent in a theatre, should the one passing face away from or toward the person he is

SIN BUDGET HEADINGS

Whatever your income, it will be divided among the following six groups: First. Shelter—Rent, railroad or carfare raveling between home and work, taxes in property owned, fire or burglar insur-

3. What preparation can be mixed at home to Second. Food-Groceries, meats, vege tables, dairy foods, ice, meals taken away from home including luncheons of husband and other members of the family who eat sins are floured before being ! I. Tar can be removed from the hands by

Third Clothing Ready-made clothing, materials and dressmakers charges, tailor, including cleaning and pressing of gar-ments and other repairs.

ments and other repairs.

Pourth Operating - Servants' wages
laundry, light heat telephone and house
furnishings hought or repaired.

Fifth Advancement Lodge or club dues
church charity, books, magazines, etc.,
gifts, music, vacations or other trips, physicisms' fees and amusements.

Kixth Savings—Life insurance, payments
on real estate or other investments and savstend of a present of gold, by one who has been invited to a golden wedding.

ings bank account.

If you wish to make sure that all your expenses under these divisions will be previded for, decide now how much you will spend each mouth for each division. Keep To the Editor of Woman's Page:

Dear Marlam-My hair is light brown, How often should it be washed? What soop or shim not do you advise? What is a good and curek way to dry it? This is always a problem for one has it is thick. My hair is about and ended to the aloes and this seems to spoil my appearance. What can i do for endy hair? I wear my hair down over my ears and the it let light that I mean i like it to stay in thee. What do the grids use? I see the a preparation that cames for this purpose.

Please give me directions for manicuring my nails. I try to give my hails and nande good care, but they don't have that clean, well-groomed look that other persons hapds have My nails do not look hice at the base. What is the trouble?

spend each mouth for each dvision. Keen an accurate record in a simple account book and watch yourself carefully each month to see that you live within your budget. Of course, some months the expenses under one item are likely to be unexpectedly large but if you watch carefully you can counterbalance it the next month or cut down on some less necessary item.

How much you will spend on each division depends on your income, the number in the family and also on the business or profession of the head of the house because this naturally affects the standard of fiving. The following division is based on an income of \$1200 per year (about \$25 per week) for a family of two adults and two children: Washing depends on the condition of your hair. If it is very only it will need a shampoo every week or two, while if dry a month or more can be allowed to chapse between shampoos. Pure white soap or an egg shampoo should be used on light hair.

seg shampoo should be used on light hair. Drying it in the sun by rubbing and fanning is the most satisfactory way. If the ends are uneven you should have the hair singed once or twice a year. He careful not to burn the short ends off with hot trons. You can in time train the hair down over the ears. Wearing a net will also help to keep it in place. Lucreria Bort's article in Wednesday's Evanno Lemans contained a recipe for a fluid to use in curling the hair. This is probably what you wish.

Pool 14 14 8.56
Clothing 14 14 8.56
Clothing 13 13 13 2.51
All manufacture 10 10 10 2.51
If your income is large, your percentage of expense for food and for clothing may be larger, but if your income is smaller you will probably have to cut somewhat into your advancement and savings account in order to have enough to cover the food and shelter items.

The important point, however, is for the heads of the family to decide in advance how the family income is to be spent, and to plan ahead a hudget that will give the whole family the most for the income. rou should go to a reliable mailleur-ing establishment to have the cuticle around your natis put in condition, then cut it as little as possible yourself. Push it back with an orange wood stick, softening the nall with cold cream. When filing be careful not to file the malls down on the sides as this will give fleen as usly shape.

(Copyright) Brand-New Babies



BREEN, Mr. and Mrs. Joseph V. Greylock Apartments, a soft.
FLYNN, Mr. and Mrs. William, of Ard-

PLYNN, Mr. and Mrs. William, of Ardmore, a son.

40HNSON, Mr. and Mrs. William C., of
Wyshesood road, Overbrook, a son.

7AYLOR, Mr. and Mrs. William H., Winlore Farm, Tums Hiver, N. J., a daughter. Mrs. Taylor was formerly Miss Roberta Longenecker, of this city.

WELLER, Mr. and Mrs. William, 219 North
Fifteenth street, a son, William, Jr. if the invitation is sent out in the one name, only that name should be used in the accoptance. Invitations in the third-person should always be abswered in as close a copy of the wording of the invitation as possible.

> Deerfoot Farm Sausage Are real food.



