"THE IMPORTANCE OF BEING EARNEST," BEST MAXIM FOR THE WORKING GIRL

Honesty is the Best Policy from a Practical as Well as an Ethical Standpoint.

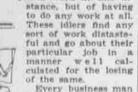
By ELLEN ADAIR

women who really don't have a scrap of that. snihusiasm about their particular job and

who would give it up tomorrow if they enly had a chance.

This large class must not be confused with the square pegs in the round holes. The square pegs are those who unfortunately have chosen the wrong occupation and who for some reason or other don't seem able to transfer their energy or channels where it could be worse conto channels where it could be more con-genially expended. The square pegs have enthusiasm, they are hard workers and they want very much to make good. But fate has been against them.

The half-hearted worker, on the con-trary, is a very different being. It isn't a case of uncongenial work in this in-stance, but of having



particular job in a manner well cal-culated for the losing

Every business man is familiar with the happy - go - lucky damsel who works for him with one eye on the clock and the other on the nearest mirror, or anywhere, in fact, rather than on her work. The importance of being earnest has never for a moment dawned on her—at least, not until the fateful day when she receives a curt communication in her pay envelope informing her that her services will no longer be required. Then it is too late to mend matters and she drifts along to another half-hearted job and becomes a nuisance to another employer.

Quite apart from the ethical side of the question, doing one's best really is the best policy. Like honesty-and of course hard work means honesty toward one's employer it pays best in the long

to another employer.

Don't Imagine, oh, foolish little girl.

TALF-HEARTED work never did are sitting, idling at the job, he very sure that he sees just how the land ites. He may not say much; in fact he may say nothing at all, but the day of reckening with half-hearted workers, men and is coming all the same, be very sure of

> The girl who works naif-heartedly is not only laying up for herself a very great deal of trouble, but at the same time she is missing half the pleasure of life. There is a joy which accomplishment brings with it and an utter ratisfaction in work well done which can be surpassed And of this joy the idler really knows

nothing. She doesn't know what it means to be really interested or competent in her job. Her method of work is so slip-shod that

the day drags its weary length and seems twice as long as it would be if she only showed a little interest and some enthusiasm in accomplishment.

My advice to girls of this type is thisrouse yourselves sufficiently to become interested in your work. Cease thinking

of that problematical humband who may or may not come along your way. Even if the right man does turn up. a hundred things may prevent your ever marrying him. If you do marry, that is no guarantee that later on you will not be called upon to face the battle of life in earnest and earn your own living. Your lack of knowledge in business will then be

in business will then be a great handicap and you will mourn the lost op-portunities which never can return.

Put your very best into your job just now. Take it very seriously and make of it something spiendid. Time spent in honest work is never wasted. Instead it will repay you a thousand fold. Not only will you be certainly promoted, but you will find that you are infinitely hap-

For sheer hard work brings a great For sheer hard work brings a great satisfaction in its train. Idlers never are really happy. They realize that they don't count for very much in a world of workers. And to "count" as that your employer doesn't see how things are going just because he doesn't somebody really worth while is one of flutter around you ail the time. He is a shrewd, level-headed man and very little escapes his acute perception. While you

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MUSIC IN THE PARK

night at Lemon Hill.

PART IL-EVENING, 8 TO 10 O'CLOCK.

PART II.—Evacor.

Coronation March, "Die Folkunger"

Kretchmit

Mulberry Water Ice

This seasonable novelty is made by add-ing to one pound of mashed mulberries

one-half cup of sugar, the strained juice of one lemon and a few drops of red vegetable coloring. Set aside a quarter

of an hour, then strain, stir in two cups |

Overture, "Mignon" (a) 'Melody in F". (b) 'Dance of the Hours," from conda"

program of the Fairmount Park

Queer Express Carriers

SOMETIMES when you are downtown. carrying their hundred or two hundred where the big drays are driving pounds crying out for passers by to watch Where the big drays are driving through the streets, do you ever stop and notice the great express cars that motor through the city? The huge trucks, and drays, and wagons, all piled high with heavy howe? The year notice the great express cars that motor through the city? The huge trucks, and drays, and wagons, all piled high with heavy howe? The year notice the carrying their hundred or two hundred pounds, crying out for passers by to watch less they get hit? When the weight is too heavy for one man, two take the pole, and in that way two men carry the greatest burdens? Wouldn't it seem queer to see such expressmen in our streets? heavy boxes? Do you notice how they toot their horns and ring their bells and worm their way back and forth across the Band Plays This Afternoon and To-

