

## WOMAN EXPERT CAN TELL YOU HOW TO PICK A WIFE OR EMPLOYEE

Dr. Blackford Says Marriages  
Are Made Without Look-  
ing Forward Into the  
Future

### BLONDE VS. BRUNETTE

No more misfits! No more round pegs in square holes! No more misadventures in matrimonial land. Know thyself and thy troubles will be minimized. And if you don't even know what you don't know about yourself, consult Dr. Katharine M. H. Blackford, the woman who has developed a scientific method for judging human nature.

Are you brunette or blonde? Are your features concave, convex or plain? Are you of large build or small? Is the structure of your body bony, is your head large with small framework or vice versa? Are you of the circular type? Mr. Taft is. Or are you more like our other ex-President with the prominent teeth. He comes under the heading of square. Every little bit of you has a meaning all its own to the eyes of Doctor Blackford.

Employers of thousands of men have put their applicants for positions in her hands to solve their fitness for the job. Young men in doubt as to vacation come to her for advice. Last but not least, Doctor Blackford is willing to advise the about-to-be married as to the wisdom of their choice and their chances for a happy married life.

"Why shouldn't a woman or a man learn to assess the distinctive qualities of the person she or he is about to marry?" suggested Doctor Blackford. "There are three separate forces of attraction—mental, physical and spiritual. Physical attraction is the cause probably of the majority of marriages today, especially among young people. But they forget that to have a perfect union there must be a harmony of mind and of spirit. Physical attraction is often the attraction of physical opposites. Whether there is harmony between minds and spirits is overlooked. The offspring of these marriages may be comely and healthy—but will the marriage of the parents be congenial in later years?"

The first thing to do when called in as consultant for a manufacturing concern is to make a study of the job, says Doctor Blackford. For instance, in a dye works it would be essential that every man have a keen sense of color. A color-blind man would be a liability to his employer. If, at his work, the man must be seated at a low bench, don't pick out tall men for the job. If there's much reaching to be done, don't pick out short men who will waste their strength in stretching. The man who is sensitive to dust and dirt, keep him out of it. But some men may be callous to unattractive surroundings; they are the men for the rough job.

"At present I am consultant for one of the largest ammunition and explosive concerns in the country," she said. "The main consideration in that I select men who are careful, but not too careful. The man who is not careful is a danger to his coworkers as well as himself. The man who is too careful will never stick at such a dangerous job. The type best suited is the man of medium size with a round head."

The theory of character and capacity by observation as evolved by Doctor Blackford is separated into nine divisions. The first seven points to be studied are color, form of feature, size of body, structure of body, texture of hair, nails and teeth. The proportion of the parts of the body to each other, the head to the body, feature with feature, is another item. The expression of the face, the gesture, voice, walk, handwriting, of the eyes and hands are clues to the analytical observer.

Broad generalizations made by Doctor Blackford establish three classifications, mental, motive and vital. The mental type is the thinker, the vital type the doer. Blondes are generally aggressive, changeable, not always dependable. The brunettes is usually steady and reliable, a ponderer and a doer.

Head construction offers some clues. High forehead denotes idealistic tendencies, low forehead materialistic ideas. Narrow heads stand for an easy-going disposition; broad-headed men are grasping.

Doctor Blackford will lecture in Philadelphia at the Young Men's Christian Association on March 28 and 31 on how to analyze character and to size up men from the viewpoint of the employer and the man who is looking for the work for which his natural characteristics are best fitted.

## CITY OFFICIALS CLASH ON JEFFERSON'S PAST

Treasurer McCoach Declares  
Nephew's "Prank" as Boy Is  
No Bar for Job

The action of the Civil Service Commission in removing a nephew of City Treasurer McCoach from the eligible lists, against the protest of the Vore official, has occasioned strained relations between the two offices of the city government. President Griffith says the young man was removed because he had been indicted for burglary by an Atlantic County Grand Jury.

W. McC. Jefferson, the man in question, is reported to have been indicted on the result of a boy's prank, and his uncle and others declare that it should not be held against him in his efforts to obtain a place on the municipal payroll. His removal caused comment because of the elements entering into it.

