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PEARLS

Peorl Necklaces Pearl Scorf Pins Pear1 Ear Rings Pearl Shirt Studs Pearl FingerRings

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 The Piano for Your Home
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 ciation with your children and the entertainment possi-
bilities it presents cannot be measured in dollars and $\begin{aligned} & \text { leanking of one. We say-get a Piano or a Player- } \\ & \text { Piano by all means. You may choose here or elsewhere }\end{aligned}$ bilities it presents cannot be measured in dollars and Piano by all means. You may choose here or elsewhere

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 No Advantages That We Do Not Offer You No Pianos Equal To These At the Prices had every worth-while advantage, that is now being
extolled in the advertisements of the so-called "plans"
whing make their appearance at this season of the ox plan of other stores.
Our Pianos and Player-Pianos have always been sold at the lowest possible price, quality considered.
You can always buy your instrument here, on terms of a small first payment and easy succeeding pay ments. Customers have always found us fair and lenien in regard to the payments, when unusual conditions have UR Seal of Confidence is sufficient assurance of the
cheerful refund of your money should your purchase prove unsatisfactory-and that you can, at any time, exchange the instrument of your first choice for any year-and you will at once recognize that there are no advantages possible anywhere that are not obtainable
here. On the other hand, there are certain benefits to be derived by purchasing here which some other stores are not in a position to warrant.
FVERY Piano and Player-Piano sold here has been 1. chosen for intrinsic merit alone. They are the instruments which careful investigation of tonal, structural and mechanical features-and actual service as well-have shown to be the BEST OBTAINABLE
anywhere at the same prices. They are instruments on anywhere at the same prices. They are instruments on
which this Store stands ready to stake its enviable which this Store stands ready to stake
record of forty-nine years of fair dealing.
The Royal Piano, $\$ 275.00$ Delivered on payment of gio. $\$ 6.00$
The Bacon Piano, $\$ 325.00 \begin{aligned} & \text { Delivered on payment of slo. } \\ & \text { Then monthly payments of- }\end{aligned} \$ 7.00$
The Bacon Piano, $\$ 350.00$ Delivered on payment of slo. $\$ 8.00$
The Steck Piano, $\$ 450 \begin{aligned} & \text { Delivered on payment of slo. } \\ & \text { Then monthly payments of- }\end{aligned} 10.00$
Bacon Grand Piano, $\$ 550 \begin{gathered}\text { First payment or splo.0. } \\ \text { Monthly payments of }\end{gathered} \$ 10.00$
Steck Grand Piano, $\$ 650 \begin{gathered}\text { First payment of serion } \\ \text { Mouthy payments ot }\end{gathered} \$ 15.00$
Melrose Player-Piano, $\$ 375 \begin{gathered}\text { First payment of fillo. } \\ \text { Honthly p payments of- }\end{gathered} \$ 10.00$
Bacon Player-Piano, $\$ 450 \begin{gathered}\text { First payment or slo.0. } \\ \text { Monthly pauments of }\end{gathered} \$ 10.00$
Faber Player-Player, $\$ 450 \begin{aligned} & \text { First payment of slo.00 } \\ & \text { Monthly payments of }\end{aligned} \$ 10.00$