And when you see how powerful they are and how much they can carry, don't you wonder how things used to be delivered before the days of the big motor-

Band, playing at Lemon Hill, this after-noon and tonight, is as follows: PART I-AFTERNOON, 4 TO 6 O'CLOCK. Of course, your father and mother can PART I—AFTERNOON, 4 TO 5 O'CLOCK.
Overture, "Semiramide" Rossing
Grand Hungarian Fantasie Toomi
(a) "Barcarelle," from "Love Tales
of Hofman" Offenbach
(b) "That Flying Rag. Fror
Valse de Comcert, The Skater Waldtsufei
Motives from "Die Meinterainger Wagner
The Two Figeons Wassarer
(a) "Grand Tarantelle" Heller
(b) "The Federal March" Sousa
Melodies from "Alma" Briquet tell you about the smaller wagons of their days. The wagons that were thought big at the time, but which look so insignificant when we see them, as we do metimes, on the back streets and in the



part of the yard to another.

villages. But how were things delivered before the days of wagons?

In the early days of this country goods were carried on horseback. Great pack-saddles were slung across the horses (or mules, as the case might be) and car-ried in their big pouches more than you would think they could hold.

would think they could hold.

Before that, in the early Indian days, the Indians carried all their camp outfit on queer "drags" they made of poles. Two strong poles were cut and seasoned. Then they were laid side by side and about two feet apart. Strong thongs now laced the two poles together and the drag was ready for its load. Sometimes an animal was trained to drag the burden, but more often the women of the camp dragged after them the heavy loads that were piled on the drags and the men fished and hunted care-free during the fourney.

Some time when you want a very jolly play make yourself a "drag" and see what fun you can have playing indian. Get two poles-long ones like mether's clothes props are the very best length and kind-and lash them together with rope or strips of cloth. Then lay on the two poles all the things you need for your play and start the same. See how samy it is to drag the burden? You can carry more than you could lift. And you can easily move your camp from one part of the yard to another, or from one apot in the woods to a better one, if you are lucky enough to be playing in woodsy places.

But all that is a relic of long ago. How do you suppose the burdens are carried in places where there are no wagons, he motors, no-anything that we call civilization in these days?
Through the Orient the people carry all the burdens. On their heads, on their shoulders or strapped across their backs.

The women learn to carry great weights on their heads (If you want to see if that is easy to do, try carrying a heavy book across the front purch and then imagine what fun (?) It would be to carry a hundred pounds that same way?) In some countries the people wear wooden yokes across their shoulders and on each end of the yoke a burden is

in China the express carriers are all near who betance across their left shoulders a ling pole. On each end of the pole is burden is hing. The men so a waiking through the crowded streets,

The Evening Ledger will award a daily far of 21 for the heat scipling sugges-on on reservingment. The subject of in first control will be "My Most Suc-ordal Landgen." All manuscripts will be a remoutable length, and some

MEDIA BACHELOR CLUB SOON WILL BE NO MORE

Linwood J. Hannum, Last Member to Hold Out Against Cupid, Soon to Become Bene-

The ultimate collapse of Media's famous Sachelor Club has come about at last. Linwood J. Hannum, the one member of Linwood J. Hannum, the one member of the organization, who since its formation in 1901, has held out against woman's wiles—although his "close shaves" have been many, his friends assert—has finally uccumbed. He is to be married in Sep Miss Lillian Levis, a pretty Media blonde.

The distintegration of the renowned as sociation is directly attributable to Miss Levis. Because she has crossed his path a bachelorhood cherished by Mr. Hannum for 14 years will be relinquished.

or 14 years will be relinquished.

"Eleven of us were weak," said Major Frank Perrin, the first president of the club, and also one of the first to renounce single blessedness, "but we depended on Hannom to uphold the traditions of the club. He was the most clusive of all of us, and, though he had a soft heart for the girls, I always regarded him as one of the most confirmed bachelors and the safest member the club had."

BANQUET FORTHCOMING NOW. Because of his defection, Mr. Hannur will have to treat the quondam bachelors to one of their old-time banquets, which used to make the walls of the old Colonial Hotel at Modia ring with the mirth of the single ones. This is an inviolable

rule of the club.