Treasurer McCoach, as a Vore leader, is in sympathy with the Smith administration, but he differs widely with Mayor Smith's appointee on the commission when it comes to the question of the removal of a favored relative. He is understood to have taken a firm stand before the commission for the retention of his nephew, but has nothing to say for publication other than the fact that Jefferson was arrested as a result of a "prank."

Another element in the situation is that young Jefferson is a son of James S. Jefferson, superintendent of the city's ice plants and dredges. He is a brother of Grayville S. Jefferson, the police boat pilot, who recently was acquitted of murder. Following the latter's acquittal the courts ordered that he be restored to his position as pilot, and yesterday, on representations from the Department of Public Safety, the money was appropriated to pay for his salary.

The City Treasurer was one of the signers of his nephew's application papers, in which the question is asked whether or not the applicant ever had been arrested. The examination having been held and Jefferson having been placed on the lists for appointment, the commission began the usual investigation into the truth of the statements sworn to on the application.

It was when the record of the investigation was produced that the City Treasurer interposed in his nephew's behalf, taking the ground that it would not be fair to the latter's future for him to be rejected. The commission, however, would not yield.

President Griffith was asked what part Mr. McCoach had played in the proceeding. "That is not a fair question," he replied.

"Why was Jefferson removed from the list?" was another question. "All I will say is that he was removed," he replied. "I am not a member of the civil service commission."

## Army Chief's "Secrets" All in Newspapers

The following conversation took place between Gen. Hugh L. Scott, chief of staff of the United States Army, and Maj. Gen. William C. Gorgas, according to the story told by the latter today at the Bellevue-Stratford.

"How about Mexican affairs, general?" asked General Gorgas. General Scott handed him a sheaf of telegrams and reports. General Gorgas carefully looked them over.

"I read all that in the papers this afternoon," remarked General Gorgas.

"So did I," said General Scott.

## HEXAMER AND BONNER ANSWER SUMMONS

Appear to Testify in Brewery  
Probe—Defendants May  
Plead Non Contendere

PHILADELPHIA, Pa., March 22.—Dr. Charles J. Hexamer, of Philadelphia, president of the National Retail Liquor Dealers' Association; Dr. E. T. Fleming, of Philadelphia, president of the National Wholesale Liquor Dealers' Association, and editor of the National Liquor Dealer, and Frank J. Keelan, of Pittsburgh, appeared at the Federal Building here today, as witnesses in the Government suit against 72 Pennsylvania Brewing Companies, 18 of them Philadelphia concerns, which were indicted March 3 at Pittsburgh, on the charge of conspiracy to violate the Federal corrupt practices act, which prohibits corporation contributions to Federal elections. The summons directed the defendants to appear and answer to the charge of conspiracy to violate the Federal corrupt practices act, which prohibits corporation contributions to Federal elections. The summons directed the defendants to appear and answer to the charge of conspiracy to violate the Federal corrupt practices act, which prohibits corporation contributions to Federal elections.

Acting, it is believed, under orders from the big Philadelphia and Pittsburgh brewing companies, and with the expectation that the smaller breweries will "go along" in any action taken, counsel for brewery interests, sitting as an emergency strategy board here today, mapped out plans for a conference to be asked with Federal Judge W. H. S. Thomson, at which an offer will be made to put in pleas of no defense for the 72 defendant companies.

The plan to plead non contendere and throw the defendants upon the mercy of the court, has for its main purpose escape from the maximum penalty or the payment of fines totaling for all the corporations, more than a million dollars.

It was a day of uneasiness for the defense, for brewery counsel is alarmed at the intention of United States Attorney E. Lowry Humes to extend the Government probe of the booze-politics partnership to the German-American Alliance, wholesale and retail liquor dealers and distillers, as disclosed through the witness, Hexamer, Bonner, Fleming and Keelan, answering subpoenas today.

