## THE BLUE BUCKLE <br> A BAFFLING MYSTERY AND BREATHLESS TALE OF ADVENTURE

 Author of "The Bed NIAM HAMILTON OSBORNE|  |  |
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## HEPPE



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 Aeolian Familyis on sale at HEPPE'S and includes The Steinway Pianola. . ....... $\$ 1250$ The Weber Pianola............ $\$ 1000$ The Wheelock Pianola. ....... $\$ 750$ The Stroud Pianola. .......... $\$ 550$ Francesea-Heppe Player-Pianos $\$ 450$ Aeolian Player-Pianos

## A Genuine Aeolian-Made Player-Piano for only \$395

It is not a new thing to see a player-piano advertised for $\$ 400$ and even $\$ 375$, but it is an event far out of the ordinary and one of most considerable importance to see manufacturers, as highly esteemed and as reputable as the great Aeolian Company, place on the market a player-piano with their name on it and at a price far below the fondest hopes of their wonderful still is the value which these great manufacturers announce with this model.

Consider for a minute-
-this $\$ 395$ Aeolian Player-Piano is made in the same factories, designed by the same artisans, built by the same workmen and produced under the same supervision that produces the worldfamous Weber and Steinway Pianolas.
-this $\$ 395$ Aeolian Player-Piano contains practically every patented Aeolian device, except the exclusive Pianola features.
-this $\$ 395$ Aeolian Player-Piano carries the samemguarantee of absolute satisfaction as the highest priced instruments of the Aeolian line.
Best of all, this new model is priced within the reach of every purchaser, and now to add a fitting climax to such a marvelous value, we have arranged an extremely low monthly rate, through our rental payment plan, for those who do not care to pay the full amount at the time of purchase.