Eleven of the 12 original members of the club are living, and will be present at the feast. With the exception of Mr. Hannum, they are all married. They are Dr. Samuel A. Beal, Louis Hannum, H. Thompson Wilson, J. Bertram Ruth, Elbert Williamson, William Taylor and Major Frank Perrin, all of Media; Campbell M. Carr, of Radnor, and Carlos E. Hough and James Tongue, of Ridley Park. William Clement Lees, who was also a member, died about two years ago.

Much curiosity has always been exhibited regarding the club's insignia. It is on a heart-shaped pin, and consists of an eye, leering knowingly, engraved on an eye, seeing knowingly, engraved on the upper part, the four letters AMAM in a band around the centre and the letter B at the bottom. Likewise the signif-cance of the club's colors, black and red, always has been the subject of much comment. According to Major Perrin, though the members have broken their piedges and become benedicts, the secret meaning of the emblem and the colors has never been divulged.

HANNUM HELD MANY OFFICES. When a member so far forgets him-self as to slip his head in the matri-monial noose, he becomes, in the par-lance of the Bachelor Club, "a member of the Tayloryal section, This means of the graveyard section. This means that, though he is welcome to all the meetings, he can have no voice in its affairs. For the last few years Linwood Hannum has been president, vice presi-dent, secretary, treasurer, Ways and Means Committee, janitor and what not. In short, he has been "the whole shoot-ing match," but now the club is in a

"I suppose the only thing left for us to do." Major Perrin said, "is to start a junior bachelors' club. Some of the mem-bers have sons, and in this way may be able to redeem ourselves."

In regard to the culmination of their romance, which will result in the shattering of Mr. Hannum's long-kept vows, both he and his fiancee are equally reticent. The wedding will take place in the summer, however. That much is not deplad.

MUSIC IN CONVENTION HALL

Philadelphia Band Will Play There Tonight.

The Philadelphia Band will play in Convention Hall tonight, the program beginning at 8 o'clock, with C. Stanley Mackey enducting. The program is as follows:

King.

5. Xylophane solo, "Raymond"... Thomas

Solots: Mr. Peter Lewin.

6. Grand pastoral and hunting fantasie.

"Le Fremersberg"... Kaennemann

7. Melodies from "Il Trovatore"... Kaennemann

7. Patriotic Melodies"... Calvin

9. Excerpts from "The Arcadians"... Monckton

"Star-Spangled Banner."... Monckton 4. Melodies from "The Fortune Teller"
5. Fantasie from "Parsifaj" Wagner
6. Suite from "A Lay in Venice" Nevin
(a) Dawn.
(b) Gondollers.
(c) Venetian Love Song.
(d) Good Night.
7. "Danne Marabre" Saint-Baena
8. "Caprice Italian" Tachaikowsky

Quick Way to Thread Needle To thread a needle when the light is bad and it is hard to find the eye, put a piece of white cloth or paper back of the needle. You will be surprised to see how quickly the thread will go

ONE-PIECE DRESSES A SENSIBLE SELECTION FOR TRAVELING

THE girl who is beginning I now to collect some of her vacation togs is wise in two ways. She saves considerable money and she saves time. There are a great many new things to be bought each season, such as afternoon frocks, tailored suit, blouses, dance gowns and such things. The topcoat which did service last season can be made to serve another year.

of cold water and freeze.

Traveling costumes are usually the hardest things to determine upon. Fashionable shops are showing plenty of practical styles for traveling wear in navy blue silk. Taffetas and foulard are the most common materials to wear while travel-ing, for they neither show nor hold the dust. The vogue of the tailored suit has given way, in many cases, to that of the one-ntees frock whose cool elegance gives perfect satis-faction.

faction.

