

## The House that Heppe built

Here is what we guarantee about our \$395 Aeolian Player-Piann - that it is cqual in value to any olter s6a - that it sase work, design and finish are as - that IIs touch, action and tone are absolitely - that it ppyyer action hase every repalat Aociat the Pianole.

- that the materists, workmanship and construve -that it will positively matity you
- tlat with 30 days ater purchase we will res

 material or wormmanstp.

The Aeolian Family
a sale at Heppe's and includes


February Furniture Sale Opens This Morning
Savings of at least 25 per cent-frequently
more on every article

|  |  | including the most clegant "modern" and "period" pieces in the most artistic design. |
| :---: | :---: | :---: |

Annual Manufacturers' Sale


Scotch Thread Lace

$\$ 1.50$ and $\$ 2$ Pairs, 69c $\$ 2.50$ and $\$ 3$ Pairs, 98 c



The Pern Clothing CO. 9th and Filbert Streets, Philadelphia 1700 Men's Suits and Overcoats


| $\begin{array}{c}815.00 \\ \text { Overcoats }\end{array}$ | 816.50 |
| :--- | :--- | :--- |
| 8.75 |  |\(| \begin{aligned} \& \$ 18 to \$ 25 <br>

\& Overcoats.\end{aligned}\)
${ }^{8} 11$
atial andond aoubo

$\$ 18$ to $\$ 20$
${ }^{5} 11$
datho

## Boys' Clothing Bargains

| Boys' Suits | Boys' Overcoats |
| :---: | :---: |
| 85 to 87,50 | 85 to 86.50 |
| 850 |  |

