KNIT GOODS TO RISE IN PRICE, WITH MARKED ADVANCE IN WOOL

Manufacturer Tells of Great Increase in Cost of Material From Which Wearing Apparel Is Made. Other Business Notes

John E. Hanifen, president of John E. Hanifen & Co., manufacturers of knit goods, at Oxford and Thompson streets, says the great advance in prices of all kinds of wool and worsted yarns since October last must result in a decided increase in the present prices for woolen underwear and all kinds of knit goods in the future.

JOHN E. HANIFEN.

"Last October," he said, "I was going to buy enough yarns to keep our mills running for this year, but was advised by the yarn brokers to wait till December. I bought a considerable amount in October, and I wish I had closed contracts for all I could get then, as the prices were up about 15 per cent. when I went to buy in December.

"People generally do not know the class of goods that are now being made by the knitting process," said Mr. Hanifen. "Here are samples of cloths for men's and women's overcoats that look like heavy woven goods, but they are all knitted, and we are turning out enormous quantities of lighter weight jersey cloth for women's dresses. This jersey cloth has obtained quite a vogue in Paris, where it is being made up mainly in Spanish designs by the foremost dressmakers. We are making a great deal of it in broad colored stripes for sport costumes for ladies. We have at present 17 different combinations of color stripes, and we are turning out about 15,000 yards a day.

"The underwear which we manufacture is all for men's wear, and is made up in the natural-wool finish—similar to the well-known Jaeger underwear. Our best wool comes from Australia, but we also import camel's hair and alpaca yarns from England.

"There is no question about the scarcity of woolen underwear at present. This country is supplying all the countries that formerly looked to Germany, England and France, and we have our own home market to supply as well. A man called here yesterday to place an order for $60,000 worth of goods; but on account of the unsettled condition of the yarn market, I could not give him a price till I figured out what I could buy the yarn for.

"Our salesmen usually go West in December for orders. This year they did not go, as we had more orders than we could well take care of. We are working day and night. In addition to our knitted piece goods, we turn out about 150 to 200 dozen of underwear a day. There is one house in this city that buys more than $100,000 worth of our goods each year. We export goods to Australia and to other foreign countries through our New York house.

"This war was the salvation of knit-goods manufacturers in this country, and if a reasonable tariff cannot be passed to shut out competition from abroad, I am afraid we will be as badly off as ever when the war ends."

* * *

BROAD RIBBONS IN DEMAND.

"At the present time this country is almost wholly dependent on Japan for silk for manufacturing purposes," said Alexander Tannenbaum, of L. Tannenbaum Sons & Co., manufacturers of ribbons, silks and millinery, 539 Market street. "And nobody," he continued, "can tell the exact situation in Japan, whether there is a short crop or whether Japan knows she has the goods that are so greatly in demand and is going to make all the profit she can. And no one could blame her. The Japanese Government stands back of the silk growers in that country. The cold facts are that recently silk has gone up from $3 to $5.40 a pound for double extra silk. The quantity of silk that comes from China is negligible, and as for silk from European countries, the price is out of all reason.

"Our firm is the largest silk manufacturing concern in Philadelphia. We make ribbons and broad silk, and our mills are located at Allegheny avenue and C street. As to ribbons, there is a very heavy demand for wide ribbons, and very few manufacturers are equipped to turn them out. We are thoroughly equipped, and believe we can meet all demands. Buyers of these wide ribbons are not considering prices—the only question asked is, 'Have you the goods?'

"We have been in this business for 63 years and have just moved from our old quarters on Arch street to this largest, most modernly equipped wholesale millinery store in the country. We occupy 100,000 square feet of space and have the latest centrifugal electric shutes to convey goods from floor to floor.

"But to get back to ribbons, the shades most in demand are Alice blue, coral, nigger brown, bottle green, old rose and American Beauty, and the materials which predominate most are failles, moires and taffetas."

* * *

CHINESE VASES IN VOGUE

"For more than 50 years at least three members of our firm went abroad every year to buy goods," said the manager of J. E. Caldwell & Co., 902 Chestnut street, "but no one went last year, and the prospect is not very inviting at present. At the same time, we have kept our stocks up to date. Many of the European concerns sent representatives over here, and in that way we got supplied. In some things this country is beginning to turn out better and more artistic goods than Europe's best. Take enameled goods. Formerly we were almost wholly dependent for these on Russia and France. W are producing today a better and more artistic article than Europe ever did.

"Look at this," he continued, holding up a delicately tinted enamel jewel box, with a pink rose done in transparent colors. "Watch when I move it how the tints shade on and off with the play of the light from deep to light pink. We have no foreign goods to equal that, and I might say the same of every piece in this cabinet. Then look at the beauty of the engraving on the silver, how it shows through the tinted transparent enamel.

"One of the novelties much in demand at present is ecrase leather goods. The surface has a finish like enamel and comes in the most delicate tints. Rose du Barry, blue, green and purple are the favorites. It is made into all kinds of desk sets, jewel boxes, serving boxes, etc.

