## PROSPERITY HITS MOST INDUSTRIES IN BUSY LEBANON

Skilled Labor Is Needed in Big Steel Plants Now Working Overtime

SAVINGS FUNDS GROW

This is the 16th of a series of articles reviewing the commer-cial and industrial situations in the larger communities of eastern Pennsylvania, southern New Jer-Pennsylvania, southern New Jersey and Delaware. The articles set forth clearly the renewed activities of various industries, along with and in some instances because of the new business created by the war in Europe. The next article, to be published next Tuesday, tells of conditions in and about Columbia, Pennsylvania.

"Is Lebanon prosperous?" This ques-tion was put to one of Lebanon's pros-perous iron and steel manufacturers, and he answered by telling the following

"Last Sunday it was necessary to keep

Lebanon plants that were running part time at 40 or 50 per cent, of their ca-pacity eight months ago are now run-ning 24 hours a day at 160 per cent, ca-pacity. Some workers in the Iron and steel plants in Lebanon are earning from

Lebanon has a population of 21,000. It is located in the centre of a rich farming district. Lancaster County ranks first for wealth and production per capita in the United States, and Lebanon County is a close second.

city of Lebanon has many diver-The city of Lebanon has many diver-sified and prosperous industries. Iron and steel and their products predominate, but there are also plants for the manu-macture of organs, handkerchiefs, ho-siery, slik, and a large shoe factory is now nearing completion. The huge plants of the American Iron and Steel Company overshadow every

other Lebanon industry. They have just completed a stupendous addition to this plant by the erection of a complete up-to-date steel mill with electric fur-

up-to-date steel mill with electric furnaces. As these have only been two
days in operation no opinion as to their
merits or demerits could be obtained.
This concern employs 4000 persons and
is working 24 hours a day. President
James Lord says the present activity
is due only in part to indirect war orders, as domestic orders now exceed foreign orders by a large margin. Indeed,
if they did not book any more orders,
hey lays enough on their books to keep If they did not book any more orders, they have enough on their books to keep them until next April. He believes the country is due for a great wave of prosperity. Mr. Lord says that up to the present he has been able to obtain all the labor necessary. Some of his men were tempted to leave by the flattering of munities manufacturers, but offers of munifion manufacturers, but have come back again. Asked if the freight congestion had interfered with their shipments, he said they had only begun to notice it within the past few

days.

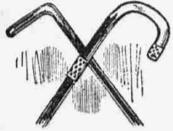
On this subject he quoted a Russian with whom he had been talking recently, who told him that a ship taking a cargo from this country to Archangel, Russia, would earn her own value in one voyage, because of the high rates.

The American Iron and Steel Company manufactures all kinds of nuts, boits, rods and railroad materials and has a large export business.

large export business.

The Lebanon Steel Foundry Company employs about 100 persons. They manufacture small steel castings of a superior high-grade steel, which are largely used

JACOB REED'S SONS



#### Walking Sticks at \$1.50 to \$8.00 Make Admirable Christmas Gifts

At \$1.50, either plain or with silver cap trimming. Made in a variety of woods, with straight handle, opera or Prince of

At \$2, \$2.50 and \$3, an assort-ment of Partridge, Pimento, English Ash, Malacca, Macassar and Cornell woods, and a num-ber of attractive styles in new

ber of attractive styles in new gray woods. Many new shapes this season — oval, three-cornered, square and hexagon.

Novelties in Walking Sticks, with new shapes in handles, are the "Connaught" at \$3, and the "Derby" at \$4.50. Another attractive style is a cane with "Rhino" Handle and Malacca Stick at \$5 and \$10.

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Cane Umbrellas, \$4.

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Closing Hour 6 P. M.

ACOB

REED'S SONS

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in the automobile ina. facturing bustness. They are also working 24 hours a day. They have not taken any direct war orders, but believe that some of their products are used in the manufacture of auto trucks for war pur sees. They also make their steel in an electric furnace and claim to turn out the finest quality of steel in the world. They are at present working full capacity of eight heats each 24 hours, with 1% tons to the

everything they can wish.

