Raymond M. Slotter-Friends Pre-

sent Platinum and Gold Knife

AQUARIUM GETS 200 FISH

Fine Specimens Received From Willow

Grove Park

quarium at Fairmount Park, announces he aquarium has received 200 fresh-water ish. They are local products, having been smoved from Willow Grove Park.

Brand-New Babies

ASK FOR and GET

**HORLICK'S** 

THE ORIGINAL

MALTED MILK

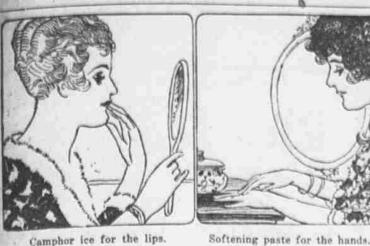
Cheap substitutes cost YOU same price

E. Meehan, superintendent of the

EARLE STORE HONORS

#### HOW TO GUARD YOUR BEAUTY AGAINST WINTER WINDS

By LUCREZIA BORI Prima Donna of the Metropolitan Opera Compan



It is so inexpensive that it does not

ty one to mix it oneself.

The hands are the special mark against

which Jack Frost directs his force. He is

never at rest until he has destroyed their amouthne whiteness and softness. As a

The white of an egg

safeguard against this enemy to pretty

Spread the commetic paste upon the

I also wish to impress upon you the

I also wan to impress upon you the necessity of using a lotton upon the hands every time you wash them. This is the only way to have soft, white hands in cold weather. The following lotton is simple to compound, and there is none better for rough or chapped hands:

Rub the lotion well into the hands after may have been thoroughly dried. You will have to pay particular atten-

n to your elbows during the winter since

there is nothing more unsightly than skin that is rough and coarse-looking. Be sure to massage them with cold cream or cocos

butter every night before retiring. It is also a wise plan to the small pads of anti-septic soaked in almond oil or heated

softening creams or lotions to protect them against the ravages of winter cold and

egg, well beaten. As soon as cool form into croquette shapes, dip in egg and cracker crumbs and fry in deep fat until brown.

A more simple way of making nut cro-quettes is to mix equal parts of finely chop-ped nuts and bread crumbs, moisten with

a well-seasoned cream saude and then fry.

2 tablespoonfuls of chopped onion

ferably)
1 cupful of bread crumbs

1 cupful of grated cheese 6 lemon, juice 1 tablespoonful of butter

Salt and pepper to taste.

oven for a few minutes until brown.

HOUSEHOLD HELPS

Some Delicious Nut Dishes

WE HEAR so often that "a handful of to taste and then add nut mixture and an egg, well beaten. As soon as cool form into

on butter on the elbows during the night

complexion and hands, lips and elbows

Camphor ice for the lips.

THERE are comparatively few spots on THERE are comparatively few spots on the earth where Jack Frost and his band of by-fingered elves fall to leave destruction in their wake. The beauties of the torid gone need have no fear that he is going to work havon with their charms, but the vast majority of women who live in elimates that are subject to changes of making dread winter's rough winds and

Instead of fearing winter winds and cold recive to become an opponent strong smught to outwit Jack Frost. Provide yourself with a suit of armor that will protect you against the onslaught of winter. of the most effective and simplest one of the most effective and simplest parts of the winter armor is a protecting lation for the face. True, it is timeworn advice, this cold weather lotioning, but only because it is good has it had the opportunity to become timeworn.

Those who have beautiful skins must protect them from the elements; those whose stins are not so faultless in texture and coloring must keep them from becoming

e excellent winter mask is made by applying a good cold cream to the and then gently wiping it off with a cloth, and then applying a pure face a soft cloth, and then applying a pure face powder. It is understood that the skin must be thoroughly cleansed before the cold gream is rubbed on. Enough of the powder and cream should be left on the sits to protect it, but not a sufficient smouth to make you appear like a flour-dipped clown. Below is the formula for an excellent cold cream to be used for this surfoce:

white was a not office to gether. When they are perfectly blended slowly add the rosewater, beating constantly with a silver fork until the cream

is snow-white and velvety.

