JAPAN GETTING CROCKERY TRADE OF GERMANY AND AUSTRIA

No China or Glassware Coming From Teuton Countries, Says Importer—Hosiery Trade Chaotic—High Prices Demanded for Lingerie

"As a matter of fact, there are no goods coming from Germany, and Austria today," said J. G. A. Fisher, of Fisher, Bruce & Co., importers and wholesalers of china, crockery and glassware, 221 Market street. "We are getting goods from England and France, but they are subject to vexatious delays on account of the scarcity of steamships to bring them over.

J. G. A. FISHER

"Only some factories in England and France can take and execute orders. Some are closed down, or being utilized for war purposes. At least one in France is used as a hospital, and this may be the case with others.

"There has been quite an increase in the prices of both English and French ware. Austrian factories are booking orders.

"Japanese goods have increased in price fully 10 per cent. in the last two months. I don't think it costs the Japanese any more to manufacture now than it did two months ago, but they are taking advantage of the situation. The Japanese factories are so rushed with orders that they are declining to take more for delivery next spring.

"The Japanese are capturing a great deal of the trade that formerly went to Austria and Germany. They are clever imitators, but they adhere to their own artistic style of decoration and do not try to imitate the designs of other countries. All their goods are hand painted, while the German and Austrian have the designs and colors on their ware transferred by decalcomanie, which is often helped out with hand decoration. I am strongly of the opinion that Japan will hold this trade when the war is over.

"In glassware we only handle domestic manufacture, and it has gone up about 10 per cent. in price, and in addition the manufacturers are charging an increase of 20 per cent. on packages—that is, where glassware came packed in a barrel and we were charged 50 cents for the barrel, which included the packing material, we are now charged 60 cents."

* * *

HOSIERY OUTLOOK CHAOTIC.

According to G. J. Healey, who in this city represents Winship Boit & Co., formerly Lord & Taylor, manufacturers of hosiery, the prevailing colors in hosiery this summer will be all the light shades, such as "sweater-rose," "turquoise," "American champagne," etc. Stripes will also be largely worn, one house having placed an order for 15,000 dozen.

Mr. Healey says that the outlook in the hosiery business is so chaotic, both as regards materials and dyes, that 60 per cent. of the hosiery manufacturers in this country will not take any further orders, some of them cancelling orders already booked.

The colors most difficult to obtain are navy blue, yellows, greens, tans and good blacks.

With an increase of 25 per cent. in the wages of hosiery workers in the past year and a half, especially among the skilled mechanics, who entered the employ of the ammunition plants, and with the price of dye materials increased anywhere from 17 to 1800 per cent., Mr. Healey sees nothing ahead but an increase in the present high prices of hosiery.

He claims that in view of the increased cost of raw silk recently from $2.75 to $5.75 a pound, and the high cost of labor and dyestuffs the prices asked by the manufacturers today should be much higher, and he instanced a case where a certain stocking selling by retail at a dollar a pair would actually cost $1.35 if the cost figures were made up as based upon present prices. The manufacturers having some stocks on hand which were bought when the market was lower are giving their customers the benefit of former prices, but Mr. Healey says this can only last a few months, if that long, and then higher prices must prevail.

There are some dealers, he says, who are holding small stocks of standard goods, waiting for these high prices. The manufacturers know this, and will keep down forces as much as possible till their present stocks of materials run out.

"What is known as the 'split-foot,'" said Mr. Healey, "is out of the market." This is a stocking—usually black—with the foot white, worn by people who have an aversion to dyed stockings touching their feet.

"Silk," he continued, "is the principal material entering into the manufacture of hosiery today. Fibre is largely used, and looks a good deal like silk.

"There is a pair of stockings," said he, indicating what looked like a pair of light blue silk hose, "made out of wood-pulp and blotting paper, and they will give excellent wear.

"Business in hosiery was never better," said Mr. Healey. "My only trouble is getting the goods to fill the orders."

* * *

ITALIAN CHAMPAGNE.

A local wine merchant is conducting an advertising campaign to market an Italian champagne. Necessity is the mother of invention and substitution. French champagnes and the Italian wines are said to be equally good and at present much lower in price. Several local hotels are also featuring an Italian sparkling Burgundy, which sells for just half the price of the French.

* * *

WHY RECORDS ARE SCARCE.

The manager of one of the largest retail talking-machine agencies in this city was asked why records of popular hits from current comic operas and musical comedies were not obtainable until after the shows ceased to be popular? "Because," he said, "the producer holds tight to his rights, realizing that the talking machine and the movies are his strongest competitors. People go to these shows to hear the hits, and if they can get them at home they won't go to the theatre."

* * *

HIGH PRICES FOR LINGERIE.

A recently opened shop devoted to the sale of exclusive lingerie has been so successful that it was compelled to double its sales force. Dainty conceits now bear the spirit of Paris, but in execution they are the handwork of America.