The Lebanch Holler Works employs 100 persons and is running full capacity and overtime. Their business shows a marked improvement in the last a months. They have no air orders and find labor, especially skilled labor, scarce. Their principal orders at present are for plates used in the construction of large tanks.

Lebanch has also an organ factory. This business is not quite as prosperous as formerly. A great dom of their output was exported, principally to European countries, notably to Great Britain and Holland. This trade is practically cut off. I'nquestionably the player-plano and disc machines have cut into their

beat. The outlook for their product is

everythig they can wish.

and disc muchines have cut into their business in the domestic market. The Lebanon Chain Company manufactures the largest and strongest chains made in the United States. They employ about 100 men, and are working about 70 per cent. of their manufacturing capacity, mostly on the larger chains. They turn out the big hawsers and anchor chains for our dreadnoughts. With the present revival of shipbuilding they expect to receive many large orders in the near future.

Herman Aukman & Co. manufactures cotton and linen handkerchiefs exclu-sively. They employ 900 persons, mostly girls, in their extensive factory, besides "Last Sunday it was necessary to keep our plant running because we are under such great pressure. As I walked over to see how matters were getting along one of our 'roughers' passed me in his automobile, alighted at the works and gave the chauffeur instructions when to return."

When the horny-handed sons of toil ride to their work in their automobiles the mere word "prosperity" seems too weak to describe conditions in Lebanon.

Eight months ago thousands of men, "roughers" among others, were looking for jobs. Today no man in Lebanon who wants work need be without it.

Lebanon plant running because we are under sively. They employ ment to many other persons in their nhomes. They are now in their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value of their out-put is about \$2,500,000 dozens of handkerchiefs a year, and the annual value

than a year to come The Pennsylvania Steel Company and the Lackawanna Steel Company have also large plants in Lebanon, and condi-tions in both are of the same prosperous nature as exist in all such plants in the United States.

The Frackville Manufacturing Com-pany is an extensive plant which turns out enormous quantities of shirts, pafamas and night gowns.

There are five banks and two trust companies in Lebanon. Within the past month the deposits and additions to savings accounts have increased very materially. The clearings average about \$50,000 to \$85,000 daily.

The First National Bank has just paid out \$190,000 in Christmas savings funds on 4000 cheeks.

Postoffice receipts also show a decided Postoffice receipts also show a decided increase within the past month. Postal savings amount to more than \$40, and are rapidly increasing, due largely to deposits by foreigners, who finding they cannot send money orders home—particularly to Austria and Hungary—deposit their money with "Uncle Sam."

There is not much building activity in dwellings. A new State armory is under construction and will cost \$100,000 and

construction and will cost \$100,000, and a high school is being built at a cost of \$300,000.

Twelve squares of streets have been paved with wood blocks and plans for extensive wood paving have been made. extensive wood paving have been made. Lebanon is served by two trunk rail-roads—the Philadelphia and Reading and the Pennsylvania. Besides the regular street railways, two interurban lines enter the city, both carrying freight as well as passengers, giving direct connection with Lancaster and Harrisburg.

The retail stores are enjoying a marked increase in sales. Two prominent, long established retail merchants said that last Saturday was the "biggest day" since they

Saturday was the "biggest day" since they

## ITALIANI SBARCATI A VALONA E DURAZZO

Un Cacciatorpediniere ed Un Trasporto Italiani Affondati da Mine Austriache Durante lo Sbarco

UOMINI SONO PERITI

ROMA, 16 Dicembre.