The lips are far too tempting for Jack
Frest to resist nipping if they are left unguarded. So it is well to rub cumphor ice upes them before going out of doors. While cold cream or lip pomade can be used for the purpose, camphor ice is bet-

of steak." Vegetarians especially are fond

of dilating upon the superior nutritive value

of this favorite protein, but we must rea-

he the fact that there are differences in

mts just as there are in means and vege-

Indeed, so great is the difference that estain nuts furnish not even one-third

as much food value as others. For ex-

ample, peanuts at seven cents a pound fur-

nish four times as much energy as wal-

bute at twenty cents per pound, or even

as porterhouse steak at twenty-five cents

Chestnuts, cocoanuts, hickory nuts and

peanuts are the cheapest nuts, but pecans.

much higher priced that they cannot be

regarded by any means as a "cheap" meat mistitute. As a matter of fact, they would cost more if used in proportionately the same quantities. Their value lies in the

fact that they relieve our "too-much-meat" det of cold weather and they afford a weltoms variety. Incidentally, they are more wholesome for growing children than extess meat—and active growing children sates to crave "meat"—that is to say, protein of some sort.

whole unshelled and crack them at home. Buy the variety you desire at the regular price and do not believe that a bargain is obtained by buying "mixed" nuts. The mixed nuts cost more than the cheap varieties in the long run because invariable.

In the long run because invariably reften contain a larger proportion of theap than of the higher-priced varie-

ties of nuts, although a higher price is paid

Here is a vegetarian croquette that protides the solid basis of a meal to replace another protein—like fish or meat. This should not, however, be served at the same

med as substantial egg or cheese dishes, as it will make the meal top-heavy with pro-

NUT CROQUETTES

I tablespoonful of butter I teaspoonful of sait I tablespoonful of chopped parsley

Mix the nuts, sait, lemon juice and parsies together. Mix flour and butter and then add the cupful of boiling milk. Season

Ecupfuls of nut meats I cupful of milk Liablespoonfuls of flour

a temon, juice

Legg

In buying nuts it is better to get them

#### QUERY OF SUFFRAGISTS

Reply to Challenge Boldly Flung From "Anti" Both at Schaff Civic Bazaar

WHAT IS A "LADY"?

PREFER WORD "WOMAN"

What every suffragist wants to know shout this time is. What, from the anti-disciplination of the constitutes a lady?

A tiny remark, but of an exceedingly incendiary nature, was made in the "anti" booth at the recent Schaff Civic Bazar. Things were pretty tame and a bold "anti" up and fung this challenge at a suffragist sinter who chanced to wander out of her own precinct into the rival camp:

The rank and file of the suffragists are not ladies. The leaders are ladies but the great majority of suffragists are not." The remark has circulated, and from one of tolerant amusement the attitude of the diffragists has changed to one of consuming

What is a lady? Does being a member the common herd, a mere rank and ir exclude one from "ladyhood"? Or has ly become a vulgar term, less preferable

"WOMAN" GREATER THAN "LADY" "It would seem to me," said Mrs. George Dunning, chairman of the Woman Suffrage party, "that the statement that 'the rank and ble of the Woman Suffrage party are not ladies' is a great compliment, for we are better than more 'ladies' the develhands keep a pair of cosmetic gloves in the dressing table drawer during the win-ter months. These may be an old pair of kid or chamois gloves, three or four sizes too large, which have been saturated with the following pasts: opment of a lady being only a question of education and environment. We are women with a wider vision, striving earnestly for better things by asking for our share of responsibility all along the line. I have always liked Tennyson's verse. The white of the egg is slightly beaten and enough barley added to make a paste. Then the giycerin and honey are mixed thoroughly with the paste. If it is too thin add more barley until it is of the right

"Rind hours are more than carane And simple faith than Nerman blood

, Dr. Eleanor M. Heistand Moore, atthough frot anti meaning she can be classed as

"People's opinions differ." she said. "a I understand the term—they are not ladies A lady never gives offense—nor does she take it—unless it is intended. She is not a 'catty' person, a gossip, nor is she a grandal-monger. The code of ethics and the code of breeding are the same. When the good Saxon term 'lady' was adopted the standard of breeding was negligible and manners primitive. 'Ladies' ate with their fingers, did their bair about once a week and slept au nature!

WHAT CIVILIZATION HAS DONE

"The growth of civilization resulted in a change of connutation of the word fady." There is a misty sort of notion prevalent now in the minds of some that to be a ady one must live apart from the common ierd in an atmosphere of violet sachet and ingeric ribbons, in the candle light of social exclusiveness, where the throb of the great world's heart is never heard. Such a person may be 'gentle,' but surely not a 'indy,' for her heart and sympathies have not yet been consecrated to humanity and she has not yet become what we call collo-qually 'a good mixer.'