"OFF with the old, on with motto of fashion's devotees. Standing on the threshold of the new year, women, all over the world, have their eyes turned toward the fashion cen ters, auxiously awaiting the appearance of the 1917 modes.

Since the failured suit is more generally worn than any other costume in the feminine wardrobe, it commands first attention.

The tailored suft of check or plaid material promises to be a reigning favorite during the winter and spring seasons of the new year. The coat of just-below-knee length is the accepted model of the majority of designers. With it is worn a full skirt of medium width and ankle tength.

One of the smartest of the new suits is shown in this drawing. The material is black-andwhite English tweed in a check design.

The coat has a fitted bodice and full, flaring skirt. A panel gives the much-desired unbroken line in front. The collar, cuffs and hand about the skirt of the coat are of black fox A tining of black and Egyptian, rose-colored allk adds a distinctive touch to the coat

The skirt has a wide boxpleat in front and is side pleated over the hips. A circular yoke makes it fit smoothly about the top. The belt is trimmed with pipings of white brondeloth, as are the yoke and elot pockets in the front of the skirt.

if this tailored suit is a foreconner of 1917 fashions they bid fair to be worthy of our approval.

Very newest tailored suit of black-and-white

tweed, trimmed with black fox.

Daddies and Laddies Oh, the world is filled with daddler-

Not a place but has its share; And they're loved by little laddles. Here, and there and everywhere; And each little laddle's daddy. Thinks him better than the rest. And each daddy's little laddle Loves his own dear daddy best!

And there are so many daddies.
Plain and handsome moor and rich.
The a wonder little jubilies
Can distinguish which is which;

But at picking out his daddy Every laddic stands the test. For each daddy's little laddis Loves his own dear daddy best. -Denis A. McCarthy.

Waldorf Dressing Cut off tops and hollow out large red apples. Fill with mixture of scraped ap-

ples, chopped celery, nuta, grated cheese and mayonnaise. Replace apple tops and serve each apple in a plate bordered with lettuce leaves

ASK FOR and GET **HORLICK'S** THE ORIGINAL MALTED MILK Cheap substitutes cost YOU same price

T'S A compliment to your guests to serve FRUIT TASTYKAKE. Be sure to have a generous supply on hand for the New-Year festivities. 25c at your dealers. 6 Other Kinds-10c

#### MY MARRIED LIFE

By ADELE GARRISON

How Dicky Secured Grace Draper for a Model and Why Madge Helped

RACE DRAPER: Are you crasy? You left my wraps. Dicky closely following man and don't even know the name of this added to the discomfort which I was feely O don't even know the name of this man, and you're accepting a position to "At least, Madge, you don't need to show your jestousy quite so plainly. For heaven's sake sive that poor girl a civil word as you go out. You simply froze her when she offered to help you." be a model for his pictures." Mrs. Gorman's voice was shrill, horrified. Secretly I sympathized with her. If the beautiful Miss Draper had been my stater and a stranger like Dicky had offered her a position, I, too, should have demanded proof of his

identity and good faith.

But Dicky was equal to the occasion. Before Miss Draper cours answer or nat drawn his eard case from his pocket and offered his card to Mrs. German.

"You are quite right, Mrs. German." he said soothingly. "You are saitlied to know my hame and all about me. As you see, there, I am Richard Graham, and this is my wife, Mrs. Graham. Our home address is Apartment t. 46 East Twenty-ninth etreet; telephone Chelsea \$694. My audities in the Tremont Euiding, 157 East Thirty-first street. If you wish to know anything about me you can ask my bankers.

MRS. GORMAN PLACATED

"That poor girl appears to be perfectly able to take care of herself," I returned coldly. "As person, and the colding of you, it is neither worthy of your atterance nor my answer."

"Whee !" Dicky gave a prolonged whistite, "It takes these ex-school ma arms to throw words around like that and gather than in again."

"At least, I do not find it necessary to clothe nearly all my conversation in slang phrases." I retorted.

"I suppose that's meant for yours truly." returned Dicky gavly. At any other time a remark like that would have angered him. I had a sudden helpless feeling that he was in such high angels.

Miss Draper Interrupted him. "Please do not trouble yourselt." she said. "I am perfectly satisfied, and I know my sister is also."

my sister is also."

"Speak for yourself," retorted Mrs. Gorman. "I have no doubt Mr. Graham's all right," she admitted grudgingly, "but this thing of your being a model—why it's worse than your other job, and that's—"

"Kate!" Miss Draper's tone held more than a hint of anger. "Will you please stop this? I've got to do what I think is best for myself, and you're only making it awfully hard for yourself and for me."