An afternoon frock of changeable checked silk is shown today. It is a good design for practical purposes and everyday wear. There is no expensive or unseressary trimming and the There is no expensive or un-necessary trimming, and the lines are decidedly fashlon-able. The colorings in this particular check are brown and green tones, with a shawl collar and vastee of deep scru lace. The outline of the coat on the basque blouse is corded, with a turned-back collar of the silk. The sleeves are made of hunter's green Georgette crope.

of hunter's green Georgette crope.
Lucille's famous creation, the rointed timic, is seen on the skirt. This tunic has a double fold of silk skilfully mitred at the corners, for the only trimming. It dips slightly below the hem line at the front and back, and the undershirt is cut very about. The hat worn with this costume is made of green nicite, trimmed with pistical families of sand-



AN AFTERNON FROCK



REV. AND MRS. THOMAS W. McKENTY AND DAUGHTER

RESCUE OF CHILDREN FROM EVIL ENVIRONMENT THIS WOMAN'S WORK

Mrs. Thomas W. McKenty Has 115 Helpless Little Ones Under Her Watchful Guidance in Mission in Heart of the "Tenderloin" Section.

AN ounce of prevention is worth a pound of cure" and "A stitch in lime saves nine" may be two very homely and obsolete axioms, but they sum up the and obsolete axioms, but they sum up the problem Mrs. Thomas W. McKenty is endeavoring to solve in her rescue work among the 115 children who atfend the Rescue Mission Sunday School, at 242 North 8th atreet, in the very heart of the city's Tenderloin district.

She believes that in saving an adult you save a unit; in saving a child you save the whole multiplication table, and that the solution of the problem is to be found in the building and fitting of a home where some of the poor little vic-tims of degenerate parents, who have never heard of the words "bath" or "dinner" or "care" may be placed so that they need not follow in the steps of their older sisters and mothers.

older sisters and mothers.

"There are institutions for the friend-less and the orphans." she says. "but no place but the alleys and byways, and after a while the dens of vice, for the child whose parents may be hopeless degenerates, forcing the innocent little victims out into the streets to solicit trade for the creature who bere them.

"Oh, the crying need for some kind of a home, be it ever so humble, wherein to

a home, be it ever so humble, wherein to shelter some of these children, where they might realize their longings to get away from the sight of drunkenness and ichauchery and from the heartaches orn of neglect.
"It is true that arguments are put up

that it would encourage vice and destroy the feeling of responsibility in parents. That is theory and purely supposititious. The parents to whom I refer are far beyond any feeling of parental duty. In the meantime the deplorable condition exists and the innocent suffer.

saving souls by uplifting fallen mer and women is truly rescue mission work, but my whole heart and soul is alive to the urgent need of saving the children from following in the footsteps of their mothers and older sisters. Save an adult and you save a unit; save a child and you save a whole multiplication table."

Mrs. Thomas W. McKenty is the wife of the Rev. Thomas W. McKenty, who

> SUMMER RESORTS ATLANTIC CITY, N. J.

OSTEND Occupying an entire block of ocean front and connected with the famous Hoardwalk; in the popular Cheisea section; capacity 500; unusually large, cool roome with unobstructed view of the ocean from all; every appointment and comfort; sea and fresh water in all baths; running water in rooms; 4000 ft. of porches surround the hotel; the new dining room overlooks the sea; finest culsine and white service; orchestra of seloists; dancing twice daily; social diversions magnificent new Palm Louige. Special—\$11.50 up wkly; bookiet malled; auto meets trains; management by owners. JOHN C. GOSSLER, Mgr.

CHALFONTE Atlantic City, New Jersey The Leeds Company

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THE LARGEST FIRST SOOT RESORT
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HOTEL WILLARD Now York are, and Beach; freproof; de-lightfully cool; centrally located; newly fur-nished; elevator; private baths; running water in rosons; balking from hotel; excel-lent table and service; capacity 406; Euro-pean and American plan; booklet.

NEW HOTEL MERION PIRE-PROOF PROOF PROOF PROOF Verment ave. & Beach. Cap. 300. Very moderate rates for the comforts, appelatments itable of largest botels. \$3 up daily, special weekly. Large, cool occan riew rooms, sto Booklet.

C. B. PRETTYMAN. Leading High-Class Moderate-Rate Hetal. ALBEMARLE Virginia ava., near Beach, Cap. 250. Elevator, privats baths, etc.; escellent table. June rates 419 up why.; \$2 up daily. Batt. J. P. COPE.

ASBURY PARK, N. J.



WHIDWOOD, N. J. POPLAR APARTMENTS & rocuse & na and bath, for rent by week or seaso J. H. COOMBS, Oak and Poetfo.