"In silver there are some odd shapes. Here is a complete table set, all the pieces are elongated octagons and the engraving is rather unusual. Hammered silver is greatly in demand. Dutch silver pieces, which, by the way, are made in Germany, are scarce, as nothing is coming from Germany now.

"There is a great demand for Chinese goods, such as vases, lamps, etc. We have a superb stock, both modern and antique. The modern are exact copies of antiques. We have antique Chinese vases as high as $800 and modern ones from $12.50 to $50.

"Like every other store, we never had such a business as during the holidays. We are just slackened up a little, but after Lent the wedding season comes in and we will be as busy as ever again."

* * *

WHAT MEN ARE WEARING.

"One of the things most in demand in men's furnishings this winter," said David A. Ferro, manager of MacDonald & Campbell, 1334 Chestnut street, "was men's knitted mufflers. These goods are nearly all imported from France and England. Some are made here and in prices they run all the way from $3 to $15. Monogram belt buckles were also popular both in gold and silver. We also sold a great many in gold plated. The solid gold cost $32, sterling silver from $1 and gold plated $6.

DAVID A. FERRO.

Fancy vests are coming in again. Knitted ties are not very much in vogue just now; the demand just now is for silk with bold stripes and black and white patterns.

"In shirts silk is still very popular. We have them from $2.50 to $5, ready made, and from $6 to $15, made to order. The greatest demand is for custom-made, at $10. In all shirts the stiff cuff has given way almost exclusively to the soft turnback cuff.

"There was a big demand for men's sweater coats and knitted vests this season. Mocha, chamois and buckskin gloves with embroidered backs find the most favor, especially in natural shades. We have men's silk socks up to $10 a pair and lisle half-hose as low as 25 cents a pair. I could not say that there is anything very striking or novel in men's furnishings for the spring."

* * *

FOREIGNERS WANT CATALOGUES.

The Bureau of Foreign and Domestic Commerce, in connection with the Chamber of Commerce, states that it has received many requests for the catalogues of manufacturers of various kinds from firms in Spain, Portugal and many Mediterranean ports.

NEW ATTACK ON GAMBLERS

Director Wilson Warns Landlords of Permitting Gaming on Premises

Crusading against Philadelphia gamblers by putting the issue up to real estate owners in whose houses the gambling is done, is the method adopted by Director of Public Safety Wilson to keep that end of the lid on tight. Landlords, they are warned, can be prosecuted for allowing tenants to operate gambling houses on their premises, if they are aware of what is going on.

Not one of the several hundred can have any doubt of it today, for a letter to every landlord of gambling houses in the city, warning them that "a portion of (their) said premises is now being used for the purposes of gambling," has been sent out by the Director.

CLASSIFIED ADVERTISING RATES EVENING LEDGER

This STYLE TYPE (or like this)

One time	15c per line
Three times one week	12½c per line
Six times one week	10c per line

Situations Wanted, three times one week 10 cents per line per insertion.

Place your order for three or more times and it will be inserted in the daily Public Ledger at no additional cost.

One or two time rate for EVENING LEDGER and PUBLIC LEDGER combined is 10 cents per line, with the exception of Help Wanted and Situations Wanted, which is 15 cents per line.

FOR

TYPE LIKE THIS (or like this)

which is permitted in all classifications except Help and Situations Wanted, Lost and Found, Personals, Boarding and Rooms, add FIVE CENTS PER LINE TO ANY OF ABOVE RATES.

There is a drug store near your home that will accept Ledger want ads at office rates.

LOST AND FOUND

For Other Lost and Found Ads See Page 4

BRACELET—Lost, on Friday, lady's watch bracelet, marked "M. J. S." Reward. Return to The Normandie, 58th and Chestnut.

PIN—Lost, on or about Jan. 15, a diamond and ruby bar pin. Reward. Address B 301, Ledger Office.

CHOW DOG—Lost, young black chow dog, very sticky built, stands about 15 inches high, very heavy black coat, last seen 16th and Jefferson. Liberal reward. 4416 Vine. Loc. 1335.

PUPPY—Lost, male Airedale puppy. Reward if returned 232 S. 22d st.

PERSONALS

LADY going South would sell her two good seats in parquet circle for next 4 concerts of Philadelphia Orchestra. Friday afternoons. Address 811 Abbine Hotel.

PAY NO MONEY to any one but the authorized collector.
PHILADELPHIA VENDING COMPANY.

HELP WANTED—FEMALE

BOOKKEEPER, with fire insurance experience; good opening for capable person; reply, stating experience, age and references, which will be treated confidential, and salary expected. F 725, Ledger Office.

BOOKKEEPER, experienced; call after 10 a. m. 1416 Locust st.

CHAMBERMAID and waitress, white, Protestant, for Germantown family of 4; reference required. Must employ. Room 230, Public Ledger, Monday, 11 o'clock.