"Oo ahead I wash my hands of the whole business," and Mrs. Gorman stalked into the kitchen.

THE PROPOSITION CLOSED "Dicky." I broke into the conversation for the first time. "Don't you think we would better go on down to the harber? We will want to get back to the station before dark."

"Sure," Dicky assented heartily. "Will ou tell us what our bill is?" He turned to Miss Draper.

"Each?" queried Dicky. "That means \$3 'Oh, no," protested Miss Draper; "seventy-five cents aplece-\$1.50 for the total

Nonsense," said Dicky, handing her a

\$2 bill.
"Tell your sister those dinners were worth \$1 aplece anyway \(\text{V}\) He drew another bill from his pocketbook, a twenty, as I saw by the figures on the Here," he said to Miss Draper.

"Here," he said to Miss Draper, "This will buy your monthly ticket from Marvin to the Pennsylvania station and give you \$10 on account, the ten to be deducted from the fifty I promised you for the poses."

Thank you, Mr. Graham: "Miss Draper's voice was as unruffled as ever. "Just a moment: I will write, you a receipt."

'Oh, nothing like that is necessary," said Dicky airily, with the average man's reluctance to be businessilike with an attractive woman.

I went upstairs to the room where I had

to me. Her manner had the effect of ignoring Dicky. I felt that for some reasons she still distrusted his motives, although assured of his reliability. "I suppose I ought to be thankful Grace has this chance, but it's all so different from what I've al-

upon him.

"I am sure you will approve of it all

returned Dicky gayly. At any other time a remark like that would have angered him. I had a sudden helpless feeling that he was in such high spirits over securing Miss Draper's services as model that anything I could say or do would have no effect upon him.

"I am sorry I was so rough," she said.

MRS. GORMAN PLACATED

"I am sure you will approve of it all when you know what the work really is." I heard myself assuring her. "If your sister wishes to pursue her art studies I can hardly imagine a better opportunity for her than this one."

"Oh, you do not know how that relieves my mind," she eaid, shaking my hand warmly. I thought I detected the faintest glimpse of a smile dupon Miss Draper's face. I wondered if secretly she was amused by the contrast between my words and what I was inwardly feeling. I suspected that she was uncannily conscious of my that she was uncannily conscionentiments toward her.

sentiments toward her.

"When do you wish me to begin work?"
Miss Draper asked Dicky.

"I will drop you a postal, notifying you a day or two ahead of time," he returned.

"That was awfully decent of you, Madee, to square things with Mrs. Gorman like that. I appreciate it, I assure you."

"It was nothing," I said, dispiritedly. I felt suddenly tired and old. "But I wish you would do something for me. Dicky."

you would do something for me, Dieky,"
"Name it, and it is yours," Dicky spoke
grandiloquently,
"Take me home, We can see the harbor
another time. I really feel too tired to

another time. I really feel too tired to do any more today."

We had a silent journey back. Neither Dicky nor I spoke except to exchange the veriest commonplaces. We reached home about 5 o'clock, to Katie's surprise.

For my own part. I felt that I never wished to see or hear of food again. The silent journey home, added to the events of the day, had brought on one of my ugly, morbid moods.

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# ELEVENTH AND MARKET STREETS

FOR SATURDAY

Remarkable Clearance Opportunities in

Coats and Suits



865 FINE COATS AT \$10, including silk plushes, silk velours, wool velours, etc. Many beautifully fur-trimmed and satinlined.

400 HANDSOME SUITS AT \$10, of high-grade wool poplins, diagonals, gabardines and some broadcloths. Mostly fur--"HIRD FLOOR

Charming Dance Frocks at \$8.50 One model sketched is of chiffon taffeta and net with dainty

vanity bag attached to girdle. Others just as attractive. -THIRD FLOOR

FRANK & SEDER PERSONNELLER FRANK

Quality and Standard Famous Over Half Century

Pre-Inventory Sales

Special prices. Big opportunities in practically all Departments.

Take advantage of these value-giving, before-stock-taking reductions. B. F. Dewees, 1122 Chestnut St.

Dear Madam—I am interested in the di-slains on "Mutherbood" and must say I do adress with Mrs. L. N. A. as an oroman mirth has the same feeling toward a child you who is or has been a mother. One ap-ors who is or has been a mother. One ap-air mathers who have never horse children; to a to supply the property of the pro-We use the LOINS and HAMS of prime parkers. No scraps. No waste. Hade at the Form at South