"Women are paying prices for lingerie today that would have outfitted my lady of '61 from head to foot," said a member of a firm that manufacturers these luxuries. "Price seems to be a secondary consideration. Produce something novel, ultra, artistic and the market is yours, and at your price."

PHILADELPHIA MARKETS

GRAIN AND FLOUR

WHEAT.—Receipts, 128,641 bus. Western advices were stronger and prices here sympathetically advanced 2c, under a fairly active demand. Quotations: Car lots, in export elevator—No. 2 red, spot and February, $1.32½@1.33½; No. 2 Southern red, $1.31½@1.33½; steamer No. 2 red, $1.30½@1.32½; No. 3 red, $1.30@1.32½; rejected A, $1.28@1.30; rejected B, $1.26½@1.28½.

CORN.—Receipts, 75,993 bush. The market was dull, with moderate but ample offerings at quoted rates. Quotations: Car lots for local trade, as to location—Western No. 2 yellow, 82½@83½c.; Western steamer yellow, 80@82c.; Western No. 3 yellow, 77@79c.; cob, per 70 lbs., 50c.

OATS.—Receipts, 46,269 bush. There was little trading and prices declined ½c. Quotations: No. 2 white, 56@57c.; standard white, 34½@35c.; No. 3 white, 33@34c.; No. 4 white, 31@32c.; sample oats, 49@50c.; purified oats, graded, 54½@55½c.

FLOUR.—Receipts, 1624 barrels and 1,149,595 lbs. in sacks. Business was chiefly in second-hand stocks, which were available below the limits of the mills. Quotations, per 196 lbs., in wood: Winter, clear, $5.75@5.90; do., straight, $6@6.30; do., patent, $6.75@6.60; Kansas, clear, jute sacks, $5.50@5.75; do., straight, jute sacks, $5.90@6.10; do., patent, jute sacks, $6.15@6.30; spring, first clear, $5.50@6; do., straight, $5.90@6.15; do., patent, $6@6.35; do., favorite brands, $6.75@7.50; city mills, choice and fancy patent, $6.75@7.50; do., regular grades, winter, clear, $5.75@5.90; do., straight, $6@6.30; do., do., patent, $6.35@6.60.

RYE FLOUR was quiet but steady under small supplies. We quote $5.50@6 per bbl., as to quality.

PROVISIONS

The market ruled steady, with a fair jobbing inquiry. Quotations ranged as follows: City beef, in sets, smoked and air-dried, 24@25c.; Western beef, in sets, smoked, 24@25c.; city beef, knuckles and tenders, smoked and air-dried, 26@27c.; Western beef, knuckles and tenders, smoked, 26@27c.; beef hams, $28@30; pork, family, $22.50@23; hams, S. P. cured, loose, 15@16c. do., skinned, loose, 16@17c.; do., do., smoked, 17½@18½c.; other hams, smoked, city cured, as to brand and average, 16@17c.; hams, smoked, Western cured, 16@17c.; do., boiled, boneless, 27c.; picnic shoulders, S. P. cured, loose, 10½c.; do., smoked, 11½@12½c.; bellies in pickle, according to average, loose, 12½@13c.; breakfast bacon, as to brand and average, city cured, 24@26c.; breakfast bacon, Western cured, 15@16c.; lard, Western, refined, in tierces, 11½c.; do., do., tubs, 11¾c.; do., pure city, kettle rendered, in tierces, 11¾c.; do., pure city, kettle rendered, in tubs, 11¾c.

REFINED SUGARS

The market was quiet but firm at the late advance. Refiners' list prices: Extra fine granulated, 6.10c.; powdered, 6.20c.; confectioners' A, 6c.; soft grades, 5.25@5.85c.

DAIRY PRODUCTS

BUTTER.—The market ruled firm under light offerings and a fair demand. Following are the quotations: Western, fresh, solid-packed, creamery, fancy specials, 37c.; extra, 35c.; extra firsts, 34@34½c.; firsts, 30@32c.; seconds, 27@28c.; ladles, 24@26c.; nearby prints, fancy, 38c.; average extras, 36@37c.; firsts, 32@34c.; seconds, 28@29c.; special fancy brands of prints jobbing at 41@44c.

EGGS.—Receipts were more liberal and prices further declined 60c. per case with demand fairly moderate. Following are the quotations: In free cases, nearby extra, 27c. per doz.; nearby firsts, $7.05 per standard case; nearby current receipts, $6.90 per case; Western extra firsts, $7.05 per case; do., firsts, $6.90 per case; Southern, per case, $6@6.75, as to quality; fancy selected candled eggs were jobbing at 29@31c. per doz.

CHEESE.—Demand was only moderate, but offerings were light and values were firmly held. Quotations: New York, full cream, fancy, held, 18½@18¾c.; do., do., do. fair to good, held, 17½@18c.; do., part skims, 11@16c.