CHAMBERWORK, light, and sewing; apartment. West Philadelphia; other maid kept. H 805, Ledger Office.

CHILD'S NURSE, neat colored girl, for one child; sleep home; reference required. Call 1047 N. 12th st.

CHILD'S NURSE for small baby; English or Scotch Protestant. Call before noon. 100 West Walnut lane, Gen. Carbine hall.

CLOTH WEAVERS wanted. Apply John & James Dobson, Inc., Blanket Mills, Scott's lane, Falls of Schuylkill.

COOK, chambermaid and waitress; experienced white maids; references required. 3900 Baring st.

COOK, Protestant, not over 40, private family; four in help; no washing; reference; $4. 2812 Walnut.

COOK, German preferred, for family of three adults. Apply 1511 N. 16th st.

GOVERNESS, experienced, for child 2½ years; first-class references required. F 692, Ledger Central.

HOSIERY—Experienced knitters and loopers on Scott & Williams and Standard full automatic machines; learners 17 to 18 years of age taken. Apply Wallace-Wilson Hosiery Co., Orchard st. below Unity, Frankford.

HOUSEWORK, no washing; must be good cook; 3 care of 2 children; Pa. Med employer. Room 230, Public Ledger, Sat., 1 o'clock.

MOTHER'S HELPER, to go to Central Pennsylvania; care of one child. Protestant. Call Room 230, Public Ledger, Monday morning, 9 o'clock.

NURSE Wanted, experienced trained baby nurse; 3 years' work required from last position. Call in person, except Sunday. Nurses League, 134 N. 16th st.

NURSE, experienced, Protestant, for 2-year-old boy and assist with infant; best reference required. Telephone Chestnut Hill 553, or call 7817 St. Martin's lane, Chestnut Hill.

OPERATORS—Applications are now being received for experienced female operators on fuses. Call or address, stating experience, 2448 Frankford ave.

OPERATORS, experienced, on Union special with needle machines, making jerseys and painting suits; steady work. Hygienic Fleeced Underwear Co., 2415 N. Howard.

SEAMERS, expert, on ladies' vests and union suits. John Blood, Trenton & Allegheny aves.

SILK WEAVERS, experienced and learners, not under 16. Somerset Silk Mfg. Co., 18th and Hunting Park ave.

SOFT SILK WINDERS, experienced and learners, not under 16 years. Apply before 10 a. m. Somerset Silk Manufacturing Company, 18th and Hunting Park ave.

WAITRESS, experienced. Call between 9 and 11 o'clock, with reference, 2020 Walnut st.

WANTED—Bright young ladies, between 18 and 22 years of age, to take the telephone work; no experience necessary; salary paid while learning; pleasant work; permanent position. Apply in person.

BELL TELEPHONE COMPANY,

416 Market Street.

Between 9 and 5 o'clock.

WANTED—A strong girl for putting up bottled goods. Apply National Drug Co., Stenton ave., above Wayne Junction.

WOMAN to clean factory and offices; steady position; hours 7:30 to 4. Call Miss Reed, Room 230, Public Ledger, Saturday before 12 o'clock.

NOW IS THE TIME for young ladies seeking commercial positions to consult Miss Dean at Ledger Central. Broad and Chestnut sts. A special service is rendered to STENOGRAPHERS, BOOKKEEPERS AND CLERKS through the Commercial Department of LEDGER ADVERTISING, and a great number of ladies have been benefited by this service.

General

WOMEN wanted as Government clerks; $70 month; Philadelphia examinations coming; sample questions free. Franklin Institute, Dept. 715 L, Rochester, N. Y.

HELP WANTED—MALE

AGENTS—Write Industrial Department United States Casualty Co., New York; now issuing monthly payment accident and health policies; we offer liberal agency contracts in Pennsylvania.

BOOKKEEPER, for temporary position, by a corporation; must be thoroughly experienced and competent; state age, references and salary desired. F 315, Ledger Central.

ATTENTION TO TOOL DESIGNERS, WATCHMAKERS, TOOL DESIGNERS ALSO TOOLMAKERS AND MACHINE OPERATORS FOR A CONCERN IN WESTERN PENNSYLVANIA. CALL AT BINGHAM HOTEL, SATURDAY, JANUARY 29, 10 A. M. TO 9 P. M. FOR PERSONAL INTERVIEW. CALL E. H. STERNER.

BOY, 16 to 17, to work in wall paper factory. Apply at once. Becker, Smith & Page, Water and Snyder ave.

BOY, must be more than 16 years, for office work; $4.50 per week. Apply Mr. Raleigh, Room 407, 608 Chestnut st.

BOY, 16 yrs. of age; central real estate office; $3 to start. Apply, Mr. H. 212, Ledger Office.

CLOTH WEAVERS wanted. Apply John & James Dobson, Inc., Blanket Mills, Scott's lane, Falls of Schuylkill.

COST CLERK for large manufacturing plant; must be experienced in detail cost and factory accountancy; state reference and salary required. F 730, Ledger Office.

