DUCKS ABOUNDING

I. S. TRADE INVASION OF CHINA PROPOSED TO MERCHANTS HERE

American Commercial Attache Says Psychological Moment Has Arrived to Take Business Europe Held

SHOULD INVEST CAPITAL

The psychological moment for an Amer-ican trade invasion of the Orient, and par-ticularly China, has arrived. American manufacturers who enter the field now can make themselves solid throuchout the Chi-ness Republic and build a foundation for the sale of American-made goods that will grow to tremendous proportions.

the sale of American more stored to show American manufacturers. The same measures who are serving as information of the Department of Commerce is telling Phila-dephia manufacturers. The same measures will be carried throughout the United States furing the five-month stay Mr. Ar-and plans to make in this country.

ican trade. "We want to show American manufac-turers that this in the moment to make life-long trade connections in the Orient." Mr. Arnold said today at the Chamber of Commerce offices in the Widener Building. Mr. Arnold will spend the week in Fhila-delphia, maintaining an office at the Chamber of Commerce and meeting Phila-delphia manufacturers. delphia manufacturers.

EUROPEAN IMPORTS LACKING

EUROPEAN IMPORTS DACKING "Imports from the countries of Europe have been cut off by the war," he said. "Germany handled most of the foreign trade in China until the war. That is virtually suspended. With the cessation of European trade and the rather limited development of China thus far the American manufacturer has an opportunity never before given him. "Except here and there China is in a condition that offers years and years of emiling and developing by some one. China is the best field. It is larger and less developed than Japan. And it is waking up. The American manufacturers who get up. The Almerican man now and establish their goods into China now and establish American standards and trademarks can have the trade of China for years to come. The Chinese are characteristically conservative. They dislike changing brands. They will stick to anything American that has merit and reaches them before products made elnewhere.

Mr. Arnold has detailed information on every need of the Chinese people and the particular lines of goods that can be sold

particular ince of goods that can be sold there. He also knows what markets can be developed that do not exist now. "There are only 6000 miles of railroads in China," said Mr. Arnold. "but the ter-ritory is bigger than that of the United States. Central America and Mexico com-bined. There will be railroad building in the future. There is a market for Americ the future. There is a market for Ameri-can railroad supplies."

CAPITAL ALSO NEEDED

trouble, he gave Dan a lecture and made him apologize to several of the men who had aided him in the hunt for the mythical For the successful development of China for manufacturers here the invasion should be accompanied by American capital, Mr. Arnold said. The nation that lends to China can have Chinese trade. Chinese TODAY'S MARRIAGE LICENSES John D. MacDonaid, Boston, Mass., and Abbie A. Conwell, Boston, Mass. Josoph Thum, Jr., 2600 S. 17th at., and Mathil-da Herneker, 1928 E. Lehuch ave. Benjamin F. Johnson, 1634 Naudain st., and Gertrude B. Foster, 1612 Hainbridge st. Howard S. Davis, Harrisburg, Pa., and Anna L. Bansett, Newport, Pa. Biddors Fielder, 1826 S. Logan sq., and Sara Sturig, 1826 S. Logan sq., and Sara Sturig, 1826 S. Logan sq., and Sara Sturig, 1826 S. Logan Sd., and Olga Maskullewicz, 810 William st., and Olga Maskullewicz, 810 William st., and Olga Maskullewicz, 810 William st., and Eleanor C. Stone, 213 S. Edgewood st. Fred L. Christ, League Island, and Rachel

prefer American capital because it has no political string to it, he said. Manufacturers here need fear no political upbeavels in China, Mr. Arnold believes, The present government is stable and there is no reason to believe any trouble will write in the future. Another advantage he arise in the future. Another advantage he wred for trading with China is that the import duties have been fixed at five per end, and that the rate ban be changed only with consent of several nations bound by braty. Japan, he said, needs textile and hipbuilding machinery.

More Pay for 1500 China Makers EAST LIVERPOOL, O., Nov. 14.—Fif. teen hundred china makers, employed in potteries of Trenton, N. J.; wheeling, W., Va., and New Castle and Beaver Falls, Pa., have been granted an increase in wages of from five to ten per cent, it was an nounced at the general offices of the Na-tional Brotherhood of Operative Potters bere. Prederick J. G. von Neida, 4718 Sarges st., and Sophie J. Swith, 2300 Prenktord st., and Sophie J. Smith, 2301 Prenktord st., and Sophie J. Smith, 2313 Memphis st., and Sophie J. Smith, 2331 Memphis, st., and Sophie J. Smith, 23431 Memphis, st., and Sophie J. Smith, 23431 Memphis, st., and Barne S. Kane S007 N. Sth st., and Agnes J. Harry P. Seashoitz, Ardmore, Pa., and Elva T. Darlington, Narberth, Pa., William Homer, 3087 Chatham st., and Anna formal Brotherhood of Operative Potters bere.