POULTRY

LIVE.—The market ruled steady under moderate offerings, but there was little trading. Quotations: Fowls, as to size and quality, 16@18c.; roosters, 12@13c.; spring chickens, well-meated, 19@20c.; do., staggy, 14@16c.; turkeys, 20@22c.; ducks, as to size and quality, 18@20c.; geese, 17@18c.; pigeons, old, per pair, 25@28c.; do., young, per pair, 18@20c.

DRESSED.—There was a good outlet for the limited offerings of desirable stock and values were firmly maintained. Quotations follow: Fresh-killed, dry-picked—Fowls, 12 to box, dry-picked, fancy, selected, 20@21c.; weighing 4 lbs. and over, apiece, 20c.; weighing 3½ lbs. apiece, weighing 3 lbs. apiece, 18c.; smaller sizes, 16@17c.; fowls, in bbls., dry-picked, fancy, 4 lbs. and over, apiece, 19@20c.; smaller sizes, 15@18c.; old roosters, dry-picked, 14c.; chickens, fancy, fancy broilers, 24@28c.; other nearby fancy broilers, 22@24c.; Western broilers, weighing 1½ lbs. apiece, 22@24c.; Northern broilers, fancy, fancy yellow, weighing 1½ lbs. and over, in boxes, 21@22c.; exceptional lots higher; Northern Illinois, fancy, weighing 2½@3½ lbs., in boxes, 18@19c.; Northern Illinois, fancy, weighing 2½@3½ lbs., in bbls., 17@18c.; other Western, weighing 4 lbs. and over, in boxes, 18@19c.; other Western, weighing 2½@3½ lbs., in boxes, 16@17c.; other Western, weighing 2½@3½ lbs., in bbls., 15@16c.; Jersey, fancy, fancy yellow, weighing 2½@3½ lbs. apiece, 21@22c.; smaller sizes, 20@21c.; turkeys, fancy young hens and toms, 25c.; do., fair to choice, 23@25c.; old toms, 25c.; spring ducks, Western, 18@20c.; do., Jersey, 19@20c.; do., fair to good, 12@18c.; geese, nearby, 16@18c.; do., Western, 14@16c.; per dozen—Squabs, weighing 11 to 12 lbs. per dozen, $6.50@7.50; white, weighing 9 to 10 lbs. per dozen, $5@6; white, weighing 7 lbs. per dozen, $4@5; white, weighing 4 lbs. per dozen, $3@3.50; dark, $2@3.50; squab and culls, $1@2.

FRESH FRUITS

Demand was only moderate but prices were steadily held as follows: Apples, per bbl.—Jonathan, fancy, $3.25@3.75; do., fair to good, $2.50@3; Winesap, $2.50@3.25; Baldwin, $2.50@3; Black Twig, $2.50@3; Grimes' Golden, $2.50@3; Greening, $2.50@3; York Imperial, $2@3; Twenty-ounce, $2@3; Pippin, $2@3; Ben Davis, $1.75@2.25; other varieties, $1.50@2.50; No. 2, $1.25@1.50; apples, in bulk, per 100 lbs., 50c.@$1.50; apples, Western, per box, $1.25@2.25; oranges, Florida, per crate, $2@3; tangerines, Florida, per strap, $2.50@4; grapefruit, Florida, per crate, $1.75@5.50; lemons, per box, $3@4; pineapples, per crate—Porto Rico, $3@4; Florida, $2@2.50; cranberries, Cape Cod, per bbl., $8@10; do., Cape Cod, per crate, $2.50@3; do., Jersey, per bbl., $7@8; do., Jersey, per crate, $2@2.50; strawberries, Florida, per quart, refrigerators, 20@30c.; open crates, 15@20c.

VEGETABLES

Choice stock sold fairly and values generally were well sustained under moderate offerings. Quotations: White potatoes, per bushel—Penna., $1.15@1.20; N. Y., $1.05@1.10; Maine, $1.15@1.20; Western, $1@1.10; white potatoes, Jersey, per basket—No. 1 rose, 60@70c.; No. 1 other varieties, 60@70c.; No. 2, 30@40c.; sweet potatoes, Jersey, per basket—No. 1, 40@50c.; No. 2, 15@25c.; sweet potatoes, Va., per bbl., $1.50@1.75; onions, per 100-lb. bag—No. 1, $2@2.25; No. 2, 75c.@$1.25; cabbage, Danish, per ton, $100@125; do., Penna., per hundred, 75c.@$1; do., S. C., per crate, $1@1.50; celery, N. Y., per bunch, 25@75c.; spinach, Norfolk, per bbl., 75c.@$1; kale, Norfolk, per bbl., 50@65c.; lettuce, Penna., per basket, $1@1.50; do., N. C., per basket, 75c.@$1; beans, Fla., per basket, $1.25@2.25; peas, Fla., per basket, $1.50@3; peppers, Fla., per carrier, $1.50@1.75; eggplant, Fla., per crate, $2@2.50; tomatoes, Fla., per carrier—Fancy, $3.50@4.50; choice, $2@3; mushrooms, per 1-lb. basket, $1@1.40.