ENAMELER, with experience on jewelry and metals, to take charge. Address "Enameler," P. O. Box 1153, New York city.

EXTRAORDINARY OPPORTUNITY
A large corporation, placing on the market a new high-grade specialty, requires the services of five salesmen of Philadelphia district with experience. The machine is the sensation of the century; so wonderful as to defy description; it has no competition; none but highest grade men will be accepted, and unless you can present credentials as to your ability and character do not make application; remuneration, a strictly commission basis with satisfactory drawing account; men with advertising experience preferred.
B 229, LEDGER OFFICE.

INSTRUMENT MAKER on clock movements; upper to make good pay. B 224, Led. Off.

JANITOR'S HELPER, experienced, who can take care of boilers. Apply to janitor apartment house, N. E. cor. 17th and Walnut sts.

LAW—Boy about 16 for law office; moderate salary; privilege of studying law. E 956, Ledger Central.

LIFE INSURANCE AGENT to solicit fire insurance while on your debit. Address Jones, Lount & Barrett, Inc., 411-13 Walnut st.

MACHINISTS—2 first-class lathe hands, 2 first-class horizontal boring mill hands, 1 first-class chucking machine hand. American Engineering Co., Aramingo and Cumberland sts.

HELP WANTED—MALE

OFFICE BOY in accounting room; must be over 16 years of age; references required; address in own handwriting; one living downtown, or Southwest Philadelphia preferred. F 372, Ledger Office.

OFFICE BOY
1114 Harrison Building.

PACKER—Wanted, a first-class reliable man, accustomed to packing; one who has handled large crockery preferred; answer with reference. H 721, Ledger Office.

POSITION OPEN FOR A FIRST-CLASS ALL-AROUND MACHINIST. A GOOD OPENING FOR THE RIGHT PARTY. STATE EXPERIENCE AND SALARY. B 229, LEDGER OFFICE.

SALESMAN WANTED—Philadelphia clear factory making a line of 5c. and 10c. goods is open for a good salesman for New York State, Pennsylvania and the Middle West; only those acquainted with the trade. Address, with references, giving full particulars regarding last employment, L 101, Ledger Office.

SALESMAN, 30 to 40 years of age, who is fully acquainted with the plumbing and mill supply business, who has the ability to handle help. The position is to take charge of the floor in a jobbing house in northern New Jersey. We want an "A No. 1" man and are willing to pay for same. Address M 307, Ledger Office.

SALESMAN, first class, to represent large manufacturing concern in city of Philadelphia; preference given to man acquainted with dry goods and department store trade. F 156, Ledger Central.

SALESMAN wanted to handle Emerson phonograph money-making proposition. Apply 2213 N. Broad st., Phila., after 10 a. m. Saturday.

STENOGRAPHER, first class, for a confidential position with city; applicants should have an academic education; will state age, exper. and whether married or single and name of present employer. Applications will be treated with strictest confidence. F 344, Ledger Central.

STENOGRAPHER to start addressing at small sal.; advancement to better pos. as soon as qualified; refs. 1000 Pennsylvania Bldg.

STENOGRAPHER to assist editor Lefax Magazine and technical data sheets; references. 1006 Pennsylvania Building.

STENOGRAPHER. Protestant, experienced, about 18 to 20, for sales department. Apply Ajax Metal Company, 46 Richmond st.

STRAWBRIDGE & CLOTHIER
Require
Furniture and Bedding Salesmen; those with high-grade selling experience. Apply Murran st. Employment, 4th floor, before 11 a. m.

TURRET LATHE HANDS
First-class toolmakers. Apply 2448 Frankford ave. between 8 a. m. and 9 a. m.

WANTED—Draughtsman, experienced on hot metal working presses or hammers, capable of designing intermediate sizes; state experience and salary expected. Answer R 241, Ledger Office.

WANTED—A young man to learn to pack goods; must be free from liquor and tobacco habits. Apply National Drug Co., Stenton ave., above Wayne Junction.

WANTED—Two printer's devils. Apply Nat'l Drug Co., Stenton ave. above Wayne Junc.

WANTED, man (removed) and wife as caretakers for small est. house. F 111, Led. Cent.

WANTED—A first-class reliable figurman on crochet; also good finisher. H 720, Led. Off.

YOUNG MAN of good approach wanted to sell roofers supplies; one who will start at modest wages with the assurance that he will quickly command higher pay if he makes good; excellent chance for advancement. Write only and tell something of yourself, your condition, salary expected and general business experience, if any. B 223, Ledger Office.

EFFICIENCY

is the keynote to prosperity. The prosperous business man, who is efficient, knows that the Public Ledger is an efficient medium wherein to advertise his wants. You can profit by his experience and bring your needs before the eyes of prosperous business men.

Phone or write

Walnut 3000
Main 3000

YOUNG MAN wanted, between the ages of 16 and 18, to learn the banking business; must be of good habits and well grounded in elementary education. Address, with references, M 355, Ledger Central.