E' stato ufficialmente annunciato oggi-qui che il corpo di spedizione italiano des-tinato alla Penisoia Balcanica e' Soarcato cia' in Albania. Il comunicato ufficiale dice che lo sbarco e' stato felicemente

Navi da guerra austriache tentarono di impedire lo sbarco facendo fuoco sul rasporti e seminando mine lungo la costa ma le navi nemiche furone messe in fusa da una squadra navale messe in fusa da una squadra navale Italiana, Nondimeno il cacciatorpediniere Intrepido ed il trasporto Re Umberto af-fondarono per evere urtato contro mine subacquee, con una perdita totale di 42

L'annuncio dell'avvenuto scarco dei corpo di spedizione Italiano per la Penisola Balcanica, sbarco che si attendeva da parecchio tempo, ha prodotto eccellente impressione in questi circoli politici, e si ritiene che so le forze tedesche opereranno nell'Albana contro i serbi. una dichiarazione di guerra tra Italia e Germunia sara inevitabile.

Naturalmente nulla dice il comunicato ufficiale circa le forze che costituiscono la spedizione italiana nei Balcani, ma da notizie non ufficiali si apprende che si tratto di tre corpi d'armata con adeguate forze di artisiferia e di cavalloria. Si tratterebbe dunque di circa 120,000 uomini.

Si dice che lo sbarco e stato operato a Vallona, Durazzo e San Giovanni di Me-dua, un corpo d'armata in clascun posto. Si ignora pero se queste fore prende-ranno subito l'offensiva o saranno im-piegato ad arrestare la possibile marcia delle fore bulgare e tagioniche versa la forze bulgare e teutoniche verso la nsta albanese. Nell'affondamento del cacciatorpediniere

Intrepido e del trasporto Re Umberto perirono iò nomini che erano a bordo del trasporto e tre dell'equipaggio del caccia-L'IMPRESSIONE A LONDRA.

L'announcie ufficiale italiane delle sharce gia'avvenune di un corpe di spedizione di tre corr. d'armata in Albania, ha prodotto eccellente impressione a Londra, secondo aftermano dispacci da quella capitale. E'dubbio pero: se queste forze italiane saranno adibite alla protezione della costa albanese e entreranno in azione prendendo l'offensiva. Si rittene più probabile che si limiteranno per ora almeno ad impedire che le forze teutoniche e bulgare facciano la loro apparizione sulla costa albanese.

Nulla di preciso si può supere ancora circa le future operazioni dei bulgari, ma si ritiene che le forze di re Ferdinando non si fermeranno al punto dove sono giunte. Telegrammi da Atene dicono che Salonicco e' stata trasformata in una fortezza quasi imprendibile dagli alleati e che il generale Serrall, che comanda le forze angio-francesi nei Balcani, ritiene come cosa certa che le forze bulgare e L'IMPRESSIONE A LONDRA.

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Good-bye old leakable hot water bag. Here is the real gift. A necessity in time of health as well as sickness \$3.50 and \$4.75.

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in our Rainbow Corner. We're
having a Christmas 'sprise and
YOU'RE in it!
THE CHILDREN OF THE
RAINBOW CLUB.

teutoniche invaderanno fra pochi giorni anche il territorio greco. Altri dispacci dicene pero che soltanto gli austrotedeschi invaderanno la Grecia e che i bulgari se ne asterranno. Altri dispacci ancora affermano che la cavalieria bulgara avrebhe di gia passato il confine della Grecia. della Grecia-

Intanto i franco-inglesi hanno costrutto fortissime difese attorno a Salonicco. Tutte le colline che circondano le citta' sono atate fortificate con ridotte e con trinceramenti e sono difese da adeguata attiglieria, e la linea ferroviaria che porta a Salonicco e stata minata Nella giornata di leri giunsero a Salonicco altri te trancori, melanti rivora e municoni. tre trasporti pertanti truppe e munizioni per gli alicati. Anche parecchi grossi cannoni furono sbarcati dai trasporti. La citta e stata evacuata dalle truppe greche, a salo pochi soldati elictica vi sono rimasti, cosicche essa e completamente a disposizione degli alleati.