LIVE STOCK QUOTATIONS

CHICAGO, Feb. 16.—HOGS—Receipts, 40,000. Market 10c. higher. Mixed and butchers, $7.90@8.40; good heavy, $8.25@8.40; rough heavy, $7.65@8.15; light, $7.10@8.35; pigs, $6.75@7.35; bulk, $8@8.30.

CATTLE—Receipts, 15,000. Market strong. Beeves, $5.50@9.60; cows and heifers, $3.75@8.40; stockers and feeders, $5.50@7.25; Texans, $6.65@8.40; calves, $9.25@11.25.

SHEEP—Receipts, 18,000. Market steady. Native and Western, $4.50@8.35; lambs, $8@11.50.

THE WEATHER

Official Forecast

WASHINGTON, Feb. 16.

For eastern Pennsylvania and New Jersey: Fair tonight and Thursday; slightly warmer tonight; light to moderate southwest winds.

Fair weather prevails over the entire country this morning and the skies are generally clear except in the lake region, Pennsylvania, New York and western New England. The temperatures have continued to rise in all districts from the Rocky Mountains eastward, but are still mostly below the normal in the Atlantic and Gulf States. A moderate temperature excess is reported from the plains States and mild conditions continue in the far northwestern States and over most of Canada.

U. S. Weather Bureau Bulletin

Observations taken at 8 a. m. Eastern time.

Station.	Low a.m.	8 a.m.	last 24 hrs. Rain-fall.	Wind.	Veloc-ity.	Weather.
Atlanta, Ga.	32	52	..	NW	12	Clear
Atlantic City	22	30	..	NW	..	Clear
Bismarck, N. D.	38	52	..	NW	..	Clear
Boston, Mass.	22	32	..	NW	12	Clear
Buffalo, N. Y.	22	30	..	SW	24	Cloudy
Charleston, S. C.	34	52	..	NW	..	Clear
Chicago, Ill.	28	36	..	SW	16	Clear
Cincinnati, O.	18	38	..	SW	..	Clear
Cleveland, O.	24	32	..	SW	12	P.Cloudy
Denver, Col.	34	52	..	S	10	Clear
Detroit, Mich.	22	32	..	SW	20	Cloudy
Galveston, Tex.	48	46	..	W	..	Clear
Harrisburg, Pa.	22	30	..	W	..	Clear
Hatteras, N. C.	30	50	..	W	..	Cloudy
Halifax, N. S.	4	*14	..	N	12	P.Cloudy
Helena, Mont.	30	36	..	Calm	..	Cloudy
Huron, S. D.	32	26	..	W	..	Clear
Indianapolis, Ind.	26	34	..	N	10	P.Cloudy
Jacksonville, Fla.	38	56	..	SW	10	Clear
Knoxville, Tenn.	26	36	..	NW	..	Clear
Little Rock, Ark.	38	58	..	E	..	P.Cloudy
Los Angeles, Cal.	54	60	..	NW	..	Clear
Louisville, Ky.	26	38	..	W	..	Clear
Montgomery, Ala.	36	54	..	S	10	Clear
Montreal, Can.	16	8	..	W	12	Cloudy
Nashville, Tenn.	28	38	..	W	..	Clear
New Orleans	42	62	..	W	..	Clear
New York, N. Y.	22	30	..	NW	12	Clear
Norfolk, Va.	26	54	..	W	..	Clear
Oklahoma, Okla.	38	56	..	SW	12	Clear
Omaha, Neb.	34	50	..	NW	..	Clear
Philadelphia	22	32	..	NW	..	Cloudy
Phoenix, Ariz.	36	54	..	SW	..	Clear
Pittsburgh, Pa.	18	38	..	SW	..	P.Cloudy
Portland, Me.	14	10	..	NW	..	Clear
Portland, Ore.	44	44	..	NE	..	P.Cloudy
Quebec, Can.	4	2	..	W	..	Cloudy
St. Louis, Mo.	32	32	..	SW	..	Clear
St. Paul, Minn.	24	34	..	W	..	Clear
Salt Lake, Utah	32	52	..	S	..	Clear
San Antonio	44	42	..	NW	..	Clear
San Francisco	48	54	..	NE	..	Clear
Santa Fe, N. M.	30	50	..	NW	..	Cloudy
Sault Ste. Marie	28	20	..	SW	..	Cloudy
Scranton, Pa.	24	30	..	SW	..	Cloudy
Tampa, Fla.	44	62	..	W	..	Clear
Toronto, Can.	22	32	..	W	..	Clear
Winnipeg, Can.	32	30	..	W	12	Cloudy

WE HAVE a very unusual opportunity for a first-class insurance solicitor; permanent connections. An independent business and future for the right man. Replies treated strictly confidential. M 651, LEDGER CENTRAL.