YOUNG MAN, 18, to start as office boy and qualify for better position in rapidly growing organization; references required. 1000 Pennsylvania Building.

50 EXPERIENCED MACHINISTS wanted quickly by large Pittsburgh plant; good wages and steady work. Apply Monday afternoon or evening to Mr. R. L. Hibbard, registered at Continental Hotel, Chestnut and 9th sts.

YOUNG MAN, age about 20, for broker's office, operate typewriter; good future and salary. Address B 502 Ledger Office.

ATTENTION TO DIE SINKERS
WANTED, FIRST-CLASS DIE SINKERS ON ALL-AROUND AUTOMOBILE WORK FOR A CONCERN IN WESTERN PENNSYLVANIA. CALL AT BINGHAM HOTEL, SATURDAY, JANUARY 29, 10 A. M. TO 9 P. M. FOR PERSONAL INTERVIEW. CALL FOR E. H. STERNER.

General

SPECIAL
AUTOMOBILE
instruction given day and night by expert mechanics at the oldest and original auto school; repairing in all its branches, timing, wiring and 60 road lessons at a very small cost. 911 N. Broad st., F. Petz.

BUSINESS SERVICE COMPANY
DRAFTS, SEVERAL OTHER POS. OPEN
1501 LAND TITLE BUILDING

AGENTS

LOCAL or traveling; for subscriptions to long-established Presbyterian weekly. Proposition for experienced and inexperienced applicants; good income. E 153, Ledger Central.

SITUATIONS WANTED—FEMALE

COOK and baker, good, white, very clean; will assist with other work; best reference; $8 per week. F 232, Ledger Central.

COOK and chambermaid, Scotch Protestants, with situations together; city or country. Call or write to 2044 Fitzwater st.

COOK, experienced and capable; best reference. Call 1014 Brandywine st.

DRESSMAKER, French, desires engagement, owing to dull season; evening gown a spec.; remodeling. 1108 Walnut. Ph. Walnut 6158.

HOUSEKEEPER (managing)—Exp. woman; business ref.; hotel or priv. H 862, Led. Off.

LADY with little girl going to school desires a position as managing housekeeper, or will give mother's care to children; references exchanged. F 46, Ledger Central.

LAUNDRESSES, 2, experienced, want day's work of any kind. Phone 1715 South st.

NURSE wishes engagem'ts, invalid, maternity, attendant cases; doctor's ref. 2014 N. 7th st.

NURSERY GOVERNESS—Refined young girl, Protestant, teach English and music; city reference. H 738, Ledger Office.

STENOGRAPHER, competent, thoroughly experienced in banking and brokerage business, desires position; salary $15. F 729, Led. Off.

SITUATIONS WANTED—FEMALE

STENOGRAPHER, competent; 4 years' exp. in banking and brokerage bus. F 136, Led. Off.

TUTORING—Languages, English branches; foreigners; backward pupils; reasonable. Room 501, Weightman Bldg.

YOUNG WOMAN, experienced in the care and education of little children, wishes position for the afternoons as companion for child or children. I is 8 years of age. Address 37, Branch Ledger, Wayne and Chelten aves.

A LADY of culture and refinement, with congenial temperament, pleasing personality, best family connections, desires position as attendant or companion to young or elderly lady of refinement going to Atlantic City or Florida; credentials rendered. Address B 237, Ledger Office.

SITUATIONS WANTED—MALE

AUDITING.....big and little.
M 212, Ledger Office.

BOOKKEEPER
Young man, 25, desires position; good references; moderate salary if position permanent with good opportunity for advancement. Box 987, Darlington, Pa.

BUILDERS' ESTIMATOR and reinforced concrete engineer; accurate quantity man; good buyer, capable of running office; supervising outside work and handling the various details connected therewith, will connect with a progressive concern; $35 per week, with profit-sharing plan. F 157, Ledger Central.

BUTLER—Young colored man wishes situation; private family; best city ref. H 256, Led. Off.

CHAUFFEUR, experienced, fair mechanic, single, desires position with private family; furnish best of ref. W., 2429 Frankford ave.

GARDENER wants work; understands vines, peaches, melons, orchids, roses, the propagating and growing of all hard and soft wooded plants, the rotation cropping of fruit and vegetables and the management of an estate. Address Nicol, 1014 Webster st., Needham, Mass.

GARDENER, vegetable, wishes position; two children, 5 years and 2 years old; first-class reference. Box 24, Oakbourne, Chester County, Pa.

GARDENER, married, no family, wants private place; excellent references from present and past employers. F 49, Ledger Central.

MAN AND WIFE, colored, housemaid or cook, man, butler; no washing. H 732, Ledger Office.

MAN AND WIFE, colored, butler and cook; young; references. 1227 Christian st.

OFFICE POSITION wanted by reliable man, middle-aged, fine penman, accurate at figures; best references. M 511, Ledger Office.

