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##  <br> You Buy Satisfaction Not Promises

## The average dealer who sells the product of some far-away manufacturer has

 othing to offer but the promises the maker made to him. The dealer may be sin號 Cunningham Pianos are made right here in Philadelphia. They zed by the music-loving people (at least by 50,000 of them) as the are recog omical and satisfactory Pianos to buy. They are sold to the home direcoserser ing to the buyer of 25 to $30 \%$ ), and guaranteed by us, the makers, pianos.
## Special Cunningham-Made PLAYERPIANO <br> \$450

## On Terms as Low as $\$ 2$ Weekly

An instrument of merit and durability that dealers would have to get $\$ 600$ for.

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Twelfth and Arch Sts.