LOST AND FOUND

For Other Lost and Found Ads See Page 1

RING—$500 reward paid for the return of diamond and emerald ring, platinum setting, lost Saturday, February 5. Liberal reward for authentic information resulting in its recovery. M 653, Ledger Central.

WATCH—Lost, lady's silver wrist watch on leather strap; initials F. D. R. Return 211-12 Commercial Trust Building. Reward.

PERSONALS

WILL Mrs. Wm. Riday (nee Ines Sinclair) send her address to 378 Laganchetiere st., West, Montreal, Quebec. "DADDYE."

NOTICE—Any one wishing information of Abram Habeck's heirs, address Mrs. C. O. Rogers, Box 244, Ganado, Tex.

HELP WANTED—FEMALE

CHAMBERWORK and waiting; no washing. Apply 2031 Brandywine st.

CHILDNURSE—Experienced white Protestant woman, capable of taking entire charge. Meet employer, Thursday afternoon at 4:30 o'clock, 1500 Locust st.

CHILDNURSE—Competent, trustworthy Protestant wanted to take charge of 2 children, suburbs; pleasant home; good wages. J 51, Ledger Central.

CLERK—Experienced bill clerk; Oliver typist preferred. P 127, Ledger Office.

CLOTH WEAVERS wanted. Apply John & James Dobson, Inc., Blanket Mills, Scott's lane, Falls of Schuylkill.

COOK, Protestant, exp., capable woman; reference. Meet employer Wednesday morning, 11:30 o'clock, 608 Chestnut st., Room 205.

COP WINDERS wanted. Apply John & James Dobson, Inc., Blanket Mills, Scott's lane, Falls of Schuylkill.

GIRL, competent, for typewriting and secretarial position. W. T. Harris, 209 Haverford ave., Narberth, Pa.

GIRLS over 16 years wanted in icing and packing department. Apply National Biscuit Co., 18th and Glenwood.

HOSIERY WINDERS, experienced, on artificial silk; piecework. Apply William F. Taubel, Inc., 18th and Bristol sts.

HOUSEWORK — Wanted, a reliable colored girl for general housework; 2 adults in family; $6 per week; reference required. 136 W. Upsal st., Germantown.

HOUSEWORK—White girl for general housework; good cook. Apply 102 W. Lehigh.

INFANT NURSE, not over 35 years, experienced; best ref. Phone Chestnut Hill 545.

MANAGER WANTED—A lady of culture, good business ability, to arrange recitals in large cities; must be experienced. P 168, Ledger Office.

MOTHER'S HELPER—Young white girl; Main Line. See Miss Reed, Public Ledger, or write H 236, Ledger Office.

MOTHER'S HELPER—Capable settled woman; reference required. H 231, Ledger Office.

OPERATORS on all parts of silk and cotton shirt waists; learners taken. The Hagedorn-Mers Company, 3d and Brown.

OPERATORS, exp., on wash top skirts; steady employm't, good pay. Seltzer Bros., 321 Mkt.

STENOGRAPHER, one or two years' experience, in a manufacturer's office at Washington ave.; no bookkeeping. J 50, Ledger Cent.

STENOGRAPHER, with business experience. Apply Nu Fit Petticoat Co., 218 Walnut st.

WINDERS, experienced on artificial silk; piece work. Apply William F. Taubel, Inc., 18th and Bristol sts.

WOMAN, about 35, to assist in household. 546 S. 54th st.

A LARGE RETAIL STORE needs a bright young woman to assist the buyer in women's dresses; must have thorough experience. Address, in confidence, C 119, Ledger Office.

General

LADY of culture, well educated, tactful and prepossessing, wanted at once for responsible position with large corporation; one willing to work hard to learn business; experience not essential, but city credentials must bear strictest investigation; hours 9 to 4; salary, $20 weekly. C 26, Ledger Office.

GOVERNMENT positions open to women, $75 month. Write immediately for free list. Franklin Inst., Dept. 715 M, Rochester, N. Y.

HELP WANTED—MALE

ADVERTISING—Manufacturing concern needs ambitious young man to assist in advertising detail department; should have general knowledge of advertising detail and take charge of mailing lists to retailers; also follow-ups and understand use of multigraph and addressograph machines; send full details. C 118, Ledger Office.

BOOKKEEPER and stenographer wanted by Camden manufacturer; give age, salary, religious belief and experience, references in reply or no attention. C 110, Ledger Office.

BOY, AGE 16, FOR ERRANDS AND GENERAL WORK IN WHOLESALE HOUSE; MUST BE BRIGHT AND ACTIVE. APPLY 932 MARKET ST.