Would Free Sixteen Spans Over the Delaware Along Lincoln Highway

TRENTON, N. J., Nov. 14 .- Automobilsts of New Jersey and Pennsylvania who use the Lincoin Highway are interested in the movement for the freeing from toll of the sixteen bridges that span the Delaware River between Trepton and Fort Jervia. There is now available \$200,000 for the beginning of the purchase of the toll bridges by this State and by "Penn-sylvania, each State having appropriated \$100,000 for the purpose. New Jerney's appropriation became available Novemher I and Pennsylvania's has been avail-able for a year.

Statistics collected by automobilists show that there are only four toll bridges in the entire course of the Lincoln High-way, a distance of 3335 miles. Three of these are interstate bridges and the fourth is in Pennsylvania. The Pennsylvania bridge is that spanning the Susquehanna River at Columbia and Wrightsville, Fa. It is owned by the Pennsylvania Baltwad

is owned by the Pennsylvania Railroad Company, and the toil is from twenty-five to fifty cents, depending upon the size of the automobile and the number of pas-His parents are searching for Harry J. Stahl, of Greenville, Del., who disappeared on November 5 after starting for Wilmington. It is believed he may be in this city. He is twenty-one years old, of medium height and wore a brown sengers. The three interstate bridges are the one spanning the Delaware River at Cal-houn street, Trenton, and one spanning the Mississippi River at Clinton, Ia, and one spanning the Missouri River at Council Bluffs. The tolls for automobiles over the Trenton bridge age from ten to twenty cents; over the one at Clinton, fifteen to twenty-five cents, and over the one at Council Bluffs, fifteen to twenty five cents. It is understood that the automobilists

Much sympathy was expressed for Dan It is understood that the automobilists Mallon as he searched the sidewalk near It is understood that the automobilists will petition the New Jersey and Penn-sylvania Free Bridge Commission, of which Governor Brumbaugh, of Pennsylvania, is chairman, to free the Calhoun street bridge at Trenton as the first of the sixteen bridges connecting New Jersey and Pennsylvania to be freed. This bridge is on the Lincoln Highway and carries about eighty per cont of the automobile traffic between New Jersey and Fennsylvania Front and Dauphin streets for a \$5 gold The first passer-by on seeing Dan on hands and knees with a lighted match de-

clared it was "too had." He struck a match and joined in the hunt. The flicker of the flame showed a trace of tears in Dan's Jersey and Fennsylvania. (H)

mood.

curiosity was aroused by the two men searching the sidewalk. He struck a match Excited Hunter Shoots Boy Companion and joined in the hunt. Dan searched the gutter and even the street. Just as his matches were exhausted two other men came along. Fortunately each had a box of matches. They willingly contributed them for the search and joined in it themselves. BERWICK, Pa., Nov. 14-Shot by Wiliam Sewink, an excited companion a rabbit he was digging out jumped from the hole, Guy, nineteen-year-old son of Stanley Thomas, of Salem township, is in a erious condition, his side riddled with shot The sight of five men searching the street with the aid of lighted matches soon attracted half a dozen others. As there were indications that traffic might be

Driven In by Storms on Coast, They Offer Rare Opportunities to Gunners

IN SOUTH JERSEY

There is a vast abundance of ducks throughout South Jersey. Most of them are black, and seem to defy the gunners. Hunters who inhabit this part of Jersey believe that the fowl were driven in by the recent light storms along the coast.

Should they continue to flock southward i Jersey in such large number the price f duck at least will be reasonable for hanksgiving in this neighborhood.

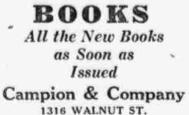
The large army of ducks incidentally is bringing prosperity to the professional guides, who know every nock and corner of the duck haunts in Jersey. These guides charge from \$5 to \$7 a day for their servguides. tons.

Although the duck season opened October Although the duck season opened October 1 and gunners have been after them in droves, there seems to be little diminutian in the fowl population. There is also an ample supply of geess flying about. Marks-men who have bagged some of them say they are of excellent variety and show no sign of having been worried by the high cost of living. ost of living.