Attorneys waiting upon Judge Thomson, headed by James Scarlett, of Danville, now chief of the brewery interests, include S. P. Tull, D. P. Hubbard and a new entry into the case, former Congressman R. O. Moon, all of Philadelphia; George E. Shaw and Reed J. Mulvihill, both of Pittsburgh.

## CAN'T LIFT LEVER; HE CLINGS TO COP'S JOB

Cheltenham Chief Asks Court  
to Prevent Theodore Hall-  
owell From Taking Place

Gideon S. Lever, chief of police of Cheltenham township, and first finger-print expert of Pennsylvania, smokes his pipe unconcernedly today and refuses to take his feet down off his official desk despite the fact that Theodore Hallowell was appointed to step into the chief's shoes at midnight last night. Chief Lever sought a bill of right to retain his job and filed the papers at noon today in the office of Prothonotary Drake.

The bill asks that Hallowell be enjoined from retaining from the invasion of the office of the chief of police or the functions of any duties of the office till the time set for the hearing, which will be held on April 1, it was announced.

The bill also asks that the appointment of Hallowell be declared illegal. It is alleged that Hallowell was appointed without the authority of the township commission through John J. Campbell, a member of the board.

Chief Lever asserts in the bill that the appointment of Hallowell conflicts with the duties of the office of chief of police, which Lever holds, and that the appointment will result in confusion, disorder and conflict of authority with detriment to himself. The bill says that the peace, good order and welfare of the township of Cheltenham depends on the decision of the court.

"I was elected chief of police in March, 1914, and I have served for a term of one year. During all this time I have behaved myself in a most becoming manner," said the finger-print expert today, "and I have discharged my duties with fidelity. I have shown the greatest civility possible to my fellow officers."

He has a letter in which his claim is confirmed by Commissioners Beck and Campbell of the township board. It is alleged in the bill of equity that at the first meeting to act on the ousting of the chief that there was a vote of three in favor of it and that three commissioners did not vote. There was another vote and then it is charged that Campbell, on his own initiative, appointed Hallowell.

## NO CUT IN PRICE OF COAL UNTIL WAGE SCALE IS SIGNED

Regular Spring Reduction Depends on  
Agreement

NEW YORK, March 22.—Representatives of the anthracite coal operators said today there would be no spring reduction in the prices of the domestic sizes of anthracite until a new wage agreement with the miners has been signed.

They stated, in reference to reports of a tense condition of affairs in the negotiations with the miners now in progress, that the matters in interest have all along been and still are being discussed in an amicable spirit.

No doubt is felt regarding a satisfactory outcome, and it is believed that even if the negotiations are extended over April there will be no general suspension of mining.

April 1 is a miners' holiday throughout the anthracite regions and the celebration might possibly last a day or two over.

### SPEAKER AGREES WITH SOX

Star Outfielder to Play With Boston  
American Team

BOSTON, Mass., March 22.—President Lannin, of the Red Sox, today reached a temporary agreement with Tris Speaker, the famous outfielder, who has been "holding out" for more money.

### Labor Organizations Insure Members

Labor organizations are taking advantage of the workmen's compensation act. Both the Steamers' Union and the Bricklayers' Association have taken out insurance under the compensation law. The Steamers' Fire Company has taken out a policy and, amongst of all, the Eastern Seaboard has become a policy holder.

## OXFORD, PA., CITIZENS WANT TWO SALOONS

Urge Granting of License, Say-  
ing One Drinking Place  
Is Insufficient

By a Staff Correspondent

WEST CHESTER, Pa., March 22.—One saloon is not sufficient to satisfy the needs of the residents of a community of 2800 persons, in the opinion of witnesses who appeared in the Chester County License Court today, to favor the regranting of a license to James Ferguson, proprietor of the Octoraro House, at Oxford, Pa., a town at the southern end of this county, near the Maryland border.

Several of the witnesses said that it was frequently necessary to wait five minutes before a drink could be had in the Octoraro House, the only saloon now in the town is situated.

Ferguson's license was revoked several years ago because of alleged infractions of the law. It was shown that Ferguson was not in the barroom when the alleged violations took place, but Judge Butler ruled today that this was no excuse under the law. He said it showed, rather, lack of responsibility and failure to keep in close touch with affairs in his saloon.