BOY, bright, wanted for general office work. Address P 125, Ledger Office.

CHAIR FRAMERS WANTED. APPLY 244 SOUTH 5TH ST.

CLERK, experienced in manufacturing factory; splendid opportunity; give full particulars. 12, Ledger Branch, 698 N. 15th st.

CLERK—Experienced bill clerk; Oliver typist preferred. P 116, Ledger Office.

CLOTH WEAVERS wanted. Apply John & James Dobson, Inc., Blanket Mills, Scott's lane, Falls of Schuylkill.

CONTRACTOR WANTED ON SILK WAISTS; ONE ACCUSTOMED TO DOING GOOD WORK; ONLY THOSE WHO ARE ABSOLUTELY RELIABLE NEED APPLY; WORK ALL YEAR ROUND. M 621, LEDGER OFFICE.

CUTTER—Wanted, a custom shirt cutter; good opening for right man. Allentown Shirt Co., 136 North 8th st., Allentown, Pa.

ENGINEER, civil or mechanical—Large Eastern corporation wants graduate engineer for sales force; must spend period of time in draughting room; man with experience in structural steel work preferred; state age, experience and salary expected. J 47, Ledger Central.

FOUNDRY CHIPPERS—Wanted, good foundry chippers. Apply James Barker, Inc., 6th and Cayuga sts.

GARDENER wanted for place in suburbs; wife willing to do laundry work; cottage on place; apply between 2 and 3. C. L. Borie, 139 S. 15th st.

LABORERS WANTED. Apply N. W. cor. 9th and Brown sts.

LOOM FIXER, first class. Apply John & James Dobson, Inc., Blanket Mills, Scott's lane, Falls of Schuylkill.

MACHINE HANDS, upright molder; only first-class men need apply. Lincoln Furniture Co., 19th and Lehigh ave.

MAN wanted for social work, preferably with engineering experience; small remuneration to start; replies strictly confidential; state age, reference and experience. J 144, Ledger Central.

MAN, young, office assistant; good education; quick to comprehend; knowledge of typewriting preferred; good opportunity for ambitious young man; state age, experience and salary expected. P 130, Ledger Office.

MAN, middle aged, to care for furnace and clean front in neighborhood of 18th and Spruce sts.; reference required. C 101, Ledger Office.

MAN, practical, in packing box shop; one who can do general work on new and old. Address J 52, Ledger Central.

MATTRESS MAKER. Call before 9 a. m., 1615 N. 29th st., Philadelphia.

OFFICE BOY, good penman, to learn business; state age and experience. P 934, Led. Office.

SALESMAN — High-class specialty man to travel eastern Pa.; salary, expenses; opportunity for man of ability and hustler. Write full particulars for interview. C 114, L. O.

SALESMAN to call on physicians; established trade; expenses and commission; state age; also one for outside city. P. O. Box 121, Philadelphia.

SALESMAN wanted by a large manufacturing and jobbing house; state age and experience. Address C 112, Ledger Office.

SALESMEN, experienced, wanted who can handle a high-grade proposition; investigate. Address H 444, Ledger Central.

SEXTON—A PRESBYTERIAN CHURCH DESIRES A SEXTON WITH AGE, EXPERIENCE, REFERENCE. P 131, LED. OFFICE.

STENOGRAPHER, MALE, WANTED—A competent and refined young man, with exp., for permanent position. Apply by letter only.

FERRACUTE MACHINE COMPANY, BRIDGETON, N. J.

TIMEKEEPER and cost clerk; state age, reference and salary expected. Address L 1823, Ledger Branch, 7th and Oxford.

TECHNICAL SALESMAN wanted to handle power pumping machinery in Philadelphia; one with previous experience preferred. P 111, Ledger Office.

WANTED—A private stenographer; a man must be rapid and accurate; have good education; a pleasant address; write a neat hand; no bad habits. Apply in handwritten letter. M 746, Ledger Central.

YOUNG MAN, about 17 years of age, without business experience, available; must be of neat appearance and intelligent; position in Chestnut st. store. Address Salesman, P. O. Box 1137.

YOUNG MAN wanted who can run an automobile and do light housework in private family; wages $6 and keep; references required. C 13, Ledger Office.

WE HAVE a very unusual opportunity for a first-class insurance solicitor; permanent connections. An independent business and future for the right man. Replies treated strictly confidential. M 651, LEDGER CENTRAL.

HELP WANTED—MALE

YOUNG MAN in draughting room; manual training graduate preferred; state full particulars. P 128, Ledger Office.

YOUNG MAN for confectionery and soda parlor; no phone or correspondence. 10 Scott st., Riverside, N. J.

HIGH SCHOOL GRADUATES

Well-known Chestnut street corporation has openings for two young men for work in sales department. Inside selling only while gaining experience. Applicants will please state age and previous experience during vacations or after leaving school. M 626, Ledger Office.

