



Greater Philadelphia Sale

What Does it Mean to You?

HIS is a practical age. If you are not practical you are out of joint with the times—but you'll grow practical.

The great big problem in every home is to adjust income to needs—and this is true, be income of what size it may.

What Store serves?

The answer is interesting—a considerable step toward meeting the homely problem of life.

What is value? It does not lie in gaudiness and spangles, unless one is merely getting up a Hallowe'en or play costume.

We want durability in everything of life: friendships and apparel; things that will last.

Take boys' and girls' clothing and shoes. Wrongly bought the money is almost wasted. Not only do good goods wear best, but they look best—and average least in cost.

Naturally the store can best furnish them that has—and employs—the instrumentalities of modern business in your behalf.

What Does it Hold for You?

It would be short-sighted to buy a Paris garment from some shop whose people never went to Paris. Catch the idea?—realness is possible only under practical conditions.

Those who dress best waste least; those who, by going to stores that do not know or care; those who should spend most carefully, are the ones who really buy wastefully.

A Greater Philadelphia will eliminate waste and improve efficiency. No new natural advantage has been found—we all are simply learning better how to use and improve what exists.

Every million dollars the Gimbel Store adds to the total of its annual sales enables us to sell cheaper, for rent, heat, light and management cost no more—we shall have pulled down the overhead.

Each Day's List of Specially-Priced Goods Should be Promptly Availed Of

In many cases lots will be entirely sold out in a day. Yet the Store holds Five Million Dollars' Worth of Goods.