SECRETARY, also bookkeeper, experienced in educational work, desires similar or private position; connection with bank or corporation also acceptable; ref. F 158, Ledger Central.

STENOGRAPHER—Young man with precious office exp.; best refs. F 47, Ledger Central.

WANTED, A JOB as advertising manager, assistant sales manager, office manager in any industrial organization or editorial or general work; 8 years' city, town or farm publication; have 25 years' experience in factory and office clerical and executive work; charge of two advertising departments, two publications, one office department; understand handling men and systems in use in modern offices and most kinds advertising and printing work; have made good where I am, but want to change for satisfactory reasons; am 43, but feel 10 years younger; best of references; prefer to remain near Philadelphia, but will go anywhere if worth while. Address M 506, Ledger Office.

YOUNG MAN would like position as chemist in metal laboratory or chemical salesman in Philadelphia; has had experience along the metal, coal and lubricating oil line. Address Mr. G. W. H., Crawford, 252 Robinson st., Binghamton, N. Y.

YOUNG MAN, total abstainer, handy with tools, strong, willing to learn and to make himself generally useful, desires to change his present occupation for steady work on a country farm. 715, Ledger Branch, 5400 Germantown ave.

YOUNG MAN, 22 years old, desires position in a jewelry house; 4 years' experience; best of reference. H 204, Ledger Office.

EMPLOYMENT AGENCIES

MISS MARY T. McCARTHY, 2107 Christian (Lex. 1790) supplies & wants 1st-class Prot., Cath. male and female help, all nationalities.

AUTOMOBILES

For Sale

BOUGHT AND SOLD
HIGHGRADE USED CARS
We have them, but only the high grade. Possibly you have one for sale. We can and will sell it for you. If car and price are right we will buy it.
CO-OPERATIVE AUTOMOBILE ASSOCIATION, INC.
5 and 7 North 21st st.

629 NORTH BROAD STREET 631
Robertson's old original Auto School teaches you how to repair and how to drive autos.
631 NORTH BROAD STREET 629

BUICK ROADSTER, 1913, perfect mechanical condition; can be seen at Wyncote garage, or address W. Jones, Wyncote, Pa.

CADILLAC, 1913, touring car, overhauled and repainted; full equipment; price $750. AUTO SALES CORPORATION, 142 N. Broad st.

CADILLAC, 1913, touring car, overhauled and repainted; full equipment; price $750. AUTO SALES CORPORATION, 142 N. Broad st.

CADILLAC Seylinder touring, late model; $1800. GOMERY-SWARTZ, 253 N. Broad st.

CHALMERS 5-passenger touring car; equipped with generator, electric lights and engine, tire pump; good condition; can be seen at garage, 5232-38 Germantown ave. Gtn. 671.

CHALMERS TOURING CAR—Driven by owner only; Firestone demountable rims; seen by appointment. Phone Tioga 4746.

COLE, 1915, DEMONSTRATORS
SLIGHTLY USED, FOR SALE
L. S. BOWERS CO., 245-47 N. BROAD ST.

HUPMOBILE
1911-32 touring, electric lights and starter; bargain. Phone Locust 3592 J.

LOCOMOBILE, 6 cylinder, 4 pass. A gentleman's torpedo. In fine condition in every respect; paint like new; will demonstrate. J 650, Ledger Central.

WHITE, 1912, 7-PASSENGER, 6-CYLINDER TOURING, IN GOOD CONDITION MECHANICALLY. TIRES IN GOOD CONDITION. L. C. MOSER, 216 N. BROAD ST.

5-PASSENGER MERCER touring car, self and electric lights; tires like new. C. C. MOSER, 216 N. Broad st.

SEND FOR FREE BULLETIN
OF USED CARS
GORSON AUTO EXCHANGE, 238 N. BROAD

SECOND-HAND PARTS.
SCHOBER, 3541-43-45 Market.

CHEVROLET AGENCY. Kerr's new garage, 6110 Girard ave. Storey $5 up.

Wanted

STOP, LOOK AND LISTEN!
New garage opened; cars bought, sold on exchange; accessories, new and old; courteous assistants, expert mechanism.
COME SEE US.
Phila. Auto Parts Co., 1141 S. Broad st., Phila.

OLD CARS WANTED FOR PARTS
STEINER,
3541-43-45 MARKET.

AUTOMOBILES and tires bought for junk, any condition; drop postal. 2326 Oxford st.

WANTED—AUTOS FOR JUNK. GET OUR price first. 634 Diamond st. Phone Park 416.

EXCHANGE new $900 player-piano for auto. Whitmore Piano Co., 2033 Lehigh. Tioga 7250.

WANTED—Old autos for junk. 814 N. 3d st. Phone Park 358.

WANTED—OLD AUTOS FOR PARTS. 823-25 N. 13TH ST.

AUTO LIVERY AND GARAGES

LEXINGTON GARAGE
UNDER NEW MANAGEMENT
811 N. LEHIGH STREET
FIRST-CLASS REPAIRING
STORAGE $5.00 UP
Phone Preston 5896.