General

BUSINESS SERVICE COMPANY

1301 LAND TITLE BUILDING

COST ACCOUNT, $1500, BOOKKEEPERS, several, $20 to $25. SALES CORRESPONDENTS, $75 to $100 per month. CLERKS, several, $10 to $15. STENOGRAPHERS, several, $12 to $15. ROLLING MILL MAN FOR DESIGNING. DRAUGHTSMEN, mechanical and structural. SALESMEN, several, sheet metal, billing machines; office furniture, textbooks, etc.

SPECIAL AUTOMOBILE

Instruction given day and night by expert mechanics at the oldest and original Auto School. Repairing in all its branches. Timing. Wiring and 60 Road Lessons at a very small cost.

311 NORTH BROAD ST. P. PETZ.

629—NORTH BROAD STREET—631

Robertson's Old Original Auto School.

Teaches you how to repair and how to drive autos.

631—NORTH BROAD STREET—631

SITUATIONS WANTED—FEMALE

BILL CLERK, general office assistant; thoroughly experienced; reliable. H 943, Led. Cent.

BOOKKEEPER, young lady, thoroughly experienced, expert, desires to change position; $20. H 340, Ledger Central.

BOOKKEEPER, knowledge stenog., exp.; capable of taking charge. J 53, Ledger Central.

BOOKKEEPER, D. E., thoroughly exp. and reliable, desires per. pos. H 540, Led. Cent.

BOOKKEEPER, D. E., first class, experienced; capable manager. H 67, Ledger Cent.

BOOKKEEPER, stenographer, Wm. Penn grad., exp., capable. J 49, Ledger Central.

CHAMBERWORK, light, and assist with children; reliable Eng. girl. H 234, Led. Off.

CHILDNURSE — Young country girl, Protestant; city reference. 5900 Pine st.

CLERK—Exp., quick at figures, good penman, asst. bookkeeper. H 848, Ledger Central.

CLERK, young lady, experienced, willing, desires perm. position. H 956, Ledger Central.

CLERK—File, detail typist; over a year's experience, telephone. H 844, Ledger Central.

COMPANION AND SECRETARY — MIDDLE AGED; GOOD HOME RATHER THAN HIGH WAGES. PHONE SOMERTON 77 R.

COMPANION to elderly lady or manager of gentleman's household; exp. Eng. Prot. 28 W. Logan st., Germantown, Phone Gtn. 770 J.

COMPANION, visiting, by hour or day; good reader; also sewing and shopping or part care of invalid. H 817, Ledger Office.

COMPANION—Practical nurse, cultured woman; physician's reference. H 223, Led. Off.

COOK, chambermaid and waitress and children's nurse, Protestant girls, wish places together. Call 608 Chestnut st., Room 203, from 11 to 12 o'clock, for 3 days.

COOK — Experienced white woman; Chestnut Hill preferred. H 236, Ledger Office.

COOK, colored, first class, wants position; best reference. Phone Dickinson 1431.

DRESSMAKER—First-class fitter and finisher desires engagements by day; reference; $1.50 day and carfare. C 113, Ledger Office.

DRESSMAKER, wants engagements; $2.50 daily; ref. 8002 Ledger Br., 60th and Girard.

DRESSMAKER, by day, colored; all kinds hand work; Eng. Smocking. 1607 Christian st.

GOVERNESS, visiting, German, desires engagement; best refs. Baring 7146 W.

HOUSEKEEPER, managing, or matron school, wishes to make change; thoroughly experienced in catering, buying and able to take responsibility; seashore hotel experience. H 220, Ledger Office.

HOUSEKEEPER, managing (public); no catering; experienced; Protestant; reference. H 229, Ledger Office.

HOUSEWORK, no washing; adult family; experienced English Protestant, young. 2330 S. 63d st.

HOUSEWORK — Settled woman; no washing; city or West Phila. H 228, Ledger Office.

LADY, Parisian, desires engagements; French taught by quick method at moderate rates. J 45, Ledger Central.

LADY, colored, desires day's work any kind. S. Freeman, 636 N. 45th st.

LADY'S MAID — Young woman, good dressmaker, experienced and reference. H 227, Ledger Office.

LADY'S MAID, first class, good packer, sewer and traveler. H 235, Ledger Office.

PRIVATE SECRETARY—Educated young woman, five years with present employer, desires position; is competent stenographer, bookkeeper and accustomed to general correspondence and charge of office; exceptional refs. given and required. P 109, Ledger Off.

PROOFREADER, with 15 years' experience in book and job work, wishes position, or will prepare copy and read proof at home. H 750, Ledger Central.

SECRETARY and correspondent, thoroughly familiar with office management, stenography, typewriting, bookkeeping and advertising work. H 952, Ledger Central.

SECRETARY — Comp. stenographer, capable handling correspondence and taking charge; 8 years' exp.; sal. $18; A1 ref. J 145, Led. Cent.