CAPE MAY, N. J. THE WINDSOR On Heach, scena view partors, MISS HALPIN,

THE ELWARD Decatur at above beach special rates for June special rates for June standard P. NITTINGUIR. Elberon Cool Cape May; near beach; rates

OCHAN CITY, N. J. THE BREAKERS

has been in direct charge of the Rescue Mission of the Methodist Church, on 8th street near Vine, for the last 11 years. When the Rescue Mission Sunday school work fell into the hands of Mrs. Mc-Kenty it devolved upon one who, by her Kenty it devolved upon one who, by her many years' experience in the public schools, was especially fitted to understand and be understood by the child in its impressionable age. "I believe that childhood is the crucial period of one's life," she says. "It is the time when there is a superabundance of energy, depending on the direction it is given as to where it shall lead. where it shall lead. "I have taken into my own home within the last four years six little girls from my district. It was a matter of realizing

my district. It was a matter of realizing that there was nothing for them but a life of vice unless they were snatched away immediately. My own home was the only place I knew where they could be placed out of sin's way. True, they could have been sheltered for a time at a place which is virtually a resting place for the degraded women of the Tenderloin, who are simply awaiting a partial return to health that they may continue return to health that they may continue their careers, but where was the gain? "I have taught them housework in its fullest interpretation, as my mother taught me. Besides, I have taught them sewing, embroidery, crayon sketching, and to all my children in the mission I teach music (plano and vocal) and sewing. It reaches deeper into their hearts than mere words of remonstrance. s my idea of the home for which I pray "It has been our experience to find

that once the life has taken hold of the girl, it is almost impossible to reach her conscience or heart."

SUMMER RESORTS WILMINGTON, DEL.

Best and Cheapest One-Day Vacation

A Combination Trip by Boat and Trolley Which Cannot Be Surpassed in This Country, **Brandywine Springs**

NEAR WILMINGTON AND RETURN

Delightful Sail on the Delaware River of Thirty Miles by the

Wilson Line Boats

Beautiful and Safe Trolley Ride of Seven Miles to the Park. Only 60 Cents for Adults and 35 Cents for Children on Saturdays, Sundays & Holidays.

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All Kinds of Amusements Dancing, Boating, Vaudeville and Musical Comedy, Free Band Concerts afternoon and evening, All up-to-date amusement devices. To arrange excursions, apply to JAMES E, HENRY, Park Manager, 412 Shipley st., Wilmington, Del

BEACH HAVEN, N. J.

Re-opens July 10th **NEW HOTEL BALDWIN**

BEACH HAVEN, N. J.

Literature and terms mailed upon Only \$1/2 haurs' run over the famou

EAGLE'S MESE, PA. THE CRESTMONT INN The hots with the incomparable altoation.
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2000 feet above the sea, on the commit of
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lights, steam hand, ste. the bungalows with
meals at list. For bookiet and terms address WILLIAM WOODS Manager.

SCHWENEVILLE, PA. PERKIOMEN INN Ideal modern resers; beat's bath's fish's Vennis Bail is M. Carl POUDNO MOUNTAINS, PA.

Deinware Water Gap, Pu. Howard Near Station and river. Eros accommodations. Bail. C. How Marshall's Creek, Pa. MARGHALLO PALLS HOUSE. Matera la svery Madame Mode Says

Self-colored and dull gold soutache are need in carrying out the military effects

Dull gold and metal soutache embrod-ery are being used on chie tailored cos-

Revers and waistcoats of linen, striped or plain, are seen in the new white serge jackets.

Grass linen blouses have twine decoration and are worn with sand-colored

covert skirts. High stand-up ruffles of tulle and neck ruchings of lace are among the revivals

in neckwear.

Some of the silk dresses have the long peasant blouse beited, and they are high in the collar.

Some of the best Paris dressmakers are

cutting their blouses low in the neck-round or square.
There has been a tremendous awing from the tube-like skirt to the picturesque skirt that billows.

Science for Housekeeper

When science and practical application When science and practical application meet on a common ground, as they do in "The Nutrition of a Household" by Edwin and Lillian Brewster (Houghton Mifflin, Boston), the moderate house-keeper need not be afraid of her task. The knowledge which these two heads have so skilfully compiled and deduced ranges from chemical analysis of foods-proteins attaches fats attaches to special proteins, starches, fats, etc.—to special diets for children, invalids and certain dispositions. The appendix computes nu-trients of common foods, as well as tab-ulates balanced rations, according to au-

In a little pamphlet of some 50 pages, "The Fundamental Basis of Nutrition" (Yale University Press, New Haven, Conn.), Mr. Graham Luck presents valuable Ideas of chemistry and food in a general fashion, entirely readable to the unscientific mind, and even offers a lit-tic assistance to the popular question of monetary values of foods.