The best duck hunting now is in the heighborhood of Barnegat. The best time o go after ducks is early in the morning and in the evening. At this time the steady fusiliade of shots can be heard along huntur grounds. With duck hunting at its height and the

bening of the rabbit season last Friday Jersey, the State is fairly covered with intern. There seems to be enough game for all concerned and many, no doubt, will return with good crops of food for the cold speil.

The season far waterfowl hunting closes on January 15 and the rabbit season on Deember 15.





I hese Important Books

THE LION'S SHARE : : : : : Arnold Bennett

A delighting comedy novel in Bennett's most engaging

A GILDED VANITY : : : : : : Richard Dehan

A clever and highly entertaining novel by the author of "The Dop Doctor" (One Braver Thing.) \$1.40

LOCAL COLOR :::::::::Irvin S. Cobb

Ten stories of our own people done in Cobb's best vein.

THE VERMILION BOX ::::::E. V. Lucas

\$1.35

\$1.35

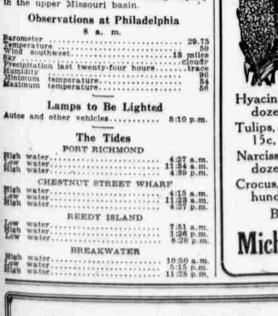
\$1.25

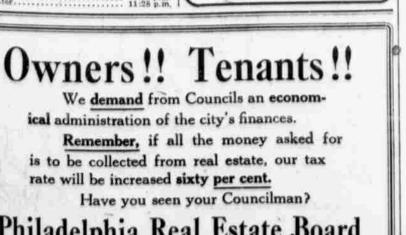
\$1.35





bere.
THE WEATHER
Official Forecast
MASHINGTON, Nov, 14.
Tor eastern Pennsylvania-Overcast and further of the grant districts, cold wave in further of the grant districts, cold wave in fresh outlines.
The western cold wave has spread over fresh outlines to cross the Allegheny Mountains to the central valleys and is being this energy of the central valleys and is being and elset is reported from as far south ward the large the Mountain the temperatures are rising rapidy.
Observations at Philadelphia





Philadelphia Real Estate Board



hundred 55c.

MISSING FROM HOME

overcoat

Police Court Chronicle

Another man happened along.

blocked a cop paused to investigate,

was searching for a \$5 gold piece.

He was sorry, too, on learning that Dan

"Where did you lose it?" asked the blue-

"Oh, I didn't lose any," said Dan, "I was just lookin' fer one." All the matches went

"Run him in," should the sympathizers. The cop took Dan by the neck and ran him

straight to the Trenton avenue and Dauphin

street station, When Magistrate Dietz heard of the

TODAY'S MARRIAGE LICENSES

4718 Sarge PL.

piece

eyes.

out at once.



Pagar I knows

The interesting confidences of a London letter-box woven into a novel of rare charm and humor. MEN, WOMEN AND GUNS : : : : : : "Sapper" These stories by this officer who went to war a soldier and returned a rival of Kipling in his genius for descriptive stories of war. THE LAST DITCH : : Will Levington Comfort The author of "Routledge Rides Alone" in a romance in which two women and a man unflinchingly face the great verities of life at the last stand. KINSMEN : : : : : : : : : Percival J. Cooney A frontier novel of the days of the defeat of feudalism and the triumph of democracy-an entirely fresh point of view-a thoroughly adventurous romance. MORE WANDERINGS IN LONDON : E. V. Lucas The prince of wanderers, with whom you have so happily viewed Florence and Venice and Paris, in this book discovers to you an up-to-date London. Illustrated in color. FIBBLE, D.D. Not a Biography : : : Irvin S. Cobb You know Fibble how he pussy-foots in mincing steps. Cobb crystallizes everything you have been thinking about your Fibbles into a book of exact and convulsive humor. Illustrated by Tony Sarg. \$1.20 THE SNOW-BURNER : : : : : : : Henry Oyen A great big out-of-doors book full of the balsam and the sturdy beauty of the Northern woods. \$1.25 BOY OF MY HEART : : : : : : : Anonymous The book of a mother's love for her boy. So genuinely true and convincing that it might easily be the story of your boy and your love exquisitely translating an experience to you. The New Books You Should Know, is a descriptive catalogue of Doran books of this year's issue-free upon request. Doran books are obtainable wherever books are sold GEORGE H. DORAN COMPANY orau NEW YORK :: :: 38 WEST 32nd STREET

Publishers in America for HODDER & STOUGHTON