Colonel Gallagher and Squire Smith, Justices of the Peace in Oxford, were among those who spoke in favor of the license.

Only one drunken man was arrested in Oxford in a year when there were no saloons there, and he stepped off a train from Philadelphia, said former Burgess Harry C. Thomas in the Chester County License Court here today.

The Burgess cited this for purposes of comparison with the two or three arrests during a year when there was one saloon in town and 41 arrests when two saloons were running.

"The ignorance of a young investigator who did not know the difference in color between the two saloons stirred the anger of Judges and spectators."

Norman Coates, 23 years old, of Highland township, appeared to protest against granting a renewal to Samuel S. Yost, proprietor of the Gum Tree Inn, in that township, on the ground that he had sold liquor to intoxicated persons. Coates testified that a man drank gin in his presence.

"What color is gin?" asked Colonel Holding, counsel for Yost.

"Dark," said Coates.

"Like whiskey?" asked Yost's attorney.

"Well, I guess there isn't much difference," replied Coates.

## CITY EXPERTS UPHOLD MAYOR'S SALARY PLAN

Research Bureau's Bulletin  
Backs Standardization Proj-  
ect for All Employees

The Bureau of Municipal Research, in a bulletin issued today, pledged its cooperation to Mayor Smith in the Mayor's announced intention to standardize the salaries of city employees.

The Bureau announced that it has made a careful study of the problem of city salaries and would announce the result of its investigations in a few days.

Discussing the announcement by the Mayor that a study is to be made of the salaries of the city's employees "to put them on a more equitable basis," the Bureau said:

"There is every reason to believe that the Mayor means to use every effort to make the proposed study a genuine salary standardization measure, and all public-spirited citizens and civic bodies should back up such a program."

MUCH DATA COLLECTED.

"With the hope in view that sooner or later Philadelphia would undertake a program of classifying positions and standardizing salaries in its public service, as a number of other cities have done, the Bureau of Municipal Research has been working for the last 15 months in collecting data from this and other cities. These data include information as to the duties and responsibilities of the various positions in the city's service, the compensations, promotional opportunities, existing departmental organization, etc. Comparative salary data gathered from the payrolls of 14 American cities, from 48 private establishments in Philadelphia, and from the salary standardizations of seven cities in the United States, have been assembled, and it is the purpose of the bureau to publish these data in a few days."

MATERIAL FOR THE MAYOR.

"This material, already gathered, will thus be at the disposal of the Mayor, the Civic Service Commission, Council, or any special body organized to undertake the study. In addition, this bureau will stand ready at all times to aid the responsible officials, putting at their disposal trained workers with considerable experience in this subject, and any special facilities that will prove necessary in the course of the work, and which the bureau's resources are able to provide."

## WILL DRILL NEW OIL WELLS

Million Dollars to Be Spent in Green  
County Alone This Year

WAYNESBURG, Pa., March 22.—Fully 150 wells will be drilled in Greene county for gas and oil this year. This will mean an outlay of approximately \$1,000,000.

New locations are being laid out daily by the large gas and oil companies. The Philadelphia company has leased seven large farms and will begin operations as soon as the condition of the roads permit the shipment of material. The field to be opened up here, while virtually a new one, gives great promise.

## Receiver for L. H. Hyneman Co.

The request of four creditors that a receiver be appointed for the L. H. Hyneman Company, dealers in motor trucks, at 160 North 22d street, was granted today by Louis H. Hyneman, who explained in Common Pleas Court No. 4 that certain delinquencies amounting to more than \$2000, by one of his employees were largely responsible for the present condition of his assets.

## TOO LATE FOR CLASSIFICATION DEATHS

STEVENS.—On March 22, 1916, Elwood L. Stevens, of the late David and Elizabeth Lukens Stevens, funeral service on Saturday morning at 11 o'clock at his late residence, 1335 Main st., Germantown. Interment private.