PER RE PIETRO E RE NICOLA. In Italia sono state prese tutte le misure necessarie per ricevere re Pietro di Serbia e re Nicola di Montenegro in caso che i loro pacsi siano completamente soggiogati dagli imperi centrali. Il paiazzo reale di Caseria e' stato preparato e messo a disposizione di re Pietro. Re Nicola e' ancora con il suo escritto, ma si spera poco che esso riesca questa volta ad arrestare le colonne austriache.

Disposci da Washington dicono che il

ad arrestare le colonne austriache.

Dispacci da Washington dicono che il Dipartimento di Stato ha avuto un sommario della risposta del governo austriaco della risposta del governo austriaco della nota di profesta rigungdante. l'Ancena, ma il testo completo si attende per osigi o per questa sera. Il Austria domanda ulteriori particolari circa il risultato dell'inchiesta fatta dal governo americano e domanda spiegazioni di come il comandante del sottomarino che affendo i Alcona si garenbhe comportato in modo inumano. L'Austria domanda inoltre i nomi di coloro sulla cui deposizione si c' basata l'inchiesta.

A Washiraton si stiene che il governo.

A Washington st ritiene che il governo americano inviera subito una nuova nota redatta in tono piu' energico doman-dando immediatamento la punisione del comandante del sottomarino, ed affer-mando che in Austria il punto di vista del governo americano era ben noto perche richieda ulteriori spiegazioni.

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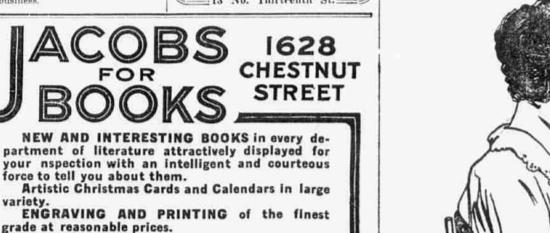
Pulmotor Saves Philadelphian's Life The quick use of a pulmotor prevented the death of Thomas L. Patton, believed to be a Philadelphian, who was found in a room in the Exchange Hotel, Atlantic avenue, Atlantic City, Patton paid his

last 35 cents for a bed in the hotel last night, according to the Atlantic City police. They say he tursed on the gas.

Frankford Man Falls, Breaks Hip A fall of a few feet on an loy pavement

resulted in a broken hip for Robert Ott-way, 47 years old, of 441 Griscom street, Frankford, Ottway fell as he was leav-ing the Peoples Theatre last night at Kensington avenue and Cumberland





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How One Little Girl Bookkeeping had become a prob-with a Burroughs Posting ledgers, taking the trial balance, and getting out statements by hand, took more and more time as the business grew and accounts multiplied.

400 Postings a Day

This was painstaking work and took all the time of two bookkeepers. Still they could have managed-if it hadn't been for that other job which loomed big at the end of the month.

Over 1000 Statements

Even working overtime wouldn't get those statements out on the first of the month. So the work dragged along, often to the tenth. Yet the management knew that early statements get the money.

Something had to be done.

Finding the Way Out

It was a Burroughs Ledger Posting and Statement Machine that solved the problem. It enables one little girl to do all the workposting the 400 items each day, getting a new balance on every changed account, getting out all the statements on the first with time to spare for other work. The Evinrude

Company saved its cost the first year. Old balance, date, memos like PTS for parts, debit, credit, and automatically computed new balance, are quickly entered on the ledger page, and the work is automatically proven as it is done. No special training is necessary to operate the Burroughs.

A Little Girl Can Keep Your Books

This story of the little girl, the Burroughs, and the Evinrude books, is typical of hundreds of other stories. No matter whether you deal in rowboat motors or what, you can save money, insure accuracy, and increase speed by letting the Burroughs help post your books and get out your statements promptly

Let the Burroughs representative show you, without obligation, the one model of our 98 that will keep your books in the way you want them kept. Your telephone book or your banker will direct you to the nearest of the 170 Burroughs offices. Or, write to the factory. Address, Burroughs, Detroit, Michigan.

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