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Dress Up for Thanksgiving Day! Buy of Stern-Pay As You Earin


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 A Kireisler Recital In Your Home

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The bigger the man the closer he buys, for it is his business ability and brains that have made him big.

Can you imagine a man who has made his money by hard work and sane business methods paying 25 to $30 \%$ more to a dealer for a commodity because the dealer must charge this extra amount to do business?
"The Thinker" knows that by purchasing from a reliable manufacturer he can save the in-between profits that add no value.

Cunningham Pianos are made here in Philadelphia; they contain more value, durability and musical effectiveness than any
instrument sold in Philadelphia today at a price 25 to $30 \%$ more.

## Special Cunningham-Made PLAYERPIANO <br> $\$ 450$

## On Terms as Low as \$2 Weekly

An instrument of merit and durability that dealers would have to get $\$ 600$ for.

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Built on a natural foot form
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