## HELP WANTED—FEMALE

BILL, CLERK.—Underwood billing machine, experienced, for manufacturing company out of city; salary \$18; high school graduate preferred. J 555, Ledger Central.

## HELP WANTED—MALE

CHEMICAL ASSISTANT wanted: young man in organic research; knowledge of laboratory; some knowledge of analytical chemistry; for studios, willing worker. Apply to Mr. Kraus, Philip Institute, 7th and Lomb st.

MAN, experienced in stalling mixed paper. Charles Beck Co., 608 Chestnut st.

ACCOUNTANT, 27, four years' experience in costs with large corporations, wishes position in Philadelphia. J 554, Ledger Central.

ACCOUNTANT, bookkeeper and general office man, 13 years' experience, desires position. References. J 555, Ledger Central.

Other Classified Ads on Page 12, 14 and 15.

## BROKEN NECK MENDING

Brother of Speaker Ambler Expected  
to Recover From Injury

The first announcement as to the condition of George Ambler, of Abington, who is under treatment in the Orthopedic Hospital for a broken neck, was made yesterday. Complete recovery is expected, as the knitting of the crushed bones has been "slow but sure." The patient is a brother of Charles A. Ambler, Speaker of the House of Representatives.

Five weeks ago Mr. Ambler was admitted to the hospital and placed under the personal care of Dr. G. G. Davis, of the Widener Memorial Home. Heroic treatment was necessary, and for the last 25 days Mr. Ambler has lain in one position, with heavy weights over his cot holding his head in position.

## WILLS PROBATED

Wilbur C. Janney Leaves Estate  
Worth "Less Than \$100,000"

Wills probated today were those of William C. Janney, 3412 Hamilton street, which in private bequests disposed of property valued at "less than \$100,000"; Gustav Baumann, 3322 Huntingdon street, \$18,100; Mary C. Murphy, 1505 Poplar street, \$10,600; Mary C. Macpherson, 909 South 13th street, \$9000, and Daniel McDevitt, 509 North Vagdas street, \$3800.

The personality of the estate of Louis M. Anshutz has been appraised at \$91,801.47; Mary H. Robinson, \$71,174.12; Matt D. Nell, \$25,924.93; Ella J. Bush, \$22,551.17, and Charles T. McMullin, \$14,629.42.

Probate of the will of Jesse G. Meentzen, 1924 North 23d street, was requested today by Register of Wills Sheehan, at the request of all the heirs, who agreed that the testator was of unsound mind. The estate left is valued at \$114,000.

West Virginia Convention in May

CHARLESTON, W. Va., March 22.—Members of the West Virginia Republican Executive Committee have received notices to meet at Parkersburg on March 29 to arrange for the holding of a State convention in May to elect delegates to the National Convention in Chicago on June 7.

## IN FEAR OF BLOCKLEY, WOMAN KILLS HERSELF

Mrs. Layton's Dread of Joining  
Insane Husband Drives  
Her to Suicide

The fear that she would be sent to join her husband in the Philadelphia Hospital, where he has been insane for 20 years, preyed on the mind of Mrs. Margaret Layton, 68 years old, proprietor of a small oyster saloon at 1135 Susquehanna avenue, until she committed suicide today.

She was found dead on the floor of her little cafe, a tube attached to a gas jet in her mouth, by Charles Hill, an employee. Everything about the place was in order and "tidied up," showing that the last thoughts of the old woman were for her little restaurant, which had been the means of her livelihood since her husband went insane.

Mrs. Layton, the police say, had been melancholy and nervous for some time. Last Sunday she attempted to kill herself by taking a mixture of sugar and liniment, but was saved before the poison could become effective. She had been advised by her physician, Dr. Joseph M. Smith, 1257 East Susquehanna avenue, to close her cafe for a while and go to the Hahnemann Hospital for a good rest. She was to leave today.

The woman, however, was firm in her belief that she would never be admitted to that institution, but that her family planned to send her to the Philadelphia Hospital.

"They'll never get me in Blockley," she would often say. "Thomas, it is here, but I won't be." Thomas is her husband, who is 70 years old.

