

100 Commodities Advertised in One Issue

Many people do not realize, until it is called to their attention, the wide range of commodities which today are promoted by national advertising.

The days when breakfast foods, toilet goods and a few other products dominated in the use of space are gone. These articles were among the first to be advertised extensively only because of the pioneering spirit of certain manufacturers, who early saw the possibilities. They are today advertised more heavily than ever before. But round them has grown up a great group of other advertised goods.

How broad is the scope of advertising today, how it may be applied to hundreds of different kinds of business, may well be judged by examining the pages of the current issue of The Saturday Evening Post.

This issue is particularly notable because it is the largest issue of the Post ever published. It contains 100 pages, made possible by 229 columns of advertising, representing the largest volume of money ever invested in advertising in any one issue of the Post. This is in addition to several columns of our own advertising.

Collar Buttons

Although unusual in size, the issue is not unusual in diversity of products advertised.

The commodities advertised in this issue are as follows:

Adding Machines Agents Wanted Air Guns Arch Supports Automobiles (twelve well-known cars) Automobile Accessories (miscellaneous) Automobile Lamp Lenses Automobile Lights Automobile Oil Automobile Piston Rings Automobile Roller Bearings Automobile Shock Absorbers Automobile Spark Plugs Automobile Speedometers Automobile Springs Automobile Starting and Lighting Sys-Automobile Tires (six advertisers) Beds

Beans
Bicycles
Bird Club
Boats
Books
Bungalow Designs
California Publicity
Cameras
Canoes
Carbon Paper
Chairs
Chest Protectors
Cigars and Tobacco (seven advertisers)
Coal Chutes
Coaster Wagons

Coffee

Condensed Milk Confectionery Corn Plasters Corn Poppers Credit Insurance Cutlery Ear Phones Electric Lamps Electric Motors Fish Bait Fire Insurance Flashlights Garters Handkerchiefs Hats Houses Incubators Labels Lawn Mowers Lawn Rollers Lighting Equipment Magazines Marine Hardware Marine Motors Men's Clothing (four makes) Mops Motion Pictures Motion Picture Machines Motorcycles Music Rolls

Patent Attorneys (six) Pencils Pens Pianos Powder Poultry Prepared Meats Raisins Razors Refrigerators Roofing Rose Bushes Rubber Heels Scarfs School of Illustrating School of Typewriting Screens Shingles Shirts Shoes Silverware Soap Soup Talking Machine Needles Tar Bags Tire Mender Tools Tooth Paste Typewriters Underwear Upholstery Vacuum Bottles Washing Machines

The Philadelphia manufacturer who believes that his product cannot be advertised might do well to consider the above list of more than 100 commodities being supported by advertising.

Night Latches

Oranges and Lemons

Paint and Varnish

Is his problem more difficult than some of these must have looked in the beginning?

THE CURTIS PUBLISHING COMPANY

INDEPENDENCE SQUARE, PHILADELPHIA

The Ladies' Home Journal

The Saturday Evening Post

The Country Gentleman