Certainly the rank and file of the Woman Suffrage party are not ladies. Some of us are only near ladies, though we hope to improve as God gives us grace. Some of us are still at the bridge-playing stage. tea-drinking, overfond of frills, given to powdering our noses, thinking chiefly of our own pleasure and our own little worlds. But give us time and—give us suffrage. Then we shall at least have a chance to broaden our sympathies and become more truly noble women among whom the distinction of 'lady' may be-as, indeed, it



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The only reason we can sell such wonderful little boot at our price

of \$5 is because we eliminate all ex-

travagant expenses; no charge ac-counts; no free deliveries; no high ground-floor rent; (our saving in rent

alone is \$24,000 a year). You can't

duplicate this boot for less than \$7 elsewhere. Our line of boots and slippers from \$3 to \$6 are the most popular in town.

Today we have it in all sizes and widths-next week

we may not; so come in NOW.

A Xmas Gift For Her-9 Diamonds

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Most fash-

piece of jewelry. The diamonds are full cut flashing stones, Mitchell quality, and the ring is all platinum in the new fancy dome design. It is very claborately made and very beautiful. Call and see it. Every Mitchell diamond is guaranteed to be exactly as repore. anteed to be exactly as repre-sented.

Under our reserve plan, a small deposit will hold this ring or day other article for you until Xmis.

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skin troubles

"Will Resinol Ointment really relieve this itching and help

Madam, if you only knew as much about Resinol as doctors do-how safe it is to use, how promptly it acts-you would not doubt, you would use it at once. Usually it the painting immediately and soon removes every bit of eruption." Residual Continuent is no marriy funda-colored that it was be used out expected anchoras with self-amenical media anchoras. Sold by all the colored transmission of the accordance from section to Dept. 2 (2016). Below the colored transmission of the colored transmission of the colored transmission.



A silk waist PREE with each \$10 EVENING DRESSES \$15.00 to \$27.50 TOP COATS \$15.00 and \$24.50 formerly 130 and 140. Serge Dresses reduced to \$15 253 S. 13th St.



# Secontak for New Diamond Bookletsecond

2nd Floor Saves \$2 1208 & IO Chestnut St Wrinkles Complexion that add years



#### FAUX PAS! ASSUREDLY! MERCHANDISE MANAGER BUT IT WAS YULETIDE Banquet in Recognition of Services of

He Told Mamma to Buy His A banquet was tendered in bonor of Raymond M. Stotter, general merchandise manager of the Earle Store, last night, by the Buyers' and Managers' Club of the store, at the Hingham Roof Carden. More than early buyers and members of the executive staff of the store attended.

Mr. Slotter is thirty years old and has been connected with the store since the receivership. Through his efforts much has been done to establish efficient management Best Girl Coat Hangers, And

IT WAS SOMETHING ELSE

Exclusive of today, there are thirteen nore shopping days before Christmas.

she got trouser stretchers instead. It was all right, though; she married him, any

been done to establish efficient management and modern methods. In recognition of his services a platinum and gold penknife was presented to him by his coworkers. W. R. Beison, the general store man-ager, was toastmaster and told of the many If you want to know how easily the things accomplished by Mr. Slotter for the Earle store. Addresses were made by Max Cletz. A. A. Lewis, A. Weinberg and H. Hambo. The hanquet was followed by a vauleville entertainment and selections by hread of romance can be snipped, or, on he other hand, the terrific strains it will lear, list to the conversations of the Yule-

"He said to me, he said"-the two we were standing in the aisie where a Christ-mas-suggestion-coffee-percolator perkies to the tune of a \$3.38 music hox warranted not to grow asthmatic in less than six months; "he said, You go out, Ma, and get months; he said. You go out, Ma, and get her something that won't be too serious— like jewels or things to wear—and something that won't be too frivolous like can-lies or flowers. Get her something that's thoughtful without meaning too much." The second woman nodded.

"And so." Number One continued, "I got



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Quality and Standard Famous Over Half Century

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Were \$29.50 and \$35.00

Handsome Broadcloth Suits that have been much talked about as special values. Also Velours, Cheviots and Serges. All the latest style features. Fur-trimmed and self-trimmed. Handsomely and warmly lined. Newest colors. The best tailoring we can secure.

Serge Frocks-Re-Priced \$19.75 to \$35.00

Regular prices, \$27.50 to \$45.00 Latest styles. One of a kind. Fine quality serge, bead-trimmed and embroidered. Some Serge combined with Satin and Georgette. A real opportunity to secure a serviceable smart frock at a

B.F. Dewees, 1122 Chestnut St.

her coat hangers. At least, I thought I did.
You see, she's a nurse and she has to go
out quick a lot. I saw these nest little coat
hangers, six in a package, and I said to
myself: The very thing, thoughtful without
meaning too much.' You can't get any
meaning out of a coat hanger, now can

hangers and Christmas morning he took them around to her, bright and early. Lo and behold, when they was opened up there was nix little trouser stretchers. The clerk had made a mistake. But the girl was a nice, good girl and she didn't mas cookies in his house are home made.

get mad a bit. The wouldn't nive to up either. Kept them for a perinally a naid. But that inthe steudent brought the close together. Yes, they were married June. He's using them now."

meaning too much.' You can't get any meaning out of a coat hanger, now can you?'