When Hill discovered the body he aroused her daughter, Mrs. J. Madison Guidetti.

\$2000 Loss in Allentown Fire

ALLENTOWN, Pa., March 22.—Fire last night which started in the basement of W. H. Apple's jewelry store, where workrooms and garage are situated, caused a \$2000 loss to the stock chiefly from smoke.



MRS. H. P. BOYLE TO LEAD  
SOUTH JERSEY SUFFRAGISTS

Chosen Second District Chairman by  
Congressional Union at Shore

ATLANTIC CITY, March 22.—Mrs. Howard P. Boyle, of this city, was elected chairman of the second district branch of the Congressional Union for Woman Suffrage, at a conference of aggressive suffrage workers held yesterday at the Hotel Strand. The new movement is designed to enlist many of the leading society and clubwomen of Atlantic, Burlington, Camden and Cumberland Counties for the cause.

Other equally represented women chosen for officers were Miss Caroline Oliphant, Mount Holly; Miss Belle McGibney, Ocean City; and Mrs. C. B. Wilson, Vineland, vice chairman, and Miss Helen Paul, Moorestown, secretary-treasurer.

The meeting adopted resolutions urging United States Senators Martine and Hughes, and Representative Isaac Bacharach, of the 2d District, to vote for the Federal Suffrage amendment.

## FEUD TWIXT PENROSE AND COLONEL ABATED

Senator Intimates That Roose-  
velt's Candidacy Would  
Not Be Distasteful

Senator Penrose, about whom Colonel Roosevelt couldn't say enough mean things during the last presidential campaign, now thinks pretty well of the Bull Moose leader as a probable leader of the Republican party, it was reported in Pittsburgh today.

The dispatch said that when Pennsylvania's senior Senator was in Pittsburgh the other day his consultations with his most intimate political lieutenants showed that the candidacy of Theodore Roosevelt would not be at all distasteful to him.

In urging the selection of untried delegates from Pennsylvania, the Senator suggested to his intimates that Philander C. Knox and Colonel Roosevelt were candidates, either of whom could reunite the Republican party and lead it to victory. The delegation from this protective tariff State, he urged, should go to the convention, free to throw its strength and influence to the candidate most acceptable to the delegates from other States that may be reasonably counted on to deliver their electoral votes to the Republican nominee.

The Senator strongly urged that by his sagacity and experience and by the large measure of respect he commands throughout the country, Mr. Knox was the logical candidate not only of the Republicans of Pennsylvania, but those of the nation as well.

And the old feeling against Colonel Roosevelt had apparently disappeared. The Senator is quoted as having told several local leaders that "if, on the other hand, it should appear that Colonel Roosevelt would be more acceptable to a majority of the States and appear the logical man of the situation, Pennsylvania would be free to turn in and exert its utmost influence to bring about his nomination."

# Nothing Funnier

About the last place the average man would look for  
"the best funny page in America" is in a woman's  
magazine, isn't it?

Why?

Because from time immemorial it has been said  
and repeated that women didn't care for humor—just  
one of those things that everybody repeats and no-  
body knows who said first.

"Do you realize you have the best funny page in  
America?" said one of the best-known humorists to  
us recently. "No newspaper or magazine can touch  
you on that page. There's nothing funnier in the  
country."

"And how it is read!" he continued. "And by men  
too. Listen: Joseph H. Choate started to tell a story  
the other evening at a dinner of 800 men in New  
York. He had gotten about half into it when he saw  
that the men "knew" the story. He stopped and  
said with a chuckle:

"I see I'm not the only man who reads THE LADIES'  
HOME JOURNAL."

The diners roared.

The real question is—Why *shouldn't* the best of  
anything be enjoyed by women as well as men? The  
idea to the contrary died long ago with intelligent  
people. That's why THE HOME JOURNAL makes a fea-  
ture of its funny page, and apparently has succeeded—  
with men as well as with women.

See it for yourself. It's in every issue of

The Ladies'  
HOME JOURNAL  
It's only 15 cents