Summer Soups

Heavy winter soups are not palatable in warm weather. The summer soup should be either a thin soup (like bouillon or consomme) or a creamed vegetable soup or some other soup made without meat. Here are recipes for several soups distinctly suited to warm weather appe-

CREAM OF RICE SOUP.

Rinse two tablespoonfuls of rice in a sleve under running water. Drop into a pint of boiling slightly saited water and boil for 20 minutes. Then add a quart of scalded rich milk. When it boils add two teaspoonfuls of cornstarch rubbed smooth in a little smooth milk, a teaspoonful of sait and onlon juice and pepper to taste. Two teaspoonfuls of grated cheese may also be added and will much improve the flavor to most tastes. Cook for three minutes and then add a teaspoonful of

Prize Suggestions

A prize of \$1 will be awarded daily for the best practical suggestion. No suggestions will be returned.



scratched where the feet reach the wood —by placing a piece of heavy cardboard, cut out to fit the pedals, on this spot. This may be pro-cured at ny store, and if you match the finish of your wood it will never be noticed.

DINING ON THE PORCE REAL SUMMER IN

Families Nowadays Reali Comfort That May Be Gain by Outdoor Feast.

Maybe at some dim and distant to date, when life becomes too come for any toleration, people will go m strike, and becoming even as their pa tive progenitors, live out in the

But present indications and real ecords do not show any signs of diate action being taken along than and so in the meantime we have porches.

The possibilities of the porch for an to the family comfort during the months are unlimited. The time when fair part of the domicils an when this part of the domicils as garded merely as the depository for a uncomfortable chairs to be used elseumner nights. Euch a thing as as out on your front porch or your porch was a thing unheard of, as to be done because it had neven done before.

Now the plasza can be converted dining room, sleeping room and room by the most conservative, said only the foolish who do not take as tage of this their only outdoor room When properly screened and inged" the porch makes an ideal or room, and in addition to the added fort of being able to catch any spreases which may be in circulation dipersout are made to feel by the man to be the catch and the catch and the catch and the catch are made to feel by the catch are made to fe ple transposition of the table from a room to a cool porch that they are taking not of just an ordinary meal something in the nature of a dainty a

Now the plazza can be conve

An interesting woman who is always the vanguard of sensible household ments has discovered that the a served on the porch is not only more joyable because of the cooler tense ture, but that the appetites of her fally, usually so jaded during the months, have been actually stimulated the change.

"Carrying the food from the kitches the porch only takes a minute lethan getting it into the dining re she said, "but the difference in the end ment of the meal would be worth amount of trouble. Almost every be boasts a lightweight table which on taken out without much difficulty, if the porch is attractively equipped, a little party. Instead of an ordeal with must be got over with, it bec

Incidentally for the porch that is care fully screened Japanese lantern furnitiated alights if a late meal is to be indulged in or if a game of accing to be played. They throw out a set illustration sufficient to see by without give forth a blantant glare, and they makes

RIVER STEAMBOATS

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Only Boat to Augustine Beach
Landing in front of grove; safe salebathing; 500 sanitary bathrooms. Pachestra on boat and beach; dancing all
Artesian water; pienty tables, benches
shade. All kinds of amusements at b
Fare, Round Trip, 50c; Children, 5 to 3 Leaves Arch Street Wharf 8:30 Di Sunday, 9 A. M. JAMES E. OTIS, Mgr., 3 Arch St.



How Death Lurks In Your Mouth

Sunday's article on "Why Good Teeth Mean a Long Life" was just the forerunner of this secondand even MORE important-article on the subject of mouth-hygiene by

Woods Hutchinson, A.M., M.D.

Tracing the history of mankind by teeth-efficiency, Dr. Hutchinson gives you the vital facts about how your very life is governed by your two rows of ivories. You'll enjoy the humor and literary merit of this second article as much as you'll profit by the valuable information it offers. Be sure you read it in the

Sunday, July 11th

PUBLIC LEDGER

Order from your dealer today