Number Two acquiesced to the utter neutrality of coat hangers.

'I said to the clerk, 'Get a fresh, clean box and wrap it nice. That's my usual habit; then you don't have to rewrap your presents—you just put your card on the sutside and send them off.

'Tom, he was satisfied with the coathangers and Christmas morning he took them around to her, bright and early. Lo and hehold, when they was opened up and hehold, when they was opened up and behold, when they was opened up and behold to be the transervatism and sentiment are mure desply imbedded in man than in woman, a vielt to the bakery at this season will do it.

The thought of home-made Christmas cookies, the kind that mother used to make, all brown and crystalized of sugar and everything nice, fills a man with a give that is sentiment are mure desply imbedded in man than in woman, a vielt to the bakery at this season will do it.

The thought of home-made Christmas cookies, the kind that mother used to make a servatism and sentiment are mure desply imbedded in man than in woman, a vielt to the bakery at this season will do it.

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The thought of home-made to make a servatism and sentiment are mure desply imbedded in man than in woman, a vielt to the bakery at this seaso only burnt offering not even 'just as good' as the famous maternal brand. Every man likes to think that the Christ-

CITITITITI SHOP HERE-DRESS SMARTLY-SAVE MONEY TITITITIES

WOMEN'S & MISSES' OUTER APPAREL

TOMORROW-SATURDAY

# Choose Any Dress in the House

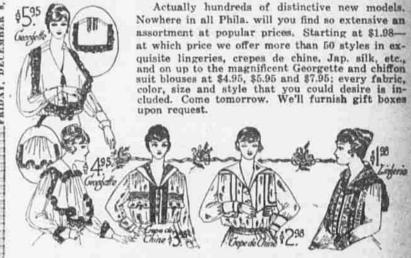
No Matter Whether It Sold for \$25, \$30, \$35, \$40 or \$45

Not a single reservation. Go through every rack and take your choice of any fine street, afternoon or evening gown for only \$15. There are Satins, Velvets, Georgettes, Crepe Meteors, Serges, Wool Jerseys, etc., in FRANK and SEDER, THIRD FLOOR scores of styles.

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FRANK and SEDER

### Why the Interest of **Producer, Retailer and Consumer** Is ARMOUR'S Interest

T is only as these three (the farmer, the merchant and the consumer) prosper, that Armour prospers. Because Armour is a manufacturer, and not a producer of raw materials. And in buying, handling and selling of meats and other foods Armour and Company work on a closer margin of profit than any large manufacturing industry existing in the world today.

So narrow is the margin, Armour's very existence depends upon tremendous volume and continuous output.

But these can only come when the grower gets good returns for his efforts and hence is stimulated to produce more and better stock; when the retailer is furnished a ready and profitable market; when the consumer gets full value at lowest possible prices for his food-expenditures.

So Armour's interest is three-fold in bringing

First: Armour offers the American farmer a market always ready to take what he has to sell. New plants are built in most remote places to give easily accessible outlets. The grower is encouraged to breed better strains of cattle so his revenue grows in proportion to the increasing value of his land.

And the Armour Advisory Bureau of Agricultural Service is at his call to aid him in greater production and higher quality at all times.

Second: Armour helps move the nation's food supply through the retailer's store by instructive, resultful advertising to consumers. Armour refrigerator cars carry supplies to the dealer regularly and continuously. And the Armour Retailer's Service instructs him in better store methods, in handling meats and meat products with less waste, and hence with less cost to the housewife.

Third: For you, the consumer, Armour helps keep meat prices down by scientifically manufac-turing all inedible parts into by-products. If it were not for this, you would be paying for the waste, which, through Armour's facilities and wholesale economies, is now made into marketable cora-

But Armour is interested in combating living costs still further-in that you may use Armour foods with greatest benefit and greatest economy after you buy.

So a great Domestic Science Department is at your service. It is showing thousands of women how to get the greatest nutritive value from the food they buy; how to select and prepare the cheaper cuts of meat most appetizingly; in short, how to live most satisfyingly at the lowest cost.

Your interests are Armour's interests. And the more you consider this, the greater will be your conviction that you are serving yourself best when you specify Armour foods for your table.

I-1013