INDEPENDENT TAXICAB CO.
1631 N. WILLINGTON ST.
LIMOUSINES TAXICABS AND TOURING CARS
TO HIRE $1.50 PER HOUR AND UP
POP. 1083-1084. PARK 75. NEVER CLOSED

NEW GARFORD, one and one-half ton and three-ton trucks; will lease both trucks with drivers on hour basis, with contract guaranteeing continuous service. R. C. Roon, Locust 210. 2208 Chestnut st.

TO HIRE (open day and night)—Brand-new 5-pass. touring car, with robes, $1.25 hour; also brand-new 7-pass. limousine, $1.50 hour; weddings, funerals, etc. Poplar 1817 W.

TO HIRE—5-TON PIERCE-ARROW TRUCKS, By the hour, day or week.
MINK, 1401 ARCH. Locust 1300.

HEATING—End room, laundry or garage; get estimate. Franklin Gas Steam Radiator. F 256, Ledger Central.

AUTO REPAIRING

SPEEDOMETER TROUBLE
SEE BILLY AT HIS NEW LOCATION
510 N. BROAD ST.

CYLINDERS REBORED, new pistons and rings furnished, welding and brazing. H. B. Underwood & Co., 1027 Hamilton st., Phila.

AUTO SUPPLIES

PARTS for Apperson, Buick, Knox, Winton, Mitchell, Sultan, Hupmobile, Reo, Elmore, Pennsylvania, Pope Hartford, slightly used tires at your own prices. Phila. Auto Parts Co., 823-25 N. 13th st. Phone Park 1416.

BEARINGS
New Departure Service Sta. The Gwilliam Co., 1314 Arch st. Phones Walnut 3107, Race 3062.

AUTO TIRES

PULLMAN TIRES
Guaranteed 4000 miles. Compare prices. Gasoline, 20c per gal.
GRIM'S, 236 North Broad st.

FIRESTONE DEMOUNTABLE RIMS for Ford cars, $15 per set. Installed. Dooley Tire Co., 2928 N. Broad st. Phone Diamond 1122.

B'LDING MATERIALS—REPAIRS

SUCCESSFUL BUILDERS FOR 21 YEARS
We became successful by giving satisfaction. Don't do any building or alteration work until you have our prices. Will be pleased to give estimate. We are carpenters and general construction people. We do jobbing of every kind on short notice. Write or phone for price.
THE PENN REAL ESTATE & BLDG. CO.
Both phones. 2434 North 16th st.

CARPENTERING AND JOBBING—Alterations of every kind; work guaranteed; prompt service; 22 years in business; estimates furnished. Penn Real Estate and Building Co., 2434 N. 16th. Both Phones.

BUSINESS OPPORTUNITIES

COLLEGE trained man, with 5 years' sales experience, both on the road and in the office, is willing to invest $5000 or $6000 cash, with services, in any legitimate business; must stand strict investigation; best references. H 227, Ledger Office.

COMPANIES promoted, organized and financed. Address Southern Finance Syndicate.
M 536, Ledger Central.

FOR 8 PER CENT. safe investment write Fowler Standard Lamp Company, Pennsylvania Building, before stock advances.

ANOTHER OPPORTUNITY
ONLY $1000 INVESTMENT REQUIRED
LAUNCHING A NEW PROPOSITION
BIG RETURNS ACT QUICKLY.
M 346, LEDGER CENTRAL.

EXPERIENCED PROMOTER, influential financial connections, open for engagements; references demanded; will deal with principals only.
M 359, LEDGER CENTRAL.

GENTLEMAN with $1000 to $2000 to take active part as treasurer of new popular Philadelphia corporation; no triflers. F 705, Ledger Office.

MANUFACTURERS!
If you have anything in the line of general merchandise or 5c. and 10c. specialties we would like to represent you in Maryland, Delaware, Virginia and Washington, D. C. We have an estab. trade, and sell on commis. basis. For partics., apply Baltimore Commission House, 603 W. Baltimore st., Baltimore.

PATENTS—ARTHUR E. PAIGE, 714 Walnut st., Phila., mechanical and electrical engineer; registered patent attorney; established here 30 years; inventions developed; patents, trademarks, copyrights secured and litigated anywhere; rejected applications prosecuted; preliminary advice free.

CAPITAL wanted for the development of Main Line and central city real estate. 10 per cent. limited; grand opportunity; now waiting; money apply, secured; investor can give service. E 857, Ledger Central.

$5000 TO INVEST, with services, in a promising manufacturing business that can be made profitable with increased capital and bus. exp. Address, with par., E 340 Led. Cent.

ESTABLISHED real estate broker specializing in comm. bldg. improve'nt desires financial and bus. assistance from investor of means for further devel. of business. B 128, Led. Off.