STENOGRAPHER, young lady, beginner, capable, dep. perm. position. H 247, Led. Cent.

STENOGRAPHER, high school education; exp. compt.; dependable. J 45, Ledger Central.

STENOGRAPHER, competent beginner; will, neat, reliable; trial sol. H 248, Led. Cent.

STENOGRAPHER, with 8 years' experience in general detail work, desires position with first-class business house; knowledge of bookkeeping and secretarial work. H 852, Led. Cen.

STENOGRAPHER, experienced, desires to do typing at home; best ref. A 420, Led. Off.

TELEPHONE OPERATOR, private branch pref.; 5 yrs.' experience. H 957, Ledger Cent.

WOMAN of refinement will do mending by day or week. H 224, Ledger Office.

WOMAN, colored, wishes da's work or small wash, take home. 1013 Kater st.

YOUNG LADY, accomplished pipe organist or pianist, desires permanent or substitute position for motion pictures; exp. Dia., 2082 J.

MLLE. LUCIE BERTHE, 1117 Walnut, desires school work; priv. pupils; conversat'l method.

MISS DEAN at Ledger Central has listed the qualifications of young ladies experienced in all kinds of office detail work, and has had special training in selecting the "right person for the right position." Acquaint her with your needs—either by personal call or telephone Walnut or Main 3000—and personal attention will be given promptly. This is a free service to LEDGER ADVERTISERS.

SITUATIONS WANTED—MALE

ACCOUNTANT, formerly in charge of offices for prominent concerns, desires to add $35 to sal.; please investigate this. H 140, Led. Cent.

AUDITING—big and little—done by responsible man. M 212, Ledger Office.

AUDITOR - BOOKKEEPER, thoroughly exp. well recom., desires temp. pos. A 432, Led. Off.

BOOKKEEPER, thoroughly experienced, will audit accounts, open, close and write up books, day or evening; moderate terms. C 103, Ledger Office.

BOOKKEEPER assistant; young man of absolute honesty and reliability; best references. H 231, Ledger Central.

BOOKKEEPER or assistant; high school grad.; quick and accurate figures. P 134, Led. Off.

BOOKKEEPER and accountant, 35; 15 years' experience; best references. H 943, Led. Cent.

BOOKKEEPER wishes pos.; exp.; stock brokerage business preferred. J 56, Ledger Cent.

BUTLER—Young colored man wants position, private family; best ref. H 958, Ledger Cent.

CHAUFFEUR, competent, wants position, either private or commercial; can furnish best of references. Address Frank Nugent, care H. B. Battles, Newtown Square, Pa.

CHAUFFEUR, colored, wishes position, private or commercial; 4 years' exp.; best of reference. Address 1808 Manton st.

CHAUFFEUR wishes position with private family; best of reference; Packard car preferred; moderate wages. H 455, Ledger Cent.

CIVIL ENGINEER, 32, now employed; knowledge of Spanish; capable and experienced in Gov. engineering; also thoroughly familiar with steel industry. H 743, Ledger Central.

GARDENER—Head gardener wishes private place; understands flowers, vegetables, greenhouse; registered stock; married; A1 reference; lifetime exp. Box 598, Ardmore, Pa.

GARDENER, young, single, strictly first class all branches; good ref. H 230, Ledger Office.

MAN AND WIFE, colored, from South, want positions; wife, first-class cook; man, butler and all-around man; city and country; 10 years' references from last place. 2049 Cathartine.

MAN, 28, desires position; 8 years' clerical and accounting exp.; quick and accurate at figures; best references. J 48, Ledger Central.

MAN AND WIFE, excep. butler and cook; both highest type in capability and efficiency; fine references. H 955, Ledger Central.

MAN, 35 years old, reliable, efficient, desires position of any kind in evening; very good at figures; plain writer. M 622, Ledger Office.

MECHANICAL ENGINEER, designer and chief draughtsman, exp. with several large mfg. companies, wide range of important machinery, designs, cost estimates, specifications, contracts; at liberty upon for engagement. J 141, Ledger Central.

NURSE, graduate, would like to connect with private case. H 954, Ledger Central.

POSITION desired, private or business, by trustworthy, educated person, German descent; best of references. C 905, Ledger Office.

PRIVATE SECRETARY, thoroughly exp. in sales department work. J 44, Ledger Central.

SALESMAN—Inside or traveling pos.; handle any staple line; prefer hardware, machinery, tools, etc.; 5 yrs. exp. builders' hardware; young man; good education. J 140, Led. Cent.

SALESMAN, thoroughly exp.; has traveled Eastern States and British Isles; desires connection with first-class manufacturer or jobber; best references. J 51, Ledger Central.

SALESMAN and executive, with business experience, desires position requiring an educated hustler with personality, tact and good address. C 109, Ledger Office.

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