DELA. CHARTERS PROCURED—Corporations organized ready for bus.; lowest cost; best legal servs.; disan. assist. SECURITY INVESTMENT CO., Box 155, Wilmington, Del.

IF THE THREE LARGEST BAKING FIRMS in Phila. were to stop baking for 12 hours there would be a bread famine in Phila.

I represent a syndicate which is purchasing an established bakery, capitalized at $150,000; $80,000 subscribed; $70,000 left. Close corporation. Nothing less than $5000 sold to any one party. Treasurer and five directorships open. Investigate. It will pay you big.

SEE MATTHIAS ABOUT IT.
319 North 52d St.

WANTED—To organize a syndicate to take over property valued at $5,000,000; now running large profits; $500,000 cash needed to control the situation; all syndicate subscribers to come in on equal shares. M 140, Ledger Central.

FINE MANUFACTURING OPENING—Citizens of good town in Virginia will give substantial financial assistance to new industry of importance; specialty one which will logically fit in with relation to raw materials, such as coal, coke, iron and wood; railway facilities ample; labor situation good; will negotiate with practical man who can command capital. M. V. RICHARDS, Ind. and Agr. Commissioner, Room 274, Southern Railway, Washington, D. C.

YOUNG MAN, with $300 to $500, to take active part in corporation; must be fairly intelligent and honest; state experience; no triflers. F 706, Ledger Office.

OLD-ESTABLISHED BAKERY

and confectionery, at 1620 Jefferson st.; newly altered and improved; for rent, in first-class condition in every respect, and baker's permit granted a good place for the right man. W. J. SMYTH, 1528 Chestnut st.

RESTAURANT, splendidly furnished; doing good business; must be sold; owner has other business which requires all his attention or will lease for 2 months on trial with privilege of 3 years' lease. F 146, Ledger Central.

GARAGE, old established; doing good business; 70 cars; reasonable rent; price $1000 cash. F 48, Ledger Branch, 20th and Dauphin sts.

PICTURE THEATRE, $2500, crowded nightly; beautiful, modern, no competition, booming location; good selling reason; sacrifice. E 440, Ledger Central.

DROP-POCKET COAL YARD
ON P. AND R. FOR RENT, $40 MONTHLY.
530 WEST TIOGA ST.

$1000—MANUFACTURING business, textile; established; busy and profitable; particulars at interview. F 708, Ledger Office.

BUSINESS OPPORTUNITIES

GROWING ORCHARDS, all ages, for sale.
HARRY DARLINGTON
1420 Chestnut st.

VICTOR J. EVANS & CO.,
Patent Attorneys, Washington, D. C.
Write for descriptive booklet.

MUST SELL pocket-billiard room; takes in $40 to $50 weekly; three tables; in good location; call evenings, Fredericks, 18th and York.

PARTNER for moving picture business, with $500 and ability to run same; good deal; Central Theatre, Atlantic City, N. J.

HOTEL, Ocean City, N. J., located near the beach; first-class following. For particulars address F 710, Ledger Office.

OYSTER AND CHOP HOUSE.
Established 26 years; will sacrifice on account of sickness. 5th Green st.

WANT EQUIPPED PLANT to manufacture 4½ and 6-inch shells. F 342, Ledger Central.

FULLY-EQUIPPED machine shop for sale or rent. J. C. JOHNSON, 221 N. 13th.

Wanted

WANTED—Agency for first-class salaba mill and factory specialty. We have plenty of capital and an organized selling force familiar with the trade in Pennsylvania, Ohio and Michigan. Manufacturers only need reply. Address F 722, Ledger Office.

BUSINESS PERSONALS

EVENING LATEST STYLE
FULL-DRESS SUITS
CLOTHES DELIVERED PROMPTLY
TO CALL OR PHONE POPLAR 775.
HIRE OPENING EVENINGS.
LEITNER'S, 10TH & GIRARD AV., S.W. COR.

FULL DRESS SUITS
Cutaways, Tuxedos and Sack Suits
To hire and made to order.
NEUBAUER, THE TAILOR, 15 N. 9th st.
Bell phone, Walnut 2618.

SUPERFLUOUS HAIR removed by electrolysis, the only permanent way. Eyebrows arched.
MISS SMITH, 402 Keith Theatre Bldg.
Miss Hoppe, hairdresser, facial massage, manicure, form. Mint Arcade, with Miss Smith.

FURS AND FUR COATS
altered and repaired; remodeling a specialty; workmanship guaranteed. Send postal or phone Belmont 2584 W. CHAS. J. HOOSS, 2137 Arch st. Will call and give estimate.

FULL DRESS SUITS—All new, stylish, good large assortment. SAMUEL COPPEE, 1610 GIRARD AVE. PHONE POPLAR 674.

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THE McDOWELL DRESSMAKING SCHOOL.
307 Dendela Bldg., 11th and Market sts.

POTTER SCHOOL OF DRESSMAKING;
DAILY AND EVENING SESSIONS.
1435 GIRARD AVE. Popl